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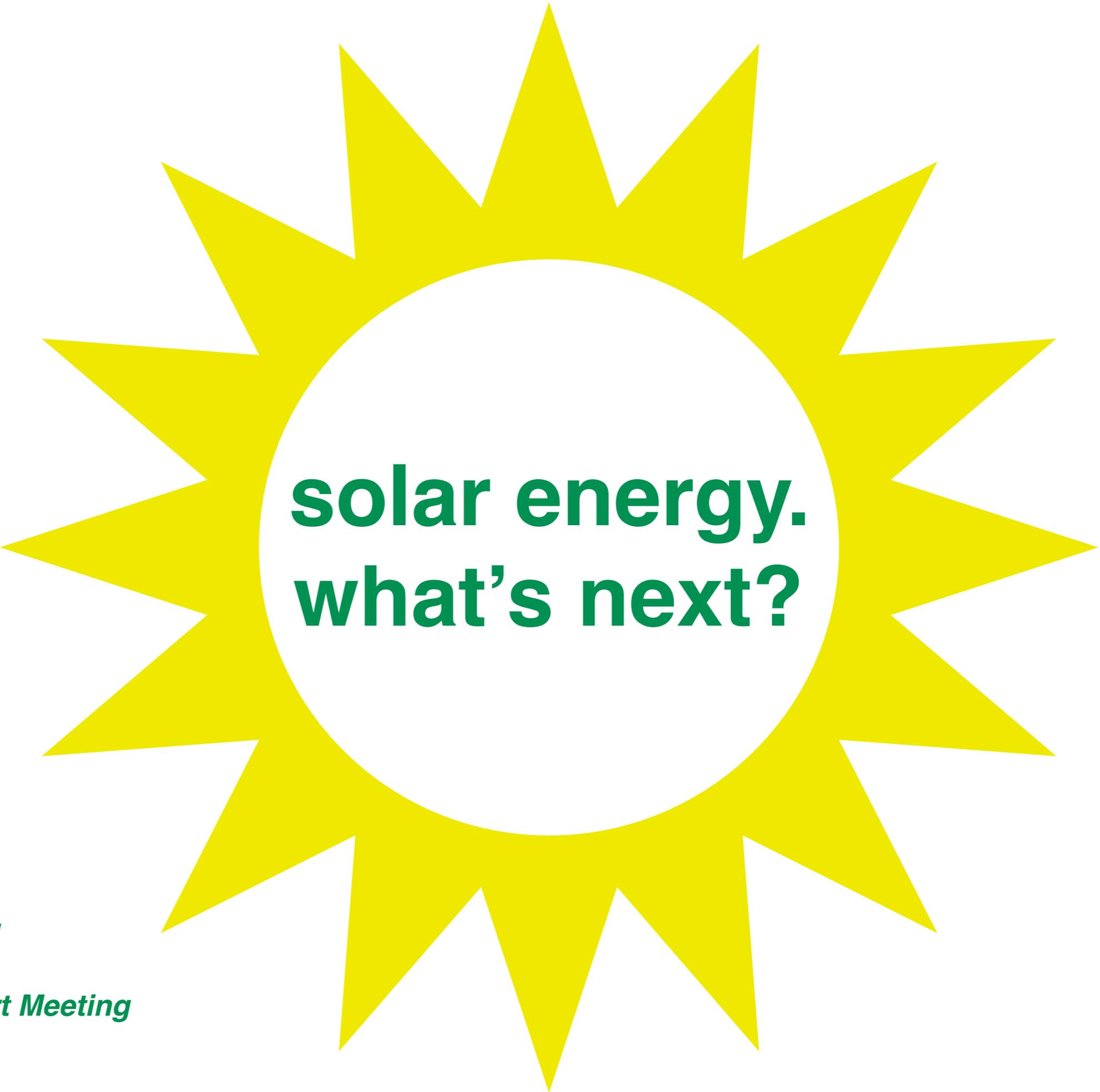
**15-16 April 2019, Geneva**

Solar energy: What's next?

by

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Trade Representative of Armenia to Switzerland

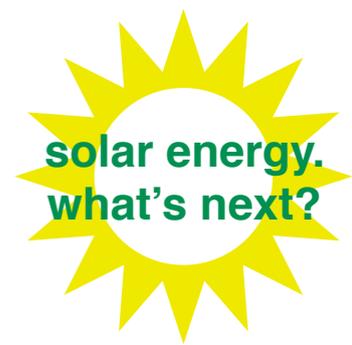
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***Hayk Hovhannisyan  
Trade Representative  
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- \* **Solar energy supplies only 2% of the global electricity mix**
- \* **This has to increase 10-15-fold to limit global warming to 2C° by mid-century**
- \* **In the last decades solar energy has achieved:**
  - \* **technological efficiency growth**
  - \* **cost decrease**
  - \* **explosive investments**
- \* **The road for solar to achieve a higher share in global electricity mix:**



- \* **Financial Innovation**
- \* **Technological Innovation**
- \* **Systemic Innovation  
(Sivaram, 2018)**



- ✱ **Established incentive schemes (Green Rhino Energy):**
  - ✱ **Premium feed-in tariffs**
  - ✱ **Tax credits**
  - ✱ **Quotas**
- ✱ **Large investments needed for solar to reach 1/3 of global electricity mix**
- ✱ **Institutional investors manage over \$100tn (OECD, 2016), but solar violates two important requirements (Sivaram 2018):**
  - ✱ **Liquidity**
  - ✱ **Preference for few large-chunk projects**
- ✱ **Value Deflation of solar energy:**
  - ✱ **Value of solar falls by half, if solar reaches 15% penetration, and by two-thirds if reaches 30% (Sivaram, 2018)**
  - ✱ **Solar traded at zero cents for more than a 100 days in Chile in 2016 (Bloomberg, 2016)**
  - ✱ **146 hours of negative power prices in Germany in 2017 (Clean Energy Wire, 2018)**
- ✱ **More than 1 billion people in the world lack electricity supply (IEA, 2017; WEF, 2018)**

## \* Solutions:



- \* **Copy real estate and automotive industries for securitisation of solar loans and leases - data collection and analysis crucial (Sivaram, 2018)**
- \* **Off-Grid solar and Pay-As-You-Go payment mechanisms (Global Opportunity Explorer, 2018; Sivaram, 2018)**
- \* **Micro-Grid expansion (IEA, 2017; WEF, 2018, Sivaram 2018)**
- \* **Government policies**
  - \* **Currency hedging can add 7p.p. to the cost of debt (Climate Policy Initiative, 2015)**
  - \* **“Green Bonds”, \$600bn+ climate aligned bonds (Climate Bonds Initiative, 2016, World Bank Group, 2015)**
  - \* **MLP legislation, YieldCo (Sivaram, 2018)**
- \* **MDB credit enhancement mechanisms (International Renewable Energy Agency, 2016; Sivaram 2018)**
  - \* **Loan and other guarantees**
  - \* **Loan syndication**
  - \* **Support with feasibility studies and due-diligence**

- \* **Low corporate R&D spending by solar industry, but growing government spending (Sivaram 2018; BNEF, 2019)**



- \* **Achieving 1/3 in electricity mix by mid-century will require (Sivaram, 2018):**

- \* **cheap solar technologies**

- \* **cost-effective storage**

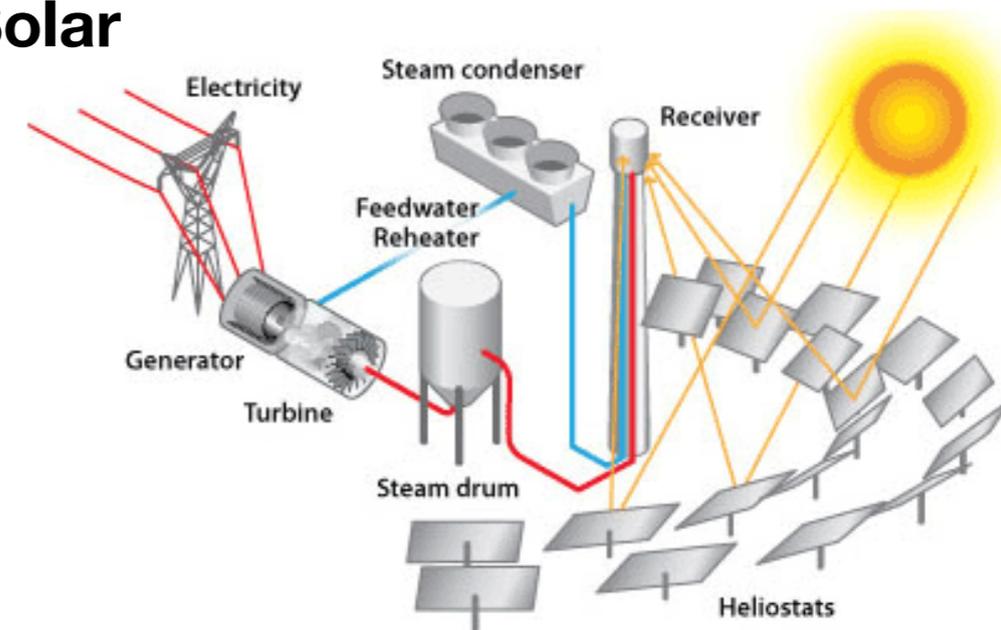
- \* **converting solar to fuel**

- \* **Solution: evolutions rather than revolution**

- \* **Cheap solar coatings that could be printed**

- \* **Solar-to-fuel: artificial leaf hydrogen**

- \* **Already at commercial scale: Concentrated Solar Power Plants**



- ✱ **Systemic Innovation - physical infrastructure, economic markets, public policies (Sivaram, 2018)**
- ✱ **The grid - bigger or more decentralised?**
  - ✱ **Bigger, smaller, smarter - all at once**
  - ✱ **A hybrid grid**
- ✱ **Intermittency - is energy storage the answer?**
  - ✱ **37.8bn Tesla Powerwall 2.0 units required to fully power the US with renewables (Energy Innovation Reform Project, 2017)**
  - ✱ **Hybrid solution, connect:**
    - ✱ **energy storage**
    - ✱ **diverse energy sources**
    - ✱ **electricity system with other sectors - transport, heat, water, production, agriculture**
- ✱ **Supporting other sources (nuclear, natural gas) to go hand-in-hand with solar:**
  - ✱ **Obligate utilities to sign long-term contracts with reliable generators**
  - ✱ **Capacity markets, which pay reliable generators to sit idle until needed**
  - ✱ **Very high instantaneous price for kWh at peak demand moments**



## SOURCES

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