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DEVELOPMENTS AND INVESTMENT OPPORTUNITIES IN UGANDA'S PETROLEUM SECTOR

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The views expressed are those of the author and do not necessarily reflect the views of UNCTAD



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Presented by

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PRESENTATION OUTLINE



- 1. Introduction
- 2. Status of the Sector
 - Commercialisation Plans
 - Refinery Development
 - Transportation and Storage Facilities
- 3. National Participation
- 4. Investment Opportunities and Incentives
- 5. Conclusions

1. INTRODUCTION



Africa is home to some of the world's fastestgrowing economies, some (e.g Ghana) of them lifted by new oil and gas finds.

STRY OF ENERGY AND

- The East African region is emerging as a premier destination for oil and gas exploration and development.
- Petroleum discoveries have been made in South Sudan, Uganda, Tanzania, Mozambique and Kenya.
- East Africa consumes about 200,000 barrels of petroleum products per day and demand is increasing at an average rate of 7% per year.
- All petroleum products are currently imported into the region at over US\$5 billion per year representing over 25% of the total import bill of the region.

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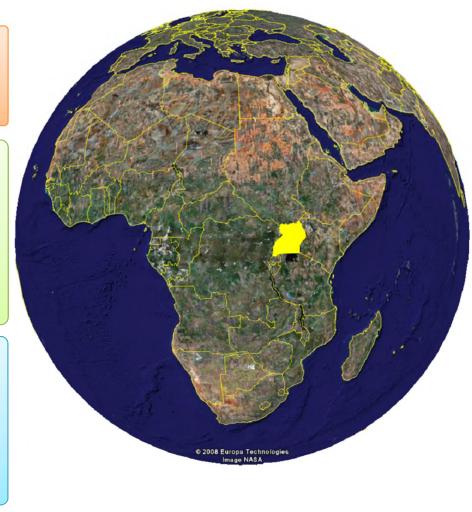


INTRODUCTION



KEY FACTS ABOUT UGANDA

- Location: East Africa
- Land area: Approx. 241,038km²
- Coastline: 1,600km from coast
- Total Population (2012): 36.35 million
- **GDP** [Current US\$] (2012): 19.88 billion
- **GDP per capita** (2012): US\$ 547
- **GDP growth rate** (2013): 5.2%
- **GNI per capita, PPP** (2012): US\$1,120
- **Government:** Parliamentary Democracy
- Natural Resources: Copper Cobalt, Gold, Limestone, Petroleum, among others
- Imports: Petroleum products, machinery manufactured goods, chemicals transportation equipment
- **Exports:** Coffee, Tea, Cereals, Cotton, Flowers, fish, Gold, Tobacco and Hides among others



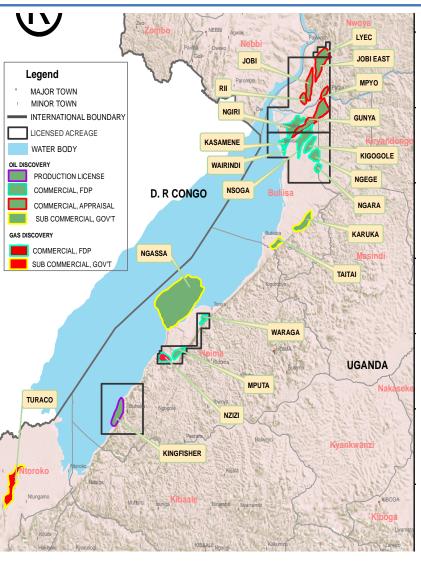
SOURCE: The Work Bank



2. STATUS OF THE OIL AND GAS SECTOR IN UGANDA



HE REPUBLIC OF UGAND



Discoveries in the Albertine Graben (Source: PEPD)

2.1 RESOURCES

- Commercial discovery of oil confirmed in 2006.
- 21 oil and/or gas discoveries
- > 17 fields taken forward for appraisal
- ➢ 6.5 billion barrels of oil in place
- 1.4 billion barrels estimated to be recoverable
- > 500 bcf of Gas
- Appraisal of 13 fields completed;
- One Production License (Kingfisher) approved during September 2013
- 40% of Albertine Graben explored; 80% of the Albertine Graben is unlicensed
 - Progressing towards development and production in the fields whose appraisal has been completed.

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2. STATUS OF THE OIL AND GAS SECTOR IN UGANDA



2.2 COMMERCIALISATION PLANS

SHORT TERM

 Use of crude oil and gas for power generation

MEDIUM TERM

- Phased development of a 60,000 BOPD refinery
- Commercialization of the gas produced with oil
- Development of a crude oil export pipeline

LONG TERM

- Expansion of the refinery
- Development of petrochemical and energy-based industry









STATUS OF THE OIL AND GAS SECTOR IN UGANDA



2.3 REFINERY DEVELOPMENT

- EAC strategy, 2008 recommended development of a refinery in Uganda.
- Feasibility study, 2010/11 concluded that devt of a 60,000bopd refinery was economic & profitable.
- Acquisition of 29 sq.KM of land for refinery development through implementation of a Resettlement Action Plan (RAP) is ongoing.
- Environment baseline survey completed
- Refinery to be developed on a PPP basis
- SK Group (South Korea) and RT-Global Resources (Russia) to present Final Offers and lead investor will be selected by the end of 2014.



Refinery Distribution in Africa (Source: CITAC)

The first phase of the refinery (30k bopd) expected in 2017/18 and 60Kbpd two years later



STATUS OF THE OIL AND GAS SECTOR IN UGANDA



2.4 TRANSPORT AND STORAGE INFRASTRUCTURE DEVELOPMENT

- a) Crude oil (Feeder Pipelines) to refinery to be developed as part of the upstream projects
- b) Refined Products Pipelines from Refinery
- Hoima to Kampala 205km long, pipeline to be developed as part of refinery project
- Eldoret-Kampala (Buloba) Pipeline Feasibility study undertaken; a 325km long pipeline;
- Kampala-Kigali Pipeline: Feasibility study is being undertaken.
- TOTATION TOT

c) Crude Export Pipeline

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 Selection of lead consultant to carry out a Feasibility Study and Preliminary Engineering Design of the crude export oil pipeline is ongoing.

d) Development and Upgrade of other infrastructure in AG: Roads, Electricity, Water,

Airport, land use planning, among others

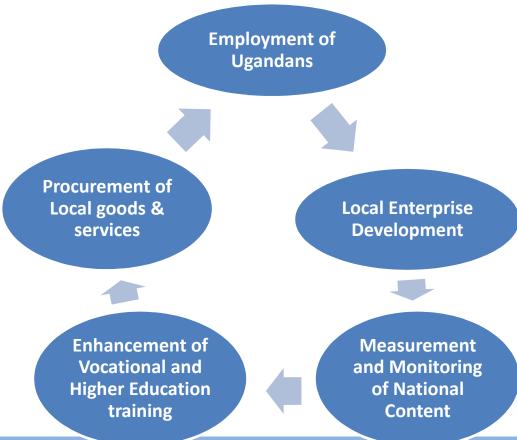




- Government strongly encourages NATIONAL PARTICIPATION as one of the optimum ways to ensure sustainable development.
- Concluded a study on the opportunities and challenges for Ugandans' participation in the oil and gas sector. Copy of the study is on <u>www.petroleum.go.ug.</u>
- Recommendations of the study are being implemented , including:

a) Development of a policy and legal framework for National Participation

- Provided for in Upstream and Midstream laws;
- Draft regulations on National Content are under discussion
- Draft National Content Policy through a consultative process







b) Establishment of a National Content Unity in the Ministry

- ✓ Continuous monitoring of Industry to ensure implementation of NC
- c) Mobilization of local service providers; Association of Uganda Oil and Gas Service Providers
- ✓ Growth of value of the IOC's spend on contracts with local service providers from 12% in 2010 to 28% in 2013.
- ✓ Training of SMEs by the Association

d) IOCs undertook an Industrial Baseline Study whose implementation is ongoing

- Dissemination of study to stakeholders
- Establishment of an industry enhancement center

d) Regulation of expatriates; requirement to develop Nationalisation Plans for expatriate positions.

- ✓ Approval of organisation structures for oil companies.
- ✓ Employment; 52% of Direct and 95% of Indirect and Induced are Ugandans.

e) Capacity building and skills development with an emphasis on Vocational Skills Development.

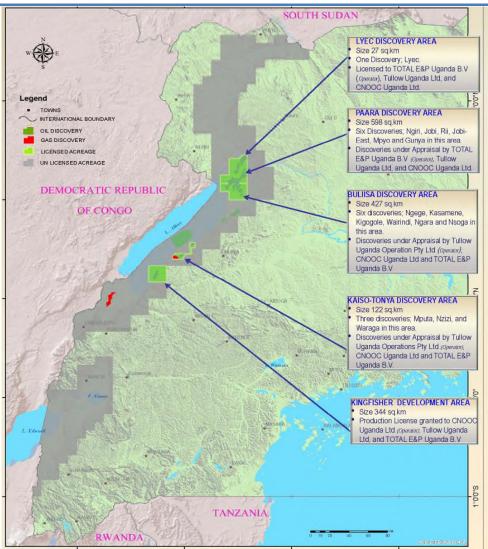
- ✓ Establishment of 3 vocational training institutions in Uganda
- ✓ Commencement of Petroleum
 Geoscience courses at undergraduate and graduate level



4. INVESTMENT OPPORTUNITIES



- Licensing of acreage through competitive bidding;
 - > 80% of the AG unlicensed
 - First licensing round to cover areas with good data coverage
 - Data packages available to potential bidders
- Joint Ventures and farm-in arrangements in existing and new licences;
- Geophysical surveys, particularly nonexclusive seismic surveys in the unlicensed areas
- Oil and Gas field services including operation and maintenance of rigs and other drilling related services



Status of Licensing in Uganda's Albertine Graben



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INVESTMENT OPPORTUNITIES







- Capital for the emerging infrastructure such as refining and transportation of petroleum commodities and products;
- Service provision and contracts in the fields of Engineering, Procurement & Construction to take forward the development of this infrastructure;
- Development of a Petrochemical Industry;
- Logistical services;
- Construction and Fabrication;
- Waste management and Treatment;
- Power generation using gas and some crude oil by Independent Power Producers.



INVESTMENT INCENTIVES



- Government policy encourages private sector investment into the oil and gas industry.
- Encourages partnerships between foreign and Uganda companies especially for service provision.
- Investment Incentives include:
 - favourable legal & fiscal framework,
 - access to existing technical information,
 - improving infrastructure in the country,
 - Political and Economic Stability across the country, among others.



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- Uganda's oil and gas sector is evidently growing in terms of resources, the regulatory and institutional framework to manage the resources; and the infrastructure to support their development.
- Government of Uganda welcomes investors and encourages the development of the country's natural resources through mutual benefit and in a spirit cooperation.
- > National participation is key in ensure sustainable development
- Government policy encourages private sector investment into the oil and gas industry.

THANK YOU.

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