

## Promoting and Facilitating Investment for Sustainable Development

Workshop for Qatar's Investment Promotion Stakeholders  
8-9 March 2023, Hotel Marriot Marquis, Doha, Qatar

DAY 1	Opening Session
9.00 - 9.40 a.m.	<p><b>Opening and welcome</b> Sheikh Ali Alwaleed Al-Thani, CEO, Invest Qatar</p> <p><b>Keynote address</b> Mr. James Zhan, Director, Division on Investment and Enterprise (DIAE), UNCTAD</p>
9.40 - 10.00 a.m.	<p><b>Regional and global FDI trends and prospects</b> Mr. Paul Wessendorp, Chief, Investment Promotion Section (IPS), DIAE, UNCTAD</p>
10.00 - 10.45 a.m.	<p><b>Qatar's FDI Journey: Achievements and Path Forward</b> Dr. Aymen Adam Mohib, Director of Strategy, Invest Qatar.</p>
10.45 - 11.00 a.m.	Coffee/Tea break
11.00 - 12.00 p.m.	<p><b>Understanding FDI statistics</b> Mr. Astrit Sulstarova, Chief, FDI Trends and Data Section, DIAE, UNCTAD</p>
12.00 - 1.00 p.m.	Lunch
1.00 - 1.45 p.m.	<p><b>Promoting investment in Sustainable Development Goals (SDGs) related sectors</b> Ms. Natalia Guerra, Economic Affairs Officer, IPS, DIAE, UNCTAD</p>
1.45 - 2.00 p.m.	Coffee/Tea break
2.00 - 3.00 p.m.	<p><b>Investment facilitation and SDG investment partnerships</b> Ms. Stephania Bonilla, Economic Affairs Officer, IPS, DIAE, UNCTAD</p>

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DAY 2	Opening Session
<p><b>9.00 - 10.15 a.m.</b></p>	<p><b>Investor aftercare in a poly-crisis context</b> Mr. Paul Wessendorp, Chief, IPS, DIAE, UNCTAD</p> <p><b>Policy Advocacy as a function in IPAs</b> Mr. Gokhan Celik, Senior Manager, Research &amp; Policy Advocacy Invest Qatar</p>
<p><b>10.15 - 10.45 a.m.</b></p>	<p><b>Image building to attract sustainable investment</b> Ms. Natalia Guerra, IPS, DIAE, UNCTAD</p>
<p><b>10.45 - 11.00 a.m.</b></p>	<p><b>Coffee/tea break</b></p>
<p><b>11.00 - 12.15 p.m.</b></p>	<p><b>Digital tools for investment promotion and facilitation</b> Ms. Stephania Bonilla, IPS DIAE, UNCTAD</p> <p><b>Digital tools facilitating investors</b> Ms. Sujatha UG, Senior Policy Consultant, Invest India and Senior Advisor, WAIPA</p>
<p><b>12.15 - 12.30 p.m.</b></p>	<p><b>Wrap up, evaluation questionnaire, closing of the workshop.</b> UNCTAD and Invest Qatar</p>
<p><b>12.30 - 2.00 p.m.</b></p>	<p><b>Lunch and certificates hand out to participants</b></p>