



NON-TARIFF MEASURES WEEK

NTMs: The Good, the Bad, and the Ugly

14-15 October 2019

The role of NTM within a region: Strengthening regional cooperation and deep integration for sustainable development

by

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The views expressed are those of the author and do not necessarily reflect the views of UNCTAD



IGTC

International Grain Trade Coalition



The role of NTM within a region:
Strengthening regional
cooperation and deep integration
for sustainable development

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International Grain Trade Coalition (IGTC)

Aim: to achieve a market and regulatory environment supportive of trade that avoids disruptions in the international trade of grain, oilseeds, pulses and derived products.



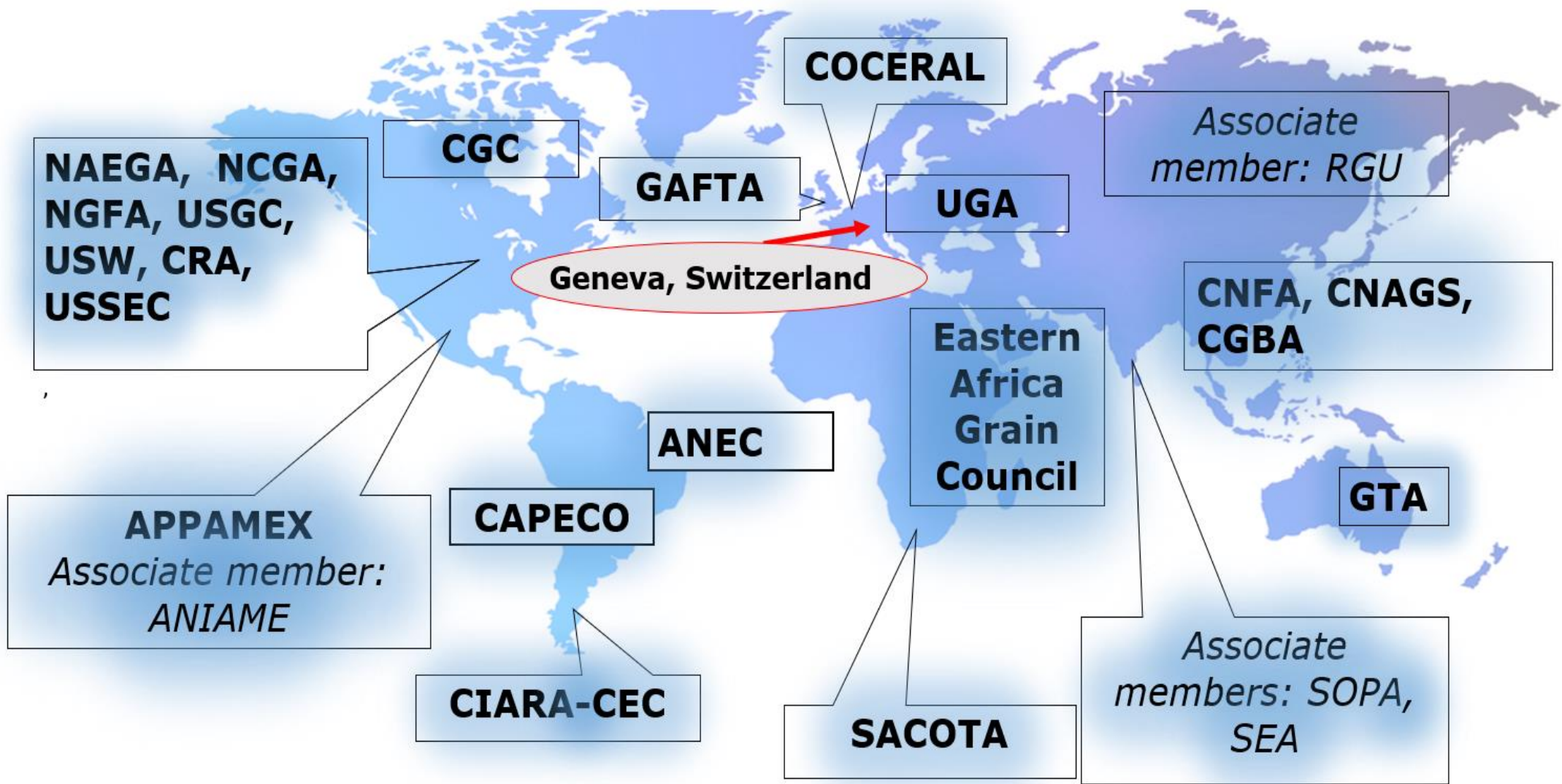
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25 member associations, around 8000 businesses in over 80 countries





Features of the global grain trade



- Well developed and highly globalised
- Large, growing and increasingly complex
- Utilises sophisticated infrastructure and processes to provide safe, cost effective, reliable supply
- Moves product in high volumes with interchangeability of commodity, transportation, handling and infrastructure
- Constant improvement and innovation





Digitization of grain trade documents



Examples:

- Commodity Contracts – Multiple in-house systems
- Shipping Documents
 - Bills of Lading – Vessel Owner/Agent
 - Certificates Quality/Quantity
 - Certificate of Origin
 - Phytos – Govt. Dept.
 - And list goes on.....
- Only a portion of this is captured electronically but there is a track record of successes and support.
- **Limitations are sometimes institutional (Banking, Shipping, Regulatory) resulting in some reluctance to champion technology and support “paperless” transactions.**



Benefits of electronic documentation



Importers

Early arrival of electronic paperwork

assisting rapid and uninterrupted discharge of grain

Potential to reduce demurrage costs

Visibility of transactions to assist inventory planning

Removal of the need to use Letters of Indemnity to allow discharge of goods

Exporters

Savings:

Time – reduced end to end transaction time

Costs – reduced time means faster payment

Costs – reduced resources and effort to supply original and any re-worked documents

Security & Risk:

Eliminates risk of loss of documents

Eliminates risk of fraud

Reduces risk of non payment

Improved quality & integrity of data

Efficiency:

No paper documents to process, manage, track, send and archive

Reporting capability



What is an ePhyto?



NOT a paper certificate



NOT a scan of a paper certificate

Electronic equivalent of a paper phytosanitary certificate

Standardized XML schema (structure)



The ePhyto Solution



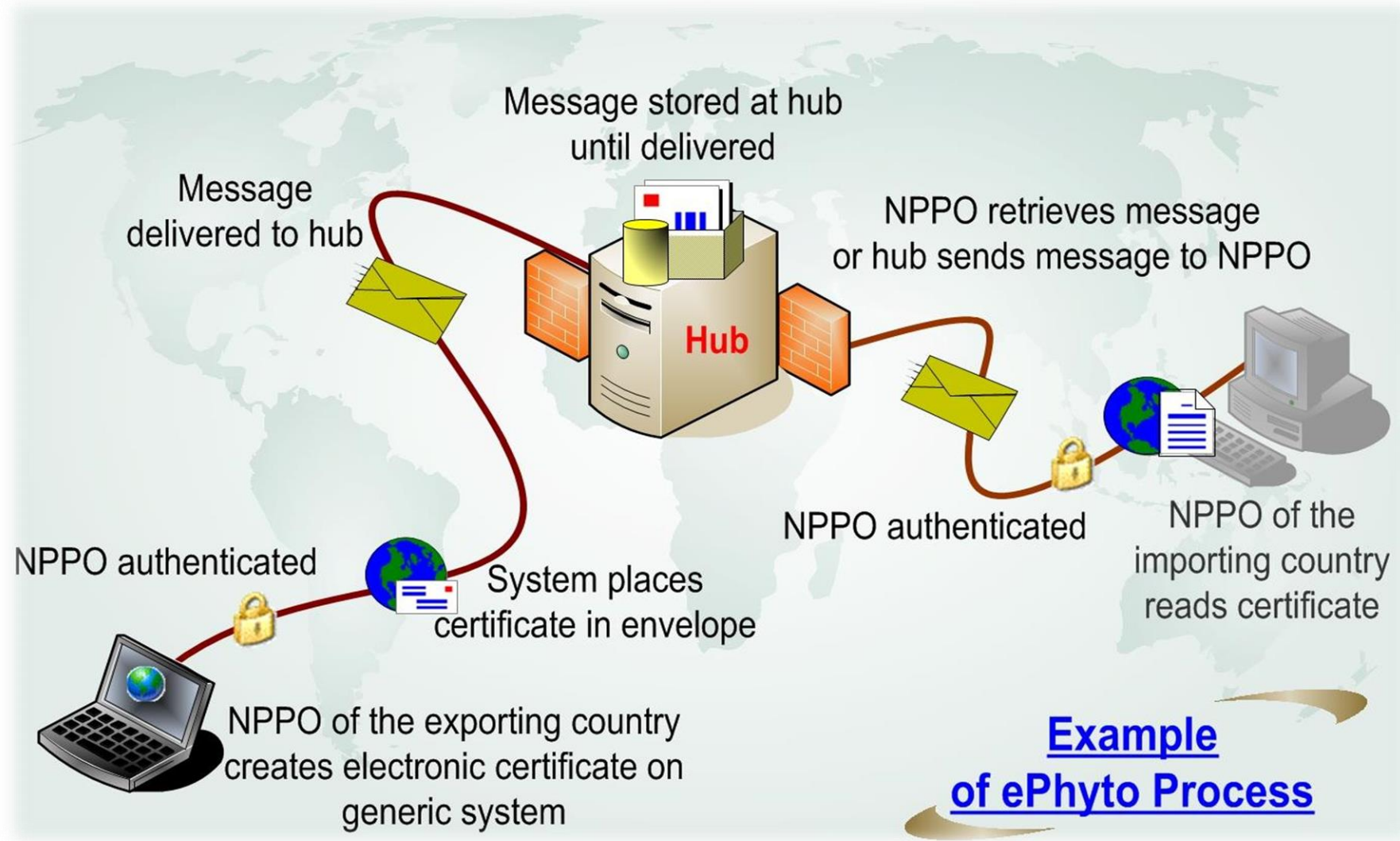
International
Plant Protection
Convention

The IPPC ePhyto Solution aims at supporting the exchange of ePhytos between National Plant Protection Organizations (NPPOs)

The ePhyto Solution is designed to significantly improve security, border efficiency, and global coverage, making the movement of goods across borders safer, faster, and cheaper.



How does the ePhyto work?





Global uptake of ePhyto (from August/September 2019 IPPC report)



Countries registered or in the testing environment: Antigua and Barbuda, Argentina, Australia, Belgium, Brazil, Cambodia, Canada, Cayman Islands, Chile, China, Colombia, Costa Rica, Ecuador, Fiji, Ghana, Grenada, Guyana, Hong Kong, Indonesia, Jamaica, Kenya, Korea, Malaysia, Mexico, Morocco, Myanmar, Netherlands, New Zealand, Norway, Paraguay, Peru, Philippines, Saint Kitts and Nevis, Saint Vincent and the Grenadines, Samoa, South Africa, Sri Lanka, UK, USA

Countries in full exchange mode: Argentina, Chile, Ghana, Netherlands, New Zealand, Samoa, USA



The ePhyto Solution and involvement of industry



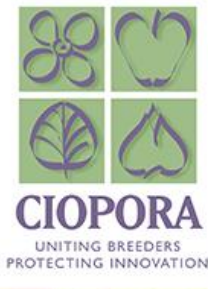
- The ePhyto Industry Advisory Group (IAG) has been established to provide **practical guidance and advice** to the IPPC Secretariat on the design, development and deployment of an ePhyto Solution
- The IAG will also advise the IPPC Secretariat on the feasibility of the project and its ability to facilitate efficient and effective trade flows.



Industry Advisory Group: unique issues



Grain	shiploads, high logistic costs
Seeds	re-exports and long storage
Fruits	perishable goods
Wood	variation in origins en purposes, re-export
Potato	import restrictions
Flowers	perishable goods, limited use period





Communication is key: industry, NPPOs, governments



Registered NPPO(s)

Following are the list of registered NPPOs currently using the HUB

Argentina-Servicio Nacional de Sanidad y Calidad Agroalimentaria, SENASA Currently Sending and Receiving Certificates
Australia-Department of Agriculture and Water Resources Currently Sending and Receiving Certificates
Canada-Canadian Food Inspection Agency
Chile-SERVICIO AGRÍCOLA Y GANADERO / COSAVE Currently Sending and Receiving Certificates
China-General Administration of Quality Supervision, Inspection and Quarantine of the People's Republic of China(AQSIQ)
Ecuador-Agencia de Regulación y Control Fito y Zoonosanitario Currently Sending Certificates
Fiji-Biosecurity Authority of Fiji (BAF)
Kenya-KENYA PLANT HEALTH INSPECTORATE SERVICE Currently Sending Certificates
Korea (the Republic of)-Animal and Plant Quarantine Agency (APQA)
Mexico-Secretaría de Agricultura, Ganadería, Desarrollo Rural, Pesca y Alimentación (SAGARPA)
Netherlands (the)-Netherlands Food and Consumer Product Safety Authority Currently Sending and Receiving Certificates

<https://hub.ephytoexchange.org/AdminConsole/index.html?#nppolist>

In order to plan for case studies, the grain trade needs to know which countries are ready to send and receive ePhytos, and when

Today, information about the “readiness” of countries is obtained from:

- National government contacts
- IPPC
- The IPPC “dashboard” (screenshot, left)



Communication is key: industry, NPPOs, governments



Guide to Joining the
ePhyto Hub



September 2

ePhyto Factsheet #9

ePhyto pilot

Protecting the world's plant resources from pests

The hub and generic system



联合国
粮农组织

Food and Agriculture
Organization of the
United Nations

Organisation des Nations
Unies pour l'alimentation
et l'agriculture

Продовольственная и
сельскохозяйственная
организация
Объединенных Наций

Organización de las
Naciones Unidas para la
Alimentación y la Agricultura

منظمة
الأمم المتحدة
للإغذية والزراعة

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- IPPC education materials are useful and help to keep industry informed: Fact sheets, guides, PowerPoints, meeting reports

- Industry Advisory Group (IAG) is committed to mobilize the private sector to support as appropriate

COMMISSION ON PHYTOSANITARY
MEASURES



IGTC

International Grain Trade Coalition



Thank you

IGTC seeks partnership with governmental bodies and other international interest groups.

For-profit entities supporting IGTC are welcome to be identified as IGTC Corporate Stakeholders and help guide our work. Trade Associations and Councils working to support international trade of grains, oilseeds, pulses and other agri-bulks are welcome to apply for IGTC.

COCERAL is the EU Association member of IGTC.

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