### UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT

UNCTAD

Expert Meeting on
THE IMPACT OF ACCESS TO FINANCIAL SERVICES,
INCLUDING BY HIGHLIGHTING THE IMPACT ON REMITTANCES ON
DEVELOPMENT: ECONOMIC EMPOWERMENT OF WOMEN AND YOUTH
12-14 November 2014

### **SESSION 5:**

NEW TECHNOLOGIES TO IMPROVE ACCESS TO FINANCIAL SERVICES

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# DEFINING A SUCCESSFUL M-PAYMENT MODEL FOR FINANCIAL INCLUSION -

A REGULATORY PERSPECTIVE

Olutunmbi Idowu Head of Regulation & Risk Control, Ericsson

### FINANCIAL INCLUSION

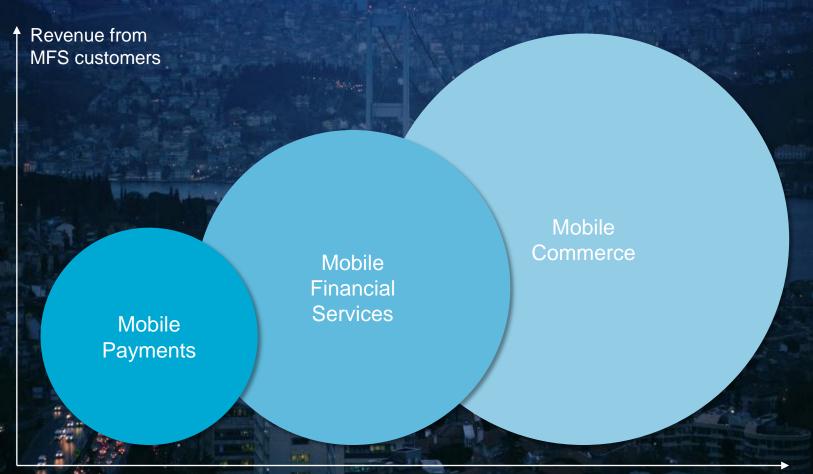


Full financial inclusion is a state in which all people who can use them have access to a suite of quality financial services, provided at affordable prices, in a convenient manner, and with dignity for the clients.

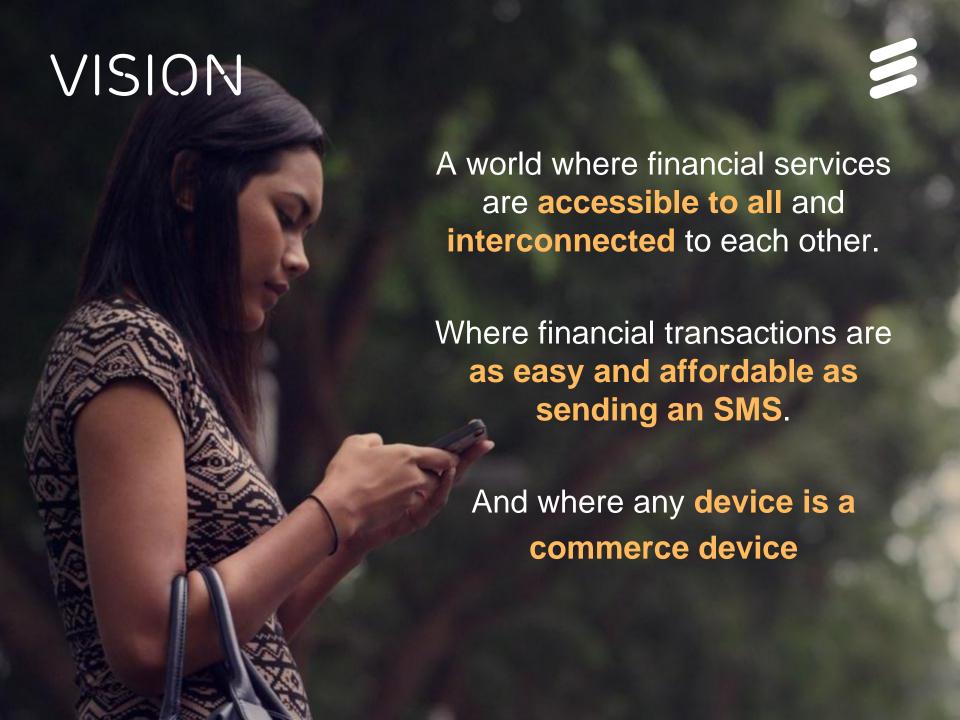
Center for Financial Inclusion

# MFS MATURITY MODEL GOING FROM P2P MODELS TO TRUE FINANCIAL INCLUSION





Number of activated wallets



## SEVEN PILLARS OF SUCCESS

The World Economic Forum (WEF) has stated that there are seven key pillars of mass success for mobile financial services adoption

- 1. Regulatory proportionality
- 2. Consumer protection
- Market competitiveness
- 4. Market catalysts
- 5. End-user empowerment and access
- 6. Distribution and agent network
- 7. Adoption and availability

#### Ericsson adds

8. Partnerships

### SUMMARY

- The social promise of Financial Inclusion is attainable through effective partnerships
- Fit-for-purpose regulations needed to create the enabling environment required for imaginative participation
- New players bring innovation, direction and drive





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