



International  
Trade  
Centre

TRADE IMPACT  
FOR GOOD

# Drafting project implementation plans for TF reforms

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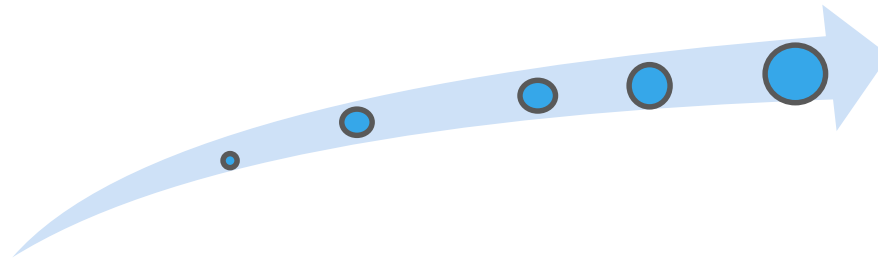
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# Key topics

- Definition of Projects and Project Proposals
- Standard requirements for Project Plans and Proposals
  - Situation analysis
  - Project objectives
  - Project strategy
  - Resource requirements
  - Project management
  - Other key aspects

Projects are the processes taking you from where you are to where you want to be



- ***“A project is a series of activities aimed at bringing about clearly specified objectives within a defined time period and with a defined budget” (EU)***
- Projects are
  - An effective management tool
  - Measurable

# Project Proposals

present a plan of action, outline the reasons why the action is necessary, and convince the reader to agree with and approve the implementation of the actions recommended

# Project Proposal Structure

Despite varying templates, all project plans and proposals have common elements and standard requirements

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Situation  
analysis

Project  
objectives

Project  
strategy

Resource  
requirements

Project  
manage-  
ment

Other key  
aspects

It is advisable to follow the same methodology (even if resources are internal)

# Situation analysis (I)

It all starts with a self-assessment  
(potentially with assistance from external experts)

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- What is your starting point? Complying overall? Implementing a specific TFA measure? Solving an identified problem?

Legal and policy  
framework

Existing  
procedures and  
institutional  
framework

Existing resources

- Review current legal framework and how it affects the implementation of the specific measure of the TFA
- Review whether any work is already being undertaken to amend national laws to reflect existing international obligations
  
- Review the current procedures related to the specific TFA measure
- Review the existing organisation set-up to manage the service under consideration
  
- **Human resources & training** - Review the existing staffing, training and organisational structures of the agencies in relation to the TFA measure
- **ICT** - Review the technical infrastructure and the quality of HR within the customs and border-control organisations completed by communications strategy (both internal and external)



# Situation analysis (II)

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Problem tree

Stakeholder  
analysis

- Map whether and how the different issues contribute to problem, and the causes of those issues. Try to get to the root of each problem.
  
- Review who will be affected by your planned project. Who will benefit, who will lose out? Who can provide insights or services?
  - Ministries
  - Border regulatory agencies
  - Chamber of Commerce
  - Private sector representatives
  - Development partners
  - Border communities
  
- Review who may become a supporter or an opponent of the project, and what their priorities are.
  
- Consider how you can deal with opposition, and how you can mobilise the supporters to help your project.



# Project objectives and expected impact

## Set clear and measurable project objectives

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Meeting TFA requirements

- Review all related TFA requirements and their nature
- Review the specific implementation modalities

Solving identified problems

- Reflect on what you would need to accomplish, to resolve the problems you identified earlier

Addressing additional needs

- Think beyond TFA requirements to implement a solution that may have extra benefits for the stakeholders, with the overall goal to improve the trade environment of the country

Expected long-term impact

- Describe the envisaged benefits arising from the implementation of the measure
  - What are the benefits the direct beneficiaries will derive from the project?
  - What are the expected long-term effects produced by the intervention at macro-level?



# Project strategy

Small concrete steps can become big achievements

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Results and  
Intervention Chain

Logical  
Framework

- Starting from your main project objective (outcome), map out the intermediate results (intermediate outcomes) you need to achieve for achieving the main objective
  - Repeat this consideration at the next level(s)
  - Determine what you need to deliver, to accomplish these results (outputs), and which activities are needed to deliver the outputs
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- Build a logframe table (based on the intervention chain) with indicators for each outcome which should be relevant to the key activities within it

**Intervention logic** is the causal relationship between the inputs, activities, results and purpose of the project

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# 'Logframe' (Logical Framework)

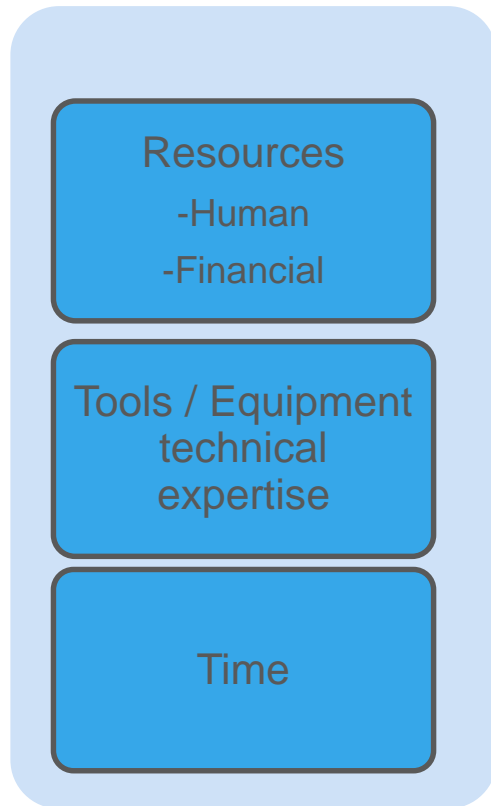
Logframe is the standard tool used to present the intervention logic, and how project progress will be measured

Logic	Indicators	Source of Verification	<b>T A R G E T S</b>	<b>A S S U M P T I O N S</b>
<b>Overall objective (Impact)</b>	How the objective is to be measured (quantity, quality, time); Benchmark; Target;	How will the information be collected, when and by whom		
<b>Project purpose (Outcome)</b>	How the purpose is to be measured (quantity, quality, time) Benchmark; Target;	As above		
<b>Results (Output)</b>	How the results are to be measured (quantity, quality, time);	As above		
<b>Activities</b>				

# Key project requirements

Build in the big four –  
people, money, tools and time

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- Scope and involve people with the right skills and experience for the different responsibility areas of the project
- Build a budget summary by intermediate outcomes, outputs, and activities
- ....as well as by expenditure type
  - e.g. Training, ICT, Advisory Services on
    - Legal reviews and drafts
    - BPA/BPR
    - Implementation guidelines
- Establish a timetable of implementation

# Project management

Determine the responsibilities and how decisions will be taken

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Organisation

Monitoring and  
Evaluation

- Address the following points
  - Who will manage the project
  - What are the project governance structures?
  - Who are the funding & implementing partners?
  - Who will be the lead implementation agency?
  
- Address the following points
  - Apart from the results indicators, which other aspects will you track? (milestones, timelines, budget, ...)?
  - Who is responsible? What will be reported to whom and how often?
  - Have you planned for a project evaluation?
  - Have you budgeted for Monitoring and Evaluation?

# Other key aspects

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Assumptions

- Assumptions are: External factors which could affect the progress or success of the project but over which the project manager/team has no direct control
- Review the implicit and explicit assumptions

Risk assessment  
and management

- Risk are the possibility that an event will occur and adversely affect the achievement of project objectives
- Review the risks and consider how they can be managed;

Sequencing

- Pay attention to sequencing:  
E.g. when implementing several TFA measures within a project, consider their complementarities, and whether some measures are prerequisites for others

# Take into account all possible scenarios

## Risk assessment

Type of Risk	Risk description and preventive measures	Level
Political	Risk: Preventive measure:	High/Mid/Low
Economic / Financial	Risk: Preventive measure:	High/Mid/Low
Social / Cultural	Risk: Preventive measure:	High/Mid/Low
Environmental	Risk: Preventive measure:	High/Mid/Low
Management / Institutional	Risk: Preventive measure:	High/Mid/Low
Infrastructure / Technological	Risk: Preventive measure:	High/Mid/Low

# Factors affecting sequencing

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- **Whether commitments are prerequisites for others:** For example, border agency cooperation (Article 8) is needed before a country can implement effective Integrated Compliance Management measures.
- **Whether commitments are simple or more complex:** Publishing criteria for customs brokers (Article 10.6) is a less demanding exercise than participating in, and implementing relevant International Standards (Article 10.3).
- **Whether national legislation, policies, technology and institutional reforms are required to embark on specific reforms:** This includes such legislation as a public information act, an appeals act, laws governing electronic commerce, as well as an e-Government strategy.



# Thank you for your attention

