Capital flows, credit growth, and labour reallocation

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Outline

1 Introduction

2 Motivation

- Global liquidity
- Local liquidity
- Empirical evidence

3 Structural implications

- Labour allocation
- Small open economy
- Theory & Data

Summary

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Introduction

- Variation of the summer school's theme on money, finance and debt
 - Capital flows
 - Credit provision
 - Economic structure

• External shocks and economic performance in emerging markets

- **Global liquidity**: Shin et al. (2013), Bruno and Shin (2017), Avdjiev et al. (2018)
- Economic performance: Calvo et al. (1996), Canova (2005), Uribe and Yue (2006) and Anaya et al. (2017)
- Economic structure: Benigno and Fornaro (2014), Benigno et al. (2015), Varela (2017), Gopinath et al. (2017)

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Central question:

When the core of the world economy sneezes, do emerging markets only catch a cold?

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Global liquidity (1)



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Global liquidity (2)



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Local liquidity (1)



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Local liquidity (2) - Link?



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• Our panel regression for lending rates:

$$y_{it} = X'_{it}\beta + u_{it}; \quad i = 1, ..., N \quad and \quad t = 1, ...T$$
(1a)
with
$$u_{it} = \mu_i + \lambda_t + v_{it};$$
(1b)

• and the following variables

$$y_{it} = lending_rates_{it}; \tag{1c}$$

$$X_{it} = (port_gdp_{it}, dir_gdp_{it}, oi_gdp_{it}, cab_gdp_{it}, bond_gdp_{it}); \quad (1d)$$

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Lending rates & global liquidity

	Dependent variable: local lending rates		
	2000 - 2017	2000 - 2008	2009 - 2017
	(1)	(2)	(3)
Portfolio flows	0.102	-0.399	0.086
	(0.311)	(0.656)	(0.341)
Direct investment	0.059	0.075	-0.053
	(0.193)	(0.121)	(0.276)
Other investment	-0.409	-0.726	-0.222
	(0.298)	(0.591)	(0.308)
Current Account	0.317^{**}	0.539^{**}	-0.076
	(0.138)	(0.273)	(0.060)
Outstanding debt	-0.789^{***}	-3.274^{***}	-0.388^{***}
	(0.175)	(0.610)	(0.131)
Observations	864	432	432
Note:		*p<0.1; **p<	<0.05; ***p<0.01

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• Our panel regression for the credit stock:

$$y_{it} = X'_{it}\beta + u_{it}; \quad i = 1, ..., N \quad and \quad t = 1, ...T$$
(2a)
with
$$u_{it} = \mu_i + \lambda_t + v_{it};$$
(2b)

• and the following variables

$$y_{it} = credit_stock_{it}; \tag{2c}$$

 $X_{it} = (port_gdp_{it}, dir_gdp_{it}, oi_gdp_{it}, cab_gdp_{it}, bond_gdp_{it}); \quad (2d)$

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Credit stock & global liquidity

	Dependent variable: private non-financial sector credit		
	2000 - 2017	2000 - 2008	2009 - 2017
	(1)	(2)	(3)
Portfolio flows	-0.937	-0.003	0.065
	(1.054)	(1.625)	(1.158)
Direct investment	0.027	2.109***	-0.572
	(1.018)	(0.381)	(1.212)
Other investment	-0.004	0.965	-0.110
	(0.781)	(0.677)	(0.814)
Current Account	0.138	-0.546^{***}	-0.549^{**}
	(0.150)	(0.159)	(0.230)
Outstanding debt	0.479**	1.587	-0.413
	(0.190)	(1.364)	(0.417)
Observations	864	432	432
Note:	*p<0.1: **p<0.05: ***p<0.01		

*p<0.1; **p<0.05; ***p<0.01

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Summary (1)

• Local lending rates

- negative association between international debt securities by EME issuers and local lending rates
- current account surpluses are associated with higher lending rates (not in post-GFC period)
- caveat: the magnitude of the respective coefficients vs. graphical evidence
- Local credit stock
 - positive association between international debt securities and the credit stock
 - positive association between direct investment inflows and the credit stock in the pre-GFC period
 - a higher credit stock is associated with a current account deficit, see also Lane and McQuade (2014)
- How relevant are private sector debt issuances for macroeconomic performance / long-run development?

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- Q: How relevant are private sector debt issuances for macroeconomic performance / long-run development?
 - How do credit 'booms' affect the reallocation of productive resources?
- A: Possible answer (1): Borio et al. (2016) decompose aggregate productivity growth into two components:
 - (1) overall within period aggregate productivity growth across sectors (common component)
 - (2) within period covariance between labour share growth and sectoral productivity growth across sectors (allocation component)

• What happens to the individual components during credit boom periods?

$$1 + \frac{\Delta(y/l)}{y/l} = \underbrace{\left[1 + \frac{\Delta(l_s/l)}{l_s/l}\right] \left[1 + \frac{\Delta(y_s/l_s)}{y_s/l_s} \left(\frac{y_s}{y}\right)\right]}_{\text{common component}} + \underbrace{cov\left(\frac{\Delta(l_s/l)}{l_s/l}; \left(\frac{\Delta(y_s/l_s)}{y_s/l_s}\right)\frac{y_s}{y}\right)}_{\text{common component}}$$
(3)

allocation component

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Labour allocation (3)



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- Evidence from productivity growth
 - credit booms affect productivity growth negatively (see also Borio et al. (2016))
 - Main reason: labour reallocation between sectors (during credit boom times labour tends to move into sectors with lower productivity)
 - Problem: simple bivariate analysis that requires more rigorous econometric investigation or more theoretical reasoning

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- Q: How relevant are private sector debt issuances for macroeconomic performance / long-run development?
 - Is global liquidity directly associated with the reallocation of productive resources?
- A: Possible answer (2): Two–sector general equilibrium model of a small open economy (Turnovsky, 1997) with the following characteristics:
 - traded and non–traded sector
 - credit frictions (surrogate financial intermediaries)
 - carry trade opportunities

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Household utility is given by:

$$U \equiv \int_{0}^{\infty} \frac{1}{\epsilon} C^{\epsilon} e^{-\beta t} dt, \quad -\infty < \epsilon \le 1$$
(4a)

subject to her flow budget constraint

$$\dot{a} = ra + P_c C - w \tag{4b}$$

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Firm problem

Value of the firm expressed in traded goods

$$V(0) = \int_{0}^{\infty} ((F(K_T, L_T) + pH(K_N, L_N) + ra) - w - I - \frac{\gamma}{\chi} a^{\chi} - (1+\zeta)x - D)e^{-r^*t} dt$$
(5a)

subject to capital and credit accumulation

$$\dot{K} = I - \delta K \tag{5b}$$

$$\dot{a} = x \tag{5c}$$

the factor allocation constraints

$$K_T + K_N = K \tag{5d}$$

$$L_T + L_N = 1 \tag{5e}$$

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Intuition



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• **Proposition 1** – Global & local liquidity:

• positive link between foreign interest rate ($r^* = FED$ assets) and the domestic interest rate (r)

• **Proposition 2** – Credit shock:

 $\circ\,$ negative link between for eign interest rate (r^*) and the domestic credit stock

• **Proposition 3** – Structural change:

• positive relation between credit provision and the reallocation of capital and labour

Vector autoregressive model

Structural Vector Autoregressive Model (VARX) with 6 endogenous variables and $r^* = assets_t$ as exogenous variable:

$$Ay_{i,t} = \eta_i + \sum_{k}^{p} A_k y_{i,t-k} + F x_t + \epsilon_t, \quad where \quad t = 1, 2, ..., T$$
 (6a)

where

$$y_{i,t} = [pcr_{i,t}, nttr_{i,t}, cif_{i,t}, lending_{i,t}, exr_{i,t}, spr_{i,t}]$$
(6b)

$$x_t = [assets_t] \tag{6c}$$

$$\epsilon_{i,t} = \left[\epsilon^{pcr_{i,t}}, \epsilon^{nttr_{i,t}}, \epsilon^{cif_{i,t}}, \epsilon^{lending_{i,t}}, \epsilon^{exr_{i,t}}, \epsilon^{spr_{i,t}}\right]$$
(6d)

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Impulse response functions (1)



(a) p.p. deviation in creditstock

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Impulse response functions (2)



Impulse response functions (3)



Central question:

When the core of the world economy sneezes, do emerging markets only catch a cold?

- Result: external shocks cause *sugar rush* of economic activity
 - main actor: EME non-financial firms
 - main carrier: cross-border capital flows
 - main impulse: local credit provision
- Cyclical risk: maturity and currency mismatches ("when booms go bust" Schularick and Taylor (2012))
- Structural risk: medium to long–run damage to the 'economic tissue'
 - reallocation of productive resources
 - obstacle for sustainable development ("premature deindustrialization" Rodrik (2016))

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Questions & suggestions



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Traded activities	Non-traded activities			
• A (Agriculture, forestry and fishing)	• F (Construction)			
• B,C,D,E (Manufacturing, mining and quarrying and other industrial activities)	• G,H,I (Wholesale and retail trade, transportation and storage, accommodation and food service activities)			
	• J (Information and communication)			
	• K (Financial and insurance activities)			
	• L (Real estate activities)			
	 M,N (Professional, scientific, technical, administrative and support service activities) 			
	 O,P,Q (Public administration and defence, education, human health and social work activities) 			
	• R,S,T and U (other service activities)			

Table: Distinction between non-traded and traded activities

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