Global Production
(million MT, copra equivalent)
Global Export Trend (million MT)

- 2015: 7.84 million MT
- 2016: 8.20 million MT
- 2017: 8.26 million MT
Vegetable Oils Production 2018

- Soybean Oil: 30%
- Palm Oil: 34%
- Rapeseed Oil: 15%
- Sunflower Oil: 10%
- Coconut Oil: 1%
- Palm Kernel Oil: 4%
- Olive Oil: 2%
- Groundnut Oil: 2%

Source: Oil World
2017 Total: USD 9.5 billion

- US$ 5.59 billion
- US$ 2.66 billion
- US$ 0.87 billion
- US$ 0.24 billion
Indonesia Weekly Price of CNO, Copra and Coconut
Production vs Price

Source: Oil World
CNO Price Premium over PKO

(CNO=Coconut Oil, PKO = Palm Kernel Oil)
Factors causing decline in market prices

- Supply Increase
- Price Premium
- Global Uncertainty
Price Trend

Coconut Oil Price Trend (USD/MT, CIF Rotterdam)

Desiccated Coconut Price Trend (USD/MT)

Activated Carbon Price Trend (USD/MT)
Coconut Sugar Export from Indonesia (MT)

Year   | Value (US$ 000) | Volume (Ton)  
---     |                |              
2012   | 14.995         | 18.402       
2013   | 16.911         | 27.099       
2014   | 20.346         | 34.300       
2015   | 23.058         | 37.900       
2016   | 20.832         | 37.535       
2017   | 25.365         | 42.587       
2018   | 25.597         | 38.670       

VCO Export from Philippines (MT)

Year   | Volume (MT)  | 2 per Mov. Avg.  
---     |              |                
2001   | 2,000        |                
2002   | 2,000        |                
2003   | 2,000        |                
2004   | 2,000        |                
2005   | 2,000        |                
2006   | 2,000        |                
2007   | 2,000        |                
2008   | 2,000        |                
2009   | 2,000        |                
2010   | 2,000        |                
2011   | 2,000        |                
2012   | 2,000        |                
2013   | 2,000        |                
2014   | 2,000        |                
2015   | 2,000        |                
2016   | 2,000        |                
2017   | 2,000        |                

Coconut Water Import by USA (MT)

Year   | Value (US$ 000) | Volume (Ton)  
---     |                |              
2010   | 14.095         | 20.832       
2011   | 16.911         | 20.346       
2012   | 20.832         | 23.058       
2013   | 25.365         | 27.099       
2014   | 25.597         | 34.300       
2015   |                | 37.535       
2016   |                | 37.900       
2017   |                | 39.000       

Value of one Coconut?

5 cents
10 cents
15 cents
30 cents
$1.00
$2.00 +