DIGITAL ECONOMY REPORT 2021

Cross-border Data Flows and Development For Whom the Data Flow

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(torbjorn.fredriksson@unctad.org) Head, E-commerce and Digital Economy Branch, UNCTAD 5 November 2021 Making Digital Markets Work for Consumers: Competition, Consumer Protection and Data



Data increasingly important economic and strategic resource



DATA

Data have become a key strategic asset for the creation of both private and social value. How these data are handled will greatly affect our ability to achieve the Sustainable **Development Goals.**" António Guterres, Secretary-General, United Nations

Data-driven digital economy is rapidly evolving amidst huge divides in digital readiness





International bandwidth is geographically concentrated along **two main routes**



Two frontrunners in terms of harnessing data: the United States and China

Collection

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Transmission

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The **largest digital platforms** increasingly control all stages of the global data value chain



Storage

With the pandemic their dominant positions have strengthened.

Use

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Processing

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Growing power of digital platforms has global implications

\$ billion

- Control of global data value chains
- Market concentration
- Disruption of traditional sectors, such as:
 - o Retail
 - Banking
 - Telecommunications
 - $\circ \ \text{Advertising}$



Share of Alibaba, Amazon, Facebook, Google and Tencent (right scale)

Understanding data and their implications for development

Data are **MULTIDIMENSIONAL**

Economic dimension



Private value

- (e.g. through targeted online advertising, digital platforms, data services)
 - Social value (e.g. climate change, health)

Non-economic dimension

Privacy Other human rights Security

ISSUES at stake

- Data are different from goods and services
- Implications of cross-border data flows vary by the data type
- Where to locate data depends on various factors
- Data access and use are key for development
- Rather than data ownership, what matters are rights to access, control and use data
- Different levels of readiness in terms of capacity to harness data for development
- A few global digital corporations have privileged access to the data and unique capabilities to turn the data into digital intelligence

Public policies concerning data and data flows increasingly needed

Maximize the gain from the data economy, while minimizing the risks involved

> Ensure an equitable distribution of benefits

Complex policy trade-offs need to be considered

Public policies are needed Oversimplifications by calling for free data flows or for strict data localization are unlikely to be useful. Middle-ground solutions are needed.

Global data governance needs to take a holistic, multidimensional, whole of government and multi-stakeholder approach.

Fragmentation will hamper development gains from data

A silo-oriented, data-driven digital economy would go against the original spirit of the Internet and is not likely to work for the interest of developing countries.

In economic terms, interoperability should generate better outcomes. Fragmentation would hamper technological progress, reduce competition, enable oligopolistic market structures in different areas and allow for more government influence. Fragmentation would also mean more obstacles for collaboration across jurisdictions. In the absence of an international system regulating data flows, some countries may see no other option than to restrict them with a view to meeting certain policy objectives.

Implications for competition policy and consumer protection

Competition policies for the digital era

- Ensure markets remain competitive and contestable
- Definition of relevant markets
- Merger reviews
- Role of regulation of utility-like digital services

Consumer protection in the digital era

- Consumer protection online
- Data protection and privacy
- Surveillance issues

A balanced global approach to data governance needs to work for the people and the planet

To prevent inequalities from being amplified

To enable global data-sharing and develop global digital public goods

To avoid further fragmentation in the digital space

To increase trust in the digital economy and reduce uncertainty

To address policy challenges emerging from the dominant positions of global digital platforms

To account for spillovers of national policies into other countries

With a view to enabling data to flow across borders as freely, as necessary and possible, while addressing various development objectives

Key data-related policy areas

- Agree on definitions and taxonomies
- Establish terms of access
 to data
- ✓ Strengthen
 measurement

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- Deal with data as global public good
- Explore emerging forms of data governance
- Agree on rights and principles
- ✓ Develop standards
- Increase international cooperation on platform governance



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THANK YOU!

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