

Agenda

21 November 2025

9.00 – 13.30 – Xheko Imperial Meetings & Events

TRAINING FOR THE ACA STAFF

Facilitator: **Frédéric Jenny**, Emeritus Professor of Economics, ESSEC
Business School in Paris, France

9.00 – 9.15

Opening remarks

Denar Biba, Chair, Competition Authority of Albania
Valentina Rivas, Programme management officer, Competition and
Consumer Policies Branch, UN Trade and Development

9.15 – 11.15

Detecting cartels without direct evidence and bid bidding

Questions to guide the discussion

- What types of market patterns or behaviors could signal the existence of a cartel when direct evidence (such as written communication) is absent?
- How can data analysis and screening tools be effectively used to detect bid rigging in public procurement?
- In Albania's context, what industries might be more prone to collusive bidding?

Coffee break

11.30 – 13.30

Presenting economic proofs in Court, best cases from ECJ and OECD

Questions to guide the discussion

- What are the most common pitfalls when presenting economic analysis as evidence in court?
- How can complex economic reasoning be communicated clearly to non-economist judges?
- Which ECJ or OECD cases provide good models for structuring economic evidence?

Lunch