# FIRST AFRICAN FORUM FOR NATIONAL TRADE FACILITATION COMMITTEES;

# Session: Trade Facilitation efforts and prospective in Africa

UNECA's Conference Center, Addis Ababa, Ethiopia 27-29 November 2018



# **Key issues for discussions**



- key factors for successful TF reforms, highlighting the unique African approach, and how to overcome the challenges.
- Leveraging trade facilitation reforms to spur economic growth and development.
- The African Trade Facilitation Agenda for the next ten years in the new era of the digital economy.

## Who We Are



- Trade and Markets East Africa (TMEA) - not-for-profit AfT agency
- Multi-donor funded Belgium, Canada, Denmark, Finland, Netherlands, Irenland, Norway UK & USA



**100** Active projects

### What our Strategy proposes to deliver Sustainable inclusive impact.....





#### **Barriers to trade in East Africa**



- Increased Time to Trade: Delays at roadblocks and borders - 21 days from Mombasa to Kigali (1682Kms) and 18 days from Mombasa to Kampala (1,170Kms) in 2010.
- 2. Added cost of doing business; sometimes exceeding the tariff equivalents estimated at USD 8m per year due to delays in trade processes
- 3. Result Costly and very unpredictable trade.

# **TMEA Response**



Investment in hard infrastructure to improve efficiency;



Soft interventions – regulatory reforms/Institutional strengthening;



6

Improved process and procedures;



Harnessing the power of technology e.g. customs and other trade agency automation;



Private sector engagement to drive reform

### **Modernization of Ports – Mombasa/Dar**



Improved productivity

- Gates expanded.
- Yard 5: Faster ship-to-shore movement, improve cargo transit times

Improved Import times:

from 11.2 days (2013) to 6.97 days (2015)



# 70% average reduction in border clearance time





# **Innovative technology to Facilitate Trade**



<u>Rwanda Electronic Single Window</u> Reduction from 11 days to 1 day to clear goods leading to \$40m savings pa

**Uganda Customs Modernisation** 

- ASYCUDA World
- AEOs scheme

U\$56m savings pa



# **Improved Management of Transit Cargo –** 70% reduction in transit times



Growing Prosperity Through Trade







# Automation of Trade Processes (SWIFTS)



#### Tanzania Food and Drug Authority



**Tea Board of Kenya** 



Time taken to issue import and export trade permits has reduced **from 2 days to 2 hours** 

Tea export verification & payment processes have reduced **from 8 days to 1.5 days** 

# **NTB Reporting Mechanism – Before & After**



#### 1. Complaint Box & Physical Reporting

- Physical visit to relevant Ministries
- Inefficient Time consuming and costly
- Few NTBs reported
- No assurance of response/resolution

#### 2. NTBs resolution 'brokers'

- Dependent on personal relationships
- Environment for corruption and extortion

#### **NTB Resolution Mechanism & SMS Reporting**

- Procedural NTBs resolved almost instantly
- Overall, resolution time for all NTBs reduced from 24 to 8 months 67%



#### **Harmonization of Standards**



- 83 standards adopted and harmonised across the EAC accounting for US\$1 billion of EAC's annual trade basket and reduced standard related delays at borders from <u>38 days to 0.5 days</u>
- Accreditation and modernisation of Bureaus of Standards testing laboratories has led to <u>60%</u> <u>reduction in cost of testing</u>.



## **The Single Customs Territory**



Growing Prosperity Through Trade

Simplified cargo clearance from first port of entry with single customs document & integrated systems

#### **Cargo clearance reduced**

- Fuel: 3 days to 8 Hrs
- Other products: 3 days to 12 Hrs

#### Improved truck turnaround

- Dar -Kigali: 25 days to 4
- Msa- Kla: 18 days to 4
- Msa- Kigali: 21 days to 6





## Time to Import and Export (Days) – Doing Business Report Ranking 2010 -2016



Growing Prosperity Through Trade



## Cost to Import and Export a container (US \$) – Doing Business report 2010 - 2016





Growing Prosperity Through Trade

# Logistics Performance Index ranking of EAC Countries: 2014 - 2016



Country	Rank 2016	Rank 2014	Number of Places Climbed
Kenya	42	74	32 places higher
Tanzania	61	138	77 places higher
Uganda	58	Not ranked	
Rwanda	62	80	18 places higher
Burundi	107	107	No change

## What lessons have we learnt?



- Political will and commitment critical to making real progress in improving trade;
- <u>EAC provides</u> a regional framework to implement good practice trade facilitation measures under the Customs Management Act and Single Customs Territory.
- <u>TFA Agreement</u> has also provided an important framework and process particularly through the TF Committees to focus attention and generate quick wins which in turn can create virtuous circles of commitment and further implementation
- <u>Think Regional act Nationally</u> Implementation happens at the national level but when combined with regional initiatives this can have widespread impact e.g. regional e-cargo tracking and SCT information sharing interface.
- <u>Combination of Hardware-software</u> facilitates quick wins and high impact which creates virtuous circles of momentum and commitment to results (e.g. OSBPs/IBM)
- <u>Bringing the Private Sector along</u> is critical to results e.g. ECTS, AEO, Single window.
- Effective co-ordination and <u>Partnerships</u> e.g. NTFCs and UNCTAD/IOM/ITC





- <u>Deepening Trade Facilitation</u> work to continue to streamline procedures and improve efficiencies for seamless exchange of information will help create more sustainability and improve performance.
- <u>Rolling out more regional initiatives</u> such as the SCT will enhance cross border sharing of information and no stop borders
- <u>Developing digital corridors</u> through Trade Logistics Information Pipeline (TLIP) - through blockchain technology developing digital corridors and sharing information at country of origin e.g. cut flowers NL and coffee (Belgium)
- <u>Widening to neighbouring countries</u> In countries which are not part of a REC setting up Trade and Transit Agreements critical? COMESA and EAC.



Growing Prosperity Through Trade

