



Fifth BioTrade Congress: Linking trade and biodiversity

Buyers and sellers' exchange



12-13 September 2019

Palais des Nations, Geneva

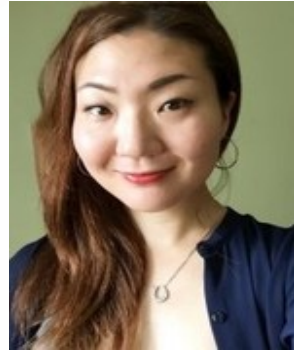


Buyers and Sellers' Exchange

Chairs:



Lorena Jaramillo,
UNCTAD



Lika Sasaki,
UNCTAD



Véronique Rossow,
International consultant

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva





Eudafano Women's Co-operative LTD, Namibia



Martha K Kangandjo-Negumbo, Factory Manager

ewc@iway.na / kangandjomartha@yahoo.co.uk



Marula



Marula Oil



Cracked Marula nuts



Kalahari Melon Seed Oil



Drums of oils ready for shipping

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Grupo Trichilia Mozambique



Ana Alecia Lyman, Founder and partner

Ana.alecia@trichilia.group - www.trichilia.group



Trichilia emetica oil and derivatives

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Kalahari Natural Oils, Zambia



Monica Rydsmo Robson

monica@kalaharibiocare.com - www.kalaharibiocare.com



Mongongo kernel oil,
INCI name: *Schinziophyton Rautanenii* Kernel Oil

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



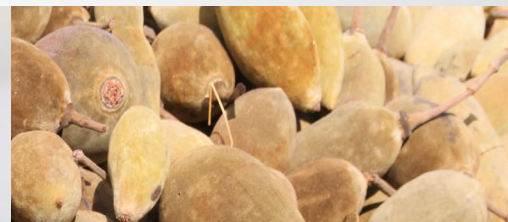


Baobab Products Mozambique



Andrew Kingman, Managing Director

andrew@micaia.org - www.baobabmozambique.com



Boabab powder and seed oil.
(Adansonia digitate L.)



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva





Portfolio of products from CRIAA SA-DC & the Namibian Network of the Cosmetic Industry (NANCI)



Michel Mallet, CRIAA-SA-DC and member NANCI



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva





Duc Phu Agriculture Forestry Join Stock Company, Viet Nam



Giap Thi Hoai Thanh, Sales Manager

hoaitanh@benzoinvietnam.com - Benzoinvietnam.com



**Siam Benzoin gum
(*Styrax tonkinensis*)**



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva





DakDae Enterprise, Lao People's Democratic Republic



Anousone Phimmachan, Co-founder

anousone@dakdae.com - www.dakdae.com



Prickly ash
(*Zanthoxylum rhetsa*)



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Other BioTrade companies & products from Viet Nam and Myanmar



Rudolf Lüthi, Head, Sustainable and Inclusive Economies, Helvetas Swiss Intercooperation

Rudolf.Luethi@helvetas.org,
www.helvetas.org



Thanakha



Jujube (Ziziphus mauritiana Lamarck)



Vietnam Organic Agriculture Association

Shan tea, Star Anis, Cinnamon, Turmeric, Ginger, Gac and Benzoin

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva

Other BioTrade companies & products developed in Lao PDR



Rudolf Lüthi, Helvetas Swiss Intercooperation

Rudolf.Luethi@helvetas.org,
www.helvetas.org



Benzoin



Indian Prickly Ash, SILK products, Pepper, Hibiscus, Mulberry Tea, Sacha Inchi

Tea (*Camellia sinensis*) from 4 different tea factories in Phongsaly province of Lao PDR





Implementation of Biodiversity Action Plan in India

Poonam Pandey, GIZ Private Business
Action for Biodiversity Project

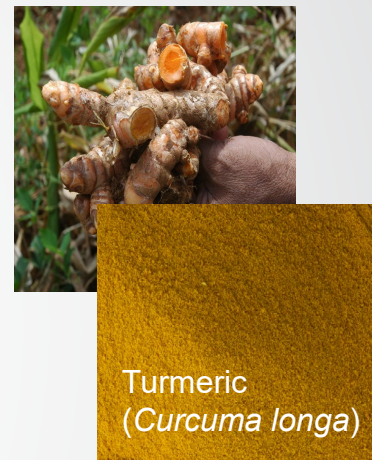
poonam.pandey@giz.de,
www.giz.de/en/worldwide/40693.html

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Portfolio of products developed complying with the Biodiversity Action Plans, India



K. J. Venugopal, Technical Expert,
World Spice Organization

venu@foodsafety.in - www.wsospice.org

**Spices: dried fruits, berries, whole, powders,
oils and oleoresins**

162 Members

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva

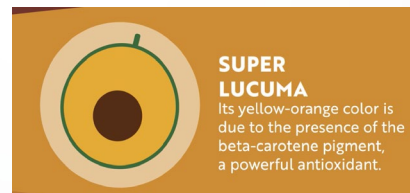
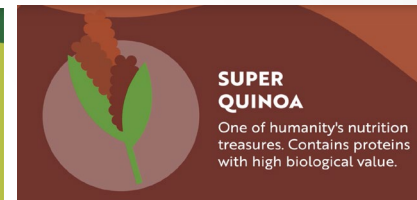
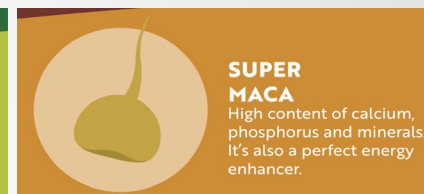


BioTrade portfolio of companies and products, Peru



María del Pilar Alarcón, Coordinator
Sustainable Trade Department

malarcon@promperu.gob.pe – www.promperu.gob.pe



<https://www.youtube.com/watch?v=S6BzKjMGPNE&feature=youtu.be>

Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Portfolio of BioTrade products in Ecuador



Omar Malagón,
Bioemprende/UTPL

omalagon@utpl.edu.ec



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva

Portfolio of BioTrade projects/products in Latin America: cocoa and Blue BioTrade



René Gómez-García Palao, Director,
Sustainability, Inclusion and Climate Change, CAF
rgomez@caf.com - www.caf.com



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



Stephen Fevrier, Head,
Permanent Delegation of the OECS
www.oecs.int



Mollusks (queen conch) and
algae-based products



Natura Cosmetics and its Natura Ekos line



João Teixeira, Senior Sustainability
Coordinator

joaoteixeira@natura.net - www.natura.net



Fifth BioTrade Congress: Linking trade and biodiversity

12–13 September 2019 | Palais des Nations, Geneva



3 working groups (*rotate every 20 mins*)

Africa

- **Eudafano Women's Co-operative**, Namibia
- **Grupo Trichilia Mozambique**
- **Baobab Products Mozambique**
- **NANCI**, Namibia
- **Kalahari Natural Oils Ltd**, Zambia

Asia

- **Duc Phu Agriculture Forestry Joint Stock Company**, Viet Nam
- **Dakdae Enterprise**, Lao PDR
- **Helvetas**: Other BioTrade companies/products in Mekong
- **World Spice Organization**, India

Latin America and the Caribbean

- **PromPerú**: BioTrade products in Peru
- **Bioemprende/UTPL**: BioTrade products in Ecuador
- **OECS**: mollusks & algae-based products
- **Natura Cosmetics**: Natura Ekos line

