





1ST NATIONAL WORKSHOP ON MSG GREEN TRADE PROJECT

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 $31^{\rm st}$ May 2022

Vanilla value chain in PNG

TRADERS/EXPORTERS **END MARKETS PRODUCERS Cross border traders Farmers** (small-medium) **Traders/processors** (small-scale) **Farmers Medium exporters** (medium-scale **International** processor **Farmers Large-scale exporters** (large-scale)

Value chain	Component description
components	
Establishment	 Weather suitability (temperature, rainfall, humidity & altitude) Land suitability (orientation from sunlight) Land preparation (land from natural forest, secondary forest, grassland or existing cash crop to be integrated with vanilla) Plot layout and planting of shade trees Selection of planting stock

Value chain components	Component description
Planting	 Planting of selected stocks (depth, angle, sealing and attachment to the shade tree) Nurturing the vanilla plot (pruning to maintain appropriate amount of sunlight & frequency of pruning)

Value chain	Component description
components	
Pollination	• Manually done

Value chain components	Component description
Primary product	 Harvesting of green vanilla (several months after pollination – not too early or too late) Sorting/Packaging (grading) of harvested green vanilla

Value chain	Component description
components	
Post-harvest	 Drying/curing (killing, sweating, slow-drying, conditioning) Quality grading (export) Packaging Transportation

Value chain	Component description
components	
Export	End Markets:
	1) Major consumer goods
	2) Flavor and fragrance companies
	3) International vanilla beans traders and companies
	selling vanilla extracts