



Effective investment facilitation and sustainable development

A9017195 - Turin (Italy), 27-31 May 2024

Effective Investment Facilitation and Sustainable Development

UN Campus, Turin, 27-31 May 2024

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I. Overview

The one-week training workshop for investment promotion official from developing countries, including 4 LDCs/4SIDS, was hosted by ITC-ILO Training Center and organized by a consortium of UN agencies (ILO, UNCTAD, UNIDO) and international organizations (IFC, OECD and WAIPA). It brought together 21 participants from 15 countries (12 women).

UNCTAD staff delivered training in-person on 27 and 28 May on Mainstreaming SDGs in Investment Promotion and Facilitation and a dedicated session to Promoting and Facilitating Investment in the Energy Transition which deals with SDG 7, 13 and 17 (WIR 2023).

Main takeaways:

- Agenda 2030 and the SDGs may serve as a framework to plan, monitor and evaluate the work of the investment promotion organization and its contribution to the national SDGs/sustainability plan.
- Quality FDI, including investment in SDG sectors has become mainstream in the thinking about FDI and development.
- Partnerships across government, business and society strengthen the alignment of FDI with national development priorities and deepen the positive impact of FDI for society.
- Investor aftercare can enhance the sustainable impact of investments including reinvestment, the main source of FDI, and in a poly-crisis context the capacity to retain investment.
- Policy advocacy contributes to policy coherence and ensures an enabling environment for enterprises.
- As responsible business conduct and (mandatory) human rights due diligence is becoming the norm for many companies, it provides opportunities for IPAs to discuss business practices linked to decent work.
- Energy transition is an imperative and IPAs could have a role to ensure the smooth and positive participation of private sector, facilitating not only the investment in the country but also the access to alternative sources of finance, targeting and supporting risk mitigation.



II. **Programme**

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facilitation and sustainable development	٨	- Land State Control of the Control

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	Monday	Tuesday	Wednesday	Thursday	Friday
09:00 CEST - 10:30 CEST	Welcome Remarks by Mr Ismail Ersahin, WAIPA Ms Githa Roelans, ILO Introduction of participants	Facilitating Investment in the SDGs - continued Ms Natalia Guerra, UN Trade and Development	Investment retention, after care services and quality FDI Mr Brian Portelli, UNIDO	Measuring sustainable investment Mr Alexandre de Crombrugghe Ms Ana Laura Sobalbarro Herrera OECD	Presentation of assignments Mr Karl Pfeffer ITC-ILO
		Group photo			
11:00 CEST 12:30 CEST	World café Experiences sharing on investment facilitation eco- system	The investment eco-system What is happening? Mr Ismael Ersahin, WAIPA	Investment retention, after care services and quality FDI Mr Brian Portelli UNIDO	Measuring decent work impacts of FDI Ms Emily Sims ILO	Presentation of assignments Evaluation
14:00 CEST - 15:30 CEST	Facilitating Investment in the SDGs Ms Natalia Guerra, UN Trade and Development	Engaging with business for decent work and responsible business conduct Mr Karl Pfeffer	German supply chain legislation Shifting expectations and implications for IPAs Ms Lena-Katharina Markart- Bahreini GIZ	IPA testimony: Invest Turkiye Mr Samet Akyüz Presidency of Turkiye	
16.00 CEST 17.30 CEST	investment facilitation and decent work (SDG 8) Ms Emily Sims ILO	WTO investment facilitation for development agreement implications for IPAs Mr Axel Berger – German Institute of Development and Sustainability	IFC and its performance standards: relevance for IPAs Ms Abhishek Sing Mr Jeremie Dumon ILOJIFC	Preparation group assignment	















III. Photo gallery





IV. List of participants

BANGLADESH

Full Name:	Mr. Shah Mohammad MAHBOOB	1
Institution:	Bangladesh Investment Development Authority (BIDA)	
Position:	DIRECTOR GENERAL	
Full Name:	Mr. Jibon Krishna Saha ROY	2
Institution:	Bangladesh Investment Development Authority (BIDA)	
Position:	DIRECTOR GENERAL	

BARBADOS

Full Name:	Ms. Ann MELLOWS	3
Institution:	Invest Barbados	
Position:	DIRECTOR A.G	

CABO VERDE

Full Name:	Ms. Leida Maria CORDEIRO MENDONÇA SANTOS	4
Institution:	Cabo Verde Trade Invest	
Position:	DIRECTOR	

COSTA RICA

Full Name:	Ms. Sheyla Marian KEITH OVIEDO	5
Institution:	Promotora del Comercio Exterior de Costa Rica (PROCOMER)	
Position:	Investment Promotion Outside Great Metropolitan Area (GMA) Specialist	
		_
Full Name:	Ms. Carolina MAROTO HERRERA	6
Institution:	Promotora del Comercio Exterior de Costa Rica (PROCOMER)	
Position:	Specialist	



DOMINICAN REPUBLIC

Full Name:	Ms. Andriana PAYANO PEGUERO	7
Institution:	Export and Investment center of the Dominican Republic (CEIRD/ProDominicana)	
Position:	Investment Business Executive	
Full Name:	Ms. Sarah RIVERA DE BOLONOTTO	8
Institution:	Export and Investment Center of the Dominican Republic Prodominicana	
Position:	Investment Project Specialist	

EGYPT

Full Name:	Ms. Radwa REDA ABUSEREAA MOHAMED	9
Institution:	General Authority of Investment and Free Zones	
Position:	Project Coordinator	

ESWATINI

Full Name:	Ms. Nokwethu Pearl MAVUSO	10
Institution:	Eswatini Investment Promotion Authority	
Position:	Investment Facilitation and Aftercare Officer	

ETHIOPIA

Mr. Tewodros Gebiba GEDA	11
Sidama job skill an enterprises development bureau	
Deputy bureau head and head of employer & employees sector	
Mr. Matiwos Ashenafi GIRAYE	12
Hawassa Industrial Park	
General Manager of Hawassa industrial Park	
	Sidama job skill an enterprises development bureau Deputy bureau head and head of employer & employees sector Mr. Matiwos Ashenafi GIRAYE

HUNGARY

Full Name:	Mr. Balázs BODÖR	13
Institution:	HIPA Hungarian Investment Promotion Agency Non-Profit Private Company Limited by Shares	
Position:	Consultant	



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INTERNATIONAL ORGANIZATION

Position:

Full Name:

Institution:

Position:

Director

Mr. Richard ZITHA

COMPANY (MMSEZ SOC)

Full Name:	Ms. Sudipta BHADRA Mr. Abdullateef JAMAL	14
Institution:	International Labour Organization (ILO)	
Position:	Project Manager	
KUWAIT		
Full Name:	Mr. Abdullateef JAMAL	15
Institution:	KDIPA	
Position:	Senior Accountant	
LESOTHO		
Full Name:	Mr. MPHAKA	16
Institution:	Lesotho National Development Corporation (LNDC)	
Position:	INVESTMENT PROMOTION OFFICER	
MADAGASC	AR	
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Full Name:	Ms. Zafisolo Adriannie lavitsara TAMOHA	17
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Full Name: Institution: Position:	Ms. Zafisolo Adriannie lavitsara TAMOHA Economic Development Board of Madagascar /EDBM	17
Full Name: Institution: Position: NIGERIA	Ms. Zafisolo Adriannie lavitsara TAMOHA Economic Development Board of Madagascar /EDBM Director of Investors Services	
Full Name: Institution: Position: NIGERIA Full Name:	Ms. Zafisolo Adriannie lavitsara TAMOHA Economic Development Board of Madagascar /EDBM Director of Investors Services Ms. Kemisola Fehintade OLUSOLA	
Full Name: Institution: Position: NIGERIA Full Name: Institution:	Ms. Zafisolo Adriannie lavitsara TAMOHA Economic Development Board of Madagascar /EDBM Director of Investors Services Ms. Kemisola Fehintade OLUSOLA Ekiti State Development and Investment Promotion Agency (EKDIPA) Director of Strategy and Marketing	
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MUSINA MAKHADO SPECIAL ECONOMIC ZONE STATE OWNED

EXECUTIVE MANAGER: INVESTMENT PROMOTION



TURKS AND CAICOS ISLANDS

Full Name:	Mr. Keno FORBES	21
Institution:	Invest Turks and Caicos	
Position:	Senior Vice President of Investment Services and Deputy CEO	