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TRADE AND DEVELOPMENT BOARD  
Commission on Enterprise, Business Facilitation and Development  
Expert Meeting on Enhancing Productive Capacity of Developing Country Firms  
through Internationalization  
Geneva, 5–7 December 2005  
Item 2 of the provisional agenda

**PROVISIONAL AGENDA AND ANNOTATIONS**

**I. Provisional agenda**

1. Election of officers
2. Adoption of the agenda and organization of work
3. Enhancing productive capacity of developing country firms through internationalization
4. Adoption of the report of the Meeting

## **II. Annotations to the provisional agenda**

### **Item 1: Election of officers**

1. It is recommended that the Expert Meeting elect a Chairperson and a Vice-Chairperson-cum-Rapporteur.

### **Item 2: Adoption of the agenda and the organization of work**

2. The provisional agenda for the Expert Meeting is reproduced in section I above. The Expert Meeting will have three days, from 5 to 7 December 2005, to complete its work. The provisional schedule of meetings for the three days is attached to this document. A detailed programme will be available one week before the meeting.

#### *Documentation*

TD/B/COM.3/EM.26/1      Provisional agenda and annotations

### **Item 3: Enhancing productive capacity of developing country firms through internationalization**

3. At its ninth session, held in Geneva from 22 to 25 February 2005, the Commission on Enterprise, Business Facilitation and Development decided to convene an Expert Meeting on Enhancing Productive Capacity of Developing Country Firms through Internationalization.

4. As agreed by the Commission, this Expert Meeting will examine the conditions in which developing country firms, in particular SMEs, can successfully enhance their competitiveness through internationalization processes and whether this could lead to a new and mutually beneficial form of South-South cooperation. In addition, the Meeting will discuss what policy options can be used to strengthen enterprise competitiveness of developing countries through outward FDI.

5. The aim is to identify key policies and measures to be recommended to Governments, the private sector and the international community that could help strengthen competitiveness of developing country enterprises, particularly SMEs, through internationalization, including by means of outward FDI.

6. To facilitate the discussions, the UNCTAD secretariat has prepared an issues note entitled "Internationalization of developing country enterprises through outward foreign direct investment" and a series of country studies on the subject. In addition, experts are encouraged to prepare brief papers on the subject. These papers will be made available at the meeting in the form and language in which they are received. Panels will be organized to bring together three to four experts on each issue to launch the discussion. Issues include opportunities and challenges of internationalization for SMEs, internationalization of developing-country firms through outward FDI,

outward FDI and enterprise competitiveness, policy issues and programmes supporting outward FDI from developing countries, and global players.

*Documentation*

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|--------------------------|--|
| TD/B/COM.3/EM.26/2       | "Internationalization of developing country enterprises through outward foreign direct investment"                 |
| TD/B/COM.3/EM.26/2/Add.1 | "Case study on outward foreign direct investment by enterprises from Argentina"                                    |
| TD/B/COM.3/EM.26/2/Add.2 | "Case study on outward foreign direct investment by Indian small and medium-sized enterprises"                     |
| TD/B/COM.3/EM.26/2/Add.3 | "Case study on outward foreign direct investment by Singaporean firms: Enterprise competitiveness and development" |
| TD/B/COM.3/EM.26/2/Add.4 | "Case study on outward foreign direct investment by Russian enterprises"   |
| TD/B/COM.3/EM.26/2/Add.5 | "Case study on outward foreign direct investment by South African enterprises"                                     |

**Item 4: Adoption of the report of the meeting**

7. The report of the Expert Meeting will be submitted to the Commission on Enterprise, Business Facilitation and Development at its tenth session in February 2006. The Expert Meeting may wish to authorize the Rapporteur, under the authority of the Chairperson, to prepare the final report after the conclusion of the meeting.

**PROVISIONAL SCHEDULE FOR THE MEETING**

| <p align="center"><b>Monday<br/>5 December 2005</b></p>  | <p align="center"><b>Tuesday<br/>6 December 2005</b></p>  | <p align="center"><b>Wednesday<br/>7 December 2005</b></p>  |
|--|---|---|
| <p align="center"><i>(10 a.m. – 1 p.m.)</i></p> <p><b>Plenary</b></p> <p><b>Opening statement</b></p> <p><b>Item 1:</b> Election of officers</p> <p><b>Item 2:</b> Adoption of the agenda and organization of work</p> <p><b>Introduction of item 3</b></p> <p><b>Informals</b></p> <p><b>Item 3:</b> Enhancing the productive capacity of developing country firms through internationalization</p> | <p align="center"><i>(10 a.m. – 1 p.m.)</i></p> <p><b>Informals</b></p> <p><b>Item 3:</b> (continued)</p> | <p align="center"><i>(10 a.m. – 1 p.m.)</i></p> <p><b>Informals</b></p> <p><b>Item 3:</b> (continued)</p>   |
| <p align="center"><i>(3 p.m. – 6 p.m.)</i></p> <p><b>Informals</b></p> <p><b>Item 3:</b> (continued)</p>   | <p align="center"><i>(3 p.m. – 6 p.m.)</i></p> <p><b>Informals</b></p> <p><b>Item 3:</b> (continued)</p>  | <p align="center"><i>(3 p.m. – 6 p.m.)</i></p> <p><b>Informals</b></p> <p>Consideration of the outcome of the Meeting</p> <p><b>Plenary (closing)</b></p> <p><b>Item 4:</b> Adoption of the report of the Meeting</p> |