

UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT

UNCTAD



**Executive Training on
Negotiating and Drafting Rules of Origin**

20-24 April, 2015

Programme

Florence, Italy

Government of
the Netherlands



Monday 20th April 2015

08:30– 9:00 Registration

Opening Session

09:00–09:15 Welcome by **Prof. Bernard Hoekman**

09:15–09:30 Opening statement by **Mr. Stefano Inama**, Chief of Technical Cooperation and Enhanced Integrated Framework, Division for Africa, Least Developed Countries and Special Programmes, UNCTAD

09:30–09:45 Opening remarks by the **Coordinator of the LDC Group**, WTO

09:45–10:15 Coffee Break

Item 1: The current status of rules of origin in the multilateral trading system

This session is intended to provide an overview of the status of rules of origin in the multilateral trading system

10:15 – 10:30 Presentation of the course and its objectives, **Mr. Stefano Inama**, UNCTAD, and **Prof. Bernard Hoekman**, Robert Schuman Chair, Research Area Director "Global Economics"

10:30 – 11:00 *Why rules of origin matter for business*, **Mr. Bram van Helvoirt**, CBI, Centre for the promotion of imports from developing countries,

11:00 – 11:15 Interactive discussion

11:15 – 11:30 *The role of the World Customs Organization on Rules of origin*, **Mrs. Mette Azzam**, Technical Officer at World Customs Organization (WCO)

- Relevant provisions of rules of origin in Kyoto conventions of 1974 and 2000
- A brief insight on the proceedings of the Technical Committee on Rules of Origin during the HWP
- Certification and administration of rules of origin

11:30–11:45 Interactive discussion

11:45–12:00 *An introduction to rules of origin in International trade: from Kyoto Conventions to the WTO agreement on Rules of Origin (ARO)*,

Mr. Stefano Inama, UNCTAD

- The Provision of the ARO
- The harmonization work program (HWP)
- The issue of implications on other WTO agreements
- The Common declaration on preferential rules of origin

12:00–12:15 Interactive discussions

12:15–12:30	<i>The Ministerial decision on preferential rules of origin: some possible way forward?</i> , Mr. Stefano Inama , UNCTAD
12:30 – 12:45	Interactive discussions
12:45–14:00	Lunch break
Item 2:	The importance of rules of origin: Economics effects and value chains

This session is intended to provide detailed information on the importance of rules of origin (RoO) in economics and how RoO can affect trade flows and global value chains

14:00 – 14:30	<i>The Economic effects of rules of origin</i> (session 1) Prof. Bernard. Hoekman , Robert Schuman Chair, Research Area Director "Global Economics" <ul style="list-style-type: none"> - Trade effects of tariff reduction-Vinerian model - CGE modelling and regressions: lessons learned - The Interface of RoO and value chains
14:30 – 14:45	Commentator: Mr. Bram van Helvoirt , CBI, Centre for the promotion of imports from developing countries,
14:45 – 15:00	Interactive discussions
15:00 – 15:15	Coffee break
15:15 – 15:45	<i>The Economic effects of rules of origin and value chains</i> (session 2), Prof. Bernard Hoekman
15:45 – 16:00	Interactive discussions
16:00 – 16:30	<i>The Economic effects of rules of origin and value chains</i> (session 3), Prof. Bernard Hoekman
16:30 – 17:00	Comments and interactive discussions
17:00 – 18:00	Welcome Cocktail

Item 3: The technicalities of rules of origin

This session will discuss the various options and modalities to draft rules of origin and the trade effects in drafting these rules

(A) The “Form” of rules of origin

- 09:00 – 09:30 *Concepts of rules of origin (1)*
Mr. Stefano Inama, UNCTAD
- Definitions of wholly obtained products
 - Substantial transformation: Drafting techniques
- 09:30 – 09:45 Interactive discussion
- 09:45 – 10:15 *Concepts of rules of origin (2)*
Mr. Stefano Inama, UNCTAD
- Cumulation
 - Intermediate materials
 - Tolerance rule
- 10:15 – 10:30 Interactive discussion
- 10:30 – 11:00 Coffee Break**
- 11:00 – 11:30 *Technical drafting of rules of origin*
Mr. Stefano Inama, UNCTAD
- Percentage criterion
 - Change of tariff classification
 - Specific working or processing
- 11:30 – 11:45 Interactive discussion
- 11:45 – 12:15 *Measuring restrictiveness of RoO (1)*,
Ms. Pramila Crivelli, UNCTAD
- Lessons learned from utilization rates
 - Examination of LDC submission at the CRO
- 12:15 – 12:30 Commentator: Mrs. Mette Azzam, WCO
- 12:30 – 13:00 Interactive discussion
- 13:00-14:00 Lunch break**

(B) The substance of rules of origin

14:00 – 14:30	<i>Drafting rules of origin using a template and an input-output table: Lessons from TTIP and other negotiations (1)</i> Mr. Stefano Inama , UNCTAD
14:30 – 14:45	Commentator: LDC representative
14:45 – 15:00	Interactive discussions
15:00 – 15:15	Coffee break
15:15 – 15:45	<i>Drafting rules of origin using a template input-output table: Lessons from TTIP and other negotiations (2)</i> Mr. Stefano Inama, Ms. Pramila Crivelli , UNCTAD
15:45 – 16:00	Interactive discussion
16:00 – 16:30	<i>Measuring restrictiveness of RoO (2)</i> Mr. Stefano Inama , UNCTAD Experiences from RTAs
16:30 – 17:00	Comments and interactive discussions

Wednesday 22nd April 2015

09:00 – 09:30	<i>Different models of RoO in FTAs</i> <ul style="list-style-type: none">- NAFTA and its evolution- from Pan European rule of origin to the EU reform- Rules of origin in Asia Mr. Stefano Inama, UNCTAD
09.30 – 09:50	Interactive discussion
09:50 – 10:20	<i>Existing models of rules of origin Technical differences among the different rules of origin models</i> Mr. Stefano Inama, UNCTAD <ul style="list-style-type: none">- Cumulation- Intermediate materials- Tolerance rule
10:20 – 10:40	Coffee Break
10:40 – 11:10	<i>Future trends CETA and TTIP Rules of origin</i> Mr. Stefano Inama, UNCTAD
11:10 – 11:30	Interactive discussion
11:30 – 12:00	<i>The status of rules of origin in WTO: The disciplines in the transitional period, RoO and article XXIV, Disputes over rules of origin in WTO: lessons learned</i> Professor Petros Mavroidis, Department of Law, EUI
12:00 – 12:15	Commentator Mrs. Mette Azzam, WCO
12:15 - 13:00	Interactive discussions
13:00 – 14:00	Lunch break
14:00 – 15:30	First individual assessment based on multiple choice questionnaires
16:00	Start of visit to the city

Item 4 Certification and administration of rules of origin

- 09:00 – 09:15 *The Models of certification and administration of rules of origin*
Mr. Stefano Inama, UNCTAD
- 09.15 – 09:30 Interactive discussion
- 09:30 – 10:00 Certification and verification of rules of origin: The experiences and tools of WCO, **Mrs. Metta Azzam**, WCO
- 10:00 – 10:30 Interactive discussion
- 10:30 – 10:45 Coffee Break**
- 10:45 – 11:15 *The experience of Japan as preference giving country and the value of the WTO Decision*
Mr. Teruo Ujiie, UNCTAD consultant
- 11.15- 11:30 Interactive discussion
- 11:30 –12:00 *The experience of China as preference giving country and the value of the WTO Decision*
Mr. Liu Ping, Senior Customs Representative of the Permanent Mission of China
- 12.00 – 12:30 *The experience of the Netherlands customs on rules of origin: Managing preferential imports at EU member state level*
Mr. Gerrit Kornelis van 't Spijker, Customs Administration of the Netherlands
- 12.30 – 13.00 Interactive discussions
- 13:00 – 14:00 Lunch break**

Item 5 Lessons learned from preference giving countries private sector, and international organizations

- 14:00 – 14:30 *The experiences of a practitioner*
Mr. Michael Zobin, Senior Customs and trade Advisor
- 14.30 – 14:45 Interactive discussions
- 14.45 – 15:15 Coffee break**
- 15:15– 15:45 *The experience of EU importer with GSP form A*
Mr. Danile Cantù and **Mr. Matteo Illari**
Bianchi Accounting Manager and Supply Chain Manager
- 15:45 – 16:00 Interactive discussion

16:00–16:30 *The experience of IDB in assisting Latin America countries*
Mr. Jeremy T Harris, Inter-American Development Bank (IDB)

16:30 – 17:00 Interactive discussion

Friday, 24 April 2015

Item 6 **Simulation of negotiations on RoO-Preparing for the Committee of rules of origin meeting and related negotiating context RoO**

9:00 – 13:00 Preparing for the Committee of rules of origin Meetings
Introduction by **Mr. Marti Darlan**, WTO Secretariat

Panel of experts:

Mrs. Mette Azzam, WCO

Mr. Liu Ping, Senior Customs Representative of the Permanent Mission of China

Mr. Teruo Ujiie, UNCTAD consultant

13:00 – 14:00 Farewell lunch

14:00 – 17:00 Individual assessments based a series of negotiating texts

20:00 Dinner – Cucina Torcicoda – Via Torta 5, Firenze