

PROMOTING COTTON BY-PRODUCTS IN EASTERN AND SOUTHERN AFRICA: Gap analysis and best practices synthesis

NATIONAL CAPACITY-BUILDING WORKSHOP

Chewe Nkonde, Ph.D
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Project Title: Improving the value added of cotton by-products in Eastern and Southern Africa (ESA)

- ◆ **Objective 1:** improve capacity of cotton value actors to assess the potential value, market situation and prospects for cotton by-products
- ◆ **Objective 2.1:** improve capacity of policymakers to formulate policies for the development of cotton by-products industries
- ◆ **Objective 2.2:** improve capacity of policymakers to devise investment profiles to attract potential investors in the cotton by-products industries

Policy proposals

- ▶ Trade policy – import substitution, placing local content as priority (buy Zambia)
 - Fiscal incentives
- ▶ Coherent treatment of the cotton value chain by
 - Reviewing the Cotton Act
 - Strengthening the mandate of CBZ
 - Strengthening the cotton value chains committee of ZAM
- ▶ Advocacy and awareness
- ▶ Creating centers of excellence for the cotton value chain

Session 1: Gap analysis

Zambia's cotton industry

- ◆ Low productivity
 - ◆ Returns to land
 - ◆ Returns to labour
- ◆ Cotton by-products value addition
 - ◆ Underdeveloped
- ◆ Improved cotton productivity
- ◆ Well-developed cotton by-products value chains

Where are we at the moment?

What should we do to achieve this?

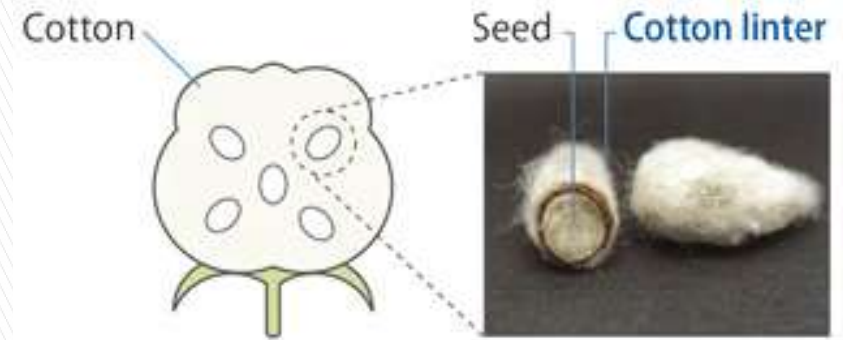
Discussion questions

- What policies are in place that have a direct or indirect bearing on the cotton industry in Zambia?
- What has been the role of policy in cotton by-products development in Zambia?
- What are the weaknesses/missing ingredients in existing policies with respect to cotton by-products development?
- What can be done in the policy space to enhance cotton by-products development?

Session 2: Best practices

Cotton by-products development: A case of India

- Linters
 - Production of absorbent cotton
 - Increased exports



Cotton by-products development: A case of India

- Animal stockfeed
 - Ruminants
 - Non-ruminants



Cotton by-products development: A case of India

- Cotton stalks
 - Briquetting plants
 - Pelleting plants



What policies have driven this development?

- Commitment towards transforming agriculture by promoting innovation
- Resolve to see farmers double incomes by 2020 and beyond
- Encourage farmers to convert waste to wealth

Discussion questions

- What other examples do you know about of effective policies for cotton by-products development from other countries?
- What aspects of these policies can be adapted for the Zambian case to promote cotton by-products development?

Thank you!!