Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting (ISAR)

29th SESSION

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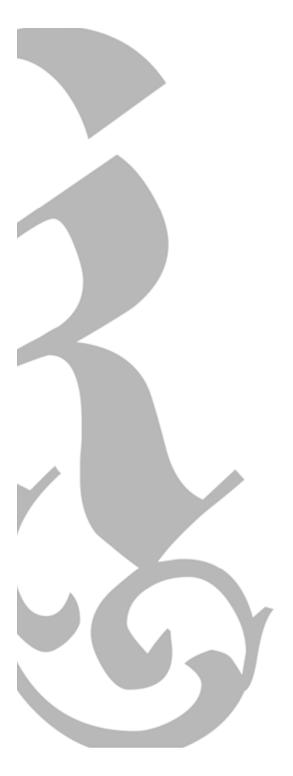
> Friday, 2 November 2012 Morning Session

Sustainability Reporting

Presented by

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Corporate Anights

The Company for Clean Capitalism

Trends in Corporate Sustainability Reporting

Prepared for: ISAR

November 2nd, 2012

CORPORATEKNIGHTS.COM

Outline

- About Corporate Knights
- The Drivers of Corporate Sustainability Disclosure
- Corporate Knights and Sustainable Stock Exchanges
- Next Steps for 2013
- Q&A

Corporate Knights is a specialized media and investment

research company

Corporate Knights has 3 main activities:

Corporate Knights Magazine: Publishes
the world's largest circulation magazine
focused on the intersection of business and
society. Distributed quarterly in The
Washington Post and Canada's Globe and
Mail

- Corporate Knights Capital: Research team provides quantitative sustainability services for investors and benchmarking services for corporates
- Council for Clean Capitalism: Secretariat to council of companies working to catalyze policy changes so that sustainable activity in the economy is better rewarded and financed

"Corporate Knights is one of the most advanced practitioners seeking ESG correlation to core business metrics such as revenue growth, cost reduction, and profitability."

-Michael E. Porter, Harvard Business School October, 2012

Rising Expectations for Corporate Sustainability Disclosure



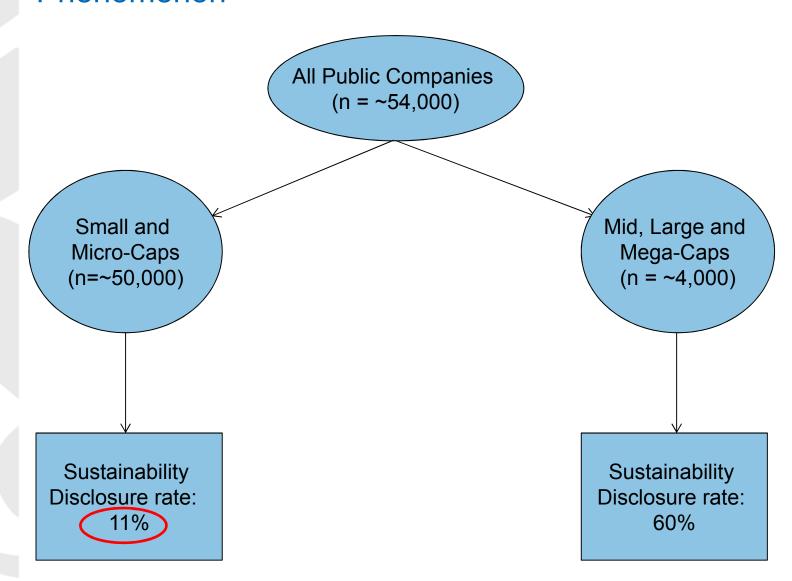
Corporate Knights and Sustainable Stock Exchanges

- Corporate Knights commissioned to prepare quantitative disclosure study to support the Sustainable Stock Exchanges 2012 Global Dialogue at Rio +20
- Analyzed the world's stock exchanges on three measures of disclosure performance
- Purpose:
 - Determine the world's most advanced stock exchanges from a sustainability disclosure standpoint
 - Identify disclosure trends for seven 'first generation' sustainability indicators
 - Find pockets of successful policy

Key Findings

 Disclosure not (yet) consistently practiced by small and micro-cap companies

Sustainability Disclosure Largely a Large Company Phenomenon





- 1. Disclosure not (yet) consistently practiced by small and micro-cap companies
- 2. Great process of 'catch up' taking place among emerging markets-based exchanges

Growth in Sustainability Disclosure: Emerging Markets Playing Catch Up

	Payroll	Energy	Water	Waste	GHGs	Employee Turnover	LTIR
Composite exchange with highest disclosure rate, 2010	Finland	Finland	Portugal	Finland	Finland	Italy	Denmark
Composite exchange with fastest growing disclosure rate, 2006-2010	Chile	China	South Africa	South Africa	South Africa	South Africa	South Africa



- Disclosure not (yet) consistently practiced by small and micro-cap companies
- 2. Great process of 'catch up' taking place among emerging markets-based exchanges
- 3. Enormous discrepancies across sectors

Disclosure of First Generation Indicators by Sector

	First Generation Sustainability Indicators							
Sector	Energy	GHGs	Water	Waste	LTIR	Employee Turnover	Payroll	
Consumer Discretionary	22%	17%	20%	19%	6%	6%	38%	
Consumer Staples	30%	23%	27%	25%	11%	8%	36%	
Energy	21%	18%	17%	15%	17%	10%	27%	
Financials	17%	13%	15%	11%	2%	10%	35%	
Health Care	29%	18%	27%	25%	13%	10%	34%	
Industrials	27%	18%	24%	23%	11%	10%	46%	
Information Technology	25%	20%	22%	22%	5%	8%	29%	
Materials	39%	24%	35%	28%	23%	16%	45%	
Telecommuni- cation Services	29%	21%	22%	24%	7%	14%	40%	
Utilities	31%	29%	35%	30%	18%	20%	45%	



- Disclosure not (yet) consistently practiced by small and micro-cap companies
- 2. Great process of 'catch up' taking place among emerging markets-based exchanges
- 3. Enormous discrepancies across sectors
- 4. The top performing stock exchanges all have some form of disclosure standards in place

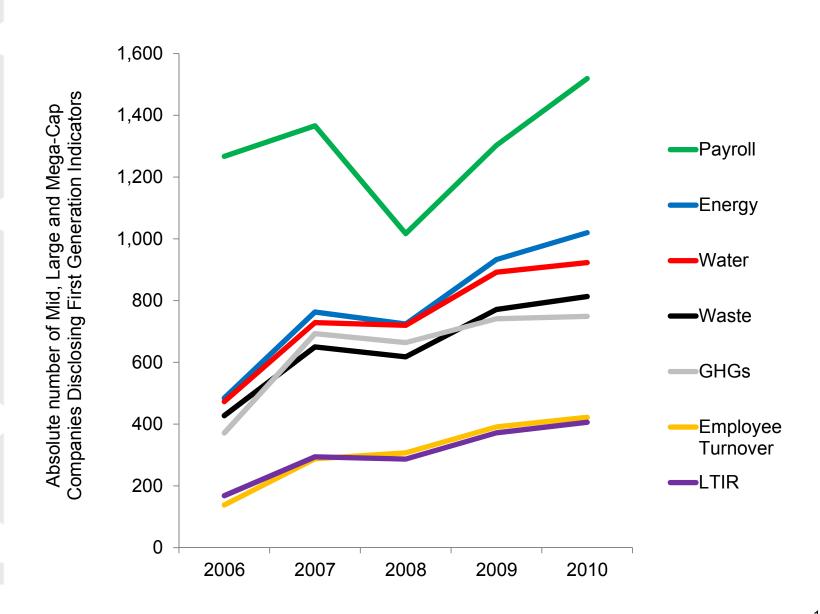
Overall Sustainability Disclosure Performance

Rank	Composite Stock Exchange	Disclosure Score (Maximum 20)	Disclosure Growth Score (Maximum 10)	Disclosure Timeliness Score (Maximum 10)	Overall Score (Maximum 40)	Sustainability Disclosure Regulations (Y/N)
1	Netherlands	14.1	8.8	9.4	32.3	$/ \checkmark \setminus$
2	Denmark	15.9	5.6	10	31.5	✓
3	Spain	17.6	8.2	5.6	31.5	✓
4	Finland	19.4	6.8	5.3	31.5	✓
5	South Africa	16.5	10	4.7	31.2	✓
6	Sweden	12.3	7.1	9.1	28.5	✓
7	Italy	18.8	6.5	2.9	28.2	✓
8	Brazil	15.3	9.7	3.2	28.2	✓
9	Norway	11.8	7.9	8.2	27.9	✓
10	France	18.2	4.4	4.1	26.7	\



- Disclosure not (yet) consistently practiced by small and micro-cap companies
- 2. Great process of 'catch up' taking place among emerging markets-based exchanges
- 3. Enormous discrepancies across sectors
- 4. The top performing stock exchanges all have some form of disclosure standards in place
- 5. Absolute number of large companies disclosing 'first generation' sustainability indicators is rising

Disclosure of First Generation Indicators, by Year



Recommendations

- A mandatory disclosure framework urgently needed
- Graduated, sector-specific approach
- Secular shift to incentivize Integrated Reporting

Next Steps

- Corporate Knights organizing second iteration of SSE report, to be launched in October 2013
- Working with series of partners
- Goal: create globally recognized benchmark for sustainability disclosure practices of stock exchanges
- Focus: cross-referencing policies with practice, at level of individual stock exchange
- Sponsorship opportunities

Thank you

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