GRADUATE

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

The Art and Science of Debt Sustainability Analysis

Ugo Panizza

Pictet Chair in Finance and Development The Graduate Institute & CEPR

Trade and Development Board Geneva, September 2016

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

DSA: The economist's view

$$\Delta d = (i - g)d - ps$$

$D_{t} \leq \sum_{k=0}^{\infty} \frac{E_{t}(PS_{t+k})}{\prod_{j=1}^{k} (1 + E_{t}(i_{t+j}))}$ IMF/WB DSA

PS=Primary Surplus => Gov't revenues-Gov't expenditures excluding interests

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT

GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

DSA: The policymaker's view

Carta de Lima

Lima, 29 de marzo del 2004

Los Gobernadores del BID que firman este documento, presentes en la XLV Reunión Anual de las Asambleas de Gobernadores, en Lima, Perú, acordaron manifestar de manera

8. Preocupados por la efectividad de las inversiones públicas y considerando que los proyectos de inversión financiados por los Organismos Financieros Multilaterales son sometidos a un riguroso análisis técnico por parte de esas instituciones, tanto en la obtención de los préstamos como en el seguimiento de los proyectos, los Gobernadores defienden de igual manera que estas inversiones tengan un tratamiento diferenciado en el cálculo de los parámetros a los que están sometidos los gastos corrientes.

BOLIVIA ARGENT TUEL EQUADON MEXICO URUGUS PARDGUA Columbia Chile Free

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

DSA 2.0

- Incorporate public investment
- But, how do you measure quality?

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT

GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Measuring Policies

Figure 12. Correlations Among Public Investment Institutions



Source: IMF (2015)

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT

GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Policies & Effectiveness

b. PIE-X (Physical Indicator) to PIMA Score



Institutional Strength

AEsEMsLIDCs

GRADUATE

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE

OF INTERNATIONAL AND DEVELOPMENT STUDIES

Policies & Effectiveness



PIMA

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Challenges

- PIMA
 - -45 indicators
 - Mixes policies with outcomes
 - Link with effectiveness
 - -Link with Growth

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Challenges

- DSA 2.0
 - -Complex
 - -Assumptions may conceal biases
 - Looks like science

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Art & Science





A POLICY PROPOSAL

GRADUATE INSTITUTE GENEVA

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

_

GRADUATE

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Why do we need the tool?

- DSA/DSF have essentially two uses
 - They are used to give policy advice
 - They are used to allocate concessional resources
- For policy advice, we are stuck and we need a mix of art and science
- For allocating concessional resources, we could think about contingent mechanisms which explicitly incorporate uncertainty



INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE

OF INTERNATIONAL AND

DEVELOPMENT STUDIES

Quick summary of the DSF for allocation of concessional resources

- ...we forecast growth over the next twenty years
- ...we look at the quality of policies and institutions
- ...and we decide whether a country will be able to repay
- If so, more money at concessional rate (green light countries)
- If not, less money in form of grant (red light countries)
- There are also yellow light countries
- The problem is that the noise to signal ratio is huge
 - In the late 1960s many economists thought that Ghana would achieve rapid growth and nobody thought much of South Korea

It ain't what you don't know that gets you into trouble. It's what you know for sure that just ain't so (Mark Twain)



GRADUATE INSTITUTE GENEVA

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES



The problem with crystal balls

- (This)... may be the best theoretical indicator of sustainability, <u>it cannot however be</u> <u>constructed ... one must make projections of g</u> <u>far in the future, far beyond what is known</u> <u>with any accuracy</u>.
 - Blanchard (1990)

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

GRADUATE

Predicted growth versus actual growth AEs vs LICs

- I took a sample of **21 AEs**, computed real average GDP growth for the period 1988-1997, and used this historical average to predict output for 1998-2008
- Then, I compared this forecast with actual output in 2008
 - The median difference was 2%
 - The difference ranged between -23% and +22%
- I repeated the previous exercise using a sample of **38 LICs**
 - The median difference between actual and predicted growth was 39%
 - This difference ranged between -96% and 106%



INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

Mission impossible?

- Writing about OECD countries, Blanchard (1990) argued that it is hard to predict growth and this makes forward looking DSAs (or FSAs) very difficult
- Talking about LIC and EMs, Wyplosz (2005) says:
 - DSA is <u>mission impossible</u>, ...as sustainability is entirely forward looking... any indicator will be both <u>arbitrary and too imprecise to serve as tool</u> <u>for policy prescription.</u>



ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

Navigating the loans *versus* grant debate without a crystal ball

- If we don't know whether countries will be able to repay, why don't we just move from *ex ante* to *ex post* grants?
 - A proposal in the spirit of Niels Bohr
 - We all agree that your theory is crazy. The question that divides us is whether it is crazy enough to have a chance of being correct.
 - (Niels Bohr to Wolfgang Pauli after Pauli's presentation of Heisenberg's and Pauli's nonlinear field theory of elementary particles, Columbia University, 1958)



ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

The Bohr proposal

- Allocate official credit on the basis of need under the assumption that countries will be able to repay (possibly after a grace period)
- Set the repayments of official loans as a fixed percentage (up to a maximum) of the horrower's GDP
- Grants come *ex-post* (like in HIPC) but the rules are decided *ex-ante*

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES

The Bohr proposal: Advantages

- No need for crystal balls
 - Grants will only go to countries that really need them
 - There are many sources of uncertainty besides commodity prices and natural disasters
- It gives the right incentives to lenders
 No loan pushing
 - Less irresponsible and tied lending

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

The Bohr proposal: Problems

- Moral hazard
 - 1 Less incentives to grow
 - See Paul Krugman
 - 2 Fake statistics
 - This is a serious issue, we do need better statistics
 - 3 New lenders may jump in after (or before) the country gets debt relief
 - Prohibit (or limit) new borrowing (as it is done now)
 - Allow new borrowing only if it has the same GDP clauses as existing debt

 Silver lining: this would jump start the market for GDP indexed bonds
- How do you determine needs?
- The actual aid envelope is only known ex-post
 - This is OK, rich countries should be more able to bear risk
 - With temporary shocks, payments could be postponed but not cancelled
 - The maturity of the loan is not fixed in advance
 - Like highway concessions in Chile (Engel, Fischer, and Galetovic, 2001)
- Nasty regimes
 - Adopt an odious debt doctrine (nobody will lend to them)

GRADUATE

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

The Art and Science of Debt Sustainability Analysis

Ugo Panizza

Pictet Chair in Finance and Development The Graduate Institute & CEPR

Trade and Development Board Geneva, September 2016

APPENDIX

GRADUATE

INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE

GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

_

INSTITUT DE HAUTES

Predicted minus actual GDP at a 10-year horizon (%)

OECD Countries

diff

	Doncontiloc	Smallact		
	Percentries	SillaTIESL		
1%	2334607	2334607		
5%	1661483	1661483		
10%	1506397	1506397	Obs	21
25%	1239834	146919	Sum of Wgt.	21
50%	0223748		Mean	0248405
		Largest	Std. Dev.	.1101229
75%	.035207	.0852545		
90%	.1097457	.1097457	Variance	.012127
95%	.1159416	.1159416	Skewness	.1472977
99%	.219516	.219516	Kurtosis	2.673178



Predicted growth versus actual growth OECD countries

- 2 countries out of 21 have a forecast error bigger than 20%
- 7 countries have a forecast error that ranges between 10% and 20% (in absolute value)
- 2 countries have a forecast error that ranges between 5% and 10% (in absolute value)
- 10 countries have a forecast error smaller than 5% (in absolute value)

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

Australia (country with the median forecast error)



INSTITUT DE HAUTES

ETUDE EINTERNATIONALES Denmark GRADUATE INSTITUTE Denmark OF INTERNATIONAL AND DEVELOPMENT STUDIES Country at the 95th percentile of the forecast error)



INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND

GRADUATE

INSTITUTE

GENEVA

Spain DEVELOPMENT STUDIES (country at the 5th percentile of the forecast error)



GRADUATE

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

Predicted versus actual GDP

Predict minus actual GDP at a ten-year horizon (%)

Low Income Countries

	Percentiles	Smallest		
1%	9643503	9643503		
5%	8197029	8197029		
10%	7237194	781894	Obs	38
25%	537829	7237194	Sum of Wgt.	38
50%	3906901		Mean	3452198
		Largest	Std. Dev.	.3767634
75%	2590486	.0060992		
90%	.0060992	.0170211	Variance	.1419507
95%	.6968015	.6968015	Skewness	1.763998
99%	1.062628	1.062628	Kurtosis	7.541633

diff1

GRADUATE

ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

Madagascar: predicted versus actual GDP



INSTITUT DE HAUTES ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE

OF INTERNATIONAL AND DEVELOPMENT STUDIES

GRADUATE

INSTITUTE

GENEVA

CHAD

(country at the 90th percentile of the forecast error)





Predicted versus actual GDP

- 21 out of 38 countries (nearly 60% of the sample) have forecast error which is bigger than 40% (in absolute value)
- 11 out of 38 countries have a forecast error which ranges between 20% and 40% (in absolute value)
- 2 countries have a a forecast error which ranges between 10% and 20% (in absolute value)
- 4 countries have a forecast error which is smaller than 10% (in absolute value)

For advante institute de Hautes et ubes internationales et ubes et ubes internationales et ubes internationales et ubes international and versus predicted GDP in Australia and Madagascar (1990 =log(100))



ÉTUDES INTERNATIONALES ET DU DÉVELOPPEMENT GRADUATE INSTITUTE OF INTERNATIONAL AND DEVELOPMENT STUDIES

INSTITUT DE HAUTES

GRADUATE

INSTITUTE

GENEVA

Actual versus predicted GDP in Spain and Chad (1990 =log(100))

