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**Science, Technology and Innovation Policy Review of El  
Salvador: Main Findings and Recommendations**

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**The views presented here are the contributor's and do not necessarily reflect the views and the position of the United Nations or the United Nations Conference on Trade and Development**



UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT

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**Science, Technology &  
Innovation Policy Review**

El Salvador 



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# Main findings and Recommendations

# The process

- National counterparts:
  - Viceministry of Economy, Ministry of Economy
  - Viceministry of Trade and Industry, Ministry of Economy
  - Viceministry of Science and Technology, Ministry of Education
  - Secretaría Técnica de la Presidencia
- Team of international and national experts
- In collaboration with UN Economic Commission for Latin America and the Caribbean
- + 50 interviews, 2 round tables with wide range of stakeholders

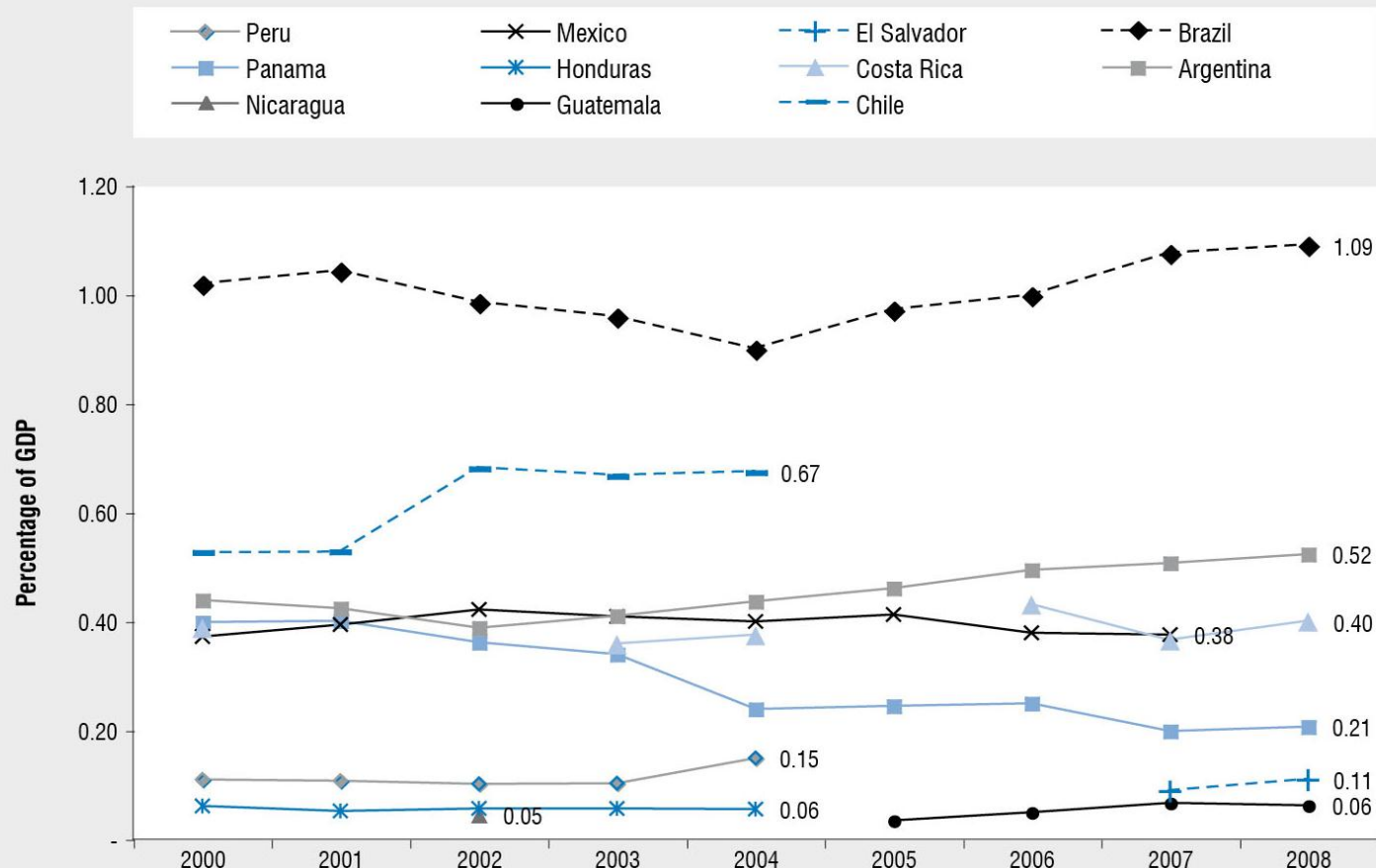


# Issues covered

- General background of STI activity
- Diagnosis of the national system of innovation
- Studies of STI activity in two sectors:
  - ICTs
  - Agroindustry
- Conclusions and recommendations.



**Figure 12. Comparative trends in R&D expenditure, El Salvador and selected Latin American countries, 2000-2008 (as percentage of GDP)**



Notes: Panama: includes expenditure by the Smithsonian Tropical Research Institute (STRI).  
 Guatemala: Investment in R&D by the public sector and higher education sector.  
 El Salvador: Expenditure by higher education sector and Government.

Source: RICYT.

# Overall assessment

In spite of some isolated strong points in STI, El Salvador lacks adequate systemic conditions to generate, adapt and apply knowledge for productive innovation

- Fragmented STI strategy and policy-making mechanisms
- Limited policy coordination, foresight, monitoring and evaluation
- Scarce human and financial resources
- Little collaboration among STI actors



## Weak NSI

- At the operational level, knowledge generation, diffusion and use in productive sectors remains limited
- STI capabilities in firms, research institutions and other players are weak
- Funding is scarce
- Collaboration is rare

## Policy coherence

- Lack of mechanisms to set strategic direction of STI policy and to provide coherence
- Changes as the STIP Review was carried out could help address the problem
  - But a single, integrated vision remains elusive
  - Ministries promote well-meaning initiatives but without sufficient scale, coordination and strategic integration



# Foresight

- Several documents spell out visions and strategies for the country's development, including a National Science and Technology Development Plan, but...
- ...choices need to be made in STI: The S&T Development Plan lists 29 areas and 156 strategic lines

## STI policy implementation

- Regulatory framework and management of policy instruments are adequate...
- ...but the range of instruments is limited and fragmentation often results in lack of alignment
- Formal mechanisms for policy formulation, monitoring and evaluation could not be identified

## Productive sectors

- SME dominate. Some industrial firms are competitive in the local environment, but few are competitive at the regional level or show a proactive innovative attitude



# Knowledge generation/diffusion

- Education, particularly higher education underperforms compared to best practice in the region
- Research centres have weak human and financial resources.
- A culture of collaboration with firms is lacking in many universities

## Overall recommendations

- Commitment about the role of STI at the highest level
- Will to overcome differences between State entities and economic agents
- Establish priorities
- Provide incentives to collaboration
- Five basic pillars:
  - Governance
  - Increased public and private STI investment
  - Education
  - Research
  - Entrepreneurship development



# Establish an adequate institutional framework – to lead and coordinate STI development

- Establish a governing body for STI
- Policy implementation carried out by respective ministries





# Draw up a coherent policy mix

- Identify 3 or 4 priority areas
- Establish a National Science, Technology and Innovation Plan
- Progressively increase public investment in STI
- Develop a STI information system



# SCIENCE, TECHNOLOGY AND INNOVATION POLICY REVIEW – EL SALVADOR

## Recommendations

**Table 1. STI policy mix matrix and approximation of its current use in El Salvador**

		Deficiencies targeted <sup>(a)</sup>		
		Corrective or orthodox policies		Facilitating or systemic policies
Deployment mechanisms	Policy instruments	←-----→		
Direct financing measures	Research in public bodies	■■■		□
	Funds for university research	■■		□
	Training of human resources (scholarships and mobility)			■■
	Support for STI infrastructure			■■
	Funds for entrepreneurial R&D		■■	□
	Support for R&D in collaboration			■■
	Public sector procurement			□
Indirect financing measures	Tax incentives for R&D by volume	□		□
	Progressive tax incentives for R&D	□		□
Catalytic financial measures	Seed and venture capital		□	
	Networks of investment “angels”			□
	Guarantee funds for credit to MSMEs			■■
	Guarantee funds on net capital of MSMEs			□
Other direct measures	Competitive-technological intelligence services	■■		
	Technology brokerage services (transfer)			□
	Dissemination of an entrepreneurial and innovation culture			■■
	Promotion of networks			■■
Indirect regulatory measures	Intellectual property rights	■■■		
	Competition policies	■■		
	Metrology and standardization			■■
Mixed measures	Technological Development Centres			□
	Incubation of enterprises			□
	Creation of clusters			■■
	National STI foresight exercises			□

## Invest in human capital development

- Strengthen the national education system at all levels
- Increase offer and access to high quality postgraduate education
- Update the training offered by INSAFORP
- Leverage Salvadorian talent abroad



# Strengthen entrepreneurial innovation

- Strengthen innovation and technology transfer programmes
- Develop technological intelligence capacities
- Support development of enterprise incubators & venture and seed capital
- Promote and train in the management of intellectual property
- Stimulate collaboration and technology transfer between universities and enterprises
- Ensure other productive development policies promote the development of technological and innovation capacities

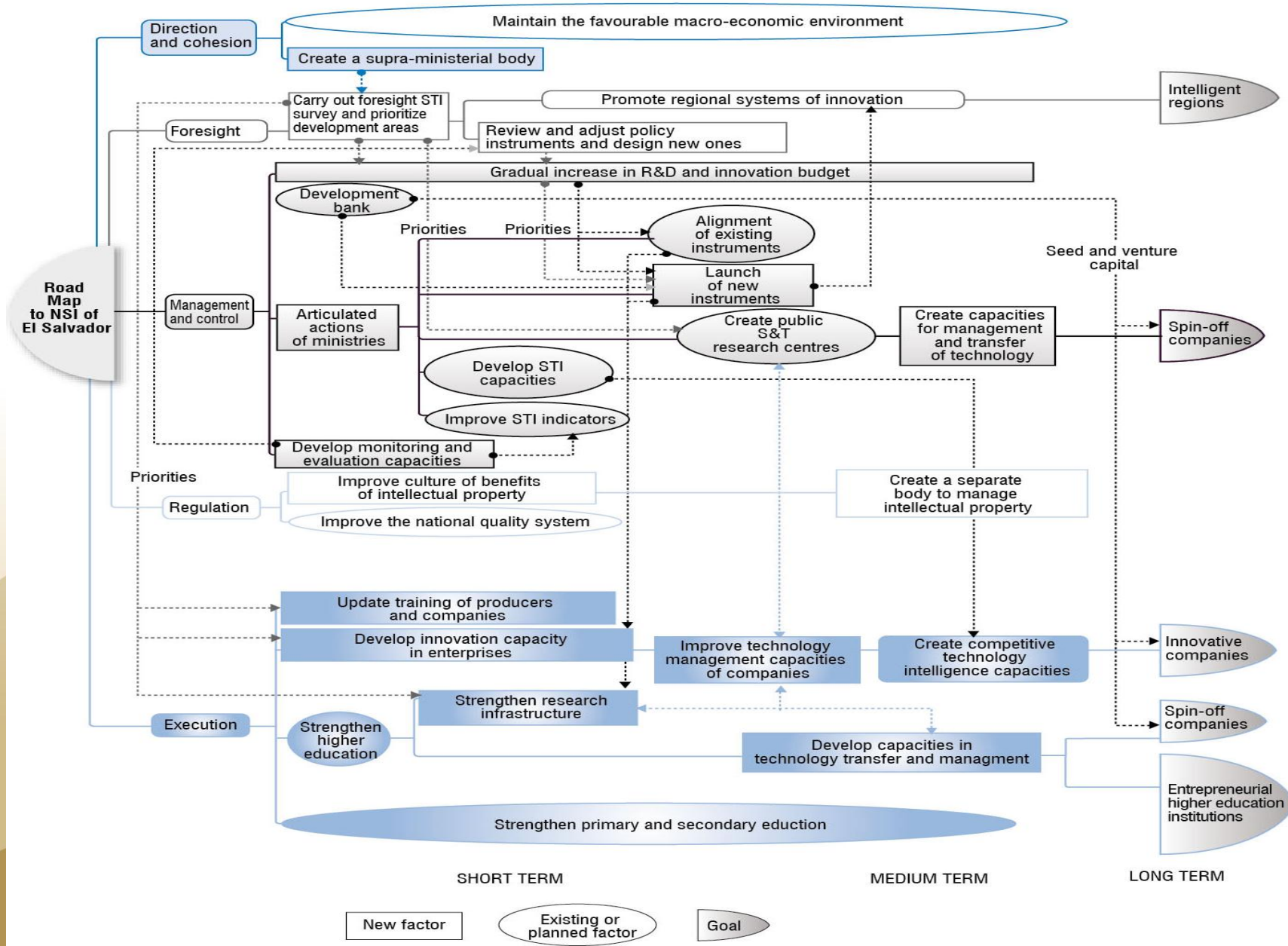


# Enhance research capacities

- Establish 4 or 5 research fellowships in the priority sectors
- Develop a national accreditation system for researchers
- Establish a plan to strengthen and expand the STI infrastructure.









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