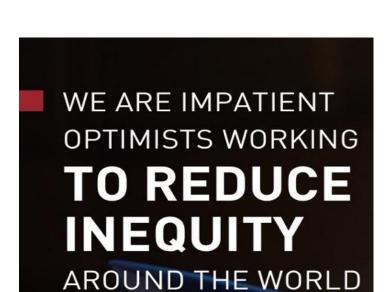


BILL & MELINDA GATES foundation



PURPOSE AND FOCUS















TRANSFORMATIVE TECHNOLOGY COMMERCIALIZATION – THE ROLE OF PHILANTHROPY

DEVELOP SUPPLY:

Develop compelling products and validate their commercial application to create a supply of NSS solutions

REDUCE RISK:

For new sanitation technologies, reduce the risk of market entry for commercial partners

STIMULATE EARLY MARKET

Stimulate the growth of a market ecosystem that drives demand for non-sewered sanitation industries in Launch countries early adopters' market



We try to be thoughtful about the role

CONFIDENTIAL

IMPACT OF STANDARDS: THE SEWER REGULATIONS IN 1832 UNLOCKED THE POTENTIAL OF SEWER TECHNOLOGY

Edwin Chadwick 1800 – 1890,
The pioneer of the plumbing regulations
Sir Edwin Chadwick KCB was an English social reformer who is noted for his work to reform the Poor Laws and to improve sanitary conditions and public health.



Source: Wikipedia, Sept. 2016

PERFORMANCE SPECS FOR SAFE OFF-GRID TOILETS ISO30500

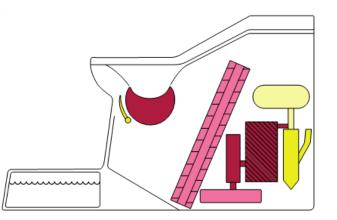
The aim of the Reinvented Toilet is to: destroy all pathogens onsite and recover valuable resources, operate without sewer, water or electricity connections and cost less than \$0.05/user/day in a sustainable business model.

ELIMINATE PATHOGENS

- Eliminate safety concerns via handling
- Reduce disease burden
- Improve environmental safety

OPERATE OFF GRID

- Eliminate need for external inputs such as water and energy
- Make portable and easy to install



CONVEY LOW LIFE-CYCLE COSTS

- Reduce need for pit emptying
- Ensure a sustainable business model, including maintenance via service providers

PRESENT MODULAR, ATTRACTIVE INTERFACE

- Reduce / eliminate construction costs
- Provide clean and dignified product
- Eliminate odors and waste

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SANS 30500:2019

Edition 1

ISO 30500:2018

dition 1

SOUTH AFRICAN NATIONAL STANDARD

Non-sewered sanitation systems —
Prefabricated integrated treatment units —
General safety and performance requirements
for design and testing

This national standard is the identical implementation of ISO 30500:2018, and is adopted with the permission of International Organisation Standardization.

WARNING

This document references other documents normatively.

Published by the South African Bureau of Standards

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ISO 30500 **adopted in 29 countries including,** South Africa, Senegal, Nigeria, Cameroon and Benin, USA, Canada, ...



PRIMARY FRAMEWORK: PATH TO COMMERCIALIZATION AND SCALE



Partnerships / expertise required

Science/Engineering/social innovation & Breakthroughs

- Academic,
- · Product/ service design
- R&D funding Inst.
- Industry,
- Inventors

Engineering / social Innovation

- Industry
- · Prototyping companies,
- R&D / industry funding
- · Costumer insight
- · Academic,

Engineering / business Innovation

- Industry.
- · Costumer insight,
- · Market research
- · Prototyping companies
- Industry / government funding

Business Innovation

- social Innovation
 Industry.
- regulators,
- Public sector (incentives)
- Market research

Policy innovation

- GovernmentIndustry,
- industry,
 regulators,
- regulators,
 Public sector
- · Market research

Policy innovation

- Government
- Industry,
- regulators,
 Public sector
- Market research



OVERVIEW OF OUR PORTFOLIO: MORE THAN 25 ADVANCED TECHNOLOGIES READY FOR COMMERCIAL PARTNERS



> 20 licenses executed for product development and commercialization since 2018

Example of solids output for safe discharge

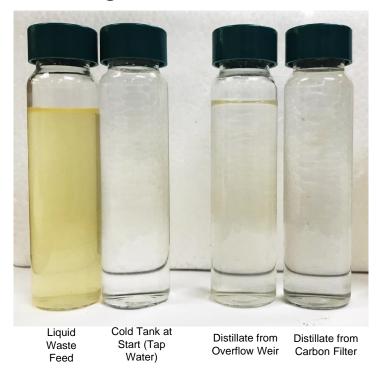




1 hour @ **1.0** RPM, 300°C

Example of liquid output for safe reuse for flushing

- No pathogens
- Treated to meet ISO 30500 specs
- Safe to discharge in waste bin or garden/plants
- Safe to recycle water for flushing



Households Reinvented Toilets Products/Technologies in the pipeline

All systems use combustion for solids processing, recycle water for flushing, and can fit indoor bathroom, or configured to have the treatment systems outside, in cold or dry climate.



Designed by Georgia Tech Tech transfer/licensing in process

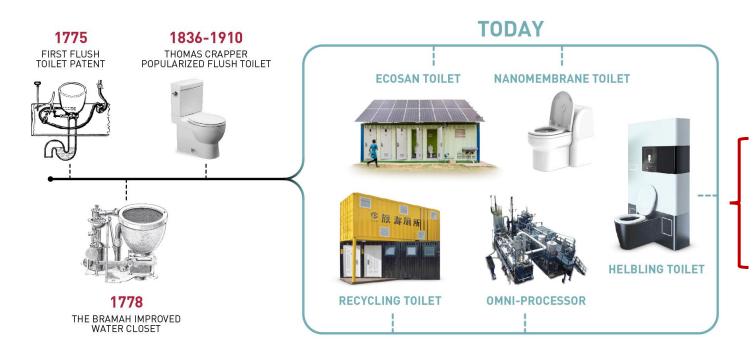


Designed by Cranfield University, licensed by Huatie and JOMOO



Designed by Samsung / tech transfer/licensing in process

THE TOILET REVOLUTION



Design requirements (ISO 30500 / ISO 318 00)

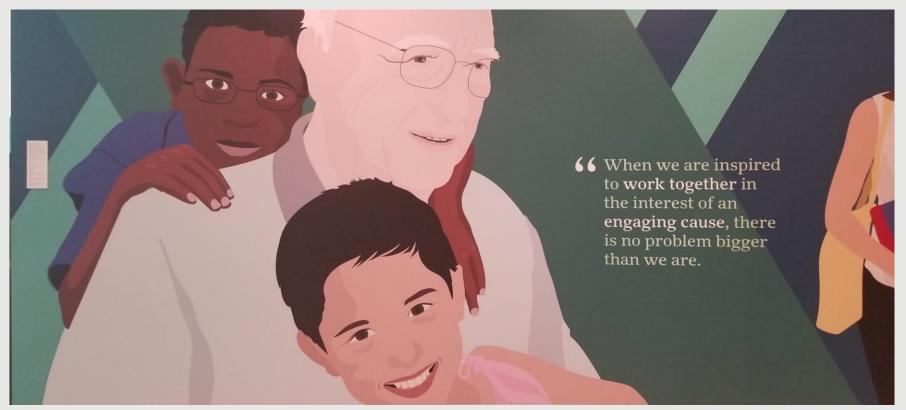
- Pathogen kill
- Water saving/recovery/reuse
- Energy efficient /self-sustain
- Affordable / appealing
- Attractive value proposition

Learn more...

- This Toilet Works Off the Grid
- The future of sanitation: 10 years of reinventing the toilet
- Flush with innovation: 10 years of reinventing the toilet
- Why the world deserves a better toilet
- ISO 30500:2018 Non-sewered sanitation systems Prefabricated integrated treatment units General safety and performance requirements for design and testing



THANK YOU! Let's go together, faster and farther



FOOTER GOES HERE 14