### TRAINING WORKSHOP ON

TRADE IN SERVICES NEGOTIATIONS

#### FOR AU CFTA NEGOTIATORS

24-28 August 2015 Hotel Hilton Nairobi, Kenya



# Training Workshop on Trade in Services Negotiations for African Union Continental Free Trade Area Negotiators

#### 24-28 August 2015

Amboseli Room, Hotel Hilton, Nairobi, Kenya

## PROGRAMME

Monday, 24 August 2015		
Time	Activity/Discussion Topic	Speaker(s)
8:30 – 8:45	Registration	
8:45 - 9:30	<ul> <li>Welcome and Opening Remarks</li> <li>Mr. Bonapas Onguglo, Senior Economic Affairs Officer, UNCTAD</li> <li>Mr. Karanja Kibicho, Principal Secretary, Ministry of Foreign Affairs and International Trade, Kenya</li> <li>Ms. Maria-Threase Keating, Country Director and UNDP Resident Representative a.i. Kenya</li> <li>Ms. Treasure Maphanga, Director, Trade and Industry, AUC</li> </ul>	
Introduction to services trade Session Moderator: AUC		
9:30 – 10:30	Services in the Global Economy : Key issues for development	Ms. Michiko Hayashi, UNCTAD

10:30 –10:45	Coffee Break	
10:45 – 11:45	Services in the African region: Economic Development in Africa Report 2015	Ms. Laura Paez, UNCTAD
11:45 - 12:30	Services in African region: UNCTAD Services Policy Reviews	Ms. Michiko Hayashi, UNCTAD
12:30 –14:00	Lunch Break - Travellers Restaurant	
14:00 – 15:00	Introduction to the WTO General Agreement on Trade in Services (GATS) and Services in Doha Round of negotiations	Ms. Luisa Rodriguez, UNCTAD
15:00 - 15:30	Trade in Services Negotiations in the WTO Kenya's perspective	Mr. Rabson Wanjala Kisuya, Kenya
15:30 –15:45	Coffee Break	
15:45-16:45	Understanding, Preparing and Interpreting Schedule of Commitments for Services	Ms. Luisa Rodriguez, UNCTAD
16:45 –17:15	Introduction of the Trade in Services Negotiation Simulation Exercise and composition of teams	Ms. Luisa Rodriguez and Ms. Michiko Hayashi, UNCTAD
17:15	Cocktail hosted by UNCTAD - Venue: Pool Solarium	

# Tuesday, 25 August 2015 Services in the regional and national context Session Moderator: TBD

Time	Activity/Discussion Topic	Speaker(s)
9:00 –9:45	Experience of Trade in Services in EAC	Ms. Dorica S. Phiri, EAC
9:50 – 10:30	Experience of Trade Services in COMESA	Mr. Francis Mangeni, COMESA
10:30 – 10:45	Coffee Break	
10:45 – 11:30	Experience of Trade in Services in SADC	SADC (Ms. Viola Sawere)
11:30 – 12:30	Experience of Trade in Services ECOWAS	Mr. Peter J. Sewornoo, ECOWAS
12:30 – 14:00	Lunch - Travellers Restaurant	
14:00 – 15.45	Experience of Trade in Services: EU Member's perspective	Ms. Brigitte Lüth
15:45- 16:00	Coffee Break	
16:00–16:30	Education Services in Uganda	Mr. George Walusimbi Mpanga

Wednesday, 26 August 2015		
Time	Activity/Discussion Topic	Speaker(s)
Services negotia Session Moderate	ntions approaches and scheduling commitments or: TBD	
09:00-10:30	Overview of various approaches of Services Liberalization  - Negative List Approaches  - Positive List Approaches  - Hybrid Approaches  - Comparison with GATS Approach  New Services Issues Addressed in Modern FTAs	Ms. Sherry Stephenson
10:30 – 10:45	Coffee Break	
10:45 – 12:00	Trade in Services Agreement (TISA)- Modalities and Approach for Negotiations: Implications for WTO and Developing Countries	Ms. Sherry Stephenson
12.00 – 12:30	Approaches on Movement of Natural Persons  - Movement of Natural Persons (GATS M.4)  - Operationalization of the Waiver for Preferential Treatment to Services and Service Suppliers of Least-Developed Countries	Ms. Joy Kategekwa, UNCTAD
12:30 – 14:00	Lunch - Travellers Restaurant	
14:00 – 15:15	Simulation Exercise on Trade in Services negotiations	Ms. Michiko Hayashi and Ms. Luisa Rodriguez, UNCTAD
15:15 – 15:30	Coffee Break	
15.30 – 17:00	Continued Simulation Exercise on Trade in Services negotiations	Ms. Michiko Hayashi and Ms. Luisa Rodriguez

Thursday, 27 August 2015			
Time	Activity/Discussion Topic	Speaker(s)	
Services negotiations approaches and scheduling commitments CONT Session Moderator: TBD			

9:00 – 10.00	Overview of Country Specific Commitments and National Policy Considerations for Service Negotiations:  - Preparation of the mandate for negotiations  - Foreign trade policy concerns  - Scheduling commitments	Mr. Rabson W. Kisuya, Kenya
10:00-11:00	Trade in Services Statistics and Trade in Value Added (TiVA	) Ms. Antonella Liberatore, WTO
11:00 – 11:15	Coffee Break	
11:15 – 12:30	GATS, Regulations and Institutional Framework	Mr. Ahmad Mukhtar, FAO
12:30- 14:00	Lunch Break - Travellers Restaurant	
14:00 - 14:15	Qualifications framework	Mr. Nicholas Ouma, AUC
14:15 – 14:45	Overview of AU Frameworks and the CFTA	Ms. Carolyne Tumuhimbise, AUC
14:45 – 15:00	Discussions	
15:00 – 15:30	Services Trade in Africa	
15:30 – 15:45	Coffee Break	
15:45 - 17:15	Options: Approaches and Modalities for the CFTA Services Negotiations	Ms. Trudi Hartzenberg Mr. JB Cronje, TRALAC
	Friday, 28 August 2015	
Time	Activity/Discussion Topic	Speaker(s)
	roaches for CFTA negotiations Continued or: Mr. Bonapas Onguglo, UNCTAD	
09:00 – 09:30	TRALAC Perspective on options for CFTA Services negotiations	Ms. Trudi Hartzenberg Mr. JB Cronje, TRALAC
09:30- 10:00	Perspective on options for CFTA Services Negotiations	Dr. Sherry Stephenson Ms Michiko Hayashi, UNCTAD
10:00 – 11.00	General discussion	
11:00 – 11:15	Coffee Break	
11:15 - 12:00	Closure of workshop and distribution of certificates	UNCTAD and AUC
12:00 – 14:00	Lunch - Travellers Restaurant	