

**VIII ANNUAL MEETING OF THE WORKING GROUP
ON TRADE AND COMPETITION OF LATIN AMERICA AND THE CARIBBEAN**

October 10 to 11, 2018
Instituto Serzedello Corrêa.
Brasilia, Brazil

AGENDA

Tuesday, 9 October 2018

19:00	Welcome cocktail Place: Royal Tulip Hotel
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Wednesday, 10 October

Morning

8:30 – 9:00	REGISTRATION
9:00 – 9:45	<p>OPENING SESSION</p> <ul style="list-style-type: none"> • Alexandre Barreto de Souza, President, Administrative Council for Economic Defense - CADE, Brazil • Torquato Jardim, Minister of Justice, Brazil • Vital do Rego Filho, Minister of the Federal Court of Accounts, Brazil • Teresa Moreira, Head of Department, Competition and Consumer Policies, UNCTAD • Javier Paulinich, Permanent Secretary of SELA
9:45 – 10:30	<p>PRELIMINARY SESSION</p> <p>In this session, a study on the status of competition in the sector of services and port infrastructure in Latin America and the Caribbean will be presented. The presentation will be followed by a round of questions and answers</p> <ul style="list-style-type: none"> • Eliane Maria Octaviano Martins, Consultant, Maritime and International Law
10:30 -10:45	Photograph
10:45 – 11:00	Coffee break
11:00 – 13:00	<p>Session I: Competitiveness and management of ports</p> <p>According to recent studies, the cost of sea freight and associated insurance varies between 15% and 17% of the value of imported goods for countries with medium maritime connectivity. This figure increases by 25% in the case of countries with</p>

	<p>low connectivity, too high compared to 11% in developed countries, making clear that competitiveness efforts should concentrate on port and land connectivity, where increased efficiency and transparency is needed to not unnecessarily increase the total logistics costs. These elements emerge as impediments to export, showing part of the lack of infrastructure in non-coastal areas, especially for perishable products, linked to the efficiency of the logistics system, the effective connectivity between production areas and the market, and the reliability of supply chains.</p> <p>The presentation of speakers will be followed by a round of questions and answers.</p> <p>Moderator: Silvia Hernández, Analyst of Relations, SELA</p> <ul style="list-style-type: none"> • Luis Ascencio, SELA’s Consultant • Ariel Filadoro, National University of San Martin • Lourdes Manzur, Head of Business Development, National Ports Administration, Uruguay • Benjamín de la Torre, Guest Researcher, Ministry of Foreign Trade and Tourism and World Bank • Henrique Serra, Deputy Manager of Maritime Regulations, Agência Nacional de Transportes Aquaviários, Brazil • Angelo Duarte, Undersecretary, Secretaria de Promoção da Produtividade e Advocacia da Concorrência, Brazil • Antonio Pinhero, Vice-President of Infrastructure, CAF-development bank of Latin America
13:00 – 14:30	Lunch
Afternoon	
14:30 – 16:15	<p>SESSION II: Anti-competitive practices in the sector of services and port infrastructure</p> <p>A wide range of competition concerns could arise from certain features of ports such as their unique geographic position, the necessity of specialised equipment and the limited capacity, among others. Authorities are invited to present their experiences about constraints and challenges faced in the port sector for the construction of fairer and more competitive markets.</p> <p>The presentation of speakers will be followed by a round of questions and answers.</p> <p>Moderator: Paulo Burnier da Silveira, Counsellor, CADE</p> <ul style="list-style-type: none"> • Jesús Espinoza, Technical Secretary, Commission for the Defense of Free Competition, Indecopi, Peru • Paola Carrillo, Advisor, Superintendency of Industry and Commerce – SIC, Colombia • Javier Gomensoro, Commissioner President, Commission for Promotion and Defense of Competition, Uruguay

	<ul style="list-style-type: none"> • Christian Ruiz, Superintendent, Superintendency for the Control of Market Power – SCPM, Ecuador • Nelson Guzmán, Superintendent, Superintendency of Competition, El Salvador
16:15 - 16:30	Coffee break
16:30 – 18:00	<p>SESSION III: Control of concentrations in the sector of services and port infrastructure</p> <p>Concentrations significantly affect the structure of one or more markets and, consequently, the behaviour of their participants. Authorities are invited to present their experiences about potential obstacles to effective competition as a result of concentrations in the market of services and port infrastructure.</p> <p>The presentation of speakers will be followed by a round of questions and answers.</p> <p>Moderator: Kenys Menezes Machado, Assistant Superintendent, CADE</p> <ul style="list-style-type: none"> • Guilherme Mendes Resende, Chief Economist, CADE • Desroy Reid, Analyst, Fair Trading Commission of Jamaica • Germán Coloma, Director-General of Economic and Legal Studies, National Commission for the Defense of Competition - CNDC, Argentina • Silvia Hernández Verde, Deputy Director-General, General Directorate of Concentrations, COFECE, Mexico
18:00	End of the first day
19:00	Dinner Place TBC

Thursday, 11 October 2018

Morning

09:00 – 11:00	<p>SESIÓN IV: Challenges faced by Latin American and Caribbean countries in the field of competition and regulation in the maritime transport sector</p> <p>In this plenary session, UNCTAD will present a study on the challenges faced by developing countries in the field of competition and regulation in the maritime transport sector.</p> <p>The introduction will be followed by presentations on the subject.</p> <p>Moderator: Juan Luis Crucelegui, Chief of Capacity-building and Advisory Services of the Competition and Consumer Policies Branch, UNCTAD</p> <ul style="list-style-type: none"> • Jan Hoffmann, Chief, Trade Logistics Branch, UNCTAD • Carlos Mussi, Director of ECLAC, Brazil • Marcos Morales, Economist, Department of Market Studies and Analysis, ACODECO, Panama
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	<ul style="list-style-type: none"> Alexandre Cordeiro Macedo, General Superintendent, CADE
11:00 – 11:15	Coffee break
11:15 – 13:00	<p>DISCUSSION GROUPS The different groups will discuss the conclusions and recommendations arising from the report and will work on a hypothetical case proposed by UNCTAD.</p> <ul style="list-style-type: none"> Discussion group 1: Moderator: Juan Luis Crucelegui, Chief of Capacity-building and Advisory Services of the Competition and Consumer Policies Branch, UNCTAD Discussion group 2: Moderator: Jan Hoffmann, Chief of the Trade Logistics Branch, UNCTAD Discussion group 3: Moderator: Teresa Moreira, Head of Department, Competition and Consumer Policies, UNCTAD
13:00 – 14:30	Lunch
Afternoon	
14:30 – 15:15	<p>SESSION V: Conclusions and sharing of results of the discussion groups</p> <p>Moderator: Juan Luis Crucelegui, Capacity-building and Advisory Services of the Competition and Consumer Policies Branch, UNCTAD</p> <ul style="list-style-type: none"> Delegate of Group 1 Delegate of Group 2 Delegate of Group 3
15:15 – 15:45	<p>FUTURE OF THE WGTC: Work Programme In this session, various options will be submitted for consideration of members, such as: thematic areas, joint studies, and venue for the next meeting.</p> <p>Moderator: Ana Luiza Lima Mahon, Chief of Staff of the Presidency, CADE</p> <ul style="list-style-type: none"> Juan Luis Crucelegui, Capacity-building and Advisory Services of the Competition and Consumer Policies Branch, UNCTAD Javier Paulinich, Permanent Secretary of SELA Representative of the host country for the Annual Meeting of the WGTC in 2019
15:45 – 16:00	Coffee break
16:00 - 16:30	CLOSING SESSION

	<ul style="list-style-type: none">• Javier Paulinich, Permanent Secretary of SELA• Teresa Moreira, Head of Department, Competition and Consumer Policies Branch, UNCTAD• Alexandre Barreto de Souza, President, Administrative Council for Economic Defense, Brazil
16:30	City Tour
19:00	Dinner (Free time)