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**National Workshop on**

**Fostering Integration of the Dried Fruits Value Chain of Uzbekistan into  
Regional and Global Value Chains**

**4 February 2021, Tashkent, Republic of Uzbekistan**

**Uzbek Dried Fruits Exports: Prospects, Problems and Potential**

By

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The views expressed are those of the author and do not necessarily reflect the views of UNCTAD.



# Uzbek Dried Fruit Exports: Prospects, Problems and Potential



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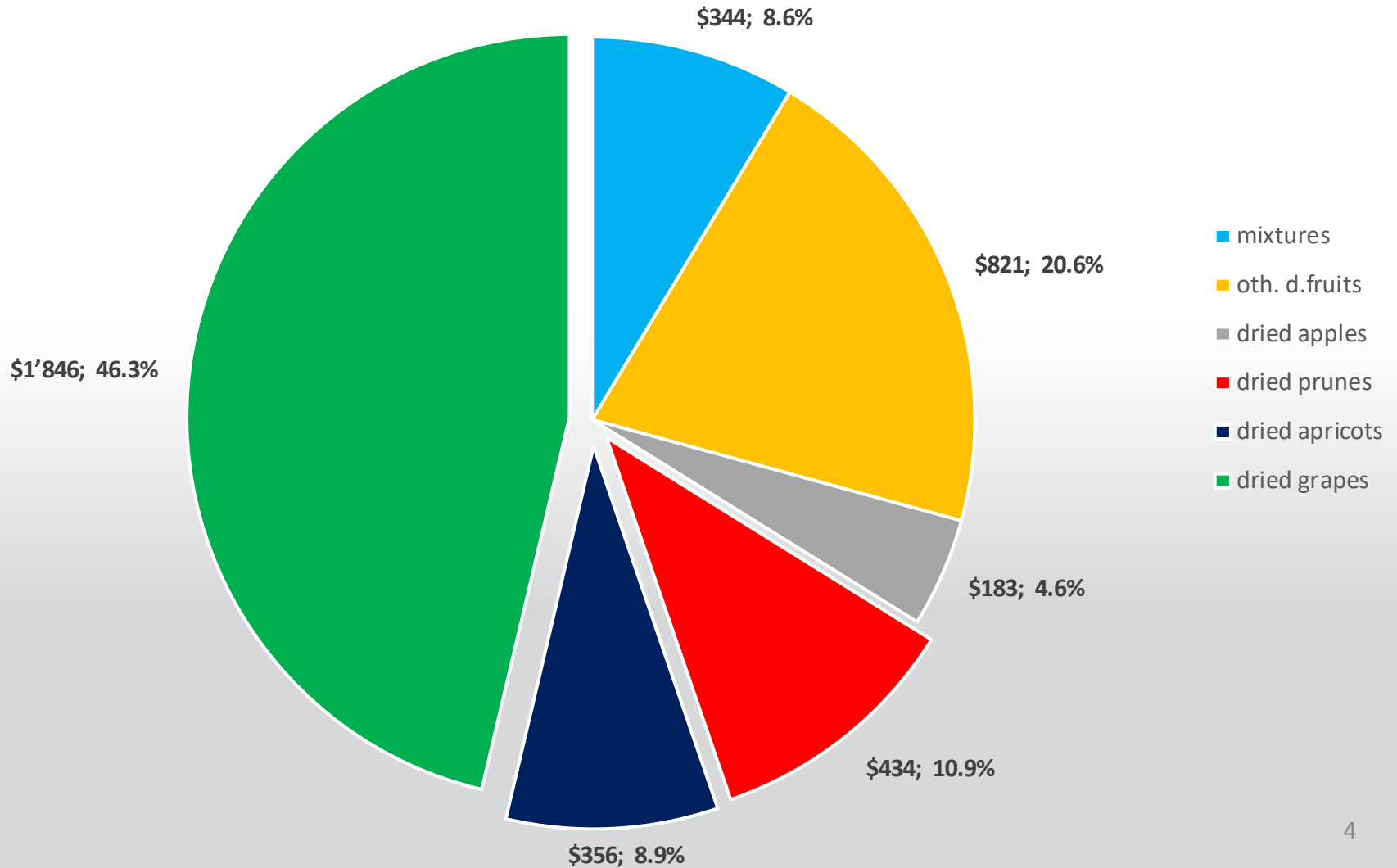
**Integrating Landlocked**  
Commodity Dependent Developing Countries  
into Regional and Global Value Chains



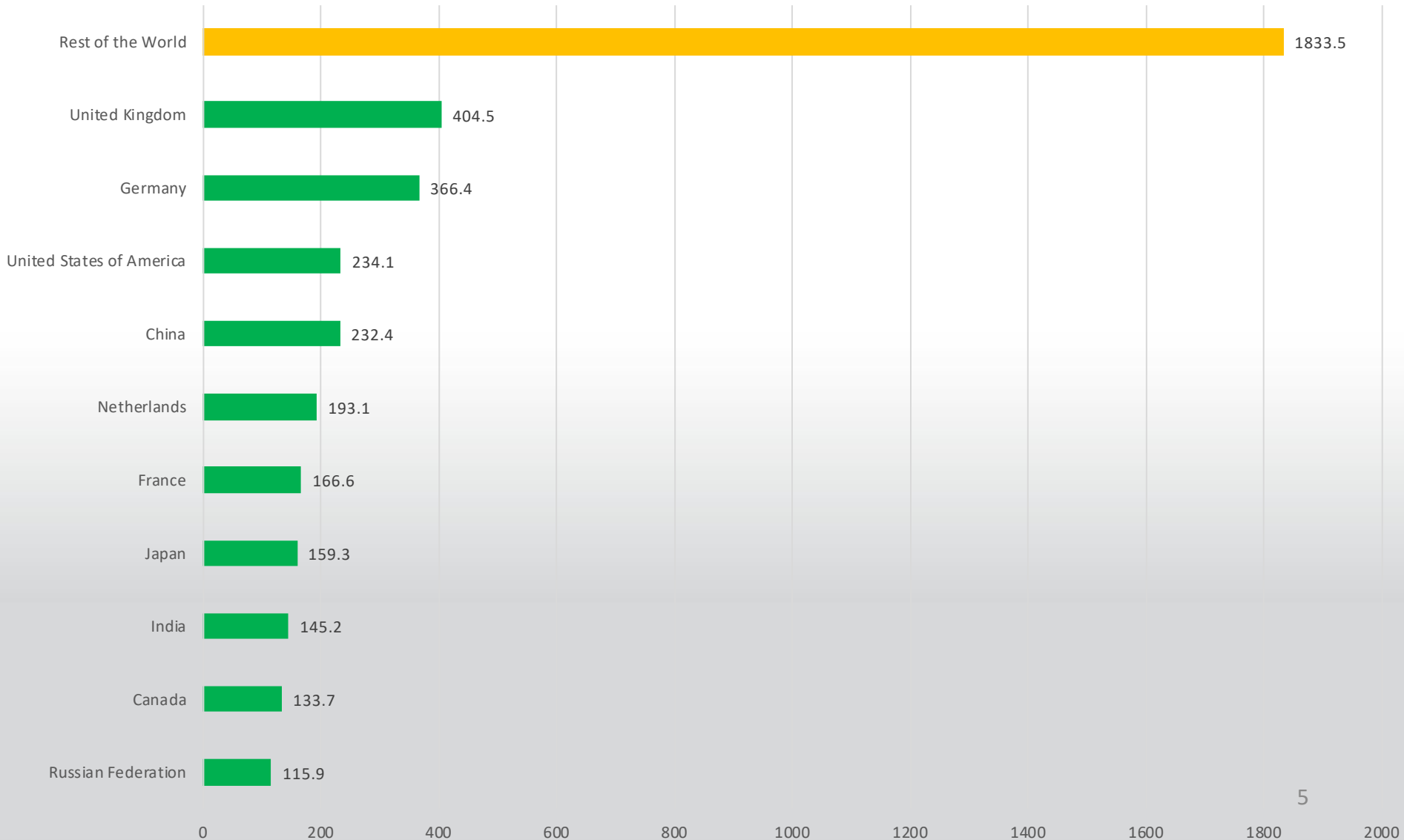
## Content of the presentation

- How is the fruit market split by fruit type?
- Who are the importers and exporters of dried fruit?
- What does Uzbekistan export and where?
- Which are the high-price markets?
- Which are the most dynamic markets?
- What are the takeaway points from this analysis in term of policy implications?

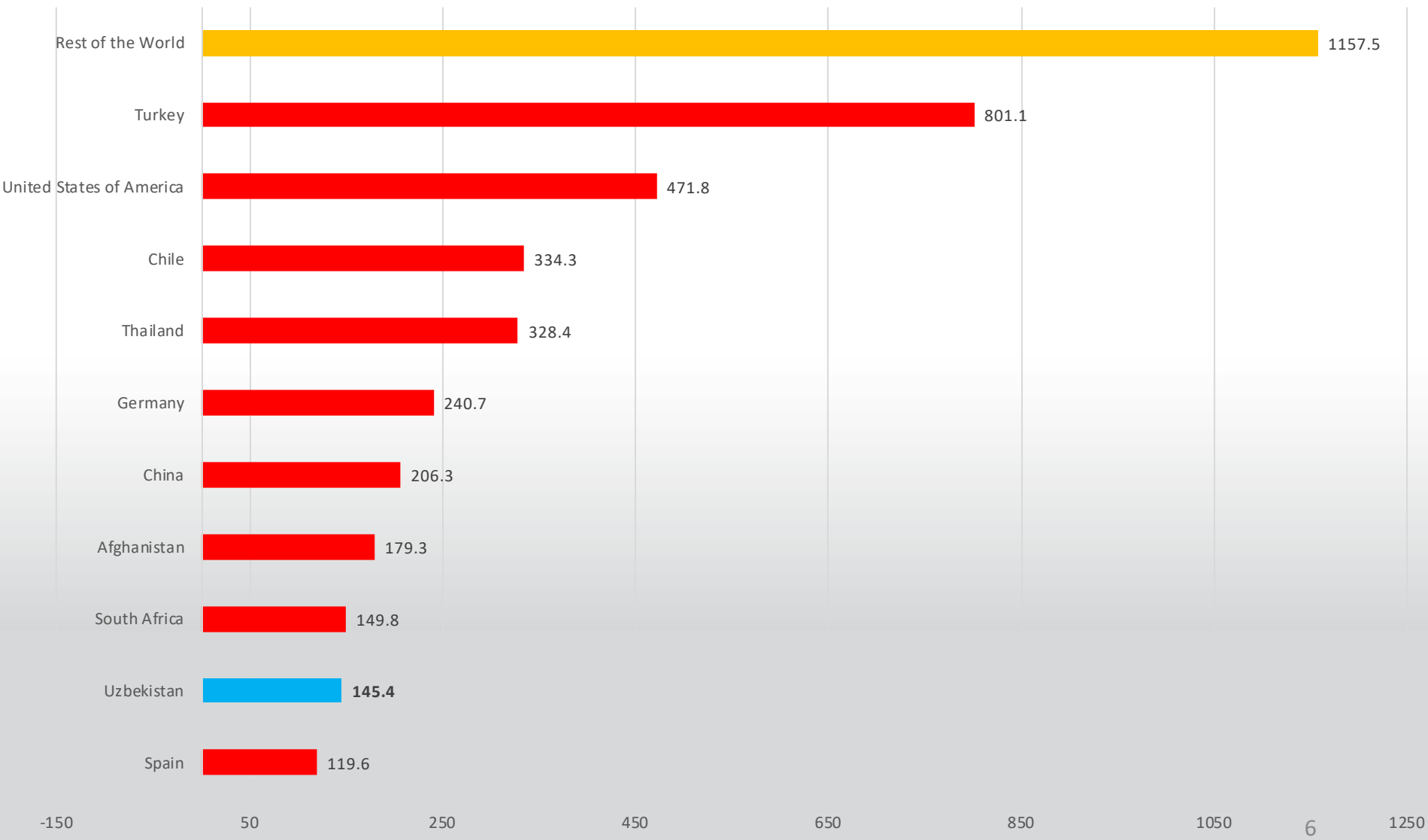
### Value (in millions of US\$) and Share (in %) of World Dried Fruit Imports in 2019, by Type of Fruit



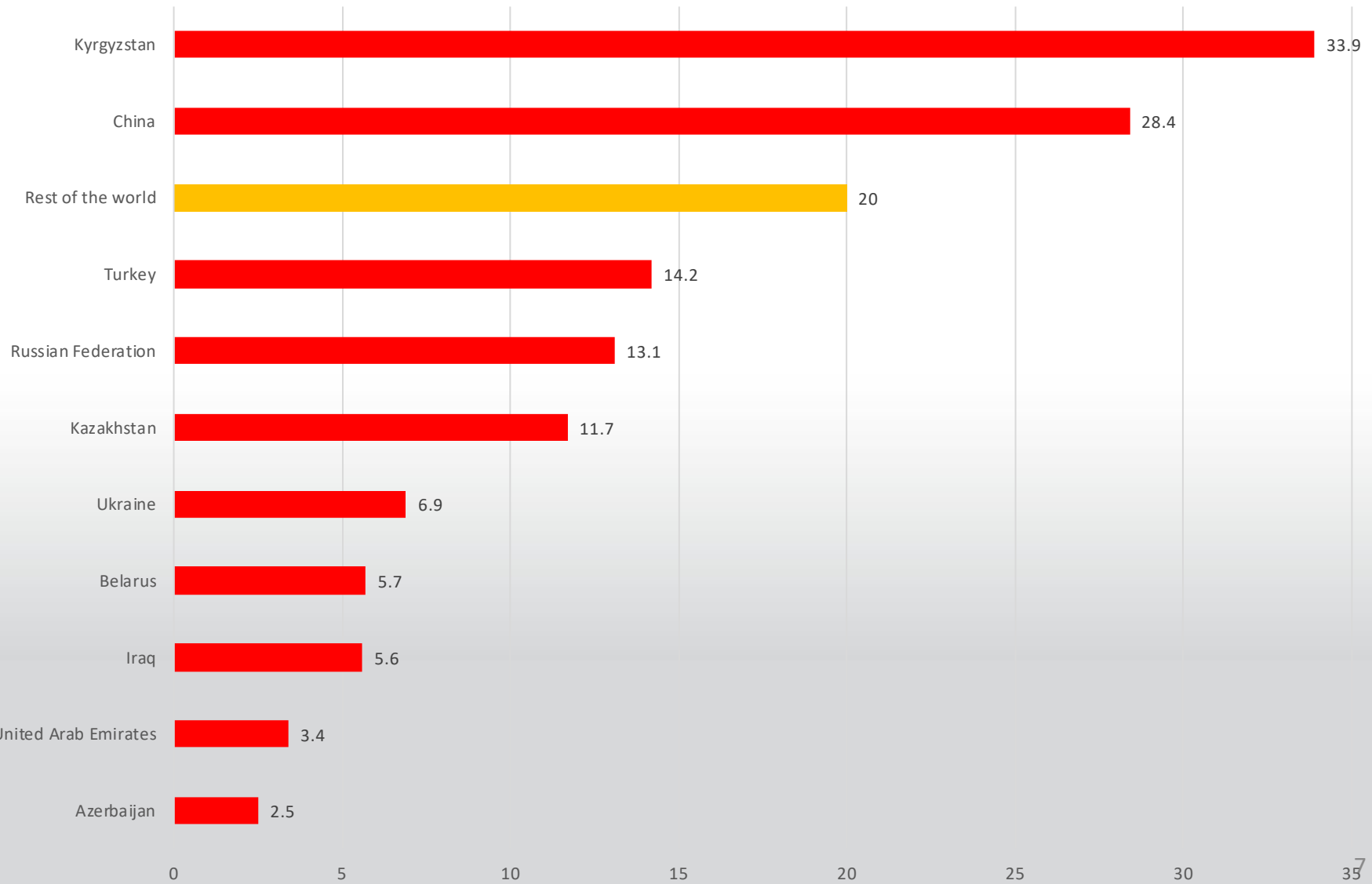
### Value of **World Dried Fruit Imports** (in millions of US\$), 2019



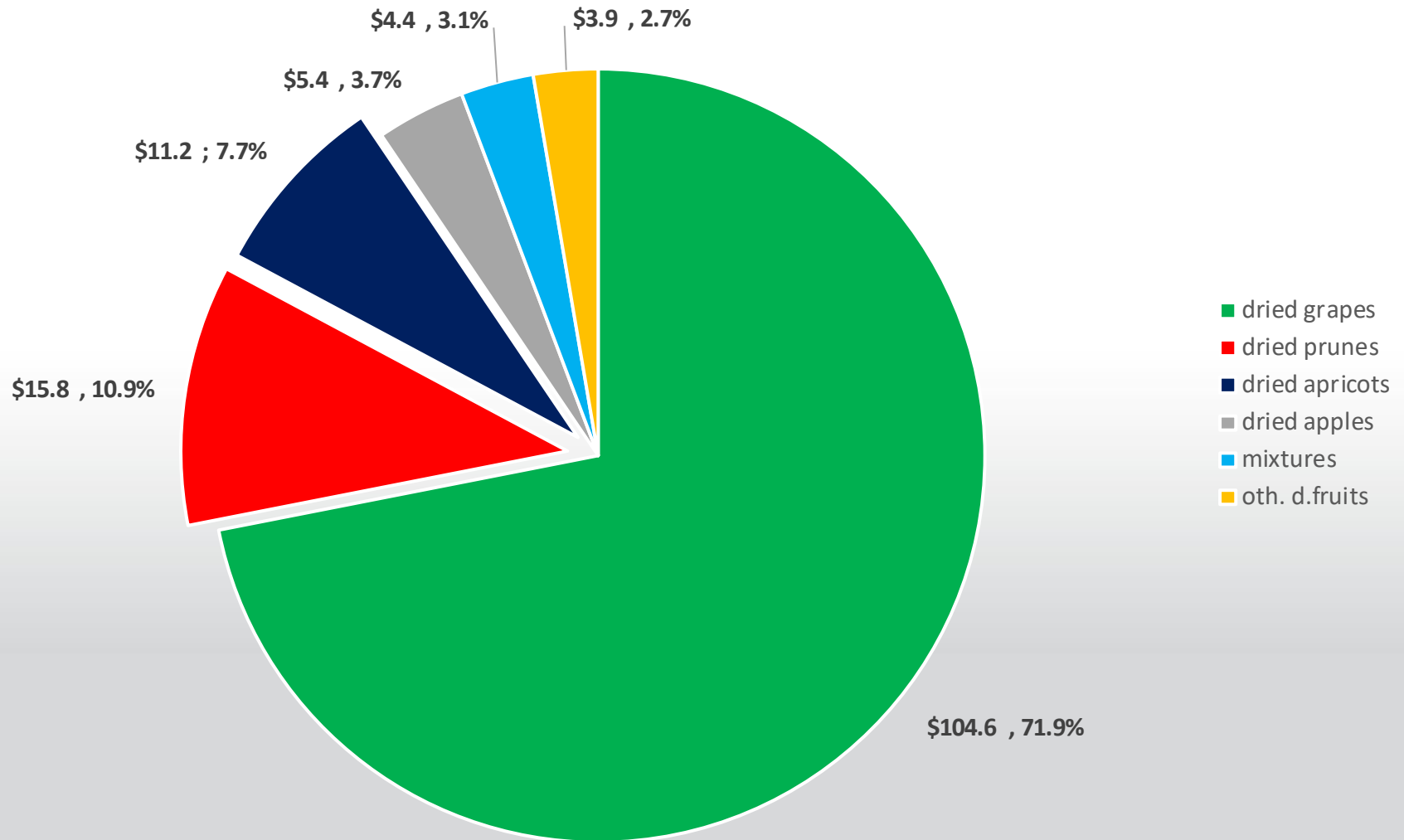
### Value of **World Dried Fruit Exports** (in Millions of US\$), 2019



### Value of **Uzbekistan's** Dried Fruits Exports (in US\$ millions), 2019

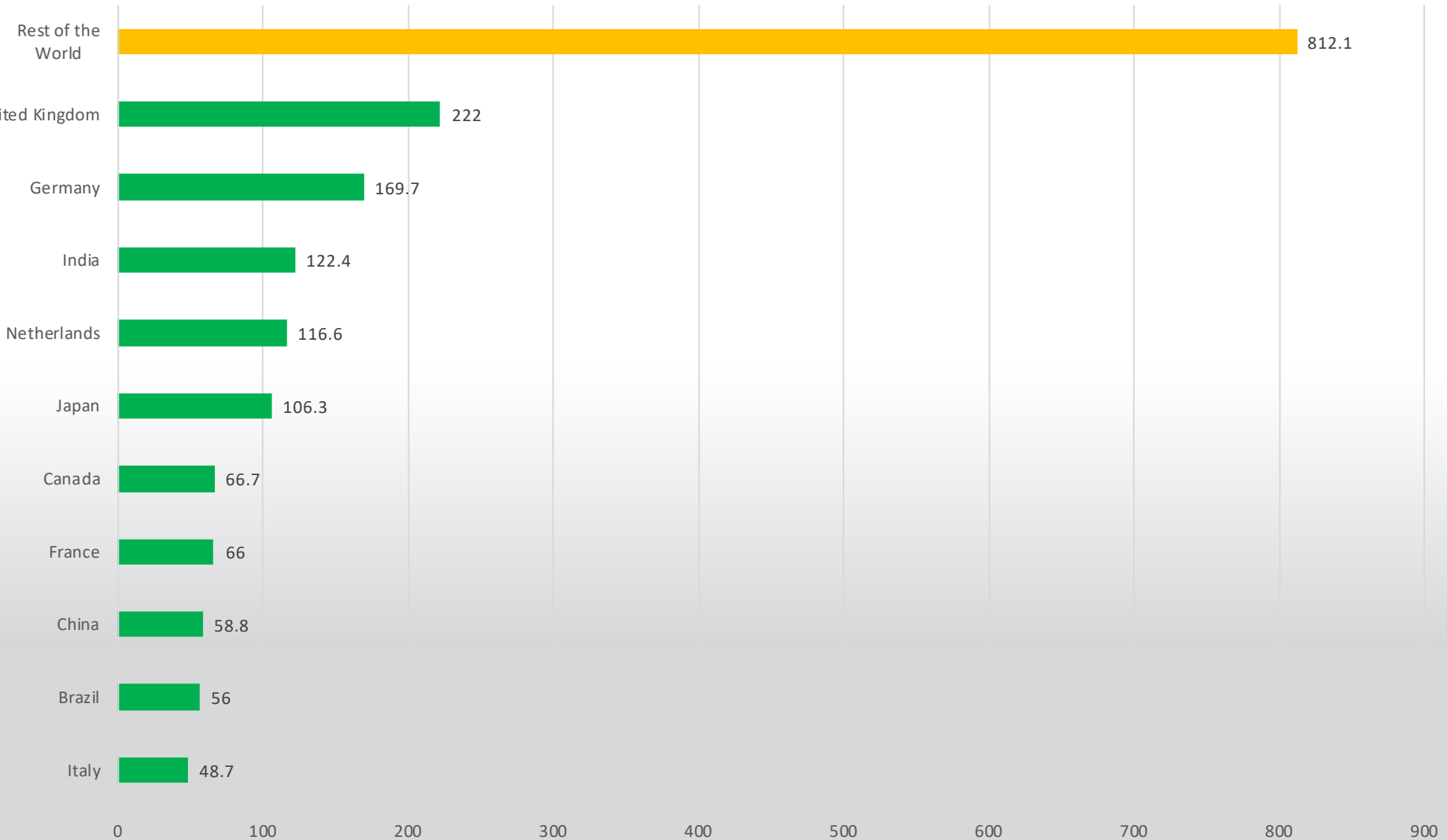


### Value (in US\$ millions) and Share (in %) of Uzbekistan's Dried Fruit Exports in 2019, by Type of Fruit





### Value of **World Dried Grapes Imports** (in millions of US\$), 2019



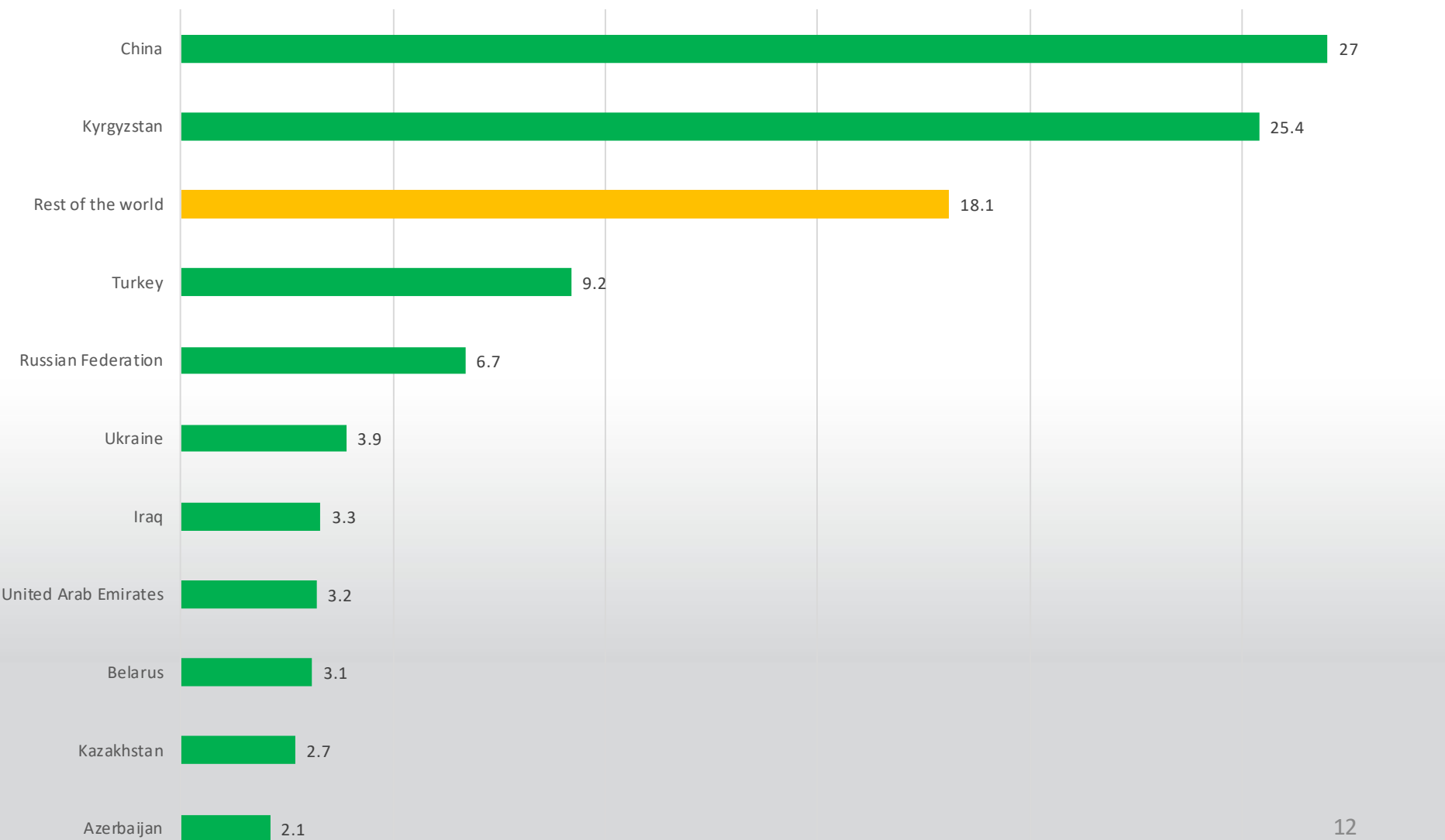
## Growth Markets for Dried Grapes 2015-2019

Country	Imports (in US\$ million)		Growth (in US\$ million)	Growth rate (in per cent)	Growth Ranking
	2015	2019			
India	53.2	122.4	69.2	130	1
<b>Russian Federation</b>	<b>29.5</b>	<b>47.4</b>	<b>17.9</b>	<b>60.7</b>	<b>2</b>
Brazil	40.6	56	15.4	37.8	3
Japan	93.4	106.3	12.9	13.8	4
France	57.1	66	8.9	15.6	5
Morocco	0.5	9.4	8.9	1910.5	6
Viet Nam	5.8	14.5	8.7	151.2	7
Germany	161.4	169.7	8.3	5.1	8
<b>China</b>	<b>51</b>	<b>58.8</b>	<b>7.9</b>	<b>15.4</b>	<b>9</b>
Colombia	10.4	17.6	7.2	68.9	10
Saudi Arabia	17.7	24.9	7.2	40.5	11
Poland	25.9	32.6	6.6	25.5	12

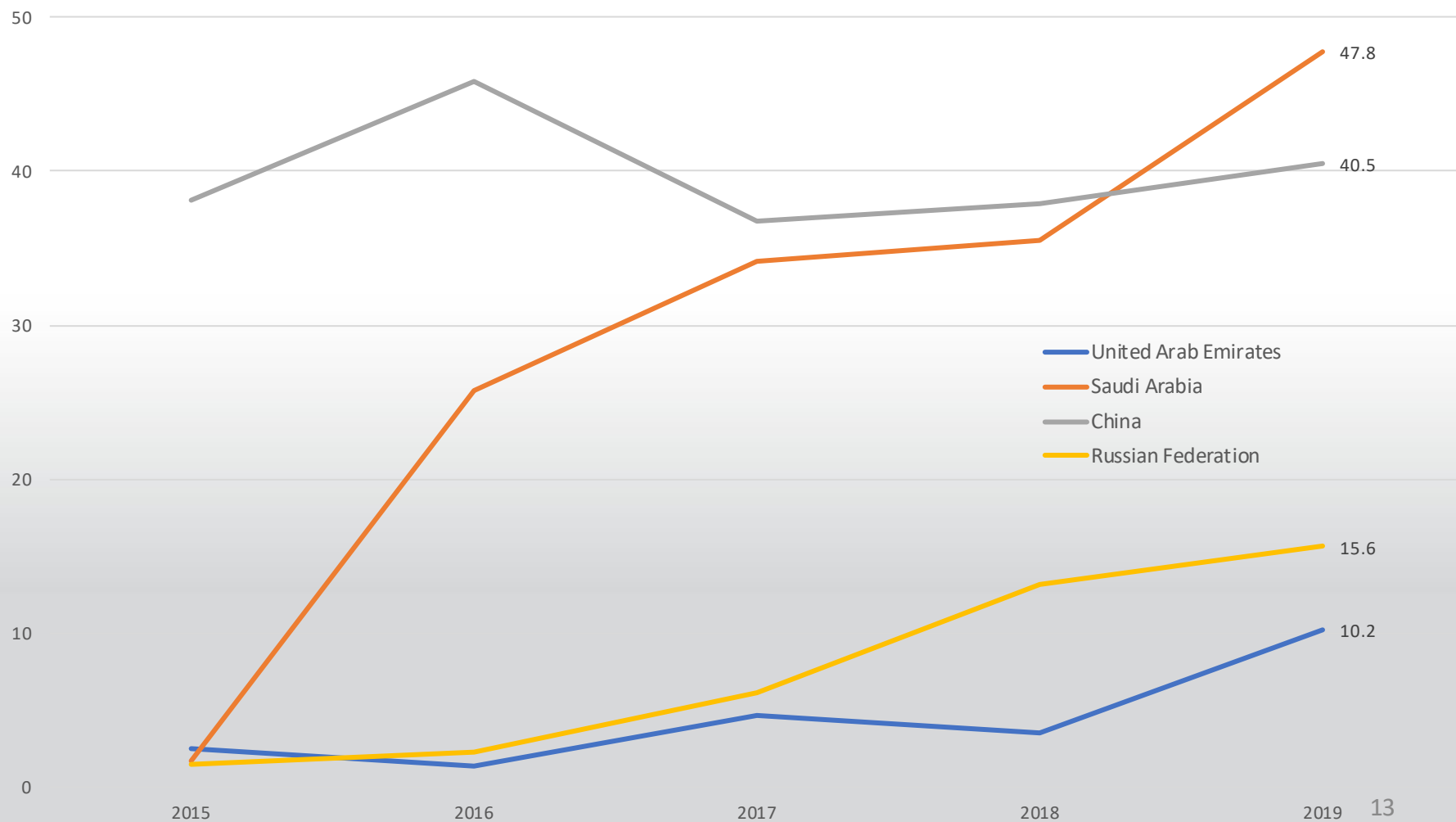
## Dried Grapes: Value, Volumes and Implicit Prices

Country	World Import Share (per cent)	Import Value (US\$ millions)	Volume (Tons)	Implied Price (US\$)
United Kingdom	12	222	96,093	2.31
Germany	9.2	169.7	71,622	2.37
India	6.6	122.4	28,332	4.32
Netherlands	6.3	116.6	52,102	2.24
Japan	5.8	106.3	31,956	3.33
Canada	3.6	66.7	23,767	2.81
France	3.6	66	27,899	2.37
China	3.2	58.8	40,666	1.45
Brazil	3	56	27,809	2.01
Italy	2.6	48.7	21,671	2.25
Russian Federation	2.6	47.4	27,365	1.73
United States of America	2.3	42.5	18,265	2.33
Australia	2.1	37.8	18,162	2.08
Spain	2	36.7	16,047	2.29
Belgium	1.9	35.4	17,891	1.98
Poland	1.8	32.6	15,996	2.04
United Arab Emirates	1.6	29.9	23,573	1.27
Saudi Arabia	1.4	24.9	12,746	1.95
Sweden	1.3	24.1	6,516	3.71
Denmark	1.1	20	6,187	3.24

### Dried Grapes Exports by Uzbekistan (in US\$ millions), 2019



### Share of Dried Grape Imports from Uzbekistan, Selected Countries 2015-2019



## Some Takeaways from the Analysis of Dried Fruit Trade

- Europe imports almost half of the dried fruits in the world.
- However, Uzbekistan's exports to Europe are very limited.
- India, Russian Federation, Japan and selected European countries like France and Germany are particularly interesting for raisins, as they have high demand growth, high prices or both.
- Exports of raisins to India, Japan, and other important markets still lag, despite being within Asia.
- Several of these markets have high mandatory and commercial standards of quality, and the latter are rising further.
- Significant penetration has been attained in some markets like China, and to a lesser extent, the Russian Federation.
- Key competitors have strong branding presence, strong phytosanitary controls and established business links that Uzbekistan should emulate.