9th United Nations Conference on Competition and Consumer Protection Room XIX, Palais des Nations Geneva 7-11 July 2025

Cross-border Online Dispute Resolution Opportunities & Challenges

Contribution

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9th UN Conference on Competition & Consumer Protection (7th to 11th July 2025)

"Cross-border Online Dispute Resolution Opportunities & Challenges"

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ABSTRACT:

Phenomenal growth in E-commerce transactions and emergence of Platform economy offer consumers a wide choice, speed, convenience, comfort, savings in their E-commerce transactions. However, given the faceless, invisible and global nature of E-commerce transactions, it has also led to huge increase in consumer complaints about deception, frauds, supply of sub-standard or unsafe products. Unfortunately, if these complaints are not resolved at the E-platform level, their resolution at international level raise serious impediments including cross-border jurisdictional issues thereby denying the consumers the legitimate access to justice.

Online Dispute Resolution (ODR) refers to the use of Alternative Dispute Resolution (ADR) mechanisms using the internet technology. Global ODR offers cost-effective, speedy and simple Dispute Resolution ecosystem for handling E-commerce consumer disputes. Currently ODR initiatives are seen operating successfully in some countries and even at regional levels. The Authors of this Paper are actively associated with UNCTAD for pursuing its mission of introducing Global ODR for E-commerce complaints.

This paper highlights the opportunities and the advantages of implementing Cross-border Online Dispute Resolution and successful models of some ODRs operating in different parts of the world. The Paper also identifies the challenges in making ODR a Global Cross-border ODR for universal consumer protection and traces the steps being taken by OECD, UNCTAD and other global bodies towards in this field. The Paper based on international research recommends steps required to be taken by UNCTAD for introduction of Global ODR by overcoming major hurdle of cross-border jurisdictional issues.

It is hoped that this Paper will serve as useful study material not only for participants at 9th UN Conference on Competition & Consumer Protection being held in Geneva from 7th to 11th July 2025 but also for International Law students, Academia, & Researchers engaged in Global Cross-border ODR.



Executive Summary

The rapid growth of E-commerce and the rise of the platform economy have revolutionized consumer experience by offering greater convenience, variety, and efficiency. However, these benefits are accompanied by a surge in consumer grievances, particularly related to fraud, deception, and substandard products. The inherently global and faceless nature of E-commerce complicates redressal, especially when disputes cross international borders and become entangled in jurisdictional complexities.

Online Dispute Resolution (ODR), leveraging internet-based Alternative Dispute Resolution (ADR) methods, offers a promising solution to address these challenges. It provides a low-cost, fast, and accessible mechanism for resolving E-commerce disputes globally. Various successful ODR models already operate at national and regional levels, demonstrating its practical viability.

This paper, authored by experts actively involved with UNCTAD, explores the potential of a Global Cross-border ODR system. It discusses the advantages of implementing such a system, highlights successful international case studies, and examines existing barriers—particularly cross-border jurisdictional issues. It also outlines efforts by organizations such as UNCTAD, OECD, and others to institutionalize a global ODR framework.

Based on international research, the paper offers strategic recommendations for UNCTAD to facilitate the global adoption of ODR, emphasizing the need to resolve jurisdictional challenges. It aims to serve as a valuable resource for participants at the 9th UN Conference on Competition and Consumer Protection (Geneva, July 2025), as well as for students, academics, and researchers in international law and consumer protection.

1. Introduction

1.1 Background:

Advent of the internet and the rise of on-line transactions have revolutionized the way consumers and businesses engage in commercial activities. The on-line transactions are very unique and peculiar in the sense that these transactions are totally faceless. Consumers transacting online can neither see the sellers nor can they see, touch or feel the product they want to buy. Notwithstanding such strange scenario, the online transactions do offer lot many advantages, ease and



convenience to consumers. At a click of a button an order can be placed just sitting at home and in a next few hours the product gets delivered at home. Great deal of convenience and saving of time too. Simply wonderful. Truly a consumer's delight. However, these same online transactions also bring a fair share of challenges, particularly when things go wrong. Sometimes, the delayed delivery defeats the purpose for which the product is ordered. Even a timely delivery with a defective product lands the consumer in a soup. At times the product delivered does not match with the product shown online or is not what was ordered. Problems get further aggravated when consumer notices such things after a couple of days. Some reputed on-line platforms do have good refund, replacement policies but that's not true with all companies operating online. In such cases, consumer is simply at loss to find out where to complain and whom to complain. If you visit their App or website, you will not find the details about where to file a complaint. If at all you find the email address, yet you will not get a reply, let alone a satisfactory reply. And if the seller on the online platform is from different country then there are legal and jurisdictional cross-border issues too.

Let's take a typical case of a consumer having a complaint against an online platform from which he had purchased a costly mobile phone. In less than a month the consumer finds that the mobile phone doesn't simply work. He wants to return the same and get refund. After a lot of efforts he manages to get contact details of the platform on which he had placed the order for mobile. He files a complaint with the platform. The platform promptly replies informing that the Platform is not responsible for the product that was purchased on their platform and passes the buck to the Seller on the platform. The Complainant pursues the complaint with the Seller but he dodges his responsibility too by stating that he is only a seller, he has neither manufactured that product nor has he delivered it to him and as such he cannot be held responsible for an allegedly defective product. On further enquiry, the seller informs the complainant that the manufacturer of the mobile phone is from yet another country and that the Complainant may contact him. Now in such circumstances where does the consumer go? Even if he goes to local court, the issue of different cross-border jurisdiction of the manufacturer will bar such complaint.

Such complaints are not too uncommon in on-line transactions. In 2020 the EU ODR platform had 17,461 formal claims of which 50 % involved cross-border trade¹. One of the major challenges faced by consumers shopping online in E-commerce era is cross-border dispute resolution in consumer complaints. One

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¹ https://www.apec.org/publications/2023/01/study-on-best-practices-in-using-odr



of the characteristics of many on-line platforms is their natural cross-border dimension. Even though their national laws apply within jurisdiction, the digital online platforms have a global reach as they transcend countries' borders. Online platforms, sellers and even the manufacturer of products do not necessarily have a physical presence in a country to serve consumers there. And it is precisely this nature of e-commerce online transactions that poses a serious challenge in resolving cross-border consumer disputes.

Efficient, simple, fast, inexpensive and transparent E-Commerce Dispute Resolution is a pre-requisite for promoting trust and confidence in E-Commerce transactions. There has been phenomenal growth the world over in E-commerce transactions and at the same time several countries, including India, have also reported significant growth in complaints in the E-Commerce sector too.

The aim of this paper is to visualise the feasibility of Global ODR framework and assess the efficacy of ODR mechanism. Any discussion of ODR must begin with an evaluation of its parent system, i.e. Alterative Dispute Resolution (ADR). This section of the study also dives into the achievements, successful model of ODR processes in India and other parts of the world. This paper presents the main ODR including the definition of the term, process, its advantages and methods of ODR, mainstreaming ODR in India and few Regional Organizations like ASEAN, APEC and OECD.

1.2 **Scope** :

The scope of this paper is to explore feasibility and identify the steps that are needed to establish Global Cross-border ODR mechanism. The ODR process has been efficient for its simplicity, speed, convenience, mostly least expensive when compared with traditional ADR and litigation. But on the other hand, the process has been criticized as lacking face to face interaction, language barrier, having security and confidentiality issues etc.

This paper focuses on Global ODR, its beneficial features in E-Commerce disputes, how it lessens the burden on traditional Justice delivery system parties and recommendations for developing an effective and efficient global ODR mechanism within UN framework.



1.3 **Objectives**:

To understand the mechanism of Global ODR.

To discuss about process of ODR, the Benefits of ODR and how ODR increased its access to justice in different parts of the world.

To take stock of preparedness of ODR at national, regional and UN levels.

To identify the challenges and make recommendations on to build a robust Global Cross-border ODR mechanism.

1.4 Limitations:

This Paper is limited to Global Cross-border ODR on Consumer Disputes arising from E-commerce transactions.

2. ADR / ODR for Dispute Resolution:

Dispute resolution through regular courts is often plagued with complicated procedures, technicalities of law, judicial delays caused by frequent adjournments, long litigation journey with appeals after appeal and consequent ever-rising and unaffordable litigation cost. To overcome these difficulties many countries have adopted what is called as "Alternative Dispute Resolution (ADR)" mechanism. This mechanism provides dispute resolution not through traditional courts but through independent neutrals such as Arbitrators, Mediators and Conciliators. Such Arbitrations, Mediations and Conciliations are duly recognised modes of dispute resolution with proper legal framework in several countries and hence have legal sanctity.

Over a period of time with advent of technology, this Alternative Dispute Resolution (ADR) mechanism has got transformed into Online Disputes Resolution (ODR) mechanism. Emergence of internet technology, growth of Ecommerce and Digital markets has enabled and also necessitated the need of ODR. The COVID-19 pandemic, which disrupted and paralysed the physical movement of the people in market place all over the world in 2020, also created an urgent and pressing need for on-line connectivity of the people including online buying, And this need was promptly met by technology coming out in a big way with several on-line platforms. In fact, during last three years we see huge growth of online platforms everywhere in the world.



2.1 Definition:

Online Dispute Resolution (ODR) is a branch of dispute resolution which uses technology to facilitate the resolution of disputes between parties. It primarily involves negotiation, mediation or arbitration, or a combination of all three. In this respect it is often seen as being the online equivalent of alternative dispute resolution (ADR).²

3. UN Preparedness for Global ODR for E-commerce Disputes:

3.1 <u>UN Guidelines for Consumer Protection (UNGCP)</u>, 2015:

It will be interesting to see how United Nations has laid down Guidelines for Consumer Protection which enables and encourages setting up Global ODR to address the cross-border jurisdictional challenges that may surface in such process. The **UN Guidelines for Consumer Protection (UNGCP)** underwent major revision in 2015. These UN Guidelines address therein the challenges arising from internet-based digital market economy.

<u>UN Guidelines on Electronic Commerce under UNGCP, 2015</u> -

Clause 63: "Member States should work towards enhancing Consumer Confidence in E-commerce by the continued development of transparent and effective Consumer Protection policies".

Clause 64: "Member States should, where appropriate, review existing consumer protection policies to accommodate the special features of E-commerce and ensure that Consumers and Businesses are aware of their rights and obligations in the digital market place".

Clause 65: "Members States may wish to study guidelines of Consumer Protection of OECD in a context of E-Commerce".

Guidelines on International Co-operation under UNGCP, 2015 –

Clause 79.a: "Member States should develop mechanisms for exchange of Information in the field of Consumer Protection.

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² Arthur M. Monty Ahalt, What You Should Know About Online Dispute Resolution



Clause 82: "Member States should improve their ability to co-operate in combating fraudulent deceptive cross border commercial practises".

Clause 90: "Member States may wish to consider relevant International guidelines and standards on protecting Consumers from fraudulent and deceptive cross border commercial practises in considering the legal authority to provide to their consumer protection enforcement agencies".

Guidelines on International Institutional Machinery under UNGCP, 2015

Clause 97.g: "To make appropriate reports and recommendations on the Consumer Protection policies of Member States including application and implementation of these guidelines".

All above-mentioned UN Guidelines for Consumer Protection do indicate the intent of the United Nations to encourage member states to have consumer protection policies to accommodate special features of E-commerce and improve their ability to co-operate in combating fraudulent deceptive cross-border commercial practises³.

3.2 <u>United Nations Commission on International Trade Law (UNCITRAL)</u>

United Nations Commission on International Trade Law (UNCITRAL) has already initiated UNCITRAL-Model Law on E-Commerce in 1996. UN General Assembly has, accordingly, vide its resolution at its 18th Plenary meeting on 16th December 1996, recommended that all member states give due consideration to the said Model Law in view of desirability of uniformity of the law of arbitral procedures and specific needs of international commercial arbitration practice. Similarly, <u>UN General Assembly has also recommended use of UNCITRAL Conciliation Rules,1980 in cases where a dispute arises in the context of international commercial relations and the parties seek an amicable settlement of that dispute by recourse to conciliation.</u>

As a result of these recommendations made by UN General Assembly in 1996, emerged **New York Convention on International Arbitration** in 1998 and **Singapore Convention on Mediation in 2019**. Both these Conventions relate to commercial B2B disputes. Since 1996 lot of efforts

³ https://unctad.org/system/files/official-document/ditccplpmisc2016d1 en.pdf



are made at the UN level to harmonise E-Commerce transactions cutting across the National frontiers⁴.

E-commerce Dispute Resolution will necessarily have to be in the form of Online Dispute Resolution "ODR" within the framework of United Nations Guidelines for Consumer Protection (UNGCP) in order to ensure the Global or Universal applicability of the Online Dispute Resolution mechanism. The UNGCP provides an enabling framework. UNCTAD being mandated to oversee the implementation of UNGCP provisions, it will be appropriate that the creation of the ODR mechanism at the Global level is undertaken by UNCTAD only. Leading E-commerce platforms such as Amazon, e-bay, PayPal, Alibaba do have their own Internal Dispute Resolution Mechanism. It may also be true that a large number of complaints of consumers do get resolved on these platforms. However, where the consumer disputes are not settled by these online platforms the question remains as to how such disputes would be resolved? And the answer for this is Global Cross-border ODR for E-commerce B2C complaints.

3.3 The UN General Assembly's resolution:

The UN General Assembly in its resolution dated 13th December 2016 has observed as follows:

That the sharp increase in Online Cross Border transactions has realised a need for mechanisms for resolving disputes that arise from such transactions and also that one such mechanism is Online Dispute Resolution (ODR).

That ODR can assist the parties in resolving the disputes in a simple, fast, flexible and secure manner, without the need for physical presence at a meeting or hearing

That ODR represents significant opportunities for access to dispute resolution by buyers and sellers concluding cross-border transactions both in developed and developing countries.

In the same Resolution, the UN General Assembly has taken note of Technical Notes on ODR prepared by UNCITRAL and further noted *that*

⁴ https://uncitral.un.org/sites/uncitral.un.org/files/media-documents/uncitral/en/v1700382 english technical notes on odr.pdf



the Technical notes are expected to contribute significantly to the development of systems to enable the settlement of disputes arising from cross border low-value sales or service contracts concluded using electronic communication and has therefore recommended in the said Resolution that all States and other Stakeholders use the technical notes in designing and implementing ODR systems for cross border commercial transactions⁵.

3.4 Online Dispute Resolution mechanism visualised by UN General Assembly:

Purpose:

- To foster the development of ODR and to assist ODR administrators, ODR platforms, neutrals and the parties to ODR proceedings.
- To use the ODR systems in disputes arising from cross-border low-value sales or service contracts concluded using electronic communications.

Principles:

- Fairness, transparency, due process and accountability.
- ODR may assist in addressing a situation arising out of cross-border ecommerce transactions namely the fact that traditional judicial mechanisms for legal recourse may not offer an adequate solution for cross-border ecommerce disputes.
- ODR ought to be simple, fast and efficient and that it should not impose costs, delays and burdens that are disproportionate to the economic value of a stake.

Stages of ODR proceedings:

- ODR proceedings may consist of stages, including negotiation, facilitated settlement and final stage.
- Claimant submits a notice through ODR platform to ODR administrator. The ODR administrator informs the Respondent of the claim and the claimant of the Respondent.

⁵ Source: Resolution adopted by the General Assembly on 13th December 2016 on the report of Sixth Committee (A/71/507)



- The First stage of proceeding a technology-enabled negotiation in which the claimant and the Respondent negotiate directly with one another through ODR platform.
- If this negotiation process fails (i.e. does not result in settlement of a claim) the process moves to a second "facilitated settlement" stage. In that stage, the ODR administrator appoints a neutral (Mediator or Conciliator) who communicates with the parties in an attempt to reach a settlement.
- If facilitates settlement stage fails, a third and the final proceedings may commence in which case the ODR administrator or neutral may inform the parties of the nature of subsequent stage.

Scope of ODR Process:

- An ODR process will be useful for disputes arising out of cross-border, low-value e-commerce transactions. An ODR process may apply to disputes arising out of both a "Business to Business" (B to B) as well as "Business to Consumer" (B to C).
- An ODR process may apply to disputes arising out of both sales and service contracts.
- Appointment, powers and functions of Neutrals: To enhance efficiency and reduce costs, it is preferable that the ODR administrator appoints a neutral only when a neutral is required for a dispute resolution process.
- It is desirable that neutrals have the relevant professional experience as well as dispute resolution skills to enable them to deal with the disputes in question.
- ODR neutrals need not be qualified lawyers.
- Only one neutral for the dispute may be appointed for reasons of cost efficiency.

Powers of the Neutral:

• The neutral will conduct the ODR proceedings in such a manner as he considers appropriate. The neutral will provide a fair and efficient process for resolving disputes.



- The Neutral shall avoid unnecessary delay or expenses in conduct of proceedings.
- The neutral will provide a simple, time and cost-effective alternative to traditional approaches to dispute resolution.

Language:

- Technology tools available in ODR can offer a great deal of flexibility regarding the language used for the proceedings.
- The neutral may decide the language mutually acceptable to the parties and if required may use of technology tools for the same.

4. Global scenario of local/national/regional ODRs initiatives:

4.1 **ODR Initiatives in India** -

A) National Consumer Helpline (NCH):

NCH has been set up by the Government of India way back in March 2005. Since August 2016 the Integrated Grievance Redressal and Monitoring System (INGRAM) (www.consumerhelpline.gov.in) portal of the Department of Consumer Affairs of the Government of India has been set up, where consumers can register their grievances through this online portal for dispute resolution. It works as the Alternate Dispute Resolution mechanism at the pre-litigation level. An aggrieved consumer can register his/her grievance on the portal by either calling on Toll-free numbers or by registering themselves one time on the portal and by uploading necessary documents, if any. All efforts are made to get grievances resolved speedily within 60 days by pursuing them with the concerned Company/ Authority. If the grievance is not resolved then the consumer has a choice to approach the appropriate legal adjudicating authority or court.

The entire mechanism of advice, guidance and dispute resolution is online. The Government of India has encouraged private companies to become Convergence Partners and the complaints against them are directly referred to them for resolution of disputes.

Share of E-commerce complaints received by NCH in India among all complaints has been on rise. This ever-rising percentage of complaints against



E-Com entities underscores the need for speedy, efficient, simple and affordable E-com dispute resolution⁶.

Year	E- commerce Grievances Registered	Grievance Belongs to Convergence	Redressed by convergence companies	Unresolved by Convergence Companies
2018-	103364	59551	57578	1973
2019				
2019-	154122	81114	78846	2268
2020				
2020-	205393	126834	107779	19055
2021				
2021-	240866	162467	142636	19831
2022				
2022-	400097	313228	278191	35037
2023				

B) Central Consumer Protection Authority (CCPA):

CCPA has been created under the Consumer Protection Act, 2019 (CPA, 2019) which is empowered to handle complaints of consumers as a class in respect of violation of consumer rights, unfair trade practices and false and misleading advertisements. The CCPA handles these complaints online which enables both parties from any corner of India to be present for online hearings.

C) MahaRERA on-line Conciliation:

Sec. 32 (g) of Real Estate (Regulation & Development) Act, 2016 provides a unique provision where law makers have provided non-governmental, private initiative through Conciliation in a dispute resolution within the statutory framework. This provision was invoked and implemented by Mumbai Grahak Panchayat (MGP), a leading voluntary consumer association in India by proposing an alternative dispute resolution (ADR) through Conciliation under the framework of state RERA Authority in Maharashtra known as MahaRERA. It is a unique composition where the Conciliation bench comprises of a Conciliator from MGP as a Consumer representative and another Conciliator from the developers association. This combination of Conciliators representing the interests of both home-buyer consumers and property developers has produced very impressive results with a dispute resolution rate reaching 75%. After COVID pandemic, this entire ADR Conciliation mechanism in

 $^{^{\}rm 6}$ Source- Department of Consumer Affiars- Government of India.



MahaRERA has been very efficiently functioning as Online Dispute Resolution mechanism (ODR). A few other states in India have also replicated this ADR/ODR model in real estate sector in India.

4.2 Some Government-run ODR Platforms -

- i) **Brazil Consumidor:** Consumers use this ODR platform to resolve disputes against companies registered with "Consumidor". This platform is integrated with State and Municipal Consumer Rights Protection Bodies. ODR services under this platform are provided for free.
- European Union: All online traders are mandated to provide a link to the ODR platform on their website. The Complainant may resolve the dispute directly on the platform or submit the Complaint to an ODR service provider listed on the ODR platform. Both parties are provided 30 days to agree on the ODR service provider to handle their case. If the parties cannot decide upon the ODR service provider the consumer is advised to adopt other modes of dispute resolution.
- iii) **Mexico Concilianet**: Concilianet provides a free ODR platform for Consumer dispute resolution. If a consumer files a complaint regarding a product or service, the manufacturers / the service providers are mandated to appear for conciliation failing which a fine is imposed.
- iv) **South Korea E-commerce Mediation Centre (ECMC):** The ECMC offers dispute resolution through face-to-face, online written and phone calls. The Mediation proceeding under ECMC is regulated by Framework Act on E-commerce.
- v) **United Kingdom Financial Ombudsman:** If the business fails to resolve the dispute between Financial Businesses and Consumers, the consumer can file a Complaint before U.K. Financial Ombudsman. The Consumer has the option to decline the outcome of the process if he is not satisfied. However, if the Consumer accepts the outcome then it is legally binding on the businesses.



4.3 **Private ODR Platforms:**

- i) **Australia:** Australian disputes centre is a non-profit platform that caters to commercial entities and other individuals. The Centre offers efficient dispute resolution through mediation, arbitration and conciliation.
- ii) Canada: The Platform encourages consumers to settle disputes with merchants on their own through negotiations. If no settlement is reached within 20 days from the start of a negotiation then the Mediator is automatically appointed to intervene in the dispute resolution process.

4.4 Regional Frameworks for ODR:

A: Association of South East Asian Nations (ASEAN): (10 Member States)

ASEAN Guidelines on National ODR System:

The establishment of ODR systems are distinctly Government led and/or administered by other parties tasked with negotiation, mediation or otherwise assisting consumers on B2C disputes.

- Open for processing complaints or claims that arise from both offline and online transactions between businesses and consumers.
- Sufficient human and financial resources should be allocated for setting up and managing the ODR systems.
- ASEAN Member States (AMS) to actively engage with the wider consumer protection community through relevant international groupings. To deepen technical understandings about ODR systems.⁷

B. Asia Pacific Economic Co-operation (APEC) (21 Member States):

- Even in the most advanced economies commercial disputes cost too much, take too long and are excessively confrontational. Before Covid-19 pandemic according to APEC Report 2020, it took an average of 440 days to resolve a simple contract dispute involving MSME in a domestic APEC Court at a cost of 37% of the value of the claim.
- According to the APEC Business Advisory Council Survey of small businesses, many abandon cross-border trade due to a lack of effective

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⁷ https://asean.org/wp-content/uploads/2022/04/ASEAN-ODR-Guidelines-FINAL.pdf



<u>dispute resolution.</u> 58% of Respondents listed it as a 'major' or 'severe' problem. In emerging economies that number rose to 74%.

- APEC ODR collaborative framework and its model procedural rules launched in May 2022 provide quick and affordable dispute resolution and enforcement across borders, languages and legal jurisdictions to assist APEC businesses, particularly MSME's, in cross-border trade.
- APEC has also considered ODR standard including ODR standards collaboratively developed by National Centre for Technology and Dispute Resolution (NCTDR) and the International Council for Online Dispute Resolution (ICODR) issued in May 2022. APEC ODR framework states that modern technologies such as Artificial Intelligence should be incorporated into the design of ODR platforms wherever possible.
- ODR must keep costs below the economic value under dispute.
- ODR platform should be auditable and audit made available to users.
- ODR providers should ensure that neutrals have the skills to mediate a dispute and manage the technology.
- ODR systems should be created in a secure manner to maintain cyber security and data protection protocols.
- The ODR administrators should adopt a code of Ethics for its neutrals.

Several APEC Economies have implemented Domestic ODR Platforms allowing businesses to agree to use ODR in advance.

APEC ODR Success Stories

<u>Chile:</u> In Chile in 2020 the Santiago Chamber of Commerce launched B2C Platform "Resolucion En Linea" local businesses sign up voluntarily to offer ODR to their customers. So far:

- 169 companies subscribe to the platform (62% of them are MSME's)
- Over 400 cases resolved with average claim value USD 150
- Dispute settlement rate 66% with almost all disputes resolved during the Algorithm Assisted Negotiation Stage(99%)
- 50% of settlements were reached in less than 48 hours.



Quebec: In Quebec, the Office of Consumer Protection provides free ODR to Consumers and Merchants through its ODR system "Parle Consummation". Businesses sign up voluntarily to offer ODR to their customers. The Platformer launched in 2016 and the results:

- Over 120 participating merchants
- Over 5550 cases processed
- Disputes settled within 25 business days
- A dispute settlement rate of more than 70%
- An average settlement value of over \$2000.
- User satisfaction rate 90%
- Uses AI to provide an effective translation service.
- The process is approximately 12 times cheaper and faster than a traditional court process.

<u>Mexico</u>: Mexico's Federal Consumer Protection Agency (PROFECO) launched public ODR platform :Concilianet" in 2008.

- Participating Mexican Businesses are listed on Profeco Website.
- Before Concilianet, it took 120 days for consumer disputes to be resolved. The number dropped to 24 days with Concilianet.
- In 2021, 10341 claims were handled through Concilianet with over 90% of claims successfully resolved.

ODR E-Justice is an essential Component of economic growth. It can help expand markets across borders. The APEC ODR Collaborative Framework brings effective Dispute Resolution Remedies to millions of Small Businesses and consumers who do not have any recourse. If APEC ODR Collaborative Framework is successful it can build ODR that is corner stone for the next Global ODR Justice System⁸.

C. <u>Organisation For Economic Co-operation and Development (OECD)</u> (38 Member States)

OECD, which is on the forefront in the field of Consumer Protection in E-commerce, has made very valuable recommendations for dispute resolution through ODR and has a comprehensive framework for ODR.

<u>Dispute Resolution and Redress</u> – Consumers should be provided with meaningful access to fair, easy-to-use, transparent and effective mechanisms

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⁸ https://www.apec.org/publications/2023/01/study-on-best-practices-in-using-odr



to resolve domestic and cross-border e-commerce disputes in a timely manner and obtain redress as appropriate, without incurring unnecessary, costs or burdens these should include out of court mechanisms such internal complaints handling and Alternative Dispute Resolution (ADR). Subject to applicable law, the use of such out-of-court mechanisms should not prevent consumers from pursuing other forms of dispute resolution and redress⁹.

<u>Alternative Dispute Resolution (ADR)</u> - Consumers should have access to ADR Mechanisms, including Online Dispute Resolution (ODR) Systems to facilitate the resolution of claims over E-commerce transactions with special attention to low value or Cross-border transactions. Although such mechanisms may be financially supported in a variety of ways, they should be designed to provide dispute resolution on an objective, impartial and consistent basis with individual outcomes independent of influence by those providing or other support.

<u>Redress</u>: Businesses should provide redress to consumers for the harm that they suffer as a consequence of goods or services which for eg. are defective, damage their devices, do not meet advertised quality criteria or where there have been delivery problems. Governments and stakeholders should consider how to provide redress to consumers in appropriate circumstances involving non-monetary transactions.

Governments and Stakeholders should work towards ensuring that Consumer Protection Enforcement Authorities and other relevant bodies such as Consumer Organisations and Self-Regulatory Organisations that handle Consumer Complaints, have the ability to take action and obtain or facilitate redress for consumers, including monetary redress.

With three major Regional organisations such as ASEAN (10 Members), APEC (21 Members) & OECD (38 Members) and India being ODR-ready, moving towards Global ODR should not be as difficult as is being made out.

⁹ https://www.oecd.org/sti/consumer/ECommerce-Recommendation-2016.pdf



5. Key Features/Requirements of Global ODR Mechanism:

The Global ODR Mechanism encompasses several essential features:

- a. <u>Online Accessibility</u>: The mechanism should be easily accessible to parties regardless of their geographical location. It should be available 24/7 and accessible through various digital platforms.
- b. <u>Neutrality and Impartiality</u>: The ODR platform should ensure neutrality and impartiality in its decision-making processes, assuring parties of a fair resolution.
- c. <u>Multilingual Support</u>: Given the global nature of online transactions, multilingual support is vital for effective communication and understanding among parties. AI has considerably solved language translation issue in recent years.
- d. <u>Technological Infrastructure</u>: The mechanism should incorporate advanced technological tools, such as artificial intelligence, machine learning and data analytics, to facilitate efficient case management and dispute resolution.
- e. <u>Expertise</u>: The Global ODR Mechanism should have a pool of qualified and experienced mediators (neutrals) with expertise in online disputes handling.

6. Benefits of Global Cross-border ODR Mechanism:

The implementation of a Global Cross-border ODR mechanism offers several significant benefits:

- a. <u>Cost and Time Saving</u>: ODR processes generally prove more cost-effective and time-efficient compared to traditional dispute resolution methods, such as court litigation or even arbitration.
- b. <u>Accessibility and Convenience</u>: Parties can access the ODR platform remotely, eliminating the need for physical attendance. This convenience promotes wider access to justice, especially for individuals and small businesses.
- c. <u>Simple and Informal Process</u>: Hearings in ODR mechanism are simple, informal, non-technical in nature.



- d. <u>Creative and out-of-box solutions</u>: ODR Process being informal and flexible neutrals can provide or facilitate creative and out of box solutions.
- e. <u>Global Reach</u>: The mechanism transcends geographical boundaries, enabling parties from different jurisdictions to resolve disputes efficiently, reducing cross-border complexities.
- f. <u>Appropriate Neutrals</u>: Depending on nature of disputes expert in a particular field can be appointed as a "Neutral".
- g. <u>Preserving Relationships</u>: ODR emphasizes collaborative problem-solving, fostering an environment that preserves relationships and encourages future cooperation between parties.
- h. <u>No Appeals</u>: Since ODR settlements are arrived at with mutual consent of the parties, there are little chances of appeal and appeal against appeal. It thus shortens the litigation journey.
- i. <u>Settlements are binding and enforceable:</u> Settlements arrived through ODR are recognised by local laws and hence they are binding and enforceable.
- j. <u>Greater degree of compliance</u>: The mutual settlement facilitated by the mediator (neutral) ensures a greater degree of compliance of the settlement.
- k. <u>Enhances Trust in E-com business</u>: Prompt, efficient and cost-effective dispute resolution helps in building trust in E-com business.
- 1. <u>Win-win situation for disputing parties</u>: Since ADR/ODR settlements are arrived at by mutual consent, out of free will of disputing parties it ends up in win-win situation for them without creating any bitterness.

7. Challenges and Considerations:

While the Global Cross-border ODR mechanism offers immense benefits, several challenges need to be addressed for its successful implementation:

a. <u>Legal Framework</u>: Developing a legal framework that supports and recognizes ODR processes across jurisdictions is crucial to ensure the enforceability of decisions. Compliance of settlement agreements, enforceability in the event of non-compliance would be crucial issues that need to be considered while designing the legal framework for Global ODR.



- b. <u>Cross-border jurisdiction</u>: Harmonization of national E-com laws and accepting applicability of laws of that country where the E-com transaction takes place or where consumer receives his goods/services while resolving the consumer dispute should substantially resolve the cross-border jurisdictional issues. However, in case of breach of settlement agreement by the either the seller or the manufacturer, the national law of the Member state where the defaulting seller or manufacturer is having head office should facilitate execution and enforcement process. Hence a Model Law on Global ODR needs to be drafted. The Member states would be required to either adopt such model law on Global ODR or align their existing laws in line with the modern law on Global ODR. In this context UNCITRAL Model Law on E-commerce, 1996 may be useful
- c. <u>Privacy and Data Protection</u>: Effective measures must be implemented to safeguard the privacy and confidentiality of parties involved in the dispute.
- d. <u>Technological Infrastructure</u>: The Global ODR mechanism relies heavily on robust advanced technological infrastructure. Ensuring the stability, security, and compatibility of the platform are essential considerations.
- e. <u>Cultural and Language Barriers</u>: The ODR platform should account for cultural differences and language barriers to facilitate effective communication and understanding among parties.
- f. <u>Funding:</u> Access to justice being a right of consumers, it will be Member States' duty to provide free or inexpensive/affordable ODR mechanism at national and global level. At the same times it is also duty of any business to address the consumer dispute resolutions. Considering a fact that very often e-com consumer disputes are of low value but high volume, the consumers should not be burdened with disproportionate cost for such ODR litigation.

8. Recommendations:

To establish and implement a successful Global ODR mechanism, the following recommendations are proposed:

a. <u>UNCTAD</u> to play important role: In order to establish a mechanism for Global ODR, UNCTAD should persuade the Member States to have appropriate E-commerce Acts or Rules or Regulations enabling settlements and enforcing such settlements in E-commerce Consumer Disputes through "Global Online Dispute Resolution" by Mediation and Conciliation.



- b. International Cooperation & Collaboration: 9th UN Conference on Competition and Consumer Protection scheduled in July 2025 should favourably consider the proposal for setting up of Cross-border Online Dispute Resolution mechanism. UNCTAD may take the lead in setting up an exclusive Study Group of Experts to recommend the complete Blueprint for implementation of the Cross-border ODR. UNCTAD Stakeholders. should encourage all including governments. intergovernmental organizations, private sector entities, NGOs voluntary consumer associations to cooperate and collaborate for developing consistent standards, guidelines and legal frameworks for Global ODR processes. In this context the ISO 32122:2025 Standard for ODR may be referred to. The ISO 32122 provides principles and technical guidance for implementing ODR including how to use AI and other technologies.
- c. <u>Capacity Building</u>: Investment in training and capacity-building programs for mediators (neutrals) specializing in online disputes is crucial to ensure the availability of qualified professionals.
- d. <u>Technological Innovation</u>: Continuous research and development in technological tools, such as AI, blockchain, and secure communication platforms, are necessary to enhance the effectiveness and security of the Global ODR mechanism.
- e. <u>Public Awareness and Education</u>: Efforts should be made to raise public awareness about the benefits and functionalities of the Global ODR mechanism, promoting its adoption and acceptance.
- f. <u>Funding:</u> UNCTAD should encourage Member states and E-platforms to come forward for funding this project.

9. Conclusion:

OECD recommendations for Consumer Protection in E-commerce with a particular reference to ODR (2016), ASEAN guidelines on ODR (February 2022) and APEC Study on Best Practices in using ODR (January 2023) demonstrate preparedness of several countries in the different parts of the world to handle E-commerce consumer disputes through ODR mechanism backed by latest technology tools and recently modified National Laws. It is also noticed that most of the challenges facing global ODR such as funding, language barrier



and cross-border jurisdiction are being effectively addressed by regional initiatives as seen in the documents of OECD, ASEAN and APEC.

UN Guidelines for Consumer Protection (UNGCP), UN General Assembly's Resolution dated 13.12.2016 and UNCITRAL Technical Notes of 2017 on ODR conclusively establish that UNCTAD is mandated to initiate necessary steps to create Global ODR mechanism for handling the growing volume of E-commerce Complaints.

UNCTAD, with its Intergovernmental Group of Experts (IGE) for Consumer Protection, has a Working Group on E-commerce. This Group is the right platform where the feasibility, architecture and modalities of the Global ODR can be fruitfully discussed and finalised to make Global ODR a reality.

By embracing technology, neutrality and accessibility, Global ODR mechanism has the potential to revolutionise dispute resolution into Smart Dispute Resolution. It can also enhance access to justice and foster global economic cooperation besides creating trust in E-commerce businesses. With careful attention to legal frameworks, technological advancements, and stakeholder collaboration, the Global ODR mechanism can become an indispensable tool in the digital age.

THANK YOU
