

United Nations Conference on Trade and Development

**National Workshop on**

**Fostering Integration of the Dried Fruits Value Chain of Uzbekistan into Regional and Global Value Chains**

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**Assessment of the export potential of the dried fruit segment (grapes, plums, apricots, apples)**

By

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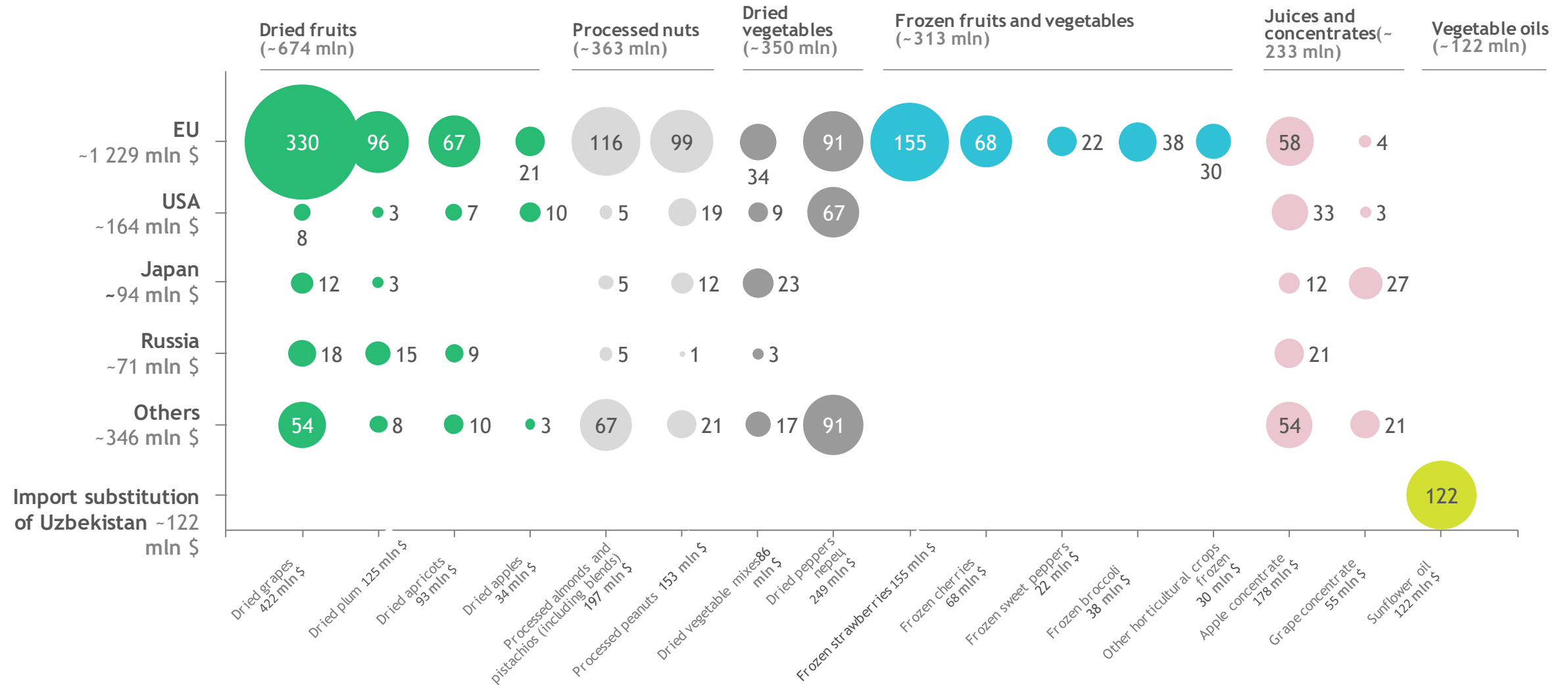
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Assessment of the export potential of the dried fruit segment (grapes, plums, apricots, apples)





# The long-term export potential of Uzbekistan's agricultural processing is estimated at ~ \$ 2-2.5 billion





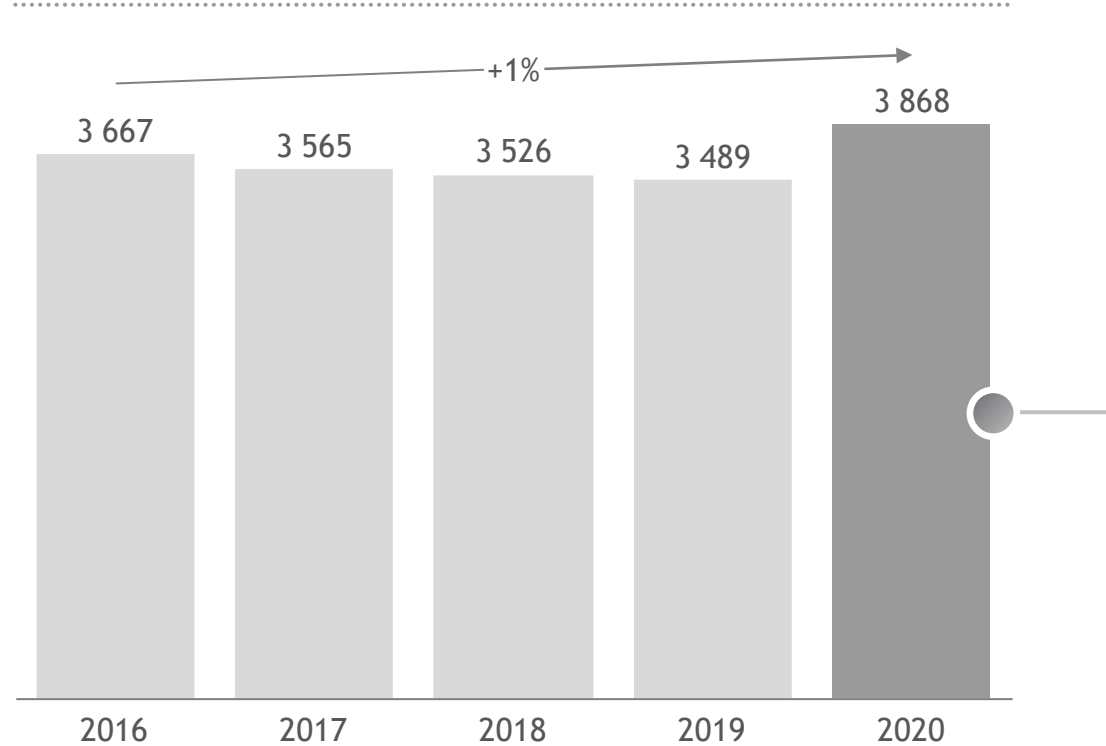
# The potential for increasing the export of processing horticultural crops and grapes is estimated at ~ \$ 1.2 billion

	Current export from Uzbekistan Exports of Uzbekistan in 2020, million \$		Assessment of the export potential of Uzbekistan and the largest sales markets Additional potential, \$ million	Target share of Uzbekistan%	
Dried grapes	55,11	x6	422	EU, Japan, India	30
Prunes	17,15	x7	125	EU, Russia, Japan,	32
Dried apricots	16,78	x13	93	EU, Russia, USA	29
Dried apples	4,27	x34	34	EU, USA	16
Dried pear	0,76	x154	155	EU, Russia, USA	22
Dried figs	0,12	x68	68	EU, Russia, USA	32
Dried peach	0,30	x30	30	EU, Russia, USA	-
Dried date	0	x10	178	EU, Russia, USA	12
Other dried fruits	12,19	x35	55	EU, Russia, USA	11

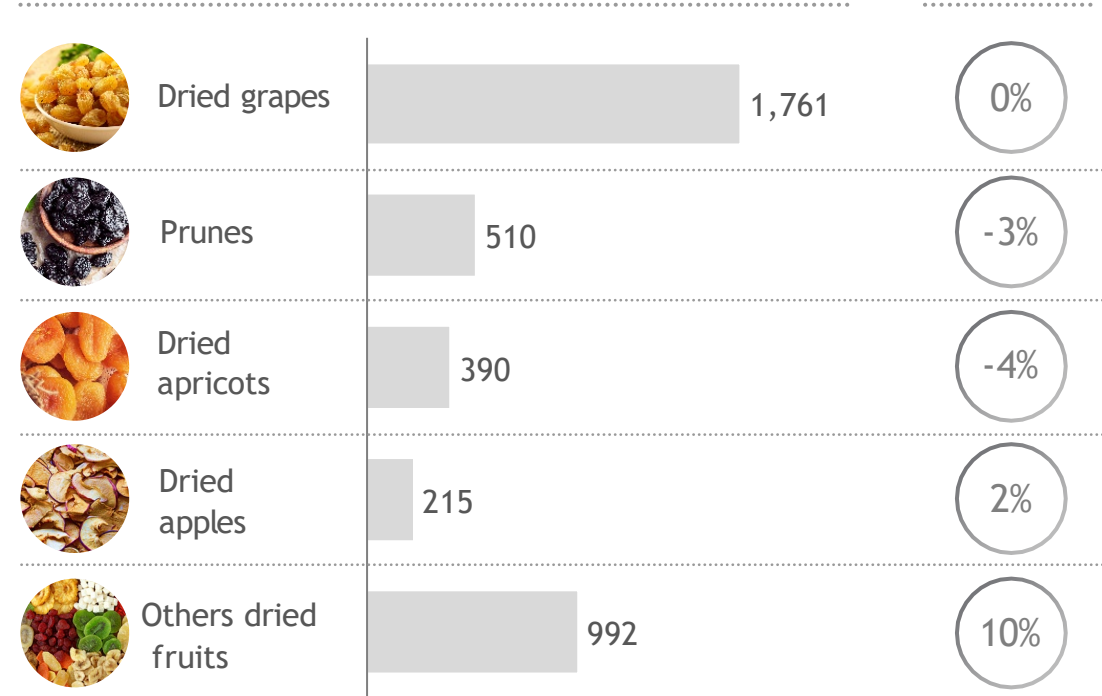


# Additional potential for gardeners is an increase in the share of the global dried fruit market with a volume of ~ \$ 3.9 billion and an average growth of 2%

World imports of dried fruits are stable with an average growth of ~ 2% and a volume of ~ \$ 3.9 billion in 2020.



The largest segments are dried grapes, plums, apricots and apples (in million USD)





# The EU is the largest importer of dried fruits and Turkey is the largest exporter, mainly in the dried grapes and dried apricots segments.

## Major importing countries in 2020, \$ million



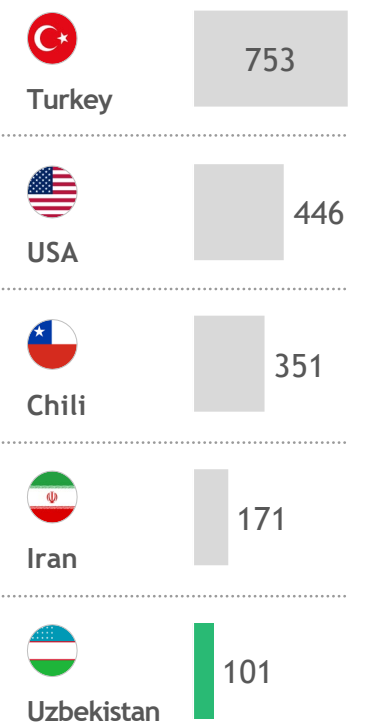
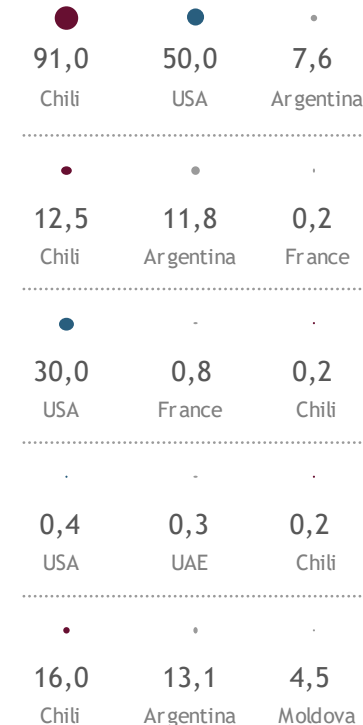
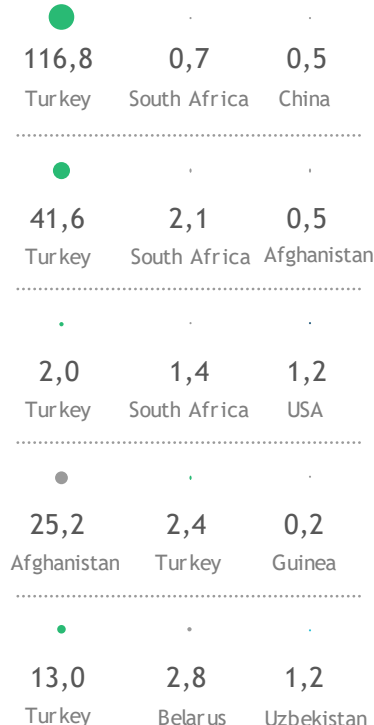
## Dried grapes, \$ million

## Dried apricots, \$ million

## Prunes, million \$

## Dried apples, million \$

## Major exporting countries in 2020, \$ million



● Turkey ● USA ● Chili ● Iran ● Uzbekistan

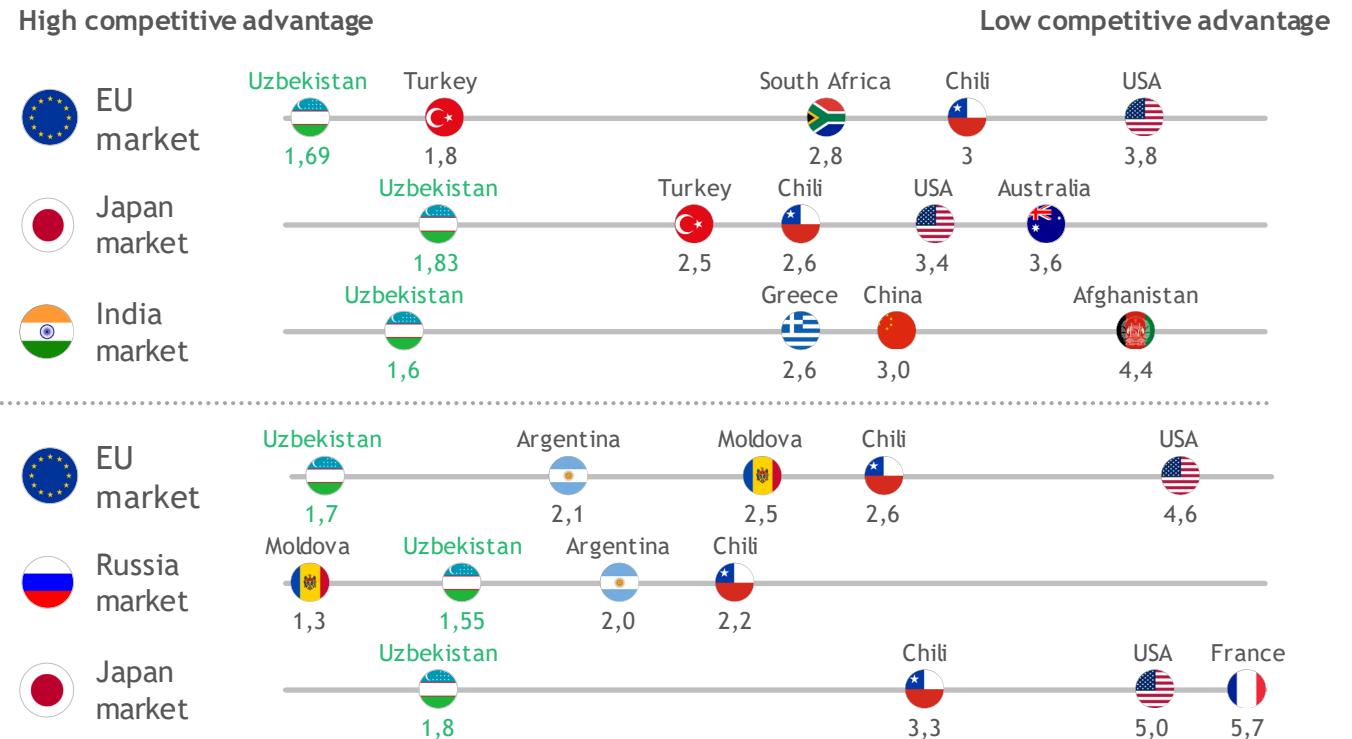


# Uzbekistan has a high competitive advantage in the segments of the production of dried grapes and prunes

Cost of production of dried grapes and prunes in Uzbekistan, \$ / kg



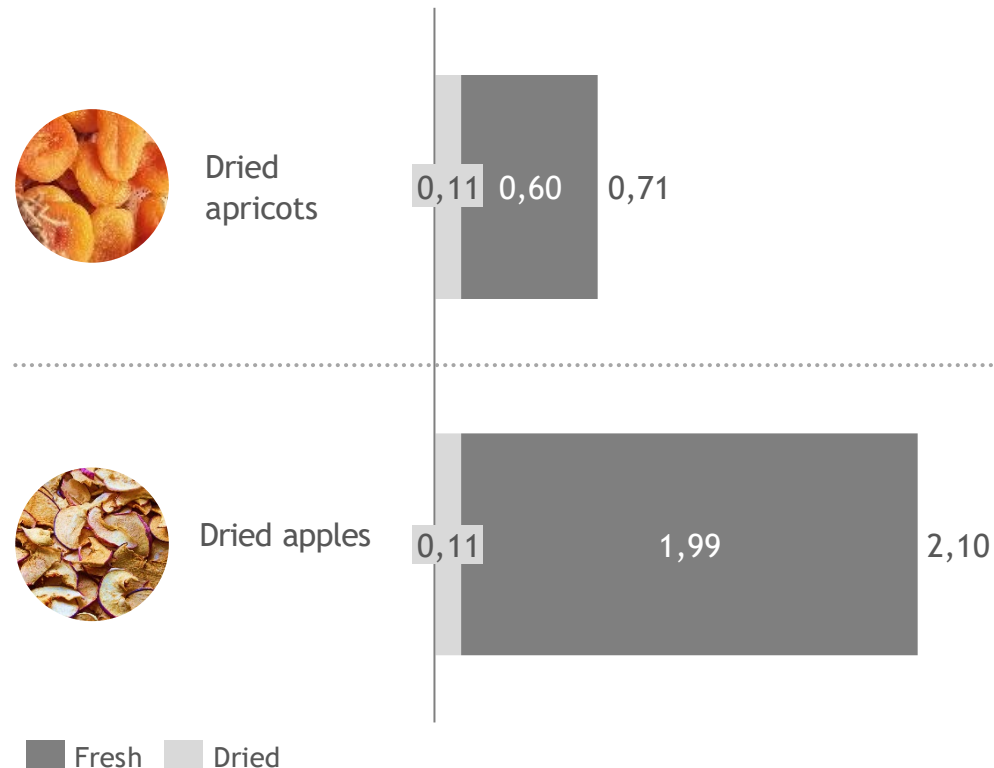
Comparison of prices for dried grapes and prunes by the largest markets with global exporters (in \$ / kg)



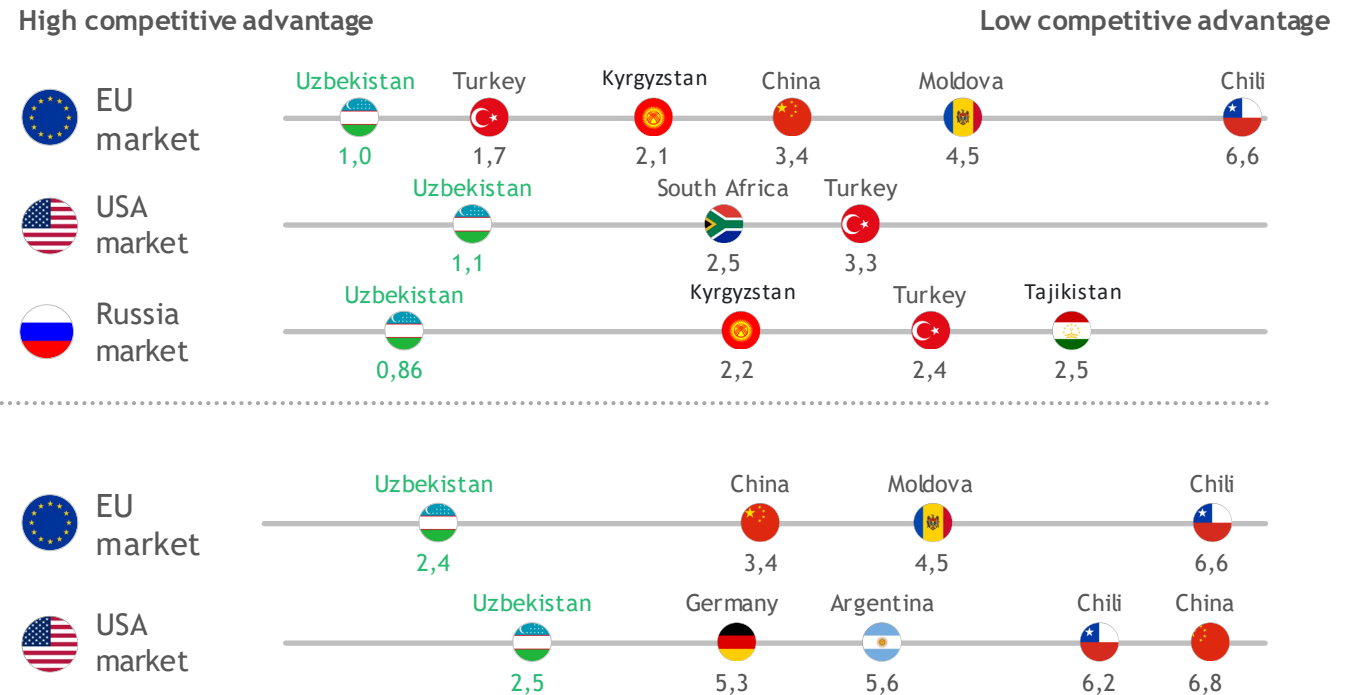


# Uzbekistan has a high competitive advantage in the segments of the production of dried apricots and apples

Cost of production of dried apricots and apples in Uzbekistan, \$ / kg



Comparison of prices for dried apricots and apples by the largest markets with global exporters (in \$ / kg)

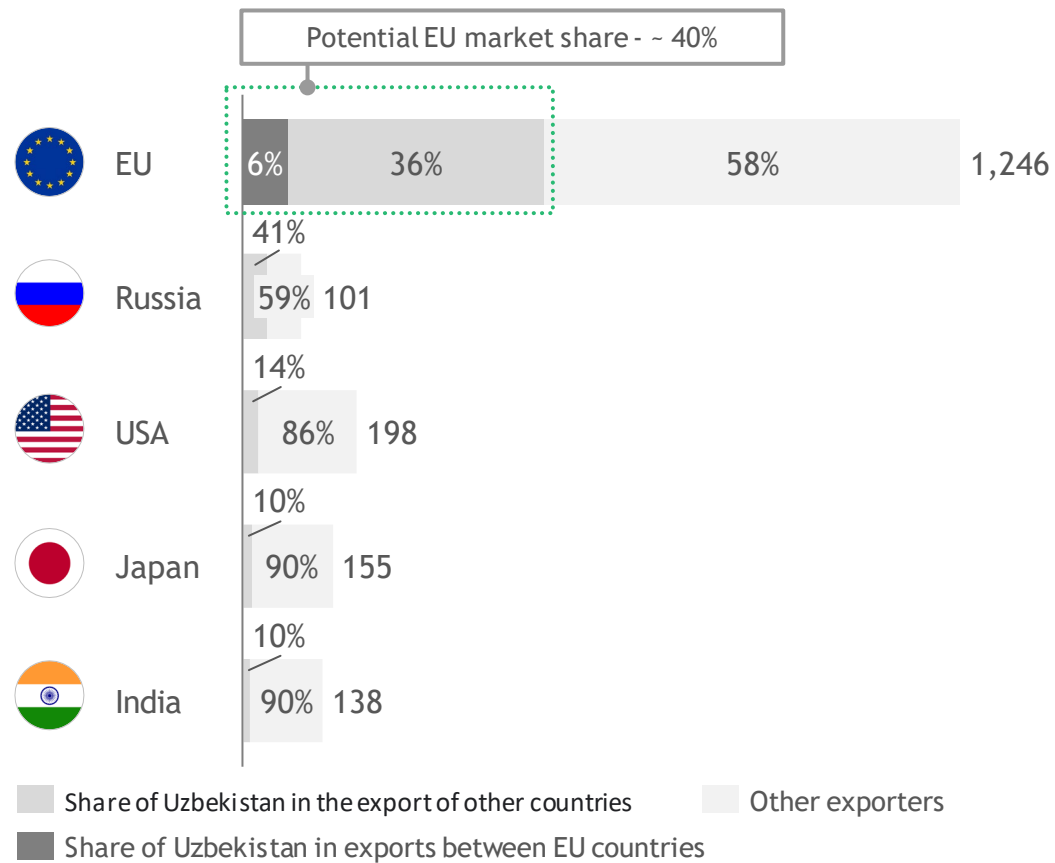




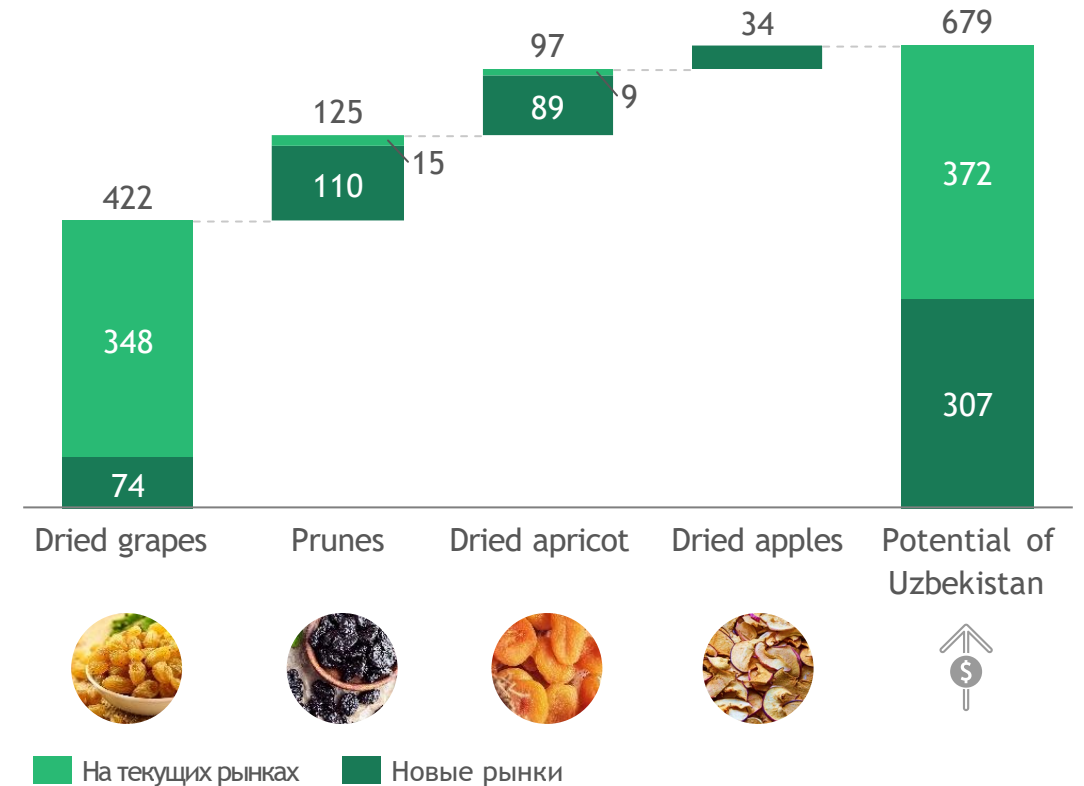


# The total potential of Uzbekistan in the dried fruit segment is estimated at ~ \$ 679 million, the target export market is the EU

Target markets for dried fruits for Uzbekistan, \$ million



Assessment of the potential for increasing exports of in the segment of dried fruits by product, \$ million



**Thank you for attention!**