
TRAINING OF TRAINERS: INTRODUCTORY COURSE ON COMPETITION LAW AND ECONOMICS

Trade and Private Sector Development Project

A programme funded by EU

2 – 6 February, 2015 - Holiday Inn Hotel, Harare, Zimbabwe

Objectives

UNCTAD conducted the voluntary peer review of Zimbabwe in 2012. The Peer Review Report includes some recommendations to reform and strengthen the competition regime and reinforce the competition culture in Zimbabwe. In this regard, under a European Union (EU) funded Trade and Private Sector Development Programme aiming at supporting economic recovery and diversification, and poverty reduction in Zimbabwe, UNCTAD started to implement competition law and policy related activities in 2014 in order to implement the peer review recommendations.

The inclusion of competition law and economics courses into the curriculum of universities in Zimbabwe is an important element in creating a competition culture as well as developing human capital for an effective competition regime. In this respect, UNCTAD has organized this training of trainers course in consultation with the Zimbabwe Competition and Tariff Commission and the University of Zimbabwe.

The aim of this course is to familiarize participants with key competition law and economics concepts and principles which will enable them to deliver a similar course to be incorporated into the University curriculum.

Approach

The course is designed based on the principle of active learning and participants are expected to be active in the discussions and group exercises, and share relevant examples and experiences from Zimbabwe. This 5-day course will be delivered in the form of lectures prepared by two facilitators and discussion of the practical application of competition principles in selected key cases in a seminar format. Each topic will involve:

- a presentation of the key principles and theories
- a discussion of key international cases
- in-depth discussion of selected case studies
- a wrap up of the main points

The relevant reading materials will be provided in advance of the sessions.

Programme

Day 1			
	Topic	Facilitators	Materials
09 00 - 09 30	Registration, welcome and introduction	Simon Roberts	
09 30 - 10 30	Lecture: The importance of effective competition law and overview of Zimbabwean competition legislation	Simon Roberts	Slides Case examples
Tea break			
11 00 - 12 30	Lecture: Market power, market definition & market control	Simon Roberts	Slides Case examples
Lunch break			
13 30 - 15 15	Lecture: Assessing horizontal mergers	Thando Vilakazi	Slides Case examples
Tea break			
15 30 - 16 30	Reviewing selected horizontal merger cases	Thando Vilakazi	Readings
Day 2			
09 00 - 10 30	Seminar: Horizontal merger evaluation	Thando Vilakazi	Presentations
Tea break			
11 00 - 12 30	Lecture: Analysing oligopoly behaviour	Simon Roberts	Slides Case examples
Lunch break			
13 30 - 15 00	Lecture: Restrictive horizontal practices (collusion)	Simon Roberts	Slides Case examples
Tea break			
15 15 - 16 30	Reviewing selected cases of coordination/collusion	Simon Roberts	Readings
Day 3			
09 00- 10 30	Seminar: Collusion evaluation	Simon Roberts	Presentations
Tea break			
10 45 - 12 30	Lecture: Excessive pricing and price discrimination	Simon Roberts	Slides Case examples
Lunch break			
13 30 - 15 00	Lecture: Excessive pricing case studies	Simon Roberts	Slides Case examples
Tea break			
15 15 - 16 30	Reviewing vertical mergers	Thando Vilakazi	Readings
Day 4			
09 00- 10 30	Lecture: Vertical mergers and foreclosure	Thando Vilakazi	Slides Case examples
Tea break			
10 45 - 12 30	Seminar: Evaluating vertical mergers	Thando Vilakazi	Presentations
Lunch break			
13 30 - 15 00	Lecture: Exclusionary abuse of dominance A: refusal to supply and margin squeezes	Simon Roberts	Slides Case examples
Tea break			
15 15 - 16 30	Reviewing exclusionary abuse of dominance	Simon Roberts	Readings
Day 5			
09 00 - 10 30	Lecture: Exclusionary abuse of dominance B: vertical restrictive practices, exclusive dealing, loyalty rebates	Simon Roberts	Slides Case examples
Tea break			
10 45 - 12 30	Lecture: Exclusionary abuse of dominance C: tying and bundling, predation	Simon Roberts	Slides Case examples
Lunch break			
13 30 - 15 00	Seminar: reviewing exclusionary conduct cases	Simon Roberts	Presentations

Facilitators



Simon Roberts is a professor at the University of Johannesburg where he is Director of the Centre for Competition, Regulation and Economic Development (CCRED).

Simon held the position of Chief Economist and Manager of the Policy & Research Division at the Competition Commission from November 2006 to December 2012.

In addition, Simon has consulted extensively on competition matters over the past 15 years and has been an expert witness in a number of major cases.

He has published widely in local and international journals. Simon holds a PhD from University of London, MA from University of East Anglia, and BA (Hons) from Oxford University.



Thando Vilakazi is a Senior Researcher at the Centre for Competition, Regulation and Economic Development at the University of Johannesburg. He previously worked as an economist in the Policy and Research Division at the Competition Commission of South Africa from 2010 to 2014.

Thando has experience in undertaking investigations and conducting economic analysis of mergers, abuse of dominance and cartel cases in a wide range of sectors including: healthcare, telecommunications, the sugar industry, retail, and the air travel industry.

He has also been involved in coordinating and facilitating training on competition issues, and contributed to the joint African Competition Forum (ACF) sugar industry research project involving competition authorities from southern and East Africa.

Thando has also co-authored a number of conference papers and is involved in research on barriers to firm entry as well as regional integration in the context of competition and regulatory policy.

Thando holds a Master of Commerce in Applied Economics (Development) from the University of Cape Town and a BBusSc in Management Studies (Economics Stream) from the same institution.