PROMOTING COTTON BY-PRODUCTS IN EASTERN AND SOUTHERN AFRICA: Gap analysis and best practices synthesis

NATIONAL CAPACITY-BUILDING WORKSHOP

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Project Title: Improving the value added of cotton by-products in Eastern and Southern Africa (ESA)

- **Objective 1:** improve capacity of cotton value actors to assess the potential value, market situation and prospects for cotton by-products

- **Objective 2.1:** improve capacity of policymakers to formulate policies for the development of cotton by-products industries

- **Objective 2.2:** improve capacity of policymakers to devise investment profiles to attract potential investors in the cotton by-products industries
Policy proposals

- Trade policy – import substitution, placing local content as priority (buy Zambia)
  - Fiscal incentives

- Coherent treatment of the cotton value chain by
  - Reviewing the Cotton Act
  - Strengthening the mandate of CBZ
  - Strengthening the cotton value chains committee of ZAM

- Advocacy and awareness

- Creating centers of excellence for the cotton value chain
Session 1: Gap analysis
Zambia’s cotton industry

- Low productivity
  - Returns to land
  - Returns to labour

- Cotton by-products value addition
  - Underdeveloped

- Improved cotton productivity

- Well-developed cotton by-products value chains

Where are we at the moment?

What should we do to achieve this?
Discussion questions

- What policies are in place that have a direct or indirect bearing on the cotton industry in Zambia?

- What has been the role of policy in cotton by-products development in Zambia?

- What are the weaknesses/missing ingredients in existing policies with respect to cotton by-products development?

- What can be done in the policy space to enhance cotton by-products development?
Session 2: Best practices
Cotton by-products development: A case of India

- Linters
  - Production of absorbent cotton
  - Increased exports
Cotton by-products development: A case of India

- Animal stockfeed
  - Ruminants
  - Non-ruminants
Cotton by-products development: A case of India

- Cotton stalks
  - Briquetting plants
  - Pelleting plants
What policies have driven this development?

- Commitment towards transforming agriculture by promoting innovation
- Resolve to see farmers double incomes by 2020 and beyond
- Encourage farmers to convert waste to wealth
Discussion questions

- What other examples do you know about of effective policies for cotton by-products development from other countries?

- What aspects of these policies can be adapted for the Zambian case to promote cotton by-products development?
Thank you!!