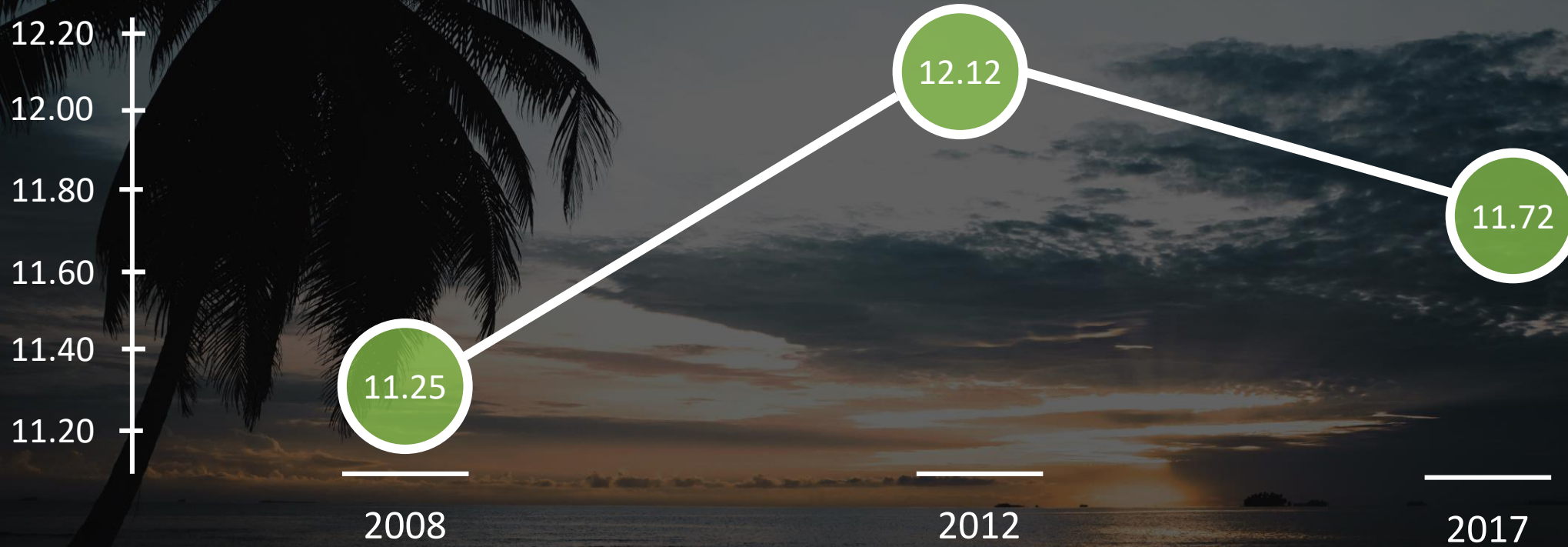
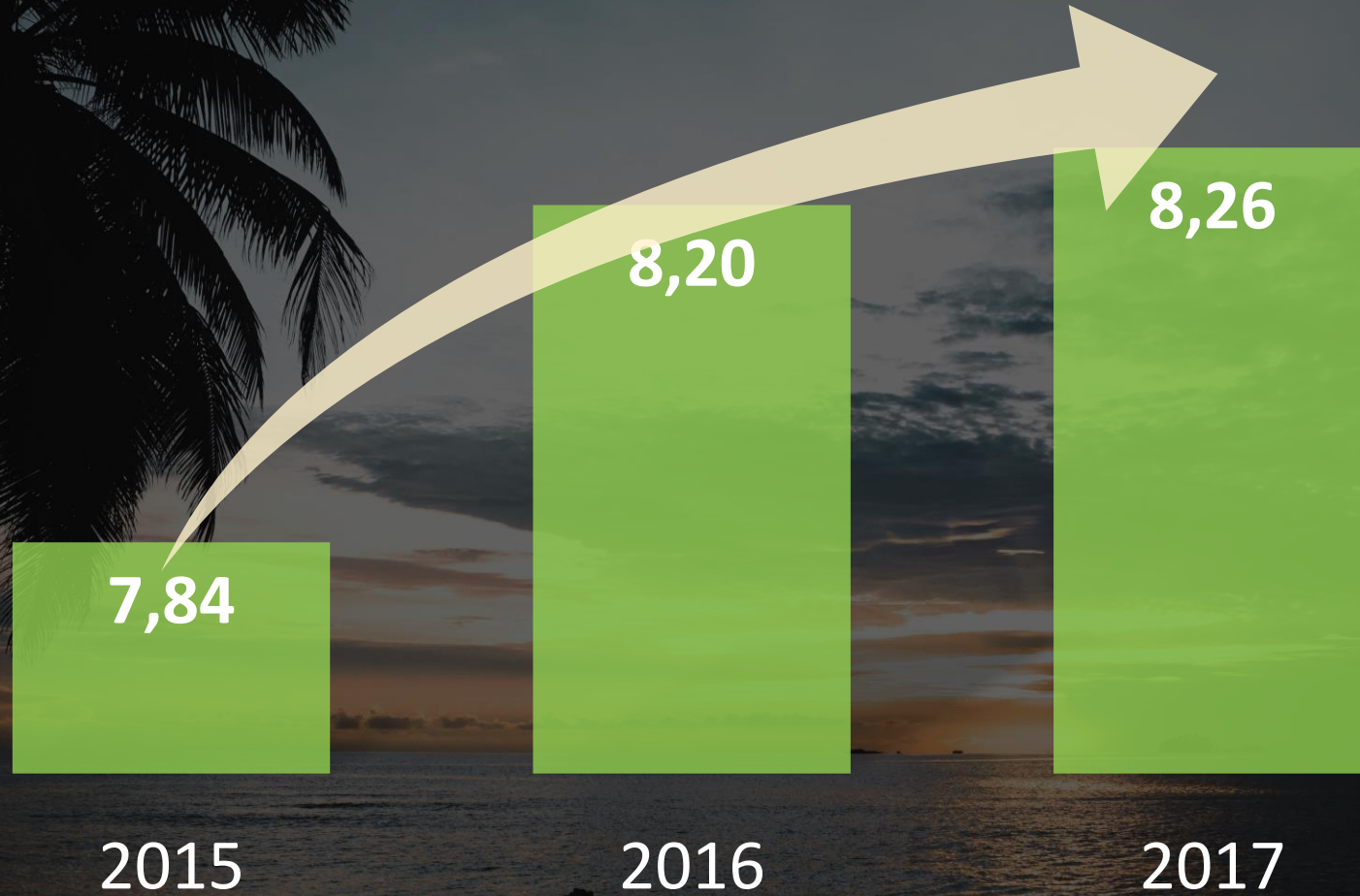


Global Production

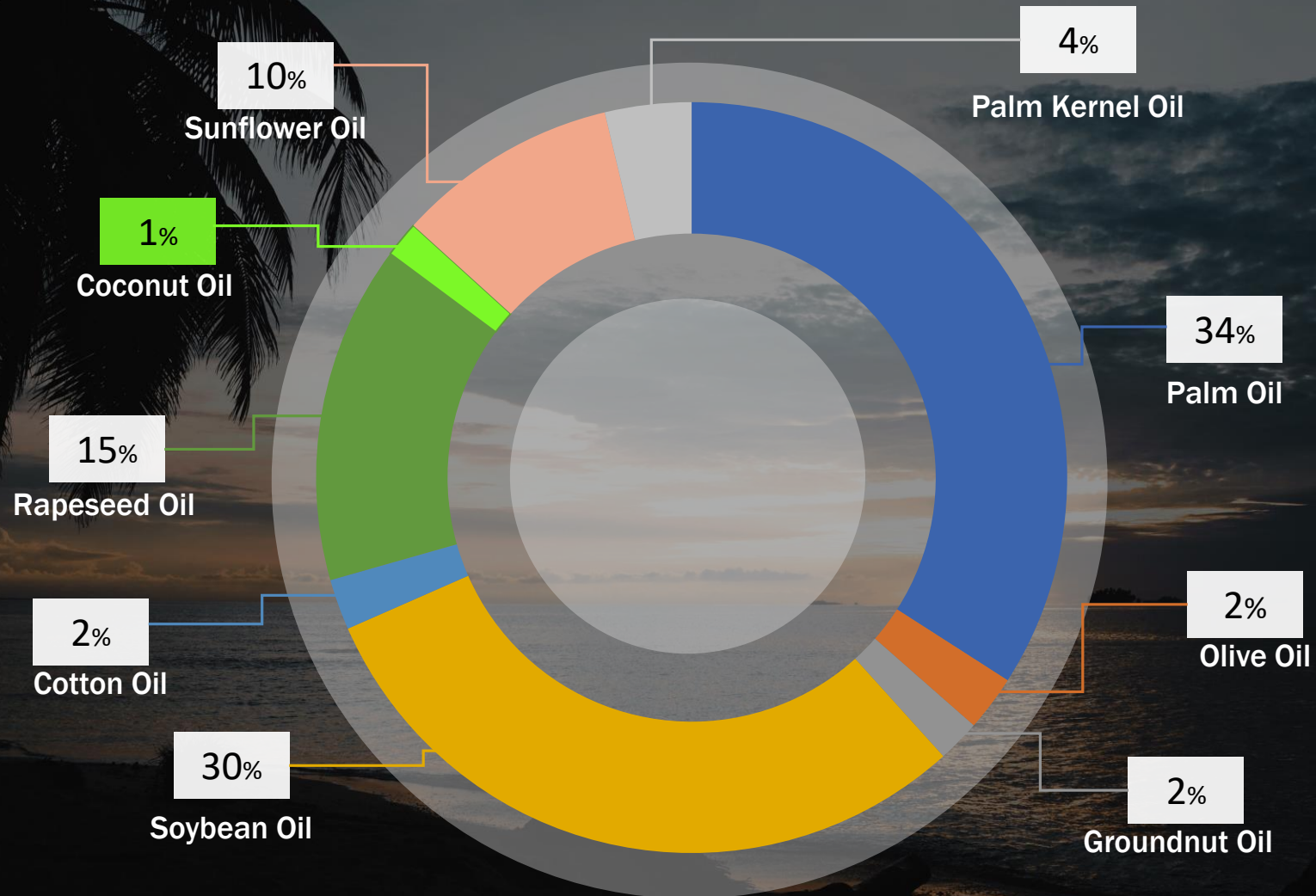
(million MT, copra equivalent)



Global Export Trend (million MT)



Vegetable Oils Production 2018



Source: Oil World

Global Export Value

2017

Total:

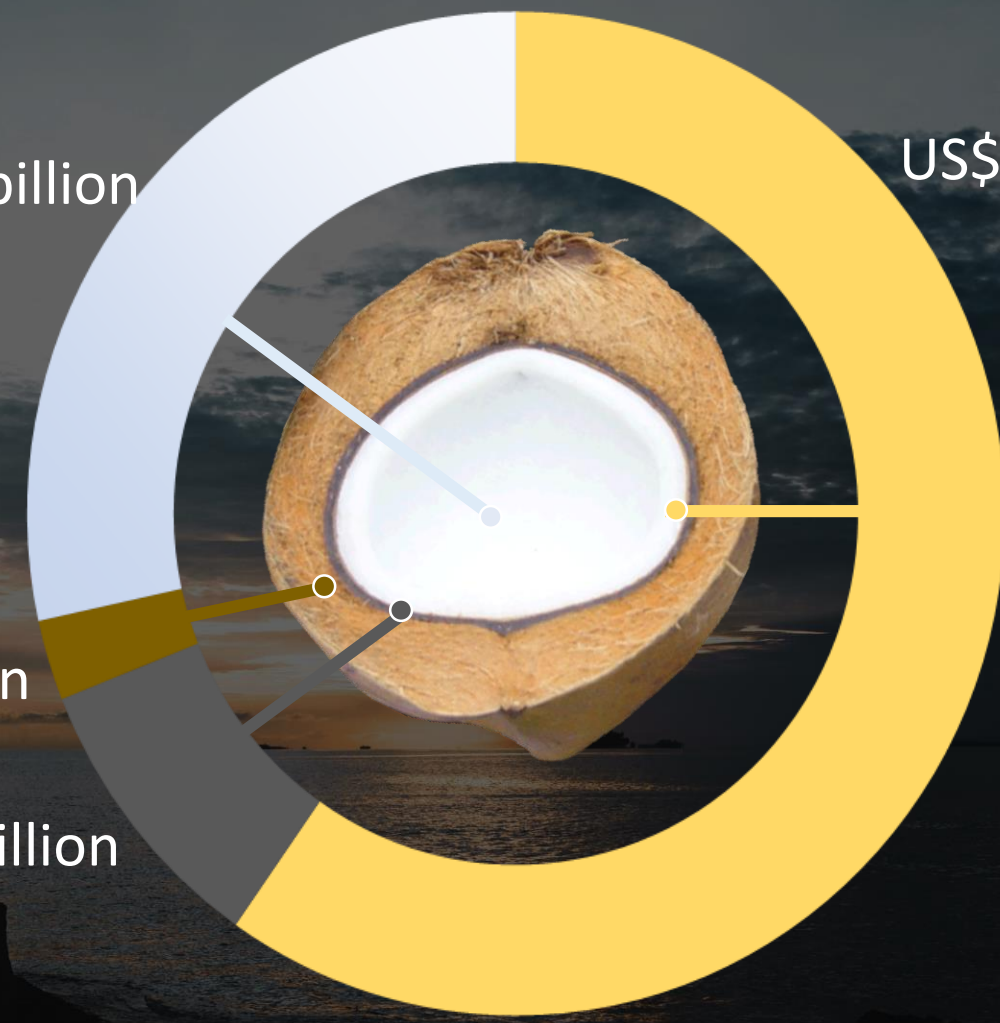
USD 9.5 billion

US\$ 2.66 billion

US\$ 5.59 billion

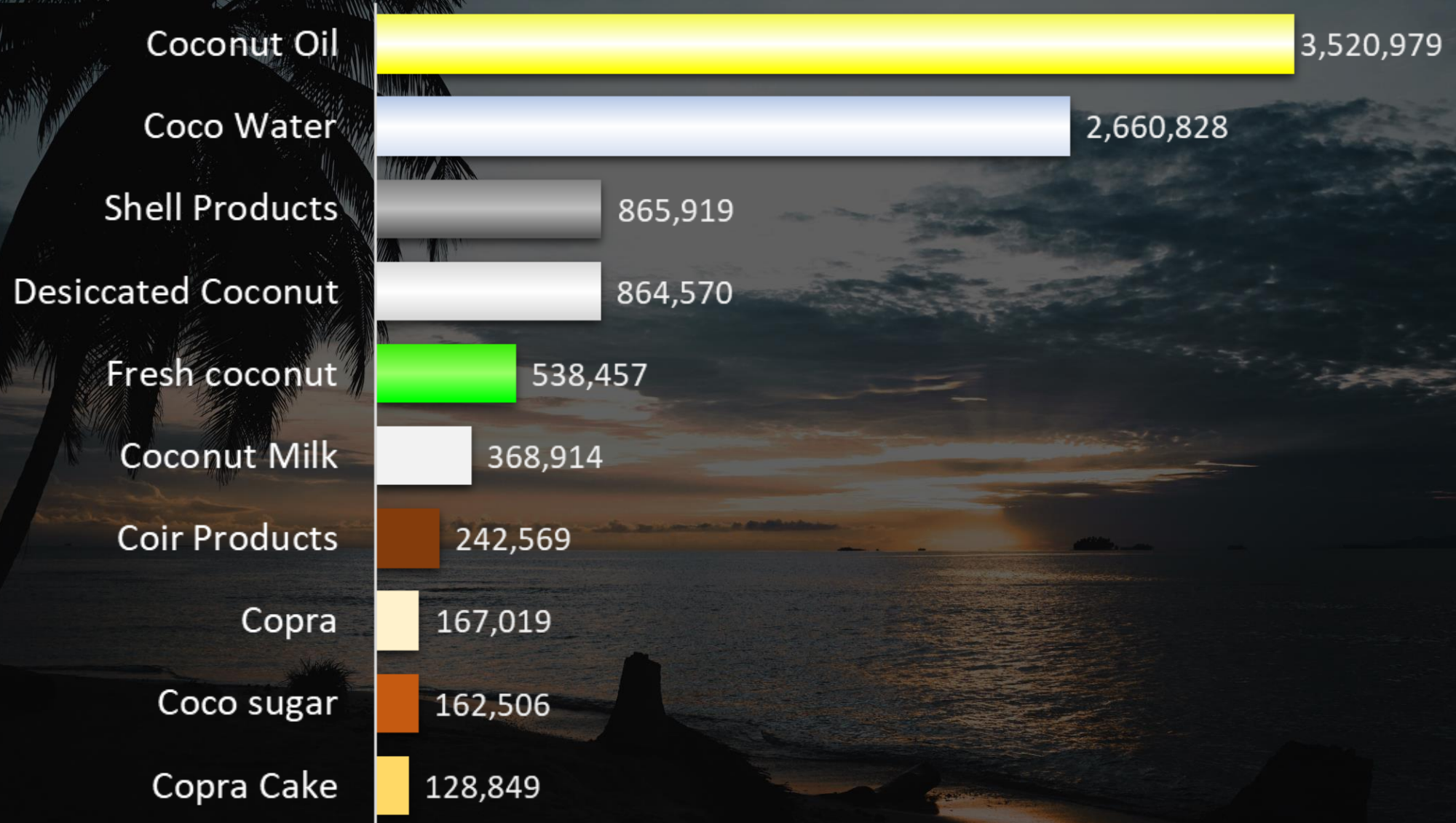
US\$ 0.24 billion

US\$ 0.87 billion

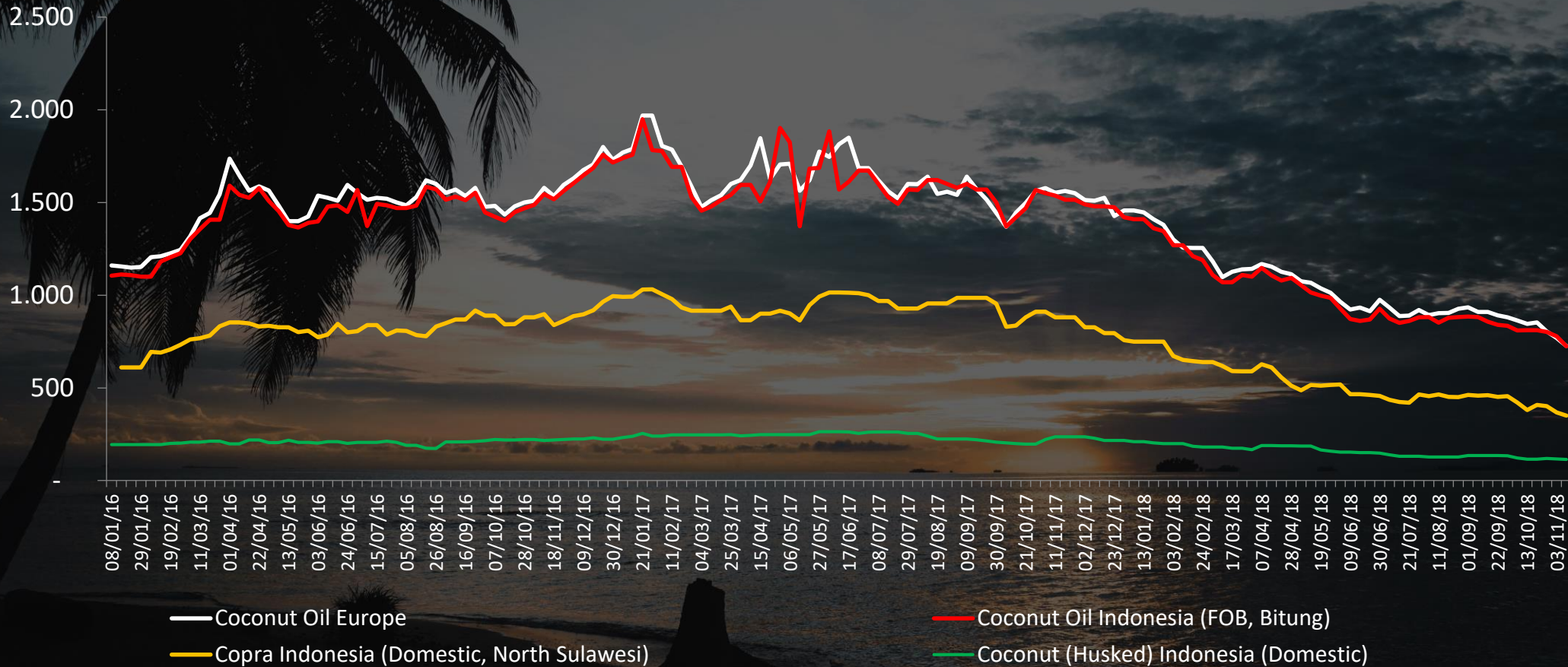


Global Export Value 2017

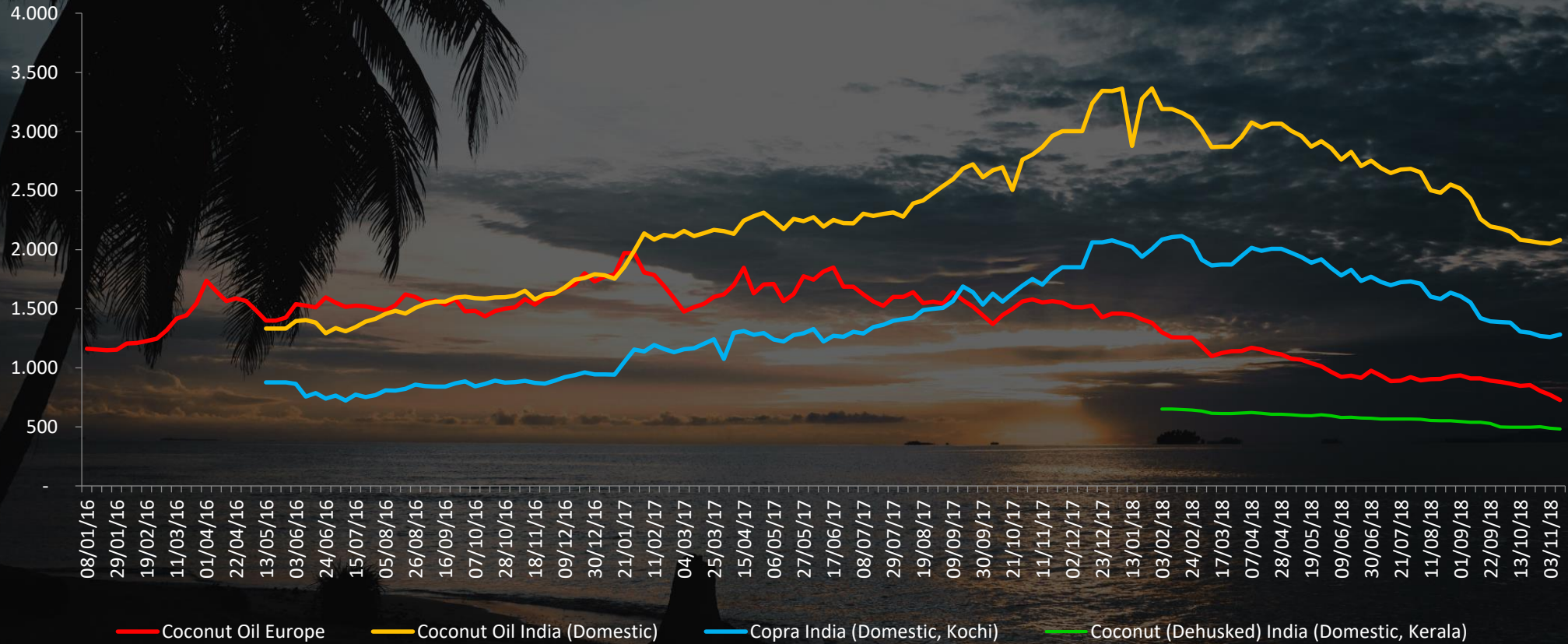
(USD'000)



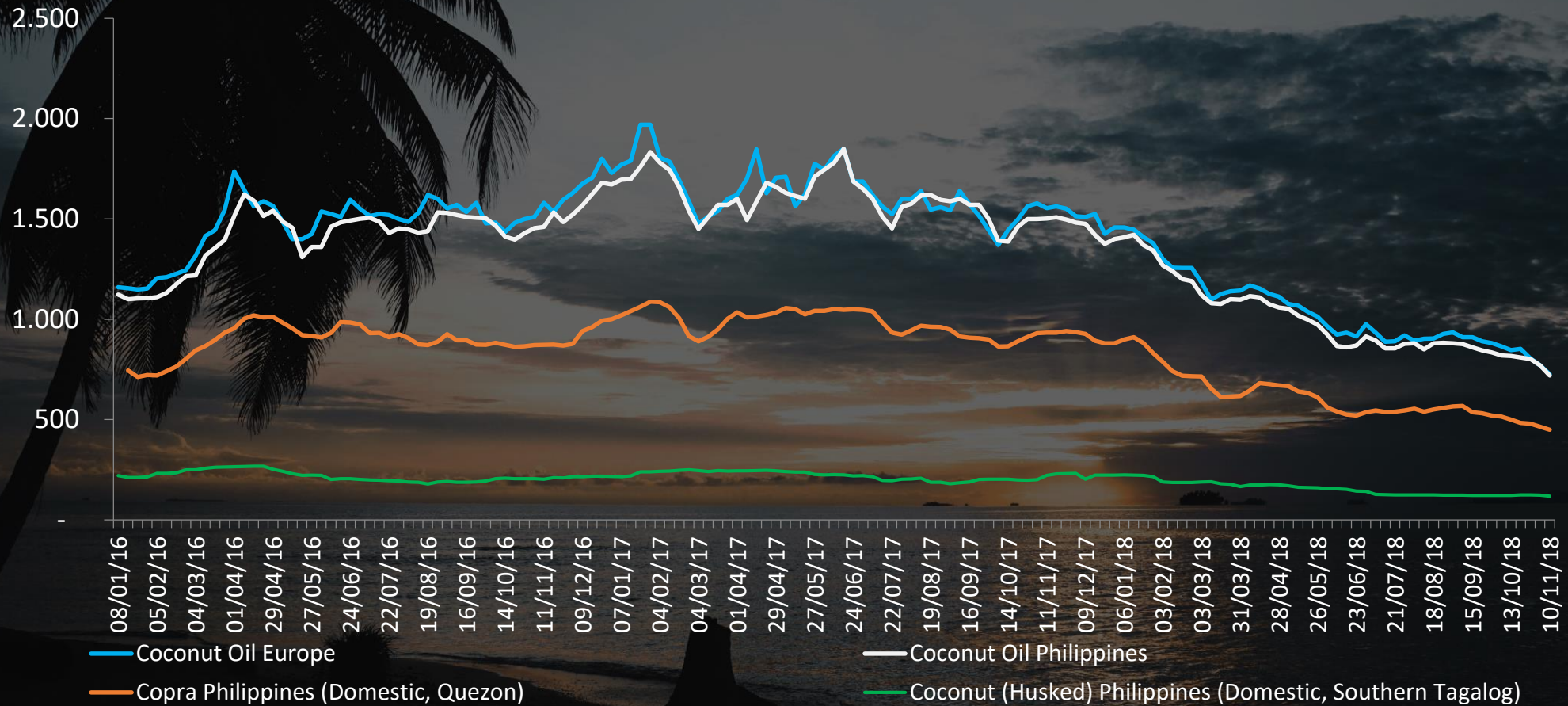
Indonesia Weekly Price of CNO, Copra and Coconut



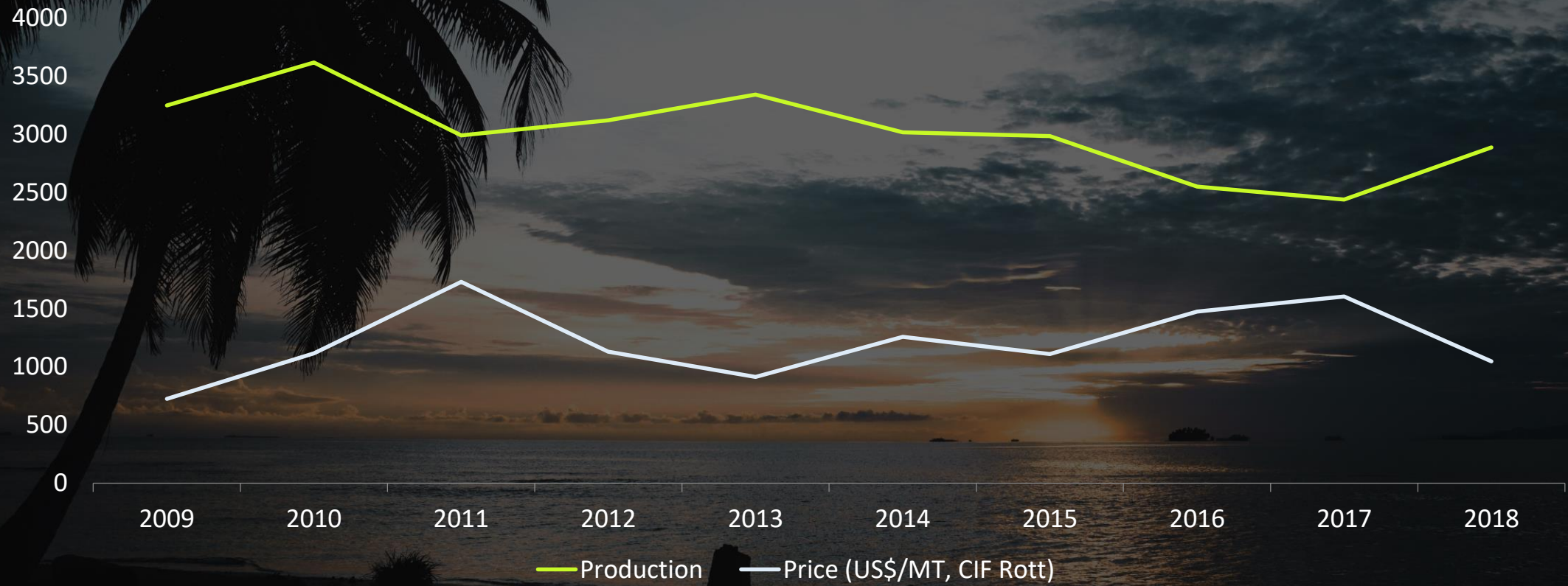
India Weekly Price of CNO, Copra and Coconut



Philippines Weekly Price of CNO, Copra and Coconut



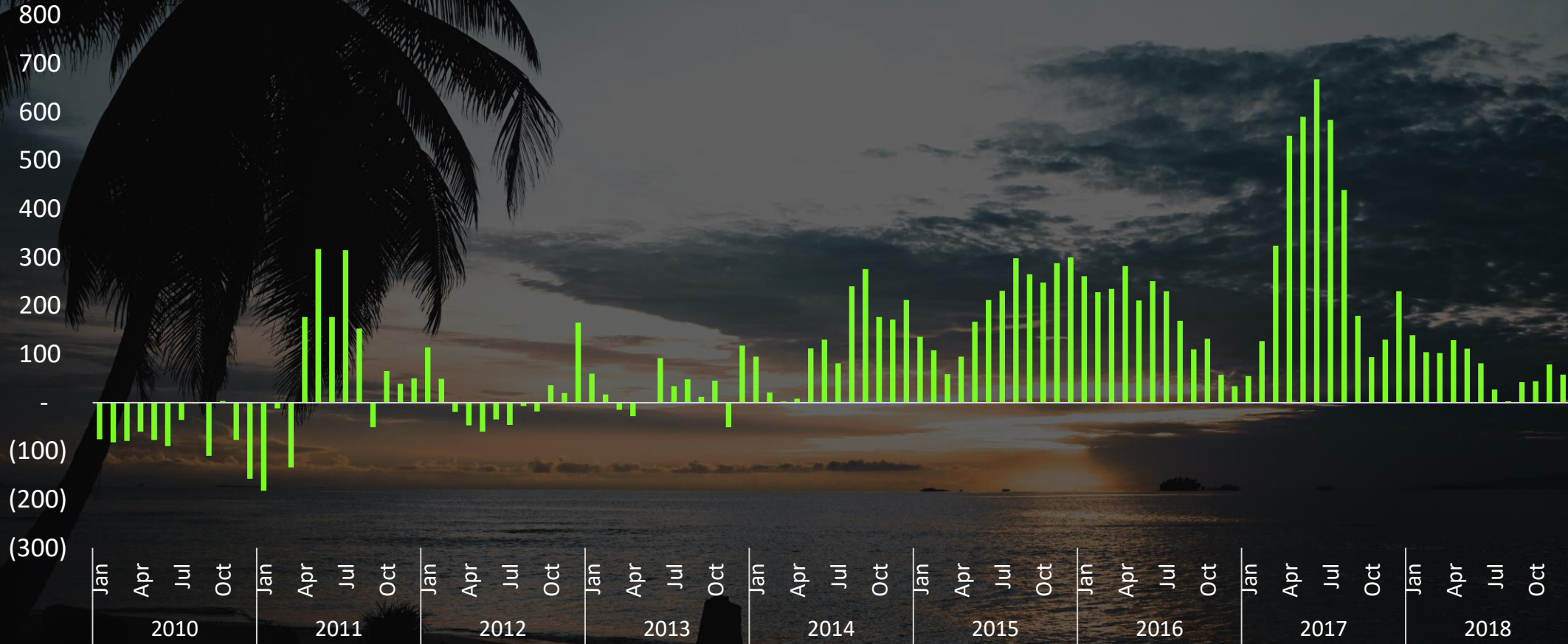
Production vs Price



Source: Oil World

CNO Price Premium over PKO

(CNO=Coconut Oil, PKO = Palm Kernel Oil)

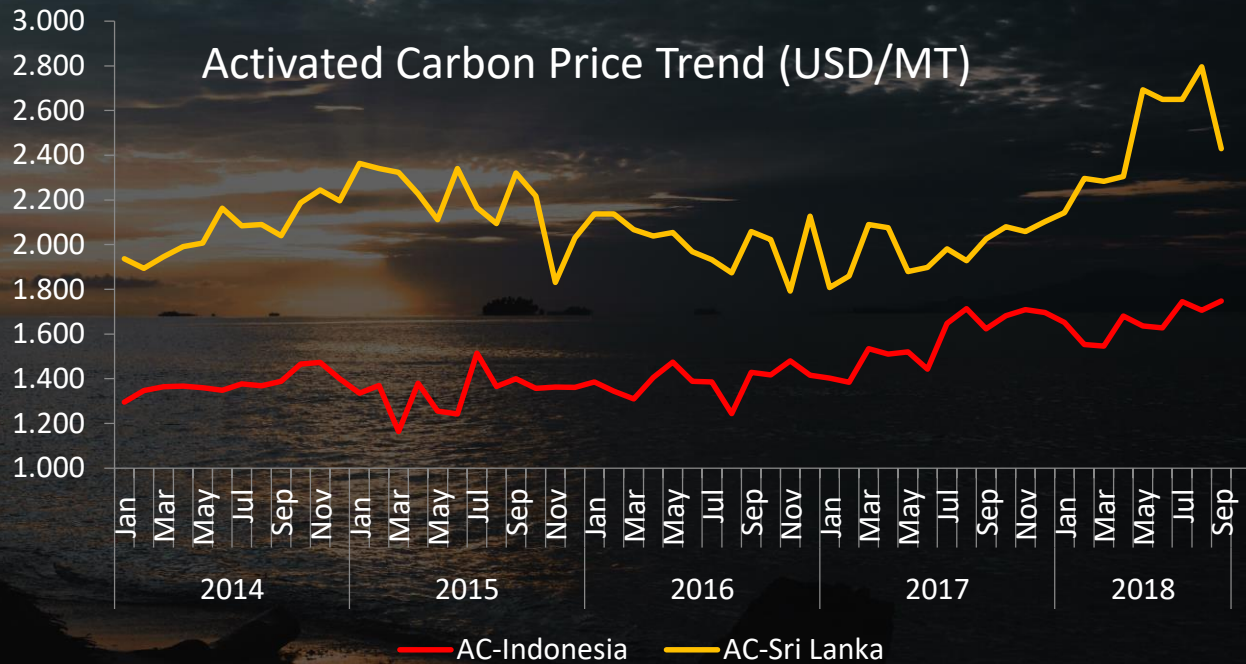
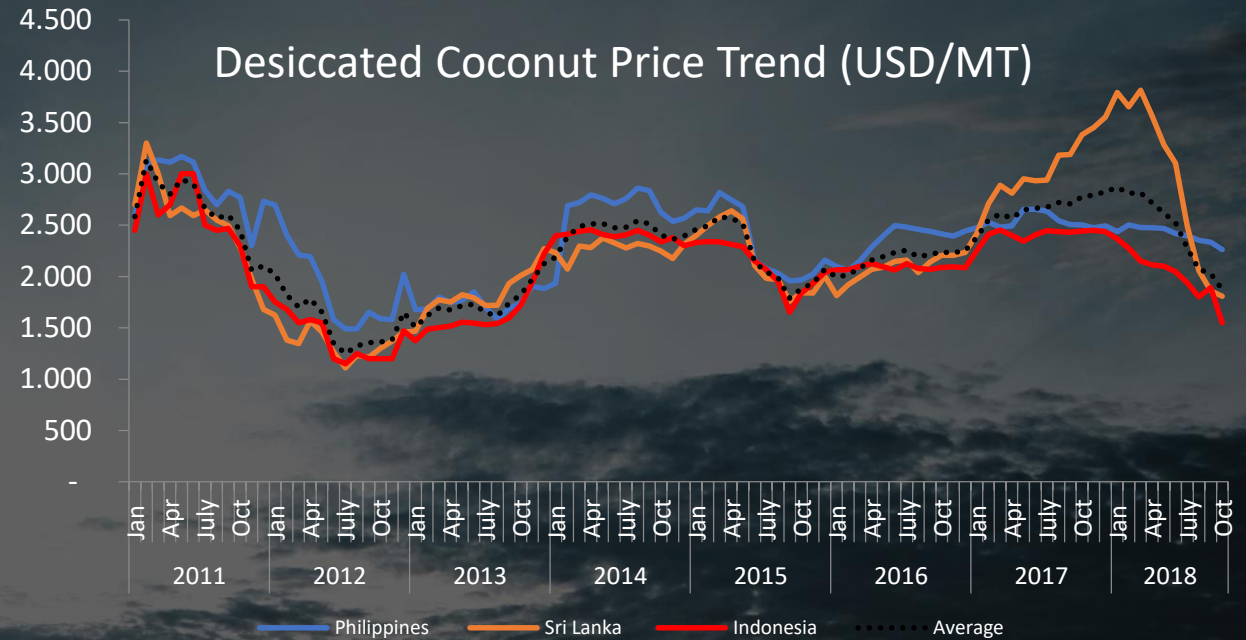
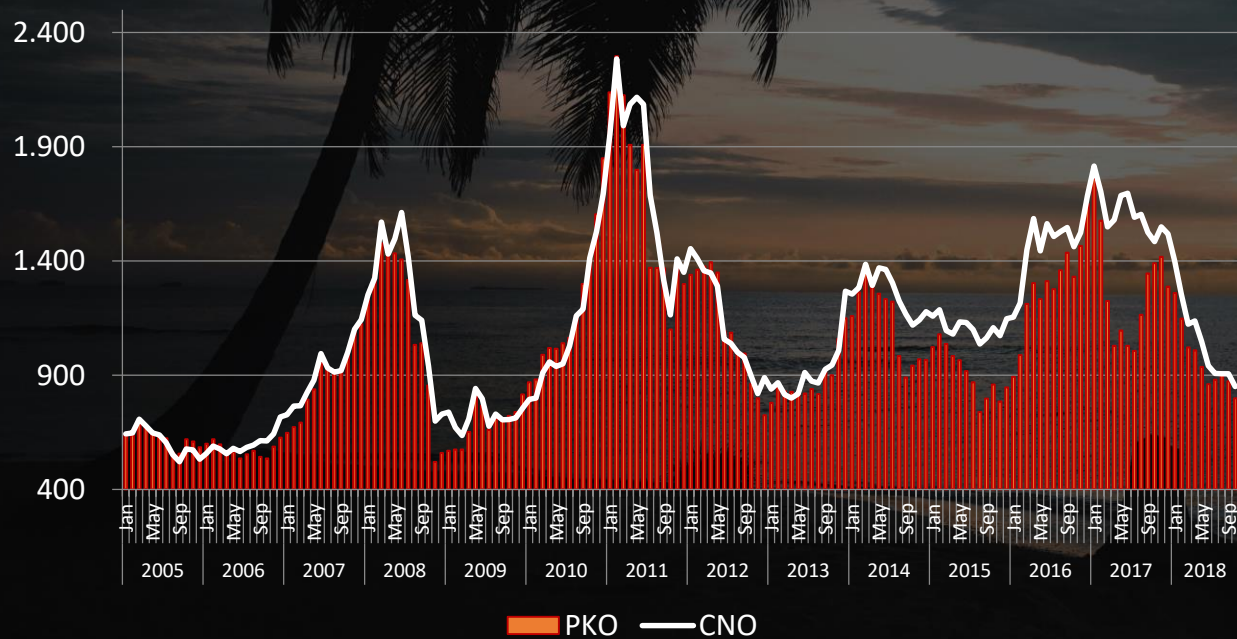


Factors causing decline in market prices



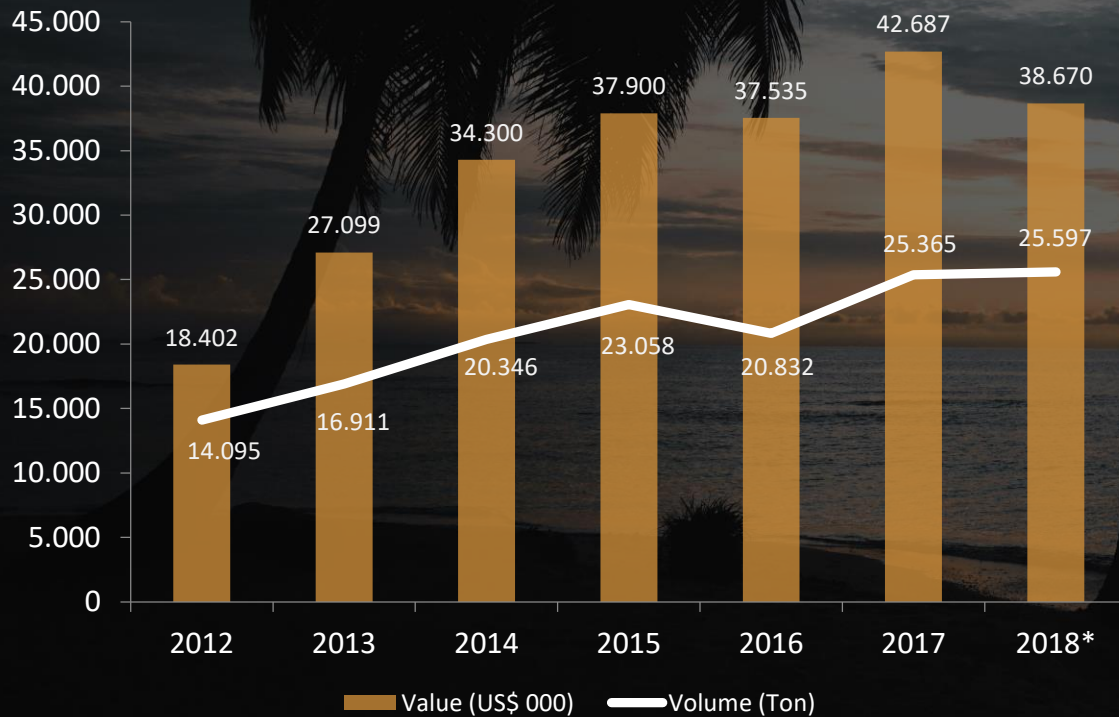
Price Trend

Coconut Oil Price Trend (USD/MT, CIF Rotterdam)

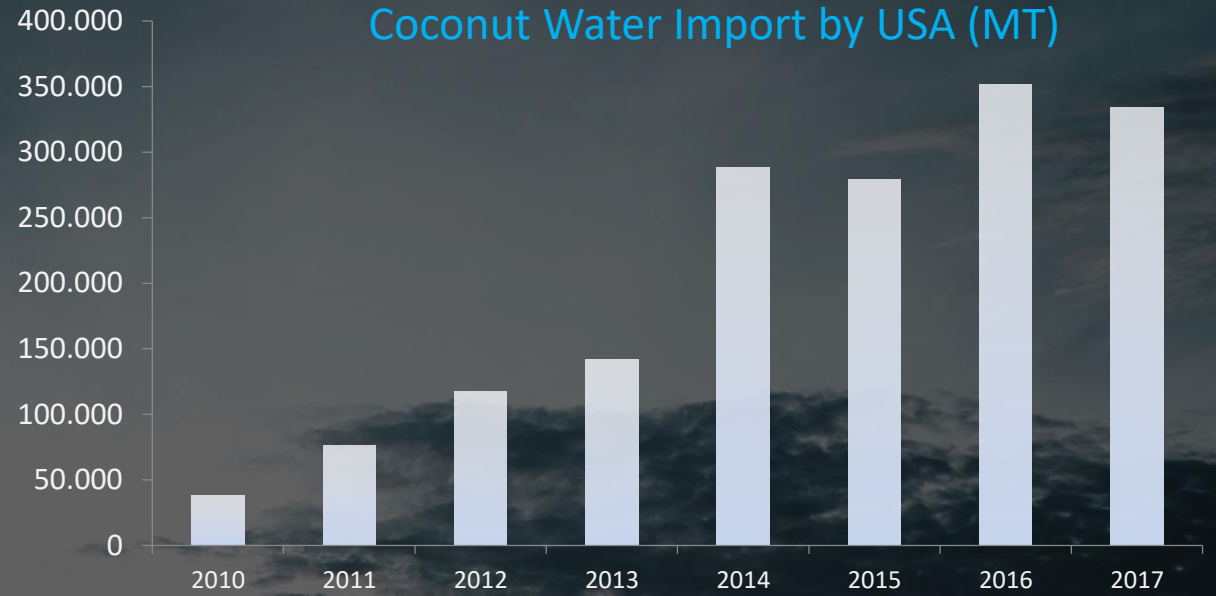


Trending Products

Coconut Sugar Export from Indonesia (MT)



Coconut Water Import by USA (MT)



VCO Export from Philippines (MT)



Value of one Coconut?

5 cents

\$1.00

?

10 cents

\$2.00 +

15 cents

30 cents