# DETAILED PROGRAMME OF $1^{ST}$ CAPACITY-BUILDING WORKSHOP

"Principles Of PPPs For Infrastructure Development In Zambia"
(Large Audience: up to 80-90 participants)

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DAY 1 (Monday – 12 February 2024)		
08:00-09:00	Registration	
09:00-09:30	Moderator: <b>Ms. Mwila Daka</b> , Acting Director of the Development Planning Department, Ministry of Finance and National Planning, Zambia	
	Ms. Eunice G. Kamwendo, Director, Subregional office for Southern Africa, UNECA Ms. Frida Youssef, Chief, Transport Section, Trade Logistics Branch (TLB) / Division on Technology and Logistics (DTL), UNCTAD	
	Keynote address: <b>Ms. Lois Mulube</b> , Acting Permanent Secretary, Ministry of Finance and National Planning, Zambia	
09:40-10:00	Moderator: Ms. Frida Youssef, Chief Transport Section/TLB, UNCTAD	
	Brief introduction of "UNCTAD PPP Programme", Ms. Frida Youssef, Chief Transport Section/TLB, UNCTAD	
	"INFF and the INFF project in Zambia", Ms. Bineswaree Bolaky, Economic Affairs Officer, Subregional office for Southern Africa, UNECA (5 min)	
	"UNECA initiative on PPPs for infrastructure development", <b>Mr. Anthony Monga Mehlwana</b> , Economic Affairs Officer, Private Sector Development and Finance Division, UNECA (10 min)	
	"Introduction to the workshop: objectives and agenda", Mr. Hugo Gosmann, UNCTAD PPP consultant (15 min)	
	An online pre-assessment survey is to be answered during the coffee break.	
30 min	Coffee Break	
10:30-11:30	Principles of PPPs (Part 1/2)	
11:30-12:00	Interactive discussion (Examples, Quiz, and Q&A)	
12:00-13:00	Principles of PPPs (Part 2/2) & Key elements for the success of PPP projects	
	LUNCH BREAK	
	Moderator: Ms. Frida Youssef, Chief Transport Section/TLB, UNCTAD	
14:15-15:45	Invited Speaker (20 min): "The balanced scorecard for PPP development in Africa," Dr. James Chima, Infrastructure expert	
	Invited Speaker (20 min): "PPPs in Zambia: state of the art and lessons learned from previous experiences," Mrs. Andiseya P. Lengalenga, Acting Director of the PPP Department, Zambia	
	Invited Speaker (20 min): "PPPs Legal Framework in Zambia", Ms. Nukwase Mwanza, Assistant Director Legal of the PPP Department, Zambia	
	Invited Speaker (20 min): "Financing PPP projects in Zambia", Mr. Ekow Osam Coleman, PPP Unit Coordinator, AfDB	
	Discussion	
15 min	Coffee Break	
	Moderator: Ms. Frida Youssef, Chief, Transport Section/TLB, UNCTAD Invited Speaker (20 min):	
16:00-17:00	"PPP Case Studies from Zambia",  Mr. Collins Mudenda, Assistant Director - Financial Analyst of the PPP Department, Zambia	
	Discussions Summary of the day - Mr. Hugo Gosmann, UNCTAD PPP consultant Wrap-up (online survey) and Closing remarks	

#### **END OF DAY 1**

# DETAILED PROGRAMME OF 2<sup>ND</sup> CAPACITY-BUILDING WORKSHOP "Structuring & Financing PPPs For Infrastructure Development"

(Target Audience<sup>2</sup>: directly involved with PPP projects – up to 45-50 participants)

	DAY 2 (Tuesday, 13 February 2024)	
08:30-09:00	Opening Remarks and Online Survey	
09:00-10:00	PPPs Structuring & Financing Typical Basic Structure of a PPP Project	
10:00-10:45	Exercise: Identifying different types of PPPs payment mechanisms	
15 min	BREAK	
11:00-12:00	PPPs Structuring & Financing  How a PPP Project is financed	
12:00-12:30	<b>Presentation:</b> Traditional finance instruments for PPPs vs innovative finance instruments (blended finance and green/climate finance)"	
12:30-14:00	LUNCH BREAK	
14:00-14:30	PPPs Structuring & Financing  Risk Allocation and Structuring	
14:30-17:00	Hands-on group exercise  Typical risk allocation on infrastructure projects from selected sectors  5 groups / 1 project type per group (project sectors tbd later)	
	END OF DAY 2	

#### DAY 3 (Wednesday, 14 February) 09:00-10:00 **PPP Process Cycle** 10:00-10:45 **Exercise:** Mapping the PPP process cycle in Zambia vis-à-vis International Best Practices **BREAK** 15 min 11:00-11:30 PPP Process Cycle: Tools to support project screening 11:30-12:00 PPP Process Cycle: Tools to support project preparation 12:00-12:30 PPP sustainability and resilience assessment tools 12:30-14:00 **LUNCH BREAK** Hands-on group exercise 14:00-17:00 Multicriteria Analysis: designing a simple PPP project screening tool. 5 groups / 1 project type per group (project sectors tbd)

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<sup>&</sup>lt;sup>2</sup> Attendance of 1<sup>st</sup> Workshop is a prerequisite for the participation in the 2<sup>nd</sup> Workshop.

## **END OF DAY 3**

DAY 4 (Thursday, 15 February)		
09:00-09:45	PPP contract models for selected sectors	
09:45-10:45	Hands-on group consolidation exercise  Project preparation: Defining the scope, structure, and risk allocation of a PPP contract for different types of infrastructure.  5 groups / 1 project type per group (project sectors tbd later)	
15 min	BREAK	
11:00-12:30	Hands-on group consolidation exercise (continuation)	
12h30-14h00	LUNCH BREAK	
14:00-16:30	Presentation by each group and discussion of results  Assessment of retained knowledge (anonymous questionnaire)  Workshop evaluation (anonymous survey)  Wrap-up of training by the instructor	
16:30-17:00	Workshop Closing Distribution of Certificates	
	END OF DAY 4 and WORKSHOPS	

# DETAILED PROGRAMME OF THE HIGH-LEVEL SESSION "Key Issues On PPPs For Decision Makers"

(Target Audience: PPP Council)

DAY 5 (FRIDAY – 16 February /PM)		
14:00-14:15	Opening and welcoming Remarks by UNECA, UNCTAD, and the Government of Zambia	
14:15-15:30	Introduction: Ms. Frida Youssef, Chief Transport Section/TLB, UNCTAD	
	"Key issues on "PPPs for Decision Makers" Mr. Hugo Gosmann, UNCTAD PPP consultant	
	"Capacity building on PPPs for ZAMBIA", <b>Mr. Anthony Mehlwana</b> , UNECA Economic Affairs Officer.	
15:30-16:00	Open Discussion	
	Closing Remarks	
END OF SESSION		

### **CONTACTS**

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