**Day 1 – Monday 25 March 2019**

**Morning session**

08:00–09:00  
Registration

09:00–09:30  
Opening session

Representative from Angola  
Representative from the European Union delegation in Angola  
Mr. Khairedine Ramoul, UNCTAD

- Welcome and opening remarks
- Objectives of the workshop
- Participant’s expectations

09:30–10:00  
‘Before’ trade in services knowledge test

10:00–10:20  
Coffee break

10:20–12:00  
Session 1: Overview of trade in services basic concepts – the GATS and any variations in the SADC/AfCFTA frameworks

Mr. Khairedine Ramoul, UNCTAD

- Objectives, structure and scope of application
- Key obligations and disciplines under the GATS
- The concept of progressive liberalization
- MFN and other general obligations
- Q&A

12:00–13:30  
Lunch break

**Afternoon session**

13:30–15:00  
Session 2: Scheduling services commitments

Mr. Khairedine Ramoul, UNCTAD  
Mr. Markus Jelitto, WTO

- Structure of schedules
- Classification
- Market access
### DAY 1 – Monday 25 March 2019 (Continued)

- National treatment
- Additional commitments
- Horizontal commitments
- Scheduling techniques
- Q&A
- Preparation for the scheduling exercises

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<thead>
<tr>
<th>Time</th>
<th>Session 3: Training of trainers session – Scheduling additional concepts</th>
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<td>15:00–15:20</td>
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<tr>
<td>15:20–16:30</td>
<td>Mr. Khairedine Ramoul, UNCTAD</td>
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<td>Mr. Markus Jelitto, WTO</td>
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<td>- How to read a schedule of specific commitments?</td>
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<td>- How to transpose national policy objectives and constraints into schedules?</td>
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<td>- Avoiding scheduling mistakes</td>
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### DAY 2 – Tuesday 26 March 2019

#### Morning session

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<thead>
<tr>
<th>Time</th>
<th>Session 4: Scheduling exercises</th>
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<tr>
<td>08:30–09:00</td>
<td>Registration</td>
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<tr>
<td>09:00–10:20</td>
<td>Mr. Khairedine Ramoul, UNCTAD</td>
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<td>Mr. Markus Jelitto, WTO</td>
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<td>- Scheduling exercises</td>
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<td>10:20–10:40</td>
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<td>10:40–12:00</td>
<td>Mr. Khairedine Ramoul, UNCTAD</td>
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<td>Mr. Markus Jelitto, WTO</td>
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<td></td>
<td>- Scheduling exercises</td>
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<td>12:00–13:30</td>
<td>Lunch break</td>
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#### Afternoon session

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<th>Time</th>
<th>Session 5: Angola’s stake in multilateral trade in services negotiations</th>
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<td>13:30–15:00</td>
<td>Representative from the Permanent Mission of Angola to the United Nations Office in Geneva</td>
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<td>- Background to multilateral trade in services negotiations</td>
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<td>- Regional/mega-regional/multilateral negotiations: How it all connects</td>
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<td>15:00–15:20</td>
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<td>15:20–16:30</td>
<td>Session 6: Angola’s stake in regional trade in services negotiations</td>
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<td>Representative from the Permanent Mission of Angola to the United Nations Office in Geneva</td>
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<td>Representatives from MINCO (SADC focal point and CFTA focal point)</td>
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<td>- Background to regional trade in services negotiations, including roadmaps, timelines, and expected deliverables – SADC, CFTA</td>
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DAY 3 – Wednesday 27 March 2019

Morning session

08:30–09:00  Registration

09:00–10:00  Session 7: Generally applicable laws and regulations affecting trade in services

Mr. Markus Jelitto, WTO
Mr. Malcolm McKinnon, Senior Trade Advisor on Trade in Services, SADC Secretariat

- Investment legislation and policies (commercial presence)
- Labour and immigration regulations (presence of natural persons)
- Other

10:00–10:20  Coffee break

10:20–12:00  Session 8: Services priority sectors – Tourism services

Representative from the Association of Hotels and Resorts of Angola or from the Association of Travel Agencies and Tour Operators of Angola
Mr. Markus Jelitto, WTO
Mr. Malcolm McKinnon, Senior Trade Advisor on Trade in Services, SADC Secretariat

- Tourism services in Angola
- Scheduling of tourism services commitments

12:00–13:30  Lunch break

Afternoon session

13:30–15:00  Session 9: Economic trends of trade in services

Mr. Bruno Antunes, UNCTAD

- The role and economic importance of services and services trade
- Trade by sectors and modes
- Relevant trends in Africa and Angola
- “Servicification”, services value-added and global value chains
- Q&A

15:00–15:20  Coffee break

15:20–16:30  Session 10: Training of trainers session – Data for trade in services

Representative from the National Institute of Statistics
Mr. Bruno Antunes, UNCTAD

- Measuring trade in services
- Sources of data
- Data policies and strategies
DAY 4 – Thursday 28 March 2019

Morning session

08:30–09:00  Registration

09:00–10:30  Session 11: Services priority sectors – Financial services
Representative from the Angolan Association of Banks
Mr. Markus Jelitto, WTO
Mr. Malcolm McKinnon, Senior Trade Advisor on Trade in Services, SADC Secretariat
- Insurance
- Banking and other financial services

10:30–10:50  Coffee break

10:50–12:30  Session 12: Services priority sectors – Transport services
Representatives from port or road corridors
Mr. Markus Jelitto, WTO
Mr. Malcolm McKinnon, Senior Trade Advisor on Trade in Services, SADC Secretariat
- Road transport
- Air transport
- Rail transport
- Auxiliary transport services

12:30–14:00  Lunch break

Afternoon session

14:00–15:00  Session 13: Taking stock of issues discussed
Mr. Bruno Antunes, UNCTAD
Mr. Markus Jelitto, WTO
- Overview of the information obtained
- Discussion of next steps and follow-up

15:00–15:20  Coffee break

15:20–16:30  Final session: Evaluation of the workshop and closing
Mr. Bruno Antunes, UNCTAD
Mr. Markus Jelitto, WTO
"After" trade in services knowledge test
Final debriefing with participants

BACKGROUND MATERIAL
- General Agreement on Trade in Services
- Trade in Services – Extended Set of Documents 2015 (including the Scheduling Guidelines S/L/92)
- SADC Protocol on Trade in Services (P)
- SADC Schedules of Trading Partners
- ACFTA – Annex on Trade in Services
- Angola – GATS schedule (E, S, F)

CONTACTS

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