








**Training Course on Accession Negotiations Skills for Iraqi Officials,  
25 February – 01 March 2013, Ankara, Republic of Turkey.**

**Programme**

*Simultaneous Interpretation will be available in Arabic and English.*

Monday, 25 February 2013.		
08.30-09.00	Registration.	
09.00-09.30	<b>Opening Ceremony</b>	
	<ul style="list-style-type: none"> <li>✚ Recitation from the Holy Quran.</li> <li>✚ Statement of the representative of Islamic Development Bank, IDB.</li> <li>✚ Statement of the representative of United Nations Conference for Trade and Development, UNCTAD.</li> <li>✚ Statement of H.E. Prof. Savas Alpay, Director General, Statistical, Economic and Social Research and Training Centre for Islamic Countries, (SESRIC).</li> </ul>	
09.30-09.45	Coffee break.	
09.45-12.30	<p><b>General introduction</b> to the Multilateral Trading system and main WTO principles and provisions including legal provisions and procedural measures related to the accession process.</p>	<p>- <i>Mr. Kheireddine Ramoul</i> - <i>Mr. Thomas Mathew</i> <b>TNCDB, DITC UNCTAD</b></p>
12.30-14.00	Prayer & Lunch Break.	
14.00-15.30	<p>WTO accession negotiations: <b>Where we start? And what really matters?</b> (Based on recent accession experiences: lessons for Iraq?)</p>	<p>- <i>Mr. Kheireddine Ramoul</i> - <i>Mr. Thomas Mathew</i> <b>TNCDB, DITC UNCTAD</b></p>
15.30-15.45	Coffee break	

15.45-17.00	interactive (Q/A) session on the main accession- related issues	
<b>Tuesday, 26 February 2013.</b>		
09.00-10.30	<b>Introduction to selected GATT/WTO Agreements and provisions in the area of goods:</b> -AoA, SPS/TBT, Agreement on the implementation of Article VI of the GATT (anti-dumping measures) Agreement on Subsidies and Countervailing Measures (ASCM); Quantitative import restrictions, including quotas and licensing systems...	<b>-- Mr. Kheireddine Ramoul</b> <b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
10.30-10.45	Coffee break	
10.45-12.30	<b>Introduction to selected GATT/WTO Agreements and provisions in the area of goods, (Cont'd)</b>	<b>- Mr. Kheireddine Ramoul</b> <b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
12.30-14.00	Prayer & Lunch Break.	
14.00-15.30	<b>Introduction to selected GATT/WTO Agreements and provisions in the area of goods, (Cont'd)</b>	<b>- Mr. Kheireddine Ramoul</b> <b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
15.30-15.45	Coffee break.	
15.45-17.00	Interactive (Q/A) session on goods provisions	
<b>Wednesday, 27 February 2013.</b>		
09.00-10.30	Tariff and market access offer preparation and negotiations in the area of goods	<b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
10.30-10.45	Coffee break	
10.45-12.30	Tariff and market access offer preparation and negotiations in the area of goods <b>(Cont'd)</b>	<b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
12.30-14.00	Prayer & Lunch Break.	
14.00-15.30	Tariff and market access offer preparation and negotiations in the area of goods <b>(Cont'd)</b>	<b>- Mr. Thomas Mathew</b> <b>TNCDB, DITC UNCTAD</b>
15.30-15.45	Coffee break.	
15.45-17.00	Interactive (Q/A) session on goods provisions	
<b>Thursday, 28 February 2013.</b>		
09.00-10.30	Introduction to the General Agreement on Trade in Services (GATS)	<b>- Mr. Kheireddine Ramoul,</b> <b>TNCDB, DITC UNCTAD</b>

10.30-10.45	Coffee break	
10.45-12.30	Introduction to the General Agreement on Trade in Services (GATS) (Cont'd)	- <i>Mr. Kheireddine Ramoul</i> , TNCDB, DITC UNCTAD
12.30-14.00	Prayer & Lunch Break.	
14.00-15.30	Services negotiations in the context of WTO accession	- <i>Mr. Kheireddine Ramoul</i> , TNCDB, DITC UNCTAD
15.30-15.45	Coffee break.	
15.45-17.00	Interactive (Q/A) session on Services	
<b>Friday, 01 March 2013.</b>		
09.00-10.30	<b>Accession negotiations: common challenges in negotiating selected topics including:</b> trading rights, State Trading enterprises, Plurilateral Agreements, Other charges and duties (ODCs), Initial negotiating rights (INRs)...	- <i>Mr. Kheireddine Ramoul</i> - <i>Mr. Thomas Mathew</i> TNCDB, DITC UNCTAD
10.30-10.45	Coffee break.	
10.45-12.30	<b>Accession negotiations: common challenges in negotiating selected topics including:</b> trading rights, State Trading enterprises, Plurilateral Agreements, Other charges and duties (ODCs), Initial negotiating rights (INRs)...(Cont'd)	- <i>Mr. Kheireddine Ramoul</i> - <i>Mr. Thomas Mathew</i> TNCDB, DITC UNCTAD
12.30-14.00	Prayer & Lunch Break.	
14.00-15.30	Interactive (Q/A) session	
15.30-15.45	Coffee break	
15.45-17.00	Evaluation and Conclusion.  <b>Closing Ceremony</b>  <ul style="list-style-type: none"> <li> Closing remarks of the representative of IDB.</li> <li> Closing remarks of the representative of participants.</li> <li> Closing remarks of the representative of UNCTAD.</li> <li> Closing remarks of H.E. Prof. Savas Alpay, Director General, of the Statistical, Economic and Social Research and Training Centre for Islamic Countries, (SESRIC).</li> <li> Distribution of certificates to the participants.</li> </ul>	

## **List of Resource Persons**

**1. *Kheireddine Ramoul***

*Trade Negotiations and Commercial Diplomacy Branch  
Division on International Trade in Goods and Services, & Commodities  
United Nations Conference on Trade and Development (UNCTAD)*

**2. *Mr. Thomas Mathew***

*Trade Negotiations and Commercial Diplomacy Branch  
Division on International Trade in Goods and Services, & Commodities  
United Nations Conference on Trade and Development (UNCTAD)*

**3. *Mr. Ali MAHMOUD,***

*Senior WTO Specialist,  
Islamic Development Bank (IDB)  
Jeddah, Saudi Arabia*