## NTMs training in ASEAN Countries

#### NTM statistical analysis

#### Statistics on NTM

- 1. Understand how to compute and understand indicators
- 2. See results. Stylized facts in NTM use patterns
- 3. Interpret. What they say



**DITC/TAB: Denise Penello Rial** 

#### Data **Dissemination**

# TRAINS

The global database on Non-Tariff Measures



















- **UNCTAD TRAINS via** trains.unctad.org
- For policy makers and negotiators
- → Browsing all available data

- Research Stata file
- 2. Excel summary indicators
- → For researchers
- → Statistically 'clean' data



- World Bank WITS wits.worldbank.org
- → For researchers
- → Statistically 'clean' data

Same data

Get the data

Different presentation for different users



#### - one database - one stop shop

Comprehensive

All is there.
All of them are NTM

It is now possible to compute statistics and use them for analysis!





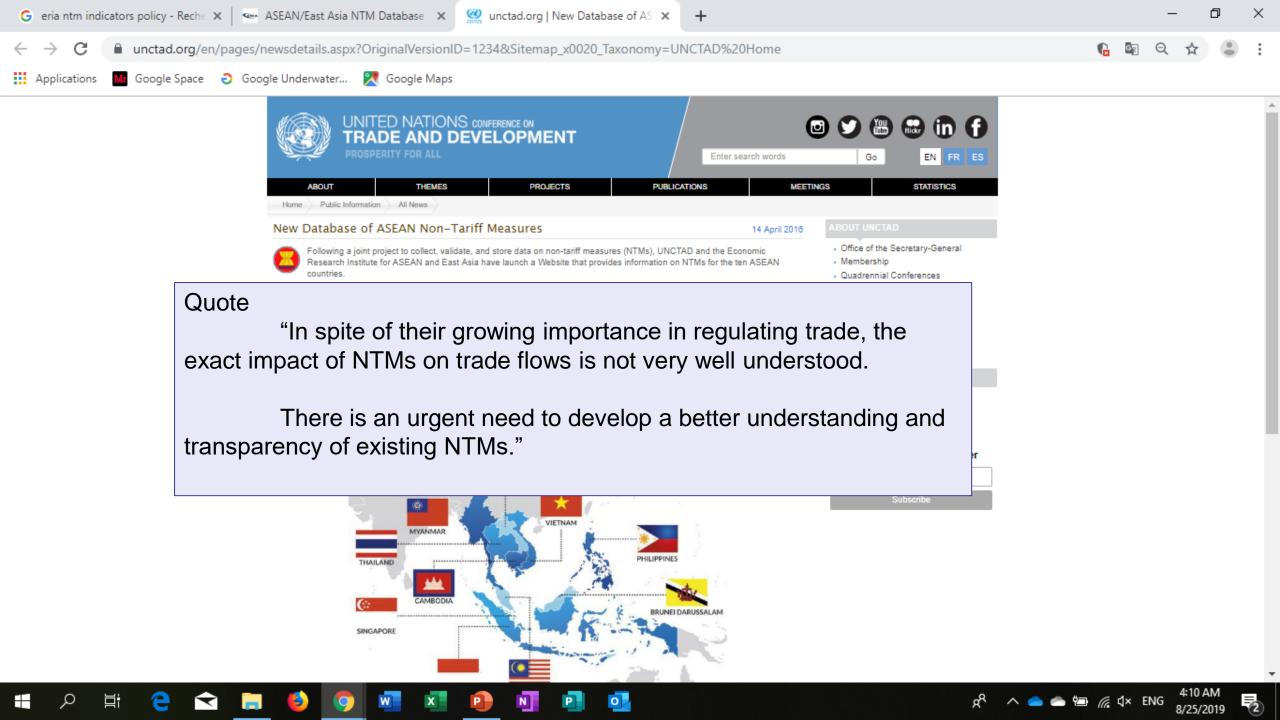
- UNCTAD NTM database is on legal requirements
- It is the key main input to Trade Portal

Publicly accessible & transparent



Comparable

Standardized Methodology Quality check centralized Applied to all countries alike, 90 countries



## TRAINS UNCTAD portal

http://trains.unctad.org/Forms/Analysis.aspx



The global database on Non-Tariff Measures

















Home

TABLES by PRODUCTS

TABLES by MEASURE

TABLES by MEMBERS

DETAILED OU

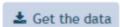
ANALYSIS

About

#### NTMs TRAINS researcher file

You can download here the NTMs TRAINS researcher file for use in Stata (version 12) containing all non-tariff measures aggregated at the HS 6-digit level by researchers and data analysts. You will also find a file with the names and country codes to expand the data to a fully bilateral structure. The data can easily be used for descriptive statistics as well as for quantitative analysis by merging the file for instance with trade and other datasets.

The data collection follows a standardized and globally coherent approach described in the <u>UNCTAD Guidelines to Collect Data on Non-Tariff Measures</u>. However, the different regulatory practices in each country complicate cross-country comparisons. The user guide provides more information. Furthermore, the highest quality control standards are applied but collecting and classifying NTMs is a very complex exercise so that errors can occur.



Please refer to the database as "UNCTAD (2017), TRAINS NTMs: The Global Database on Non-Tariff Measures".

UNCTAD is the focal point within the United Nations system for the integrated treatment of trade and development. UNCTAD's Programme on NTMs aims to enhance the transparency on NTMs and to provide support to policy makers.

Key areas of the website UNCTAD NTM Programme UNCTAD Trade Analysis Branch Contact us Follow UNCTAD
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# Two files, Disaggregated data or

#### summary indicators statistics

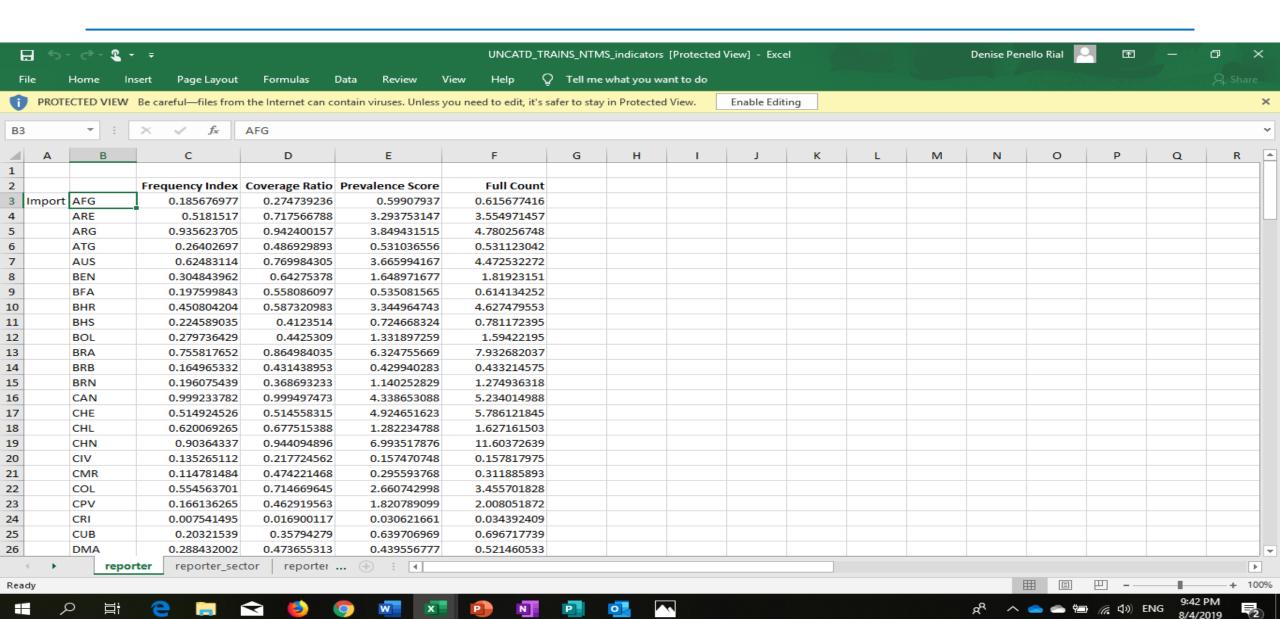
#### STATA. "NTM\_hs6\_2010\_2018 v.12.dta"

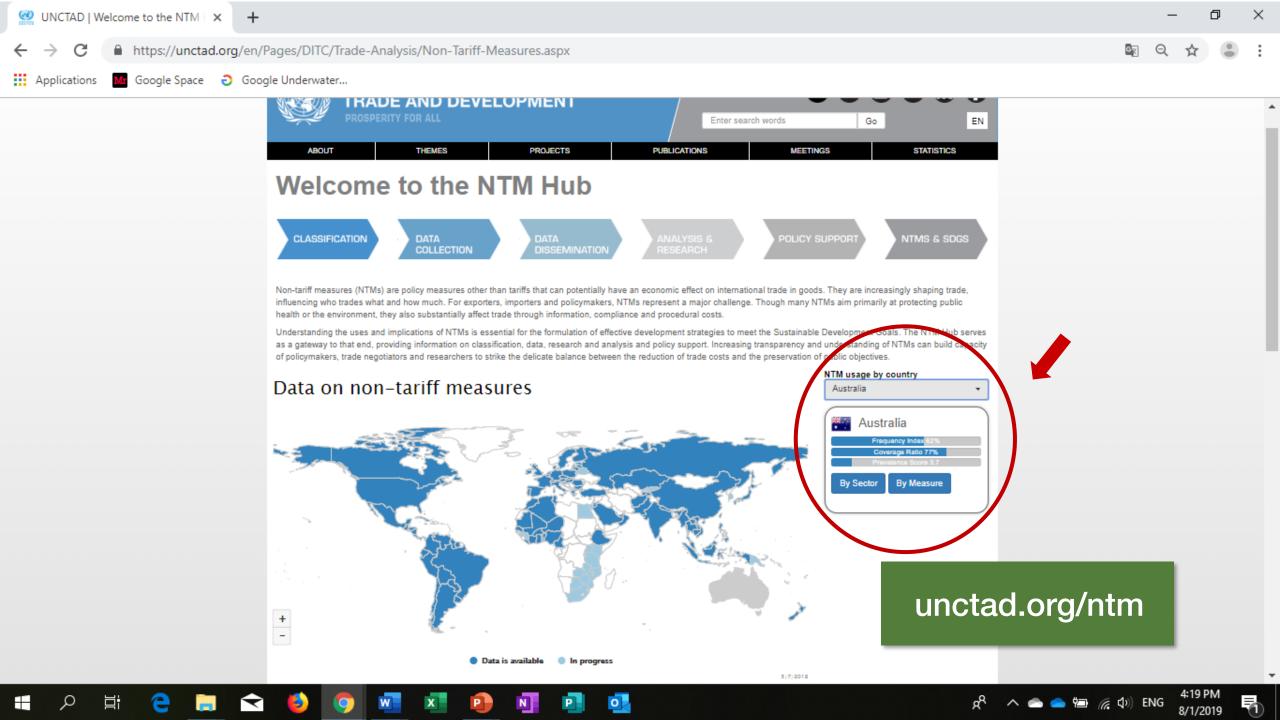
- Disaggregated information for every :
  - Reporter + HS6 + Partner + NTM code
- 15 variables in all, including start date

## Excel file. UNCATD\_TRAINS\_NTMS\_indicators.xlsm

- This one has NTM indicators already computed. FI, CR, PS
  - for country
  - for country and sector (15 groups)
  - for country and chapter,
    - including aggregation for Technical/NonTechnical separately as well
  - (plus Full Count in all of the above)

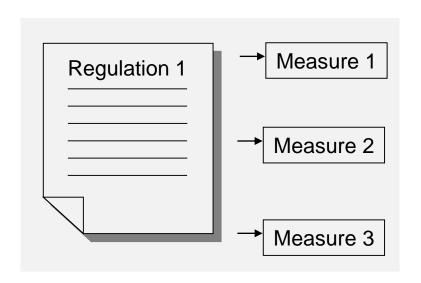
## UNCATD\_TRAINS\_NTMS\_indicators.xlsm





#### Data collection starts from reading the regulation to extract the measures

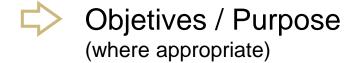
Source Document / Regulation Measure/s





Affected Products







#### Data collection starts from reading the regulation to extract the measures



Source Document / Regulation



Measure/s



Affected Products



Affected countries



Objetives / Purpose (where appropriate)

#### One measure is:

- 'unilateral' when it affects all countries in the world (similar to MNF)
- 'bilateral' when it affects one or a few (but not all) countries at a time

#### One measure is:

'horizontal' when it affects ALL products simultaneously



#### **Examples of horizontals**

#### **Philippines**

NTM code: C9

**Description:** 3 In compliance with Department of Finance DO 33-2014 and Bureau of Internal Revenue Memorandum Order 10-2014, all importers and Customs brokers shall first apply for accreditation with the BIR for the issuance of their respective Importer or Broker Clearance Certificate (ICC or BCC). Upon securing these, importers and Customs brokers shall file an application for accreditation with the BOC-Account Management Office. 5 All importers and Customs brokers are required to apply for registration under the BOC Client Profile Registration System (CPRS)

**Source:** Bureau of Customs - Revised guidelines for registration of importers and Customs brokers with the BOC pursuant to DOF Department Order 33-2014

**Legal text:** Revised guidelines for registration of importers and Customs brokers with the BOC pursuant to DOF Department Order 33-2014

#### **Vietnam**

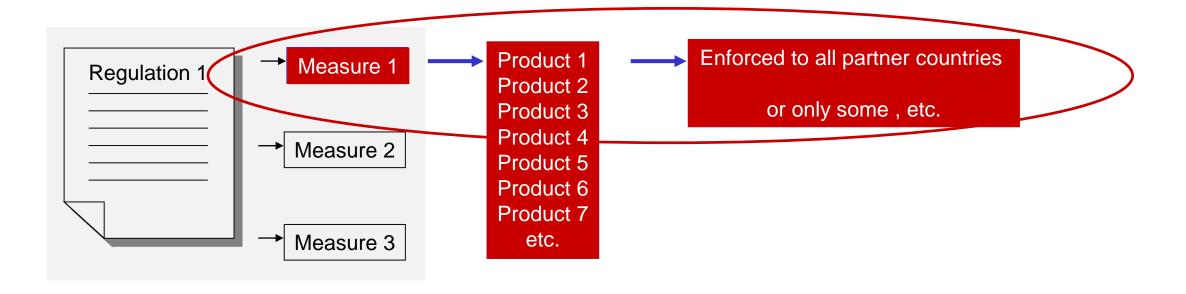
NTM code: H9
Description: This
measure sets out procedures
and documents for registering
rights to import (by trader with
no presence in Vietnam)

Source: Luat Viet
Nam - Circular on guiding the
registration of trading rights for
foreign traders with no
commercial presence in
Vietnam

Legal text: Regulation which instruct registration of trading rights for foreign traders with no commercial presence in Vietnam

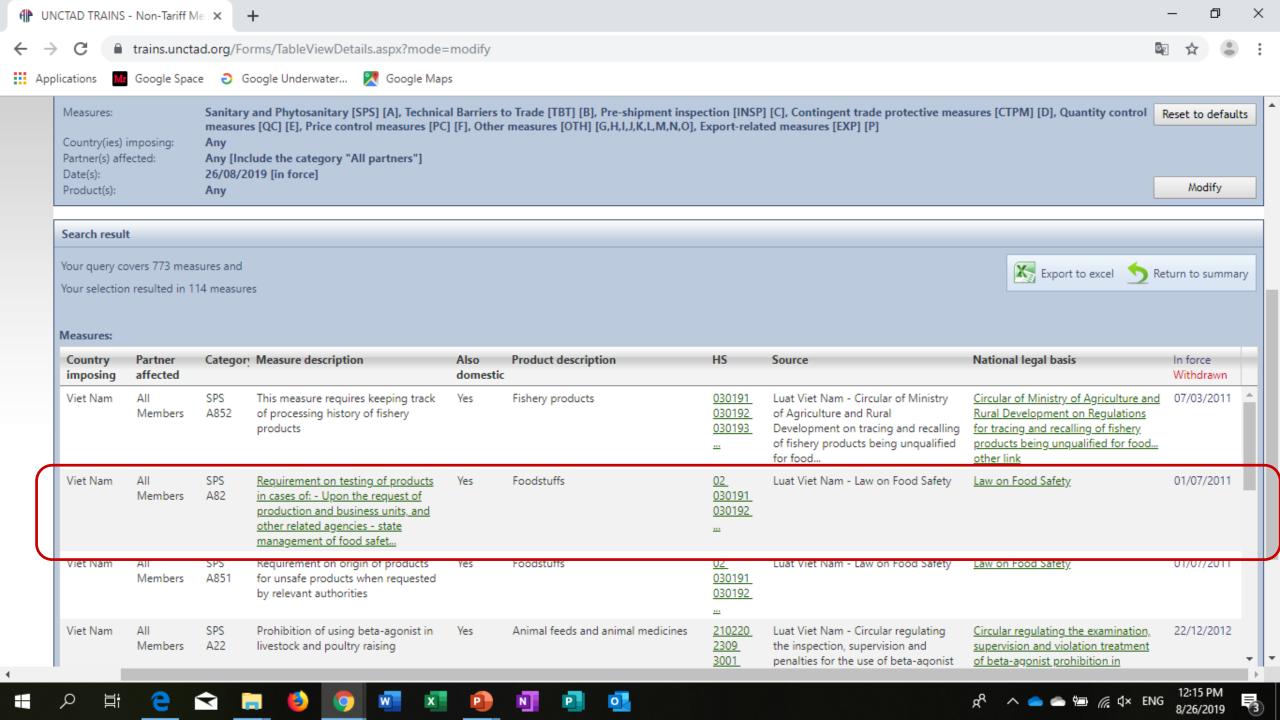
UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT

# Data collection starts from reading the regulation ... to register the enforced NTM



This is sometimes called 'a measure'

It is the number visible in the summary page in TRAINS

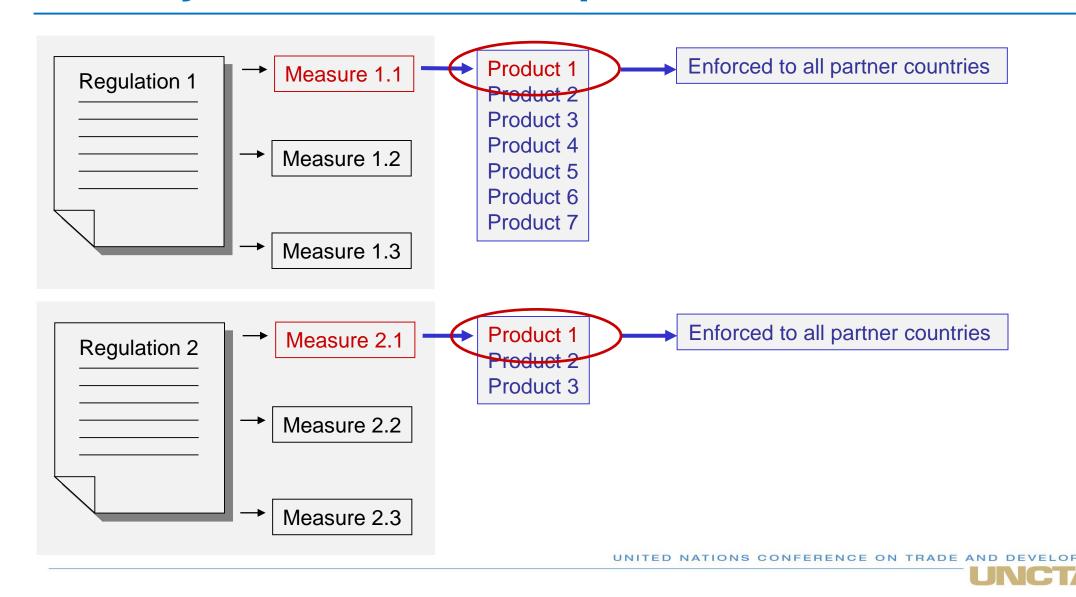


Search result											
(i) Numbers cannot be compared											
HS Code Product description						INSP	СТРМ	QC	PC	EXP	OTH
	Total			<u>25659</u>	<u>29723</u>	<u>1809</u>	<u>338</u>	<u>6454</u>	<u>1452</u>	7795	<u>320</u>
► Sec. I	Live animals and products	Number of NTM		<u>1866</u>	<u>6745</u>	333	<u>5</u>	<u>537</u>	<u>31</u> 7	<u>2143</u>	<u>78</u>
▶- Sec. II	Vegetable products	requirements in		2265	<u>8722</u>	<u>837</u>	<u>3</u>	<u>567</u>	<u>490</u>	2260	<u>100</u>
▶- Sec. III	Animal and vegetable fats, oils an			<u>1058</u>	2294	<u>137</u>	<u>3</u>	<u>264</u>	<u>199</u>	<u>896</u>	<u>56</u>
▶- Sec. IV	V Prepared foodstuff; beverages, sp	regulation		3928	<u>5819</u>	<u>291</u>	4	<u>552</u>	<u>407</u>	<u>1696</u>	<u>109</u>
▶− Sec. IX	X Wood, cork and articles; basketwa	are			<u>687</u>	<u>118</u>	<u>3</u>	202	<u>151</u>	<u>688</u>	<u>54</u>
▶- Sec. V	/ Mineral products	Mineral products			906	<u>179</u>	<u>3</u>	<u>544</u>	<u>306</u>	<u>1018</u>	<u>92</u>
Sec. V	/I Products of the chemical and allie	Products of the chemical and allied industries			2404	332	<u>3</u>	<u>1796</u>	<u>507</u>	<u>2591</u>	<u>138</u>
Sec. V	/II Resins, plastics and articles; rubbe	Resins, plastics and articles; rubber and articles			<u>446</u>	<u>135</u>	<u>3</u>	449	200	668	<u>69</u>
Sec. V	/III Hides, skins and articles; saddlery	Hides, skins and articles; saddlery and travel goods			<u>423</u>	<u>87</u>	<u>3</u>	212	<u>143</u>	<u>549</u>	<u>49</u>
▶− Sec. X	Paper, paperboard and articles	Paper, paperboard and articles				<u>85</u>	<u>3</u>	<u>274</u>	<u>137</u>	<u>368</u>	<u>60</u>
▶− Sec. X	(I Textiles and articles			<u>1069</u>	<u>633</u>	<u>144</u>	4	<u>401</u>	<u>160</u>	<u>740</u>	<u>64</u>
▶- Sec. X	(II Footwear, headgear; feathers, arti	f. flowers, fans		<u>459</u>	<u>255</u>	<u>56</u>	<u>3</u>	<u>150</u>	<u>117</u>	<u>414</u>	<u>49</u>
▶− Sec. X	(III Articles of stone, plaster; ceramic	Articles of stone, plaster; ceramic prod.; glass			<u>186</u>	<u>94</u>	<u>3</u>	<u>281</u>	<u>140</u>	<u>459</u>	<u>57</u>
▶- Sec. X	(IV Pearls, precious stones and metals	Pearls, precious stones and metals; coin			<u>101</u>	<u>97</u>	<u>3</u>	<u>287</u>	<u>159</u>	<u>702</u>	<u>63</u>
▶− Sec. X	(IX Arms and ammunition	Arms and ammunition			<u>77</u>	<u>63</u>	<u>3</u>	<u>340</u>	<u>143</u>	<u>528</u>	<u>52</u>
▶− Sec. X	(V Base metals and articles	Base metals and articles			<u>285</u>	<u>124</u>	<u>9</u>	<u>413</u>	<u>173</u>	744	<u>66</u>
► Sec. X	(VI Machinery and electrical equipme	Machinery and electrical equipment				<u>151</u>	<u>3</u>	<u>682</u>	249	<u>616</u>	<u>82</u>
Sec. X	(VII Vehicles, aircraft and vessels	Vehicles, aircraft and vessels				<u>114</u>	<u>3</u>	<u>430</u>	<u>210</u>	<u>469</u>	<u>57</u>

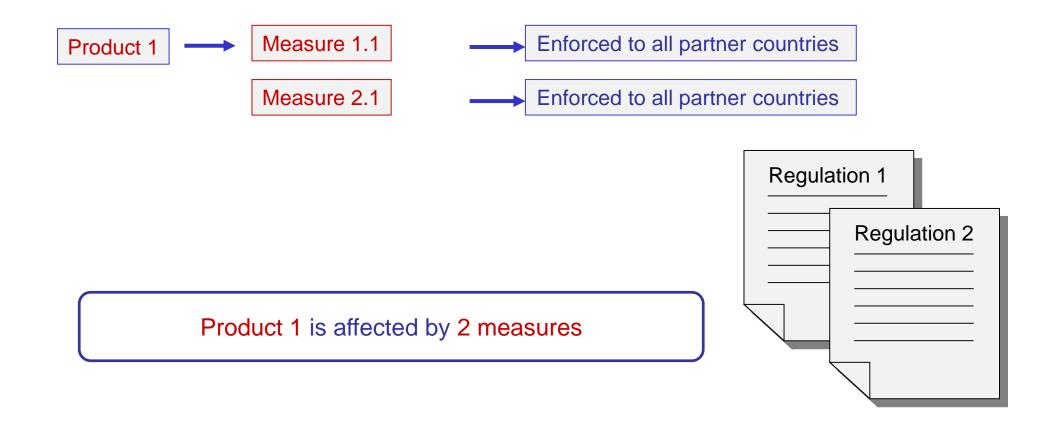
Nbr of 'Measures'



# Data collection starts from reading the regulation ... Analysis starts from the products



#### **Analysis starts from the products**

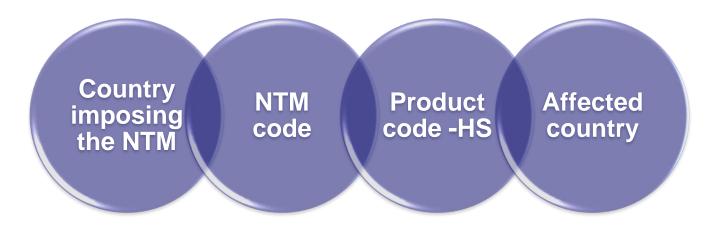


#### **Analysis starts from the products**









✓ The statistical **unit of analysis** is always the combination of each single value, across the 4 dimensions

# Indicators for Descriptive Statistics. Incidence measures

Imposing country	Affected partner	Affected product	Is there an NTM?	NTM code
Α	В	1	Yes	A110
Α	В	2	Yes	A830
Α	В	1	Yes	E120
Α	D	3	No	
Α	Е	3	Yes	E120
Α	E	4	Yes	B810
Α	F	5	No	
Α	F	6	Yes	E220

# Indicators for Descriptive Statistics. Incidence measures

Imposing country	Affected partner	Affected product	Is there an NTM?	NTM code	Trade Value \$
A	В	1	Yes	A110	10
A	В	2	Yes	A830	20
A	В	1	Yes	E120	10
Α	D	3	No		50
A	Е	3	Yes	E120	20
A	Е	4	Yes	B810	0
A	F	5	No		0
Α	F	6	Yes	E220	0

Traded Products

Non-Traded Products

# Indicators for Descriptive Statistics. Incidence measures

Imposing country	Affected partner	Affected product	Is there an NTM?	NTM code	Trade Value \$
Α	В	1	Yes	A110 & E120	10
Α	В	2	Yes	A830	20
A	D	3	No		50
A	E	3	Yes	E120	20

Traded Products

#### Indicators for Descriptive Statistics. **Incidence measures**

Imposing country	Affected partner	Affected product	Is there an NTM?	NTM code	Trade Value \$
Α	В	1	Yes	A110 & E120	10
Α	В	2	Yes	A830	20
Α	D	3	No		50
Α	Е	3	Yes	E120	20
Indicator result			3/4		50/100
			0.75		0.50
			Frequency Index		Coverage Ratio

Traded **Products** 

# Indicators for Descriptive Statistics. Incidence measures

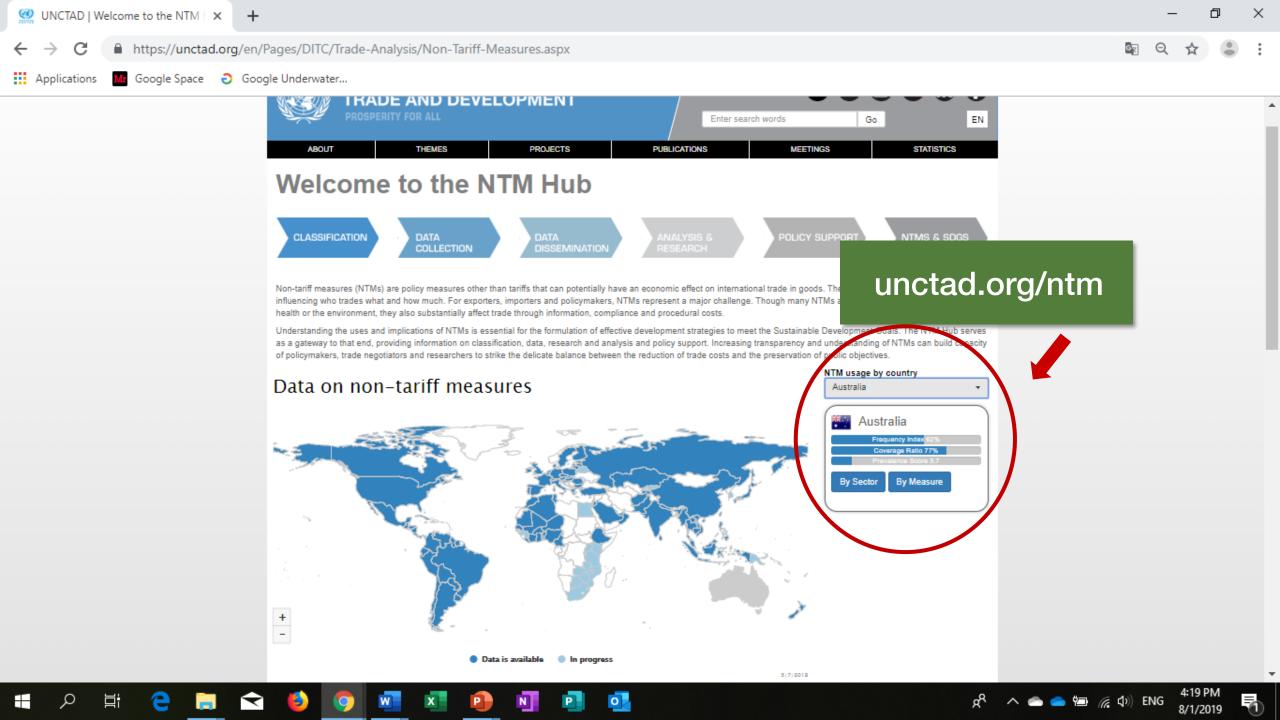
Country imposing the NTM code Product code -HS Affected country

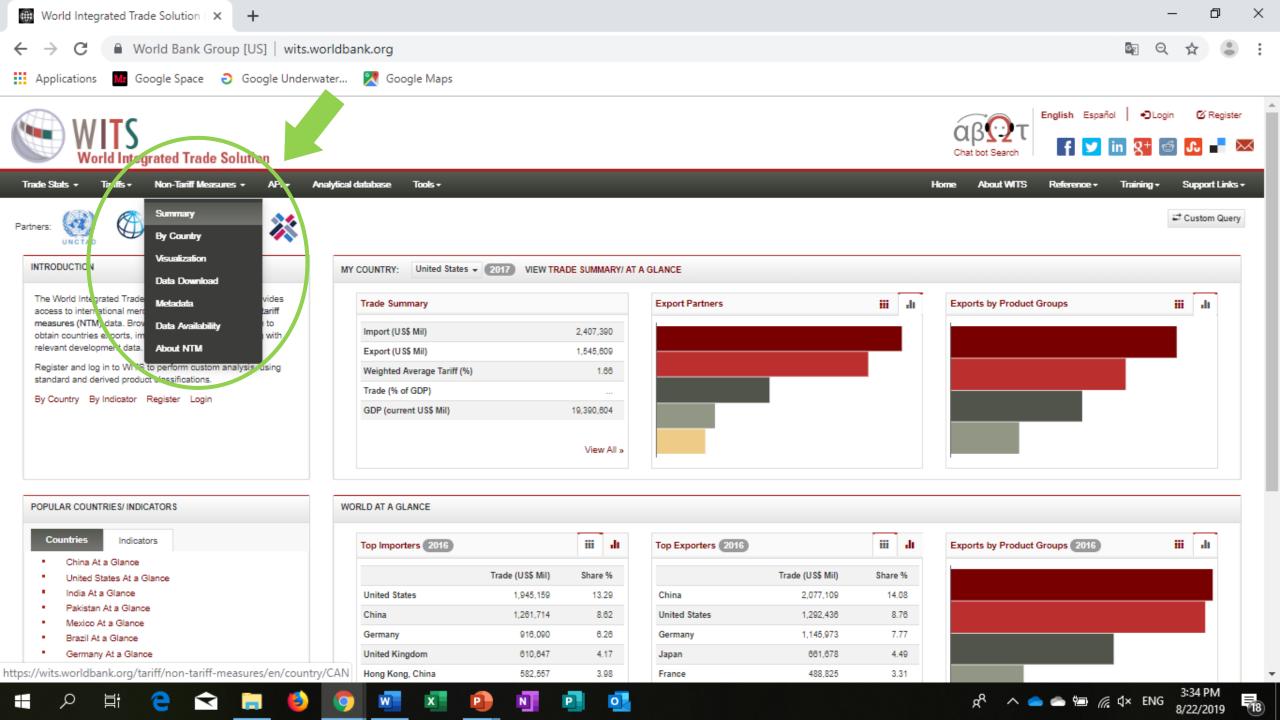
Imposing country	Affected partner	Affected product	Is there an NTM?	NTM code	Trade Value \$	How many diff NTM?
Α	В	1	Yes	A110 & E120	10	2
Α	В	2	Yes	A830	20	1
Α	D	3	No		50	0
Α	Е	3	Yes	E120	20	1
			yes 3/all 4		50/100	4/4 (average)
			0.75		0.50	1
			Frequency		Coverage	Prevalence

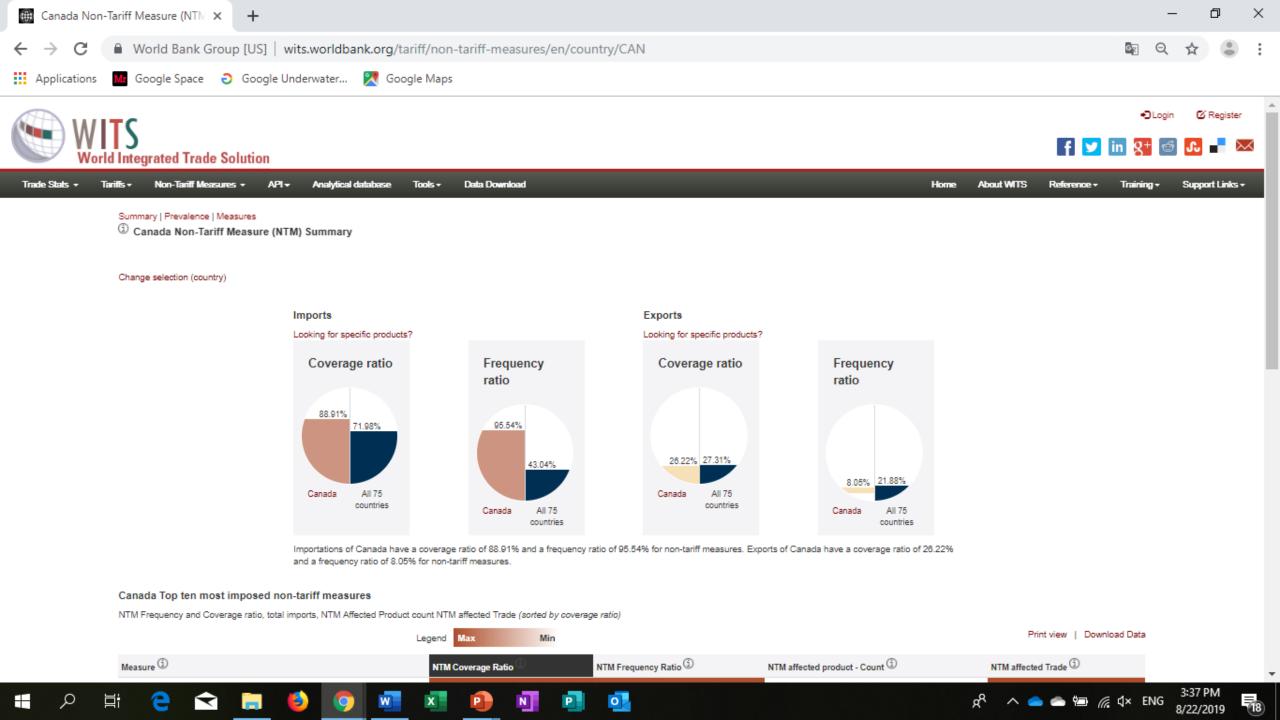
Index
From 0 to 1

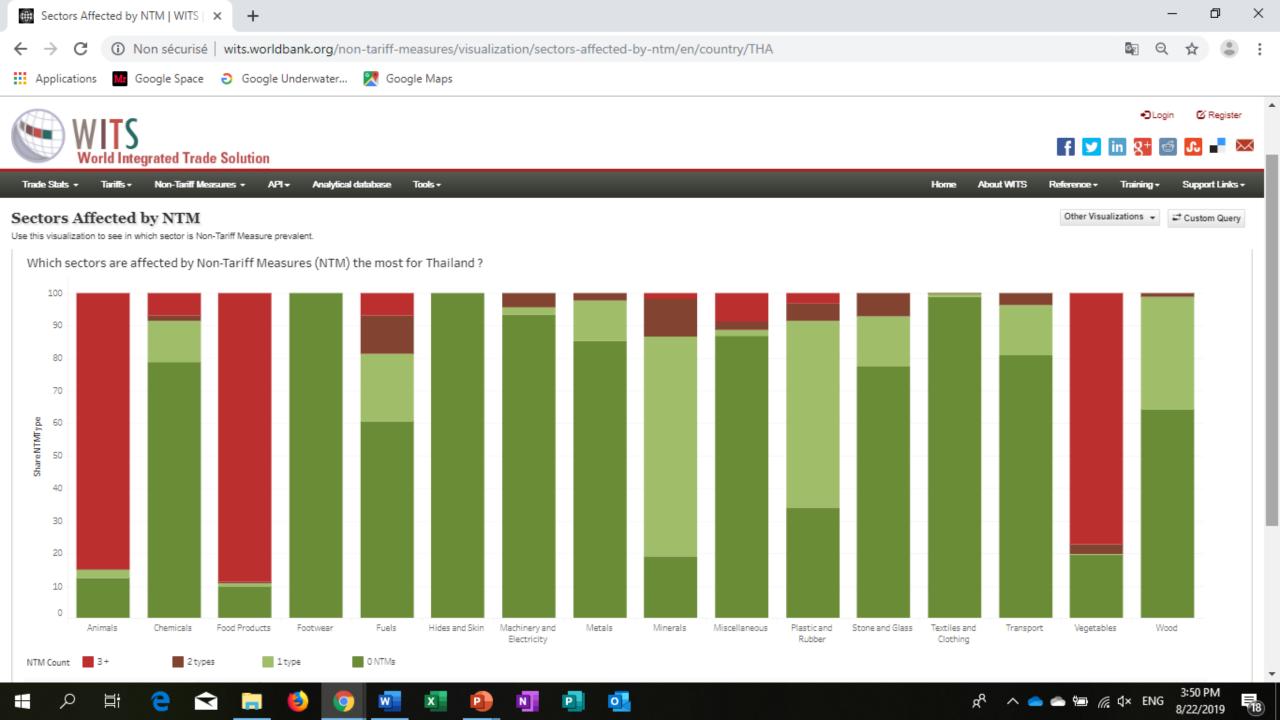
Coverage Ratio Prevalence Score

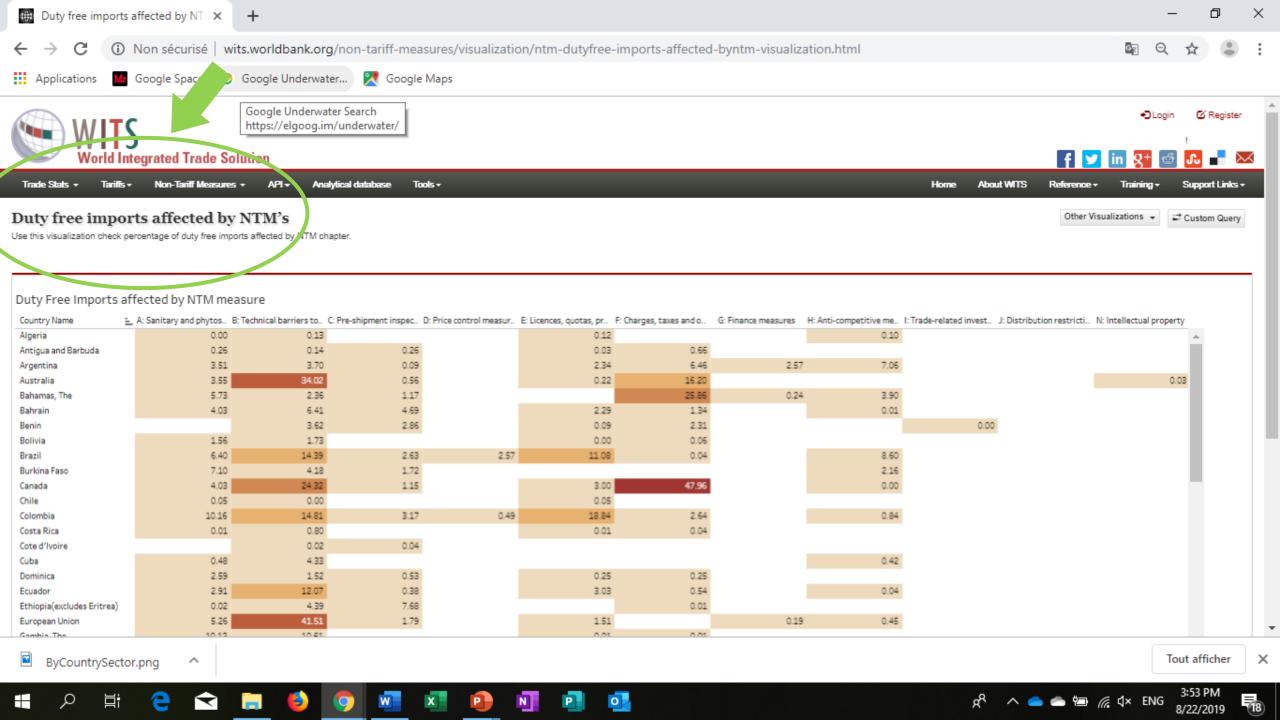
From 0 to 1

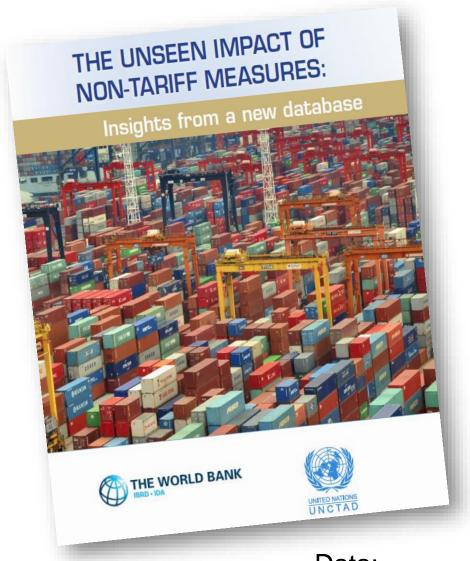












## More info: unctad.org/ntm

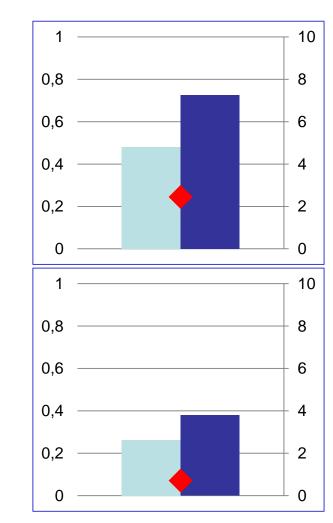
Data: Trains.unctad.org Wits.worldbank.org

## Key findings:

- Developed countries regulate more products and a higher share of imports than developing countries
- Agricultural products are more regulated than manufactures and natural resources
- Technical Barriers to Trade are the most frequent form of NTMs
- Based on data for 109 countries, covering 90% of global trade

## NTM use pattern, grand global average

- Frequency Index
- Coverage Ratio
- ◆ Prevalence Score



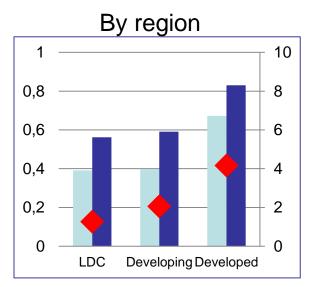
- FI : Almost half the traded products face at least one NTM
- CR: About 3/4 of the trade face at least one NTM
- PS: every traded product faces more than 2 MTN on average
- Based on data for 109 countries, which cover 90% of word trade

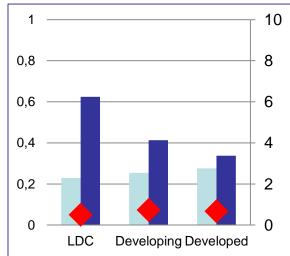
#### NTM use pattern

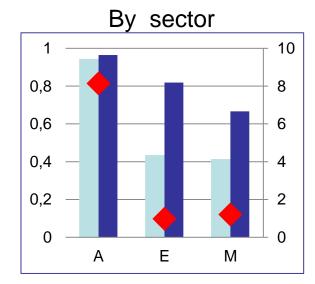
- Frequency Index
- Coverage Ratio
- ◆ Prevalence Score

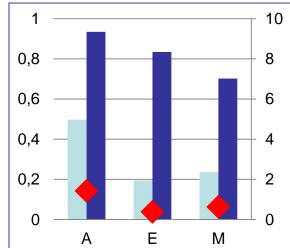


# Export measures









- Developed countries regulate their products, both in number of products and number of measures
- Agriculture products (A) are more regulated than Natural resources (E) and manufactures (M)
- Based on data for 109 countries, which cover 90% of word trade

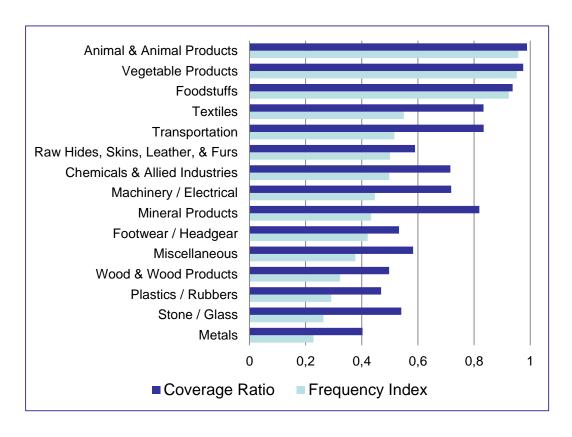
Enhancing transparency

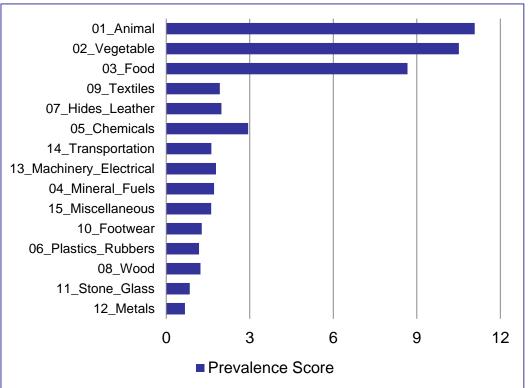
Support lowincome countries and small producers

Getting it right now



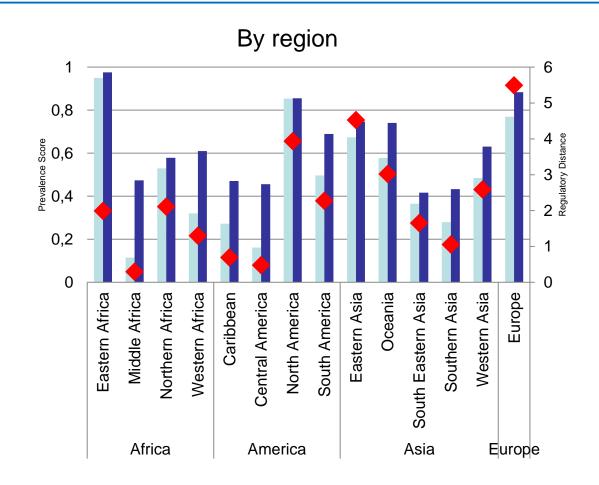
#### NTM use pattern, by sector





#### NTM use pattern (2016)

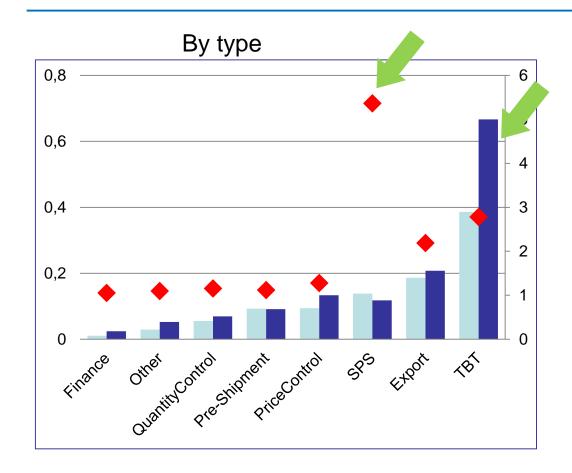
- Frequency Index
- Coverage Ratio
- Prevalence Score



- Use patters of NTM is different for sub-regions , within broad regions

#### NTM use pattern, by type

- Frequency Index
- Coverage Ratio
- ◆ Prevalence Score

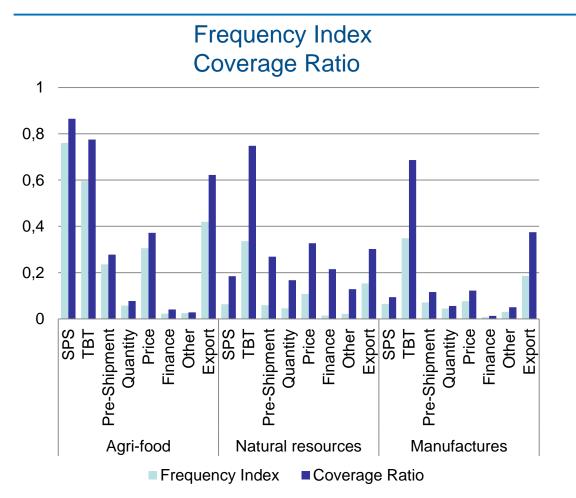


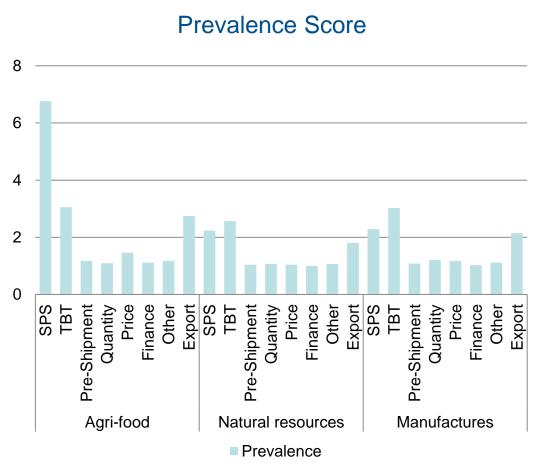
- Technical measures are more frequently used than other types
- SPS measures have the highest Prevalence Score

Regulatory reassessment at the national level is important to ensure coherent policy measures

Regulatory cooperation should be pursued at multiple levels

## Key findings, by type of measure and group of products





- Agri-food products are highly regulated by SPS and TBT
- Manufactures are regulated mainly by TBT

 SPS measures have the highest Prevalence Score, more than 6 measures on average on every product



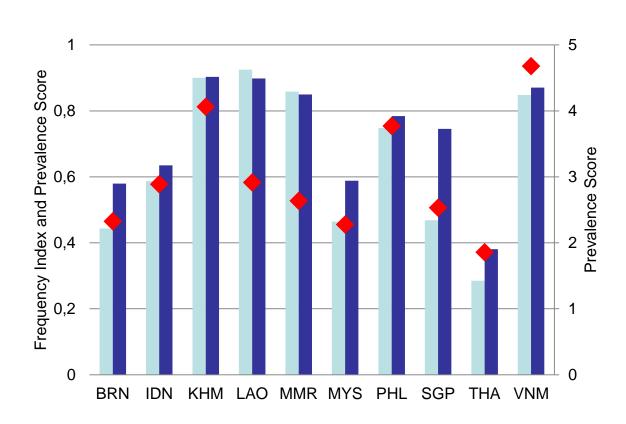
## NTM use pattern in ASEAN, 2018

By country, selected

■ Frequency Index

■ Coverage Ratio

◆ Prevalence Score



- FI: 0.56

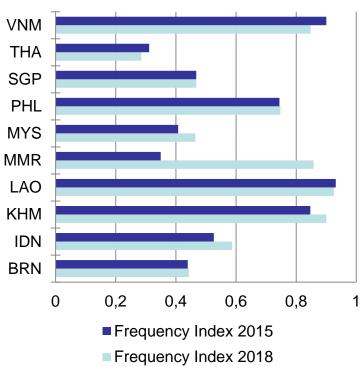
- CR: 0.68

- PS: 2.84

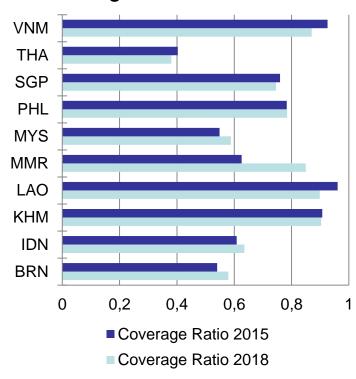
## Import NTMs in ASEAN, 2015 & 2018

By country, selected

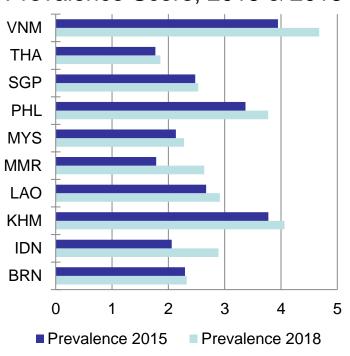




#### Coverage Ratio, 2015 & 2018



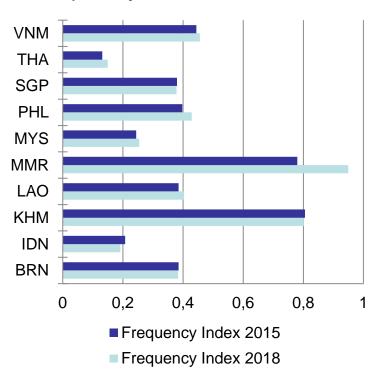
#### Prevalence Score, 2015 & 2018



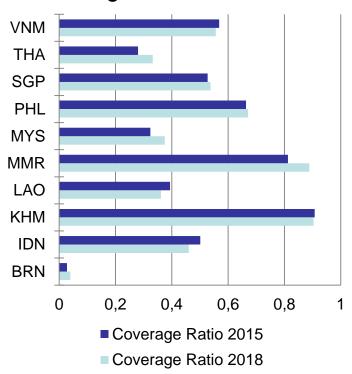
### Export NTMs in ASEAN, 2015 & 2018

By country, selected

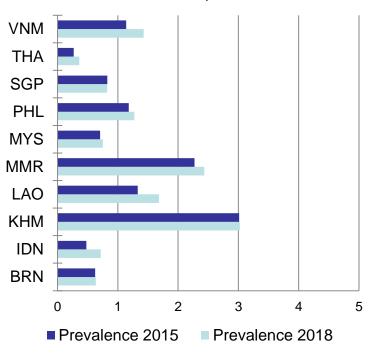
#### Frequency Index, 2015 & 2018



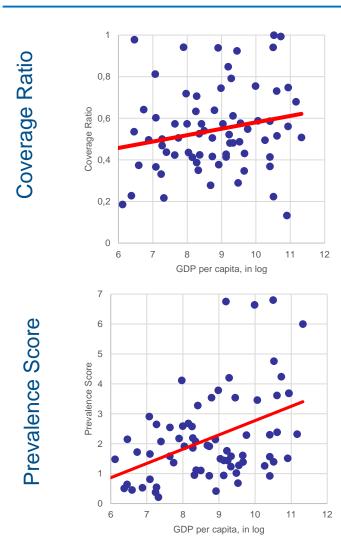
#### Coverage Ratio, 2015 & 2018

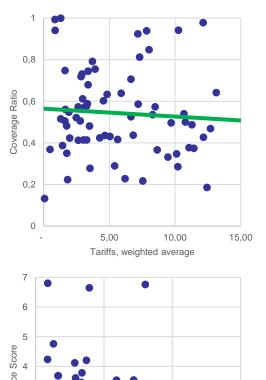


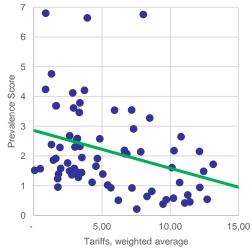
#### Prevalence Score, 2015 & 2018



## NTM positively correlated to GDPpc (globally) NTM negatively correlated to average tariffs







Tariffs (weighted average)

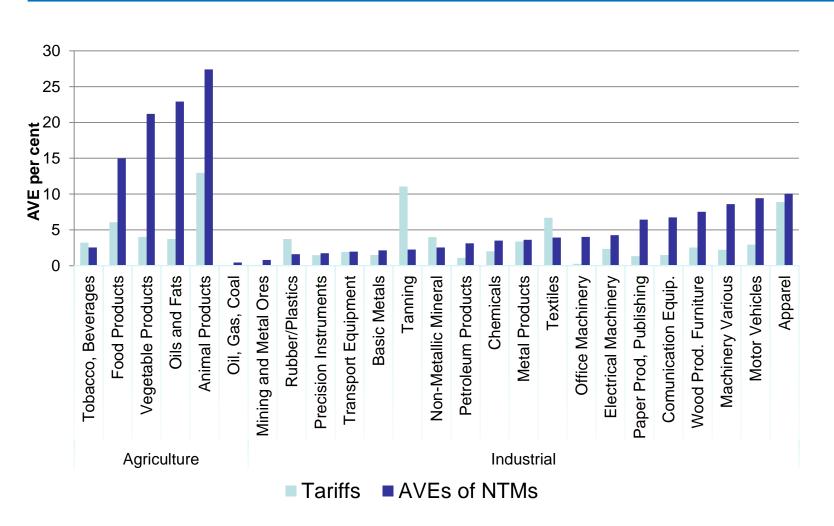
More developed countries use:

- more NTM
- less tariffs (policy substitution?)
- But also
- Better trade facilitation



GDP per capita (In)

### Tariffs and NTM, by sector Ad-Valorem Equivalent (AVE)



- Tariffs are normally less costly than AVE
- AVE for agriculture are much higher
  - Those countries that are net food exporters will be more affected

# The ad-valorem equivalents (AVEs) of NTM is one way to assess its impact

The interpretation of AVEs of NTMs is similar to that of a tariff:

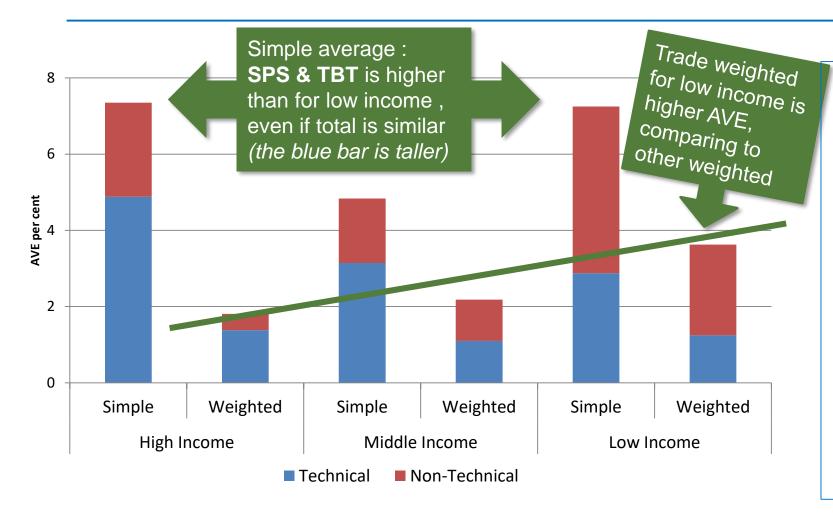
- AVEs represent the additional costs that the presence of NTMs has on imports
- The AVE are price effects of NTM, in %, on trade flow

#### Example

 an AVE of 10% indicates that the NTM add about 10% to the price of the traded product

Estimates at HS6, and bilateral About 40 importers with data on import NTM About 200 exporters

### Kee and Nicita (2017, 2018)



Global average is about

- 11 % for technical measures
- 9 % for other types of measures
- Although most AVEs are low, their distribution is quite dispersed, with some relatively high values
- \* Do not estimate prohibitive NTM, where there is no trade

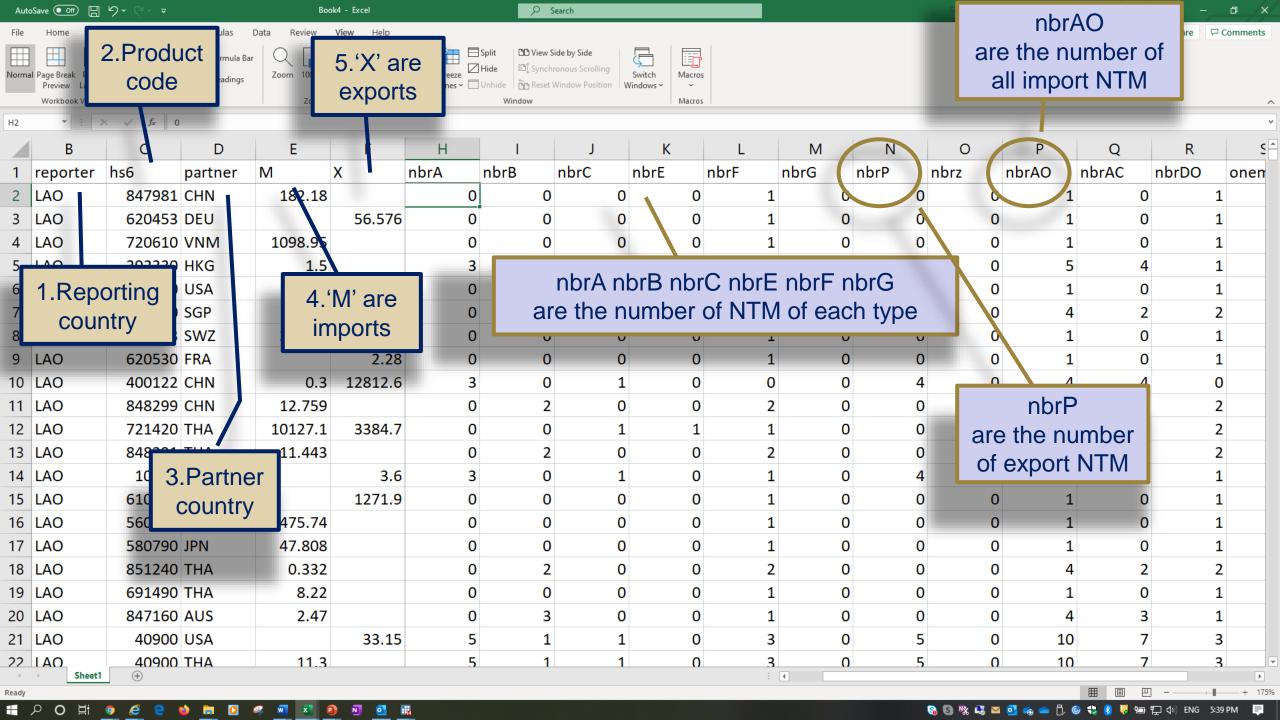
### Exercise. Frequency Index, Coverage Ratio, Prevalence Score

#### Please open the excel file called

"NTM&trade LAO.xls"

It contains information on bilateral exports and imports of your country, at HS6 digit level, and also information on NTM. Specifically, how many NTM of each type for each bilateral trade relationship and HS6 product.

The file has more than 9 400 lines of information. This is because the number of existing products is around 5200, and countries in the world (as trade partners) are around 200. These are all combined. Data is for 2016.



### Exercise. Frequency Index, Coverage Ratio, Prevalence Score

#### **Notes**

- To compute Indicators on chapters
- A B C D E F G H, you need to review imports

#### **Questions**

- 1. Frequency Index
- a. How many products does 'your country' import ?
- b. How many of those have an NTM?
- FI = a/b
- 2. Coverage Ratio
- c. How much does 'your country' import ? (add up the value)
- d. How much of those imports have an NTM? (add up the value only counting the lines that have NTM)
- CR = c/d
- 3. Prevalence Score
- Calculate the average of column Column O, "nbrAO"
- Include all products that are imported, including those with zero values, but not those that are not imparted (zero import value)
- This is the PS

## 1. Frequency Index Laos

a) How many products does Laos import?

(products times trade partner= traded lines)

- Suggestion. Sort by Imports, descending order
- Then count how many lines there are with positive value of imports. Keep this number as (a)

  Total traded lines are 8

a) How many of those have an NTM?

- Suggestion. Now restrict the rest of the analysis using only the traded lines (those lines for which there are imports. Some values with NTM will be discarded)
- Sort again using the variable 'nbrAO', and count how many lines there are with positive value of import NTM. Keep this number as (b)
   Traded lines with NTM are
- b) FI = b/a

8 323

## 2. Coverage Ratio Laos

- a) How much does Laos import ? (import value)
  - Suggestion. Sum up all imports column. Keep this number as (a)

Total value of imports

- b) How much imported value has to comply with NTMs?
  - Suggestion. Restrict the analysis using only the traded lines (those lines for which there are imports)
  - Create a new column where you will copy the value of imports, but only for those lines with positive value of 'nbrAO'
  - Sum up this new column (sub-set of imports column). Keep this number as (b)

c) 
$$CR = b/a$$

Import value with NTM





## 3. Prevalence Score Laos

- a) Spot again the variable 'nbrAO', and compute an average of these values, including zeroes
  - Attention. Keep the lines with trade value only, and use <u>all of them</u> in the average formula, including the ones with no NTM (zero value). Keep this number as (a)

Average number of NTM

### **THANK YOU**



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#### **Incidence measures**

Share of products affected by at least one NTM

$$F_{i} = \frac{\sum_{j=1}^{J} \sum_{p=1}^{HS} NTM_{ijp} D_{ijp}}{\sum_{j=1}^{J} \sum_{p=1}^{HS} D_{ijp}} \times 100$$

Coverage Ratio
Share of trade affected by at least one NTM

$$C_{i} = \frac{\sum_{j=1}^{J} \sum_{p=1}^{HS} NTM_{ijp} V_{ijp}}{\sum_{j=1}^{J} \sum_{p=1}^{HS} V_{ijp}} \times 100$$

Prevalence Score

Number of different NTM

on a product

$$P_{i} = \frac{\sum_{j=1}^{J} \sum_{p=1}^{HS} NTM_{ijp} # NTM_{ijp} D_{ijp}}{\sum_{j=1}^{J} \sum_{p=1}^{P} D_{ijp}} \times 100$$

p, products in HS6j, partner country

i, imposing country

NTM\_ijp, dummy for presence of NTM D\_ijp, dummy for product being traded V\_ijp, value of trade



#### **Incidence measures**

Regulatory Intensity
Standardized Number of
different NTM on a product

$$RI_{i} = \sum_{p=1}^{HS} s_{p}^{w} \frac{\sum_{j=1}^{J} D_{ijp} \left( \#NTM_{ijp} - \overline{\#NTM_{p}} \right)}{\sigma \#NTM_{p}}$$

p, products in HS6 j, partner country i, imposing country

NTM\_ijp, dummy for presence of NTM D\_ijp, dummy for product being traded V\_ijp, value of trade



	Example 1	Example 2
Document_Title	Biosecurity Act 2015	Biosecurity Act 2015
NTM_Code	A31	A63
Implementation_Date	2016-12-22	2016-12-22
Measure_Description	15 Alternative conditions—meat and meat products (2) For paragraph 11(1)(b), the following table specifies alternative conditions for bringing or importing meat and meat products into Australian territory. (a) the goods: (i) were produced from animals in New Zealand; and (ii) are clearly labelled on the outermost of the largest packaged unit with the date of processing, the name and address of the place of production, and "Product of New Zealand"; ()	16 Alternative conditions—dairy products (2) For paragraph 11(1)(b), the following table specifies alternative conditions for bringing or importing certain dairy products into Australian territory. (a) the goods: (i) have been commercially prepared and packaged; and (ii) were manufactured in an FMD-free country; and (iii) are for personal use; ()
Measure_Reference	Section 15, Item 2	Section 16, Item 1
Affected_Products_Descr	Meat or meat products from New Zealand, other	Dairy products, other than:
iption	than:	(a) infant formula; or
	(a) pork; or	(b) dairy products intended for use as stockfeed
	(b) avian meat	
Affected_Regions	New Zealand	World
Measure_Objectives	(1) This instrument provides that specified classes of goods must not be brought or imported into Australian territory unless specified conditions are complied with.	(1) This instrument provides that specified classes of goods must not be brought or imported into Australian territory unless specified conditions are complied with.
Measure_also_domestic	No	This web site offers a centralized source for regular Australia by these //www.logicletion.gov.gu/

in Australia https://www.legislation.gov.au/