## Barcelona Activa

The economic development agency of Barcelona City Council

# Barcelona Activa

Ajuntament de Barcelona

Barcelona Activa

## **Barcelona in figures**

1.6 M inhabitants in the city

5,4 Million inhabitants in the Metropolitan region

25% foreign population

7,5 M visitors each year

Europe's 6th most populated Metropolitan Area

9% unemployment





# A city with a diversified economy

• 103.5 Billion Euros GDP\*

#### MAIN BRANCHES OF ACTIVITY IN BARCELONA

**Business services** 

• 51,200 Euros GDP per capita\*

#### • 1.2 Million employees

• 55% working in knowledge intensive sectors

Commerce	10.9%
ICT Services	8.7%
Public administration	7.4%
Health and social services	7.3%
Education	6.8%
Hospitality	6.1%
Financial and insurance	5.5%
Property activities	4.4%
Transport and storage	4.2%
Construction	3.9%
Energy, water and waste	2.6%
Arts and recreation	2.1%

#### • 9,255

FOREIGN SUBSIDIARIES IN CATALONIA 2023

\* Source: Municipal Data Office (Oficina Municipal de Dades), 2023



## A city for Talent and Technology

A great innovation ecosystem









#### EXCELLENT HIGHER EDUCATION

- 252,000 students
- 9 universities
- 2 Barcelona Business Schools are among the 10 best in Europe

#### AN INTERNATIONAL RESEARCH HUB

- **5th** European City in Scientific Production
- 1.6% GDP in R&D Expenditure
- **50,000** employees

\* Source: Municipal Data Office (Oficina Municipal de Dades), 2023

#### A STARTUP HUB and SCALE-UPS

- **3rd** preferred UE city to locate a startup
- 2,111 startups and 283 scaleups
- 6 UNICORNS
- 30,000 workers

#### ATTRACTIVE FOR TALENT

- **5th** most attractive city for Digital Nomads
- New Startup Law: Advantages for startups, investors & talent

### **BARCELONA ACTIVA**

#### Mission

Barcelona Activa seeks to contribute to improving the quality of life of people by promoting the city's economic competitiveness and rebalancing the territory, by promoting quality employment, boosting entrepreneurship, and supporting a plural, diverse and sustainable business fabric, from an economic, social and environmental perspective.

#### Vision

The organisation's actions are guided by the desire to make the city of Barcelona an international benchmark for work, entrepreneurship, and living with social and environmental values.

#### Values

Barcelona Activa's activity is developed around these 4 values

1. Equal opportunities and social progress

2. Cooperation within the organisation and others



3. An economy at the service of the people: social and sustainable



4. The spirit of public service and professional and personal ethics





## About Barcelona Activa

Created in 1987 to boost employment in the city through the promotion of entrepreneurship, Barcelona Activa today is the leading agency for Barcelona's economic development. Barcelona Activa currently works with more than 50,000 people and 12,000 companies, as well as incubating more than **115** projects.

In 2023, it implemented a budget of 63 million euros, 54% of which was earmarked for promoting employmentand 38% in innovation, business and entrepreneurial projects.

We accompany people in their job search during the whole process.

About Barcelona Activa

What do

we do?

barcelonactiva.cat/treball



We provide support to entrepreneurs to make their business idea a reality.

barcelonactiva.cat/emprenedoria



barcelonactiva.cat/empreses



We offer training to people looking for work, entrepreneurs and professionals.

barcelonactiva.cat/formacio

PROXIMITY, INNOVATION AND EQUALITY

G



#### Business Support Office (OAE)

The benchmark space for self-employed individuals and SMEs in Barcelona, which brings together a portfolio of permanent value-added services for business consolidation and growth.

#### **Technology Park** Facilities intended to

promote the growth of technology-based companies and foster innovation and technological training.

#### 22@ Office

A one-stop shop for businesses, the selfemployed, investors and professionals (from engineering, architecture, business administration, etc.) interested in developing a business activity in the 22@ area.

#### Welcome Desk

Service for international talent that wants to live or has just settled in Barcelona, so that they can develop their full potential.

## Companies

Barcelona Activa supports companies, organisations and self-employed individuals to improve their competitiveness and sustainability, promoting the creation of wealth and quality employment.

> barcelonactiva.cat/ empreses

G

## **Services**

#### **1. Business funding**

Diagnosis and definition of funding needs and advice on the basis of existing financial products.

## 2. Consultancy for companies and organisations

Service aimed at helping SMEs, self-employed individuals, entities and organisations of the Social and Solidarity Economy (SSE) to grow. Special focus on digitalization and sustainability

#### 3. Company set-up

Information, advice and digital procedures for setting up trading companies or registering individual entrepreneurs.

#### 4. Talent management

Support and advice in detecting needs linked to the management, attraction and retention of talent.

#### 5. Internationalisation and information on foreign trade procedures

Advice on new markets, foreign trade and international business.

## 6. Information and municipal procedures

Information and advice for managing municipal procedures when developing an economic activity in the city.

#### 7. Business landing

Advice for foreign companies landing in Barcelona (legal possibilities for setting up, incorporation procedures, etc.).

#### 8. Location

Advice on finding space to set up a business, whether local or international, in Barcelona.

#### 9. Innovation and prototyping

Support, programmes, resources and activities to facilitate and strategically address the innovation process of companies.

#### BUSINESS PROGRAMMES AND GRANTS

to respond to the needs of specific groups or sectors.



## **General Activity Indicators**



Services demanded by Companies

Business Advisory Service is the most requested by companies. This service includes consulting on diferent areas, among which advice on digitalitzation strategy stands out, which represented half of the service requests received during 2023.

Talent recruitment and business funding are also haighly requested services.

## **General Activity Indicators**

In 2023 7.224 companyies used our services



Distribution in Barcelona



G

## Proximity

Barcelona Activa promotes local economic activity based in the city's districts and neighbourhoods that has an economic, social and environmental impact, that is led by city residents, stakeholders or actors involved in the region and that contributes to regional rebalancing.



#### 1. Promotion of local services (Commerce, culture and care)

We promote projects that support economic reactivation:

- Comerç a punt business reactivation
- Economic Activity Information Points
- Strategy for revitalising Barcelona's ground floor premises

#### 2. Funding for the local economy

We increase the funding for grants We promote your work on projects that boost the economy in the various neighbourhoods.

#### **3. Quality employment**

We promote quality employment through the Labour Rights Defence Points, a free municipal service aimed at both city residents and companies.

#### 4. Neighbourhood plans

We encourage economic promotion actions and services adapted to the realities of the neighbourhoods, including Socio-economic Response Network (XARSE).

#### 5. Sustainable local economy

We are committed to new circular economy initiatives:

- Ciutat Vella pooled resource bank.
- Vila Besòs warehouse

### AMUNT P≡RSIAN≡S



Strategy to boost economic activity in Barcelona's ground floor premises in order to reduce the number of empty spaces in the city and promote sustainable employment.



### District economic reactivation plans 2021-2023

Economic Development Plans (for the 6 below-average districts) and Roadmaps for the economic reactivation (for the 4 above-average districts).

## Projects to promote female talent

Barcelona Activa offers a wide range of activities aimed at professionals, managers and entrepreneurs who wish to support women who want to grow professionally and empower themselves in favour of equal opportunities.



#### Commitment to social responsibility, equality and diversity



I WANT TO WORK IN MY DREAM PROFESSION

#### Job coaching for women

Expert advice from a coach and for small groups of women so that they can discover their potential, define their professional goals and advance in their careers.

#### Skills enhancement for women

Intensive courses for developing key professional skills, such as leadership, communication and creativity.

#### I WANT TO GROW WITHIN MY WORK ENVIRONMENT

#### PD3-Make the change

Programme aimed at women, offering them training in management strategies and skills and facilitating networking, coaching and mentoring spaces.

#### Camí de la solidesa

Training and support for SSE organizations made up predominantly of women.

#### I WANT TO TURN MY BUSINESS IDEA INTO REALITY

#### **INICIA.** Support for new projects

Training and individual mentoring to support women who have an entrepreneurial idea or who are starting a project and want to get it off the ground.

#### Women Mentoring Programme

Expert advice from mentors who offer guidance to women entrepreneurs.

#### Your company on the network Training and support to digitalize women-led companies

Activities to develop digital strategies and work on key skills in the entrepreneurial process.



LIDERA has obtained the practice recognition in the framework of the European Commission's URBACT programme.





9.5 Personalised Support

# Thank you very much!

barcelonactiva.cat

