Single Window in the Context of eCommerce



Virginia Cram-Martos
28 April 2017
UNCTAD eCommerce Week

Single Window

 Reduces regulatory and procedural barriers to trade; facilitates compliance with remaining requirements; and reduces transaction costs

 Single Window is a key element in creating an eCommerce friendly environment

Now, lets look a little deeper...



What do we mean by eCommerce?

A conceptual framework

Nature ('how')

Digitally ordered and/or

Platform enabled and/or

Digitally delivered

Product ('what')

Goods

Services

Information

Actors ('who')

Business

Consumer

Government

All Single Windows cover

- ✓ At least one « how »
- ✓ All but one product (goods)
- ✓ All but one actor (consumer)
- ✓ And some cover more

Nature Product Actors ('how') ('what') ('who') **Digitally Business** ordered and/or **Platform Services** enabled and/or Digitally delivered Government Information

SO?

A Single Window is a specialised eCommerce platform covering



- 1) G2B border clearance services and (frequently)
- 2) B2B logistics and other trade services

In designing Single Windows, we often put the emphasis on 1) because it is essential and it is not easy

At the same time, **2) is critical for business success**Especially in developing countries and for MSMEs everywhere

CONCLUSION

When planning a Single Window, we need to remember that it IS eCommerce, and we need to think, from the beginning, about how to make an eCommerce platform that supports the MSME community

- A Single Window designed to support trade will create economic growth
- A Single Window designed to support the success of MSMEs in trade will create sustainable development

LETS WORK TO CREATE A SINGLE WINDOW THAT IS A



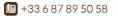
WINDOW OF OPPORTUNITY

Thank you! **Merci Infiniment! Gracias!**



VIRGINIA CRAM-MARTOS

93bis Place Perdtemps, 01220 Divonne-les-Bains, France







Innovation, eCommerce and Trade for Development