United Nations Conference on Trade and Development

14th Multi-Year Expert Meeting on Commodities and Development 09-11 October 2023, Geneva

Grains market situation and outlook

By

Peter Clubb
International Grains Council

The views expressed are those of the author and do not necessarily reflect the views of UNCTAD.



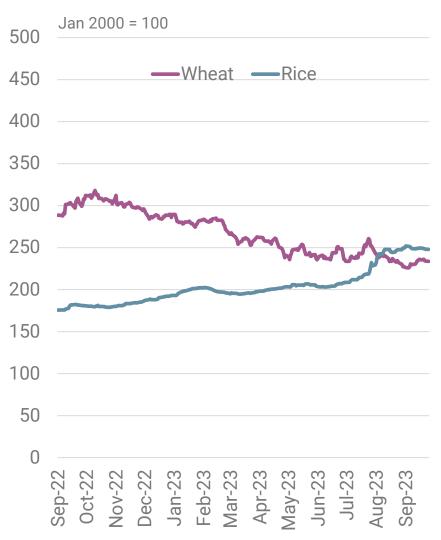
Multi-year Expert Meeting on Commodities and Development 14th Session, 9 October



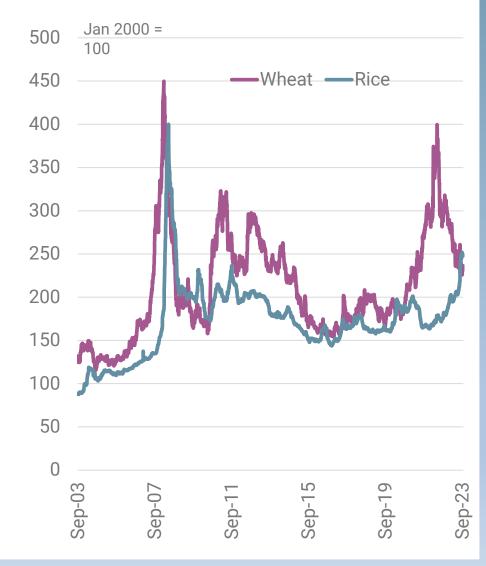


Wheat and Rice: Prices have been moved in opposite directions over the past year

IGC Wheat and Rice GOI sub-indices (Sep 2022 - Sep 2023)



IGC Wheat and Rice GOI sub-indices (Sep 2003 - Sep 2023)





Wheat: Competition led by Black Sea origins (incl. the EU), but Russian prices are opaque. Deep-sea quotes emerge from Ukraine

Nominal fob quotations for selected wheat classes and origins



- ——CANADA (13.5%) -\$324*
- ----US HRW \$315
- ——Australia APW -\$303
- EU (Romania) Milling - \$246
- EU (France) \$251
 - --- Russia (12.5%) --\$243

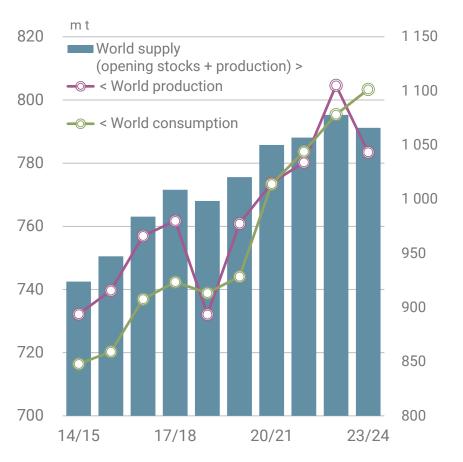
- Russia: competitive prices amid ample supplies and a weak currency, but the unofficial floor price (\$270 fob) appears to be limiting offers in public tenders
- Romania: close to Russian values (with freight advantage), weighed by sizable arrivals from Ukraine
- France: Pressure from BS competition, but renewed buying by China underpinned recently
- Australia: Prices in an uptrend amid shrinking output forecasts (El Nino)
- Argentina: Prices buoyed by slow grower selling and crop uncertainties. Export business is thin amid tight supplies.
- USA: Tight Gulf logistics offers support, but sluggish all-wheat exports weigh (albeit differs by variety)
- Canada: Pressure from brisk harvest, but outlooks for smaller production
- **Ukraine**: first deep-sea quotes (10.5% protein) since mid-Jul at \$175 fob (vs. \$167 at Danube ports)

^{*} Nominal fob price as at 22 September 2023

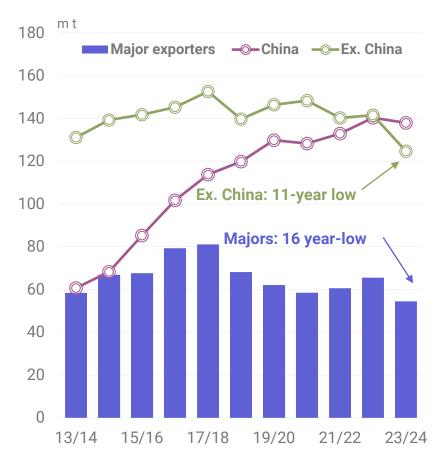


Wheat: Supply and demand outlook for 2023/24 is tight

Global production and consumption



Global end-season stocks



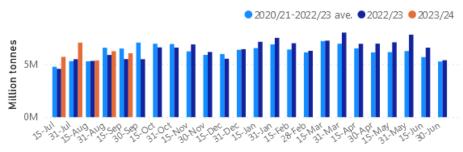
- High carry-ins will only partially counter lower output in 23/24, leading to tighter supplies (still the second largest ever)
- With consumption seen at a new peak (and above production), global stocks could drop by 7% y/y, to a five-year low (ex. China stocks at an 11-year low, exporter stocks at a 16-year low)



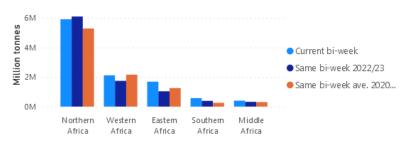
Wheat: 2023/24 import season has seen a strong start, led by parts of Asia and Africa (as evidenced by shipping data)

Around 30.3m t wheat was delivered around the world during 1 July - 15 September, up by 14% y/y and 7% above the 3-year average (although the gaps have been narrowing)

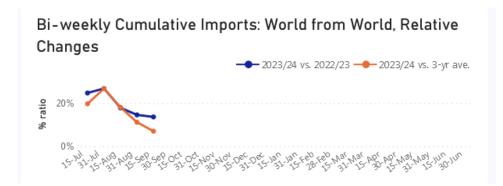
Cumulative 23/24 (Jul/Jun) world seaborne imports through 15 Sept 2023 Cumulative imports vs. historical data up to 15 Sept 2023

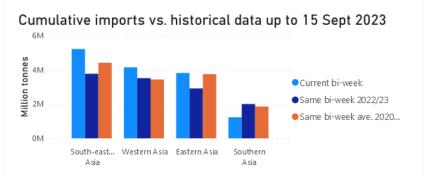


World: arrivals at 30.3m t (+14% y/y)



Africa: arrivals at 4.8m t (+37% y/y)



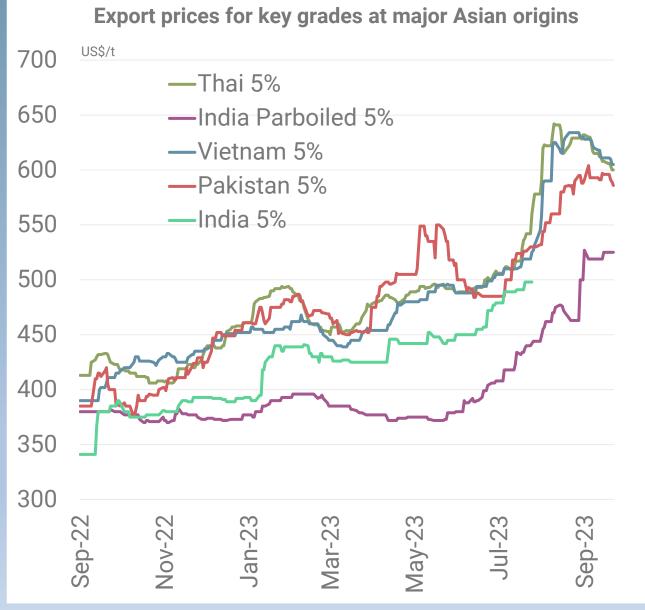


Asia: arrivals at 14.3m t (+18% y/y)

Source: IGC/WTO real-time wheat Dashboard: https://globaltradedata.wto.org/real-time-data-based-on-non-wto-data-sources



Rice: India's export restrictions underpin international prices at multi-year highs



- Thailand: Prices firmed through much of 2023 on stronger demand from key Asian markets, and then surged in July on Indian export restrictions. Currency movements also featured.
- Vietnam: Also underpinned by heavy regional buying.
- Pakistan: Very poor 22/23 crop following heavy floods.
- India: 20% white rice export tariff imposed in September 2022 (with 100% broken exports banned); domestic food security scheme ended on 31 Dec 2022; white rice exports banned from July.
- India: 20% export tax imposed on Parboiled from August.



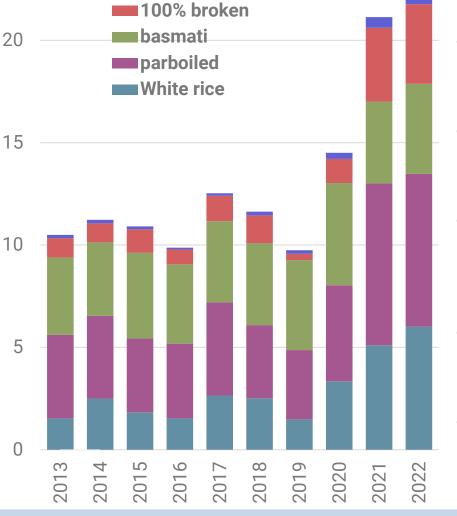
On 20 July, India announced a ban on non-basmati white rice exports



- m t (milled basis)

Brown and paddy

- White rice exports totalled 6.0m t in 2022. Yet this was significantly above average.
 - 100% brokens exports were at 3.9m t (and were previously banned in Sep. 2022)
- Based on 2022 shipments, a combined 9.9m t of Indian exports are now banned. (out of total world trade of 55.1m t)
- However, India will likely conclude government to government deals, based on food security needs (as has already been done with 100% brokens).
 - Some demand will likely shift to parboiled grades. However, on 25 Aug a 20% export tax was placed on parboiled. Furthermore, a Minimum Export Price of \$1,200/t was placed on basmati.
- Panic buying has the potential to make the situation worse. Asian buyers are worried by El Nino, which may impact local crops in 2023/24.
- Most heavily affected buyers of the export ban are in sub-Saharan Africa and, to a lesser extent, South Asia.



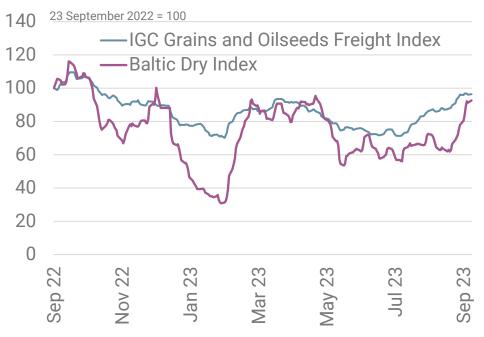


Currencies and shipping rates have also influenced markets...

Local currencies vs. US Dollar



Dry Bulk shipping rates



Note: Positive values represent depreciation against the US Dollar

 US dollar strengthened over recent months, which has generally weighed on commodities, incl. on offers in some wheat and rice exporters. However, a stronger US dollar also increases importing costs in local currencies.

- Freight rates were under pressure in early 2023 on generally sluggish global demand, albeit with falls less pronounced in grains and oilseeds carrying sectors.
- More recently, rates have been underpinned by solid activity in grains and oilseeds sectors.



India

108.0

0.3

Wheat and rice production prospects for 2023/24

USA

Wheat										
	m t	Δ y/y (m t)	Δ γ/γ	•	Global wheat production					
TOTAL	783.5	-21.2	-3%		forecast to fall					
Exporters	377.8	-25.6	-6%		3% y/y, led by drop a in					
Others	405.7	4.4	1%		major					
Australia	25.4	-14.3	-36%		exporters,					
Kazakh.	13.0	-3.4	-21%		largely due to					
Algeria	2.6	-0.4	-13%		yield declines.					
Canada	29.8	-4.5	-13%							
Russia	87.4	-8.0	-8%	•	Unfavourable					
UK	14.8	-0.7	-5 %		conditions are					
Ukraine	25.9	-0.4	-2 %		raising quality					
China	136.5	-1.2	-1%		concerns, with					
EU	132.5	-1.3	-1%		the share of feed wheat set					
Morocco	4.0	1.3	48%		to increase.					
Iraq	4.2	1.2	40%							
Argentina	16.6	4.0	32%	•	Global durum					
Pakistan	28.0	1.6	6%		output also					
Iran	14.0	0.8	6%		under					
USA	47.2	2.3	5%		pressure.					
Turkey	20.5	0.8	4%		-					
Brazil	10.8	0.3	2%							

0%

Ri	ce

World

likely

production

expand by 2% y/y, with high prices

and El Nino is a

to

China likely to

have better crops

previous season.

in

projected

encourage plantings.

Outlooks

highly

outcomes.

India's

Pakistan

was poor.

than

risk

rice

is

to

to

are

yield

and

the

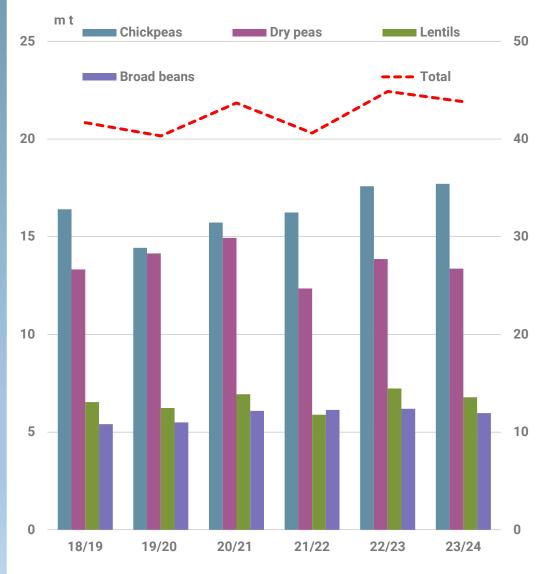
tentative

monsoon generally

(milled basis)	m t	Δ y/y (m t)	Δ y/y (%)	•		
Total	522.7	8.4	2%			
Exporters*	197.2	2.0	1%			
Others	325.5	6.4	2%			
China	148.9	3.0	2%			
Indonesia	34.4	0.4	1%			
Vietnam	28.0	0.3	1%			
Thailand	21.1	0.9	5 %	•		
Pakistan	8.5	1.9	28%			
Japan	7.4	0.1	1%			
Brazil	7.1	0.3	4%			
USA	6.5	1.4	27 %			
Bangladesh	37.0	0.7	2%	•		
Australia	0.5	0.1	26%			
India	133.0	-2.5	-2%			
South Korea	3.6	-0.2	-4%			
* India, Thailand, Vietnam, Pakistan,						



Pulses: Led by a decline in dry peas, total production in 2023/24 is set to fall slightly y/y.



- Pulses area to remain steady y/y in 2023/24 at around 30m ha, but yields to decline slightly.
- Total pulses production to fall 2% y/y to 43.8m t.
- Chickpeas output to be slightly higher y/y, at 17.7m t, with output in India to remain steady.
- With declines in Canada expected to outweighed gains elsewhere, dry peas outturn to drop by 4% y/y, to 13.4m t.
- Amid declines in the key producers (Australia, USA, Canada), lentils output to reduce by 6% y/y, to 6.8m t.
- Broad beans harvest to fall by 4% y/y, to 6.0m t, mainly tied to potentially smaller Australian harvest.