

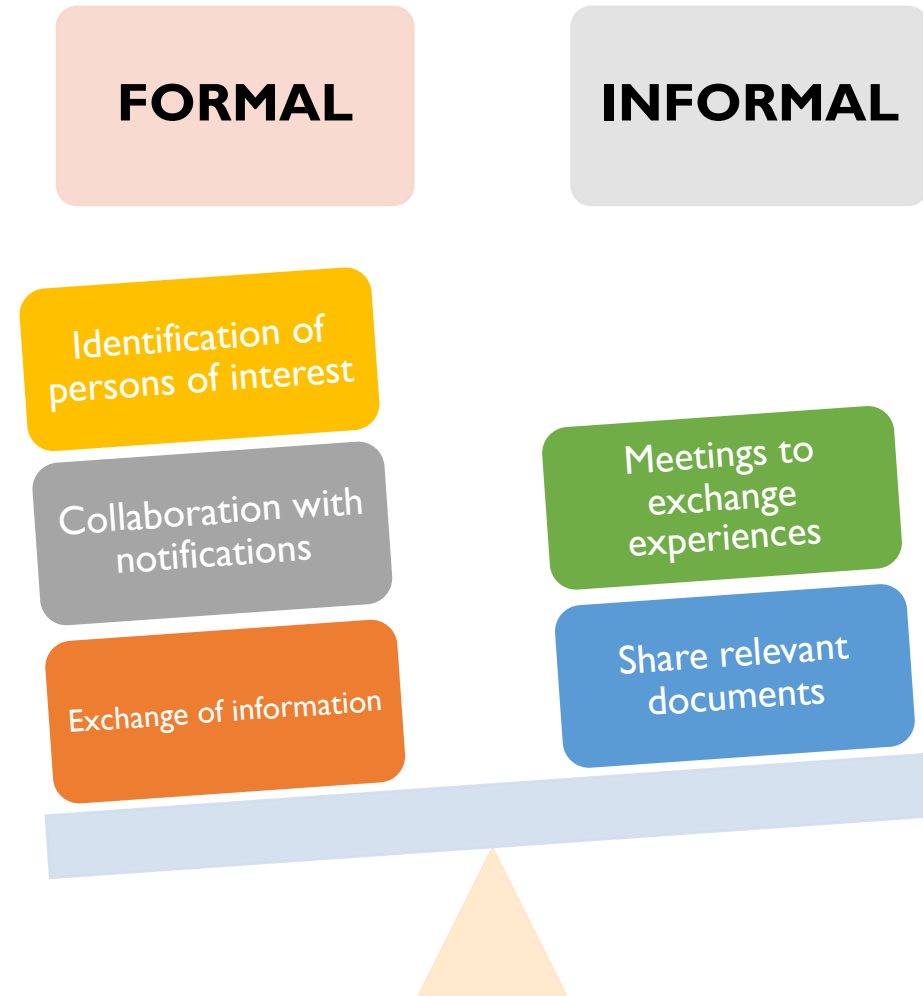


# **BEST PRACTICES FOR CROSS-BORDER CARTEL INVESTIGATIONS**

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**November 23, 2021**

# COLLABORATION TOOLS



The appropriate mix of formal and informal cooperation, depending on the availability of formal instruments, contacts with the other authorities involved, and the specific circumstances of the case under investigation.



## Tacna-Arica



### Formal Cooperation

Indecopi asked the Chilean competition agency for support the identification of the natural persons of Chilean nationality who provided the investigated service.

For its part, the Chilean competition agency requested the remission of the relevant documents considered in the disciplinary administrative procedure initiated in Peru.

### Informal Cooperation

Telephone conversations were held with the Chilean competition agency. The report and the file resolution in the case of the Arica-Tacna taxi drivers were sent to them.



## Case Toilet paper



### Informal Cooperation

Meetings were held with the Colombian and Chilean competition agencies on general aspects of the case.

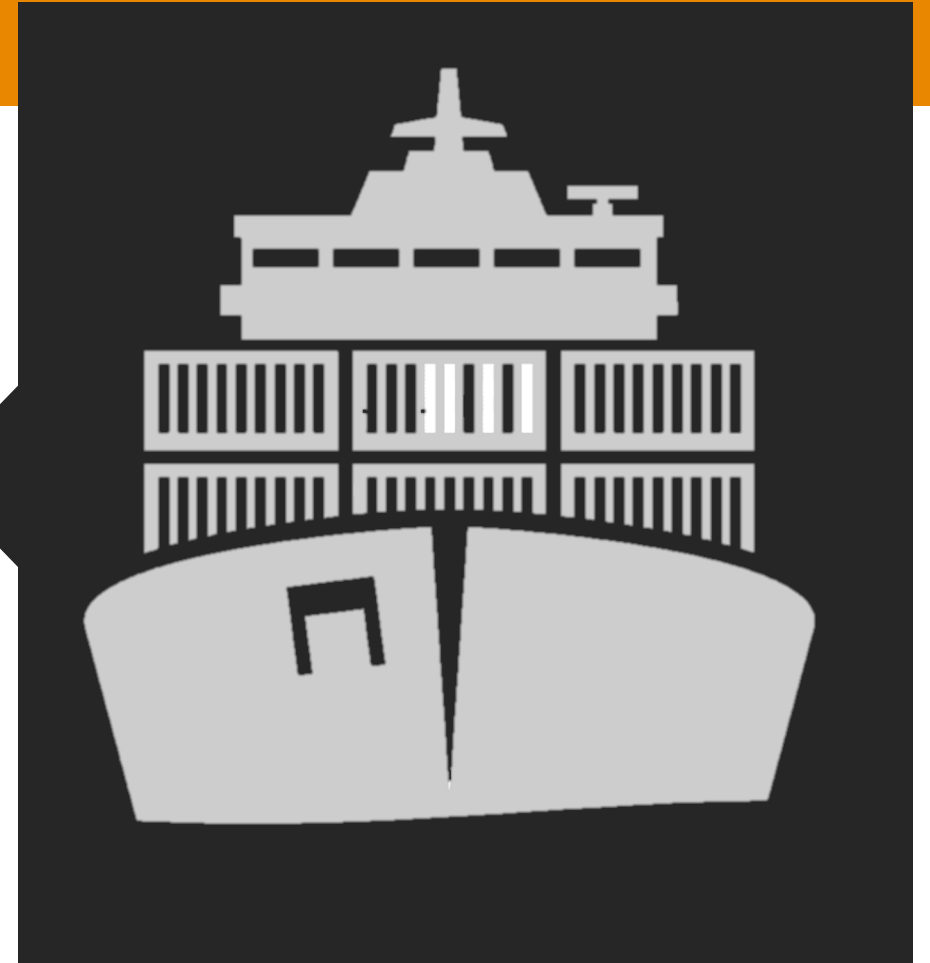


## Case RoRo



### Informal Cooperation

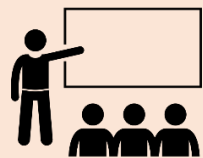
- One of the parties to the procedure signed a Waivers of Confidentiality, which made it possible to hold meetings with the competition agencies of other countries on general aspects of the case, such as issues regarding the statute of limitations.



# RECOMMENDATIONS



In cases of cross-border cartels, it is essential to establish a communication channel between competition agencies, in order to support each other.



Informal cooperation is often based on personal contacts based on trust, established through interactions at conferences, personal exchanges and participation in international forums.



Agencies must prioritize the cases to be investigated, seeking those where there is no doubt that their intervention will generate benefits for society.



 Indecopi

***Thank you***

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