

Grow Your E-commerce Skills Fast

Lessons learned from Grow Fast, Grow Global

Sarah Carroll | 18 April 2018

@growglobal @ict4datunctad #growglobal #unctadeweek





16–20 April 2018 Palais des Nations, Geneva





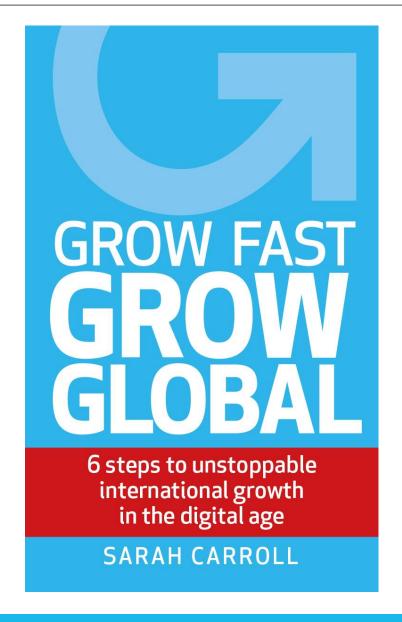












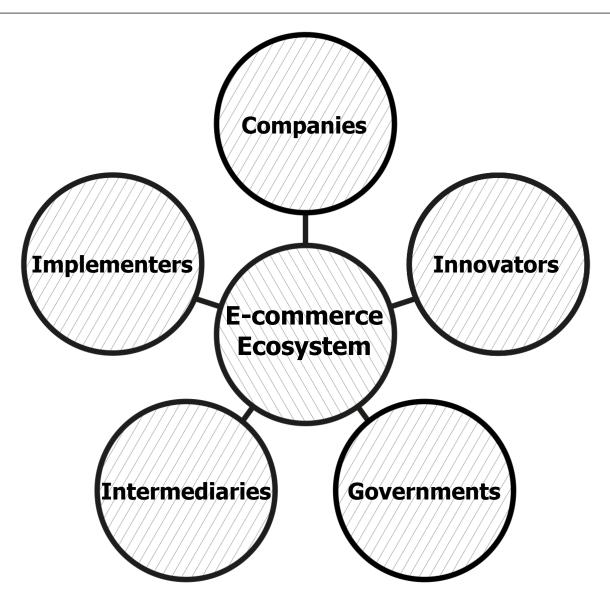






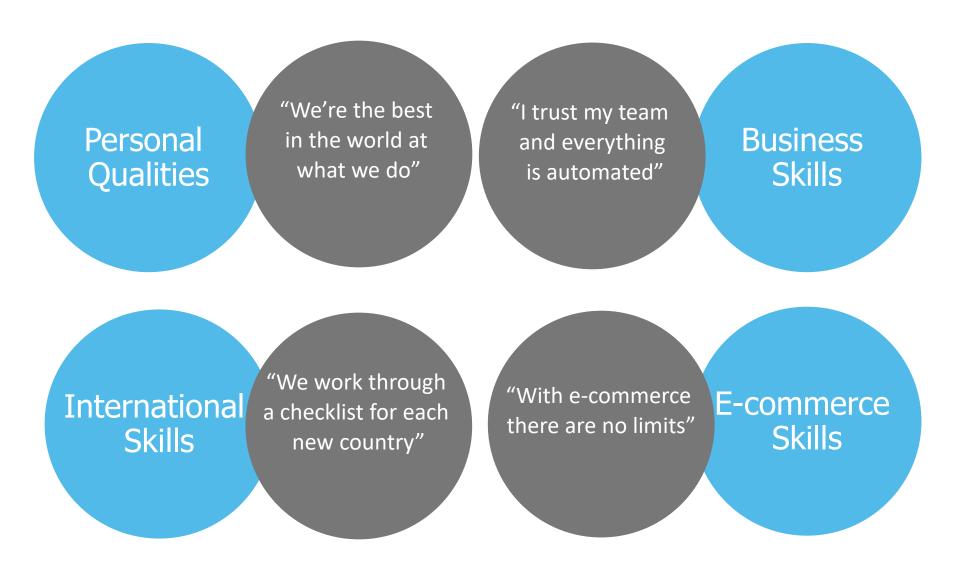






International E-commerce Skills Matrix





International E-commerce Skills Chain



Resilience

Determination

Confidence

Positive mindset

Quest to learn

Strategy

Sales & marketing

Accounts & profitability

Project management

Product & service development

Compliance & regulations

Duties & tax

Translation & interpreting

Business culture

International shipping & warehousing

Web design & development

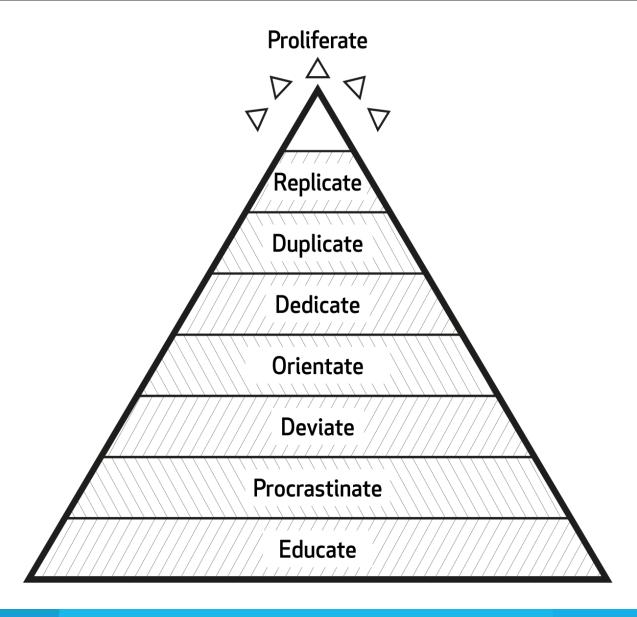
Social media

Online advertising

Copywriting, photography, videos

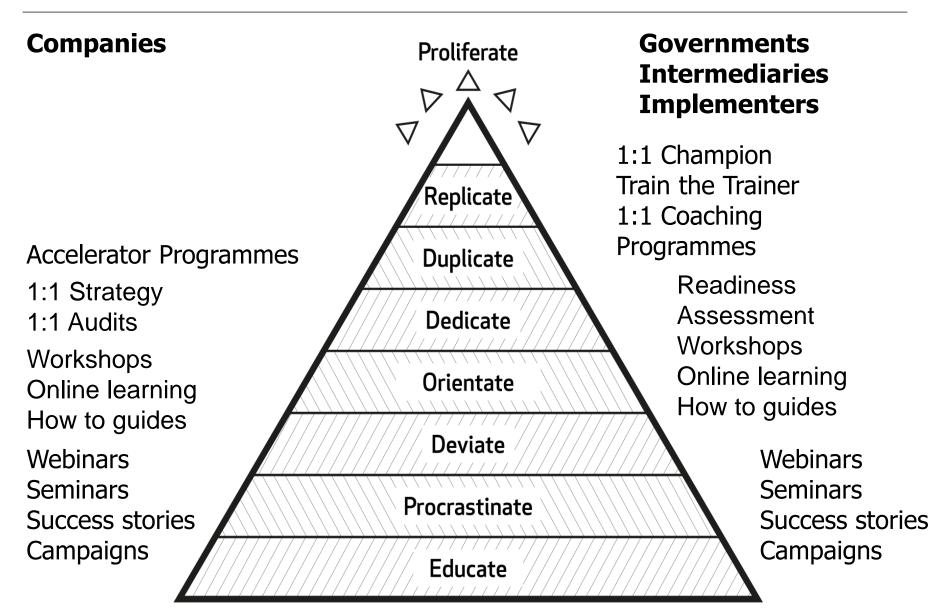
Amazon, eBay set up





Actions To Improve E-commerce Skills









Give millions of businesses and families a digital livelihood



Contact Sarah on

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