

13-16
OCTOBER 2014
Palais des Nations, Geneva



INVESTING IN SUSTAINABLE DEVELOPMEN





# SPECIAL EVENT AFRICA OILGASMINE 15–16 OCTOBER 2014

ROOM XIX, PALAIS DES NATIONS GENEVA, SWITZERLAND

# Achieving sustainable development goals through investment in oil and gas field services

Wednesday 15 October, 14:30 - 18:00

Session 1: Investment opportunities in Africa's oil and gas services industry

Investment in petroleum projects has been fostered in many low income countries. This investment creates opportunities for local enterprises to be involved in the variety of services needed at different stages of the project, from exploration to production up to the end user. Part 1 of the Africa Oil Gas and Mines side event will raise awareness of investment opportunities in the oil & gas services sector and highlight value added partnerships with host countries through county case studies.

### **Open questions:**

- What opportunities exist in oil and gas field services to mitigate environmental impacts arising from exploration and production?
- What partnerships can be formed with host countries in the execution of oil and gas projects?
- How can Africa's gas production be integrated into the globalizing gas market?

Kenya, Uganda and Niger.



# Thursday 16 October, 10:00 - 13:00

## Session 2: Maximizing benefits of investments: Policy dialogue

Part 2 of the Africa Oil Gas and Mines side event will focus on policy options suitable to increasing benefits of investments in Oil and Gas Field Services to recipient countries and contributing to national sustainable development strategies. The views and experiences by consultants to the oil and gas industry, a legal expert in structuring agreements with foreign services providers and a major oil company will be discussed.

### **Open questions:**

- What policy options are suitable to increasing benefits of investments in Oil and Gas Field Services to recipient countries and contributing to local job creation?
- What contractual arrangements/negotiations can help to boost local involvement in the sector? Best practices.
- What can be done to develop standards of local oil and gas field services companies in order to compete globally?
- How can countries gain access to new technology and improve efficiency in their operations?
- Local oil and gas service entrepreneurs often lack access to affordable finance. How
  can local entrepreneurs overcome the obstacle of access to finance? What
  innovative financing mechanisms are available to local entrepreneurs?

### **Confirmed Chairpersons and Speakers**

Dr. Mukhisa Kituyi, Secretary-General of UNCTAD

H.E. Ms. Fatima Haram Acyl, Commissioner for Trade and Industry, African Union Commission

H.E. Mr. John O. Kakonge, Ambassador Extraordinary, and Plenipotentiary, Permanent Mission of the Republic of Kenya to the United Nations Office in Geneva

H.E. Mr. Achille Bassilekin III, Assistant Secretary General in charge of Sustainable Economic Development and Trade, ACP Group, Belgium

Mr. Etienne Hammann, Local Content Manager, Total E&P, France

Mr. Samuel Safo Tchofo, Executive Vice President, Consoltia, Cameroon

Mr. Mathew Parish, Partner, Holman Fenwick Willan Switzerland LLP

Mr. Ashutosh Shastri, Director, EnerStrat Consulting, UK

Dr. Babafemi Oyewole, Executive Director/CEO, APPA Fund for Technical Cooperation, Cotonou, Benin Republic

Mr. Ernest N.T. Rubondo, Commissioner, Petroleum Exploration and Production Department, Uganda

Mr. Boubacar Nalado IDI, Directeur de l'étude et de l'économie pétrolière, Direction générale des hydrocarbures, Ministère de l'énergie et du pétrole, Niger

Mr. Petko Draganov, Deputy-Secretary-General of UNCTAD



## **Bios of the Speakers**

(by order of intervention in the programme)



Dr. Mukhisa Kituyi, Secretary-General of UNCTAD

Mukhisa Kituyi, of Kenya, who became UNCTAD's seventh Secretary-General on 1st September 2013, has an extensive background as an elected official, an academic, and a holder of high government office. He also has wide-ranging experience in trade negotiations, and in African and broader international economics and diplomacy. He was born in Bungoma District, western Kenya, in 1956. He studied political science and international relations at the University of Nairobi and at Makerere University in Kampala, Uganda, receiving a BA in 1982. He went on to earn an MPhil in 1986 and a doctorate in 1989 from the University of Bergen, Norway. Dr. Kituyi served as a researcher at Norway's Christian Michelsen Institute from 1989 to 1991, and as Programme Director of the African Centre for Technology Studies in Nairobi from 1991 to 1992. He was elected to the Kenyan Parliament in 1992, and was twice re-elected. He was Kenya's Minister of Trade and Industry from 2002 to 2007. During this period, Dr. Kituyi chaired for two years the Council of Ministers of the Common Market for Eastern and Southern Africa (COMESA) and the African Trade Ministers' Council. He also served as chairman of the Council of Ministers of the African, Caribbean and Pacific (ACP) Group of States, and was lead negotiator for Eastern and Southern African ministers during the European Union- ACP Economic Partnership Agreement negotiations. He was convenor of the agriculture negotiations carried out at the World Trade Organization's Sixth Ministerial Conference held in Hong Kong, China, in 2005. From 2008 to 2012, Dr. Kituyi was a member of a team of experts advising the presidents of the nations of the East African Community on how to establish more effective regional economic links. From 2011 to 2012, he was a consultant for the African Union Commission, where he helped to develop the structure for a pan-African free trade area. Immediately prior to becoming Secretary-General, Dr. Kituyi was Chief Executive of the Kenya Institute of Governance, based in Nairobi. The Institute is a think tank and advocacy organization that focuses on linking academic research and the development of public policy. During 2012, Dr. Kituyi also served as a non-resident fellow of the Africa Growth Initiative of the Brookings Institution, Washington, D.C. He was a resident scholar there in 2011. Dr. Kituyi is married and has four children.



H.E. Ms. Fatima Haram Acyl, Commissioner for Trade and Industry, African Union Commission Nationality: Chadian, Place of Birth: Washington DC, USA Qualification: MBA (Honors), with specialization in Finance from Xavier University of Cincinnati, Ohio, USA, and BS in Business Administration from the University of Moncton, New Brunswick, Canada Career: H.E Mrs. FATIMA H. ACYL served in Chad and United State of America (USA) in various capacities, including: Deputy Director General of the Agricultural Bank of Chad; Interim Project Manager and Director of Administration & Finance of the Lake Chad Basin Commission (LCBC) project funded by the Global Environment Facility (GEF) through its implementing agencies: the UNDP and the WORLD BANK in Chad; Audit Manager of CROWECHIZEK, LLC, Financial and Advisory Services in Oakbrook, IL USA; Manager of PricewaterhouseCoopers, LLP, Global Management Solution, in Chicago, IL, USA. Rose from Associate to Senior Associate and then to Manager position; Internal Auditor & Compliance Officer II of Star Bank, N.A (now known as US bank) in Cincinnati, Ohio, USA.Rose from a Team Leader position at the Electronic Department to Internal Auditor & Compliance Officer I and then to Internal Auditor & Compliance Officer II. H.E Mrs.FATIMA H. ACYL was a member of the following nonprofit organizations: Tax Assistance Program (TAP) of Northern Illinois, USA, from 1999 through December 2003; Youth Management Club Association (YMCA) of Chicago from March 1999 through December 2003; Vice President Finance of the International Student Association of the University of Moncton from 1992 through 1993; Operational Research tutor at the University of Moncton in 1992. H.E Mrs. FATIMA H. ACYL is fluent in English, French and Arabic (mothers' tongue) Marital Status: Married with three children.



**Dr. John O. Kakonge**, Permanent representative of the republic of kenya mission to the united nations and other international organizations in switzerland

Before recently joining the Ministry of Foreign Affairs of the Government of Kenya end of 2012, Ambassador Dr. John O. Kakonge was Special Advisor for South-South News, a media organization based in New York. Prior to that he amassed over 29 years of experience working with the United Nations, serving in varied assignments, most recently as Senior Deputy Director for the UNDP Special Unit for South-South Cooperation. He has extensive programme management and budget experience as well as proven resource mobilization skills. Dr Kakonge also has recognized expertise in the organization and management of international conferences and round tables. In addition, he has worked extensively in post-crisis reconstruction and economic development, civil-military relations, as well as the resettlement and reintegration of refugees and internally displaced persons. As a trained environmentalist, Dr. Kakonge has developed policies and government institutions related to environmental issues and organized multilateral meetings on such topics as environment planning, oil and gas management and climate change for developing countries. During his UN career, he has also published a number of peer-reviewed articles in environmental journals, focusing in particular on environmental challenges Africa. Dr. Kakonge served as UNDP Resident Representative and UN Resident Coordinator in Lesotho, Liberia, the Gambia and Rwanda from 1993 to 2006. He was instrumental in localizing the MDGs in the Gambia and Rwanda. In Liberia and the Gambia, he instituted monthly development forums to discuss national issues of interest to government officials, civil society, the donor community and the private sector in order to promote cross-sectoral collaboration and exchange of views. As Senior Deputy Director of the UNDP Special Unit for South-South Cooperation, since 2008, he has, among other things, initiated, organized and mobilized funding for two high-level meetings on oil and gas management, held in Doha and Nairobi respectively. Thereafter, he has been involved in mobilizing funding to assist in capacitybuilding efforts for the emerging oil and gas producers of the South. Dr. Kakonge has a PhD in African Studies from Howard University, USA, and a post-doctorate Master's degree from Cambridge University, UK, with special focus on environmental studies. During his career, he has served as a research fellow and visiting scholar at Oxford and Yale Universities.



Mr. Ashutosh Shastri, Director, EnerStrat Consulting, UK

Ashutosh Shastri is the founder of EnerStrat Consulting- a London based international strategic management consultancy practice in the Energy Sector. Ashutosh has advised leading international energy companies in their corporate and business unit strategies, conducted due diligence for Private Equity and VC funds, provided analyses of macroeconomic and geo-political trends in global energy and its implications for Institutional Investors/Asset Managers. He has acted as independent expert in a range of commercial renegotiations/ disputes in the natural gas/LNG and electricity contracts. In addition to his strategic/commercial advisory, he is an adviser to the Commonwealth Secretariat. He also has experience of Track 2 international dialogues on Energy and Climate Negotiations and has provided expert testimony to various (UK) parliamentary committees on Shale Gas, LNG and Energy Security and Pricing. Between 2011 and 2013, he advised the UNECE Gas Centre in Geneva with special emphasis on Unconventional/Shale Gas-Global LNG and the expansion of its scope of activities to cover Asia Pacific Region. He chaired the Industry Forum of the UNECE Gas Centre in Daegu in South-Korea which had a special focus on gas markets globalization. He has also acted as policy adviser to National Governments in Africa and elsewhere where his experience includes conducting policy framing workshops for senior government decision makers and crafting energy policies. He has authored several published papers on Global Unconventional/Shale Gas, LNG, Smart Grids and Wind Energy. Prior to founding EnerStrat, he was an expert consultant in the global energy practice of McKinsey and Company based in London between the years 1995-2003. Prior to McKinsey, he worked as a TQM/ISO-9000 Champion and a Project Engineer in India. Ashutosh is an electrical engineering graduate of The Victoria Jubilee Technological Institute, University of Mumbai. Ashutosh is a member of several committees in the World Energy Council, chiefly the Trilemma Group, Global Energy Scenarios Committee and Unconventional Gas Expert Group and the international task force on Nuclear Energy Strategy: Post Fukushima. Additionally he is also a member of the Energy Institute, Chatham House, The Institute of Directors and a Liveryman of the Worshipful Company of Fuellers.



**Dr. Babafemi Oyewole, Executive Director/CEO, APPA** Fund for Technical Cooperation, Cotonou, Republic of Benin

Dr. Babafemi O. Oyewole is the Executive Director/CEO of APPA Fund for Technical Cooperation, established by the African Petroleum Producers' Association (APPA) to finance projects and studies in the oil, gas and energy sectors. He is an International professional with extensive experience in banking and finance, international management, business development, marketing. strategic planning, risk management, human capital development, consulting and academics spanning over 20 years. Prior to joining the APPA Fund, he was General Manager/Division Head at the Banque Internationale du Benin, Deputy CEO at West African Bankers Association, Sierra Leone and a Senior Economist with the Nigerian Industrial Development Bank Limited (now Bank of Industry). He had his professional and academic training in top rate Universities in Africa, Europe and United States of America. He obtained his PhD (Development Finance) from the University of Bradford, U.K. as a Commonwealth Scholar and MBA (Marketing and Business Strategy). In addition, Dr. Oyewole attended various professional training programmes in reputable institutions including the Universities of Manchester and Leeds in the UK; the J.F. Kennedy School, Harvard University, Boston, USA; Deutsche Bank Training School, Frankfurt, Germany and the Lagos Business School of Pan African University, Lagos, Nigeria. He is bilingual (English and French) with multicultural experience and strong leadership, team playing, strategic thinking and networking skills. Dr. Oyewole is a regular speaker in international conferences and enjoys travelling, reading and networking.



Mr. Ernest N.T. Rubondo, Commissioner, Petroleum Exploration and Production Department Completed an Msc in Petroleum Reservoir Geology at the Imperial College of Science, Technology and Medicine in London in 1990 and worked briefly with Scott Pickford Plc in the United Kingdom. Returned to Uganda to participate in field geological and geophysical data acquisition as part of the petroleum exploration effort in the country. A member of the Uganda Government team that promotes the country's petroleum potential to industry and also negotiates Production Sharing Agreements with oil companies for acreage in the Albertine Graben. Currently Commissioner for the Petroleum Exploration and Production Department (PEPD) in the Ministry of Energy and Mineral Development since 2009. PEPD monitors and regulates the upstream petroleum sector in the country. Chaired the working group which coordinated formulation of the draft National Oil and Gas Policy for Uganda which was approved at the beginning of 2008. Chaired the working group which coordinated formulation of the draft Petroleum Exploration, Development and Production Bill and the draft Petroleum (Refining, Conversion, Storage and Transportation) Bill 2013 which became Acts in April and June 2013 respectively. A member of the American Association of Petroleum Geologist (AAPG), the Society of Petroleum Engineers (SPE) and the Geological Society of Uganda. Married with two daughters and two sons.



Mr. Boubacar Nalado Idi, Directeur de l'étude et de l'économie pétrolière, Direction générale des hydrocarbures, Ministère de l'énergie et du pétrole, République du Niger Idi Boubacar Nalado, Directeur de l'Etude et de l'Economie Pétrolière à la Direction Générale des Hydrocarbures (Ministère de l'Energie et du Pétrole), a fait toute sa carrière au niveau du Ministère en charge des Hydrocarbures. Il a une double formation en économie pétrolière et en planification. Il totalise 26 ans de carrière dans l'Administration publique en charge de la gestion du secteur pétrolier et gazier. Il est également le Représentant National APPA pour le Niger suite à l'admission du pays en tant que membre de l'Association des Producteurs de Pétrole Africains (APPA).



Mr. Achille Bassilekin III, Deputy Secretary-General of ACP Group in Brussels Achille Bassilekin III is the current Deputy Secretary General of the African Carribean and Pacific Group (ACP) responsible for Sustainable Economic Development and Trade, a position he has occupied since 2010. Prior to this, he was Deputy Representative of the ACP Group of States to the WTO and international organizations in Geneva from 2001 to 2010. Mr. Bassilekin III is a graduate of the Diplomatic School in Madrid and he holds a Master's degree from the Complutense Institute of International Studies in Madrid and a PhD in International Relations. He is the author of numerous articles and publications, some of which are available on his website,www.bassilekin.com. Mr. Bassilekin III coordinated the positions of the ACP Group in the 4th United Nations LDC's Conference, UNCTAD XII, Rio+20, the 3rd SIDS Conference and the Post 2015 Development Agenda.



**Mr. Etienne Hammann**, Local Content Manager, Total E&P, France Etienne Hammann is an Engineer. He has served 20 years within Total E&P, as upstream projects manager, pre-project manager and sr security analyst. He is presently Head of Local Content.



Mr. Samuel Safo Tchofo, Executive Vice President, Consoltia, Cameroon Samuel Safo Tchofo started his international career in Oil and Gas Industry with Schlumberger in 1984 as operations engineer in Congo, Gabon, Angola, Algeria, etc. He continued as Manager in Tanzania and Kenya, Lecturer in Italy, Research and Engineering Project Manager in France, Recruiting Manager for Africa, Sales Manager, Account Director for National Oil companies of S/Sahara Africa, Global IT division Personnel Manager based in Houston, General Manager for Equatorial Guinea and Cameroun in 2010. He is now Executive Vice-President of Consoltia a generalist Consulting firm in the Energy and Mining sector. He has 28+ experience in Oil and Gas industry, he holds a Master Degree in Engineering and business administration.



Mr. Mathew Parish, Partner, Holman Fenwick Willan Switzerland LLP Matthew Parish is an international lawyer specializing in cross-border arbitration, litigation and enforcement, international trade, foreign investment, resource extraction and export, emerging markets and public international law. Dr. Parish has represented clients across a wide variety of industries, including shipping, international trade, energy and infrastructure sectors, banking, insurance and financial services, governments and international organizations. He has a particular focus on issues of international law affecting emerging markets, with experience most recently covering Eastern Europe, the Middle East and Africa. Dr. Parish has authored publications on a variety of topics, including investment treaty law, English insurance law, European Commission competition law, international project finance, EU litigation, and regulation of international trade, rule of law in transition economies and the legal role of international organizations in post-conflict countries.



Mr. Petko Draganov, Deputy-Secretary-General of UNCTAD Petko Draganov assumed his functions as Deputy Secretary- General of UNCTAD on 1 May 2009, following his appointment by the United Nations Secretary-General. Born on 25 January 1958 in Cairo, Egypt, Mr. Draganov attended the English Language School in Sofia. He received his MA in International Law at the Moscow State Institute for International Relations. Mr. Draganov began his diplomatic career in the Information Department of the Bulgarian Ministry of Foreign Affairs. From 1985 to 1998 he worked largely on African affairs, serving in the Bulgarian embassies in Ghana and Zimbabwe and in the African Department of the Foreign Ministry. From 1993 to 1998 he was Ambassador to South Africa, Namibia and Botswana. In 1998, Mr. Draganov was appointed Permanent Representative of Bulgaria to the United Nations and Other International Organizations in Geneva. He served as President of the Conference on Disarmament from August to December 2000. From 2001 to 2005, Mr. Draganov held the position of First Deputy Minister of Foreign Affairs of Bulgaria. He was in charge of multilateral diplomacy development, disarmament and European integration issues. He also served as Chairman of the National Commission on UNESCO, Alternate Representative of the Republic of Bulgaria to the United Nations Security Council, and Special Representative of the Chairman-in-Office of the Organization for Security and Cooperation in Europe (OSCE) to the Republic of Moldova. Mr. Draganov served a second term as Bulgaria's Permanent Representative in Geneva from 2005 to 2008. In 2008, he was President of UNCTAD's Trade and Development Board. In that capacity, he contributed to the successful outcome of the Accra Conference, as Chair of the UNCTAD XII Preparatory Committee and the Committee of the Whole. As Deputy Secretary-General, he has helped spearhead UNCTAD's communications strategy and publications policy, streamline management, and enhance interagency collaboration and technical cooperation activities. The Deputy Secretary-General speaks English, French and Russian, and reads Spanish and Italian. He is married and has a daughter and a son.

Contact: Special Unit on Commodities, UNCTAD, Tel.: +41 22 917 1648/6286 commodities@unctad.org