



# ***Company survey on NTMs***

## **Methodology and results**

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**Klaus, Duerbeck**

[biotrade@unctad.org](mailto:biotrade@unctad.org)



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# What do we talk about?

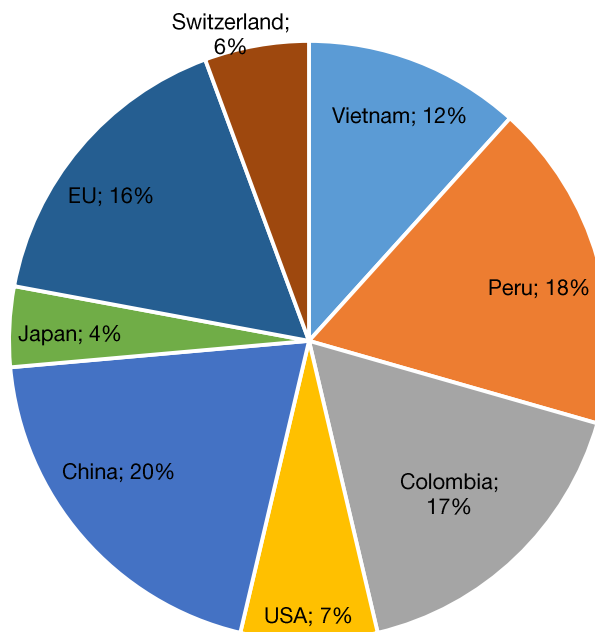
- Methodology of the survey
- Results of the survey
  - Overview of Vietnamese participants
  - Identified Non-Tariff-Measures (NTMs)
  - Identified NTMs per HS code and export destination



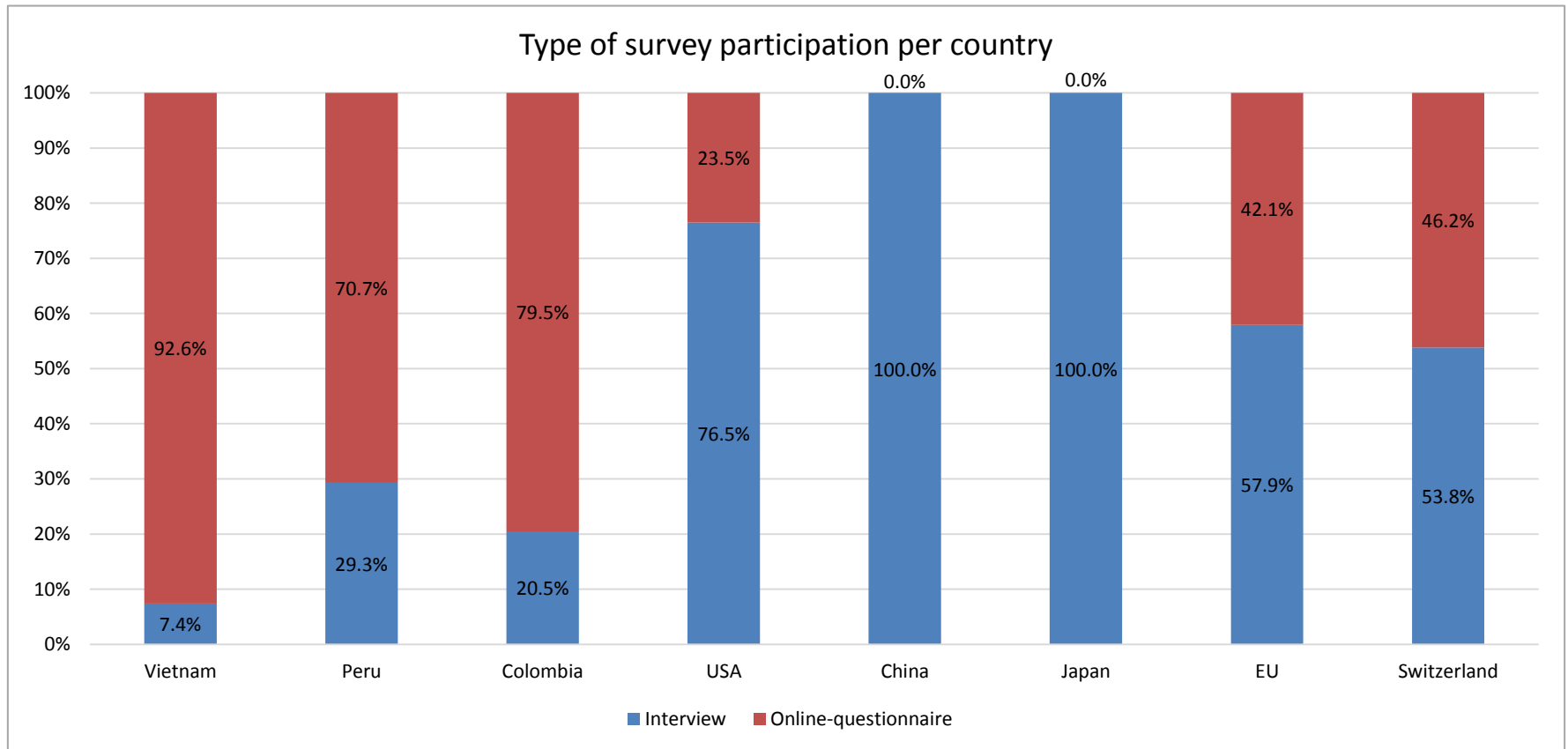
# Methodology (1/2)

- 231 companies  
phyto-pharmaceuticals
- Vietnam, Peru, Colombia, USA, China and Japan as importers

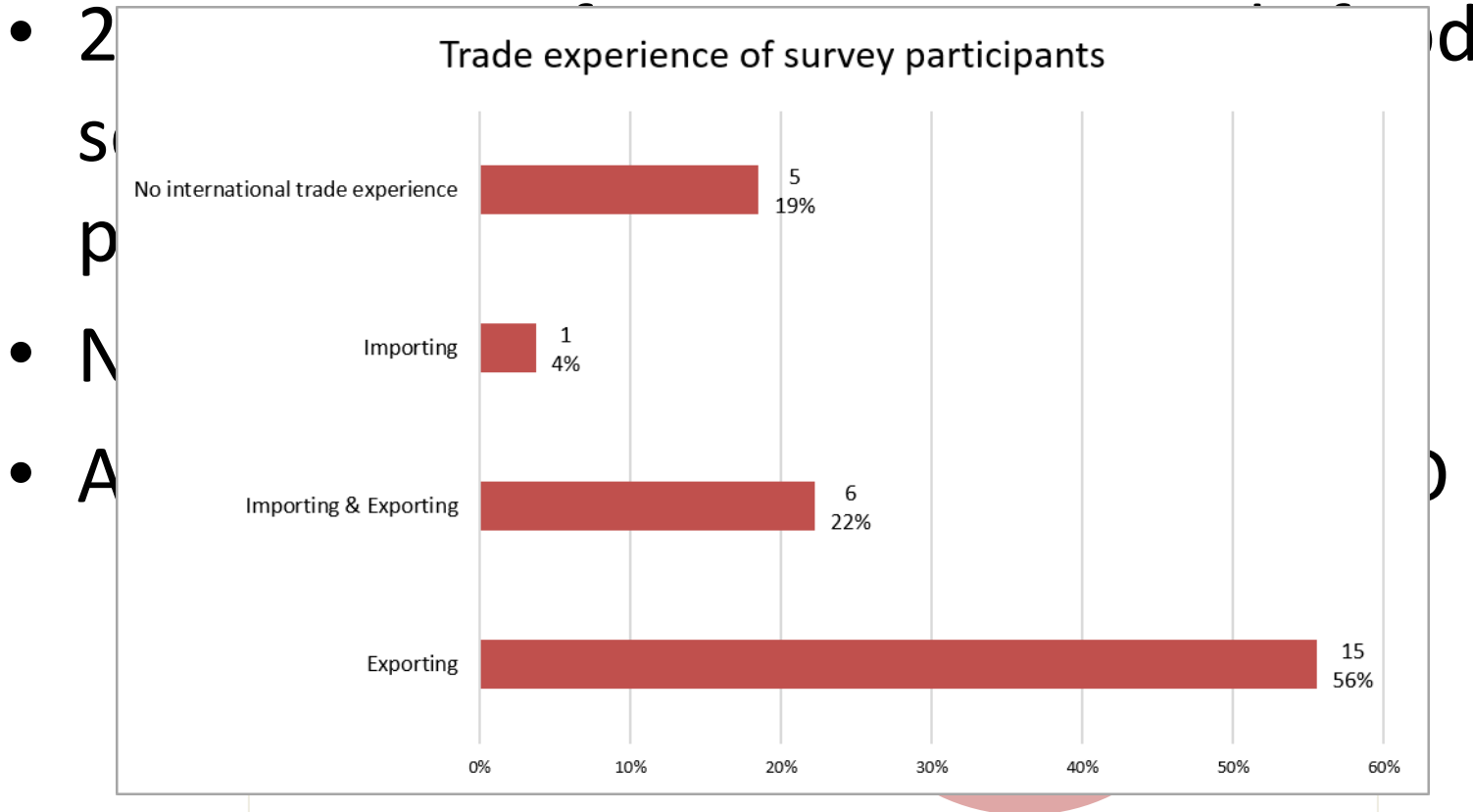
Survey participation per country



# Methodology (2/2)



# Overview: Vietnamese participants (1/2)



## Overview: Vietnamese participants (2/2)

- 9 companies with more than 50% biodiversity-based products of total exports
- 17 know BioTrade
- 16 apply BioTrade principles and criteria



# Identified Non-Tariff Measures (1/5)

A13	Systems approach (for example HACCP and pesticides)
A14	Special authorization requirement for SPS reasons
A15	Register requirements for importers
A19	Prohibitions/restrictions of imports for SPS reasons, not elsewhere specified
A21	Tolerance limits for residues of or contamination by certain (non-microbiological) substances
A22	Restricted use of certain substances in foods and feeds and their contact materials
A31	Labelling requirements
A32	Marking requirements
A33	Packaging requirements
A41	Microbiological criteria of the final product
A42	Hygienic practices during production
A63	Food and feed processing
A8	Conformity assessment related to SPS
A82	Product registration requirement
A85	Traceability requirements



# Identified Non-Tariff Measures (2/5)

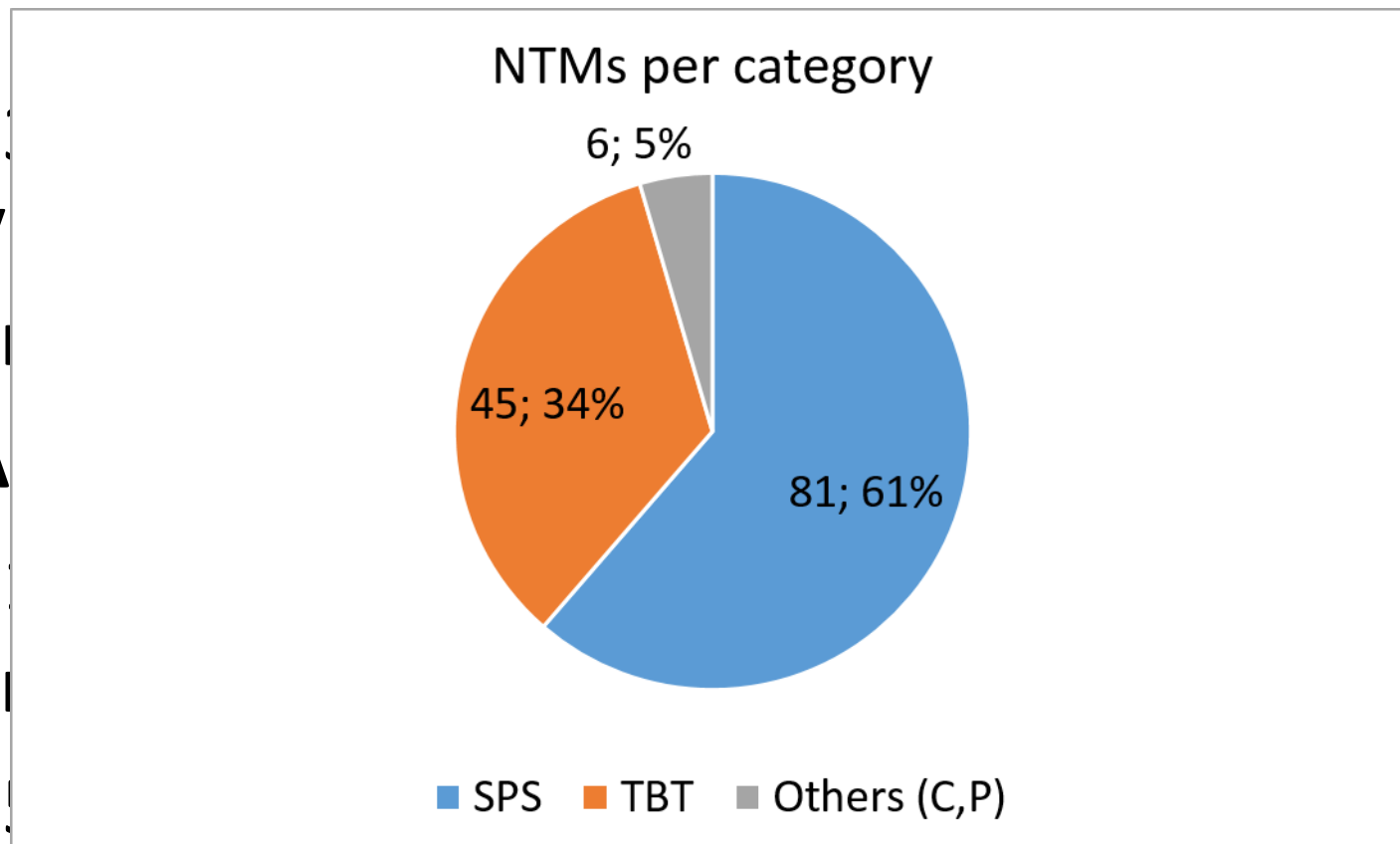
B21	Tolerance limits for residues of or contamination by certain substances
B31	Labelling requirements
B33	Packaging requirements
B7	Product quality or -performance requirement
B8	Conformity assessment related to TBT
B85	Traceability information requirements
C3	Requirement to pass through specified port of customs
P4	Export taxes and charges





# Identified Non-Tariff Measures (3/5)

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to Trade (TBT)

# Identified Non-Tariff Measures (4/5)

- Most mentioned burdensome barriers:

A 13 Systems approach

- HACCP and pesticides

A 21 Tolerance limits for residues of or contamination by certain substances

- Example: Pesticides and chemical residues

B 33 Packaging requirements

- Example: ingredients packaging requirement for food, cosmetics, health



# Identified Non-Tariff Measures (5/5)

NTM	Vietnam		
Category	Amount	Share	
A1	21	15,9%	Sanitary and phyto-sanitary measures
A2	22	16,7%	
A3	20	15,2%	
A4	8	6,1%	
A6	3	2,3%	
A8	7	5,3%	
B2	6	4,5%	Technical barriers to trade
B3	20	15,2%	
B7	4	3,0%	
B8	15	11,4%	
P4	2	1,5%	+
C3	4	3,0%	*
Total	132	100,0%	

+

P: Export-related measures

\*

C: Pre-shipment inspection and other formalities



# NTMs per HS code and export market EU (1/5)

Product group	HS Code	Country of destination	NTM											
Vegetable fats and oils	1513	EU	A13	A19	A21	A22	A31	A32	A41	A42	A63	A85	B33	B85
Cocoa	1801	EU	A13	A21	A31	B85								
Miscellaneous edible preparations	2106	EU	A13	A15	A21	A31	A33	B31	B33	B7	B8	B85		
Edible fruits and nuts	0801	EU	A13	A14	A21	B21	B31	B33	B8	B85				
	0804	EU	A21											
Coffee, tea, mate and spices	0902	EU	A13	A21	A31	A33	A85	B31	B33					
	0903	EU	A13	A14	A21	A31	A33	A41	A42	A85	B31			
	0909	EU	A13	A14	A21	A31	A33	A8	B21	B33	B8			



# NTMs per HS code and export market USA (2/5)

Product group	HS Code	Country of destination	NTM											
Vegetable fats and oils	1513	USA	A13	A19	A21	A22	A31	A32	A41	A42	A63	A85	B33	B85
Cocoa	1801	USA	A21	A82	B21	B85								
Miscellaneous edible preparations	2106	USA	A13	A21	A31	A33	B31	B33	B7	B8	B85			
Beverages, spirits and vinegar	2202	USA	A13	A21	A31	A33	B31	B33	B7	B8	B85			
Edible fruits and nuts	0801	USA	A13	A14	A21	B21	B31	B33	B8	B85				
	0804	USA	A21											
Coffee, tea, mate and spices	0902	USA	A21	B21	B33	B8								
	0909	USA	A13	A14	A21	A31	A33	A8	B21	B33	B8			



# NTMs per HS code and export market Switzerland (3/5)

Product group	HS Code	Country of destination	NTM
Edible fruits and nuts	0804	Switzerland	A21
Coffee, tea, mate and spices	0902	Switzerland	A21



# NTMs per HS code and export market China (4/5)

Product group	HS Code	Country of destination	NTM
Coffee, tea, mate and spices	0902	China	A21
	0909	China	A21



# NTMs per HS code and export market Japan (5/5)

Product group	HS Code	Country of destination	NTM
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Identified NTMs are similar for each export market:

A13: Systems approach

A21: Tolerance limits for residues of or contamination by certain substances

B33: Packaging requirements

Coffee, tea, mate and spices	0902	Japan	A21
	0909	Japan	A21



# Questions and answers



## Thank you

For further information: [www.biotrade.org](http://www.biotrade.org)

