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**UNCTAD Expert Meeting:  
Green and Renewable Technologies  
as  
Energy Solutions for Rural Development**

**Poverty, Energy and Climate Change:  
Employment and Power Partnership Program**

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## Poverty, Energy and Climate Change: Employment and Power Partnership Program

***Why are new energy and power solutions imperative in the Industrialised as well as the Third World ?***



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# Poverty, Energy and Climate Change: Employment and Power Partnership Program

## **Global Reasons**

**Dwindling Reserves of Fossil Fuels.  
Severe External Impacts of Fossil Fuel Combustion.  
Unaffordable Life Styles and Wasteful Consumption.  
High Risk of Climate Change.**

## **Third World Reasons**

**The current energy and power policies  
have not worked for billions in the  
Third World.  
Conventional Rural Electrification, linked to  
the Centralised Power Sector Is a failure in the  
rural areas in the Third World**



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**HUGE DISPARITIES**

in

**Energy Consumption**

**Income**

**Carbon-Emissions**

**Even today**

**300-400 million people in India**

**and 1.6 billion people world wide**

**have no access to**

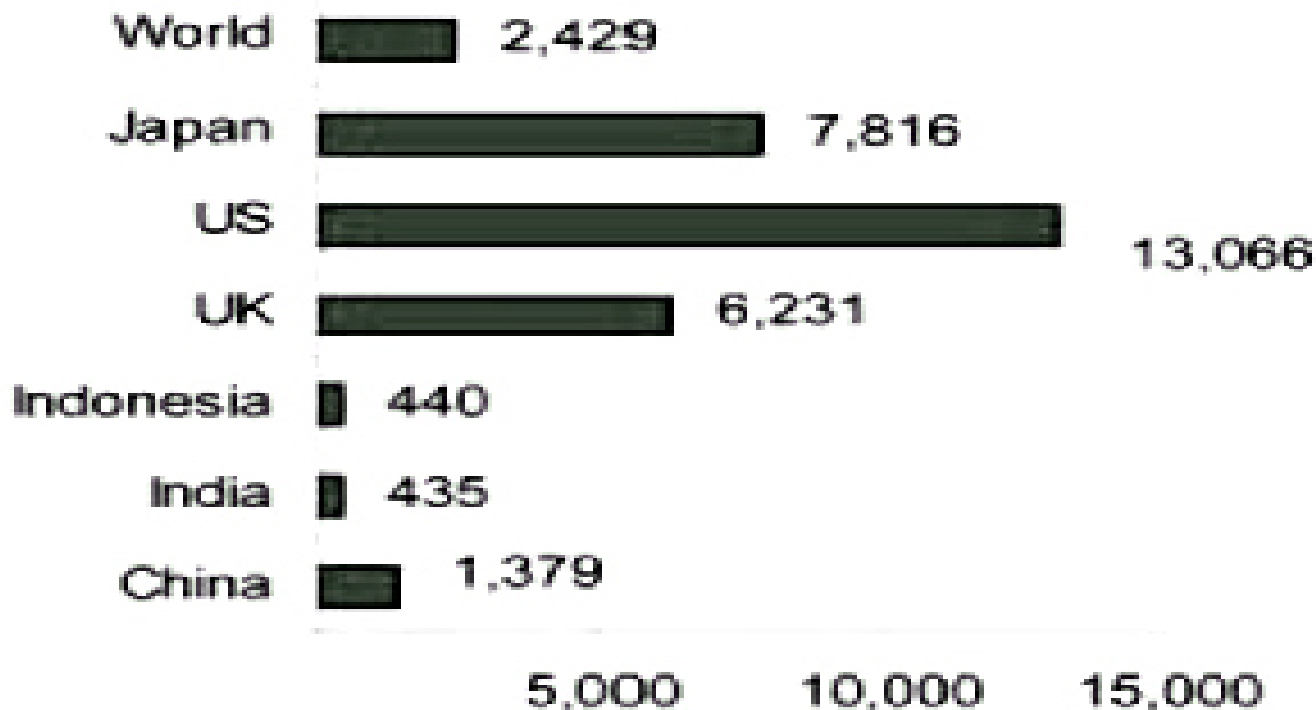
**any form of modern commercial energy.**



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### DISPARITIES in ENERGY CONSUMPTION Per Capita Electricity Consumption kWh / year (2003)



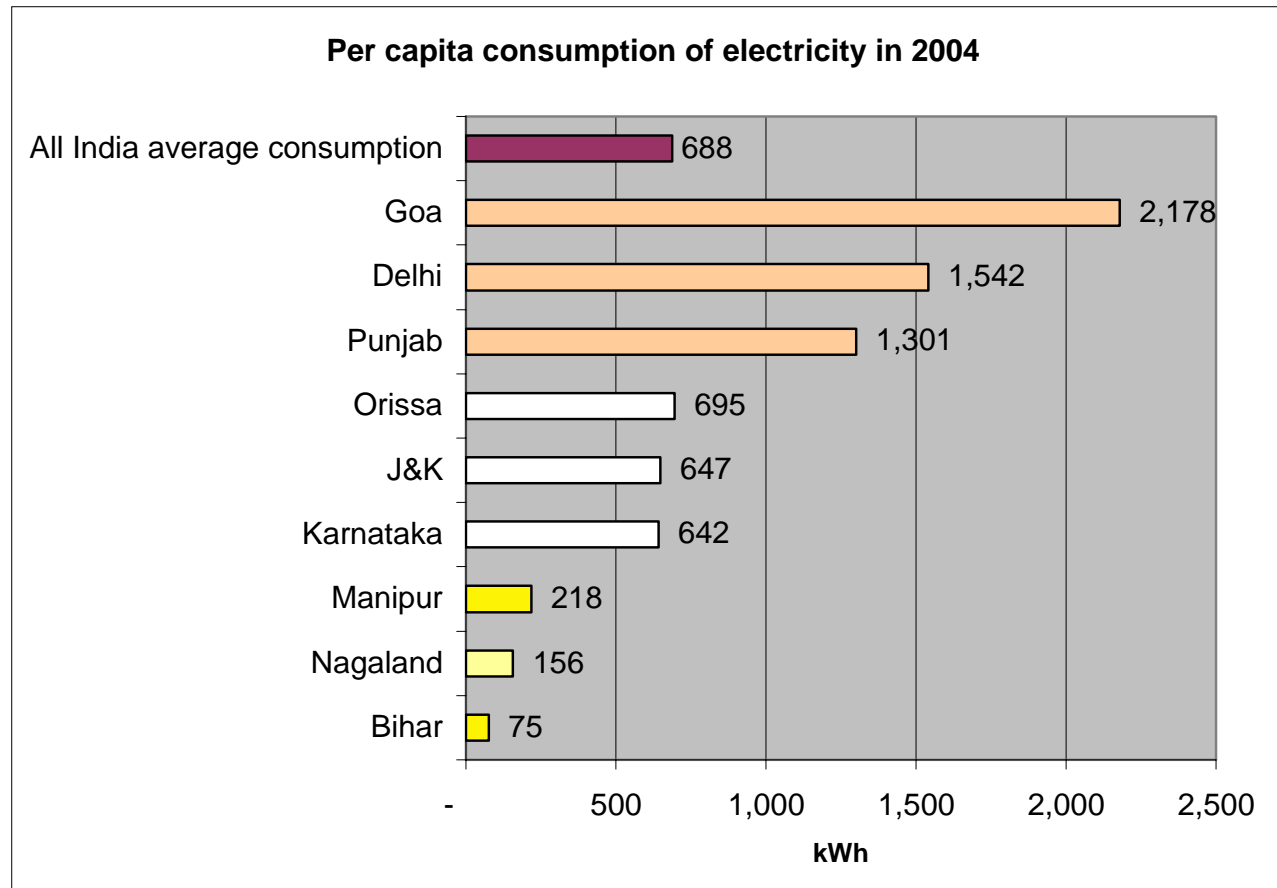
Source: IEA



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## DISPARITIES in ENERGY CONSUMPTION in INDIA

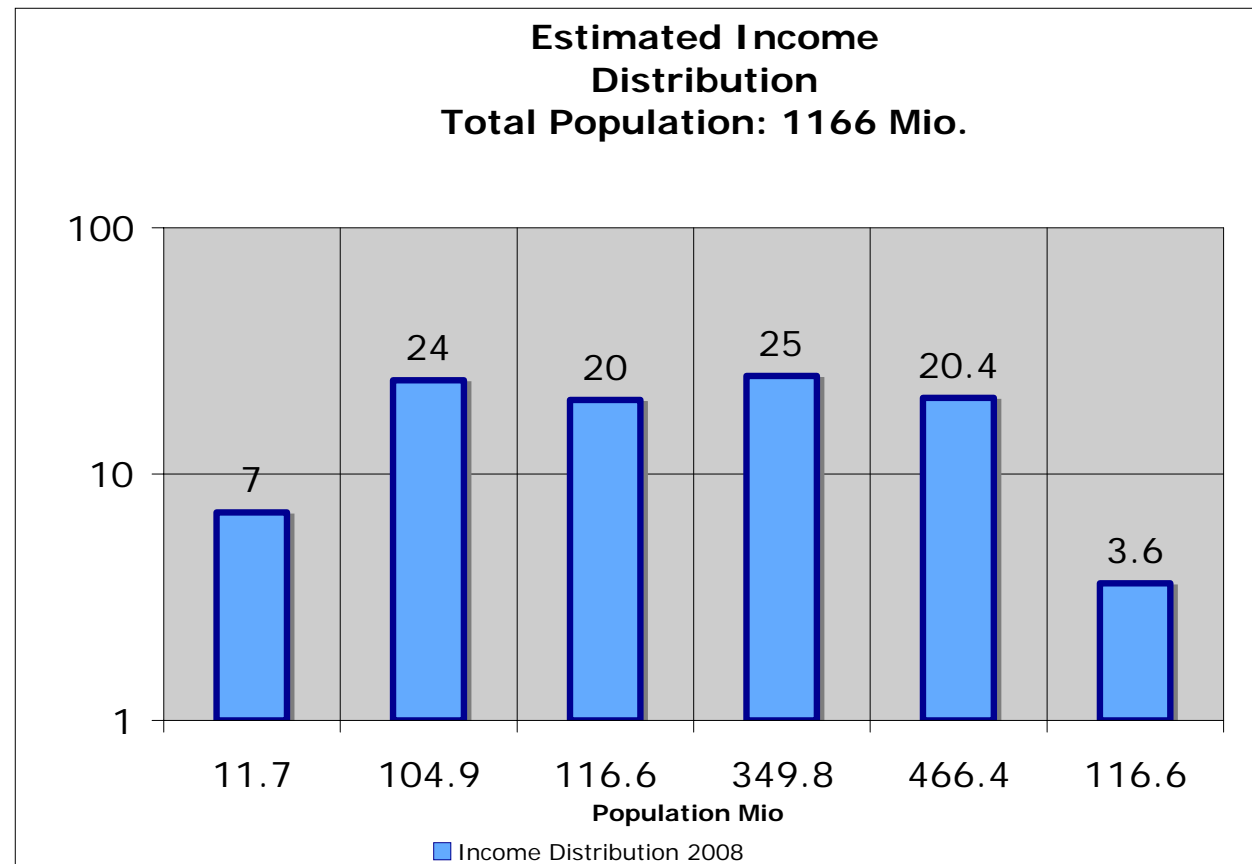




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## DISPARITIES in INCOME in INDIA

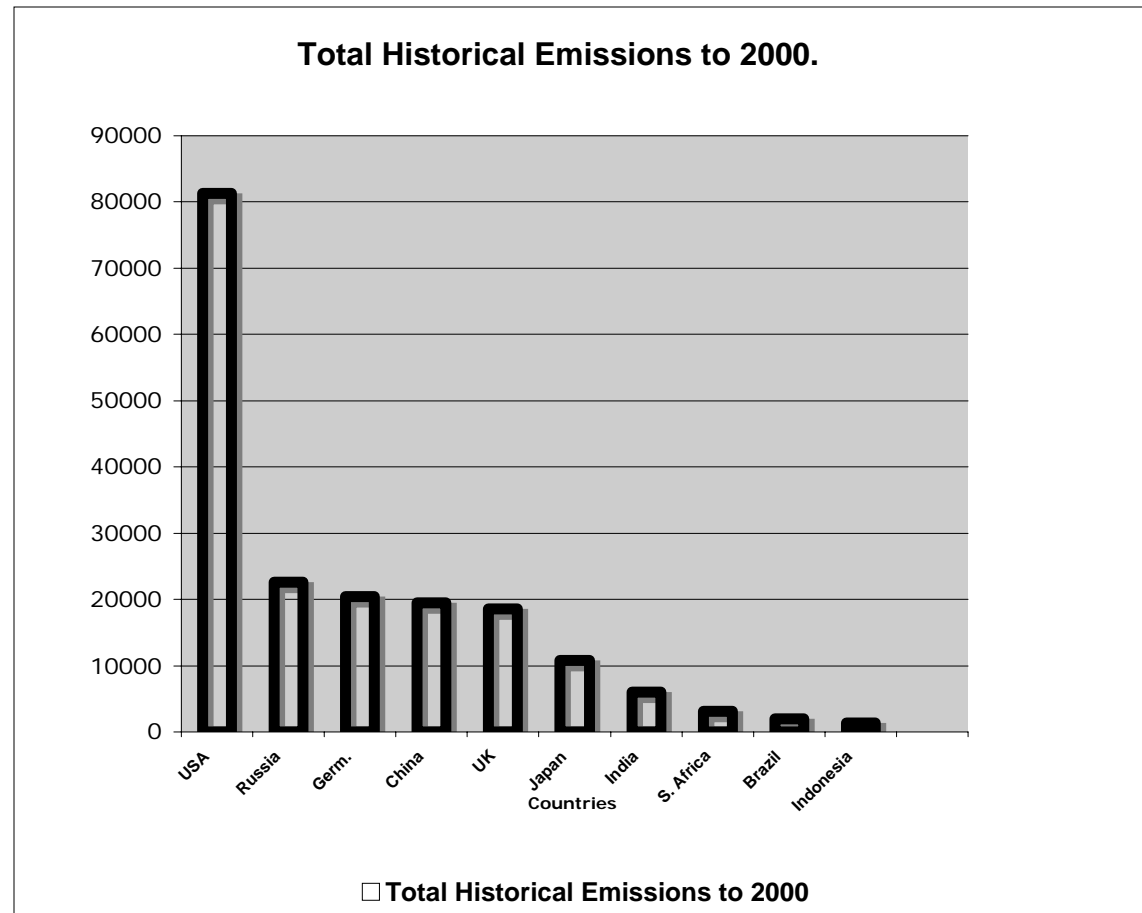




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## DISPARITIES in C-EMISSIONS



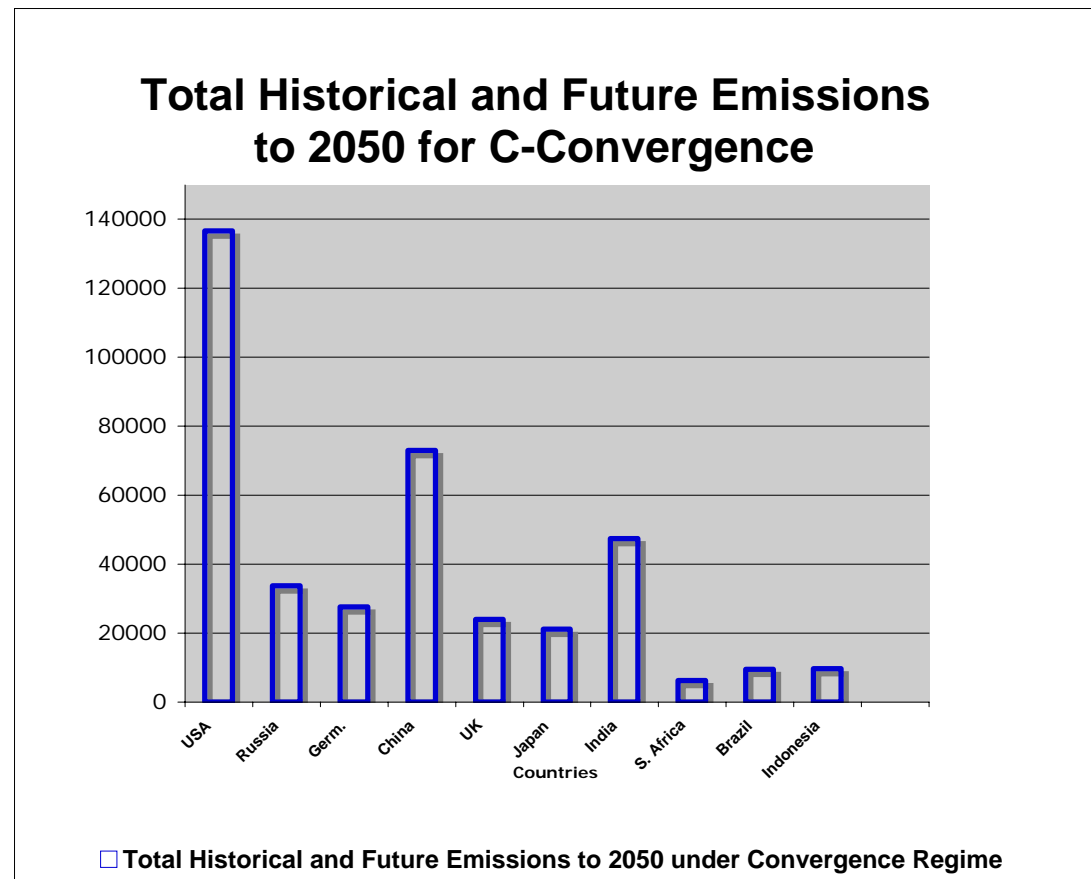




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## Total C-Emissions to 2050 with a Convergence Target of 1.5 t-CO<sub>2</sub>/ cap



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## **Poverty, Energy and Climate Change: Employment and Power Partnership Program**

# **Centralised Rural Electrification has Failed Third World Villages**



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## Poverty, Energy and Climate Change: Employment and Power Partnership Program

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**A New Energy Paradigm Needed for the Third World:  
Centralised and Decentralised Sectors should have  
their own framework to function as equal partners.**

**The centralised power sector should serve primarily  
the industrial, infrastructure and urban sectors.**

**The decentralised power sector, primarily based on  
renewable sources, should serve the rural and peri-  
urban areas.**

**An level playing field should be provided for the  
decentralised power sector.**



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## **Poverty, Energy and Climate Change: Employment and Power Partnership Program**

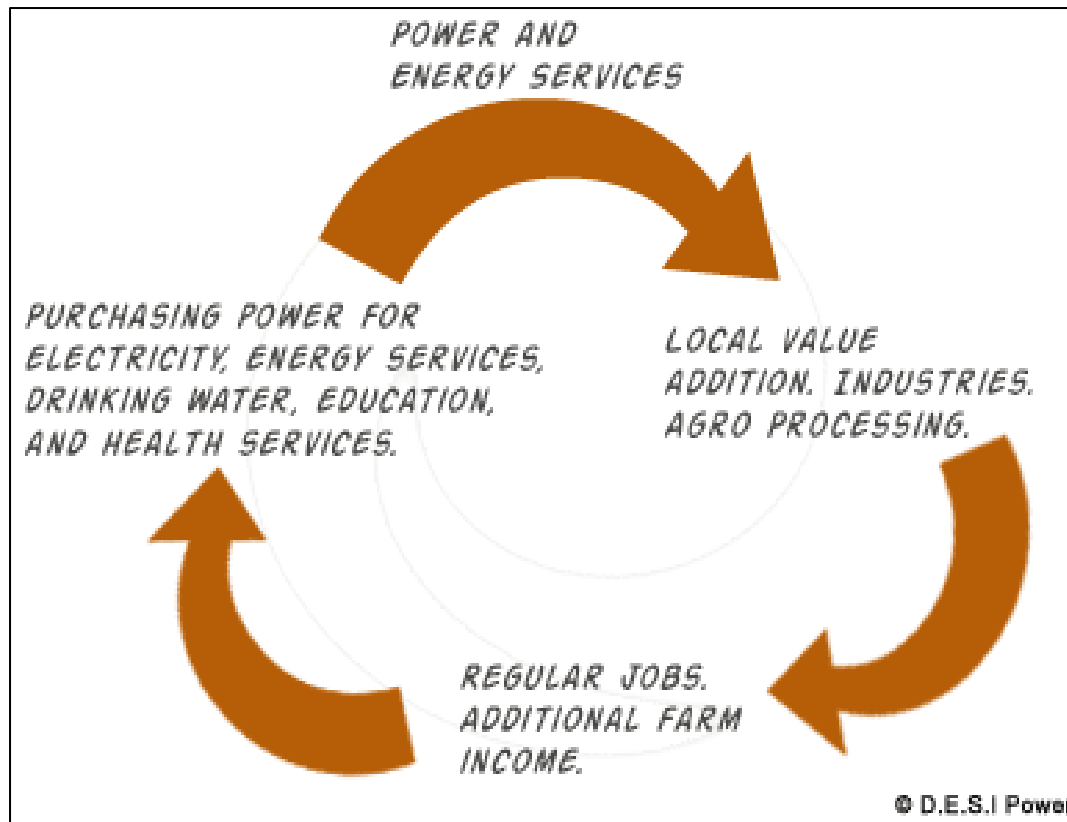
**A Systemic Approach is Needed to  
Make A New Energy Paradigm  
Succeed**



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**Breaking the vicious cycle of rural poverty with electricity  
as the driving force for sustainable rural livelihoods**

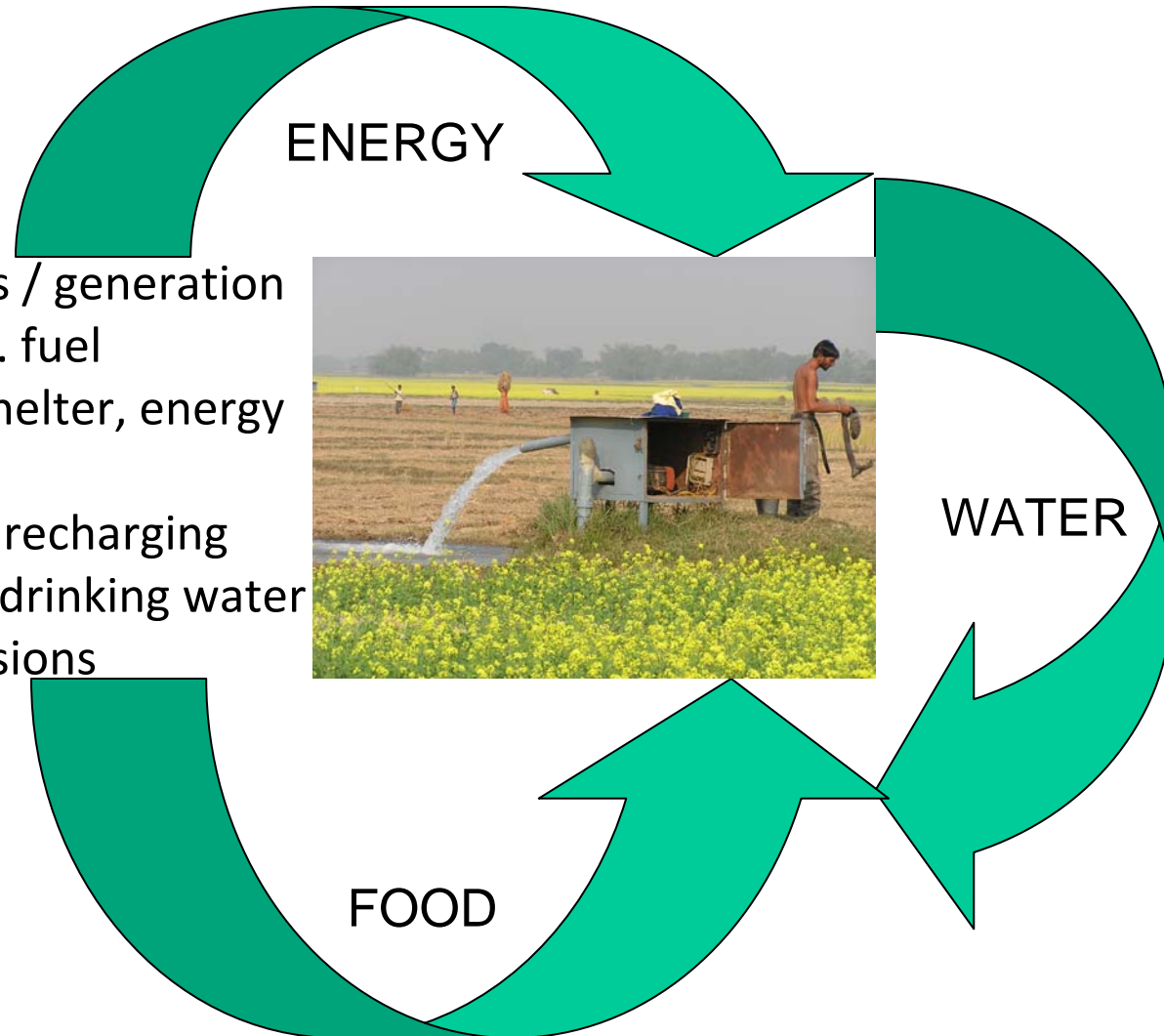




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- Biomass: residues / generation
- Bio-fuels: food vs. fuel
- Land use: food, shelter, energy
- Energy services:  
water pumping / recharging  
cooking/lighting/drinking water
- Saving GHG emissions





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## An Example: DESI Power's 100 Village Employment and Power Program in Araria District, Bihar.





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## Poverty, Energy and Climate Change: Employment and Power Partnership Program

### Phase 1/100 Village EmPower Partnership Program

1. **100 Village Program registered under CDM for carbon trading.**
2. **Wins WB Development Market Place Award.**
3. **3 plants financed and functioning in new villages.**
4. **Loads still inadequate for profitability.**
5. **Biomass supply & management being stabilised.**
6. **Management Training Centre DESI\_MANTRA set up and functioning.**



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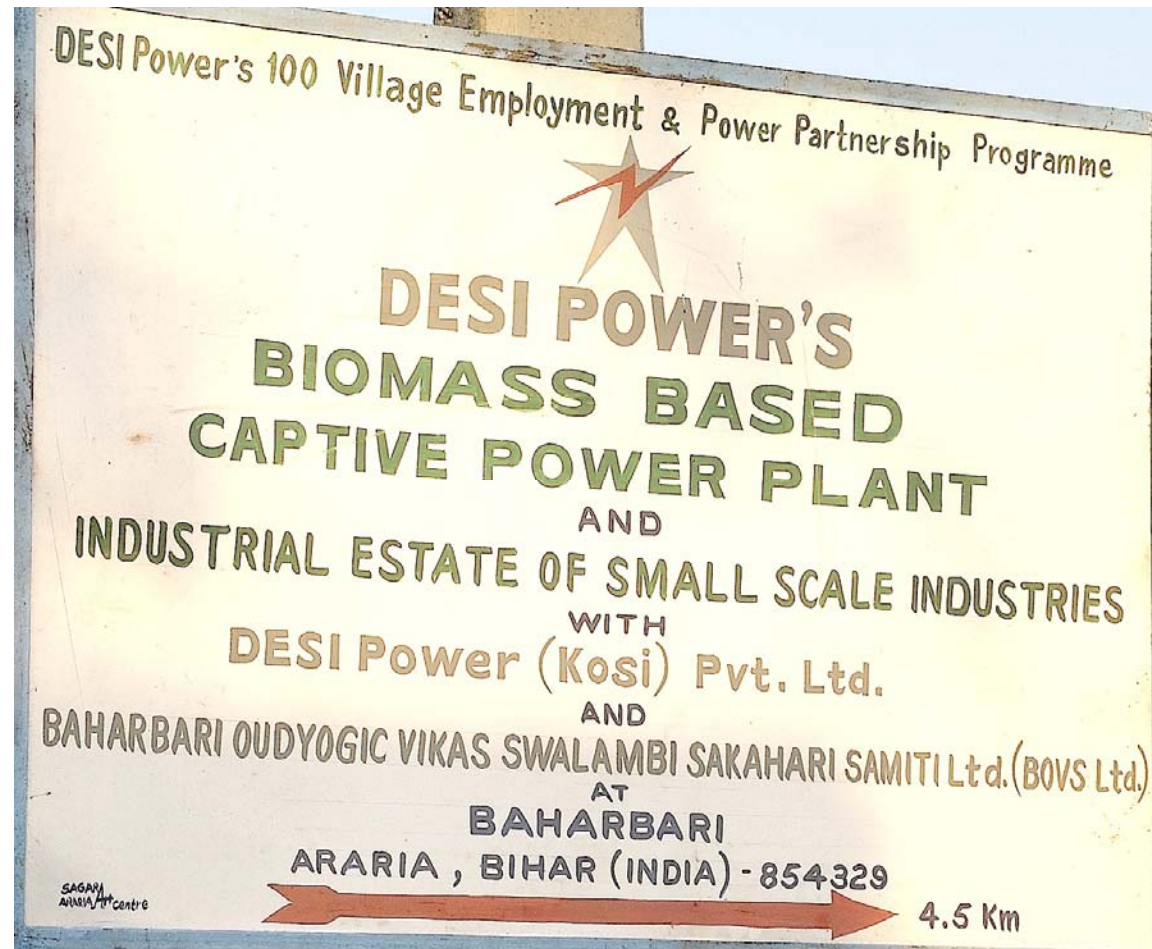
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## Poverty, Energy and Climate Change: Employment and Power Partnership Program

Ipomea Field in Orchha







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Growing Ipomea and Daincha in Baharbari





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Growing Daincha in Other Villages





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An Example of Energy Service Business under  
the EmPower Partnership Model

A Lighting Service called “DESI\_Roshni”



**Decentralised Energy Systems India Pvt. Ltd.  
(DESI Power)**



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## Phase 2/100 Village Program

### *COURSE CORRECTION BASED ON PHASE 1 EXPERIENCE*

- 1. 10 to 20 villages depending on funds.**
- 2. Business plans finalised for micro-enterprises, new business units and energy / water services.**
- 3. Biomass growing, supply and processing now a Business Unit.**
- 4. Diversifying engine supply and support services underway.**



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### Phase 2/100 Village Program (continued)

5. **Won Tech Museum - Accenture Technology Innovation Award (\$50'000).**
6. **Agreement with SBI for direct bank loans to villagers for micro enterprises and businesses.**
7. **Raising investment finance: several alternatives packages under discussion.**
8. **Village data collection and project planning underway.**

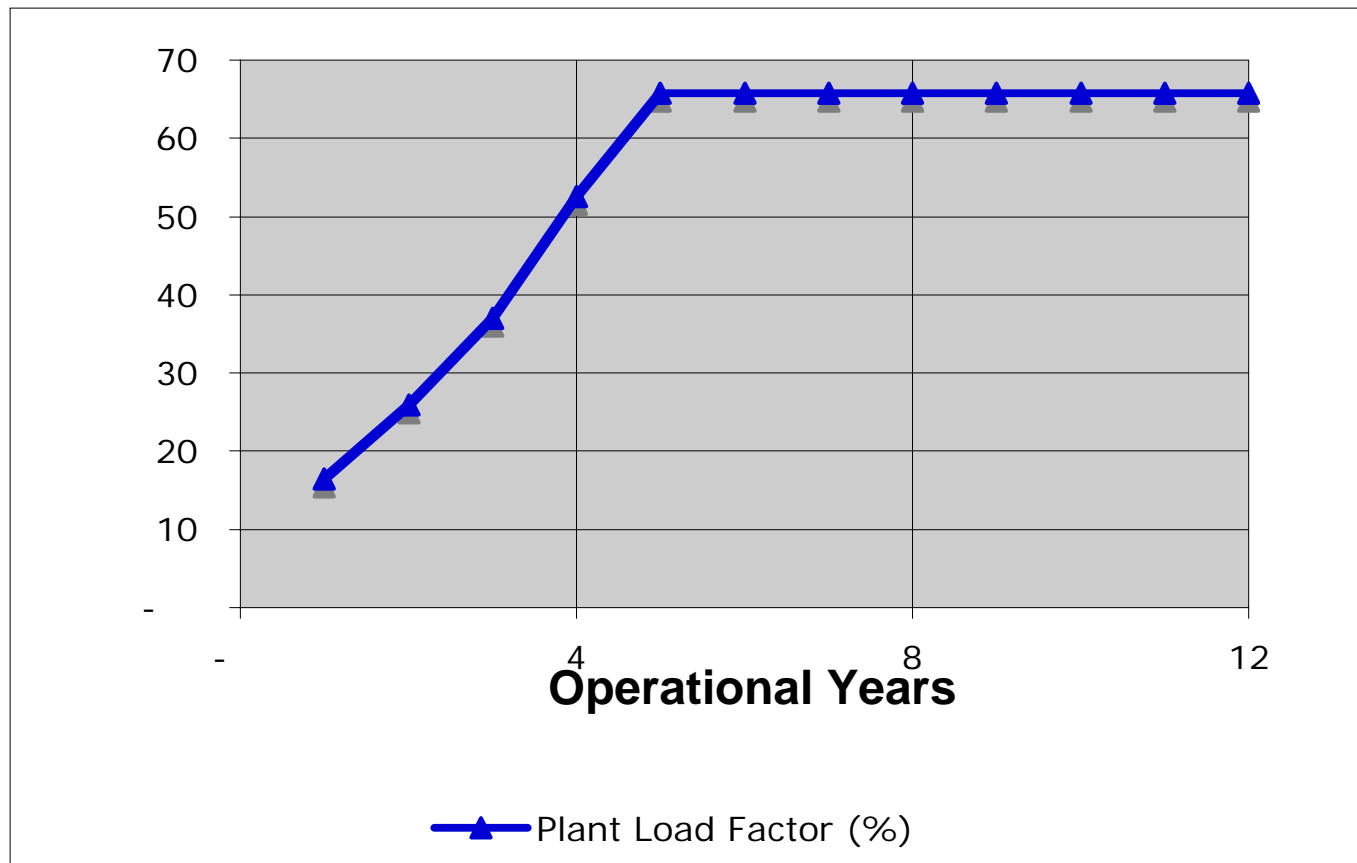
**Implementation Plans for Phase 2 Ready**



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## ***BASIS for ACHIEVING PROFITABILTY***





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1. Dividends can start to be paid after the 4th year.
2. Equity investors can exit after a minimum period of 6 years with an agreed price.
3. The total cumulative amount of dividend retained earnings over 10 years can be between 180 - 220% % of the equity.



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## Forms of Investment

1. **Local Commitment Investment:** Villagers and local entrepreneurs to ensure local participation and commitment.
2. **Carbon Footprint Investment** in exchange for CERs to compensate for Investor's GHG emissions.
3. **Socially Responsible Investment:** Long term equity or loan with a fair return on financial, social and ecological parameters.
4. **Up-Front Carbon Investment:** Paying for a part of the anticipated CERs as an advance to built the project.
5. **Commercial loans** with or without social and ecological bonus.



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<b>Investment in Power Plants and Biomass Processing. Lacs</b>	<b>50</b>
<b>Investment in Capacity Building, Training and Running Cluster Centres for 12 years, Lacs</b>	<b>36</b>
<b>Investment in Business Units, Lacs</b>	<b>33</b>
<b>Total Investment Lacs</b>	<b>119</b>
<b>Subsidy.Lacs</b>	<b>7.5</b>
<b>Bank Loan Lacs</b>	<b>20</b>
<b>External Equity Lcs</b>	<b>92</b>
<b>CERs: Estimated generation over 12 years tCO2</b>	<b>169000</b>
<b>Income from CERs, Lacs</b>	<b>81.1</b>
<b>Income from CERs % Equity</b>	<b>89%</b>





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# **Poverty, Energy and Climate Change: Employment and Power Partnership Program**

*To*  
***SUMMARISE***



# Poverty, Energy and Climate Change: Employment and Power Partnership Program

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## Innovations Make The EmPower Partnership Program Successful

1. Making Complex RETs reliable for villages and manageable by local staff.
2. Integrating electricity supply and creating local demand: both profitable.
3. Creating non-agricultural jobs in micro-enterprises, businesses, and energy and water services.
4. Building partnerships with villagers: organisations, infrastructure, capacity building and training, with focus on women (DESIMANTRA).
5. Cluster Centres: continuing extension services and performance audit.
6. New financing mechanisms: integrating carbon credits and making non-government village projects bankable.



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# **Poverty, Energy and Climate Change: Employment and Power Partnership Program**

***Thank you***