

# **World Investment Directory:**

## **Volume IX Latin America and the Caribbean 2004 Part 2**



United Nations

## NOTE

The UNCTAD Division on Investment, Technology and Enterprise Development serves as the focal point in the United Nations Secretariat for all matters of foreign direct investment and transnational corporations. The Division seeks to further the understanding of transnational corporations and their contribution to development and to create an enabling environment for international investment and enterprise development. The work of the Division is carried out through intergovernmental deliberations, policy analysis and research, technical assistance activities, seminars, workshops and conferences.

Neither the designations employed nor the presentation of data or other information in this publication imply the expression of any opinion whatsoever on the part of the Secretariat of the United Nations concerning the legal status of any country, territory or area or of its authorities, or concerning the delimitation of its frontiers or boundaries. The designations of countries and territories in the tables and text do not necessarily express a judgement about the stage of development reached. Furthermore, the term "country" used in this study also refers, as appropriate, to territories or areas.

All the data in this publication have been obtained by the United Nations from sources believed by it to be accurate and reliable. Because of the possibility of human and mechanical error as well as other factors, however, all the data are provided "as are" without warranty of any kind, and the United Nations cannot vouch for their accuracy, timeliness, completeness, merchantability or fitness for any particular purpose.

The following conventions have been used in the tables and text of this volume:

Two dots (..) imply that data are either not available or not separately available, unless otherwise specified in the table notes.

A hyphen (-) indicates that the amount is nil or negligible, unless otherwise specified in the table notes.

The totals appearing in the country tables represent the sums of the data in the tables, unless otherwise specified in the table notes. When data are unavailable, as indicated by two dots (..), the total will be equal to the sum of only those data that are available. The sum of two entries, one of which is not available (..) and the other of which is nil or negligible (-), will also be nil or negligible (-).

In all tables, the unavailability of data for an entire line results in the suppression of that line. As a result, the size of the tables varies between countries.

A slash (/) between dates indicates a financial year, for example, 1998/1999.

The use of hyphen between dates indicates the full period involved, including the beginning- and end- years.

### UNCTAD/ITE/IIT/2004/4

UNITED NATIONS PUBLICATION
<i>Sales No. E.04.II.D.32</i>
ISBN 92-1-112640-1 (Part 1 and Part 2)
ISBN 92-1-112643-6 (Part 2)

Copyright © United Nations, 2004  
All rights reserved  
Manufactured in Switzerland

## CONTENTS

	<b>Page</b>
<b>PREFACE</b> .....	<b>iii</b>
<b>I. OVERVIEW</b> .....	<b>1</b>
A. FDI trends in recent years .....	1
1. FDI inflows in an international context .....	1
2. Back to normal? .....	6
3. FDI outflows .....	10
B. Sectoral patterns .....	14
C. Policy developments .....	22
D. Prospects.....	24
References .....	26
<b>II. TECHNICAL INTRODUCTION</b> .....	<b>43</b>
A. Scope .....	43
B. Sources of data.....	48
C. Industrial and geographical breakdown.....	49
D. Reporting currency and exchange rates.....	51
E. Definitions, descriptions and discrepancies in the data .....	53
1. FDI statistics.....	53
a. Definitions of FDI .....	54
(i) Components of FDI .....	54
(ii) The threshold equity ownership.....	54
(iii) Defining a controlling interest and treatment of non-equity forms of investment .....	54
b. Methods of data collection and national practices in the treatment of FDI .	54
(i) Foreign exchange records versus company surveys .....	54
(ii) Ultimate beneficial owner .....	55
(iii) Variety of sources for FDI data.....	56
(iv) Industrial coverage and classification .....	56
(v) The treatment of banks and other financial institutions ....	56

c.	Accounting practices .....	56
(i)	Historical valuation of FDI .....	56
(ii)	Methods of consolidation .....	57
(iii)	Capital gains and losses .....	57
2.	Corporate data .....	57
3.	Legal information .....	58
a.	National framework .....	58
b.	International framework .....	59
F.	Glossary .....	60
1.	FDI .....	60
2.	Operations of TNCs .....	60
3.	The structure of TNCs .....	63

### III. COUNTRY PROFILES

#### Part 1

Anguilla .....	69
Argentina .....	75
Aruba .....	93
Bahamas .....	101
Barbados .....	113
Belize .....	125
Bermuda .....	135
Bolivia .....	147
Brazil .....	161
Cayman Islands .....	193
Chile .....	203
Colombia .....	223
Costa Rica .....	249
Cuba .....	265
Dominican Republic .....	273
Ecuador .....	287
El Salvador .....	303

#### Part 2

Guatemala .....	319
Guyana .....	333
Haiti .....	343
Honduras .....	351
Jamaica .....	365
Mexico .....	377
Montserrat .....	397
Netherlands Antilles .....	401
Nicaragua .....	411
Panama .....	423
Paraguay .....	439
Peru .....	455

Saint Kitts and Nevis .....	477
Saint Lucia .....	485
Suriname .....	491
Trinidad and Tobago .....	499
Uruguay .....	511
Venezuela .....	527
British Virgin Islands .....	547

<b>List of UNCTAD publications on foreign direct investment and transitional corporations, 1973-200 .....</b>	<b>557</b>
<b>Questionnaire .....</b>	<b>567</b>

### **List of boxes in the Overview**

Box 1. The relocation challenge to Maquilas in Mexico .....	3
Box 2. Mexico's banking system: foreign dominated .....	17
Box.3 Privatization in the telecommunications industry: the case of Telefónica.....	18
Box 4. Chile and Costa Rica: attempts at diversifying and upgrading FDI inflows.....	21

### **List of tables in the Overview**

Table 1. FDI inflows into Latin America and the Caribbean, 1999-2003.....	2
Table 2. The largest affiliates of foreign TNCs in the industrial, tertiary, finance and insurance sectors in Latin America and the Caribbean, 2002 .....	7
Table 3. The largest TNCs in Latin America and the Caribbean in the industrial, tertiary, finance and insurance sectors, 2002 .....	12
Table 4. FDI outflows from Latin America and the Caribbean, 1999-2003 .....	13
Table 5. Major changes in laws and regulations relating to FDI in Latin America, 2000-2004 .....	23

### **Box table in the Overview**

Box table 1. Competitive strengths and weaknesses: Latin America and the Caribbean compared to Asia, 2002.....	8
--	---

### **List of figures in the Overview**

Figure 1. FDI flows into Latin America and the Caribbean, 1999–2003 .....	5
Figure 2. FDI outflows from major home countries to Latin America and the Caribbean, 1992-2002.....	5
Figure 3. Total resource flows a to Latin America and the Caribbean, by type of flow, 1990-2003.....	8
Figure 4. FDI inflows and gross fixed capital formation across 20 Latin American and Caribbean countries, 1999-2002. in selected Latin American	

Figure 5.	FDI inflows and gross fixed capital formation in selected Latin American economies: change between 1999 and 2002 .....	9
Figure 6	Selected Latin American economies: trends in FDI inflows and gross fixed capital formation, 1990 – 2002.....	11
Figure 7	FDI outflows from Latin America and the Caribbean, 1998-2003 .....	11
Figure 8	Sectoral distribution of inward FDI stock in Latin America and the Caribbean, 1986,1996 and 2002 .....	15
Figure 9	Changes in the sectoral structure of FDI inflows in Brazil and Mexico, 1996-2002.....	16

### **Box figure in the Overview**

Box figure 1.1	FDI inflows into Mexico's <i>Maquila</i> industry, 1999-2003.....	3
Box figure 3.1	Geographical presence and expansion of foreign affiliates of Telefónica in Latin America .....	19

### **List of annex tables in the Overview**

Annex table 1.	Geographical distribution of FDI inflows into Latin America and the Caribbean, mid-1990s and 2002.....	27
Annex table 2.	Geographical distribution of FDI inward stock in Latin America and the Caribbean, mid-1990s and 2002.....	31
Annex table 3.	FDI inflows in Latin America and the Caribbean, by industry, mid-1990s and 2002 .....	33
Annex table 4.	FDI inward stock in Latin America and the Caribbean, by industry, mid-1990s and 2002 .....	36
Annex table 5.	BITs concluded by Latin American and Caribbean economies, end-2002.....	37
Annex table 6.	DTTs concluded by Latin American and Caribbean economies, end-2002.....	41

### **List of tables in technical introduction**

Table 1.	Tables presented in this volume .....	47
Table 2.	Exchange rates of economies in Latin America and the Caribbean, 1990-2003.....	51

## Guatemala

### A. Definitions and sources of data

---

On 3 March 1998, the congress of the Republic of Guatemala signed the Foreign Investment Law. The law serves two purposes. Firstly, it ensures equal treatment to national and foreign investors, and secondly, it gives a clear overview of the direction of the government of Guatemala concerning foreign investment. In the Foreign Investment Law, *investment* is defined as: “any activity undertaken with a view to the production, brokerage, or transformation of assets, as well as for the delivery and intermediation of services involving any type of assets or rights, provided such activities have been carried out in accordance with the pertinent laws and regulations”. The law recognises several forms of investment:

- Corporate shares and quotas, and any other form of ownership interest, in any proportion, in companies constituted and organized under the Guatemalan law;
- Credit rights or any other benefits having an economic value;
- Movable and immovable property and any other rights in them;
- Intellect and industrial property rights; and
- Concessions or similar rights granted by law or under a contract, to engage in economic or commercial activity.

In addition, the Foreign Investment Law defines *foreign Investment* as: “any type of investment in which capital from abroad is transferred in any way to the Republic of Guatemala by a foreign investor”. Reinvesting earning or capital generated in Guatemala is also considered foreign investment. A foreign investor is a foreign individual or legal entity, or a foreign entity without legal capacity, lawfully organized under the laws of the country in which it was constituted, which makes a foreign investment in Guatemala, either directly or through some form of association or contract with Guatemalan individuals or legal entities.

Foreign investors are granted the same treatment as Guatemalan investors, regardless of the country of origin of the foreign investor. The Guatemalan Constitution and laws regulate certain economic activities in a specific way, which can lead to a diversion of equal treatment. Foreign investors can also benefit from certain treaties and agreements by the Guatemalan Government. Foreign investors may own shares in any economic activity lawfully carried out in Guatemala. Furthermore, no type of performance requirements may be imposed as a condition for making or maintaining a foreign investment.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	224.8	7.2
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	11.8	0.2
3. FDI stock, 2003	4 259	43
4. FDI stock as a percentage of GDP, 2003	21.9	0.2

Sources: Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.



Table 3. FDI flows, by type of investment, 1977-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1977	66.0	31.5	..	97.5	97.5	..	..	..
1978	93.3	33.9	..	127.2	127.2	..	..	..
1979	89.3	27.7	..	117.0	117.0	..	..	..
1980	79.6	31.1	..	110.7	110.7	..	..	..
1981	108.4	18.7	..	127.1	127.1	..	..	..
1982	66.7	10.4	..	77.1	77.1	..	..	..
1983	35.0	10.0	..	45.0	45.0	..	..	..
1984	28.0	10.0	..	38.0	38.0	..	..	..
1985	51.8	10.0	..	61.8	61.8	..	..	..
1986	58.8	10.0	..	68.8	68.8	..	..	..
1987	135.2	15.0	..	150.2	150.2	..	..	..
1988	152.8	15.2	161.9	329.9	329.7	..	..	..
1989	14.5	20.0	41.7	76.2	76.2	..	..	..
1990	..	..	..	59.3	59.3	..	..	0.3
1991	..	..	..	90.4	90.4	..	..	0.3
1992	79.7	14.1	0.3	94.1	94.1	..	..	- 0.1
1993	111.1	27.0	4.4	142.5	142.5	..	..	0.2
1994	27.2	33.3	4.7	65.2	65.1	..	..	0.1
1995	32.5	37.1	5.6	75.2	75.3	..	..	- 24.3
1996	34.1	37.4	5.4	76.9	76.8	..	..	2.7
1997	37.1	40.8	6.5	84.4	84.5	..	..	7.1
1998	619.0	45.9	7.9	672.8	672.8	..	..	8.1
1999	103.4	43.4	7.8	154.6	154.6	..	..	- 3.1
2000	170.6	48.9	10.4	229.9	229.6	..	..	16.0
2001	389.5	54.6	11.4	455.5	455.5	..	..	1.0
2002	41.5	56.2	12.4	110.2	110.2	..	..	4.6
2003	..	..	..	104.0	104.0	..	..	7.2

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Central Bank of Guatemala for 1990-2003; International Monetary Fund, balance-of-payments tape January 2004, for 1977-1989. For FDI outflows, data are based on the World Bank, *World Development Indicators 2003 CD-ROM*, for 1990-1992 and UNCTAD estimates for 1993-2003.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	701.0	..	..	..	..
1981	..	..	..	828.1	..	..	..	..
1982	..	..	..	905.2	..	..	..	..
1983	..	..	..	950.2	..	..	..	..
1984	..	..	..	988.2	..	..	..	..
1985	..	..	..	1 050.0	..	..	..	..
1986	..	..	..	1 118.8	..	..	..	..
1987	..	..	..	1 269.0	..	..	..	..
1988	..	..	..	1 598.7	..	..	..	..
1989	..	..	..	1 674.9	..	..	..	..
1990	..	..	..	1 734.2	..	..	..	..
1991	..	..	..	1 824.6	..	..	..	..
1992	..	..	..	1 918.7	..	..	..	..
1993	..	..	..	2 061.2	..	..	..	..
1994	..	..	..	2 126.3	..	..	..	..
1995	..	..	..	2 201.6	..	..	..	..
1996	..	..	..	2 278.4	..	..	..	2.7
1997	..	..	..	2 362.9	..	..	..	9.8
1998	..	..	..	3 035.7	..	..	..	17.8
1999	..	..	..	3 190.4	..	..	..	14.7
2000	..	..	..	3 420.0	..	..	..	30.7
2001	..	..	..	3 875.5	..	..	..	31.7
2002	..	..	..	4 155.0	..	..	..	36.3
2003	..	..	..	4 259.0	..	..	..	43.5

Sources: UNCTAD, FDI/TNC database. FDI instock are based on information from Central Bank of Guatemala for 1990-2002 and UNCTAD estimates. Data for FDI outstock are UNCTAD estimates, which are an accumulation of flows since 1996.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	- 0.9	- 0.6	- 2.3	- 0.3	-	1.4	3.9	1.1	- 4.4	34.1	-	-	-
Colombia	-	-	-	-	-	-	0.1	-	-	2.5	- 0.8	0.6	1.3
France	-	-	-	-	0.4	-	-	0.2	-	-	-	-	-
Japan	-	-	0.3	-	-	0.1	-	-	-	-	-	-	-
Republic of Korea	-	-	4.7	1.0	3.1	1.9	2.3	6.2	1.0	0.8	10.5	2.0	4.4
Switzerland	-	-	-	12.7	- 3.5	3.0	- 142.6	41.4	- 2.6	14.6	- 57.4	- 4.7	-
United States	10.0	- 16.0	5.0	31.0	16.0	36.0	100.0	24.0	204.0	121.0	93.0	- 361.0	- 39.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan are on an approval basis.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	0.2	- 0.1	-	-	-	- 1.3	-	-	-	-	-	-
Brazil	-	-	-	-	-	-	-	-	-	-	-	0.2	-
China	-	-	-	-	2.6	-	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	-	-	0.9	0.9	1.8	-	0.1
Costa Rica	-	-	1.4	3.4	1.3	5.2	0.7	2.1	1.9	13.7	2.4	4.6	1.8
El Salvador	-	-	-	-	-	-	-	-	6.0	4.5	10.3	6.5	6.8
Honduras	-	-	-	0.1	0.2	- 0.3	2.7	6.1	5.2	3.4	11.1	10.8	6.0
United States	3.0	- 8.0	-	-	-	- 24.0	-	1.0	- 4.0	- 12.0	16.0	- 4.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	4.3	4.3	4.7	5.3	-	5.1	3.7	-	2.6	2.1	2.0	-	-
Colombia	-	-	-	-	-	0.1	0.2	0.2	0.2	2.7	1.9	-	-
Germany	30.1	35.0	42.8	40.0	52.9	59.3	56.0	83.1	89.7	79.4	76.3	82.0	-
New Zealand	-	-	-	-	-	-	-	-	-	2.1	1.8	-	-
Republic of Korea	-	-	-	-	-	20.8	22.5	28.5	28.5	29.7	39.7	41.2	44.5
Switzerland	-	-	-	38.9	32.2	46.4	43.8	91.5	85.7	90.6	53.8	47.7	-
United States	130.0	107.0	115.0	139.0	200.0	233.0	331.0	358.0	498.0	478.0	835.0	389.0	391.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Colombia	-	-	-	-	-	-	-	-	0.9	1.8	3.6	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	32.0	38.7
United States	- 4.0	- 12.0	- 6.0	-	- 16.0	- 40.0	-	- 10.0	- 14.0	- 26.0	- 10.0	- 14.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	13	14	15	9	11	13	16	16	15	16	16	13
Republic of Korea	-	-	-	-	-	-	32	35	38	40	50	53
United States	43	41	41	40	47	44	45	50	53	50	51	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	67	66	62	116	65	70	129	167	239	201	186	176
United States	390	430	469	469	553	575	645	875	1 177	1 533	2 264	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	1.0	2.0	1.0	1.0	1.0	2.0	2.0	2.0	2.0	2.0	1.0	1.0
Switzerland	-	-	-	0.6	1.1	1.2	1.3	1.5	1.5	1.5	1.6	1.4
United States	11.6	11.4	11.4	9.2	11.3	11.2	11.5	12.7	14.1	15.8	16.6	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	62	121	128	121	123	209	199	231	227	213	276	268
United States	692	793	874	808	-	1 045	1 147	1 378	1 444	1 624	1 870	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,33,38,43,48,53,58,63. Number, assets, employment, wages and salaries, sales, value added, profits, exports and imports of foreign affiliates of Guatemalan TNCs in the United States, 1990-2000**

(Number, millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	7	7	11	11	12	11	11	1	1	2	2
28	Assets	24.0	25.0	31.0	31.0	43.0	40.0	39.0	-	-	-	-
33	Employees	0.1	0.1	0.1	0.1	0.1	0.1	0.1	-	-	-	-
38	Wages and salaries	1.0	2.0	3.0	3.0	3.0	3.0	3.0	-	-	4.0	4.0
43	Sales	-	27.0	39.0	42.0	53.0	48.0	49.0	2.0	2.0	-	-
48	Value added	-	-	5.0	6.0	5.0	6.0	6.0	-	1.0	8.0	9.0
53	Profits before taxes	-	-	1.0	1.0	-	1.0	-	-	-	-	-
58	Exports	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-
63	Imports	-	-	7.0	7.0	9.0	9.0	9.0	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 40,50,55,60,65,70,85. Wages and salaries, value added, profits, exports, imports, expenditures in research and development and royalty payments of affiliates of United States TNCs in Guatemala, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	55.0	52.0	60.0	67.0	92.0	99.0	105.0	106.0	120.0	149.0	176.0
50	Value added	-	-	-	-	232.0	236.0	233.0	290.0	297.0	-	414.0
55a	Profits before taxes	32.0	31.0	29.0	43.0	40.0	42.0	21.0	53.0	25.0	-	94.0
55b	Profits after taxes	-	-	-	-	57.0	-	42.0	79.0	41.0	-	-
60	Exports	115.0	110.0	129.0	153.0	147.0	164.0	211.0	260.0	345.0	-	-
65	Imports	18.0	20.0	-	20.0	-	40.0	65.0	141.0	197.0	-	-
70	development expenditures	-	-	1.0	1.0	-	-	-	-	-	-	-
85	Royalty payments	-	-	-	-	4.0	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Except for wages and salaries, data refer to majority-owned affiliates only.

Table 86. Largest home-based TNCs, 2002

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Central de Productos Alimenticios Universal	Food	2	..
Grupo Solid (Guatemala)	Chemicals	..	..
Aceros Prefabricados	Metals	..	..
Genesis Partnership Company	Paper	..	..
<b>B. Tertiary</b>			
Arista	Other business services	4	..
Tecnica Universal	Trade	25	..
Distribuidora Yale	Trade	19	..
Hidrotecnia	Trade	9	..
PS 2000 de Guatemala	Trade	8	..
Alkemy Corporation	Trade	3	100
Lipo Chemicals Centroamerica	Trade	1	..
Nutricion Balanceada	Trade	1	..
Ids Centroamerica	Trade	..	..
Suministros Industriales y Agricolas	Trade	..	..
Ingenieria y Tecnologia Electrica	Trade	..	..
<b>C. Finance and Insurance</b>		<b>Assets</b>	<b>Employees</b>
..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
..	..	..	..	..
<b>B. Tertiary</b>				
Distribuidora Yale (Panama)	Panama	Trade	3.4	70
Distribuidora Yale El Salvador	El Salvador	Trade	2.4	48
Servicourier	United States	Transport	0.7	4
Distribuidora Yale	Honduras	Trade	0.5	50
Clipper Export & Import	United States	Other business services	0.3	4
Arista de Costa Rica	Costa Rica	Trade	..	22
Sfc Sasb	El Salvador	Construction	..	50
Ps Dos Mil de Costa Rica	Costa Rica	Trade	..	10
Importadora de Sistema Centro America	Nicaragua	Trade	..	8
Aquatec de Nicaragua	Nicaragua	Trade	..	15
Tecnica Universal	Honduras	Trade	..	10
Ingenieria y Tecnologia Electrica	Honduras	Trade	..	11
Central Productos Alimenticios Universal	El Salvador	Trade	..	25
Nutricion Balanceada	El Salvador	Trade	..	4
Grupo Solido	Costa Rica	Trade	..	25
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

**Table 88. Largest affiliates of foreign TNCs in the host economy, 2002**

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Fabrica de Esponjas Plasticas Fomtex, SA	Honduras	Chemicals	2 767	107
Bayer de Guatemala, SA	Germany	Pharmaceuticals	57	500
Kellog de Centroamerica, SA	United States	Food	48	215
Gran Industria de Neumaticos Centroamericana	United States	Rubber tyres	31	385
Isc Internacional, SA	United States	Pharmaceuticals	18	300
Unipharm, SA	Switzerland	Pharmaceuticals	14	400
Basf de Guatemala, SA	Germany	Food	8	40
Productos Avon de Guatemala, SA	United States	Pharmaceuticals	..	2 775
Colgate-Palmolive (Centro America), S.A	United States	Pharmaceuticals	..	705
Laboratorios Laprofa Sa	United States	Pharmaceuticals	..	204
Johnson & Johnson Guatemala SA	United States	Pharmaceuticals	..	90
Procter & Gamble Interamericas de Guatemala	United States	Pharmaceuticals	..	80
Crown Cork de Guatemala, SA	United States	Machinery and equipment	..	77
Bristol-Myers Squibb CA	United States	Pharmaceuticals	..	40
Ecolab, SA	United States	Pharmaceuticals	..	15
<b>B. Tertiary</b>				
Productos Roche Guatemala, SA	Switzerland	Trade	9	38
Westrade Guatemala, SA	Cayman Islands	Trade	5	118
Dermet de Guatemala, SA	Mexico	Trade	3	15
Industrial Comercial Sigma de Guatemala, SA	Panama	Trade	2	45
Electricidad Enron de Guatemala Sa	United States	Electricity, gas and water	1	8
Bellsouth Guatemala y Compania S.C.A.	United States	Telecommunications	..	300
Abbott Laboratorios SA	United States	Trade	..	200
DHL, SA	United States	Transport and storage	..	144
Productos Confitados Salvavidas de Guatemala	United States	Trade	..	101
Duke Energy International de Guatemala SA	United States	Electricity, gas and water	..	77
Xerox de Guatemala SA	United States	Trade	..	62
3M Guatemala SA	United States	Trade	..	60
Seaboard Marine	United States	Transport and storage	..	36
Bearcom, SA	United States	Trade	..	20
Carben de Guatemala Sa	United States	Trade	..	3
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Empresa Guatemalteca Cigna de Seguros	United States	Insurance	..	..
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

---

**C. Legal framework for FDI**

---

**I. National framework**

Decree No. 1781-36 Foreign Status Law 1936

*Source: Recopilacion de las Leyes de la Republica de Guatemala 1935 - 1936 Tomo LIV (Guatemala, 1 March 1985)*

Decree No. 315-46 of Banking Law 1946

*Source: Diario de Centro America, (Official Gazette)*

Decree No. 1331-59 of the Congress of Agriculture Development 1959

*Source: Ibid., 11 January 1960*

Law-Decree No. 1441 of 5 May 1961 on Labor Code, (effective 16 August 1961)

*Source: Recopilacion de las Leyes de la Republica de Guatemala 1935 - 1936, Tomo LIV (Guatemala, 1 March 1985)*

Law Decree No. 208-64 of Private Financing Companies 1964

*Source: Diario de Centro America, (Official Gazette) 15 May 1964*

Decree No. 25-74 on National Tourism Development 1974

*Source: Recopilacion de las Leyes de la Republica de Guatemala 1935-1936, Tomo LIV (Guatemala, 1 March 1985)*

Resolution 689-84 of Industrial Incentives for Export Activities 1984

*Source: Investment Guide: Guatemala 1990 (Bank of Guatemala)*

Law-Decree No. 21-84 on Industrial Incentives for Export Corporation 1984, (effective 10 March 1984)

*Source: Diario de Centro America, (Official Gazette) 9 March 1984*

Law-Decree No. 65-89 on Free Zones 1989, (effective 30 December 1989)

*Source: Ibid., 30 November 1989*

*Regulated by: Governmental Accord 242-90 of 5 March 1990*

*Source: Ibid., 6 March 1990*

Governmental Accord No. 889-89 on "Fundacion Co-Invest Servicios de Consultoria para Inversores Extranjeros en Guatemala" (Co-Invest Foundation for Consulting of Foreign Investors) 1989, (effective 12 December 1989)

*Source: Ibid., 11 December 1989*

Law No. 2989 on Promotion and Development of Export and Maquila Activities 1989, (effective 3 July 1989)

*Source: Ibid., 3 June 1989*

*Regulated by: Governmental Accord No. 533-89 of 2 August 1989 and Governmental Accord No. 943-90 of 25 September 1990; effective 2 November 1990*

*Source: Ibid., 20 October 1990*

Law Decree No. 29-89 of the Congress, (effective 23 May 1989)

*Source: Congress of the Republic of Guatemala*



Resolution JM-177-88 on Public Debt Conversion in Capital Investment  
*Source: Diario de Centro America, (Official Gazette) 21 September 1988*

Government Accord No. 450-88 of 28 June 1988 regulating Congressional Decree No. 59-87, (effective 1 July 1988)  
*Source: Ibid., 30 September 1988*

Law-Decree No. 23-86 on Tax of Exports 1986, (effective 6 June 1986)  
*Source: Ibid., 5 June 1986*  
 Congressional Decree No. 59-87 on Income Tax 1987, (effective 1 October 1987)  
*Source: Ibid., 30 September 1987*

Law-Decree No. 60-90 on Standard Exemptions of Income Tax and Equalizing of other Taxes 1990, (effective 16 November 1990)  
*Source: Ibid., 15 November 1990*

Congressional Decree No. 6-91 on the Tax Code 1991, (effective 9 April 1991)  
*Source: Ibid., 3 April 1991*  
*Amendment: Legislative Decree No. 47-91 of 30 May 1991, (effective 1 June 1991)*  
*Source: Ibid., 30 May 1991*

Decree No. 26-92 Law on Income Tax 1992  
*Source: Investment Guide: Guatemala 1935-36, Tomo LVI (Guatemala, 1 March 1985)*

*Last amendment: Legislative Decree No. 59-90 of 1 October 1990*  
*Source: Ibid., 6 February 1991*

Congressional Decree No. 18-91 on Nationality of Foreign Investors 1991  
*Source: Diario de Centro America, (Official Gazette) 19 March 1991*

Legislative Decree No. 55-90 on Development of the Small Mining Companies 1990  
*Source: Ibid., 3 December 1990*

Legislative Decree No. 59-90 on Development in Industry 1990  
*Source: Ibid., 6 February 1990*

Governmental Accord No. 913-90 of 12 September on the Regulation to Authorize Deductions from Income for the Use of Trademarks, Patents, Formulas, etc 1990, (effective 29 September 1990)  
*Source: Ibid., 28 September 1990*

Resolution 348-83 ratifying the Inter-American Agreement on Conflict of Laws concerning Stocks Companies 1983  
*Source: Diario de Centro America, (Official Gazette) 18 December 1984*

Governmental Accord No. 759-90 on the Regulation of the Law of Protected Areas related to Environmental Improvements 1990, (effective 27 August 1990)  
*Source: Ibid., 27 August 1990*  
*Regulated by: Governmental Accord 759-90 of 22 August 1990*  
*Source: Ibid., 27 August 1990*

Law Decree No. 1785 on Fuel Alcohol 1985

*Source:* Recopilacion de la Leyes de la Republica de Guatemala 1935-36, Tomo LVI (Guatemala, 1 March 1985)

Decree No. 68-86 on Protected Areas and Improving the Environment 1986, (effective 27 December 1986)

*Source:* Ibid., 19 December 1986

*Amendment:* Legislative Decree No. 75 rl of 18 November 1991

*Source:* Ibid., 22 November 1991

Executive Law-Decree No. 20-86 on Promotion and Development of New Renewable Sources of Energy 1986, (effective 18 January 1986)

*Source:* Ibid., 10 January 1986

Executive Law-Decree No. 153-85 on Patents of Invention, Utility Models and Industrial Drawings and Designs 1985, (effective 8 February 1986)

*Source:* Ibid., 8 January 1986

Law No. 69-85 of 3 July 1985 of Mining

*Source:* Ibid., 4 July 1985

*Amendment:* Decree Law 125-85 of 11 December 1985

Decree No. 109-83 Law of Hydrocarbons 1983

*Source:* Ibid., 16 September 1983 as amended by Government Accord 822-91 of 30 October 1991

*Source:* Recopilacion de las Leyes de la Republica de Guatemala 1935-1936 Tomo LIV (Guatemala, 1 March 1985)

Law Decree No. 24-79 of 15 May 1979 of the Congress

*Source:* Congresso de la Republica of Guatemala

Decree No. 22-73 of the Congress

*Source:* Investment Guide: Guatemala 1990 (Bank of Guatemala)

Decree No. 26-73 of the Congress

*Source:* Investment Guide: Guatemala 1990 (Bank of Guatemala)

Decree No. 1545 of the Congress

*Source:* Investment Guide: Guatemala 1990 (Bank of Guatemala)

Decree No. 72-73 on the Congress of Milk Production and of Cattle, (effective 5 September 1973)

*Source:* Recopilacion de las Leyes de la Republica de Guatemala 1935-1936, Tomo LIV (Guatemala, 1 March 1985)

## **II. International Framework**

### **1. Guatemala is a party to the following multilateral and regional instruments:**

The Paris Convention for the Protection of Industrial Property of 20 March 1883, amended and revised.

The New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958.

The Convention on the Settlement of Investment Disputes between States and Nationals of Other States of 18 March 1965, signed on 9 Nov 1995, effective 20 Feb 2003.

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted on 16 November 1977.

The Convention Establishing the Multilateral Investment Guarantee Agency of 11 October 1985, signed on 30 September 1996.

The Agreement on Trade-Related Aspects of Intellectual Property Rights, signed on 15 April 1994; in force on 1 January 1995.

The General Agreement on Trade in Services, signed on 15 April 1994; in force on 1 January 1995. The Fourth Protocol to the General Agreement on Trade in Services of 15 February 1997. The Fifth Protocol to the General Agreement on Trade in Services of 12 December 1997.

General Treaty on Central American Integration (CACM), date of signature 13 Dec 1960, Entry into Force 4 June 1961

## **2. Bilateral treaties**

Bilateral investment treaties for the protection and promotion of investments with Chile 1996, Argentina 1998, France 1998, Cuba 1999, Netherlands 2001, Switzerland 2002

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Banco de Guatemala: <http://www.banguat.gob.gt/>.

**Secondary**

---

1. Anonymous, "Guatemala invites U.A. industry to come on down", *Textile World*, May 2001, vol. 151, No. 5, p. 20.
2. Anonymous, "[Guatemala: open for business](#)", *Euromoney*, June 1999, p. 184.
3. Anonymous, "[Guatemala accelerates efforts to attract foreign E&D capital](#)", *Oil and Gas Journal*, January 20, 1997, vol. 95, No. 3, pp. 77-82.
4. Batres, Rodolfo, "[Guatemala: gateway to the Americas](#)", *Focus Japan*, September 2002, vol. 29, No. 7, p. 7.
5. Doetsch, Mary, "[Guatemala--'land of eternal spring'--offers U.S. exporters a growing consumer-oriented market](#)", *Business America*, August 1996, pp. 23-24.
6. Fafchamps, Marcel and Brigit Helms, "Local demand, investment multipliers, and industrialization: theory and application to the Guatemalan highlands", *Journal of Development Economics*, April 1996, vol. 49, No. 1, pp. 61-92.
7. Festervand, Troy A., "U.S. foreign direct investment: industrial executives' perceptions of emerging Central American countries as FDI destinations", *International Journal of Commerce and Management*, 2002, vol. 12, No. 2, pp. 72-87.
8. Fred Rippy J., "German investments in Guatemala", *The Journal of Business of the University of Chicago (pre-1986)*, October 1947, vol. 20, No. 4, pp. 212-220.
9. Frundt, Henry J., "Trade and cross-border labor strategies in the Americas", *Economic and Industrial Democracy*, August 1996, vol. 17, No. 3, pp. 387-418.
10. Golbert, Albert S. and Yenny Nun Gingold, "Latin American economic integration (sic): an overview of trade and investment developments in ANCOM, CACM, and LAFTA", *Syracuse Journal of International Law and Commerce*, Winter 1979-1980, vol. 7, No. 2.
11. Linares, Federico, "Getting back to basics: a plan for neo-liberal reform", *Harvard International Review*, Spring 1995, vol. 17, No. 2, pp. 20-21.
12. Lindblad, Cristina, "[Business outlook: Guatemala](#)", *Business Latin America*, August 21, 1995, vol. 30, No. 33, pp. 4-5.
13. Sowinski, Lara L., "[Take a good look at Central America](#)", *World Trade*, August 2000, vol. 13, No. 8, pp. 56-58.
14. Spillan John E. and Christopher Ziemnowicz, "Strategic management in small retail businesses: the case of Guatemala", *International Small Business Journal*, November 2003, vol. 21, No. 4, p. 461.

## Guyana

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data in Guyana are collected by the Central Bank. The definition of FDI used in Guyana follows the one recommended in the *Balance of Payments Manual: Fifth Edition* of the International Monetary Fund.

FDI is generally afforded national treatment. Foreign investors have equal access to privatization opportunities. In terms of exchange control, the Guyana dollar is fully convertible and there are no limits on inflows or outflows of funds, although there are occasionally spot shortages of foreign currency. The Government eased restriction on the establishment of foreign currency bank accounts in Guyana, a step that has significantly simplified the process of transferring money, since funds can now be wired in and out of the country electronically without having to go through cumbersome foreign exchange control procedures.

The Government of Guyana provides three forms of incentives to foreign investors: general incentives, special incentives and sectoral incentives (applicable to the following sectors: agriculture, manufacturing, forestry, mining, tourism, fisheries, housing, information and communication technology and garments and textiles). The following general incentives target the productive sectors:

- Zero-rate on customs duty and consumption tax on most items of plant, machinery and equipment;
- Zero-rate on customs duty and consumption tax on raw materials used in the production of goods for export. Under a duty-drawback system, for qualifying firms and products, consumption tax paid on imported raw materials may be remitted;
- Unlimited loss carry-over of losses from previous years;
- Accelerated depreciation on plant and equipment;
- Double taxation treaties currently exist with the United States, the United Kingdom, Canada, and members of the Caribbean Community Common Market (CARICOM); and
- Full and unrestricted repatriation of capital, profits and dividends.

Guyana is one of the fifteen members of CARICOM. In addition, (foreign) investors can benefit from agreements with Venezuela, Colombia and the Dominican Republic (CARICOM/Venezuela Agreement, Colombia Agreement, and Dominican Republic Agreement). Finally, Guyana is also a member of the Caribbean Basin Initiative (CBI) and CARIBCAN.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	55.6	0.6
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	31.9	- 0.1
3. FDI stock, 2003	914	0.6
4. FDI stock as a percentage of GDP, 2003	126.3	0.1

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1970	..	..	..	9.0	..	..	..	..
1971	..	..	..	- 2.4	..	..	..	..
1972	..	..	..	2.5	..	..	..	..
1973	..	..	..	8.2	..	..	..	..
1974	..	..	..	1.4	..	..	..	..
1975	..	..	..	0.8	..	..	..	..
1976	..	..	..	5.0	..	..	..	..
1977	..	..	- 1.8	- 1.8	..	..	..	..
1978	..	..	..	1.4	..	..	..	..
1979	..	..	0.6	0.6	..	..	..	..
1980	..	..	0.6	0.6	..	..	..	..
1981	..	..	- 1.8	- 1.8	..	..	..	..
1982	..	4.4	..	4.4	..	..	..	..
1983	..	4.7	..	4.7	..	..	..	..
1984	..	2.6	1.9	4.5	..	..	..	..
1985	..	1.8	..	1.8	..	..	..	..
1986	..	..	..	- 9.0	..	..	..	..
1987	..	..	..	4.4	..	..	..	..
1988	..	..	..	2.1	..	..	..	..
1989	..	..	..	- 2.1	..	..	..	..
1990	..	..	..	7.9	..	..	..	..
1991	..	..	..	12.3	..	..	..	..
1992	..	..	146.6	146.6	..	..	..	- 2.0
1993	..	..	69.5	69.5	..	..	..	2.0
1994	..	..	106.7	106.7	..	..	..	..
1995	..	..	74.4	74.4	..	..	..	..
1996	..	..	..	92.9	..	..	..	- 1.0
1997	..	..	..	52.6	..	..	..	- 0.3
1998	..	..	..	46.6	..	..	..	- 0.4
1999	..	..	..	48.2	..	..	..	- 2.0
2000	9.6	6.0	51.5	67.1	..	..	..	2.0
2001	8.0	5.0	43.0	56.1	..	..	..	- 0.1
2002	6.2	3.9	33.5	43.6	..	..	..	- 0.0
2003	..	..	..	55.6	..	..	..	0.6

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Bank of Guyana for 1992-2002; International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1977-1985, 1992-1995 and 2000-2002 and UNCTAD estimates. FDI outflows are UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	25.2	..	..	..	..
1981	..	..	..	23.4	..	..	..	..
1982	..	..	..	27.9	..	..	..	..
1983	..	..	..	32.6	..	..	..	..
1984	..	..	..	37.1	..	..	..	..
1985	..	..	..	38.9	..	..	..	..
1986	..	..	..	29.9	..	..	..	..
1987	..	..	..	34.2	..	..	..	..
1988	..	..	..	36.3	..	..	..	..
1989	..	..	..	34.3	..	..	..	..
1990	..	..	..	42.2	..	..	..	..
1991	..	..	..	54.5	..	..	..	..
1992	..	..	..	201.1	..	..	..	..
1993	..	..	..	270.7	..	..	..	2.0
1994	..	..	..	377.3	..	..	..	2.0
1995	..	..	..	451.8	..	..	..	0.0
1996	..	..	..	544.7	..	..	..	- 1.0
1997	..	..	..	597.3	..	..	..	- 1.3
1998	..	..	..	643.9	..	..	..	- 0.8
1999	..	..	..	692.1	..	..	..	- 2.4
2000	..	..	..	759.2	..	..	..	-
2001	..	..	..	815.3	..	..	..	1.9
2002	..	..	..	858.9	..	..	..	- 0.2
2003	..	..	..	914.5	..	..	..	0.6

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1970. Outward stock is an accumulation of outflows since 1993.

Table 5. FDI flows in the host economy, by industry, 1992-1999

(Millions of US dollars)

Sector / industry	1992	1993	1994	1995	1996	1997	1998	1999
<b>Total</b>	146.6	69.5	106.7	74.4	92.9	52.6	46.6	48.9
<b>Primary</b>	123.0	39.1	76.3	50.2	53.9	41.5	26.3	31.2
Agriculture, hunting, forestry and fishing	12.5	23.3	24.6	19.0	23.6	31.3	18.8	16.6
Mining, quarrying and petroleum	110.6	15.9	51.7	31.2	30.4	10.2	7.5	14.6
Mining and quarrying	110.6	15.9	51.7	31.2	30.4	10.2	7.5	14.6
<b>Secondary</b>	3.3	2.4	2.4	- 0.6	3.6	1.6	2.7	3.4
<b>Tertiary</b>	18.8	26.7	27.6	24.7	34.8	9.3	17.5	13.8
Trade	7.0	16.5	12.5	12.8	15.7	4.7	4.6	1.4
Transport, storage and communications	11.8	10.2	11.4	11.5	18.2	3.8	10.9	10.9
Finance	-	-	3.8	0.4	1.0	0.8	2.1	1.6
<b>Unspecified</b>	1.4	1.2	0.4	0.2	0.6	0.2	0.2	0.5

Source: Bank of Guyana.

Note: Totals may not be comparable to those shown in table 3 because the tables have been revised at different times.



**Table 6. FDI flows in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	0.7	0.1	-	-	-	-	-	-	-	-	-	-
China	-	-	-	0.3	-	-	-	-	-	-	-	-	-
France	7.9	11.7	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	-	0.4	-	-	-	0.4	1.4	-	-	-	-	-
Republic of Korea	-	-	-	3.6	-	-	-	-	-	-	-	-	-
United States	7.0	-	-	-	31.0	14.0	15.0	6.0	- 8.0	16.0	- 46.0	12.0	10.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China are on an approval basis.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Brazil	-	-	-	-	-	-	-	-	-	-	-	0.2	0.1
China	-	-	-	0.1	-	-	-	-	-	-	-	-	-
France	-	0.4	-	-	-	-	-	-	-	-	-	-	-
United States	-	-	- 2.0	2.0	-	-	- 1.0	-	-	- 2.0	2.0	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	-	64.0	-	-	-	-	-	-	-	-	96.7	58.4	34.2
China	4.3	4.3	4.3	4.6	4.6	4.6	-	-	-	-	-	-	-
Malaysia	-	-	0.4	0.4	0.4	0.4	0.8	1.5	1.6	1.6	1.6	1.6	1.6
Republic of Korea	-	-	-	-	-	3.6	3.6	3.6	3.6	3.6	3.6	3.6	3.6
United States	7.0	-	-	-	97.0	111.0	126.0	132.0	125.0	177.0	131.0	144.0	152.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China are on an approval basis.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Brazil	-	-	-	-	-	7.3	-	-	-	-	1.5	-	-
United States	-	-	- 2.0	-	-	-	- 1.0	- 1.0	- 1.0	- 3.0	- 1.0	- 1.0	- 1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Republic of Korea	-	-	-	-	-	-	1	1	1	1	1	1
United States	4	5	5	4	5	5	5	6	6	7	7	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 30,35,40,45,50,55. Assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Guyana, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	10.0	18.0	29.0	25.0	-	33.0	-	-	-	237.0	243.0
35	Employees	0.2	0.4	0.4	-	-	0.7	0.7	0.7	-	1.5	2.0
40	Wages and salaries	-	1.0	1.0	-	2.0	3.0	3.0	3.0	3.0	11.0	13.0
45	Sales	-	-	-	-	-	-	-	-	105.0	-	265.0
50	Value added	-	-	-	-	19.0	18.0	23.0	24.0	22.0	-	64.0
55	Profits before taxes	1.0	2.0	3.0	7.0	-	7.0	-	8.0	7.0	-	20.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Except for employees, data refer to majority-owned affiliates only.

**Table 88. Largest affiliates of foreign TNCs in the host economy, 2002**

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Omai Goldmines Ltd.	Canada	Mining and quarrying	..	950
National Milling Company of Guyana, Inc	United States	Food	..	107
Friendship Oxygen Ltd.	United States	Chemicals	..	23
Demerara Tobacco Co. Ltd.	United Kingdom	Tobacco	..	..
<b>B. Tertiary</b>				
Guyana Telephone & Telegraph Co. Ltd.	United States	Telecommunications	83	750
Geddes Grant (Guayana) Ltd.	Trinidad & Tobago	Trade	16	145
Associated Industries	Trinidad & Tobago	Other business services	..	160
C.C.S. (Guyana) Ltd	Bahamas	Trade	..	65
Ansa Mcal Trading Ltd.	Trinidad & Tobago	Trade	..	47
Mcal Trading Ltd.	Trinidad & Tobago	Trade	..	46
Farfan & Mendes Ltd.	Trinidad & Tobago	Trade	..	40
Grace Kennedy Guyana Ltd.	Jamaica	Trade	..	35
Caribbean Chemicals Guyana Ltd.	Trinidad & Tobago	Trade	..	24
Guyana Broadcasting Corp	United Kingdom	Telecommunications	..	..
Rentokil Initial Guyana Ltd	United Kingdom	Other business services	..	..
Esso Standard Oil Sa Ltd	United States	Other business services	..	..
Societe Gyuanaise de L Air Liquide	France	Other business services	..	..
Air Liquide Spatial Guyana	France	Other business services	..	..
Tropical Power (Guyana) Ltd.	Trinidad & Tobago	Other business services	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
National Bank of Industry And Commerce	Trinidad & Tobago	Finance	..	460

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

---

**C. Legal framework for FDI**

---

**I. National framework**

Companies Act 1991

*Amendment:* 1995

*Amendment:* 1997

*Source:* <http://www.sdn.org.gy/parliament/acts1.htm>, 5 March 2004

Banking (Amendment) Act 1993

*Source:* Ibid

Financial Institutions Act 1995

*Amendment:* 1996

*Source:* Ibid

Financial Institutions (Provisions for Conversion into Public Companies) Act 1996

*Source:* Ibid

Financial Institutions Act 1998

*Source:* Ibid

Dealers in Foreign Currency (Licensing) Act 1995

*Amendment:* 1995

*Source:* Ibid

Co-operative Financial Institutions (Amendment) Act 1995

*Source:* Ibid

Capital Issues (Control) Act 1995

*Source:* Ibid

Guyana's Arbitration Act 1931

*Source:* Ibid

Customs (Amendment) Act 1993

*Amendment:* 1994

*Amendment:* 1999

*Source:* Ibid

Fiscal Enactments (Amendment) Act 1993

*Amendment:* 1994

*Amendment:* 1995

*Amendment:* 1996

*Amendment:* 1997

*Amendment:* 2002

*Amendment:* 2003

*Amendment:* No.2 2003

*Source:* Ibid

Foreign Exchange (Miscellaneous Provisions) Act 1996

*Source:* Ibid

Bank of Guyana Act 1995

*Amendment:* 1996

*Source:* Ibid

Bank of Guyana Act 1998

*Source:* Ibid

Banking Laws (Amendment) Act 1995

*Source:* Ibid

Tax (Amendment) Act 1993

*Amendment:* 1994

*Source:* Ibid

Income Tax (In Aid of Industry) (Amendment) Act 1998

*Amendment:* 2000

*Source:* Ibid

Corporation Tax Act 1998

*Source:* Ibid

Capital Gains Tax Act 1998

*Source:* Ibid

Property Tax Act Chapter 81:21 1998

*Source:* Ibid

Insurance Act 1998

*Source:* Ibid

Guyana Manufacturing and Industrial Development Agency (Repeal) Act 1993

*Source:* Ibid

Trade Mark Act 1998

*Source:* Ibid

Environment Protection Act 1996

*Source:* Ibid

Guyana Energy Agency Act 1997

*Source:* Ibid

Energy Sector (Harmonisation of Laws) Act 2002

*Source:* Ibid

Electricity Sector Reform Act 1997

*Source:* Ibid

Electricity Sector Reform Act 1999

*Source:* Ibid

Business Names (Registration) (Amendment) Act 2000

*Source:* Ibid

Procurement Act 2002

*Source:* Ibid

Procurement Act 2003

*Source:* Ibid

## **II. International framework**

### **1. Guyana is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 3 July 1969 (effective 10 August 1969)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM ) established by the Treaty of Chaguaramas 1973

Caribbean Investment Fund Act

*Source:* *Source:* <http://www.sdn.org.gy/parliament/acts1.htm>, 5 March 2004

### **2. Bilateral treaties**

Bilateral investment treaties for the promotion and protection of foreign direct investment with Germany 1989, United Kingdom 1989, Cuba 1999

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Canada 1985 Income and Capital, United States 1990 Cooperation and Exchange of Information, United Kingdom 1992 Income and Capital, United States 1992 Cooperation and Exchange of Information

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Bank of Guyana: <http://www.bankofguyana.org.gy/>.

**Secondary**

---

1. Anonymous, "[Guyana to privatize its bauxite industry](#)", *Journal of Commerce*, 13 November 1998, p. 4.A.
2. Anonymous, "[A 180-degree turn](#)", *Euromoney*, September 1994, pp. 452-456.
3. Canute, James, "[Market prospects](#)", *Business Latin America*, 8 July 1996, vol. 31, No. 27, pp. 4-5.
4. Ferris, Stephen P., Rodney G. Thompson, and Calin Valson, "An analysis of foreign direct investment in Latin America: the case of the Guyanese economy", *Indian Journal of Quantitative Economics*, vol. 10, No. 1, 1995, pp. 101-110.
5. Gafar, John, "[Growth, inequality and poverty in selected Caribbean and Latin American countries, with emphasis on Guyana](#)", *Journal of Latin American Studies*, vol. 30, No. 3, October 1998, pp. 591-617.
6. Hilaire, Alvin D. L., "[Economic stabilization in the Caribbean](#)", *Finance and Development*, March 2001, vol. 38, No. 1, pp. 42-45.
7. Ishmael, O., "Investing in Guyana", *Embassy of Guyana*, 10 April 1995. ([http://www.guyana.org/Economy/invest\\_guy.htm](http://www.guyana.org/Economy/invest_guy.htm))
8. Simon, Helen J., "[No longer ignored](#)", *Business Latin America*, 23 May 1994, vol. 29, No. 20, pp. 6-7.
9. Trevor Hamilton and associates, "Diagnostic evaluation of the enabling environment for private sector investment in Belize, Guyana and Suriname", *CARICOM Secretariat*, 1997.

## Haiti

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are collected by the Bank of Haiti. The Investment Guide, prepared by the Executive Secretariat of the Manufacturers Association of Haiti, states that the Haitian Government is committed to a free-market system. Therefore, all persons and corporations involved in business in Haiti are guaranteed with the following rights and privileges:

- Free disposal of their properties;
- Freedom to hire and fire in accordance with the provisions of the Labor Code;
- Freedom to engage in commercial and industrial activities within the limitations of the Constitution and the Commercial Regulations Code;
- Protection of trademarks, patents, labels, and all other forms of intellectual property rights; and
- Minimal intervention by the State in the market: government-regulated prices are reduced for five products and services including oil, energy, telecommunications, transportation, and the minimum wage.

The Government of Haiti provides two types of incentives for foreign investment: customs duty incentives and income tax incentives. Customs duty incentives vary according to whether the production of the beneficiary is intended for the domestic market or for export. In addition to custom privileges, eligible firms may benefit from income tax exemption according to a maturity schedule.

Haiti is a member of the Caribbean Community Common Market (CARICOM).

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	- 29.6	0.5
2. FDI flows as a percentage of GFCF, 1999-2002 (annual average)	1.4	..
3. FDI stock, 2003	83.6	4.9
4. FDI stock as a percentage of GDP, 2003	2.3	0.1

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.



Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1970	..	..	..	2.8	..	..	..	..
1971	2.4	1.0	..	3.4	..	..	..	..
1972	2.6	1.4	..	4.1	..	..	..	..
1973	5.5	1.5	..	7.0	..	..	..	..
1974	6.0	1.9	..	7.9	..	..	..	..
1975	2.6	..	..	2.6	..	..	..	..
1976	7.8	..	..	7.8	..	..	..	..
1977	8.0	..	..	8.0	..	..	..	..
1978	10.0	..	..	10.0	..	..	..	..
1979	12.0	..	..	12.0	..	..	..	..
1980	13.0	..	..	13.0	..	..	..	..
1981	8.3	..	..	8.3	..	..	..	..
1982	7.1	..	..	7.1	..	..	..	..
1983	8.4	..	..	8.4	..	..	..	..
1984	4.5	..	..	4.5	..	..	..	..
1985	4.9	..	..	4.9	..	..	..	..
1986	4.8	..	..	4.8	..	..	..	..
1987	4.7	..	..	4.7	..	..	..	..
1988	10.1	..	..	10.1	..	..	..	..
1989	9.4	..	..	9.4	..	..	..	..
1990	..	..	..	8.0	..	..	..	- 8.0
1991	..	..	..	13.6	..	..	..	- 13.6
1992	..	..	..	- 1.8	..	..	..	- 7.2
1993	..	..	..	- 2.2	..	..	..	- 1.0
1994	..	..	..	- 2.8	..	..	..	- 7.3
1995	..	..	..	- 2.2	..	..	..	1.0
1996	4.1	..	..	4.1	..	..	..	1.0
1997	4.0	..	..	4.0	..	..	..	1.0
1998	10.8	..	..	10.8	..	..	..	1.0
1999	..	..	..	30.0	..	..	..	- 1.0
2000	..	..	..	13.3	..	..	..	1.0
2001	..	..	..	4.4	..	..	..	0.3
2002	..	..	..	5.7	..	..	..	0.1
2003	..	..	..	- 141.9	..	..	..	0.5

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from the Bank of Haiti for 1991-2003; the International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1971-1989 and the World Bank, *World Development Indicators 2003 CD-ROM*, for 1990. FDI outflows are based on information from the Bank of Haiti for 1990-1991 and UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	78.6	..	..	..	..
1981	..	..	..	86.9	..	..	..	..
1982	..	..	..	94.0	..	..	..	..
1983	..	..	..	102.4	..	..	..	..
1984	..	..	..	106.9	..	..	..	..
1985	..	..	..	111.8	..	..	..	..
1986	..	..	..	116.6	..	..	..	..
1987	..	..	..	121.3	..	..	..	..
1988	..	..	..	131.4	..	..	..	..
1989	..	..	..	140.8	..	..	..	..
1990	..	..	..	148.8	..	..	..	..
1991	..	..	..	162.4	..	..	..	..
1992	..	..	..	160.6	..	..	..	..
1993	..	..	..	158.4	..	..	..	..
1994	..	..	..	155.6	..	..	..	..
1995	..	..	..	153.4	..	..	..	1.0
1996	..	..	..	157.5	..	..	..	2.0
1997	..	..	..	161.5	..	..	..	3.0
1998	..	..	..	172.2	..	..	..	4.0
1999	..	..	..	202.2	..	..	..	3.0
2000	..	..	..	215.5	..	..	..	4.0
2001	..	..	..	219.9	..	..	..	4.3
2002	..	..	..	225.6	..	..	..	4.4
2003	..	..	..	83.6	..	..	..	4.9

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1970. Outward stock is an accumulation of outflows since 1995.

**Table 6. FDI flows in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	0.2	0.1	- 0.2	-	- 0.1	-	-	-	-	1.1	-	-	-
France	0.2	-	-	-	- 1.1	- 4.6	-	-	-	-	-	-	-
United States	5.0	- 16.0	10.0	3.0	3.0	- 6.0	3.0	10.0	-	20.0	- 25.0	- 11.0	16.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	0.1	-	-	-	-	-	-	-	-	-	-
France	- 0.2	0.7	-	0.2	-	0.2	- 0.2	-	-	-	-	-	-
United States	-	-	-	- 1.0	-	1.0	1.0	1.0	1.0	- 1.0	-	-	1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	32.0	18.0	31.0	30.0	18.0	14.0	14.0	24.0	-	70.0	64.0	55.0	31.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	-	-	-	-	- 1.0	-	1.0	- 1.0	-	- 1.0	- 1.0	- 1.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Denmark	-	-	-	-	-	-	1	-	-	-	-
United States	-	-	2	2	2	2	2	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 28,33,38,43,48,58. Assets, employment, wages and salaries, sales, value added and exports of foreign affiliates of Haitian TNCs in the United States, 1990-2000**

(Thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
28	Assets	-	-	-	-	-	29.0	31.0	-	-	-	-
33	Employees	-	-	0.2	0.3	0.3	0.3	0.3	-	-	-	-
38	Wages and salaries	-	-	6.0	6.0	7.0	7.0	7.0	-	-	-	-
43	Sales	-	-	-	-	-	55.0	58.0	-	-	-	-
48	Value added	-	-	7.0	10.0	11.0	10.0	11.0	-	-	-	-
58	Exports	-	-	2.0	2.0	-	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 23,30,35,40,45,50,55. Number, assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Haiti, 1990-2000**

(Number, thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
23	Number	7	7	7	5	4	4	5	5	4	4	4
30	Assets	43.0	47.0	40.0	30.0	37.0	31.0	62.0	70.0	65.0	88.0	-
35	Employees	0.7	0.7	0.7	0.1	0.7	-	0.4	0.4	0.1	0.4	0.5
40	Wages and salaries	3.0	3.0	3.0	2.0	22.0	-	21.0	22.0	2.0	4.0	6.0
45	Sales	114.0	89.0	47.0	32.0	35.0	87.0	147.0	165.0	-	113.0	-
50	Value added	-	-	-	-	25.0	37.0	47.0	49.0	11.0	-	-
55	Profits before taxes	5.0	2.0	1.0	- 1.0	-	6.0	10.0	10.0	-	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added and profits refer to majority-owned affiliates only.

**Table 88. Largest affiliates of foreign TNCs in the host economy, 2002**

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Heritage Galerie (S.A.)	United States	Wood and wood products	..	..
Gaz Industries Associates SA	United States	Chemicals	..	..
<b>B. Tertiary</b>				
Atlantic Tele-Network Inc. Of Haiti	United States	Telecommunications	..	68
Shell Company (W.I.) Ltd	Netherlands	Trade	..	50
Lynx Air International Incorporated	United States	Transport and storage	..	6
Lynx Air International Inc	United States	Other business services	..	4
Club Mediterranee D'haiti SA	France	Hotels	..	..
Kpmg Haiti	United States	Other business services	..	..
Dhl International Haiti SA	United States	Other business services	..	..
Sobe	United States	Other business services	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

---

## C. Legal framework for FDI

---

### I. National Framework

Constitution of Haiti 1987

### II. International framework

**Haiti is a party to the following multilateral and regional instruments:**

#### 1. Multilateral treaties

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 30 Jan 1985

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Paris Convention for the Protection of Industrial Property 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985 signed on 5 June 1991

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM) established by the Treaty of Chaguaramas in 1973

#### 2. Bilateral treaties

Bilateral investment treaties for the promotion and protection of investments with: Germany 1973, United States 1983, France 1984, United Kingdom 1985, Dominican Republic 1999

*Source:* UNCTAD database on BITs and DTTs

**D. Sources of information**

---

**Official**

---

1. Banque de la Republique d'Haiti: <http://www.brh.net/>.

**Secondary**

---

1. Borrus, Amy, "Act two in Haiti", *Business Week*, 13 March 1995, p. 35.
2. Canute, James, "[Market prospects](#)", *Business Latin America*, 8 July 1996, vol. 31, No. 27, pp. 4-5.
3. DeGeorge, Gail and Amy Borrus, "[Hope at last in Haiti](#)", *Business Week*, 3 October 1994, pp. 50-52.
4. Jones, Arthur, "Manufacturing: a new beginning in Haiti", *World Trade*, March 1996, vol. 9, No. 3, pp. 38.
5. Luxner, Larry, "Haiti's apparel sector: poised for a comeback?", *Bobbin*, September 1995, vol. 37, No. 1, p. 16.
6. Martinez, Samuel, "[From hidden hand to heavy hand: sugar, the State, and migrant labor in Haiti and the Dominican Republic](#)", *Latin American Research Review*, vol. 34, No. 1, 1999, pp. 57-84.
7. Mobekk, Eirin and Spyros I. Spyrou,, "[Re-evaluating IMF involvement in low-income countries: the case of Haiti](#)", *International Journal of Social Economics*, vol. 29, No. 7/8, 2002, pp. 527-538.

---

## Honduras

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are collected by the Central Bank of Honduras (*Banco Central de Honduras*). In June 1992, the Government of Honduras signed the Decree no. 80-92: Investment Law. Amongst other guarantees, the law offers foreign enterprises:

- a) Importation of goods and services necessary for the operation of the enterprise;
- b) Repayment of loans obtained abroad for the operations of the enterprise and interest owed on the same; and
- c) Payment of dividends and repatriation of capital on foreign investments.

In addition, article 11 of the Investment Law states that all investments made for commercial purposes, regardless of nationality of investors, will be registered with the Ministry of Economy and Commerce.

The State recognizes no forms of monopoly, and accordingly will prepare adequate policies, in order that production, internal marketing, imports, export and financial activity are carried out within a framework of economic efficiency and competitiveness. Furthermore, the State will supervise any activity likely to be considered of high risk for the environment and conservation of natural resources. This may lead to the determination of the activities of the company involved.

To diversify the economy, the Government encourages the production of fruits and vegetables for exportation, petroleum exploration, mining, tourism, fishing activities, wood products, metal works, leather goods, and electronics and apparel assembly. The Government encourages foreign investment by offering tax and tariff incentives. The Government has established industrial zones, free zones and industrial-processing free zones, which provide foreign investors with several benefits. Amongst them are the following:

- Unrestricted currency conversion;
- Duty free importation of capital goods, raw materials and supplies employed in the production of goods;
- Import and export shipments cleared within one day;
- Access to the United States market under the Caribbean Basin Initiative;
- 100 per cent foreign ownership; and
- Unrestricted repatriation of profits and capital at any time.

Honduras is keen on employing Hondurans. It is written in the constitution and in the labor code that at least 90 per cent of staff must be Hondurans who must receive at least 85 per cent of the payroll. There is one exception to this rule. However, the percentage of Honduran workers could be as low as 10 per cent if qualified Hondurans are not available. This is only valid for a period of five years until foreign labour is decreased.

Similar to El Salvador, Guatemala and Nicaragua, (to be followed in 2004 by Costa Rica), Honduras signed a free trade agreement with the United States, the Central American Free Trade Agreement (CAFTA). Before CAFTA, these five Central American states were already joined together by another trade agreement, CACM (Central American Common Market). CAFTA will most likely boost export-oriented FDI in Honduras.

## B. Statistics on FDI and the operations of TNCs

### Table 1. Summary of FDI

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	212.1	- 0.1
2. FDI flows as a percentage of GFCF, 1999-2002 (annual average)	14.4	..
3. FDI stock, 2003	2 055	..
4. FDI stock as a percentage of GDP, 2003	29.7	..

Sources: Based on tables 3a and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

### Table 3a. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1970	..	..	..	8.4	..	..	..	..
1971	..	..	..	7.3	..	..	..	..
1972	..	..	..	3.0	..	..	..	..
1973	..	..	..	6.6	..	..	..	..
1974	..	..	..	- 1.2	..	..	..	..
1975	..	..	..	7.0	..	..	..	..
1976	..	..	..	5.3	..	..	..	..
1977	..	..	..	8.9	..	..	..	..
1978	..	..	..	13.2	..	..	..	..
1979	..	..	..	28.2	..	..	..	..
1980	..	..	..	5.8	..	..	..	..
1981	..	..	..	- 3.6	..	..	..	..
1982	..	..	..	13.8	..	..	..	..
1983	..	..	..	21.0	..	..	..	..
1984	..	..	..	20.5	..	..	..	0.1
1985	..	..	..	27.5	..	..	..	0.0
1986	..	..	..	30.0	..	..	..	0.0
1987	..	..	..	38.7	..	..	..	0.1
1988	..	..	..	48.3	..	..	..	0.0
1989	..	..	..	51.0	..	..	..	0.0
1990	..	..	..	43.5	..	..	..	0.5
1991	..	..	..	52.1	..	..	..	- 0.1
1992	..	..	..	47.6	..	..	..	0.1
1993	..	..	..	52.1	..	..	..	0.2
1994	..	..	..	41.5	..	..	..	0.1
1995	..	..	..	75.9	..	..	..	0.1
1996	..	..	..	90.0	..	..	..	0.1
1997	..	..	..	127.7	..	..	..	0.1
1998	..	..	..	99.0	..	..	..	0.1
1999	..	..	..	237.3	..	..	..	- 0.3
2000	..	..	..	282.0	..	..	..	- 0.0
2001	..	..	..	193.0	..	..	..	- 0.1
2002	..	..	..	175.5	..	..	..	- 0.1
2003	..	..	..	198.0	..	..	..	- 0.1

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Banco Central de Honduras for 1990-2003; International Monetary Fund, *Balance of Payments CD ROM*, June 2003, for 1980-1989 and UNCTAD estimates. For FDI outflows, data are based on World Bank, *World Development Indicators 2003 CD-ROM*, for 1984, 1987, 1990-1991 and 1999 and UNCTAD estimates for 1985, 1986, 1988, 1989, 1992-1998 and 2000-2003.



Table 3b. FDI flows, by type of investment, 1977-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1974	3.6	- 4.8	..	- 1.2	..	..	..	..
1975	4.4	2.7	..	7.0	..	..	..	..
1976	3.7	1.6	..	5.3	..	..	..	..
1977	3.6	5.4	..	8.9	..	..	..	..
1978	2.9	10.3	..	13.2	..	..	..	..
1979	3.7	24.6	..	28.2	..	..	..	..
1980	..	5.8	..	5.8	..	..	..	..
1981	- 12.4	8.8	..	- 3.6	..	..	..	..
1982	4.7	9.1	..	13.8	..	..	..	..
1983	2.5	18.5	..	21.0	..	..	..	..
1984	2.5	18.0	..	20.5	..	..	..	..
1985	3.4	24.1	..	27.5	..	..	..	..
1986	3.7	26.4	..	30.0	..	..	..	..
1987	4.1	25.8	8.8	38.7	..	..	..	..
1988	6.6	34.7	7.0	48.3	..	..	..	..
1989	4.1	38.7	8.2	51.0	..	..	..	..
1990	..	34.8	8.7	43.5	..	..	..	..
1991	..	34.9	17.2	52.1	..	..	..	..
1992	..	47.5	0.1	47.6	..	..	..	..
1993	12.8	10.8	3.1	26.7	..	..	..	..
1994	11.9	12.0	10.9	34.8	..	..	..	..
1995	13.2	10.0	26.8	50.0	..	..	..	..
1996	45.4	14.7	30.8	90.9	..	..	..	..
1997	60.0	20.0	41.5	121.5	..	..	..	..
1998	99.0	..	..	99.0	..	..	..	..
1999	237.3	..	..	237.3	..	..	..	..
2000	261.8	20.2	..	282.0	..	..	..	..
2001	162.7	32.3	..	195.0	..	..	..	..
2002	104.7	38.2	..	142.9	..	..	..	..

Source: Inward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	..	..	..	92.5	..	..	..	..
1981	..	..	..	88.9	..	..	..	..
1982	..	..	..	102.7	..	..	..	..
1983	..	..	..	123.7	..	..	..	..
1984	..	..	..	144.1	..	..	..	..
1985	..	..	..	171.6	..	..	..	..
1986	..	..	..	201.6	..	..	..	..
1987	..	..	..	240.3	..	..	..	..
1988	..	..	..	288.6	..	..	..	..
1989	..	..	..	339.6	..	..	..	..
1990	..	..	..	383.1	..	..	..	..
1991	..	..	..	435.2	..	..	..	..
1992	..	..	..	482.8	..	..	..	..
1993	..	..	..	534.9	..	..	..	..
1994	..	..	..	576.3	..	..	..	..
1995	..	..	..	652.2	..	..	..	..
1996	..	..	..	742.2	..	..	..	..
1997	..	..	..	869.9	..	..	..	..
1998	..	..	..	968.9	..	..	..	..
1999	..	..	..	1 206.2	..	..	..	..
2000	..	..	..	1 488.2	..	..	..	..
2001	..	..	..	1 681.2	..	..	..	..
2002	..	..	..	1 856.7	..	..	..	..
2003	..	..	..	2 054.7	..	..	..	..

Source: UNCTAD, FDI/TNC database.

Note: Inward stocks are an accumulation of inflows from 1970.

Table 5. FDI flows in the host economy, by industry, 1993-2002

(Millions of dollars)

Sector / industry	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	52.1	41.5	69.4	90.0	127.7	99.0	237.3	282.0	193.1	175.5
<b>Primary</b>	23.3	5.6	18.7	14.3	7.9	2.6	112.5	32.4	11.4	33.0
Agriculture, hunting, forestry and fishing	22.2	2.9	15.6	12.9	3.7	- 9.5	54.4	7.5	3.2	3.7
Mining, quarrying and petroleum	1.1	2.7	3.2	1.4	4.2	12.1	58.2	24.9	8.2	29.4
Mining and quarrying	1.1	2.7	3.2	1.4	4.2	12.1	58.2	24.9	8.2	29.4
<b>Secondary</b>	5.3	15.6	20.9	25.8	49.1	23.4	46.7	167.7	59.2	21.1
<b>Tertiary</b>	23.4	20.2	29.8	33.8	64.0	71.8	77.8	81.9	122.6	121.4
Electricity, gas and water	-	-	7.3	0.7	10.6	24.0	1.3	3.1	11.3	- 0.8
Construction	10.1	11.2	14.7	7.1	11.0	14.0	- 3.5	20.3	3.5	5.5
Hotels and restaurants	10.2	5.4	4.9	16.5	28.0	22.5	57.9	35.9	17.6	34.3
Transport, storage and communications	-	-	-	-	1.7	3.5	10.6	5.6	49.2	64.1
Business activities	3.2	3.6	2.9	9.5	12.8	7.8	11.5	17.1	40.9	18.3
<b>Unspecified</b>	0.2	-	-	16.2	6.7	1.3	0.3	-	-	-

Source : Central Bank of Honduras, Balance of Payments section.

Notes: Hotels and restaurants include trade. Data in this table have been recently revised. Therefore, totals are not comparable to those presented in table 6.

Table 6. FDI flows in the host economy, by geographical origin, 1993-2002

(Millions of dollars)

Region/economy	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total world</b>	52.1	41.5	75.9	90.0	127.7	99.3	237.3	282.0	195.0	142.9
<b>Developed countries</b>	50.0	39.8	69.0	61.1	77.9	75.0	181.0	132.8	89.4	90.9
Western Europe	12.9	14.6	20.2	17.3	23.0	28.1	12.0	32.5	20.6	17.1
European Union	10.9	14.4	20.0	13.6	21.7	24.3	5.0	36.6	21.9	16.6
Germany	0.2	1.3	0.0	0.5	1.2	4.2	0.2	0.2	0.2	0.2
Italy	10.1	11.2	13.7	5.5	7.2	11.9	- 3.6	13.6	7.6	6.2
Spain	-	-	-	0.3	0.3	1.6	5.9	7.8	9.8	5.4
United Kingdom	0.6	1.9	6.3	7.3	13.0	6.6	2.6	15.0	4.3	4.8
Other Western Europe	1.9	0.2	0.2	3.7	1.3	3.7	6.9	- 4.1	- 1.3	0.5
Switzerland	1.9	0.2	0.2	3.7	1.3	3.7	6.9	- 4.1	- 1.3	0.5
North America	37.2	25.2	45.9	43.3	50.5	45.0	169.0	100.3	67.7	72.6
Canada	-	-	-	-	-	12.0	55.1	36.1	15.1	18.1
United States	37.2	25.2	45.9	43.3	50.5	33.0	113.9	64.2	52.6	54.5
Other developed countries	-	-	2.9	0.4	4.3	1.9	0.1	-	1.2	1.2
Japan	-	-	2.9	0.4	4.3	1.9	0.1	-	1.2	1.2
<b>Developing economies</b>	1.9	1.6	6.9	20.5	46.8	20.6	47.8	55.1	62.5	36.7
Latin America and the Caribbean	1.9	1.6	6.9	20.5	46.8	20.6	47.8	55.1	62.5	36.7
Other Latin America and Caribbean	1.9	1.6	6.9	20.5	46.8	20.6	47.8	55.1	62.5	36.7
Costa Rica	0.4	0.7	3.0	5.0	7.6	5.6	6.4	21.2	24.1	9.8
El Salvador	-	-	1.0	9.4	25.8	7.7	13.9	7.9	9.2	11.8
Guatemala	0.1	0.2	- 0.3	2.7	6.1	5.2	3.4	11.1	10.8	6.0
Mexico	-	-	0.4	2.5	6.7	1.2	4.6	- 0.1	0.2	0.2
Panama	1.3	0.7	2.8	0.8	0.7	1.0	19.5	15.1	18.1	8.8
<b>Unspecified</b>	0.2	0.1	0.0	8.5	3.0	3.7	8.5	94.1	43.1	15.2

Source : Central Bank of Honduras, Balance of Payments section.

Note: Totals in this table are not comparable to those presented in table 5.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

<b>Economy</b>	<b>1990</b>	<b>1991</b>	<b>1992</b>	<b>1993</b>	<b>1994</b>	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
Belgium / Luxembourg	-	-	- 0.2	- 0.1	-	-	-	-	-	-	-	-	-
Chile	-	-	-	-	-	-	-	-	-	7.2	-	-	-
China	-	-	-	0.5	1.0	-	-	-	-	-	-	-	-
El Salvador	-	-	-	-	-	-	-	-	1.7	-	2.1	2.8	-
Malaysia	-	-	-	-	-	-	-	1.6	0.4	-	-	-	-
Peru	-	-	-	-	-	-	-	-	0.2	-	-	-	-
Sweden	-	-	-	-	-	-	-	-	-	-	-	-	1.6
United States	- 1.0	- 1.0	- 1.0	- 1.0	- 3.0	- 2.0	- 2.0	- 2.0	2.0	2.0	- 4.0	1.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

<b>Economy</b>	<b>1990</b>	<b>1991</b>	<b>1992</b>	<b>1993</b>	<b>1994</b>	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
Canada	-	-	-	-	-	40.3	-	63.7	68.0	-	6.0	55.3	12.7
China	-	-	-	1.0	1.0	1.0	-	-	-	-	-	-	-
Germany	-	-	-	-	-	4.2	1.9	6.1	3.6	2.0	9.3	7.1	-
Republic of Korea	-	-	-	-	-	21.2	23.7	27.9	28.1	27.9	28.5	36.8	52.3
United States	262.0	255.0	239.0	159.0	140.0	68.0	129.0	183.0	111.0	347.0	399.0	242.0	184.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China are on an approval basis.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

<b>Economy</b>	<b>1990</b>	<b>1991</b>	<b>1992</b>	<b>1993</b>	<b>1994</b>	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
Colombia	-	-	-	-	-	-	-	-	0.8	0.8	0.8	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	9.3	9.3
Peru	-	-	-	-	-	-	-	-	0.2	0.2	0.2	0.2	0.2
United States	8.0	7.0	-	- 1.0	- 4.0	- 6.0	- 8.0	- 4.0	- 2.0	1.0	- 3.0	- 2.0	- 2.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	4	5	5	6	5	7	6
Republic of Korea	-	-	-	-	-	-	27	29	29	28	29	31
United States	41	40	41	41	39	37	38	40	38	32	31	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	-	-	1.0	1.0
United States	23.6	22.8	22.0	21.7	25.2	..	23.9	24.3	27.1	20.1	21.6	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	56.8	..	92.1	89.5
United States	914.0	866	981	987	..	..	..	1 211	..	1 287	1 512	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,33,38,43,48,53. Number, assets, employment, wages and salaries, sales, value added and profits of foreign affiliates of Honduran TNCs in the United States, 1990-2000**

(Number, thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	8	8	3	3	3	4	4	1	1	1	1
28	Assets	22	23	-	-	-	-	-	-	-	-	-
33	Employees	-	-	0.2	0.2	0.2	0.3	0.3	-	0.3	0.4	0.4
38	Wages and salaries	1	1	2	2	6	6	7	-	9	12	11
43	Sales	4	4	-	-	-	-	-	-	-	-	-
48	Value added	-	-	6	8	10	13	15	-	16	23	16
53	Profits before taxes	- 1	- 1	-	-	-	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 30,40,50,55,60,65, 85. Assets, wages and salaries, value added, profits, exports, imports and royalty payments of affiliates of United States TNCs in Honduras, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	564	552	548	555	550	..	621	700	-	1 158	1 258
40	Wages and salaries	102	103	105	106	102	..	128	136	140	140	158
50	Value added	-	-	-	-	286	316	256	304	320	256	358
55	Profits before taxes	3	- 3	- 7	7	- 12	13	- 6	- 8	- 29	28	86
60	Exports	121	143	152	95	122	149	-	165	112	143	182
65	Imports	70	89	100	88	-	128	123	251	247	113	162
85	Royalty payments	-	-	-	-	1	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added, profits and royalty payments refer to majority-owned affiliates only.

**Table 86. Largest home-based TNCs, 2002**

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Compania Hulera Sula	Chemicals	7	..
Agropecuaria Montelibano	Agrigulture	..	..
Granjas Marinas San Bernardo	Agrigulture	..	..
Alimentos Concentrados Nacionales	Food	..	..
<b>B. Tertiary</b>			
Comercial Laeisz Honduras	Trade	..	..
<b>C. Finance and Insurance</b>			
..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Fabrica de Esponjas Plasticas Fomtex	Guatemala	Rubber and plastic products	2 767.0	107
Gmsb	United States	Agriculture	2.2	47
Cargil de Guatemala	Guatemala	Food	..	30
<b>B. Tertiary</b>				
Maquinaria Salvadorena	El Salvador	Trade	..	70
Agropecuaria Montelibano	Netherlands	Trade	..	1
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Tela Railroad Company, SA	United States	Agriculture	..	9 000
Lear Automotive Edds Honduras SA	United States	Electrical and electronic equipment	..	1 500
Manufacturera Cortes Sa	United States	Textiles	..	600
Cerveceria Hondureña SA de C.V.	United Kingdom	Beverages	..	550
Derivados Del Maiz de Honduras	Mexico	Food	..	300
Tabacalera Hondurena Sa de Cv	United Kingdom	Tobacco	..	295
Boquitas Fiestas, SA de C.V.	United States	Food	..	172
Moore de Centro America, SA de C.V.	Canada	Paper	..	150
Alimentos Dixie de Honduras	Panama	Food	..	94
Panificadora Bimbo, S. de R.L.	Mexico	Food	..	50
Spring de Honduras, SA de C.V.	United States	Other manufacturing	..	38
Cultivos Palmerola, SA de C.V.	Panama	Agriculture	..	35
Henkel de Honduras Sa de Cv	Germany	Chemicals	..	24
Aselcom	Costa Rica	Electrical and electronic equipment	..	10
<b>B. Tertiary</b>				
Corporacion Cressida Sa de Cv	Panama	Other business activities	215	1 000
Kimberly Clark International, SA	United States	Trade	..	200
Dhl de Honduras S. de R.L.	United States	Transport and storage	..	100
Distribuidora Yale, SA	Guatemala	Trade	..	50
Americatel Honduras SA	Italy	Other business activities	..	50
Bristol-Meyers Squibb SA (Honduras)	United States	Other business activities	..	40
Grupo Transmerquim, SA de C.V.	Panama	Trade	..	38
Seaboard Honduras, SA de C.V.	United States	Transport and storage	..	30
Harris Communications Honduras Sa	United States	Transport and storage	..	25
Ingenieria y Tecnologia Electrica SA	Guatemala	Trade	..	11
Tecnica Universal SA	Guatemala	Trade	..	10
Equant de Honduras SA	France	Other business activities	..	7
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Banco de Honduras, Sa	United States	Finance	..	65
Lloyds TSB Bank Plc	United Kingdom	Finance	..	52

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

---

**C. Legal framework for FDI**

---

**I. National Framework**

Law on Trademarks -- Decree No. 87, 14 March 1919

*Amendment:* Decree No. 474, 10 June 1977

*Source:* *La Gaceta* (Official Gazette) No. 10 (October 1978)

Law on Patents -- Decree No. 125, 1 April 1919

*Amendment:* Decree No. 314, 4 February 1976

*Source:* World Intellectual Property Organization (WIPO), December 1978

Ley de Propiedad Intelectual. 19-XII-1999

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Monetary Law, 01 February 1950

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Law of the Central Bank of Honduras, 03 March 1950

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Law of Institutions of the Financial System, 16 November 1995

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Law of the National Commission of Banks and Stocks, 18 November 1995

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Reglamento de la Ley Reguladora de las Operaciones de Tarjetas de Crédito de Instituciones Bancarias, Establecimientos Comerciales u Otras Obligaciones en Dinero, 06 October 1998

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Ley de Seguros de Depósitos en Instituciones del Sistema Financiero -- Decreto 53, 30 May 2001

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Law of Financial Stability and Social Protection, 30 May 2002

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Decreto 294 que Reforma a los Artículos 43 y 57 de la Ley de Instituciones del Sistema Financiero 26-X-2002

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Decree Law 146, 3 September 1957

*Source:* *Ibid.*, 24 October 1957

Labour Code, Decree 189 of 19 May 1959

*Source:* *Ibid.*, 23 July 1959

*Amendment:* Decree 264-89, 21 December 1989

*Source:* *Ibid.*, 30 January 1990

Fishing Law, Decree Law 154-59, 9 June 1959 (effective, 17 June 1959)

*Source:* *Ibid.*, 17 June 1959

Income Tax Law, Decree Law 25, 20 December 1963

*Source:* *Ibid.*, 27 December 1963

*Amendment:* Decree 27-90, Decree 24-91, 15 March 1991

*Source:* *Ibid.*, 15 March 1991

Law on insurance Companies, 13 February 1963

*Source:* *Ibid.*, 20 March 1963

Mining Code, Decree 143, 26 October 1968



*Source:* Ibid., 8-10 July 1970

*Last Amendment:* Decree 37-89, 5 April 1989

*Source:* Ibid., 22 April 1989

Industrial Incentives Law -- Decree No. 49, 21 June 1973

*Source:* Ibid., 22 June 1973

Regulated by Resolution No. 287, 12 September 1973.

*Source:* Ibid., 31 October 1973

Free Zone in Puerto Cortes -- Decree No. 356, 19 July 1976 (effective, 9 June 1976)

*Source:* Ibid., 21 July 1976

New Constitution of the Republic -- Decree No. 131, 11 January 1982

*Source:* Ibid., 16 January 1982.

Constitution -- Article No. 337, (effective, 11 January 1982)

*Source:* Constitution of the Republic

Article No. 73, Constitution (effective, 11 January 1982)

*Source:* Ibid

Law on Export Development -- Decree No. 220-83, 26 November 1983 (effective, 17 December 1983)

*Source:* Ibid., 17 December 1983.

Decree No. 31-87, 20 December 1984 (effective, 27 December 1984)

Hydrocarbons -- Law-Decree No. 194-84, 24 October 1984

*Source:* Ibid., 28 February 1985

*Amendment:* Law-Decree No. 94-85 of 14 June 1985

*Source:* Ibid., 28 June 1985.

Decree No. 161-85, 26 September 1985 (effective, 10 October 1985)

*Source:* Ibid., 10 October 1985.

Accord No. 1276, 24 June 1985 Implementing Law-Decree No. 194-84, 24 October 1984, as amended

*Source:* Ibid., 26 July 1985.

Accord No. 684-87 of 31 July 1987 implementing Law-Decree No. 37-87 of 7 April 1987 on Export Processing Industrial Zones

*Source:* Ibid., 19 August 1987.

Accord No. 459, 30 July 1987 implementing Law-Decree No. 44-85, 30 April 1985

*Source:* Ibid., 12 February 1988.

Resolution No. 668-87, 23 July 1987 implementing Law-Decree No. 61-87, 30 April 1987 (effective, 19 August 1987)

*Source:* Ibid., 19 August 1987.

Export Processing and Industrial Zones -- Law-Decree No. 37-87, 7 April 1987 (effective, 17 May 1987)

*Source:* Ibid., 27 April 1987.

*Amendment:* Decree 84-92, 12 June 1992

*Source:* Ibid., 7 July 1992.

Export Development -- Law-Decree No. 61-87, 30 April 1987 (effective, 1 June 1987)

*Source:* Ibid., 1 June 1987.

Law Creating Industrial Zones and Export Processing -- Decree No. 37-87, 7 April 1987 (effective, May 1987)

*Source:* Ibid., 27 April 1987.

Conversion of External Debt of Honduras and Governing Procedures for Conversion of the Public Debt through Stimulating Private Investment in Areas of National Interest -- Law-Decree No. 149-88, 15 December 1988

*Source:* Ibid., 26 December 1988

Accord No. 8, 19 August 1988 approving:

a) Measures to Facilitate Entrance into the Nation for Foreign Investors,

b) Government Policies of Promoting Investment and

c) Law-Decree No. 37-87 of 7 April 1987 on Export Processing Industrial Zones

*Source:* Ibid., 5 September 1988

Conversion of National Debt -- Decree No. 149-88, 15 December 1988 (effective, 26 December 1988)

*Source:* Ibid., 26 December 1988.

Accord No. 479, 20 June 1989 regulating Law-Decree No. 149-88, 15 December 1988

*Source:* *La Gaceta* (Official Gazette) 29 June 1989

Structural Order of the Economy -- Decree 18-90, 8 March 1990

*Amendment:* Decree 24-91, 15 March 1991

*Source:* Ibid., 15 March 1991

Central American Constitutive Convention for the Protection of the Environment -- Decree 14-90, 7 March 1990

*Source:* WIPO, op-cit

Financial Consulting for Pre-Investment Studies -- Decree 24-90-E, 20 December 1990

*Source:* Ibid., 13 February 1990

Special Law on Naturalization Cards for Foreign Investors -- Decree 26-90-E, 20 December 1990

*Source:* Ibid., 21 January 1991

Regulated by Accord 85-91, 7 February 1991

*Source:* Ibid., 11 February 1991

Operations of Petroleum and Mining Explorations -- Decree 123-90, 5 November 1990

*Source:* Ibid., 24 November 1990

Regulated by Accord 472-91 of 25 September 1991

*Source:* Ibid., 28 November 1991

Investment Law -- Decree No. 80-92, 29 May 1992

Regulation Agreement No. 345, 10 September 1992.

*Source:* WIPO, December 1978

*Amendment:* Decree No. 179-92 of 14 December 1992.

*Source:* Ibid., 30 March 1992.

Law for the Modernization and Development of the Agricultural Sector -- Decree No. 31, 5 March 1992, 12 June 1992

*Source:* *La Gaceta*, (Official Gazette) 6 April 1992.

Law on Free Tourism Zones -- Decree No. 84-92, 1992

*Source:* Ibid., 7 July 1992

Incentives for the Production of Bananas -- Accord No. 57-91, 25 September 1991

*Source:* Ibid., 28 November 1991

Decreto 16 Ley de Casas de Cambio, 24 February 1992

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Law of the Electric Sector, 04 June 1994

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Tax Code, 1995

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Ley Marco del Sector de Telecomunicaciones -- Decreto 185-95

Actualización de la Ley Marco del Sector de Telecomunicaciones -- Decreto 118-97, 05 December 1995 and, 25 October 1997

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Ley de Mercado de Valores - Decreto No. 8., 28 May 2001

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

Ley de Instituciones de Seguros y Reaseguros, 11 August 2001

*Source:* The National Law Center for Inter-American Free Trade (<http://www.natlaw.com>)

## **II. International Framework**

### **1. Honduras is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property , 20 March 1883, amended and revised

New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958

Convention on the Settlement of Investment Disputes between States and Nationals of Other States of 18 March 1965, signed on 4 Feb 1994, effective 19 April 1995

ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted on 16 November 1977

Convention Establishing the Multilateral Investment Guarantee Agency of 11 October 1985, signed on 30 September 1996

Agreement on Trade-Related Aspects of Intellectual Property Rights, signed, 15 April 1994 (effective, 1 January 1995)

General Agreement on Trade in Services, signed, 15 April 1994 (effective, 1 January 1995)

Fourth Protocol to the General Agreement on Trade in Services, 15 February 1997

Fifth Protocol to the General Agreement on Trade in Services, 12 December 1997

### **2. Bilateral treaties**

Bilateral investment treaties for the protection and promotion of investments with Switzerland 1993, United Kingdom 1993, Spain 1994, Germany 1995, United States 1995, Chile 1996, Taiwan Province of China 1996, France 1998, Ecuador 2000, Cuba 2001, Netherlands 2001

Source: UNCTAD database on BITs and DTTs

Bilateral investment treaties for the avoidance of double taxation treaties with the United States 1995

Source: UNCTAD database on BITs and DTTs

## D. Sources of information

---

### Official

---

1. Banco Central de Honduras: <http://www.bch.hn/>.

### Secondary

---

1. Anonymous, "Honduran maquiladora association establishes code of conduct", *Apparel Industry Magazine*, vol. 59, no. 3, March 1998, pp. 82-84.
2. Befus, David R., Tomothy S. Mescon, Debbie L. Mescon, and George S. Vozikis, "International investment of expatriate entrepreneurs: the case of Honduras", *Journal of Small Business Management*, July 1988, vol. 26, Iss. 3, pp. 40-48.
3. Emling, Shelley, "[The road to Tegucigalpa](#)", *International Business*, vol. 6, no. 8, August 1993, pp. 40-44.
4. Errunza, Vihang R., "Financing MNC subsidiaries in Central America", *Journal of International Business Studies*, Fall 1979, vol. 10, Iss. 2, pp. 88-94.
5. Festervand, T.A., "U.S. foreign direct investment: industrial executives' perceptions of emerging Central American countries as FDI destinations", *International Journal of Commerce and Management*, vol. 12, no. 2, 2002, pp. 72-87.
6. Rabon, Lisa C., "[Behind the scenes in Honduras](#)", *Bobbin*, vol. 42, no. 3, November 2000, pp. 40-42.
7. Street, Anne M., "Multinationals square off against Central American workers", *Business and Society Review*, Winter 1985, pp. 45-50.
8. Torres, O.E., *Honduras: la industria maquiladora*, CEPAL, Mexico, 1997.
9. Welch, Tom, "[Economic policies make headway for U.S. business in Honduras](#)", *Business America*, vol. 113, no. 6, March 23, 1992, pp. 11-12.
10. Yu-Way, Leony, and Martin Zuniga, "Innovation and entrepreneurship development center: Honduras", *Journal of Small Business Management*, October 1987, vol. 25, Iss. 4, pp. 70-73.

## Jamaica

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data in Jamaica are collected by the National Bank of Jamaica. In bilateral investment treaties by Jamaica, the scope of foreign investment is defined as “tangible and intangible property, assets, shares, claims of money and intellectual property”. Profits made by companies and associations, owned by foreign investors, are dealt with under the Income Tax Act at a rate of 25 per cent.

Local and foreign investors are treated equally in Jamaica’s incentive regime. There are two exceptions to this rule:

- The International Finance Companies Act of 1971 (Income tax relief); and
- Foreign Sales Corporation Act (Income tax at a rate of 2.5 per cent).

The major requirement for a corporate body to be granted relief under these acts is that, a minimum of 95 per cent of its issued share capital must be held by non-residents of Jamaica.

In Jamaica, incentive schemes are administered by the Ministry of Industry, Investment and Commerce. The Jamaica Free Zone Act provides a number of incentives. Although not legally restrictive, most of the companies operating in the Free Zone are foreign-owned. The incentives granted include:

- 100 per cent tax holiday on profits;
- Duty free importation of all capital goods and raw materials used in production process; and
- No restriction on the repatriation of profits.

In order to stimulate FDI in the tourism industry the Government of Jamaica has formulated two special incentive acts. The Hotel Incentives Act applies to hotels that contain ten or more bedrooms as well as facilities for meals and the accommodation of transient guests, including tourists. This act offers income tax relief and duty concessions for up to fifteen years for convention-type hotels (hotels with at least 350 bedrooms), and ten years for regular hotels. Within the Resort Cottages Act, the resort cottage must contain at least two furnished bedrooms with kitchen, living room and bathroom facilities, used for the accommodation of transient guests including tourists, in order to qualify for reward. In this case, the business receives income tax relief for up to seven years as well as duty free importation of building materials and furnishings.

Jamaica is a member state of the Caribbean Community Common Market (CARICOM).

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	521.0	79.0
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	23.8	4.1
3. FDI stock, 2003	4 932	951
4. FDI stock as a percentage of GDP, 2003	61.6	11.9

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1970	..	..	..	162.1	..	..	..	1.0
1971	..	..	..	175.2	..	..	..	- 1.0
1972	..	..	..	97.5	..	..	..	..
1973	..	..	..	73.3	..	..	..	- 2.0
1974	..	..	..	30.5	..	..	..	7.0
1975	..	..	..	61.4	..	..	..	..
1976	..	8.2	- 8.8	- 0.6	..	..	..	..
1977	..	7.7	- 17.4	- 9.7	..	..	..	..
1978	..	11.8	- 38.4	- 26.6	..	..	..	..
1979	..	12.4	- 38.8	- 26.4	..	..	..	..
1980	..	64.9	- 37.2	27.7	..	..	..	..
1981	..	26.8	- 38.3	- 11.5	..	..	..	..
1982	..	24.0	- 39.8	- 15.8	..	..	..	..
1983	..	17.0	- 35.7	- 18.7	..	..	..	..
1984	..	42.8	- 30.6	12.2	..	..	..	..
1985	..	5.8	- 14.8	- 9.0	..	..	..	..
1986	..	10.4	- 15.0	- 4.6	..	..	..	..
1987	61.2	3.3	- 11.1	53.4	..	..	..	..
1988	..	9.0	- 21.0	- 12.0	..	..	..	..
1989	52.1	10.9	- 5.9	57.1	..	..	..	..
1990	..	..	..	175.0	..	..	..	37.0
1991	..	..	..	171.0	..	..	..	38.0
1992	..	..	..	190.0	..	..	..	48.0
1993	..	..	..	139.0	..	..	..	61.0
1994	62.7	49.3	17.7	130.0	2.0	..	50.7	53.0
1995	75.5	69.4	2.5	147.0	20.7	..	45.6	66.0
1996	97.6	68.1	18.0	184.0	45.3	..	48.0	93.0
1997	103.1	88.6	11.6	203.0	9.0	..	47.6	57.0
1998	151.1	101.1	116.9	369.0	35.0	..	47.0	82.0
1999	352.8	87.3	83.6	524.0	45.9	..	49.0	95.0
2000	273.8	116.0	78.5	468.0	25.6	..	48.7	74.0
2001	427.4	115.9	70.6	614.0	51.6	..	37.4	89.0
2002	271.1	164.3	45.7	481.1	36.6	..	37.3	74.0
2003	..	..	..	521.0	..	..	..	79.0

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from the Bank of Jamaica for 1990-2002 and International Monetary Fund, *Balance of Payments CD ROM* January 2004 for 1970-1974 and 1976-1989 and UNCTAD estimates. For FDI outflows, data are based on information from the Bank of Jamaica for 1990-2002; the International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1970-1974 and UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	564.4	..	..	..	5.0
1981	..	..	..	552.9	..	..	..	5.0
1982	..	..	..	537.1	..	..	..	5.0
1983	..	..	..	518.4	..	..	..	5.0
1984	..	..	..	530.6	..	..	..	5.0
1985	..	..	..	521.6	..	..	..	5.0
1986	..	..	..	517.0	..	..	..	5.0
1987	..	..	..	570.4	..	..	..	5.0
1988	..	..	..	558.4	..	..	..	5.0
1989	..	..	..	615.5	..	..	..	5.0
1990	..	..	..	790.5	..	..	..	42.0
1991	..	..	..	961.5	..	..	..	80.0
1992	..	..	..	1 151.5	..	..	..	128.0
1993	..	..	..	1 290.5	..	..	..	189.0
1994	..	..	..	1 420.5	..	..	..	242.0
1995	..	..	..	1 567.5	..	..	..	308.0
1996	..	..	..	1 751.5	..	..	..	401.0
1997	..	..	..	1 954.5	..	..	..	458.0
1998	..	..	..	2 323.5	..	..	..	540.0
1999	..	..	..	2 847.5	..	..	..	635.0
2000	..	..	..	3 315.5	..	..	..	709.0
2001	..	..	..	3 929.5	..	..	..	798.0
2002	..	..	..	4 410.6	..	..	..	872.0
2003	..	..	..	4 931.6	..	..	..	951.0

Sources: UNCTAD, FDI/TNC database.

Note: Stock is an accumulation of flows since 1970.

Table 5. FDI flows in the host economy, by industry, 1998-1999

(Millions of dollars)

Sector / industry	1998	1999
<b>Total</b>	369	524
<b>Primary</b>	111	68
Agriculture, hunting, forestry and fishing	1	0
Agriculture and hunting	1	0
Mining, quarrying and petroleum	110	68
Mining and quarrying	110	68
<b>Secondary</b>	56	159
Non-metallic mineral products	3	96
Unspecified secondary	53	63
<b>Tertiary</b>	88	169
Hotels and restaurants	3	73
Finance	-	46
Financial Intermediation	-	8
Monetary intermediation	-	8
Insurance and Pension Funding	-	38
Business activities	85	50
Computer and related activities	85	50
<b>Unspecified</b>	114	128

Source: Bank of Jamaica.



**Table 6. FDI flows in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	- 0.1	- 0.2	- 0.0	-	0.1	-	-	-	-	-	-	-	-
China	-	-	-	0.5	-	0.8	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	0.9	-	-	-	0.1	-	0.2
France	3.3	-	-	0.5	-	-	-	-	-	-	-	-	-
Japan	-	1.2	1.3	0.8	-	-	-	-	-	-	1.6	-	-
Republic of Korea	-	-	0.2	0.4	5.3	0.4	1.1	0.5	-	-	-	-	-
United States	283.0	144.0	137.0	173.0	210.0	116.0	292.0	264.0	215.0	403.0	228.0	445.0	216.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China and Japan are on an approval basis.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	-	-	0.1	-	-	-	-	-	-	-	-
France	-	- 0.2	-	-	-	-	-	- 0.7	-	-	-	-	-
India	-	-	-	-	-	-	0.3	-	-	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	0.1	0.6	0.9	0.1
Philippines	0.1	-	-	-	-	-	-	-	-	-	-	-	-
United States	-	-	7.0	-	-	-	2.0	- 4.0	1.0	- 4.0	2.0	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for India and the Philippines are on an approval basis.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	290.4	322.8	291.1	251.5	230.3	215.4	368.0	-	-	395.6	394.6	-	-
China	-	-	-	0.5	0.5	1.3	-	-	-	-	-	-	-
Colombia	-	-	-	-	-	-	0.9	0.9	0.9	0.9	1.0	-	-
Germany	3.3	-	-	-	-	-	-	-	-	7.0	-	-	-
Republic of Korea	-	-	-	-	-	9.2	10.0	8.4	8.4	8.4	5.7	5.7	5.7
United Kingdom	291.1	246.9	337.2	385.1	353.1	-	-	-	-	-	-	-	-
United States	625.0	763.0	892.0	1 049.0	1 167.0	1 287.0	1 583.0	1 952.0	1 960.0	2 296.0	2 483.0	2 974.0	3 136.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China are on an approval basis.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	-	-	-	-	-	-	-	-	-	0.7	0.7	-	-
Thailand	0.1	0.1	0.1	0.1	0.1	0.1	0.1	-	-	-	-	-	-
United States	-	-	-	-	-	- 2.0	-	- 4.0	- 4.0	- 7.0	- 5.0	-	- 5.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	3	-	-	-	-	-	-	-	-	3	-	-
Republic of Korea	-	-	-	-	-	-	8	7	7	7	6	6
United States	37	36	36	37	33	31	32	34	32	27	28	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,43,48. Number, assets, sales and value added of foreign affiliates of Jamaican TNCs in the United States, 1990-2000**

(Number and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	-	-	1	1	1	1	2	1	1	1	-
28	Assets	-	-	1.0	1.0	1.0	1.0	-	-	-	-	2.0
43	Sales	-	-	-	-	-	-	5.0	-	4.0	5.0	-
48	Value added	-	-	-	-	-	-	1.0	3.0	1.0	1.0	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 30,35,40,45,50,55,60,65,70,85. Assets, employment, wages and salaries, sales, value added, profits, exports, imports, expenditures in research and development and royalty payments of affiliates of United States TNCs in Jamaica, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	1 904.0	2 117.0	2 305.0	2 379.0	2 566.0	2 828.0	3 113.0	-	3 648.0	4 105.0	4 399.0
35	Employees	8.9	6.0	6.4	6.6	6.1	5.9	5.7	5.6	5.2	6.1	6.3
40	Wages and salaries	93.0	71.0	70.0	85.0	107.0	132.0	134.0	142.0	139.0	136.0	136.0
45	Sales	1 308.0	1 199.0	1 137.0	1 168.0	1 168.0	1 233.0	-	1 543.0	1 180.0	1 293.0	1 463.0
50	Value added	-	-	-	-	264.0	322.0	399.0	379.0	262.0	-	289.0
55a	Profits before taxes	174.0	146.0	117.0	88.0	91.0	122.0	182.0	157.0	32.0	-	26.0
55b	Profits after taxes	-	-	-	-	103.0	-	217.0	193.0	66.0	-	-
60	Exports	756.0	-	-	715.0	410.0	536.0	667.0	706.0	377.0	-	-
65	Imports	-	-	-	-	-	172.0	211.0	198.0	187.0	-	-
70	Research and development expenditures	-	1.0	1.0	-	-	-	-	-	-	-	-
85	Royalty payments	-	-	-	-	1.0	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added, profits, exports, imports, research and development expenditures and royalty payments refer to majority-owned affiliates only.

**Table 86. Largest home-based TNCs, 2002**

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Jamaica Producers Group	Agriculture	274	..
Carreras Group	Tobacco	115	..
The Gleaner Company	Printing and publishing	43	..
Jamaica Broilers Group	Food	..	..
<b>B. Tertiary</b>			
Grace Kennedy & Company	Trade	329	..
Lascelles de Mercado & Co.	Diversified	216	..
Mossel Jamaica	Telecommunications	..	..
Walkers Wood Marketing	Trade	..	..
Petroleum Corporation Of Jamaica	Trade	..	..
<b>C. Finance and Insurance</b>			
Jamaica National Building Society	Finance	75	..
National Investment Bank Of Jamaica	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
The Gleaner Company	United Kingdom	Printing and publishing	0.8	8
The Gleaner Company	United States	Printing and publishing	0.6	13
The Gleaner Company	Canada	Printing and publishing	0.4	12
<b>B. Tertiary</b>				
Wincorp International Inc	United States	Trade	10.8	14
Grace Kennedy Belize Limited	Belize	Trade	1.9	35
Walkerswood Marketing (Europe)	United Kingdom	Trade	0.6	1
Jamaica Producers Marketing (USA)	United States	Trade	0.5	5
Island Food	United Kingdom	Trade	0.3	..
Grace, Kennedy USA	United States	Trade	0.2	2
The Rum Company (New Zealand)	New Zealand	Trade	0.2	1
Digicel St. Lucia	St Lucia	Telecommunications	..	5
Grace Kennedy Guyana	Guyana	Trade	..	35
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Jamaica National Overseas (U K)	United Kingdom	Finance	..	3

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
West Indies Alumina Company	Switzerland	Mining and quarrying	..	1 264
Alumina Partners Of Jamaica	United States	Mining and quarrying	..	1 100
Desnoes & Geddes Ltd.	United Kingdom	Machinery and equipment	..	600
Nestle - Jmp Jamaica Ltd.	Switzerland	Food	..	550
Caribbean Cement Company Ltd.	Trinidad & Tobago	Non-metallic mineral products	..	254
Crema Ltd.	Switzerland	Food	..	200
Goodyear Jamaica Ltd.	United States	Rubber tyres	..	200
Pepsi Cola Jamaica Bottling Co. Ltd.	United States	Machinery and equipment	..	200
Colgate-Palmolive Co.(Jamaica) Ltd.	United States	Pharmaceuticals	..	160
Berger Paints (Jamaica) Ltd		Chemicals	..	130
Jamaica Packaging Industries Ltd.	Canada	Paper	..	122
Sherwin Williams (W.I.) Ltd.	United States	Chemicals	..	120
Igl Ltd.	United States	Chemicals	..	115
Van Leer (Jamaica) Ltd	Spain	Metals	..	65
Henkel Jamaica Ltd	Germany	Chemicals	..	59
<b>B. Tertiary</b>				
Cable And Wireless Jamaica Ltd	Cayman Islands	Telecommunications	..	3 207
Jamaica Public Service Company, Ltd.	United States	Electricity, gas and water	..	1 700
Ritz Carlton Rose Hall Jamaica	United States	Hotels	..	1 100
Half Moon Bay Ltd	United States	Hotels	..	1 000
Neal & Massy Group Jamaica Ltd.	Trinidad & Tobago	Other business services	..	363
Pricewaterhousecoopers	United Kingdom	Other business services	..	300
Super Clubs International Ltd.	Cayman Islands	Hotels	..	120
Neal & Massy (Jamaica) Ltd	Trinidad & Tobago	Automotive trade and repair	..	110
Xerox (Jamaica) Ltd	United States	Trade	..	70
Comtech Ltd.	Trinidad & Tobago	Other business services	..	68
Jamaica Digiport International Ltd.	Cayman Islands	Telecommunications	..	20
Shell Chemicals (Jamaica) Ltd.	Netherlands	Trade	..	13
Neal & Massy Group Jamiaca Ltd.	Trinidad & Tobago	Automotive trade and repair	..	5
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
The Bank of Nova Scotia Jamaica Ltd.	Canada	Finance	2 462 <sup>a</sup>	1 652 <sup>a</sup>
First Caribbean International Bank	Canada	Finance	359 <sup>b</sup>	520 <sup>b</sup>
Citimerchant Bank Ltd	United States	Finance	19 <sup>c</sup>	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a October 2002. b October 2001. c December 2000.

---

## C. Legal framework for FDI

---

### I. National framework

The Constitution of Jamaica 1962

*Source: Diario Oficial, (Official Gazette)*

The Export Industry Encouragement Act (EIEA) 1956

*Source: <http://www.jma.com.jm/Page/37/Export%20Industry%20Encouragement%20Act.asp>, 4 March 2004*

Land Acquisition Act of 22 May 1947 as amended in 1977

*Source: Ibid., vol. X*

Industrial Incentives Act of 23 August 1956 as amended in 1986

*Source: Ibid., vol. VIII*

Industrial Incentives (Factory Construction) Act of 21 February 1961 as amended in 1986

*Source: Ibid., vol. VIII*

Companies Act of 1 January 1967 as amended in 1985

*Source: Laws of Jamaica, vol. VII*

Income Tax Act of 1 January 1955 as amended in 1985

*Source: Ibid., vol. VII*

Decree No. 37-91 on Export Promotion 1991, (effective 26 August 1991)

*Source: Consolidated Index of Statutes & Subsidiary Legislation to 1 January 1990*

Decree No. 6-91 of 28 January 1991 on Liberalization of Export Tax on National Products, (effective 11 February 1991)

*Source: Ibid., 11 February 1991*

The Bank of Jamaica Act 1960

*Amendments: 1992, 1994, 1995, 2000, 2001, 2002*

*Source: The National Law Centre for Inter-American Free Trade, <http://www.natlaw.com/Jamaica>, 5 March 2004*

The Banking Act 1992

*Amendments: 1997, 2002*

*Source: Ibid*

The Financial Institutions Act 1992

*Amendments: 1997, 2002*

*Source: Ibid*

Fair Trading Act 1993

*Source: <http://www.emjamusa.org/invest.htm#policy>, 5 March 2004*

The Office of Utilities Regulation Act 1995

*Source: <http://www.natlaw.com/Jamaica>, 5 March 2004*

Copyright Act of 25 July 1913 as amended in 1986

Source: *Laws of Jamaica*, vol. IV

Designs Act of 15 July 1937 as amended in 1976

Source: *Ibid.*, vol. V

Trade Marks Act of 1 December 1958 as amended in 1976

Source: *Laws of Jamaica*, vol. XVII

The Telecommunications Act 2000

Source: <http://www.natlaw.com/Jamaica>, 5 March 2004

Coffee Industry Regulation Act of 9 December 1948 as amended in 1986

Source: *Laws of Jamaica*, vol. III

Petroleum Production Act of 15 June 1979 as amended in 1986

Source: *Ibid.*, loose-leaf edition from 1973, vol. XIV

Hotels Incentives Act of 21 March 1968 as amended in 1986

Source: *Ibid.*, vol. VII

Caribbean Investment Corporation Act of 16 April 1974

Source: *Ibid.*, vol. II

Investment Disputes Awards (Enforcement) Act 1973 as revised in 1974

Source: *Consolidated Index of Statutes & Subsidiary Legislation to 1st January 1990*

## II. International framework

### 1. Jamaica is a party to the following multilateral and regional instruments:

Paris Convention for the Protection of Industrial Property, 1995

Source: <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985

Source: Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 23 June 1965 (effective 14 Oct 1966)

Source: <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Investment Disputes Awards (Enforcement) Act 1973 as revised in 1974

Source: *Consolidated Index of Statutes & Subsidiary Legislation to 1st January 1990*

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM ) established by the Treaty of Chaguaramas 1973

Caribbean Investment Fund Act

*Source:* *Source:* <http://www.sdn.org.gy/parliament/acts1.htm>, 5 March 2004

Caribbean Investment Corporation Act of 16 April 1974

*Source:* Ibid., vol. II

## **2. Bilateral treaties**

Bilateral investment treaties for the promotion and protection of foreign direct investment with United Kingdom 1987, Switzerland 1990, Netherlands 1991, Germany 1992, France 1993, Italy 1993, Argentina 1994, China 1994, United States 1994, Cuba 1997, Egypt 1999, Indonesia 1999, Zimbabwe 1999, Nigeria 2002, Spain 2002

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Denmark 1954 Income and Capital, United Kingdom 1973 Income and Capital, Germany 1974 Income and Capital, Canada 1978 Income and Capital, United States 1980 Income and Capital, Israel 1984 Income and Capital, Sweden 1985 Income and Capital, United States 1986 Cooperation and Exchange of Information, Denmark 1990 Income and Capital, Norway 1991 Income and Capital, Switzerland 1994 Income and Capital, China 1996 Income and Capital

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Bank of Jamaica: <http://www.boj.org.jm/>.
2. Jamaica Promotions Corporation (JAMPRO).

**Secondary**

---

1. Anonymous, "Jamaica: institutional investor focus", *Institutional Investor (International Edition)*, vol. 22, May 1997, pp. 1-11.
2. Danielson, Anders, "[Economic reforms in Jamaica](#)", *Journal of Interamerican Studies and World Affairs*, vol. 38, No. 2/3 Summer - Autumn 1996, pp. 97-108.
3. Dunn, Leith L., and Hopeton S. Dunn, "Employment, working conditions and labour relations in offshore data service enterprises: case studies of Barbados and Jamaica", *International Labour Office*, 1999.
4. Goodwin, Lee M. and Thomas R. Hoffmann, "[Project finance: easy going in Jamaica](#)", *Public Utilities Fortnightly*, 1 January 1995, vol. 133, No. 1, pp. 38-40.
5. Hamilton, John Maxwell, "Enterprise Jamaican style: from reggae to regalia", *Choices: The Human Development Magazine, United Nations Development Programme*, vol. 7, January 1998, pp. 4-7.
6. Henke, Holger, "[Jamaica's decision to pursue a neoliberal development strategy: realignments in the state-business-class triangle](#)", *Latin American Perspectives*, vol. 26, No. 5, September 1999, pp. 7-33.
7. Kirkpatrick, Colin and David Tennant, "Responding to financial crisis: the case of Jamaica", *World Development*, vol. 30, No. 11, November 2002, pp. 1933-1950.
8. Klak, Thomas, "[Distributional impacts of the 'free zone' component of structural adjustment: the Jamaican experience](#)", *Growth and Change*, Summer 1996, vol. 27, No. 3, pp. 352-387.
9. Pantin, Dennis, A., "Prospects for the FDI export model in Jamaica and the Caribbean", *Latin American Perspectives*, vol. 17, No. 1. Winter 1990, pp. 55-72.
10. Pratt, Godfrey, "[Terrorism and tourism: Bahamas and Jamaica fight back](#)", *International Journal of Contemporary Hospitality Management*, 2003, vol. 15, No. 3, p. 192.
11. Robinson, Alan, "Agribusiness", "[Apparel](#)", "[Banking and finance](#)", "[Data processing](#)", "[Investment environment](#)", "[Jamaica's rich aroma](#)", "[Setting up a business](#)", "[Tourism](#)", *Corporate Location*, July-August 1995, pp. 58-73.
12. Williams, Lloyd, "Business outlook: Jamaica", *Business Latin America*, New York, vol. 30, No. 19, 15 May 1995, p. 4.



---

## Mexico

### A. Definitions and sources of data

---

In accordance with the international standards, the basic criterion for defining direct investment enterprises in Mexico is 10 per cent ownership by a nonresident investor, regardless of whether the investor has an effective voice in management. However, the data also include enterprises in which the non-resident investor owns less than 10 per cent but has an effective voice in management, as evidenced by one or more of the following: (1) representation on the Board of Directors, (2) participation in policy making, (3) material inter-company transactions, (4) interchange of managerial personnel and (5) provision of technical information. No value threshold is used to identify direct investment enterprises, and unincorporated enterprises are not treated differently from incorporated enterprises.

The Ministry of Economic Affairs and the Central Bank jointly compile foreign direct investment (FDI) statistics. FDI statistics consist of two elements: the amounts notified to the National Registry of Foreign Investment and the imports of fixed capital equipment by the maquila industry.

According to articles 32 and 33 of the *Foreign Investment Law* reporting to the National Registry of Foreign Investment is compulsory. The registration covers new investments, reinvested earnings and intra-company loans. These notifications can take a certain delay with respect to time when the investment was made. For this reason, figures reported on a quarterly basis, for the last period are usually below their actual values and the Ministry of Economic Affairs provides an estimate of these investments based on other sources. These estimates are not disaggregated by investor country or industry. The quarterly data are revised on a quarterly basis whenever new information for the reference period is received, either from late responses from reporters or from the annual survey of direct investment enterprises.

Annual data are compiled, with a year's delay, from annual enterprise surveys, using the quarterly data as a secondary source. For this purpose a business register of enterprises is maintained. The quarterly and annual data are subject to ongoing review and are therefore never considered to be final.

Parent companies of foreign subsidiaries in the maquiladora industry can loan to their affiliates fixed capital equipment that is not transferred under the property of the affiliate. The value of those loans is also counted as FDI.

The methodology for compiling FDI statistics changed significantly in 1994, so figures for the years before are not directly comparable. Stocks are compiled annually from the survey and the registry. Outward investment figures for both flows and stock are reported since 2001.

In 2002 the Ministry of Economic Affairs set out new rules, replacing the previous agreement with the United States, that facilitate maquila operations allowing tariff-free importation of inputs on a temporary basis, while extending the term of the agreement.

## B. Statistics on FDI and the operations of TNCs

### Table 1. Summary of FDI

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	16 664	1068.4 <sup>a</sup>
2. FDI flows as a percentage of GFCF, 1999-2002 (annual average)	14.7	0.7 <sup>a</sup>
3. FDI stock, 2002	140 376 <sup>c</sup>	12 425
4. FDI stock as a percentage of GDP, 2002	22.5 <sup>c</sup>	1.9

Sources : Based on tables 3a and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are UNCTAD estimates.

a Data refer to average 2001-2003.

b Data refer to average 2001-2002.

c Data refer to 2001.

### Table 3a. FDI flows, by type of investment, 1994-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1994	9 745.0	2 366.6	2 933.6	15 045.2	..	..	..	..
1995	6 958.5	1 572.0	1 115.9	9 646.4	..	..	..	..
1996	6 291.8	2 589.7	1 066.3	9 947.8	..	..	..	..
1997	10 452.6	2 150.0	1 564.2	14 166.8	..	..	..	..
1998	6 046.8	2 864.0	3 289.2	12 200.0	..	..	..	..
1999	5 550.0	2 303.2	5 154.0	13 007.2	..	..	..	..
2000	6 836.1	3 783.4	5 227.9	15 847.4	..	..	..	..
2001	19 340.5	3 732.5	3 036.4	26 109.4	..	..	..	846.0
2002	6 852.3	2 126.7	4 989.1	13 968.1	..	..	..	969.0
2003	..	..	..	10 731.4	..	..	..	1 390.2

Source: SECOFI, Dirección General de Inversión Extranjera.

Note: Data for 2003 are UNCTAD estimates.

Table 3b. FDI flows, by type of investment, 1979-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1979	480.0	589.0	263.0	1 332.0	..	..	..	..
1980	821.0	938.0	331.0	2 090.0	..	..	..	..
1981	1 516.0	1 357.0	205.0	3 078.0	..	..	..	..
1982	1 249.0	641.0	11.0	1 901.0	..	..	..	..
1983	1 811.0	225.0	156.0	2 192.0	..	..	..	..
1984	1 273.0	429.0	- 160.0	1 542.0	..	..	..	..
1985	1 536.0	524.0	- 76.0	1 984.0	..	..	..	..
1986	1 871.0	594.0	- 65.0	2 400.0	..	..	..	..
1987	2 319.0	412.0	- 97.0	2 634.0	..	..	..	..
1988	2 205.0	691.0	- 17.0	2 879.0	..	..	..	..
1989	1 659.0	1 074.0	441.0	3 174.0	..	..	..	..
1990	1 118.0	1 067.0	449.0	2 634.0	..	..	..	..
1991	3 423.0	1 408.0	- 69.0	4 762.0	..	..	..	..
1992	3 012.0	1 020.0	361.0	4 393.0	..	..	..	..
1993	3 041.0	1 399.0	- 51.0	4 389.0	..	..	..	..
1994	5 672.3	2 366.6	2 933.6	10 972.5	..	..	..	..
1995	6 838.4	1 572.0	1 115.9	9 526.3	..	..	..	..
1996	5 529.0	2 590.0	1 067.0	9 186.0	..	..	..	..
1997	9 116.0	2 151.0	1 564.0	12 831.0	..	..	..	..
1998	5 743.0	2 864.0	3 290.0	11 897.0	..	..	..	..
1999	5 610.2	2 303.5	5 141.0	13 054.7	..	..	..	..
2000	7 042.3	3 784.5	5 248.5	16 075.3	..	..	..	..
2001	19 402.5	3 733.1	3 068.5	26 204.1	..	..	..	4 403.9
2002	7 458.9	2 133.2	5 030.2	14 622.3	..	..	..	969.1

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stocks, by type of investment, 1994-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1994	..	..	..	33 198	..	..	..	..
1995	..	..	..	41 130	..	..	..	..
1996	..	..	..	46 912	..	..	..	..
1997	..	..	..	55 810	..	..	..	..
1998	..	..	..	63 610	..	..	..	..
1999	..	..	..	78 060	..	..	..	..
2000	..	..	..	97 170	..	..	..	..
2001	..	..	..	140 376	..	..	..	11 944
2002	..	..	..	..	..	..	..	12 425

Source: SECOFI, Dirección General de Inversión Extranjera.

Table 5. FDI flows in the host economy, by industry, 1994-2002

(Millions of dollars)

Sector/industry	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	15 045.2	9 646.4	9 943.1	14 159.7	12 169.6	12 856.0	15 484.4	25 334.4	9 696.4
<b>Primary</b>	108.6	90.2	115.5	140.2	71.1	208.0	269.3	37.8	95.5
Agriculture, hunting, forestry and fishing	10.8	11.1	31.7	10.0	28.7	80.9	88.2	4.6	4.8
Mining, quarrying and petroleum	97.8	79.1	83.8	130.2	42.4	127.1	181.1	33.2	90.7
Mining and quarrying	97.8	79.1	83.8	130.2	42.4	127.1	181.1	33.2	90.7
Other mining and quarrying	97.8	79.1	83.8	130.2	42.4	127.1	181.1	33.2	90.7
<b>Secondary</b>	6 187.0	4 848.7	4 706.1	7 282.9	5 100.0	8 750.2	8 865.1	4 798.7	4 092.9
Food, beverages and tobacco	1 807.8	651.2	501.9	2 952.4	730.7	988.5	1 190.0	870.0	306.0
Chemicals and chemical products	645.5	573.1	1 196.9	813.0	1 159.2	951.8	1 311.3	200.8	490.3
Non-metallic mineral products	51.2	89.6	29.7	5.8	14.2	230.9	143.3	96.2	- 86.5
Metal and metal products	1 342.3	142.5	324.8	105.7	51.2	270.3	290.1	180.6	22.1
Basic metals	1 342.3	142.5	324.8	105.7	51.2	270.3	290.1	180.6	22.1
Machinery and equipment	1 888.7	2 892.6	2 209.6	2 749.7	2 323.5	5 283.2	4 056.1	2 620.7	2 578.9
Other manufacturing	451.5	499.7	443.2	656.3	821.2	1 025.5	1 874.3	830.4	782.1
<b>Tertiary</b>	4 344.2	3 385.9	2 882.0	4 702.7	2 955.8	3 897.8	6 350.0	20 497.9	5 508.0
Electricity, gas and water	15.2	2.1	1.1	5.2	26.6	139.5	116.8	268.9	24.6
Construction	259.4	26.2	25.5	110.4	81.6	129.0	168.4	73.0	99.8
Trade	1 250.7	1 008.6	726.8	1 899.4	938.3	1 196.9	2 175.9	1 542.2	1 126.5
Hotels and restaurants	722.5	102.1	166.5	563.3	199.2	294.9	337.9	306.5	197.6
Transport, storage and communications	719.3	876.3	428.0	681.5	435.9	278.3	- 2 371.9	2 912.9	750.3
Finance	715.5	951.8	1 109.9	968.2	626.7	350.3	4 250.4	13 229.6	2 861.5
Business activities	488.0	203.3	273.9	201.6	354.5	835.7	1 255.0	1 787.1	240.9
Real estate	221.7	64.7	64.2	58.6	56.7	169.8	269.6	118.3	52.1
Other business activities	266.3	138.6	209.7	143.0	297.8	665.9	985.4	1 668.8	188.8
Other services	173.6	215.5	150.3	273.1	293.0	673.2	417.5	377.7	206.8
<b>Unspecified</b>	4 405.4	1 321.6	2 239.5	2 033.9	4 042.7	-	-	-	-

Source: SECOFI, Dirección General de Inversión Extranjera.

Notes: Data refer to materialized FDI notified to the National Foreign Investment Register (RNIE) plus imports of fixed assets by the maquiladora industry. They do not include profit reinvestment and transfer among companies.

Table 6. FDI flows in the host economy, by geographical origin, 1994-2002

(Millions of dollars)

Region/economy	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total world</b>	15 045.2	9 646.4	9 943.1	14 159.7	12 169.6	12 856.0	15 484.4	25 334.4	9 696.4
<b>Developed countries</b>	8 321.6	7 844.7	7 057.7	11 220.1	7 638.7	12 458.3	14 895.0	24 763.0	9 184.9
Western Europe	1 988.4	2 038.1	1 219.4	3 197.5	2 047.3	3 732.2	2 544.3	3 917.4	1 986.0
European Union	1 934.5	1 837.9	1 137.9	3 168.3	1 998.8	3 612.4	2 413.9	3 813.3	1 725.5
Austria	2.3	- 0.2	0.4	0.6	5.9	1.8	1.1	2.2	- 0.5
Belgium	- 7.1	54.2	1.5	46.2	30.7	33.6	17.0	68.4	39.7
Denmark	14.5	19.0	17.6	18.9	68.1	173.9	146.1	179.3	139.3
Finland	4.6	-	- 0.1	1.0	1.7	28.2	216.2	83.4	25.7
France	90.5	125.9	124.0	59.8	127.8	167.0	- 2 565.9	354.8	150.0
Germany	307.5	548.6	201.4	481.1	136.9	742.6	342.8	- 195.5	476.0
Greece	-	-	-	-	-	0.2	-	-	0.1
Ireland	4.4	0.5	19.6	15.0	- 3.9	1.1	4.9	2.7	116.3
Italy	2.7	10.5	18.3	29.1	17.2	35.8	31.6	15.2	9.5
Luxembourg	10.4	7.2	14.9	- 6.5	7.8	13.6	34.7	120.5	14.6
Netherlands	757.6	742.8	487.4	358.6	1 052.8	918.0	2 392.9	2 644.7	485.9
Portugal	0.1	-	0.1	0.6	3.4	4.2	- 0.2	0.2	0.7
Spain	144.3	49.6	73.5	326.9	307.8	995.4	1 890.3	585.3	239.8
Sweden	9.3	61.1	96.6	7.2	59.7	690.5	- 334.9	- 139.0	- 40.9
United Kingdom	593.4	218.7	82.7	1 829.8	182.9	- 193.5	237.3	91.1	69.3
Other Western Europe	53.9	200.2	81.5	29.2	48.5	119.8	130.4	104.1	260.5
Switzerland	53.9	200.2	81.5	29.2	48.5	119.8	130.4	104.1	260.5
North America	5 702.2	5 650.8	5 696.1	7 669.6	5 491.4	7 488.9	11 927.9	20 677.7	7 103.1
Canada	740.7	170.1	515.5	237.6	202.8	584.3	564.0	865.6	31.7
United States	4 961.5	5 480.7	5 180.6	7 432.0	5 288.6	6 904.6	11 363.9	19 812.1	7 071.4
Other developed countries	631.0	155.8	142.2	353.0	100.0	1 237.2	422.8	167.9	95.8
Japan	631.0	155.8	142.2	353.0	100.0	1 237.2	422.8	167.9	95.8
<b>Developing economies</b>	2 266.4	438.1	573.7	837.5	400.9	327.7	463.0	479.8	214.8
Latin America and the Caribbean	1 028.6	257.3	161.0	572.9	272.8	196.4	323.7	370.8	163.9
South America	8.6	23.7	4.1	52.5	25.0	17.0	39.3	24.6	19.3
Chile	2.6	8.2	3.4	42.9	7.1	6.4	4.3	3.8	27.4
Uruguay	6.0	15.5	0.7	9.6	17.9	10.6	35.0	20.8	- 8.1
Other Latin America and Caribbean	1 020.0	233.6	156.9	520.4	247.8	179.4	284.4	346.2	144.6
Bahamas	89.7	53.5	9.2	6.0	33.4	18.7	5.7	121.3	3.5
Bermuda	2.0	1.8	5.9	93.3	41.6	17.1	46.1	30.8	2.4
Cayman Islands	93.0	28.6	48.8	330.3	108.8	85.3	84.1	99.8	111.2
Netherlands Antilles	468.5	70.3	62.8	9.1	5.7	16.1	67.5	36.8	13.2
Panama	338.2	59.6	18.1	16.5	18.2	- 24.3	3.5	28.0	7.1
Virgin Islands	28.6	19.8	12.1	65.2	40.1	66.5	77.5	29.5	7.2
Asia	1 237.8	180.8	412.7	264.6	128.1	131.3	139.3	109.0	50.9
South, East and South-East Asia	1 237.8	180.8	412.7	264.6	128.1	131.3	139.3	109.0	50.9
China	1.5	5.4	10.0	4.9	10.8	3.2	2.9	1.4	2.1
India	1 218.7	50.5	285.7	28.7	-	0.1	27.4	3.1	-
Philippines	-	6.1	-	4.0	- 6.5	- 3.2	0.1	0.1	-
Republic of Korea	15.1	103.8	85.8	199.2	51.4	46.0	21.5	35.7	22.1
Singapore	-	12.3	28.6	20.0	40.9	66.1	80.8	53.8	22.6
Taiwan Province of China	2.5	2.7	2.6	7.8	31.5	19.1	6.6	14.9	4.1
<b>Unspecified</b>	51.8	42.0	-	68.2	87.3	70.0	126.4	91.6	296.7

Source: SECOFI, Dirección General de Inversión Extranjera.

Notes: Data refer to materialized FDI notified to the National Foreign Investment Register (RNIE) plus imports of fixed assets by the maquiladora industry. They do not include profit reinvestment and transfer among companies.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Australia	-	-	-	-	-	-	0.8	0.7	-	- 0.6	-	-	-
Austria	-	-	-	-	-	0.3	- 0.4	- 0.2	-	-	-	-	-
Brazil	-	0.1	- 0.5	-	2.5	-	-	-	-	-	316.8	74.0	328.0
Chile	-	7.0	3.0	0.4	13.8	0.6	1.3	9.9	16.3	65.7	4.3	14.4	2.7
China	-	-	-	0.3	0.3	0.9	-	-	2.0	0.3	0.9	-	-
Colombia	0.2	0.4	0.5	2.2	6.7	7.6	13.1	46.5	33.7	6.3	23.1	11.9	20.5
Costa Rica	-	-	4.0	5.0	20.9	80.4	36.6	21.7	21.2	92.5	29.3	30.7	29.6
Cyprus	-	-	-	-	-	-	-	-	0.1	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	0.9	-	-
Ecuador	-	0.1	-	0.8	2.0	2.1	7.0	24.2	0.2	-	-	-	0.1
El Salvador	-	-	-	-	-	-	-	-	45.8	-	-	2.3	3.7
Finland	-	-	-	-	-	-	-	-	- 1.5	-	- 3.4	8.9	-
France	- 0.4	0.4	3.2	7.9	-	- 0.4	0.2	-	7.5	46.9	- 22.1	43.8	- 1.9
Germany	-	- 1.8	- 0.6	- 0.6	- 0.6	2.8	- 10.0	- 1.8	5.7	-	47.0	1.8	- 27.3
Honduras	-	-	-	-	-	0.4	2.5	6.7	1.2	4.6	- 0.1	0.2	-
Indonesia	-	-	-	-	-	-	-	-	-	-	0.3	-	-
Japan	-	-	-	-	-	-	-	- 1.7	0.8	-	-	-	1.6
Malaysia	-	-	-	-	1.9	-	0.4	0.2	0.6	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	- 0.5	0.5	-	-
Peru	-	-	-	0.3	0.1	0.7	8.0	1.5	19.7	2.0	-	-	-
Portugal	-	-	-	-	-	-	-	-	-	-	- 0.2	- 0.2	-
Singapore	-	-	-	-	-	-	-	-	-	-	0.5	0.3	-
Spain	-	-	19.7	19.6	33.5	10.7	26.3	48.9	43.4	62.9	47.0	339.1	-
Sweden	-	-	-	-	-	-	-	-	-	- 4.8	1.0	- 31.7	- 8.9
Thailand	-	-	-	-	-	-	-	-	-	-	-	-	0.8
United States	224.0	167.0	647.0	- 110.0	1 058.0	- 263.0	- 47.0	331.0	871.0	1 273.0	5 062.0	- 320.0	1 281.0
Venezuela	- 0.3	0.4	0.2	-	-	-	-	-	-	3.0	- 5.0	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the recipient economies listed above. Data for Indonesia are on an approval basis.

Table 12. FDI stocks in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Australia	-	-	-	-	-	-	-	-	-	-	42.1	-	-
Austria	-	-	-	-	-	5.0	-	0.8	0.8	22.7	33.7	34.7	-
Bulgaria	-	-	-	-	-	-	-	-	-	0.3	0.4	-	-
Canada	211.2	172.2	354.8	400.3	764.9	694.4	1 411.4	1 513.5	1 871.3	2 303.7	2 580.3	2 058.9	2 117.0
China	1.4	2.6	11.1	16.0	16.2	16.4	-	-	-	-	-	-	-
Colombia	-	-	-	-	3.8	3.9	4.3	7.9	9.8	10.3	11.4	-	-
Czech Republic	-	-	-	-	-	-	-	5.6	9.2	7.2	5.8	-	-
Denmark	-	-	-	-	69.0	-	84.1	-	-	164.5	211.3	-	-
Finland	-	-	-	-	2.7	2.3	2.6	0.6	2.0	8.4	- 1.0	3.2	-
France	216.4	263.7	246.8	-	-	-	-	-	675.2	-	-	-	-
Germany	1 795.2	2 064.6	2 093.6	2 385.4	1 994.4	2 087.9	2 511.6	3 718.0	4 071.7	4 817.1	5 503.9	5 929.4	-
Iceland	-	-	-	-	-	1.1	2.2	3.5	5.0	5.5	4.2	5.8	-
Japan	-	-	-	-	-	-	-	1 016.5	1 046.7	2 151.7	2 193.2	2 424.1	2 565.0
Malaysia	-	-	-	1.9	2.0	2.0	2.0	1.8	2.1	2.1	4.7	6.6	8.5
Netherlands	350.8	376.2	377.8	382.6	275.6	272.0	327.3	429.3	736.2	992.5	1 165.0	2 332.8	-
New Zealand	-	-	-	-	-	-	-	-	-	-	6.6	-	-
Portugal	-	-	-	-	-	-	144.3	129.7	98.6	85.1	87.5	-	-
Republic of Korea	-	-	-	-	-	65.7	103.3	136.0	183.0	194.0	210.2	223.6	235.6
Sweden	-	-	-	-	-	-	436.6	507.8	372.2	469.2	734.1	937.4	-
Switzerland	-	-	-	1 265.1	1 104.2	1 249.4	1 383.5	1 610.0	2 006.5	2 442.5	2 674.6	2 938.1	-
Taiwan Province of China	40.0	40.0	40.0	40.0	44.1	44.1	44.1	70.5	89.6	99.6	99.6	99.6	106.2
Tunisia	-	-	-	-	41.8	-	-	-	-	-	-	-	-
United Kingdom	780.8	800.7	762.0	620.6	521.9	542.5	939.0	2 194.6	1 332.5	1 674.6	1 519.1	2 014.6	-
United States	10 313.0	12 501.0	13 730.0	15 221.0	16 968.0	16 873.0	19 351.0	24 050.0	26 657.0	37 151.0	39 352.0	56 554.0	58 074.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the source (investing) economies listed above. Data for China and Taiwan Province of China are on an approval basis.

Table 15. FDI stocks abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Austria	-	-	-	-	-	-	-	-	-	3.9	3.0	2.8	-
Brazil	18.2	18.3	20.1	-	-	-	-	-	-	-	-	-	-
Canada	- 11.2	- 18.2	47.2	116.3	126.2	117.9	-	-	76.4	70.0	94.7	43.3	52.5
Colombia	10.7	11.2	11.7	13.9	20.7	27.0	34.4	77.2	83.9	115.7	143.3	-	-
Czech Republic	-	-	-	-	-	-	-	0.1	0.1	0.1	0.6	-	-
Denmark	-	-	-	-	- 0.7	-	- 16.8	-	152.4	-	- 0.4	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	69.0	72.7
Finland	-	-	-	-	-	-	-	-	- 1.6	-	- 17.4	- 7.7	-
France	3.1	- 0.2	2.4	-	-	-	-	-	-	-	-	-	-
Germany	5.4	7.3	5.0	1.7	0.6	2.1	- 0.6	- 2.2	- 6.6	- 1.0	7.4	7.9	-
Hungary	-	-	-	-	-	-	1.2	-	-	-	-	-	-
Japan	-	-	-	-	-	-	-	-	0.9	1.0	0.9	0.8	2.6
New Zealand	-	-	-	-	-	-	-	-	-	- 0.5	-	-	-
Peru	-	0.1	0.1	0.4	0.5	1.2	9.2	10.7	30.3	32.7	34.1	36.1	36.5
Portugal	-	-	-	-	-	-	-	-	- 0.1	- 0.7	0.5	-	-
United States	575.0	747.0	1 406.0	1 244.0	2 069.0	1 850.0	1 641.0	3 100.0	2 055.0	1 999.0	7 462.0	7 336.0	7 857.0
Venezuela	1.0	1.4	1.6	1.6	1.6	1.6	1.6	1.6	1.6	4.6	- 0.4	- 0.4	- 0.4

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the recipient economies listed above.

Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	6	6	7	7	5	7	7	8	7	7	7	7
India	-	-	2	3	1	1	..	..	..	..	..	..
United States	172	177	221	239	263	273	287	168	164	159	162	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for India are on an approval basis.

Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	174	175	181	188	185	189	211	256	252	277	307	307
Italy	..	21	..	20	..	26	..	26	..	41	..	..
Japan	76	75	60	96	105	105	121	132	143	148	..	..
Republic of Korea	..	..	..	..	..	..	30	33	37	44	59	61
Taiwan Province of China	1	1	1	1	2	2	3	6	10	11	11	11
United States	588	589	603	591	836	825	855	872	846	926	925	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Taiwan Province of China are on an approval basis.

**Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	67	66	62	58	..	..	64	56	60	100	93	88
United States	3 280	3 664	7 696	8 082	10 837	9 661	10 991	8 745	8 309	11 103	19 507	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for India are on an approval basis.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Austria	-	-	-	-	-	-	-	-	-	-	87	-
Germany	4 016	5 013	6 072	7 009	6 457	5 790	6 174	8 314	11 476	16 677	17 959	19 036
United States	25 437	28 130	47 050	56 249	57 530	59 444	66 892	83 413	76 097	100 235	114 653	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Austria refer to majority-owned affiliates only.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	-	1.0	1.0	1.0
United States	15	16.0	26.1	27.7	34.4	35.7	38.3	27.0	30.9	33.0	57.2	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Austria	-	-	-	-	-	-	-	-	-	0.6	0.9	..
Czech Republic	-	-	-	-	-	-	-	-	-	129.0	..	..
Finland	-	-	-	-	-	-	-	-	0.3	2.4	2.0	2.0
Germany	63.0	63.0	59.0	55.0	52.0	49.0	54.0	63.0	92.0	85.0	101.0	90.0
Italy	..	14.1	..	8.3	..	6.9	..	7.2	..	9.4	..	..
Japan	31.9	31.0	29.7	38.7	46.1	..	44.7	53.2	50.0	55.7	..	..
Sweden	10.3	..	..	9.7	..	..	6.7	6.3	7.0	11.4	11.0	..
Switzerland	..	..	..	19.5	19.6	21.2	20.3	23.3	25.2	27.7	27.5	26.3
United States	553.1	579.0	660.3	660.0	735.3	746.1	731.8	790.6	838.9	994.5	1 048.1	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Austria, Finland and Sweden refer to majority-owned affiliates only.



**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Czech Republic	-	-	-	-	-	-	-	-	-	0.4	..	..
Germany	61.9	60.3	64.0	60.5	61.6	69.8	66.5	57.7	113.7	213.1	184.3	179.0
United States	3 104.0	3 321.0	4 869.0	5 890.0	7 964.0	8 493.0	9 376.0	8 430.0	9 143.0	10 279.0	16 278.0	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Austria	-	-	-	-	-	-	-	-	-	71.4	151.1	..
Czech Republic	-	-	-	-	-	-	-	-	-	9.1	..	..
Finland	-	-	-	-	-	-	-	44.1	110.4	323.8	431.7	591.6
Germany	4 765.6	5 965.5	6 595.6	7 560.5	8 195.8	6 559.1	8 041.1	9 630.6	15 968.9	21 201.8	24 414.9	24 876.7
Italy	..	631.7	..	592.0	..	427.8	..	554.0	..	879.3	..	..
Japan	3 562.7	3 807.4	4 032.2	6 725.0	4 670.3	4 570.4	5 130.2	6 020.2	6 899.3	7 280.0	..	..
Portugal	-	-	-	-	-	-	-	-	-	-	0.3	..
United States	32 311.0	35 997	48 343	52 820	63 220	61 495	71 676	86 482	82 804	102 531	123 970	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Austria, Finland and Portugal refer to majority-owned affiliates only.

**Tables 38,48,53,58,63,68,73,78,83. Wages and salaries, value added, profits, exports and imports, expenditures and employment in research and development, royalty receipts and royalty payments of foreign affiliates of Mexican TNCs in the United States, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	530	605	857	1 085	1 299	1 322	1 423	1 018	1 120	1 241	2 096
48	Value added	-	-	1 109	1 400	1 642	1 754	1 862	1 418	1 644	1 739	2 952
53	Profits before taxes	- 51	- 103	- 43	- 123	- 247	- 26	- 567	1 294	123	- 127	46
58	Exports	165	125	406	451	521	581	872	721	817	895	..
63	Imports	849	904	..	1 244	1 861	2 184	2 573	2 596	2 890	2 784	3 291
68	Research and development expenditures	4	4	..	..	..	..	..	..	..	..	..
73	Employment in research and development	-	-	0.1	0.1	0.1	0.4	0.7	0.5	0.4	0.2	0.3
78	Royalty receipts	1	1	7	8	6	..	..	51	86	82	..
83	Royalty payments	-	8	..	9	..	..	..	80	48	53	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States.

**Tables 40,50,60,65,70,75,80,85. Wages and salaries, value added, exports, imports, expenditures and employment in research and development, royalty receipts and royalty payments of affiliates of United States TNCs in Mexico, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	3 817	4 710	7 137	7 722	9 393	8 750	8 885	10 582	8 033	10 244	12 293
50	Value added	..	..	..	..	9 849	7 793	10 125	11 816	13 918	17 556	20 180
60	Exports	8 662	10 831	13 203	14 200	16 672	17 201	20 307	23 204	25 185	29 040	32 000
65	Imports	8 046	9 508	11 717	12 953	16 794	19 535	24 216	26 202	26 309	28 746	38 957
70	Research and development expenditures	53	64	76	..	..	..	..	..	..	..	..
75	Employment in research and development	..	..	..	..	1.4	..	..	..	..	2.6	..
80	Royalty receipts	..	..	..	..	11	..	..	..	..	..	..
85	Royalty payments	..	..	..	..	580	..	..	..	..	..	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added, expenditures and employment in research and development, royalty receipts and royalty payments refer to majority-owned affiliates only.

**Table 55. Profits before taxes of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Japan	54	35	67	63	2	103	574	506	12	301	..
United States	2 244	2 895	5 421	5 965	5 178	5 086	6 874	8 276	4 490	6 022	6 162

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 86. Largest home-based TNCs, 2002**

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Petróleos Mexicanos-PEMEX	Petroleum	51 558	137 134
Cemex	Non-metallic mineral products	6 888	20 000
Grupo Carso	Diversified	5 573	66 038
Alfa	Diversified	4 827	34 360
Fomento Económico Mexicano-FEMSA	Food and beverages	4 748	41 656
Grupo Alfa	Metals	4 713	..
Grupo Bimbo	Food and beverages	3 673	67 070
Vitro	Non-metallic mineral products	3 059	12 000
Grupo México	Mining and quarrying	2 979	26 033
Grupo Desc	Motor vehicles	2 454	..
Grupo IMSA	Metals	2 286	11 000
Desc	Diversified	2 251	..
Gruma	Food	1 933	..
Grupo Iusa	Diversified	1 284 <sup>a</sup>	..
Corporación Durango	Packaging	1 045	..
Cydsa	Chemicals	825 <sup>a</sup>	..
Savia	Food	699	..
<b>B. Tertiary</b>			
América Movil	Telecommunications	4 488	17 553
Cintra	Construction	3 213	19 928
Grupo Televisa	Leisure	2 173	12 600
Grupo Iusa	Diversified	1 284	..
Ingenieros Civiles Asociados	Construction	1 200 <sup>b</sup>	11 911 <sup>D</sup>
Empresas Ica Sociedad Controladora	Construction	992	6 500
Coppel	Trade	737	1 500
Demet de México	Trade	230	..
Bufete Industrial	Construction	50	..
Grupo Financiero Interacciones	Other business services	34	..
Amexder	Trade	3	..
Eduardo Diaz y Cia.	Other business services	0.1	..
Unimicro	Trade	..	62
Jacobo Cattán y Copropietarios	Construction	..	..
Gobierno Federal de Los Estados Unidos Mexicanos	Other business services	..	..
Grupo Financiero Finamex	Other business services	..	..
<b>C. Finance and Insurance</b>		<b>Assets</b>	<b>Employees</b>
Vector Casa de Bolsa	Finance	52	..
GBM Grupo Bursátil Mexicano (Casa de Bolsa)	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

<sup>a</sup> December 2000. <sup>b</sup> December 2001.

Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Asarco Incorporated	United States	Metals	857.6	8 500
Gruma	United States	Food	829.5	4 900
Cemex USA	United States	Non-metallic mineral products	719.1	5 400
Southern Peru Copper	United States	Metals	657.5	3 682
Cemex España	Spain	Non-metallic mineral products	559.0	13 695
Cemex Inc	United States	Non-metallic mineral products	545.9	4 100
Americas Mining Corporation	United States	Mining and quarrying	476.8	8 500
Southern Peru Holdings	United States	Metals	393.5	3 900
Varco Pruden Buildings	United States	Metals	224.8	2 000
Nemak of Canada Corporation	Canada	Motor vehicles	136.4	1 620
McKinley Paper Company	United States	Paper	128.1	189
Interceramic	United States	Non-metallic mineral products	111.0	600
Pharris, C L Sand & Gravel	United States	Non-metallic mineral products	100.0	560
Acer Latin America	United States	Machinery and equipment	75.8	72
Derivados de Maiz Alimenticio	Costa Rica	Food	59.2	600
Gulf Coast Portland Cement	United States	Petroleum	50.0	10
<b>B. Tertiary</b>				
CompUSA	United States	Trade	3 602.7	19 700
America VVP	United States	Trade	492.0	3 000
VVP Holdings Corp	United States	Trade	492.0	3 043
Seminis	United States	Other business services	449.9	2 993
Cambridge-Lee Industries	United States	Trade	251.1	800
Seminis Vegetable Seeds	United States	Trade	221.3	900
Condumex	United States	Other business services	216.1	85
CME Wire & Cable	United States	Trade	150.0	50
Sigma Alimentos International Inc	United States	Trade	140.2	11
Empresa de Obras y Montajes Ovalle Moore	Chile	Other business services	87.6	3 000
Ges America	United States	Trade	72.0	25
Copper & Brass International Corporation	United States	Trade	71.4	16
SVS Holland	Netherlands	Trade	70.3	352
Transmission Technologies	United States	Trade	70.0	100
Tracfone Wireless	United States	Telecommunications	59.1	465
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
America Comercial Insurance	United States	Insurance	..	7
Vectormex Incorporated	United States	Finance	..	12
Banorte Securities International	United States	Finance	..	19
Valores Finamex International	United States	Finance	..	11
Vectormex International	United States	Finance	..	15
Interacciones Global Inc	United States	Finance	..	300
Procermex	United States	Finance	..	10
Gbm International	United States	Finance	..	10
Multinvestments	United States	Finance	..	6
CBI International Securities	United States	Finance	..	6

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Elektrisola	United States	Metals	13 340	192
General Motors de México	United States	Motor vehicles	11 445 <sup>a</sup>	..
Daimler Chrysler México	Germany/United States	Motor vehicles	8 633 <sup>a</sup>	..
Delphi Automotive Systems	Germany	Motor vehicles	7 580 <sup>a</sup>	..
Volkswagen México	Germany	Motor vehicles	6 805 <sup>a</sup>	..
Nissan México	Japan	Motor vehicles	4 996 <sup>a</sup>	..
Sony de México	Japan	Electrical and electronic equipment	4 652	..
Samsung México	Republic of Korea	Electrical and electronic equipment	4 500	..
Ford México	United States	Motor vehicles	4 443	..
Dawn Mixco Internacional	United States	Food	4 395	253
Delphi Packard Electrics Systems	United States	Motor vehicles	4 268	..
Hewlett-Packard México	United States	Computers, etc.	4 110	..
IBM de México	United States	Computers, etc.	3 992	2 400
General Electric México (GE)	United States	Electrical and electronic equipment	3 830	..
IBM de México	United States	Electrical and electronic equipment	3 687 <sup>a</sup>	..
Lear Holding México	United States	Motor vehicles	3 551	..
Hewlett-Packard México	United States	Electrical and electronic equipment	3 256 <sup>a</sup>	..
IBM de México Manufacturing y tecnología	United States	Electrical and electronic equipment	3 257 <sup>a</sup>	..
The Coca-Cola Co. México	United States	Beverages	3 239	14 542
General Electric Grupo Industrial	United States	Electrical and electronic equipment	3 194 <sup>a</sup>	..
Lear Corporation México	United States	Motor vehicles	2 825 <sup>a</sup>	..
<b>B. Tertiary</b>				
Wal - Mart de México	United States	Other business services	10 193	90 825
Novell de México	United States	Trade	3 713	22
Gems Mexicana	United States	Other business services	2 226	7
Grandes Superficies de México	France	Trade	2 067	6 500
Servitek de México	Netherlands	Other business services	1 999	70
Axson México	France	Trade	1 326	14
Ericsson Telecom	Sweden	Trade	1 288	1 700
Apasco	Switzerland	Other business services	989	..
Kodak Export	United States	Trade	700 <sup>a</sup>	..
Ingram Micro México	United States	Trade	508	380
Lear Corporation México	United States	Other business services	475	5 000
Compaq Computer de México	United States	Trade	307	138
Philips Mexicana	Netherlands	Trade	279	1 600
Comercializadora de Textiles de Exportacion	United States	Trade	279	..
Corporacion Mexican de Mantenimiento Integral	United States	Construction	257	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
BBVA Bancomer SA	Spain	Finance	46 413 <sup>a</sup>	29 687 <sup>a</sup>
Banco Nacional de Mexico SA	United States	Finance	40 071 <sup>a</sup>	27 371 <sup>a</sup>
Grupo Financiero Bbv-Probursa	Spain	Finance	27 890	5 320
Banca Serfin SA	Spain	Finance	20 511 <sup>b</sup>	..
Banco Internacional SA	United Kingdom	Finance	14 716	17 184 <sup>a</sup>
Scotiabank Inverlat SA	Canada	Finance	9 312 <sup>a</sup>	..
Banco Santander Mexicano, SA	Spain	Finance	..	6 000
Aba Seguros, SA	United States	Insurance	..	691
Scotia Inverlat Casa de Bolsa	Canada	Finance	..	673
Dolex Envíos, SA de C.V.	United States	Finance	..	132
Casa de Bolsa Bancomer, SA de C.V.	Spain	Finance	..	80
Bankboston	United States	Finance	55	100
Arrendadora Financiera Monterrey	Spain	Finance	30	236
Grupo Financiero Banamex	United States	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a December 2001. b December 2000.

---

## C. Legal framework for FDI

---

### I. National framework

Law on Corporations, 1934

*Source: Diario Oficial de la Federation Diario Oficial de la Federation, 4 August 1934*

*Last amendment: Executive Decree of 1 July 1992*

*Source: Ibid., 2 July 1992*

Law on Investment Companies, 1984

*Source: Ibid., 14 January 1985*

*Amendment: Executive Decree of 28 December 1989*

*Source: Ibid., 4 January 1989*

*Amendment: Executive Decree of 22 December 1992*

*Source: Ibid., 28 December 1992*

Fiscal Code, 1981

*Amendment: April 2003*

*Source: The National Law Center for Inter-American Free Trade, <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004*

Regulations of The Fiscal Code, 1984

*Source: Diario Oficial de la Federation, 29 February 1984*

*Amendment: Decree of 30 March 1992*

*Source: Ibid., 31 March 1992*

*Amendment: E-commerce, April 2003*

*Source: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004*

Law on the Promotion and Protection of Industrial Property, 1991

*Source: Ibid., 27 June 1990*

*Amendment: Industrial Property Law (Ley de Propiedad Industrial) covers Patent and Trademark Protection, (effective October 1994)*

*Source: <http://www.viewswire.com/index.asp>, accessed on 24 Feb 2004*

Executive Decree for the Development and Operation of the 'Maquiladora' Industry for Export, 1989

*Source: Ibid., 22 December 1989*

*Regulated by: Executive Decree of 30 April 1990*

*Source: Ibid., 3 May 1990*

*Complementary Legislation: Executive Decree of 30 April 1990*

*Ibid., 3 May 1990*

*New Decree: 12 Nov 1998*

*New Decree: 30 Oct 2000*

*New Decree: 31 Dec 2000*

*New Decree: 12 May 2003*

*Amendment: 13 Oct 2003*

*Source: <http://www.mexicanlaws.com/decreed.htm>, accessed on 24 Feb 2004*

Resolution on Procedures for the Dissolution, Liquidation, Extinction and Mergers of Parastatal Entities, (effective 22 May 1987)

*Source: Official Journal of the Federation, No. 14, 22 May 1987*

The Federal Law of Economic Competition (Ley Federal de Competencia Económica), (effective 23 June 1993), first published in *Diario Oficial* on 5 March 1998 *Amendment*: June 2002 *Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Law to Promote Mexican Investment and to Regulate Foreign Investment 1973, (effective 16 February 1973)  
*Source*: *Ibid.*, 9 March 1973

Regulations of the Foreign Investment Law and of the Registry of Foreign Investment 1989  
*Amendment*: June 2001  
*Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Foreign Investment Law, 1993  
*Amendment*: June 2001  
*Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Regulations for the Reestablishment of Affiliates of Foreign Financial Institutions 1994, (effective June 2002)  
*Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Law to Protect Trade and Investment from Procedures that Violate International Law, 1996  
*Amendment*: June 2002  
*Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Decree amending the Code of Commerce - Electronic Commerce, the Federal Civil Code, the Federal Procedure Code and the Federal Consumer Protection Law 2000  
*Source*: <http://www.natlaw.com/mexico/primary/files/prmx32.htm>, accessed on 24 Feb 2004

Operative Norms on the Legislation of Debt and Conversion of Debt into Equity  
*Source*: National Commission on Foreign Investment

Regulations on Companies for Investment of Risk Capital, (effective 7 January 1986)

Law on Credit Activities and Credit Organizations, 1984  
*Source*: *Diario Oficial de la Federation*, 14 January 1990

Law to Regulate Financial Groups 1990  
*Amendment*: June 2002  
*Source*: <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Executive Decree on the Special National Program for the Modernization and Development of Micro, Small and Medium Sized Businesses for 1991 to 1994, 1991  
*Source*: *Diario Oficial de la Federacion*, 11 April 1991

Norms Applicable to Auctions for the Adjudication of Conversion Rights, (effective 30 March 1990)

Decree for the Development and Operation of the In-Bond Export Industry, (effective 16 August 1983)  
*Source*: *Ibid.*, 15 August 1983

Law of Income Tax, 1980  
*Source*: *Ibid.*, 30 December 1980  
*Amendment*: Decree of 30 March 1992  
*Source*: *Ibid.*, 31 March 1992

*Amendment:* June 1998

*Source:* <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Tax Code of 1982, (effective 1 January 1982)

*Source:* Ibid., 31 December 1981

Resolution on Exemptions on Income Tax for Specific Sectors, 1992

*Source:* *Diario Oficial de la Federacion*, 31 March 1992

Law regarding the Securities Market, 1974, (effective 3 January 1975)

*Source:* Ibid., 2 January 1975

*Amendment:* Decree of 30 December 1980, (effective 31 December 1980)

*Source:* Ibid., 30 December 1980

Federal Copyright Law (Ley Federal del Derecho de Autor) 1963, (effective, 22 December 1963)

*Source:* Ibid., 21 December 1963

*Amendment:* Decree, 30 December 1981

*Source:* Ibid., 11 January 1982 and World Intellectual Property Organization (WIPO), *Copyright Laws and Treaties*, No. 4 (April 1982)

Copyright Law 1996 (effective, 16 August 1991)

*Amendment:* June 2001

*Source:* [www.natlaw.com](http://www.natlaw.com), accessed on 24 Feb 2004

Regulations on the Law on Control and Registration of Technology Transfer, Use and Development of Patents and Trademarks, (effective 8 January 1990)

*Source:* *Diario Oficial de la Federacion*, 9 January 1990

Law on Intellectual Property (Ley de Propiedad Intelectual) 1996

*Amendment:* 1998

*Amendment:* <http://www.viewswire.com/index.asp>, accessed on 24 Feb 2004

Executive Decree on Fiscal Incentives to Promote Modernization of the Computer Industry, 1990

*Source:* Ibid., 3 April 1990

Regulated by: Accord of 27 September 1990

*Source:* Ibid., 1 October 1990

Tourism Law, 1992

*Source:* *Diario Oficial de la Federacion*, 31 December 1992

Mexican Petroleum Operations Law, 1992

*Source:* Ibid., 16 July 1992

Harmonization of Laws to Avoid Double Taxation, 1992

*Source:* Ibid., 20 July 1992

Mining Law, 1992

*Source:* Ibid., 26 June 1992

Regulations of the Mining Law, 1999

*Amendment:* April 2003

*Source:* <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

Decree for the Development and Modernization of the Automobile Industry, 1989

*Source:* *Diario Oficial de la Federacion*, 11 December 1989

*Amendment:* Executive decree of 7 June 1990

*Source:* *Diario Oficial de la Federación*, 14 January 1985

Important amendments to the Law Regulating Article 27 of the Mexican Constitution on Oil Matters, published in the Mexican Federal Official Gazette (the "Gazette") May 11, 1995

Federal Telecommunications Act of 1995 published in Official Daily (*Diario Oficial de la Federación*), June 7, 1995, (effective June 2002)

*Source:* <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

General Law on Ecological Equilibrium and Protection of the Environment (La Ley General de Equilibrio Ecológico y Protección al Ambiente), 1987, (effective 1 March 1988)

*Source:* *Ibid.*, 28 January 1988

Regulated by: Decree of 6 June 1988

*Source:* *Ibid.*, 7 June 1988

*Amendment:* 31 December, 2001

*Amendment:* 25 Feb, 2003

*Amendment:* 13 June, 2003

*Source:* [http://www.mexicanlaws.com/environmental\\_law.htm](http://www.mexicanlaws.com/environmental_law.htm), accessed on 24 Feb 2004

General Law for the Prevention of Integral Management of Wastes, 2003

*Source:* <http://www.natlaw.com/trantemp.htm>, accessed on 24 Feb 2004

## **II. International framework**

### **1. Mexico is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property, 20 March 1883, signed on 7 Sept 1903

*Last amendment:* 2 October 1979

*Source:* <http://www.wipo.org/treaties/general/parties.html>, accessed on 24 Feb 2004

Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

NAFTA, Group of Three Treaty on Free Trade between Mexico, Colombia and Venezuela 1990, (effective 1 January, 1995)

### **2. Bilateral treaties**

Bilateral investment treaties for the protection and promotion of investments with Spain 1995, Switzerland 1995, Argentina 1996, Austria 1998, Belgium / Luxembourg 1998, France 1998, Germany 1998, Netherlands 1998, Finland 1999, Italy 1999, Portugal 1999, Greece 2000, Sweden 2000, Cuba 2001, Czech Republic 2002.

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with United States 1964 (Air and Sea Transport), United States 1989 (Air and Sea Transport), Canada 1990 (Income and Capital), Canada 1991 (Income



and Capital), France 1991 (Income and Capital), Italy 1991 (Income and Capital), Belgium 1992 (Income and Capital), Ecuador 1992 (Income and Capital), Spain 1992 (Income and Capital), Sweden 1992 (Income and Capital), United States 1992 (Income and Capital), Germany 1993 (Income and Capital), Netherlands 1993 (Income and Capital), Switzerland 1993 (Income and Capital), Korea, Republic of 1994 (Income and Capital), Singapore 1994 (Income and Capital), United Kingdom 1994 (Income and Capital), Norway 1995 (Income and Capital), Japan 1996 (Income and Capital), Argentina 1997 (Income and Capital), Denmark 1997 (Income and Capital), Finland 1997 (Income and Capital), Venezuela 1997 (Income and Capital), Chile 1998 (Income and Capital), Ireland 1998 (Income and Capital), Poland 1998 (Income and Capital), Israel 1999 (Income and Capital), Portugal 1999 (Income and Capital), Luxembourg 2001 (Income and Capital), Romania 2001 (Income and Capital), Australia 2002 (Income and Capital), Czech Republic 2002, United States 2002 (Protocol)

Source: UNCTAD database on BITs and DTTs

## D. Sources of information

---

### Official

---

1. Secretaría de Economía: <http://www.economia.gob.mx>
2. Central Bank of Mexico: <http://www.banxico.org.mx/>
3. US-Mexico Chamber of Commerce: <http://www.usmcc.org/>

### Secondary

---

1. Carrillo, Jorge y Óscar Contreras, “Comercio electrónico e integración regional: el caso de la industria del televisor en el norte de México”, octubre, inédito, 2000.
2. Carrillo, Jorge, Michael Mortimore y Jorge Alonso Estrada, “Competitividad y mercado de trabajo: empresas de autopartes y de televisores en México”, (México, D.F., Plaza y Valdés Editores), junio, 1999.
3. Dussel, Enrique, “*Polarizing Mexico: the impact of liberalization strategy*”, (Boulder/London, Rienner Publishers), 2000.
4. Dussel, Enrique, “La inversión extranjera en México”, serie Desarrollo productivo, N° 80 (LC/L.1414-P), Santiago de Chile, Comisión Económica para América Latina y el Caribe (CEPAL), octubre, Publicación de las Naciones Unidas, N° de venta: S.00.II.G.104, 2000.
5. ECLAC (Economic Commission for Latin America and the Caribbean), “*Foreign investment in Latin America and the Caribbean*”, United Nations, 2003.
6. Escobar de Medécigo, Rebeca, “El cambio estructural de las telecomunicaciones y la inversión: el caso de México”, serie Reformas económicas, N° 17 (LC/L.1174), Santiago de Chile, Comisión Económica para América Latina y el Caribe (CEPAL), noviembre, 1999.
7. Juan Espana, Joel Nicholson and Sheila Amin Gutierrez de Pineres, “[Government regulations and FDI: a historical perspective of Mexico](#)”, *International Journal of Public Administration*, Vol. 23, Iss. 12, 2000, p. 2171.

8. Estrada, Jorge Alonso, Jorge Carrillo y Oscar Contreras, "Trayectorias tecnológicas en empresas maquiladoras asiáticas y americanas en México", serie Desarrollo productivo, N° 72 (LC/L.1323-P), Comisión Económica para América Latina y el Caribe (CEPAL), Santiago de Chile, agosto, Publicación de las Naciones Unidas, N° de venta: S.00.II.G.61, 2000.
9. Feenstra, Robert C. and Gordon C. Hanson, "Foreign direct investment and relative wages: evidence from Mexico's maquiladoras", NBER working paper 5122, 1995.
10. Gower, Matthew, "Mexico's top 50 foreign companies", *Business Mexico*, July 2001, pp.35-40.
11. Gower, Matthew and Noel Randewich, "Mexico's 50 most prestigious foreign companies", *Business Mexico*, July 2002, pp. 32-43.
12. Graham, Edward M. and Erika Wada, "Domestic reform, trade and investment liberalisation, financial crisis, and foreign direct investment into Mexico", *The World Economy*, June 2000, Vol. 23, Iss. 6; p. 777.
13. Hart-Landsberg, Martin, "Challenging neo-liberal myths: a critical look at the Mexican experience", *Monthly Review*, December 2002, Vol. 54, No 7.
14. Houde, Marie-France, "Mexico and foreign investment", *The OECD Observer*, October/November 1994, pp. 10-14.
15. Kerber, Víctor y Antonio Ocaranza, "Las maquiladoras japonesas en la relación entre México, Japón y los Estados Unidos", *Comercio exterior*, octubre 1989, Vol. 39, N° 10, Banco Nacional de Comercio Exterior (BANCOMEXT).
16. Love, James H. and Francisco Lage-Hidalgo, "[The ownership advantage in Latin American FDI: a sectoral study of US direct investment in Mexico](#)", *The Journal of Development Studies*, June 1999, Vol. 35, Iss. 5, pp. 76-96.
17. Mortimore, Michael, "Corporate strategies for FDI in the context of Latin America's new economic model", *World Development*, 2000, Vol.28, Issue 9, pp. 1611-1626.
18. Ramirez, Miguel D., "Foreign direct investment in Mexico: a co-integration analysis", *The Journal of Development Studies*, 2000, Vol 37, pp. 138-162.
19. Ramirez, Miguel D., "[Foreign direct investment in Mexico during the 1990s: an empirical assessment](#)", *Eastern Economic Journal*, Summer 2002, Vol. 28, Iss. 3, pp. 409-423.
20. Ramirez, Miguel D., "Mexico under NAFTA: a critical assessment", *The Quarterly Review of Economics and Finance*, 2003, Vol. 43, No. 5, pp. 863-892.
21. Ramirez, Miguel D., "The Mexican regulatory experience in the airline, banking and telecommunications sectors", *The Quarterly Review of Economics and Finance*, 2001, Vol. 41, No. 5, pp. 657-681.
22. Ramirez, Miguel D., "Foreign direct investment in Chile and Mexico during the 1990s: a critical assessment", *Latin American Business Review*, 2001, Vol. 2, No. 1, pp. 55-82.
23. Ramirez, Miguel D., "The Mexican economy", in Laura Randall, ed. *Latin American Economies in the Post War Period*, 1997, (Austin: The University of Texas Press), pp. 111-148.

24. Ramirez, Miguel D., "The evolution, rationale, and impact of Mexico's privatization program", in Jerry Haar and Melissa Birch, eds. *Latin American Privatization*, 2000, (Miami, The North-South Center), pp. 51-76.
25. Ramirez, Miguel D., "Privatization in Mexico and Chile: a critical perspective", in David Parker and David Saal, eds. *International Handbook on Privatization*, 2003 (Northampton, Mass.: Edward Elgar Publishing Limited), pp. 262-291.
26. Sachs, Jeffrey, Aaron Tornell & Andreas Velasco, "The collapse of the Mexican peso: what have we learned?", *Economic Policy*, April 1996, Issue 22, pp. 15-63.
27. Thomas D.E. & Grosse, R., "Country-of-origin determinants of foreign direct investment in an emerging market: the case of Mexico", *Journal of International Management*, 2001, Vol. 7, Issue 1, pp. 59-79.



## Montserrat

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are compiled by the Eastern Caribbean Central Bank. The FDI definition as recommended in the *Balance of Payments Manual: Fifth Edition* of the International Monetary Fund is applicable to this economy. A foreign-owned enterprise requires the government's approval to trade in Montserrat. This also holds true for joint ventures. Subject to approval, 100 per cent foreign ownership of enterprises is also permitted. A partnership needs to be registered under the Registration of Business Names Ordinance.

Although the policy of the Montserrat Government is towards free trade and the promotion of FDI for some products, import licences are required. Export-oriented manufacturing, agricultural projects, tourism and e-commerce are the main focus of the Government.

There are normally no restrictions on the purchase of property in designated areas. However, before land is purchased an Alien Land Holding License must be obtained from the Ministry of Agriculture, Trade and Environment.

To promote foreign investment into Montserrat, the Government has set up investment incentives for foreign investors that, in the case of fiscal incentives, need to be approved by the executive council. The incentives provided include tax holidays of 5 to 10 years and periods of up to 15 years maximum under certain circumstances and duty-free imports. Export-oriented businesses are eligible for tax rebates, and the right to repatriate investment and profits.

Manufacturing enterprises are offered incentives under the Fiscal Incentives Ordinance 1975. One of the tax holidays offered is specified for the enclave industry, which produces exclusively for export outside the Caribbean Community Common Market (CARICOM) region. A second tax holiday offered is for capital-intensive industries where capital investment is not less than \$9.25 million.

Hotel construction and extensions are given incentives under the Income Tax Act and the Hotels Aid Ordinance 1975. The Hotels Aid Ordinance grants exemption from customs duties on all imports of building materials, machinery, equipment and furniture for the construction or extension of hotels.

Montserrat is a member of CARICOM. A company exporting to countries other than the East Caribbean Common Market (Antigua and Barbuda, Dominica, Grenada, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines) is entitled to a tax rebate depending on the percentage of profits attributable to exports.

## B. Statistics on FDI and the operations of TNCs

### Table 1. Summary of FDI

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	2.2	..
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	17.8	..
3. FDI stock, 2003	89.3	..
4. FDI stock as a percentage of GDP, 2003	359.4	..

Sources: Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

### Table 3. FDI flows, by type of investment, 1986-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1986	..	0.4	4.3	4.7	..	..	..	..
1987	..	0.7	10.5	11.2	..	..	..	..
1988	..	0.5	9.0	9.5	..	..	..	..
1989	..	0.9	4.1	4.9	..	..	..	..
1990	..	0.4	9.2	9.6	..	..	..	..
1991	7.8	0.2	0.0	8.0	..	..	..	..
1992	4.4	0.1	0.0	4.6	..	..	..	..
1993	3.0	1.8	0.0	4.9	..	..	..	..
1994	5.9	1.5	- 0.2	7.2	..	..	..	..
1995	2.5	0.7	- 0.2	3.0	..	..	..	..
1996	-	..	- 0.3	- 0.3	..	..	..	..
1997	0.6	1.9	..	2.6	..	..	..	..
1998	0.6	1.9	..	2.6	..	..	..	..
1999	2.2	6.1	- 0.1	8.2	..	..	..	..
2000	1.4	2.1	- 0.1	3.5	..	..	..	..
2001	0.5	0.6	- 0.1	1.0	..	..	..	..
2002	..	..	..	2.1	..	..	..	..
2003	..	..	..	2.1	..	..	..	..

Sources: UNCTAD, FDI/TNC database, based on information from the Bank of Montserrat for 1990-2003 and the International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1986-1989.

Table 4. FDI stock, by type of investment, 1986-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1986	..	..	..	4.7	..	..	..	..
1987	..	..	..	15.9	..	..	..	..
1988	..	..	..	25.4	..	..	..	..
1989	..	..	..	30.3	..	..	..	..
1990	..	..	..	39.9	..	..	..	..
1991	..	..	..	47.9	..	..	..	..
1992	..	..	..	52.5	..	..	..	..
1993	..	..	..	57.4	..	..	..	..
1994	..	..	..	64.6	..	..	..	..
1995	..	..	..	67.6	..	..	..	..
1996	..	..	..	67.3	..	..	..	..
1997	..	..	..	69.9	..	..	..	..
1998	..	..	..	72.5	..	..	..	..
1999	..	..	..	80.7	..	..	..	..
2000	..	..	..	84.2	..	..	..	..
2001	..	..	..	85.1	..	..	..	..
2002	..	..	..	87.2	..	..	..	..
2003	..	..	..	89.3	..	..	..	..

Sources: UNCTAD, FDI/TNC database.

Note: Stock is an accumulation of flows since 1986.

## C. Legal framework for FDI

### I. National framework

The International Business Companies Ordinance (IBCs) No. 19 of 1985

Source: <http://www.offshore-manual.com/taxhavens/Montserrat.html>, 4 March 2004

Fiscal Incentives Ordinance 1975

Source: Ibid

Income Tax Ordinance 1967

Source: Ibid

Exchange Control Ordinance, Cap. 115

Source: Ibid

Foreign Currency Levy Ordinance 1980

Source: Ibid

Montserrat's Trustee Ordinance of 1961

Source: Ibid

New Offshore Banking Regulations

Source: Ibid

## **II. International framework**

### **1. Montserrat is a party to the following multilateral and regional instruments:**

The Caribbean Community and Common Market (CARICOM ) established by the Treaty of Chaguaramas 1973

### **2. Bilateral treaties**

Bilateral treaties for the avoidance of double taxation with: United Kingdom 1947 Income and Capital, Denmark 1954 Income and Capital, Norway 1955 Income and Capital, Switzerland 1963 Income and Capital, Japan 1970 Income and Capital, Sweden 1972 Income and Capital

Source: UNCTAD database on BITs and DTTs

## **D. Sources of information**

---

### **Official**

---

1. Eastern Caribbean Central Bank: <http://www.eccb-centralbank.org/>.

### **Secondary**

---

1. Montserrat Economic Development Unit, Investment Guide, undated, [http://www.devunit.gov.ms/mni\\_inv\\_guide.pdf](http://www.devunit.gov.ms/mni_inv_guide.pdf).
2. Dixon, Mark, “[An overheated economy](#)”, *Accountancy*, December 1997, vol. 120, No. 1252, pp. 34-35.

Tuitt, Kathleen, “Small [tigers of the Caribbean](#)”, *Bobbin*, November 1991, vol. 33, No. 3, pp. 52-55.



## Netherlands Antilles

### A. Definitions and sources of data

---

The Central Bank of the Netherlands Antilles is responsible for the collection of foreign direct investment (FDI) data. A license is required for the investment of any foreign capital into the Netherlands Antilles and is also necessary for the repatriation of capital and earnings. Licenses are usually granted as there are no laws contrary to such repatriation. The Government of the Netherlands Antilles offers several investment incentives to foreign investors. These include reduced rent of up to 40 per cent for buildings in the e-zones free zone (only companies with a capital divided into shares may perform activities in the e-zones including trading or providing services to companies located outside the Netherlands Antilles), duty free building materials, machinery and equipment; an annual investment allowance of 8 per cent on the total investments for the first two financial years and unlimited use of carry-over losses incurred over the first four years of the company's business.

The Netherlands Antilles has modeled its regulatory framework on that of the Netherlands and has benefited from that country's experience. Traditionally, FDI in the Netherlands Antilles has come from the Netherlands, although the Netherlands Antilles has double taxation agreements with Argentina, Canada, Cuba, Denmark, France, Japan, Norway, Netherlands, Suriname, United Kingdom, United States and Venezuela.

Since the 1940s, the Government of the Netherlands Antilles has created a favorable climate for offshore companies through tax provisions and tax treaties. Hence, the Netherlands Antilles has developed into one of the major offshore financial centers in the world. At present, the Netherlands Antilles is popular for the incorporation of the following types of companies: finance companies, mutual funds, ultimate holding and finance companies of multinational operating companies, shipping companies, royalty holding companies, offshore banks, insurance companies, and foundation and limited partnerships.

The Netherlands Antilles has an open capital market with the presence of several international banks. The Netherlands Antilles has very few manufacturing industries that can attract FDI. Outside the tourism industry, only very limited merger and acquisition activity can be found, except for instance that by the Royal Bank of Trinidad and Tobago. Due to a lack of raw materials, with the exception of salt in Bonaire, or any manufacturing tradition, new industries were primarily in repackaging industries. Their objective was either to supply the domestic market or to profit from export incentives offered by the European Union to associated territories or member states.

Large FDI has been limited to Bonaire's salt mining and salt export industry owned by Cargill (United States) and the oil refinery "Isla" in Curaçao, recently sold by Shell Curaçao to the island government, and subsequently leased to the Venezuelan State Oil Company, PdVSA. In the tourism industry, most hotels, restaurants and entertainment projects are foreign-owned. Examples include the Dutch Van der Valk group's investment in the Plaza Hotel in Curaçao and Bonaire, the Argentine investment in the Sheraton and Princess Beach hotels in Curaçao, the Dutch investment in the Porto Paseo and the exKadushi Cliffs time share resort.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	- 33.4	- 0.4
2. FDI flows as a percentage of GFCF, 2000-2003 (annual average)	..	..
3. FDI stock, 2003	7.3	11.8
4. FDI stock as a percentage of GDP, 2003	0.3	0.5

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1970	..	..	..	0.8	..	..	..	..
1971	..	..	..	- 29.9	..	..	..	..
1972	..	..	..	65.0	..	..	..	..
1973	..	..	..	160.9	..	..	..	..
1974	..	..	..	112.8	..	..	..	..
1975	..	..	..	128.0	..	..	..	..
1976	- 1.1	31.1	- 28.9	1.1	1.1	..	..	1.1
1977	- 1.7	- 14.4	20.6	4.4	1.1	..	..	1.1
1978	0.6	22.2	- 9.4	13.3	2.8	..	..	2.8
1979	..	271.1	7.2	278.3	3.9	..	..	3.9
1980	2.8	80.0	- 47.8	35.0	0.6	..	..	0.6
1981	18.9	- 5.4	1.7	15.1	0.7	..	..	0.7
1982	5.6	- 100.9	- 58.6	- 153.9	0.6	..	..	0.6
1983	- 4.1	- 68.9	- 22.7	- 95.6	0.9	..	..	0.9
1984	- 1.7	- 97.7	102.8	3.4	1.7	..	..	1.7
1985	- 290.0	- 90.0	98.3	- 281.7	- 3.3	..	..	- 3.3
1986	12.5	- 3.3	106.7	115.8	0.8	..	..	0.8
1987	2.5	..	..	2.5	0.1	..	..	0.1
1988	0.2	- 8.4	14.9	6.7	0.4	..	2.4	2.8
1989	3.4	3.9	10.2	17.4	0.2	..	4.6	4.8
1990	8.6	7.5	- 8.0	8.1	0.8	1.6	..	2.4
1991	25.4	2.2	5.9	33.4	0.1	1.1	..	1.1
1992	11.3	17.9	10.8	40.1	0.5	1.0	..	1.5
1993	9.3	10.8	- 9.1	11.0	- 2.6	0.5	..	- 2.2
1994	7.8	21.1	- 7.4	21.5	0.2	0.8	..	1.0
1995	- 0.1	..	- 149.9	- 150.0	- 0.5	0.6	1.2	1.3
1996	5.8	..	- 65.6	- 59.8	- 1.1	0.3	..	- 0.8
1997	9.2	..	- 97.7	- 88.5	- 4.9	0.1	- 1.7	- 6.5
1998	7.7	0.8	- 61.1	- 52.6	- 0.5	..	- 1.5	- 2.0
1999	7.5	1.1	- 30.5	- 21.8	- 1.0	..	- 0.2	- 1.2
2000	8.4	0.5	- 71.4	- 62.7	..	..	- 2.3	- 2.3
2001	33.2	0.5	- 38.4	- 4.7	..	..	..	0.4
2002	..	..	..	7.7	..	..	..	1.1
2003	..	..	..	- 73.8	..	..	..	- 0.7

Sources: UNCTAD, FDI/TNC database, based on information from the Central Bank of the Netherlands Antilles for 2000-2002, the International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1976-1999 and UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	769.7	..	..	..	9.5
1981	..	..	..	784.8	..	..	..	10.1
1982	..	..	..	631.0	..	..	..	10.7
1983	..	..	..	535.3	..	..	..	11.7
1984	..	..	..	538.8	..	..	..	13.4
1985	..	..	..	257.1	..	..	..	10.1
1986	..	..	..	372.9	..	..	..	10.8
1987	..	..	..	375.4	..	..	..	11.0
1988	..	..	..	382.1	..	..	..	13.8
1989	..	..	..	399.5	..	..	..	18.6
1990	..	..	..	407.6	..	..	..	21.0
1991	..	..	..	441.0	..	..	..	22.1
1992	..	..	..	481.1	..	..	..	23.6
1993	..	..	..	492.1	..	..	..	21.4
1994	..	..	..	513.6	..	..	..	22.4
1995	..	..	..	363.6	..	..	..	23.8
1996	..	..	..	303.8	..	..	..	22.9
1997	..	..	..	215.3	..	..	..	16.4
1998	..	..	..	162.7	..	..	..	14.4
1999	..	..	..	140.8	..	..	..	13.2
2000	..	..	..	78.1	..	..	..	10.9
2001	..	..	..	73.4	..	..	..	11.4
2002	..	..	..	81.1	..	..	..	12.4
2003	..	..	..	7.3	..	..	..	11.8

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1970. Outward stock is an accumulation of outflows since 1976.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Albania	-	-	-	-	-	-	-	- 1 856.0	163.0	-	-	-	-
Belgium / Luxembourg	78.1	- 43.4	144.0	45.2	50.1	20.5	5.2	2.3	351.2	- 131.0	42.4	213.9	-
Colombia	-	-	-	-	- 3.8	-	-	- 2.8	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	2.3	-	-	-
France	23.1	23.2	60.3	25.3	- 0.5	1.2	2.0	- 20.9	1.0	6.4	- 12.0	- 22.4	- 18.8
Japan	9.6	-	1.6	-	82.2	2.5	0.9	5.0	3.8	12.6	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	618.2	-	-	-
Netherlands	934.3	277.0	76.4	599.2	735.0	- 152.3	285.0	948.7	552.1	- 2 615.5	- 471.7	124.4	283.3
Sweden	-	-	-	-	-	-	-	-	- 0.5	-	-	-	-
United States	3 885.0	- 695.0	3 572.0	2 334.0	1 112.0	43.0	751.0	- 1 176.0	- 116.0	- 14.0	179.0	117.0	21.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan are on an approval basis.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	19.8	33.4	0.3	293.2	14.9	- 26.0	11.7	- 33.8	15.6	33.0	- 62.6	19.7	-
Brazil	33.7	45.1	- 30.6	- 0.1	28.7	-	-	-	-	-	-	95.1	19.0
Chile	0.5	11.0	9.2	- 0.7	1.4	1.9	0.8	1.2	0.0	2.3	0.2	0.7	0.1
Colombia	-	-	-	-	143.1	155.8	932.7	1 391.4	1 324.4	610.4	778.7	521.2	411.7
Czech Republic	-	-	-	-	-	-	-	-	-	0.2	0.6	-	-
Ecuador	-	-	-	0.1	-	-	-	-	1.6	-	-	0.2	-
France	22.4	- 68.4	51.0	11.5	6.1	2.8	8.4	1.0	- 25.1	- 4.3	25.8	- 2.7	- 28.2
Hong Kong, China	-	-	-	-	-	-	-	-	-	-	505.4	81.2	-
Japan	26.3	5.5	7.9	6.7	9.1	16.4	0.2	0.2	33.1	-	-	-	-
Kazakhstan	-	-	-	-	-	-	-	27.9	-	20.8	8.4	-	-
Kyrgyzstan	-	-	-	-	-	-	-	0.3	-	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	711.8	-	-	190.0	-
Mexico	-	-	-	-	468.5	70.3	62.8	9.1	5.7	16.1	67.5	36.8	13.2
Netherlands	681.3	73.1	- 10.0	- 456.8	310.0	- 74.1	815.7	- 364.8	1 077.6	116.1	145.6	26.0	- 2 366.8
New Zealand	-	-	-	-	-	-	-	-	-	0.5	-	-	-
Sweden	-	-	-	-	-	0.3	-	-	0.2	0.2	3.9	1.4	2.6
United States	4 456.0	- 3 883.0	1 121.0	- 686.0	1 190.0	- 985.0	- 1 242.0	- 2 318.0	- 2 502.0	- 89.0	911.0	437.0	445.0
Venezuela	-	-	-	6.1	-	-	-	-	5.0	25.0	6.0	- 3.0	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan are on an approval basis.

Table 12. FDI stock in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	62.1	32.0	28.3	38.5	43.5	481.2	86.9	86.1	94.1	83.8	80.7	82.3	82.3
Colombia	6.6	6.6	6.6	6.6	2.8	2.8	2.8	-	-	-	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	2.2	1.1	-	-
France	70.2	47.5	96.1	-	-	-	-	-	111.9	-	-	-	-
Germany	334.7	348.3	275.1	362.0	465.5	425.5	482.4	818.6	1 055.0	945.3	886.8	861.9	-
Japan	-	-	-	-	879.7	-	-	1 191.4	-	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	618.2	618.2	618.2	618.2
Netherlands	4 440.0	5 243.9	5 440.9	4 247.6	5 495.6	6 859.5	6 344.7	7 002.7	6 250.1	2 486.4	1 876.8	1 920.3	-
United Kingdom	1 355.4	1 373.1	1 893.0	1 285.7	3 862.5	-	-	-	-	-	-	-	-
United States	- 4 501.0	- 5 072.0	- 1 989.0	- 62.0	6 739.0	6 835.0	7 597.0	4 415.0	3 897.0	3 451.0	3 579.0	3 695.0	3 514.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan are on an approval basis.

Table 15. FDI stock abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Bolivia	0.2	-	-	-	-	-	-	-	-	-	-	-	-
Brazil	362.7	415.6	418.9	-	-	269.5	-	-	-	-	493.2	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	0.7	-	-	-
Canada	79.3	51.9	51.9	44.6	73.4	198.5	236.6	212.0	246.3	264.0	225.3	214.7	212.7
Colombia	24.4	24.4	27.5	48.8	57.6	46.5	61.1	81.8	78.2	125.2	160.3	-	-
Czech Republic	-	-	-	-	-	-	-	-	1.0	0.3	0.9	-	-
France	100.6	15.1	49.2	-	-	-	-	-	-	-	-	-	-
Germany	237.6	314.6	446.1	469.2	397.7	402.5	427.1	334.2	343.7	326.5	299.6	284.7	-
Hong Kong, China	-	-	-	-	-	-	-	-	-	-	511.9	563.7	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	3.1	3.1
Netherlands	6 377.7	6 268.2	6 236.6	6 025.6	6 435.5	7 369.1	7 451.9	6 000.9	7 957.1	6 754.9	6 459.5	6 324.2	-
New Zealand	-	-	-	-	-	-	-	-	-	0.5	0.4	-	-
Portugal	-	-	-	-	-	87.2	-	-	-	-	-	-	-
United States	12 974.0	7 750.0	9 291.0	8 356.0	8 951.0	8 044.0	7 993.0	6 113.0	3 461.0	3 153.0	3 807.0	4 255.0	4 680.0
Venezuela	-	-	-	6.1	6.1	6.1	6.1	11.1	36.1	42.1	39.1	39.1	39.1

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Denmark	-	-	-	-	-	-	2	-	-	-	-	-
Germany	17	15	17	17	13	12	10	13	16	15	15	15
Sweden	-	-	-	-	-	-	-	11	-	10	-	7
United States	104	105	165	166	159	153	149	53	54	53	53	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Sweden refer to majority-owned affiliates only.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	25	25	25	21	19	26	22	20	20	16	16	14
United States	158	154	148	130	104	95	90	77	67	47	43	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	736	660	991	985	968	1 046	900	781	837	703	744	705
United States	3 214	3 050	2 954	3 118	3 169	3 333	3 784	3 996	4 965	4 805	6 295	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	402	66	62	116	129	349	257	223	299	201	279	176
United States	26 665	26 439	23 434	20 010	-	17 688	19 488	14 996	-	17 596	19 612	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	2.0	2.0	3.0	3.0	3.0	3.0	2.0	2.0	2.0	2.0	2.0	2.0
Sweden	-	-	-	-	-	-	-	0.6	-	-	-	0.1
United States	19.5	18.8	15.8	15.8	14.9	15.5	16.5	-	15.8	15.9	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Sweden refer to majority-owned affiliates only.

**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	371	361.5	320.2	423.4	493.0	558.2	598.1	576.7	568.3	639.3	644.9	536.9
United States	2 860	2 913.0	2 532.0	2 386.0	2 490.0	2 636.0	2 983.0	-	4 196.0	3 158.0	4 154.0	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	742.7	421.8	448.2	362.9	431.4	488.4	132.9	173.0	170.5	106.5	92.1	-
United States	2 515.0	2 232.0	1 865.0	1 258.0	1 175.0	1 169.0	839.0	825.0	-	1 792.0	2 164.0	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 38,48,53,58,63,68,78,83. Wages and salaries, value added, profits, exports, imports, research and development expenditures, royalty receipts and royalty payments of foreign affiliates of Netherlands Antilles TNCs in the United States, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	933.0	983.0	806.0	804.0	796.0	851.0	998.0	-	1 239.0	1 404.0	-
48	Value added	-	-	1 071.0	1 233.0	1 208.0	1 182.0	1 319.0	-	1 616.0	1 729.0	-
53	Profits before taxes	- 28.0	113.0	18.0	- 50.0	172.0	102.0	462.0	-	- 5.0	- 36.0	88.0
58	Exports	340.0	370.0	290.0	270.0	397.0	-	-	-	-	-	-
63	Imports	-	211.0	231.0	99.0	87.0	-	-	264.0	141.0	-	92.0
	Research and development expenditures	-	93.0	-	-	-	-	-	-	-	-	-
78	Royalty receipts	-	-	2.0	2.0	-	-	-	-	-	-	-
83	Royalty payments	4.0	1.0	9.0	-	-	2.0	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 35,40,50,55,60,65,85. Employment, wages and salaries, value added, profits, exports, imports and royalty payments of affiliates of United States TNCs in the Netherlands Antilles, 1990-2000**

(Thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
35	Employees	0.5	0.7	0.6	0.7	0.7	0.8	0.8	0.8	0.8	0.5	8.8
40	Wages and salaries	16.0	22.0	20.0	20.0	20.0	20.0	21.0	21.0	21.0	-	223.0
50	Value added	-	-	-	-	- 15.0	22.0	- 378.0	- 138.0	- 224.0	-	379.0
55a	Profits before taxes	1 381.0	969.0	882.0	811.0	760.0	550.0	218.0	218.0	98.0	-	253.0
55b	Profits after taxes	-	-	-	-	383.0	-	56.0	103.0	- 154.0	-	-
60	Exports	13.0	13.0	17.0	14.0	13.0	7.0	8.0	8.0	7.0	-	-
65	Imports	3.0	3.0	5.0	3.0	6.0	-	-	-	5.0	-	-
85	Royalty payments	-	-	-	-	1.0	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added, profits and royalty payments refer to majority-owned affiliates only.

**Table 87. Largest foreign affiliates of home-based TNCs, 2002**

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
..	..	..	..	..
<b>B. Tertiary</b>				
..	..	..	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Bermuda Commercial Bank	Bermuda	Finance	583 <sup>a</sup>	58 <sup>a</sup>
Caribbean Mercantile Bank	Aruba	Finance	451 <sup>b</sup>	251 <sup>b</sup>

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).<sup>a</sup> September 2002. <sup>b</sup> December 2001.

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Refineria Isla (Curacao) SA	Venezuela	Petroleum	248	1 044
Bouwbedrijf Bovenwinden	United States	Non-metallic mineral products	..	80
Continental Milling Company N.V.	United States	Food	..	65
Enerserve Nv	France	Machinery and equipment	..	50
Boc Gases Curacao N.V.	United Kingdom	Chemicals	..	..
Ionics Aqua Design N.V.	United States	Machinery and equipment	..	..
<b>B. Tertiary</b>				
Nichirei Carib Corp. N.V.	Japan	Other business services	20 <sup>a</sup>	2
Food Center N.V.	Anguilla	Trade	..	280
Ballast Nedam Caribbean Ltd.	Netherlands	Trade	..	200
Wescar	Netherlands	Other business services	..	121
Xerox Antillana, N.V.	United States	Trade	..	108
Meespierson Trust (Curacao) N.V.	Belgium	Other business services	..	90
St Maarten Resort & Casino Nv	United States	Hotels	..	50
I.B.M. World Trade Corporation	United States	Trade	..	46
Philips Antillana N.V.	Netherlands	Trade	..	40
Consales Bonaire N V	Anguilla	Trade	..	38
Van Dorp Eddine (Sxm) Nv	Aruba	Trade	..	12
Oduber Agencies N V (Phillipsburg)	Aruba	Trade	..	8
Verus N.V.	United Kingdom	Trade	..	6
Mido Trust & Management Nv	Netherlands	Other business services	..	5
Cruise Ships Catering & Services International	Italy	Other business services	..	4
Ven Beheer B.V.	Netherlands	Other business services	..	2
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Rabobank Curaçao NV	Netherlands	Finance	3 486 <sup>a</sup>	12 <sup>a</sup>
Maduro & Curiel's Bank NV	Canada	Finance	1 667 <sup>a</sup>	1 342 <sup>a</sup>
Abu Dhabi International Bank NV	United Arab Emirates	Finance	374 <sup>a</sup>	18 <sup>a</sup>
The Caribbean American Bank N.V.	Venezuela	Finance	..	18
Rabobank Trust Company Curacao N.V.	Netherlands	Finance	..	18
BTM (Curaçao) Holding N.V.	Japan	Finance	..	..
Atlantic Panel Products Inc.	Scotland	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyo Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

<sup>a</sup> December 2001.



## **C. Legal framework for FDI**

---

### **I. National policy framework**

National Ordinance on Profit Tax 1940

*Source:* <http://www.lowtax.net/lowtax/html/jbscfir.html>, 1 March 2004

National Ordinance for Insurance Supervision 1990

*Source:* Ibid

National Ordinance on Penalization of Money Laundering 1993

*Source:* Ibid

National Ordinance on the Supervision of Banking and Credit Institutions 1994

*Source:* Ibid

National Ordinance for the Reporting of Unusual Transactions 1996

*Source:* Ibid

National Ordinance for Identification When Rendering Financial Services 1997

*Source:* Ibid

The New Fiscal Framework (NFF) 1999, (effective 1st January 2002)

*Source:* Ibid

New Commercial Code 2001, amending part of the Commercial Code

*Source:* Ibid

Tax Legislation for international Internet Companies on Curacao 2001

*Source:* Ibid

### **II. International framework**

#### **Bilateral treaties**

Bilateral treaties for the avoidance of double taxation with United States 1948 Income and Capital, Denmark 1960 Income and Capital, United Kingdom 1970 Income and Capital, United States 1986 Income and Capital, Norway 1989 Income and Capital, Panama 1997 Air and Sea Transport

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Central Bank of the Netherlands Antilles: <http://www.centralbank.an>.

**Secondary**

---

1. Anonymous, "[Selected transactions with, and position on a historical-cost basis in, Netherlands Antillean finance affiliates](#)", *Survey of Current Business*, August 1995, vol. 75, No. 8, p. 92.
2. Anonymous, "[Netherlands Antilles](#)", *Euromoney*, October 1994, pp. 73-74.
3. Cavaletti, Carla, "[Heading offshore? ... Look before you leap](#)", *Futures*, April 1997, vol. 26, No. 4, pp. 66-68.
4. Duyn, van, Aline and, Alex Balfour, "[Netherlands Antilles](#)", *Euromoney*, September 1994, p. 60.
5. Evertsz, Dennis and Kees-Jan Quirijns, "[Netherlands Antilles seeks new image](#)", *International Tax Review*, March 2000, vol. 11, No. 3, p. 35.
6. Kim, Jane J., "[IRS rules on foreign-stock payouts](#)", *Wall Street Journal (Eastern edition)*, 15 October 2003, p. B.2I.
7. Marrewijk, van Alfons, "Internationalisation, cooperation and ethnicity in the Telecom sector: an ethnographic study of the cross-cultural cooperation of PTT Telecom in Unisource, the Netherlands Antilles and Indonesia", Vrije Universiteit, Amsterdam, 1995.
8. McElroyKlaus de Albuquerque, Jerome L., "Tourism penetration index in small Caribbean islands", *Annals of Tourism Research*, January 1998, vol. 25, No. 1, pp. 145-168.
9. McLeod, Douglas, "[Investment liability](#)", *Business Insurance*, 16 July 2001, vol. 35, No. 29, pp. 3-4.
10. Unsworth, Edwin and Rodd Zolkos, "[Tax haven list includes big domiciles](#)", *Business Insurance*, 3 July 2000, vol. 34, No. 27, pp. 1-2.

## Nicaragua

### A. Definitions and sources of data

---

The Foreign Investment Law of Nicaragua defines foreign direct investment (FDI) as: “investments made by the transfer of foreign capital to Nicaragua, and by extension, investment from abroad regardless of the nationality or legal residence of the investor”. The foreign investment law offers the following guarantees to foreign investors:

- Equal treatment to local and foreign investors;
- Transfer of funds abroad: foreign investors are guaranteed to enjoy an expedited transfer of funds abroad, and conversion to foreign currency through the local banking system. After three years, the initial investment can be repatriated as well; and
- Protection of property and safety: Nicaraguan law recognizes and guarantees the rights of the national and foreign investor, the protection of their property and the right to the free disposition of assets, capital and profits.

Over the last ten years, Nicaragua has privatized a large share of its old state-owned monopolies and opened many industries to FDI. In almost all industries, foreign investors can participate. Two sectors are exclusively reserved for the Government of Nicaragua: electric power transmission and distribution, while old age pensions from the Nicaraguan Social Security Institute remain under government control. Foreign investors have to deal only with a few country specific laws. For instance Nicaragua’s labour code states that 75 per cent of employees (excluding management posts) in affiliates of foreign transnational corporations (TNCs) must be Nicaraguans.

To boost FDI in the tourism industry, the Government has created the Tourism Incentive Law, which came into effect on 21 June 1999. This law offers several incentive programmes (e.g. tax incentives and tax exemptions). Tax exemptions under the law take into consideration the sales tax, the income tax and the property tax. Tax exemptions can last up to 10 years and can even cover 100 per cent of the income tax.

On 17 December 2003 Nicaragua and three other Central American states (El Salvador, Guatemala and Honduras, while Costa Rica followed later in 2004) signed a free trade agreement with the United States, the Central American Free Trade Agreement (CAFTA). Before CAFTA, these five Central American states were already joined together by another trade agreement, CACM (Central American Common Market). CAFTA will most likely boost export-oriented FDI in Nicaragua.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	196.9	4.4
2. FDI flows as a percentage of GFCF, 1999-2002 (annual average)	25.3	0.5
3. FDI stock, 2003	1 907	21
4. FDI stock as a percentage of GDP, 2003	71.7	0.8

Sources: Based on tables 3a and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3a. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1970	..	..	..	15.0	..	..	..	..
1971	..	..	..	13.3	..	..	..	..
1972	..	..	..	10.0	..	..	..	..
1973	..	..	..	13.2	..	..	..	..
1974	..	..	..	13.8	..	..	..	..
1975	..	..	..	10.9	..	..	..	..
1976	..	..	..	12.9	..	..	..	..
1977	..	..	..	10.0	..	..	..	..
1978	..	..	..	7.0	..	..	..	..
1979	..	..	..	2.8	..	..	..	..
1980	..	..	..	..	..	..	..	..
1981	..	..	..	- 0.0	..	..	..	..
1982	..	..	..	..	..	..	..	..
1983	..	..	..	0.0	..	..	..	..
1984	..	..	..	..	..	..	..	..
1985	..	..	..	- 0.0	..	..	..	..
1986	..	..	..	0.1	..	..	..	..
1987	..	..	..	2.4	..	..	..	..
1988	..	..	..	- 0.1	..	..	..	..
1989	..	..	..	2.8	..	..	..	..
1990	..	..	..	0.7	..	..	..	..
1991	..	..	..	42.0	..	..	..	..
1992	..	..	..	42.0	..	..	..	..
1993	..	..	..	40.0	..	..	..	0.2
1994	..	..	..	40.0	..	..	..	..
1995	..	..	..	75.4	..	..	..	..
1996	..	..	..	97.0	..	..	..	- 8.1
1997	..	..	..	173.1	..	..	..	1.5
1998	..	..	..	194.7	..	..	..	7.0
1999	..	..	..	300.0	..	..	..	3.3
2000	..	..	..	266.9	..	..	..	4.0
2001	..	..	..	150.2	..	..	..	5.0
2002	..	..	..	173.7	..	..	..	4.1
2003	..	..	..	196.9	..	..	..	4.4

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Central Bank of Nicaragua for 1991-2002; International Monetary Fund, *Balance of Payments CD ROM*, June 2003, for 1989; the Organisation for Economic Co-operation and Development Development Assistance Committee, *International Development Statistics On-line Databases*, February 2003, for 1990 and UNCTAD estimates. For FDI outflows, data are based on the World Bank, *World Development Indicators 2003 CD-ROM*, for 1993 and UNCTAD estimates.

Table 3b. FDI flows, by type of investment, 1977-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1977	4.8	5.2	..	10.0	..	..	..	..
1978	3.1	3.9	..	7.0	..	..	..	..
1979	2.8	..	..	2.8	..	..	..	..
1980	..	..	..	..	..	..	..	..
1981	..	..	..	..	..	..	..	..
1982	..	..	..	..	..	..	..	..
1983	..	0.1	..	0.1	..	..	..	..
1984	..	..	..	..	..	..	..	..
1985	..	..	..	..	..	..	..	..
1986	..	..	..	..	..	..	..	..
1987	..	..	..	..	..	..	..	..
1988	..	..	..	..	..	..	..	..
1989	..	..	..	..	..	..	..	..
1990	..	..	..	..	..	..	..	..
1991	..	..	..	..	..	..	..	..
1992	3.0	12.0	..	15.0	..	..	..	..
1993	28.8	10.0	..	38.8	..	..	..	..
1994	30.0	16.7	..	46.7	..	..	..	..
1995	60.4	28.5	..	88.9	..	..	..	..
1996	75.0	45.0	..	120.0	..	..	..	..
1997	150.0	53.4	..	203.4	..	..	..	..
1998	160.0	58.2	..	218.2	..	..	..	..
1999	275.0	62.3	..	337.3	..	..	..	..
2000	197.5	69.4	..	266.9	..	..	..	..
2001	73.0	77.2	..	150.2	..	..	..	..
2002	104.6	69.1	..	173.7	..	..	..	..

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	108.9	..	..	..	..
1981	..	..	..	108.9	..	..	..	..
1982	..	..	..	108.9	..	..	..	..
1983	..	..	..	109.0	..	..	..	..
1984	..	..	..	109.0	..	..	..	..
1985	..	..	..	109.0	..	..	..	..
1986	..	..	..	109.0	..	..	..	..
1987	..	..	..	111.4	..	..	..	..
1988	..	..	..	111.3	..	..	..	..
1989	..	..	..	114.1	..	..	..	..
1990	..	..	..	114.8	..	..	..	..
1991	..	..	..	156.8	..	..	..	..
1992	..	..	..	198.8	..	..	..	..
1993	..	..	..	238.8	..	..	..	0.2
1994	..	..	..	278.8	..	..	..	0.2
1995	..	..	..	354.2	..	..	..	0.2
1996	..	..	..	451.2	..	..	..	- 7.9
1997	..	..	..	624.3	..	..	..	- 6.4
1998	..	..	..	819.0	..	..	..	0.6
1999	..	..	..	1 119.0	..	..	..	3.9
2000	..	..	..	1 385.9	..	..	..	8.0
2001	..	..	..	1 536.1	..	..	..	13.0
2002	..	..	..	1 709.8	..	..	..	17.1
2003	..	..	..	1 906.7	..	..	..	21.4

Sources: UNCTAD, FDI/TNC database.

Note: Instocks are an accumulation of inflows since 1970. Outstocks are an accumulation of outflows since 1993.

Table 5. FDI flows in the host economy, by industry, 1991-2000

(Millions of dollars)

Sector / industry	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
<b>Total</b>	42.0	42.0	40.0	40.0	75.4	97.0	173.1	183.7	300.0	265.0
<b>Primary</b>	13.7	15.1	15.5	17.0	23.1	26.3	24.5	30.8	35.2	15.1
Agriculture, hunting, forestry and fishing	6.5	4.6	3.5	1.0	1.5	7.2	7.3	13.2	18.5	15.1
Forestry and Fishing	6.5	4.6	3.5	1.0	1.5	7.2	7.3	13.2	18.5	15.1
Fishing, operation of fish hatcheries and fish farms	6.5	4.6	3.5	1.0	1.5	7.2	7.3	13.2	18.5	15.1
Mining, quarrying and petroleum	7.2	10.5	12.0	16.0	21.6	19.1	17.2	17.6	16.7	-
Mining and quarrying	7.2	10.5	12.0	16.0	21.6	19.1	17.2	17.6	16.7	-
<b>Secondary</b>	8.0	5.2	5.0	2.0	3.0	12.2	13.4	14.7	14.3	42.9
<b>Tertiary</b>	20.3	21.7	19.5	21.0	49.3	58.5	135.2	138.2	250.5	207.0
Electricity, gas and water	-	-	-	6.0	15.0	9.0	18.0	35.0	120.0	115.0
Construction	-	-	-	-	-	-	2.0	5.2	4.1	-
Trade	12.3	15.5	15.4	11.3	24.2	36.0	98.8	81.9	83.9	73.9
Transport, storage and communications	-	0.2	0.6	0.7	5.0	10.0	15.2	15.0	30.0	7.0
Post and communications	-	0.2	0.6	0.7	5.0	10.0	15.2	15.0	30.0	7.0
Finance	8.0	6.0	3.5	3.0	5.1	3.5	1.2	1.1	12.5	11.1

Source : Economic Division, Central Bank of Nicaragua.

Notes: Trade includes hotels, restaurants, commercial centers and others. Data for 1999 are estimates and include \$110 million invested in electrical plants from Enron Enterprise and \$11 million invested in the capitalization of BANIC. Data for 2000 are estimates and include \$115 million invested in the privatization of Enel-distribution acquired by empresa Unión Fenosa, and \$11 million as capital reallocation from banks in the completion of the new financial regulations.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	0.6	0.1	- 0.1	0.1	-	-	-	-	-	4.3	-	-	-
Colombia	-	-	-	0.3	0.4	-	-	0.1	-	-	0.1	-	- 0.2
France	-	-	-	-	-	-	-	0.2	-	-	-	-	-
Republic of Korea	-	-	-	1.4	0.9	1.0	1.0	-	-	-	0.8	-	0.5
United States	-	- 32.0	-	-	-	-	- 2.0	56.0	19.0	31.0	21.0	18.0	93.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	0.1	-	- 0.1	0.1	-	-	-	-	-	-	-	-
China	-	-	-	-	-	0.4	-	-	-	-	-	-	-
Costa Rica	-	-	-	-	-	-	0.9	0.1	4.6	7.2	1.8	5.5	2.5
El Salvador	-	-	-	-	-	-	-	-	6.1	2.3	3.0	4.3	7.9
Sweden	-	-	-	-	-	-	-	-	-	-	-	-	2.6
United States	-	-	-	-	-	-	- 9.0	1.0	1.0	-	-	5.0	- 1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.



**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Colombia	-	-	-	0.3	0.6	0.6	0.6	0.8	0.8	0.8	0.9	-	-
Germany	-	-	-	-	-	-	-	-	4.8	5.0	5.6	4.4	-
Republic of Korea	-	-	-	-	-	3.3	4.3	4.3	4.3	4.3	5.1	5.1	5.6
United States	-	80.0	-	-	-	88.0	80.0	137.0	156.0	119.0	140.0	157.0	242.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Colombia	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	-	-
Czech Republic	-	-	-	-	-	-	-	-	0.8	-	-	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	25.0	32.9
United States	-	-	-	-	-	-	- 9.0	-	-	-	- 4.0	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	4	5	5	6
Republic of Korea	-	-	-	-	-	-	2	2	2	2	6	5
United States	7	7	7	6	9	8	8	9	8	10	10	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 30,35,40,45,50,55. Assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Nicaragua, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	135	118	126	128	123	137	125	140	147	220	228
35	Employees	0.9	0.9	0.9	0.6	0.7	0.7	0.7	0.9	0.8	1.2	1.2
40	Wages and salaries	3	4	6	5	8	8	7	13	14	19	22
45	Sales	153	-	-	-	235	223	246	286	260	376	516
50	Value added	-	-	-	-	88	94	113	127	150	-	190
55	Profits before taxes	20	-	-	-	21	3	- 6	-	11	-	24

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added refer to majority-owned affiliates only.

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Tabacalera Nicaraguense Sa	United Kingdom	Tobacco	..	420
Parmalat Nicaragua SA	Italy	Food	..	250
Esso Standard Oil, SA Ltd.	United States	Petroleum	..	185
Kraft Foods de Nicaragua SA	United States	Food	..	110
Industria Kativo de Nicaragua, SA	Costa Rica	Chemicals	..	60
Bristol-Meyers Squibb CA	United States	Pharmaceuticals	..	20
Tortimasa SA	Mexico	Food	..	..
Laboratorios Astrazeneca	United Kingdom	Pharmaceuticals	..	..
Compania Quimica Nicaraguense SA	Netherlands	Chemicals	..	..
<b>B. Tertiary</b>				
Europa Motors Nicaragua, Sa	Germany	Automotive trade and repair	9	75
Empresa de Electricidad Distribuidora Norte SA	Spain	Electricity, gas and water	..	1 030
Empresa de Electricidad Distribuidora Sur SA	Spain	Electricity, gas and water	..	1 030
Union Comercial de Nicaragua Sa		Trade	..	606
Almacenes Siman, SA	El Salvador	Trade	..	130
Dhl Nicaragua, SA	United States	Transport and storage	..	45
Productos Nestle (Nicaragua) SA	Switzerland	Trade	..	45
Distribuidora E Importadora Nicaraguense SA	Panama	Trade	..	38
Publitel Comunicaciones Sa	United States	Telecommunications	..	28
Transmerquin de Nicaragua Sa	Costa Rica	Trade	..	23
Aquatec de Nicaragua SA	Guatemala	Trade	..	15
Quimicos Holanda- Nicaragua, SA	Germany	Trade	..	15
Importadora de Sistema Centro America	Guatemala	Trade	..	8
Centroamerican Air Craft Distributors, Sa	United States	Trade	..	6
Servicios y Repuestos Nicaragua SA	Germany	Automotive trade and repair	..	5
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

---

## C. Legal framework for FDI

---

### I. National Framework

Resolution No. 14 Ratifying the Central American Convention for the Protection of Industrial Property, 9 August 1968 (effective, 19 August 1968)

*Source: La Gaceta, (Official Gazette), 19 August 1968*

Law on Banking 1963

*Amendment: Law 244, 1996*

*Source: The National Law Centre for Inter-American Free Trade, <http://www.natlaw.com/nicaragua>, 24 Feb 2004*

Law 314 on Banking and Finance 1999

*Source: <http://www.natlaw.com/nicaragua>, 24 Feb 2004*

Decree No. 662 Income Tax, 25 November 1974 (effective, 1 January 1975)

*Source: Ibid., 26 November 1974*

*Amendment: Decree 70-90, 22 December 1990*

*Source: Ibid., 24 December 1990*

Decree No. 521, Financial Companies and Investment, 17 September 1980 (effective, 24 September 1980)

*Source: Ibid., 24 September 1980*

Decree No. 301, Local Branches of Foreign Insurance Companies, 15 February 1980 (effective, 18 February 1987)

*Source: Ibid., 18 February 1980.*

Decree No. 1251, Net Capital, 28 April 1983 (effective, 2 May 1983)

*Source: Ibid., 2 May 1983*

*Amendment: Decree No. 69-90 of 21 December 1990, (effective 24 December 1990)*

*Source: Ibid., 24 December 1990*

Law No. 129 on Minimum Wages 1991, (effective, 21 June 1991)

*Source: Ibid., 21 June 1991*

Law No. 127 on Foreign Investment 1991, (effective 20 June 1991)

*Source: Ibid., 20 June 1991*

Decree No. 1397, Tax Benefits for Industrial Enterprises, 8 February 1984

*Source: Ibid., 8 February 1984*

Executive Decree. No. 262 on Tax Reform 1987, (effective 9 May 1987)

*Source: Ibid., 9 May 1987*

Decree No. 37-91 on Export Promotion 1991, (effective 26 August 1991)

*Source: La Gaceta, (Official Gazette), 26 August 1991*

Decree No. 6-91 on Liberalization of Export Tax on National Products 1991, (effective 11 February 1991)

*Source:* Ibid., 11 February 1991

Decree No. 19-91 on Tax Incentives for the Reactivation of the Economy 1991, (effective 9 May 1991)

*Source:* Ibid., 9 May 1991

Decree 31-92 on Export Processing Zones 1991

*Source:* <http://www.natlaw.com/nicaragua>, 24 Feb 2004

Decree 37 on Export Promotion 1991

*Source:* Ibid

Law 277 on Industrial Electricity 1998

*Source:* Ibid

Decree No. 1308, Soil Erosion Control 1983, (effective, 31 August 1983)

*Source:* Ibid., 31 August 1983

Decree-Law No. 17-90 National Commission on the Environment and Territorial Territory 1990, (effective 12 June 1990)

*Source:* Ibid., 12 June 1990

Executive Decree No. 513, Nicaraguan Institute of Natural Resources and the Environment 1990, (effective 16 April 1990)

*Source:* Ibid., 16 April 1990

Law 217 on Environment and Natural Resources 1996

*Source:* <http://www.natlaw.com/nicaragua>, 24 Feb 2004

Law 380 on Intellectual Property

*Source:* Ibid.

## **II. International Framework**

### **1. Nicaragua is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property of 20 March 1883, amended and revised

New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958

Convention on the Settlement of Investment Disputes between States and Nationals of Other States of 18 March 1965, signed on 4 Feb 1994, effective 19 April 1995

ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted on 16 November 1977

Convention Establishing the Multilateral Investment Guarantee Agency of 11 October 1985, signed on 30 September 1996

Agreement on Trade-Related Aspects of Intellectual Property Rights, signed, 15 April 1994 (effective, 1 January 1995)

General Agreement on Trade in Services, signed, 15 April 1994 (effective, 1 January 1995)  
Fourth Protocol to the General Agreement on Trade in Services, 15 February 1997  
Fifth Protocol to the General Agreement on Trade in Services, 12 December 1997

General Treaty on Central American Integration (CACM), date of signature 13 Dec 1960, Entry into Force 4 June 1961

## **2. Bilateral treaties**

Bilateral investment treaties for the protection and promotion of investments with Taiwan Province of China 1992, Spain 1994, Denmark 1995, United States 1995, Chile 1996, Germany 1996, United Kingdom 1996, Argentina 1998, France 1998, Switzerland 1998, El Salvador 1999, Ecuador 2000, Netherlands 2000, Czech Republic 2002

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Banco Central de Nicaragua: <http://www.bcn.gob.ni/>.
2. Ministerio de Fomento, Industria y Comercio: [http:// www.mific.gob.ni](http://www.mific.gob.ni).

**Secondary**

---

1. Anonymous, "Nicaragua", *Institutional Investor*, vol. 30, August 1996, pp. 1-10.
2. Anonymous, "[Company and industry: Nicaragua](#)", *Country Monitor*, May 3, 1995, vol. 3, No. 17, p. 2.
3. Dijkstra, A.G., "The impact of structural adjustment programs on manufacturing: lessons from Nicaragua", *World Development*, vol. 24, No. 3, 1996, pp. 535-547.
11. Errunza, Vihang R., "Financing MNC subsidiaries in Central America", *Journal of International Business Studies*, Fall 1979, vol. 10, Iss. 2, pp. 88-94.
12. Festervand, T.A., "U.S. foreign direct investment: industrial executives' perceptions of emerging Central American countries as FDI destinations", *International Journal of Commerce and Management*, vol. 12, No. 2, 2002, pp. 72-87.
4. Galindo, M., "Nicaragua: a country to reconsider", *Business America*, vol. 115, No. 5, 1994, pp. 23-39.
5. Hynds, P. *et al.*, "Nicaragua: environmental concerns grow over government plans to develop mining, forestry and fishing sectors", Latin American Institute, University of New Mexico, 1996.
6. Lindblad, C., "Market Prospects", *Business Latin America*, vol. 30, No. 12, 1995, pp. 4-5.
7. Rodman, Kenneth A., "Sanctions at bay? Hegemonic decline, multinational corporations, and U.S. economic sanctions since the pipeline case", *International Organization*, Winter 1995, vol. 49, Iss. 1, pp. 105-138.
8. Wittering, Stewart, "[Privatising Central America](#)", *Communications International*, February 1994, vol. 21, No. 2, pp. 46-50.

## Panama

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are collected by the Central Bank of Panama (Banco Nacional de Panama). The FDI definition as recommended in the *Balance of Payments Manual: Fifth Edition* of the International Monetary Fund is applicable to this economy.

On 22 July 1998, the Government of Panama signed the Investment Stability Law (Law No. 54). This law has been promulgated for individuals or private entities, foreign or domestic, which carry out investments within Panama. The law is applicable when investors are active in the following activities: tourism, industry, agriculture, exports, agro-forestry, mining, export processing zones, commercial and petroleum free zones, telecommunications, construction, port and railroad development, and any activity approved by the President's Cabinet.

The Investment Stability Law guarantees all foreign and national investors equal rights in their investments and business practices. The law provides investors with a 10-year guarantee that all legal, tax, customs, municipal and labor rules will remain identical to those in force at the time of registration. This is an important guarantee to ensure that no changes will affect the amortization of investments.

In order for foreign investors to receive the benefits of the Investment Stability Law, they must comply with the following two conditions: first, the investor has to report the investment to the competent authority in charge of regulation and supervising; second, the investor has to submit an investment plan, with the obligation of investing at least two million dollars. This amount shall be invested within the period established by the law that regulates the respective activity, or, in other cases:

- a) The amount of the planned investment;
- b) Number of employment planned to be created; and
- c) Any additional information that the National Board of Enterprise Development of the Ministry of Commerce and Industry might require based on the nature of the pertinent activity.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	332.3	975.0
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	28.1	43.2
3. FDI stock, 2003	7 470	8 742
4. FDI stock as a percentage of GDP, 2003	64.7	75.7

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.



Table 3. FDI flows, by type of investment, 1977-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1977	5.3	5.6	..	10.9	..	..	..	9.6
1978	- 6.5	4.0	..	- 2.5	..	..	..	31.0
1979	24.4	25.4	..	49.8	..	..	..	130.8
1980	- 67.6	291.6	- 5.5	218.5	..	..	..	318.0
1981	94.7	193.3	15.2	303.2	..	..	..	346.2
1982	174.6	199.7	- 7.7	366.6	..	..	..	643.6
1983	86.9	- 8.9	1.4	79.4	..	..	..	81.3
1984	- 315.4	205.3	- 25.4	- 135.5	..	..	..	- 88.6
1985	32.5	17.8	17.0	67.3	..	..	..	157.9
1986	- 211.6	185.5	46.4	20.3	..	..	..	170.0
1987	- 217.2	- 400.9	61.6	- 556.5	..	..	..	500.4
1988	- 134.6	- 521.9	61.4	- 595.1	..	..	..	404.4
1989	60.9	- 51.6	42.2	51.5	..	..	..	175.5
1990	77.2	21.5	36.8	135.5	..	..	..	669.4
1991	- 2.1	124.7	- 14.1	108.5	..	..	..	650.8
1992	- 6.0	129.1	21.4	144.5	..	..	..	793.8
1993	- 7.4	141.1	35.9	169.6	..	..	..	- 177.7
1994	256.1	87.0	58.4	401.5	..	..	..	183.7
1995	42.7	131.5	48.8	223.0	..	..	..	671.1
1996	172.7	132.7	110.1	415.5	..	..	..	1 909.1
1997	982.7	222.1	94.5	1 299.3	..	..	..	2 067.8
1998	979.4	162.6	154.0	1 296.0	..	..	..	3 288.6
1999	175.5	374.8	102.1	652.4	..	..	..	356.1
2000	174.4	287.4	141.6	603.4	..	..	..	- 838.5
2001	337.6	192.7	- 17.7	512.6	..	..	..	1 902.3
2002	205.7	- 233.8	85.0	56.9	..	..	..	1 861.1
2003	..	..	..	156.4	..	..	..	975.0

Sources: UNCTAD, FDI/TNC database. Data for FDI inflows for 1995-2002 were retrieved from the balance-of-payments tape of the the International Monetary Fund in January 2004; data for 1977-1994 and 2003 are UNCTAD estimates. Data for FDI outflows are UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	2 460.8	..	..	..	811.0
1981	..	..	..	2 764.0	..	..	..	913.0
1982	..	..	..	3 130.6	..	..	..	2 168.0
1983	..	..	..	3 210.0	..	..	..	2 073.0
1984	..	..	..	3 074.5	..	..	..	1 924.0
1985	..	..	..	3 141.8	..	..	..	2 204.0
1986	..	..	..	3 162.1	..	..	..	2 202.0
1987	..	..	..	2 605.6	..	..	..	2 627.0
1988	..	..	..	2 010.5	..	..	..	2 878.0
1989	..	..	..	2 062.0	..	..	..	3 392.0
1990	..	..	..	2 197.5	..	..	..	4 188.0
1991	..	..	..	2 306.0	..	..	..	4 500.0
1992	..	..	..	2 450.5	..	..	..	5 069.0
1993	..	..	..	2 620.1	..	..	..	4 652.0
1994	..	..	..	3 021.6	..	..	..	4 253.0
1995	..	..	..	3 244.6	..	..	..	4 939.0
1996	..	..	..	3 660.1	..	..	..	6 014.0
1997	..	..	..	4 959.4	..	..	..	5 599.0
1998	..	..	..	6 308.0	..	..	..	6 227.0
1999	..	..	..	6 960.4	..	..	..	5 475.0
2000	..	..	..	6 744.0	..	..	..	4 004.0
2001	..	..	..	7 256.6	..	..	..	5 906.3
2002	..	..	..	7 313.6	..	..	..	7 767.4
2003	..	..	..	7 470.0	..	..	..	8 742.4

Sources: UNCTAD, FDI/TNC database. Data for inward FDI stock for 1995-2002 were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004; data for 1980-1994 and 2003 are UNCTAD estimates. Data for outward FDI stock are UNCTAD estimates.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Albania	-	-	-	-	-	-	-	432.0	1 362.0	-	-	-	-
Belgium / Luxembourg	- 5.8	8.6	91.9	- 2.2	- 60.0	- 140.9	- 40.4	- 150.0	96.7	49.0	1 046.6	94.0	-
China	-	0.2	0.1	-	-	-	-	-	-	-	-	-	-
Colombia	-	-	7.9	11.5	76.7	166.6	12.9	41.1	371.6	11.9	169.1	- 142.2	72.6
France	- 1.3	5.8	- 7.9	37.1	4.1	7.4	26.8	- 30.8	65.4	- 6.4	48.8	- 7.2	- 22.6
Hong Kong, China	-	-	-	-	-	-	-	-	- 514.4	46.4	324.5	1 215.1	-
Iceland	-	-	0.4	- 0.2	0.0	- 0.4	0.4	0.3	0.5	-	-	-	-
Japan	1 354.3	1 580.4	960.5	1 458.7	1 688.2	1 716.1	1 045.2	1 134.7	1 017.6	1 383.2	1 333.7	999.8	-
Malaysia	-	-	0.8	-	33.9	29.1	11.9	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	2.4	-	1.7	1.1	5.0	-	-
Republic of Korea	-	-	16.2	6.1	8.5	17.4	6.9	3.5	18.1	19.2	-	17.0	4.5
Sweden	-	-	-	-	-	-	-	- 0.9	- 3.8	- 6.9	3.3	1.3	1.5
Switzerland	-	-	-	11.4	323.0	70.1	-	-	-	-	-	-	-
Taiwan Province of China	-	-	-	10.0	85.4	15.0	64.1	138.7	45.1	222.7	212.1	5.7	66.7
United Kingdom	- 23.1	176.4	370.3	- 150.0	143.9	118.4	160.7	-	515.1	247.5	28.7	- 20.2	-
United States	612.0	527.0	677.0	668.0	773.0	781.0	920.0	354.0	682.0	2 571.0	1 328.0	39.0	946.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China, Japan and Taiwan Province of China are on an approval basis.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Armenia	-	-	-	-	-	-	-	-	-	-	-	1.7	2.5
Belgium / Luxembourg	- 211.5	27.1	191.3	159.8	- 172.0	61.6	22.1	143.2	173.4	165.1	949.9	- 4.5	-
Bolivia	21.0	-	-	-	-	-	1.3	2.1	13.7	7.1	28.8	12.1	37.1
Brazil	- 24.6	3.9	73.9	4.9	- 20.6	-	674.8	904.0	152.7	89.7	21.4	133.0	146.4
Brunei Darussalam	-	-	-	-	-	-	-	-	-	0.5	0.5	0.4	-
Bulgaria	-	-	-	-	-	-	-	-	0.1	-	0.1	-	-
Chile	12.6	10.8	7.2	1.6	3.6	3.2	1.7	3.7	20.6	0.7	0.5	1.8	2.3
China	6.8	3.6	8.2	14.8	18.3	15.7	-	-	69.9	89.5	42.6	-	-
Colombia	-	-	-	-	214.1	235.4	142.6	1 619.5	125.0	180.4	217.7	111.5	46.2
Costa Rica	-	-	2.1	16.4	14.2	5.9	- 4.3	0.2	1.9	69.2	26.2	59.1	32.0
Czech Republic	-	-	-	-	-	-	-	-	-	0.2	0.1	-	-
Ecuador	4.8	2.8	5.8	13.2	15.4	27.8	22.1	18.3	18.8	13.8	11.5	73.8	44.1
El Salvador	-	-	-	-	-	-	-	-	6.6	6.6	7.1	6.0	15.2
Estonia	-	-	-	-	0.0	1.5	- 0.6	1.9	- 0.3	-	-	-	-
France	- 15.8	18.8	- 24.0	19.8	5.8	1.4	1.2	122.2	251.7	25.6	- 1 015.3	21.5	14.1
Honduras	-	-	-	1.3	0.7	2.8	0.8	0.7	1.0	19.5	15.1	18.1	8.8
Hong Kong, China	-	-	-	-	-	-	-	-	106.6	186.1	54.9	212.2	-
India	-	0.8	2.1	0.2	0.2	-	-	0.1	-	-	-	-	-
Indonesia	-	-	-	-	-	-	-	0.4	1.0	2.4	- 1.1	- 3.6	-
Japan	5.0	57.0	29.2	71.8	26.4	5.3	8.6	8.0	0.2	41.4	14.7	4.1	-
Kazakhstan	-	-	-	-	-	-	-	-	-	1.2	0.3	0.2	0.3
Lithuania	-	-	-	-	-	-	-	0.1	2.5	1.0	5.6	- 1.8	-
Malaysia	-	9.1	3.9	10.5	30.5	4.8	0.8	-	-	-	0.7	13.1	-
Mauritius	1.0	1.0	-	-	0.9	-	-	-	-	-	-	-	-
Mexico	-	-	-	-	338.2	59.6	18.1	16.5	18.2	- 24.3	3.5	28.0	7.1
Mongolia	-	-	-	-	-	-	0.3	-	0.4	0.2	0.1	-	0.1
Myanmar	-	-	-	-	-	-	-	-	8.5	2.5	-	-	-
Nepal	-	-	-	-	0.5	-	-	-	-	-	-	-	-
New Zealand	-	-	-	-	-	-	- 2.3	-	- 1.1	- 2.1	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	1.4	3.0	-
Peru	- 9.8	-	18.2	8.7	23.3	2.4	31.9	267.0	20.9	18.6	1.8	3.1	95.3
Philippines	-	-	-	-	-	-	8.0	3.1	29.0	-	-	-	-
Republic of Korea	-	0.2	-	-	-	-	-	10.0	2.6	-	-	-	-
Russian Federation	-	-	-	-	-	-	-	-	-	-	-	28.0	31.0
Singapore	-	-	-	-	-	-	-	-	-	22.6	- 69.7	- 1.0	-
Sweden	-	-	1.7	-	-	-	0.8	0.4	-	-	1.2	1.4	- 11.4
Taiwan Province of China	51.2	7.9	13.8	16.7	22.8	24.3	54.5	57.2	49.1	43.2	11.0	3.6	52.3
TFYR of Macedonia	-	-	-	-	-	-	-	-	-	-	-	0.2	-
Thailand	3.2	20.5	0.2	0.6	0.1	0.2	37.2	-	192.0	-	22.2	45.3	- 1.0
Turkey	-	1.7	2.6	3.6	2.1	17.5	0.1	-	0.7	-	50.7	133.1	-
United Republic of Tanzania	-	-	-	-	-	-	-	-	-	14.1	-	-	-
United States	870.0	576.0	407.0	- 494.0	- 210.0	329.0	860.0	278.0	988.0	- 226.0	- 1 087.0	303.0	1 824.0
Venezuela	24.3	6.7	68.4	34.7	-	-	-	38.0	5.0	8.0	41.0	29.0	29.0
Viet Nam	-	-	-	-	-	-	2.5	-	-	-	-	0.4	-
Zimbabwe	-	-	-	-	0.3	-	-	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan, Mongolia, Nepal, Republic of Korea, Taiwan Province of China, Turkey and Zimbabwe are on an approval basis.

Table 12. FDI stock in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	19.8	5.2	14.2	34.0	61.3	74.0	80.3	111.3	64.7	162.8	144.6	124.3	124.1
China	0.5	0.7	0.7	0.7	0.7	0.7	-	-	-	-	-	-	-
Colombia	184.8	184.8	192.7	204.2	280.9	447.4	460.3	501.5	873.1	885.0	1 054.1	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	11.5	-	-
France	119.7	201.9	77.0	-	-	-	-	-	-	-	-	-	-
Germany	75.0	76.5	81.2	41.7	58.1	64.9	55.3	93.2	105.8	172.8	133.1	257.3	-
Hong Kong, China	-	-	-	-	-	-	-	-	2 941.9	3 970.5	3 014.1	4 154.3	-
Iceland	-	-	1.1	1.0	1.1	0.8	1.2	1.3	1.7	1.6	-	-	-
Japan	-	-	18 739.1	-	21 783.5	-	-	31 668.9	-	-	-	-	-
Latvia	-	-	-	-	-	-	-	9.9	-	5.1	-	-	-
Malaysia	-	-	0.8	0.7	35.5	64.5	76.7	49.8	51.1	51.1	51.1	51.1	51.1
New Zealand	-	-	-	-	-	-	-	-	-	-	11.4	-	-
Republic of Korea	-	-	-	-	-	66.9	73.5	76.6	91.2	102.6	97.5	114.1	111.6
Switzerland	-	-	-	457.0	928.4	- 302.5	-	-	-	-	-	-	-
Taiwan Province of China	11.3	11.3	11.3	21.3	106.6	121.6	185.8	324.5	369.6	592.2	804.3	810.0	876.7
United Kingdom	192.8	434.0	952.6	644.3	792.2	723.9	1 263.3	-	-	1 212.3	337.2	306.0	-
United States	9 289.0	10 484.0	11 038.0	12 043.0	11 905.0	15 123.0	16 335.0	22 016.0	25 924.0	33 493.0	30 758.0	25 170.0	20 003.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China, Japan and Taiwan Province of China are on an approval basis.

Table 15. FDI stock abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Armenia	-	-	-	-	-	-	-	-	-	-	-	1.7	4.1
Bangladesh	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.1	-	-	-
Bolivia	73.3	-	-	-	-	-	-	-	-	-	-	-	-
Brazil	876.6	859.3	864.2	-	-	677.4	1 352.2	2 256.2	2 408.9	-	1 580.4	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	1.3	-	-	-
Canada	101.7	87.4	96.8	96.7	65.6	71.1	73.7	68.6	64.7	65.1	62.7	53.4	53.8
Chile	-	-	-	-	-	-	-	-	-	-	-	199.0	-
Colombia	110.4	122.4	163.1	205.4	348.0	522.9	799.3	1 071.9	2 501.9	2 512.5	1 965.9	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	0.8	-	-
Czech Republic	-	-	-	-	-	-	-	-	0.8	0.8	0.7	-	-
Egypt	-	-	-	-	-	918.6	-	-	-	-	-	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	85.6	100.7
Estonia	-	-	-	-	-	-	-	-	0.3	0.1	0.1	0.2	-
France	102.0	42.9	160.2	-	-	-	-	-	551.4	-	-	-	-
Germany	30.8	35.0	171.0	181.9	162.1	119.3	127.3	101.6	163.8	118.5	295.0	289.1	-
Hong Kong, China	-	-	-	-	-	-	-	-	2 092.3	2 655.8	3 439.2	3 875.5	-
Indonesia	-	-	153.2	-	184.6	198.1	210.5	-	-	-	-	-	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	3.4	3.8
Latvia	-	-	-	-	-	-	-	-	-	-	- 0.2	- 5.3	-
Lithuania	-	-	-	-	-	-	1.0	1.2	5.2	6.8	12.1	4.1	-
Malaysia	85.9	85.2	88.9	85.9	90.7	95.0	99.6	64.7	66.3	66.3	66.3	66.3	82.0
Mongolia	-	-	-	-	-	-	0.3	0.3	0.6	0.9	0.9	0.9	1.1
Myanmar	-	-	-	-	-	-	-	30.5	29.1	29.1	29.1	29.1	29.1
Nepal	-	-	-	-	0.5	0.4	0.4	0.4	0.4	0.4	-	-	-
New Zealand	-	-	-	-	2.6	17.3	-	1.8	1.1	-	-	-	-
Paraguay	-	-	-	-	-	-	-	-	-	-	2.1	4.1	-
Peru	146.0	147.1	165.7	174.8	198.7	201.1	233.0	500.0	520.9	539.5	541.3	544.4	645.1
Philippines	23.5	23.5	23.5	24.7	26.0	26.0	26.0	26.2	50.1	50.1	50.3	50.3	50.5
Portugal	-	-	-	-	-	91.2	-	-	-	-	-	-	-
Republic of Korea	34.1	34.3	34.3	34.3	34.3	34.3	34.3	44.3	46.9	-	-	-	-
Russian Federation	-	-	-	-	-	-	-	-	-	-	-	76.0	104.0
Slovenia	-	-	-	-	0.6	0.6	0.7	0.4	0.5	1.2	1.4	-	-
Taiwan Province of China	319.1	327.0	340.8	357.6	380.3	404.7	459.1	516.3	565.3	608.5	619.5	623.1	675.4
Thailand	7.4	28.0	28.0	28.6	29.2	29.3	65.6	35.6	262.2	256.8	242.9	283.2	289.2
United Republic of Tanzania	-	-	-	-	-	-	-	-	1.0	16.3	-	-	-
United States	4 188.0	4 500.0	5 069.0	4 652.0	4 253.0	4 939.0	6 014.0	5 599.0	6 227.0	5 275.0	3 819.0	4 391.0	5 668.0
Venezuela	161.5	168.2	236.5	271.2	271.2	271.2	271.2	309.2	314.2	322.2	363.2	392.2	421.2

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Bangladesh, Egypt, Malaysia, Mongolia, Myanmar, Nepal, Republic of Korea and Taiwan Province of China are on an approval basis.

**Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Finland	-	-	-	-	-	-	-	-	-	1	1	1
Germany	29	26	27	17	18	16	15	15	8	13	15	19
Hong Kong, China	5	6	6	8	7	7	4	-	-	-	-	-
India	-	-	-	2	-	-	-	-	-	-	-	-
Indonesia	-	-	19	-	25	27	23	-	-	-	-	-
Malaysia	1	-	-	1	-	4	1	-	-	-	-	-
Myanmar	-	-	-	-	-	-	-	1	-	-	-	-
Nepal	-	-	-	-	1	1	1	1	1	1	-	-
Papua New Guinea	-	-	-	-	-	-	-	1	1	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	3	-
Republic of Korea	20	20	20	20	20	20	20	21	22	-	-	-
Sweden	-	-	-	-	-	-	6	6	8	8	8	10
Taiwan Province of China	35	35	35	35	35	35	36	38	40	42	44	46
United Republic of Tanzania	-	-	-	-	-	-	-	-	-	-	1	-
United States	81	81	118	117	115	112	111	53	51	51	49	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for India, Malaysia, Myanmar, Nepal, Papua New Guinea, Republic of Korea, Taiwan Province of China and United Republic of Tanzania are on an approval basis. Data for Poland and Sweden refer to majority-owned affiliates only.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	21	20	19	18	16	14	11	12	16	18	19	23
Republic of Korea	-	-	-	-	-	-	44	43	42	42	40	39
Taiwan Province of China	7	7	7	8	11	11	17	27	31	40	52	54
United States	124	124	123	113	116	107	111	112	104	95	94	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Taiwan Province of China are on an approval basis.

**Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	268	330	743	637	775	837	643	502	359	603	558	529
Hong Kong, China	15	18	18	19	20	40	2	-	-	-	-	-
Malaysia	48	77	167	470	108	282	181	112	-	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	8	-
United States	3 902	3 923	4 299	4 336	5 355	3 703	3 879	3 895	3 380	3 654	1 679	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Malaysia are on an approval basis. Data for Poland refer to majority-owned affiliates only.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	134	132	124	116	65	70	129	112	179	301	186	2 203
United States	9 852	12 140	13 087	14 041	14 587	10 977	20 624	-	31 695	41 747	40 049	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	2.0	2.0	6.0	6.0	6.0	6.0	4.0	3.0	1.0	4.0	4.0	3.0
Indonesia	-	-	16.3	-	17.6	-	19.8	-	-	-	-	-
Nepal	-	-	-	-	-	-	-	-	121.0	-	-	-
Poland	-	-	-	-	-	-	-	-	-	-	0.5	-
Sweden	-	-	-	-	-	-	0.1	0.1	0.2	0.2	-	0.1
United States	28.4	29.5	24.6	23.3	22.4	..	12.9	12.9	..	12.4	6.8	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Nepal are on an approval basis. Data for Poland and Sweden refer to majority-owned affiliates only.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	1.0	1.0	1.0	1.0
United States	19.8	19.2	19.5	17.0	16.2	17.1	17.4	15.5	..	30.8	30.8	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	371	361.5	2 753.5	2 479.9	2 773.0	3 000.4	3 389.2	2 595.1	1 818.5	2 983.2	2 764.0	984.3
Poland	-	-	-	-	-	-	-	-	-	-	9.9	-
United States	3 837	3 935.0	4 377.0	4 060.0	3 967.0	2 303.0	2 292.0	2 292.0	2 602.0	2 245.0	1 238.0	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	61.9	60.3	64.0	60.5	61.6	69.8	132.9	115.3	170.5	213.1	276.4	179.0
United States	1 778.0	1 897.0	2 063.0	1 810.0	1 934.0	2 073.0	2 314.0	..	2 047.0	4 970.0	5 899.0	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 58. Exports of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Poland	-	-	-	-	-	-	-	-	-	-	0.9
United States	230	280.0	600.0	511.0	747.0	420.0	506.0	514.0	603.0	..	126.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Table 63. Imports of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Poland	-	-	-	-	-	-	-	-	-	-	0.5
United States	535.0	181.0	140.0	147.0	340.0	327.0	291.0	271.0	198.0	166.0	109.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Tables 38,48,53,68,73,83. Wages and salaries, value added, profits, employment in research and development, royalty receipts and royalty payments of foreign affiliates of Panama TNCs in the United States, 1990-2000**

(Number, millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	1 269.0	1 249.0	1 269.0	1 183.0	1 238.0	-	740.0	721.0	-	768.0	431.0
48	Value added	-	-	1 638.0	1 460.0	1 275.0	-	826.0	701.0	-	897.0	524.0
53	Profits before taxes	- 124.0	- 6.0	73.0	- 376.0	- 101.0	- 58.0	- 18.0	- 191.0	- 189.0	66.0	18.0
73	Employees in research and development	-	-	-	-	-	0.3	0.3	0.2	0.2	0.1	0.2
78	Royalty receipts	-	-	-	-	-	-	-	1.0	-	-	-
83	Royalty payments	5.0	5.0	-	-	-	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 40,50,55,60,65,85. Wages and salaries, value added, profits, exports, imports and royalty payments of affiliates of United States TNCs in Panama, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	166.0	171.0	184.0	183.0	191.0	193.0	185.0	184.0	-	451.0	495.0
50	Value added	-	-	-	-	351.0	335.0	313.0	126.0	477.0	346.0	353.0
55a	Profits before taxes	1 043.0	908.0	1 020.0	898.0	1 100.0	1 272.0	1 258.0	1 065.0	1 545.0	1 951.0	213.0
55b	Profits after taxes	-	-	-	-	164.0	-	92.0	- 108.0	282.0	64.0	68.0
60	Exports	933.0	955.0	1 070.0	823.0	837.0	997.0	854.0	1 023.0	764.0	1 028.0	944.0
65	Imports	39.0	38.0	53.0	63.0	79.0	34.0	52.0	127.0	28.0	-	-
85	Royalty payments	-	-	-	-	20.0	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Except for wages and salaries, data refer to majority-owned affiliates only.

Table 86. Largest home-based TNCs, 2002

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Compania Quimica Borden	Chemicals	..	..
<b>B. Tertiary</b>			
Willbros Group	Construction	390	..
Offshore Management & Finance Corporation	Other business services	..	..
Morgan y Morgan	Other business services	..	..
Automotive Components International	Other business services	..	..
Hannelisa Properties	Other business services	..	..
Olivia Holding Corp	Other business services	..	..
Panamerican Oil Corp	Other business services	..	..
Remsport	Other business services	..	..
Ulrane Corp.	Other business services	..	..
United Victory Investments	Other business services	..	..
Motta Internacional	Trade	..	..
Zekov	Trade	..	..
Compania Importadora y Exportadora de Colon	Transport and storage	..	..
<b>C. Finance and Insurance</b>		<b>Assets</b>	<b>Employees</b>
Primer Banco del Istmo	Finance	4 071	2 000
Banco General	Finance	2 317 <sup>a</sup>	1 276 <sup>a</sup>
Banco Continental de Panama	Finance	1 316 <sup>a</sup>	657 <sup>a</sup>

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

<sup>a</sup> December 2001.



Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Panamco de Venezuela <sup>a</sup>	Venezuela	Beverages	557.3	..
Monsanto Argentina	Argentina	Chemicals	528.4	650
Schlumberger Offshore Services	Mexico	Petroleum	156.5	320
Tag Holdings	United States	Textiles	138.2	400
Ramtex	United States	Textiles	100.0	750
Schlumberger K.K.	Japan	Precision equipment	84.0	325
Borden Quimica Industria e Comercio	Brazil	Chemicals	51.8	250
Ray-O-Vac de México	Mexico	Electrical and electronic equipment	45.9	338
Burke Mills	Usa	Textiles	37.2	241
Alba Adesivos Industria e Comercio	Brazil	Chemicals	29.3	165
Compañía Minera Aguilar	Argentina	Metals	23.8	840
Gelpack Excelsior	England	Paper and packaging	23.6	200
World Industrial Resources	United States	Other manufacturing	22.5	104
H.B. Fuller Brasil	Brazil	Chemicals	15.9	85
Sierra Converting Corporation	United States	Paper and packaging	15.0	90
<b>B. Tertiary</b>				
Willbros Group	United States	Construction	390.1	822
Allergan Sales	Ireland	Other business services	280.3	..
Corporacion Cressida	Honduras	Other business services	215.0	1 000
Willbros USA	United States	Construction	189.0	400
Intradeco	United States	Trade	187.0	160
Willbros International	United States	Other business services	181.5	1 200
Tal Apparel	Hong Kong	Trade	170.9	246
Kurt A. Becher GmbH & Co. Kg	Germany	Trade	85.2	42
Willbros West Africa	United States	Construction	82.9	1 100
Hughes Of Beaconsfield (Holdings)	United Kingdom	Trade	73.8	190
Tristao (U K)	United Kingdom	Trade	71.3	14
Unique Vacations	United States	Other business services	70.0	330
Hughes Of Beaconsfield	United Kingdom	Trade	63.0	160
Willbros Engineers	United States	Other business services	57.1	500
Compansid	Belgium	Trade	56.4	16
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Banco BISA SA	Bolivia	Finance	759.2 <sup>b</sup>	450 <sup>b</sup>
Banco Banex SA	Costa Rica	Finance	426.7 <sup>b</sup>	515 <sup>b</sup>
Global Partners Securities	United States	Finance	..	30
Asset Finance & Management (1991)	United Kingdom	Finance	..	5

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

<sup>a</sup> Acquired by Coca-Cola FEMSA in May 2003. <sup>b</sup> December 2001.

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Cerveceria Nacional, SA	Colombia	Beverages	159	2 255
Alimentos Del Istmo Sa	United States	Food	..	250
Fabrica de Pinturas Glidden, SA	United States	Chemicals	..	240
Cemento Bayano, SA	Venezuela	Non-metallic mineral products	..	235
Solo Container de Panama Sa	United States	Packaging	..	215
Webforma de Panama Sa	Colombia	Printing and publishing	..	130
Schering Plough SA	United States	Pharmaceuticals	..	129
Kraft Foods Panama Sa	United States	Food	..	100
Fabrica de Productos Borden Sa	United States	Food	..	90
Griffith Panama S A	United States	Food	..	83
Durman Esquivel Panama SA	Costa Rica	Plastic products	..	80
Industria Panamena de Papel, SA	United States	Paper	..	65
Helados Nestle, SA	Switzerland	Food	..	60
Alambres y Cables de Panama SA	United States	Electrical and electronic equipment	..	50
Hb Fuller Panama, SA	United States	Chemicals	..	40
<b>B. Tertiary</b>				
Breeze Navigation S.A.	Japan	Transport and storage	231 <sup>a</sup>	..
AIWA Latinoamerica (Panama) S.A.	Japan	Trade	203 <sup>b</sup>	56
Estellado Maritimo Co. (Panama) S.A.	Japan	Transport and storage	66 <sup>c</sup>	..
Teikoku Oil Co., Panama, S.A.	Japan	Trade	46 <sup>a</sup>	4
Uoichi Panama Inc.	Japan	Trade	36 <sup>b</sup>	..
Leeward Navigation S.A.	Japan	Transport and storage	30 <sup>d</sup>	4
Salvia Transporte S.A.	Japan	Transport and storage	27 <sup>b</sup>	..
Delica Shipping S.A.	Japan	Transport and storage	24 <sup>e</sup>	-
PacificVenus Shipholding S.A.	Japan	Transport and storage	14 <sup>a</sup>	-
Penta-Ocean Dreging Panama Inc.	Japan	Rental Activities	10 <sup>b</sup>	..
Bel Tramp Shipping S.A.	Japan	Transport and storage	10 <sup>a</sup>	..
Central Tanker S.A.	Japan	Transport and storage	8 <sup>a</sup>	..
Mascot Maritime S.A.	Japan	Transport and storage	7 <sup>a</sup>	..
Pacific Lily Shipping S.A.	Japan	Transport and storage	7 <sup>a</sup>	..
Pacific Maritime Transport S.A.	Japan	Transport and storage	7 <sup>a</sup>	..
Panama TRL S.A.	Japan	Transport and storage	6 <sup>e</sup>	..
Brave Navigation S.A.	Japan	Transport and storage	5 <sup>a</sup>	..
Pacific Orchid Shipping	Japan	Transport and storage	5 <sup>a</sup>	..
Trident Car Transport S.A.	Japan	Transport and storage	5 <sup>b</sup>	..
Kwarta Shipping S.A.	Japan	Transport and storage	5 <sup>b</sup>	..
Rio Diamante S.A.	Japan	Transport and storage	4 <sup>a</sup>	..
Distribuidora Yale (Panama), S.A	Guatemala	Trade	3	70
Tokai Panama. S.A.	Japan	Trade	3 <sup>a</sup>	5
Griffith S.A.	Japan	Transport and storage	3 <sup>e</sup>	-
Nippon Marine International S.A.	Japan	Rental Activities	3 <sup>b</sup>	10
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Bancolumbia, Panama SA	Colombia	Finance	744 <sup>g</sup>	37 <sup>g</sup>
Popular Bank & Trust Ltd	Dominican Republic	Finance	505 <sup>a</sup>	37 <sup>a</sup>
Banco de Occidente, Panama SA	Colombia	Finance	197 <sup>a</sup>	20 <sup>a</sup>
Banco Internacional de Costa Rica SA	Bahamas	Finance	42	115
Banco Bilbao Vizcaya Argentaria	Spain	Finance	..	211
Banque Nationale de Paris	France	Finance	..	160
Banco de Iberoamerica, SA	Bahrain	Finance	..	108
Banco Del Pacifico	Ecuador	Finance	..	80
American Life Insurance Company	United States	Insurance	..	60

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyo Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a December 2001. b March 2002. c September 2000. d November 2001. e March 2001. f March 2000. g December 2000.

---

## C. National framework for FDI

---

### I. National framework

Political Constitution of 1972 Article No. 256

*Source: Gaceta Oficial* (Official Gazette), 24 October 1972

Political Constitution of 1972 Article No. 288

*Source: Ibid.*, 24 October 1972

Labor Code No. 252 of 30 December 1971, (effective 2 April 1972)

*Source: Ibid.*, 18 February 1972

*Amendment: Law 27 of 24 December 1990*

*Source: Ibid.*, 28 December 1990

Decree No. 344 regulating the Representation, Agency and Distribution of Products or Services of Foreign Manufactures 1969, (effective 18 November 1969)

*Source: Legal Provisions in Force of Industrial Property* (Panama, September 1985)

Law No. 11 of the Regulation of Trade Industry and Industry Property 1974, (effective 29 January 1974)

*Source: Ibid*

Decree No. 107 on the Creation of the Department of Industrial Property in the Ministry of Commerce and Industry 1981, (effective 21 August 1981)

*Source: Ibid.*, 21 August 1981

Law No. 19 of 1982, (effective 13 October 1982)

*Source: Ibid*

Penal Code of 1982; Volume 2, Title 7, Chapter, Article No. 382-383-384-385

Decree No. 5 on the Commission on Bilateral Conventions on Investment Guarantees to Promote and Carry Out Negotiations and Attract Foreign Investment 1983

*Source: Legal Provisions in Force of Industrial Property* (Panama, September 1985), 19 April 1983

Law No.16 on Incentives for the Creation of Export Processing Zones 1990

Decree No. 30 reinstating Title II of Book I of the Civil Code on Corporations, Entities, Associations and Foundations 1990

*Source: Gaceta Oficial*, (Official Gazette), 19 February 1990

Law 16 on Privatization of State-Owned Corporations, 1992

*Source: Ibid.*, 16 July 1992

Law 1 on the Promotion of Employment and Productivity 1986, (effective 20 March 1986)

*Source: Ibid.*, 17 March 1986

Law 2 on Incentives to Agricultural Output and Exports 1986

*Source: Ibid*

Law No. 3 of 20 March 1986, (effective 24 March 1986)

*Source: Ibid.*, 24 March 1986

Law No. 9 on Special Incentives for Micro and Small Enterprises 1989

*Source: Ibid.*, 23 January 1989

Legal Stability of Investment Law 54, 1988

Source: <http://www.viewswire.com/index.asp>, 25 Feb 2004

Law 25 on Export Processing Zones 1992

Source: Ibid

Law 8 Promoting Tourist Activities 1994

Source: Ibid

Tax Code No. 8 of 27 January 1956

Source: *Legal Provisions in Force of Industrial Property* (Panama, September 1985), 29 June 1956

Amendment: Law 31 of 30 December 1991

Source: Ibid., 31 December 1991

Tax Code of 27 January 1956.33. Administrative Code of 1916

Source: Book 4, Title 7

Decree No. 60 on Tax Exemptions for International Maritime Trade 1965

Amendment: Decree No. 57 of 30 December 1986

Source: Ibid., 29 January 1987

Decree 60 of 28 June 1965 on Withholding of Income Tax

Source: Ibid., 22 July 1965

Last amendment: Executive Decree 126 of 12 June 1992

Source: Ibid., 19 August 1992

Law No.108 of 30 December 1974 on Export Incentives

Source: *Gaceta Oficial*, (Official Gazette), 6 February 1975

Law No. 70 of 22 December 1976 granting Incentives for the Investment of Profits Withheld by Corporations

Source: Ibid., 30 December 1976

Law No. 9 on Registration of National and Foreign Corporations and on Tax Exemption on Transfer of Property 1980, (effective 1 May 1980)

Source: Ibid., 25 March 1980

Law 28 on Tax Incentives on Production

Source: <http://alca-ftaa.iadb.org/eng/invest/PAN~1.HTM>

Law 61 on Tax Reform 2002

Source: <http://www.viewswire.com/index.asp>, 25 Feb 2004

Law No. 45 of 8 August 1975 on Registration of Industrial Property

Source: *Gaceta Oficial*, (Official Gazette), 20 August 1975

Regulated by: Decree 3 of 2 February 1976

Source: Ibid., 17 February 1976

Law 23 adapting internal Legislations on Customs to International Norms in compliance with the WTO Marrakesh Agreement 1997

Source: The National Law Centre for Inter-American Free Trade, <http://www.natlaw.com/panama>, 26 Feb 2004

Copyright Law (Ley de Derechos de Autor y Derechos Conexos) 1994, (effective Jan 1995)

Source: <http://www.viewswire.com/index.asp>, 25 Feb 2004

Law No. 26 on Fiscal Incentives for the Hotel Industry 1967

*Source: Gaceta Oficial*, (Official Gazette), 9 October 1967

*Amendment: Law No. 81 of 22 December 1976*

*Source: Ibid.*, 31 December 1976

Cabinet Decree No. 102 on Incentives for the Tourism Sector 1972

*Source: Legal Provisions in Force of Industrial Property* (Panama, September 1985), No. 17129 of 27 June 1972

Law Decree No. 102 of 20 June 1972

*Source: Permanent Institute of External Commerce*, 1991

Cabinet Decree No. 102 of 1972, (effective 20 June 1972)

*Source: Ibid.*

Law Decree No. 26 on Extension of Annual Subsidy to free Zone of Colon, (effective 27 Sept 1967)

*Source: Gaceta Oficial*, (Official Gazette), 9 October 1967

Code of Mineral Resources No. 23 of 22 August 1963

*Source: Ibid.*, 13 July 1964

*Amendment: Law 3 of 28 January 1988*

*Source: Ibid.*, 8 February 1988

Law No. 1 on the Regulation of the Use, Conservation and Development of Assets located in the transferred to Panama by the United States Canal Zones 1991, (effective 18 January 1991)

Law No. 8 banning the Import of Toxic or Polluting Wastes into Panama 1991

*Source: Ibid.*, 11 June 1991

Law 31 Telecommunications Regulation 1996

*Source: <http://www.natlaw.com/panama>*, 26 Feb 2004

## **II. International framework**

### **1. Panama is a party to the following multilateral and regional instruments:**

New York Convention on the Recognition and Enforcement of Foreign Arbitral Award of 10 June 1958, signed on 10 October 1984

*Source: Depository of the original convention: United Nations; United Nations, *Treaty Series*, vol. 330, p. 3*

Paris Convention for the Protection of Industrial Property 1995

*Source: <http://www.wipo.org/treaties/general/parties.html>*, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985 signed on 5 June 1991

*Source: Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505*

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 22 Nov 1995 (effective 8 May 1996)

*Source: <http://www.worldbank.org/icsid/constate/c-states-en.htm>*, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

## 2. Bilateral treaties

Bilateral investment treaties for the promotion and protection of foreign direct investment with France 1982, United States 1982, Germany 1983, Switzerland 1983, United Kingdom 1983, Taiwan Province of China 1992, Argentina 1996, Canada 1996, Chile 1996, Spain 1997, Uruguay 1998, Cuba 1999, Czech Republic 1999, Netherlands 2000, Korea, Republic of 2001, United States 2001

Source: UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Aruba 1997 Air and Sea Transport, Netherlands 1997 Air and Sea Transport, Netherlands Antilles 1997 Air and Sea Transport, United States 1987 Air and Sea Transport, Uruguay 1999 Transport

Source: UNCTAD database on BITs and DTTs

## D. Sources of information

### Official

---

1. Banco Nacional de Panama: <http://www.banconal.com.pa/>.

### Secondary

---

1. Conner, Fred L., "Investors wanted: ecotourism center to be developed at former military base", *Cornell Hotel and Restaurant Administration Quarterly*, August 1999, vol. 40, Iss. 4, pp. 10-11.
2. Darwent, C., "More than the canal", *Strategic Direct Investor*, July-August 1995, pp. 76-80.
3. Emling, S., "The road to Tegucigalpa", *International Business*, August 1993, vol. 6, No. 8, pp. 40-44.
4. Festervand, T.A., "U.S. foreign direct investment: industrial executives' perceptions of emerging Central American countries as FDI destinations", *International Journal of Commerce and Management*, 2001, vol. 12, No. 2, pp. 72-87.
5. Hines, James R., Jr. and Joel Slemrod, "The flight paths of migratory corporations; Comment", *Journal of Accounting, Auditing & Finance*, Fall 1991, vol. 6, Iss. 4, pp. 447-486.
6. Jayawardena, D. L. U., "Free Trade Zones", *Journal of World Trade*, September/October 1983, vol. 17, Iss. 5, pp. 427-445.
7. Thurston, C.W., "Panama builds on reform", *Global Finance*, 5 March 2001, vol. 15, No. 3, pp. 74-76.

## Paraguay

### A. Definitions and sources of data

---

In Paraguay a foreign investor is defined as any individual or company domiciled outside Paraguay holding equity investments in domestic enterprises funded by foreign capital. Foreign investors must own 10 per cent of a company to be considered as foreign direct investors.

Paraguay is one of the four members, besides Brazil, Argentina and Uruguay, of the Common Market of the Southern Cone (MERCOSUR). Since the establishment of MERCOSUR in 1991, investments between its members have substantially increased.

In 1991, the Government of Paraguay implemented a law securing foreign investment, giving local and foreign investors similar rights and obligations. The Investment Law 117 allows investors to obtain investment insurance locally or overseas. It also permits the establishment of joint ventures. The government has appointed certain industries as state monopolies, including sectors as oil, cement, electricity, water, and telecommunications. Foreign investors do not need authorization from the Government to invest in all other sectors. However, if the investor wants to be able to obtain fiscal benefits, a request has to be made.

Investment Incentive System Law 60/90 provides the legal framework governing investment incentives. Incentives offered are total exemptions from certain taxes on the establishment of operations and reductions of customs duties on imports of capital goods. There is also a 95 per cent corporate income tax exemption available, valid for five years.

The general tax rate is 30 per cent. However, as compared to local investors, foreign investors are subject to an additional 5 per cent tax on net earnings, the remittances of profits and dividends.

## B. Statistics on FDI and the operations of TNCs

**Table 1. Summary of FDI**

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	73.7	3.8
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	9.6	0.3
3. FDI stock, 2003	986	223
4. FDI stock as a percentage of GDP, 2003	12.1	2.7

Sources: Based on tables 3b and 4b and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

**Table 2. Summary of international production**

(Millions of dollars)

Variable	Affiliates of foreign TNCs in Paraguay	Foreign affiliates of home-based TNCs abroad
1. Profits, 2001	88	..

Source: Based on table 54.

**Table 3a. FDI flows, by type of investment, 1996-2001**

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1996	89.7	42.0	7.8	139.6	..	..	..	5.2
1997	111.7	82.5	31.6	225.8	..	..	..	5.7
1998	124.9	96.8	111.7	333.4	..	..	..	5.6
1999	81.7	- 19.8	24.7	86.7	..	..	..	5.6
2000	113.3	7.5	- 8.3	112.4	..	..	..	5.7
2001	115.3	- 3.5	- 36.4	75.4	..	..	..	5.6

Source: Central Bank of Paraguay, Department of International Economics.



Table 3b. FDI flows, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	..	..	..	29.8	..	..	..	1.9
1981	..	..	..	38.6	..	..	..	5.7
1982	..	..	..	36.7	..	..	..	2.9
1983	..	..	..	5.1	..	..	..	- 0.2
1984	..	..	..	0.9	..	..	..	4.3
1985	..	..	..	7.9	..	..	..	2.3
1986	..	..	..	0.6	..	..	..	2.1
1987	..	..	..	5.3	..	..	..	2.9
1988	..	..	..	8.4	..	..	..	2.5
1989	..	..	..	12.8	..	..	..	2.5
1990	..	..	..	76.9	..	..	..	- 0.9
1991	..	..	..	86.1	..	..	..	- 0.1
1992	..	..	..	117.5	..	..	..	0.5
1993	..	..	..	75.0	..	..	..	- 3.9
1994	..	..	..	137.1	..	..	..	40.1
1995	..	..	..	103.2	..	..	..	5.1
1996	..	..	..	149.4	..	..	..	5.2
1997	..	..	..	235.8	..	..	..	5.7
1998	..	..	..	341.9	..	..	..	5.6
1999	..	..	..	94.5	..	..	..	5.6
2000	..	..	..	104.1	..	..	..	5.7
2001	..	..	..	84.6	..	..	..	5.8
2002	..	..	..	- 12.6	..	..	..	- 2.0
2003	..	..	..	118.6	..	..	..	5.6

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from the Central Bank of Paraguay for 1980-1985 and 1995-2002; International Monetary Fund balance-of-payments tapes, January 2004 for 1986-1994 and UNCTAD estimates for 2003. FDI outflows are based on information from the Central Bank of Paraguay for 1995-2002; the World Bank, *World Development Indicators 2003 CD-ROM*, for 1980-1984, 1990-1991 and 1993-1994 and UNCTAD estimates for 1985, 1992 and 2003.

Table 3c. FDI flows, by type of investment, 1975-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1975	24.4	..	..	24.4	..	..	..	..
1976	22.0	..	..	22.0	25.0	..	..	25.0
1977	21.7	..	..	21.7	..	..	..	..
1978	24.6	..	..	24.6	5.0	..	..	5.0
1979	50.2	..	..	50.2	..	..	..	..
1980	31.7	..	..	31.7	..	..	..	..
1981	31.9	..	..	31.9	..	..	..	..
1982	36.6	..	..	36.6	..	..	..	..
1983	4.9	..	..	4.9	..	..	..	..
1984	5.2	..	..	5.2	..	..	..	..
1985	0.7	..	..	0.7	..	..	..	..
1986	0.6	..	..	0.6	..	..	..	..
1987	5.3	..	..	5.3	..	..	..	..
1988	..	..	8.4	8.4	..	..	..	..
1989	12.8	..	..	12.8	..	..	..	..
1990	28.4	12.6	35.9	76.9	..	..	..	..
1991	44.2	20.9	21.0	86.1	..	..	..	..
1992	99.4	14.1	4.0	117.5	..	..	..	..
1993	45.3	21.4	8.3	75.0	..	..	..	..
1994	97.9	22.5	16.7	137.1	..	..	..	..
1995	61.8	41.4	..	103.2	..	5.1	..	5.1
1996	99.6	42.0	7.8	149.4	..	5.2	..	5.2
1997	121.7	82.5	31.6	235.8	..	5.7	..	5.7
1998	133.6	96.7	111.6	341.9	..	5.6	..	5.6
1999	89.5	- 19.7	24.7	94.5	..	5.6	..	5.6
2000	119.5	7.4	- 8.3	118.6	..	5.7	..	5.7
2001	128.5	2.5	- 36.0	95.0	..	5.8	..	5.8
2002	63.2	- 107.4	22.1	- 22.1	..	- 2.6	..	- 2.6

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4a. FDI stock, by type of investment, 1995-2001

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1995	..	..	..	642.5	..	..	..	179.0
1996	336.2	349.7	70.9	756.9	..	..	..	186.0
1997	405.5	396.9	92.6	895.0	..	..	..	194.0
1998	443.2	476.9	184.6	1 104.7	..	..	..	201.0
1999	467.0	439.8	209.6	1 116.4	..	..	..	208.0
2000	552.4	488.6	169.0	1 210.0	..	..	..	210.0
2001	519.8	394.6	117.7	1 032.1	..	..	..	214.0

Source : Central Bank of Paraguay, Department of International Economics.

Table 4b. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	..	..	..	212.1	..	..	..	112.7
1981	..	..	..	250.7	..	..	..	118.4
1982	..	..	..	287.4	..	..	..	121.3
1983	..	..	..	292.5	..	..	..	121.1
1984	..	..	..	293.4	..	..	..	125.4
1985	..	..	..	301.2	..	..	..	127.7
1986	..	..	..	301.8	..	..	..	129.9
1987	..	..	..	307.1	..	..	..	132.8
1988	..	..	..	315.5	..	..	..	135.3
1989	..	..	..	328.3	..	..	..	137.8
1990	..	..	..	405.2	..	..	..	136.9
1991	..	..	..	491.3	..	..	..	136.8
1992	..	..	..	608.8	..	..	..	137.3
1993	..	..	..	683.8	..	..	..	133.4
1994	..	..	..	820.9	..	..	..	173.5
1995	637.7	..	67.5	705.2	178.6	..	..	178.6
1996	758.4	..	70.9	829.3	186.0	..	..	186.0
1997	885.1	..	92.6	977.7	194.1	..	..	194.1
1998	1 011.5	..	184.6	1 196.1	201.3	..	..	201.3
1999	1 006.1	..	209.6	1 215.7	208.2	..	..	208.2
2000	1 142.2	..	169.0	1 311.2	213.9	..	..	213.9
2001	1 042.6	..	119.1	1 161.7	219.7	..	..	219.7
2002	770.9	..	96.2	867.1	217.1	..	..	217.1
2003	..	..	..	985.7	..	..	..	222.7

Sources: UNCTAD, FDI/TNC database, based on information from the International Monetary Fund, balance-of-payments tapes in January 2004 for 1995-2002 and UNCTAD estimates for 1980-1994 and 2003.

Notes: Figures for equity include reinvested earnings. Figures for 2003 are estimated by adding 2003 flow data to the stock in 2002.

Table 5. FDI flows in the host economy, by industry, 1990-2001

(Millions of dollars)

Sector/industry	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
<b>Total</b>	71.1	81.0	117.1	69.6	122.5	147.4	139.6	225.8	333.4	86.7	112.4	75.4
<b>Primary</b>	55.9	32.8	21.9	9.7	3.9	11.0	8.1	2.0	15.9	12.4	10.2	- 3.4
Agriculture, hunting, forestry and fishing	55.9	32.6	21.7	9.5	3.9	11.0	8.1	2.0	15.9	12.4	10.2	- 3.4
Mining, quarrying and petroleum	-	0.2	0.2	0.2	-	-	-	-	-	-	-	-
Petroleum	-	0.2	0.2	0.2	-	-	-	-	-	-	-	-
Extraction of crude petroleum and natural gas	-	0.2	0.2	0.2	-	-	-	-	-	-	-	-
<b>Secondary</b>	14.2	39.5	83.4	42.8	60.6	90.9	39.2	23.8	38.1	36.6	31.2	44.7
Food, beverages and tobacco	11.8	35.2	76.0	32.8	34.5	59.0	23.1	19.6	40.2	30.4	33.7	40.2
Food products and beverages	-	-	-	-	-	-	22.2	18.8	34.6	25.3	24.1	34.8
Tobacco products	-	-	-	-	-	-	0.9	0.8	5.6	5.1	9.6	5.4
Textiles, clothing and leather	1.4	-	0.1	0.2	2.5	2.2	0.0	- 0.3	1.0	- 1.9	- 2.8	2.8
Textiles	-	-	-	-	-	-	1.9	0.9	- 0.1	- 2.4	- 1.7	- 0.4
Wood and wood products	-	0.1	1.7	1.7	4.5	2.9	0.8	1.7	3.8	3.1	- 4.2	- 2.2
Manufacture of wood products, cork, straw, etc.	-	-	1.1	1.3	2.4	1.0	-	-	-	-	-	-
Paper and paper products	-	0.1	0.6	0.4	2.1	1.9	-	0.1	-	- 0.2	0.1	0.1
Coke, petroleum products and nuclear fuel	-	0.6	1.6	3.6	4.2	8.1	-	-	-	-	0.3	-
Chemicals and chemical products	0.1	3.0	3.2	1.0	13.2	17.2	13.6	1.8	- 6.2	3.3	4.3	3.1
Rubber and plastic products	0.4	0.1	0.7	0.4	0.9	0.2	0.2	- 0.0	- 0.3	2.0	- 0.2	0.2
Metal and metal products	-	-	0.1	-	-	-	0.1	-	- 0.9	- 0.3	-	0.6
Machinery and equipment	-	-	-	-	-	-	1.3	0.8	- 0.0	- 0.0	- 0.9	-
Other manufacturing	0.5	0.5	-	3.1	1.0	1.2	0.2	1.1	- 0.1	- 0.2	0.4	0.7
<b>Tertiary</b>	0.9	8.7	11.8	17.2	58.1	45.5	92.3	200.0	279.3	37.7	71.1	34.0
Electricity, gas and water	-	-	-	-	-	-	-	-	-	0.3	-	-
Collection, purification and distribution of water	-	-	-	-	-	-	-	-	-	0.3	-	-
Construction	0.3	0.3	0.2	0.1	0.3	0.6	0.1	5.2	2.2	1.6	- 4.7	- 0.3
Trade	0.1	2.1	0.1	0.2	1.0	10.4	26.3	26.2	17.8	12.7	14.3	12.6
Automotive trade and repair	-	-	-	-	-	-	-	-	-	0.3	- 2.9	- 0.9
Sale of motor vehicles	-	-	-	-	-	-	-	-	-	0.3	- 2.9	- 0.9
Wholesale trade	-	-	-	-	-	-	17.0	22.0	16.4	13.3	10.5	13.3
Distributive trade	-	-	-	-	-	-	9.3	4.2	1.4	- 1.0	6.8	0.2
Hotels and restaurants	-	-	-	-	-	-	8.6	- 0.4	- 1.9	- 1.8	11.4	9.0
Transport, storage and communications	0.1	3.1	6.8	5.1	42.6	7.2	- 13.0	56.5	187.4	20.2	28.6	- 27.9
Transport and storage	0.1	3.1	0.5	2.7	37.0	5.1	- 18.4	29.4	111.8	- 24.1	- 1.4	- 15.0
Land transport including pipelines	-	-	-	-	-	-	0.3	16.6	13.1	24.7	- 10.8	- 5.1
Air transport	-	-	-	-	-	-	- 20.4	- 3.1	21.1	3.4	9.5	-
Supporting and auxiliary transport activities	-	-	-	-	-	5.1	1.6	16.0	77.6	- 52.2	- 0.1	- 9.9
Post and communications	-	-	6.3	2.4	5.6	2.0	5.4	27.1	75.6	44.3	30.0	- 12.9
Finance	0.1	0.4	4.2	10.6	13.8	27.3	66.9	89.4	86.3	0.1	21.1	40.3
Financial intermediation	-	-	-	-	-	-	66.3	88.4	84.9	- 0.6	20.1	39.8
Insurance and pension funding	-	-	-	-	-	-	0.5	1.0	1.4	0.7	1.0	0.5
Business activities	-	-	-	-	-	-	3.5	4.1	2.2	4.7	0.3	0.3
Real estate	-	-	-	-	-	-	- 0.0	0.0	0.2	4.4	0.2	0.2
Computer and related activities	-	-	-	-	-	-	3.5	4.1	2.0	-	-	-
Other business activities	-	-	-	-	-	-	-	-	-	0.3	0.2	0.1
Legal, accounting, market research, business and management activities	-	-	-	-	-	-	-	-	-	0.3	0.2	0.1
Market research and public opinion polling	-	-	-	-	-	-	-	-	-	0.3	0.2	0.1
Community, social and personal service activities	-	-	-	-	-	-	-	19.1	- 14.7	-	-	-
Recreational, cultural and sporting activities	-	-	-	-	-	-	-	19.1	- 14.7	-	-	-
Other services	0.3	2.8	0.5	1.3	0.4	-	-	-	-	-	-	-

Source : Central Bank of Paraguay, Department of International Economics. Data for 1990 and 1991 are taken from ECLA FDI directory 1993.

Notes : Data refer to registered investment in accordance with Law No. 216 of 1970, Law No. 550 of 1975 and Law No. 60 of 1990. The manufacture of wood products, etc. includes the production of rubber (until 95). For 1990-1995, data do not include investments by binational entities. Data from or 1996 onwards may not be comparable to the preceding years due to a change of methodology in recording and coverage of the statistics. In 1996-2001, Unspecified textiles, clothing and leather refer to clothing and leather only. Chemicals and chemical products include minerals. Land transport includes water transport.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2001

(Millions of dollars)

Region/economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
<b>Total world</b>	71.1	81.0	117.1	69.6	122.5	147.4	139.6	225.8	333.4	86.7	112.4	75.4
<b>Developed countries</b>	51.1	37.1	63.8	26.9	41.5	55.7	79.6	142.2	220.4	56.2	61.8	- 10.9
Western Europe	46.9	24.2	48.9	18.1	30.0	31.0	51.5	32.2	53.6	31.9	12.8	7.2
European Union	46.9	22.1	32.8	15.0	22.6	30.1	44.7	37.3	48.4	22.0	15.5	7.0
France	32.6	14.4	22.2	4.6	1.7	37.3	0.5	1.0	5.2	- 14.1	- 4.6	- 16.4
Germany	-	2.6	2.8	2.1	4.0	3.8	0.0	3.6	- 3.7	1.2	1.2	1.5
Italy	1.8	0.2	2.0	1.7	5.4	- 31.5	- 1.2	0.6	2.9	- 0.8	1.4	- 1.5
Netherlands	-	-	4.2	0.5	4.4	7.5	20.8	24.5	26.7	32.4	4.3	8.6
Portugal	12.0	4.8	-	2.0	-	0.9	0.2	1.2	- 0.3	0.4	2.0	0.1
Spain	0.5	-	-	0.6	3.1	4.0	10.0	2.7	6.6	3.7	5.7	6.2
Sweden	-	-	-	-	-	-	-	-	5.1	- 0.9	0.8	1.6
United Kingdom	-	0.2	1.7	3.5	4.0	8.2	14.4	3.7	5.8	0.1	4.6	6.9
Other Western Europe	-	2.1	16.2	3.1	7.4	1.0	6.8	- 5.0	5.3	9.9	- 2.7	0.2
Liechtenstein	-	1.3	13.0	1.9	2.0	1.0	- 3.7	- 1.1	8.5	- 3.6	- 4.6	5.2
Switzerland	-	0.8	3.2	1.2	5.4	-	10.5	- 3.9	- 3.3	13.5	1.9	- 5.0
North America	2.7	12.9	14.1	8.6	11.3	24.5	28.2	110.0	158.6	20.8	50.9	- 8.0
Canada	-	-	-	-	-	-	- 4.2	1.2	0.4	0.8	-	-
United States	2.7	12.9	14.1	8.6	11.3	24.5	32.3	108.7	158.2	20.0	50.9	- 8.0
Other developed countries	1.5	0.1	0.8	0.2	0.2	0.1	-	-	8.1	3.6	- 1.8	- 10.1
Japan	1.5	0.1	0.8	0.2	0.2	0.1	-	-	8.1	3.6	- 1.8	- 10.1
<b>Developing economies</b>	11.6	33.0	50.3	36.4	76.4	84.7	60.0	83.6	113.0	30.4	50.6	86.2
Latin America and the Caribbean	11.6	32.7	50.3	35.2	75.6	84.7	55.0	64.5	127.6	30.0	51.3	66.2
South America	11.6	32.7	50.3	35.2	75.6	84.7	55.0	64.5	127.6	30.0	49.9	63.3
Argentina	0.4	0.8	3.2	3.0	3.1	15.0	21.0	26.1	63.1	32.0	10.1	20.8
Brazil	10.4	31.7	46.8	31.6	35.3	46.9	6.6	17.6	52.2	- 9.8	23.4	23.1
Chile	-	-	0.0	-	-	11.3	21.6	2.9	0.9	- 0.8	2.7	- 4.2
Colombia	-	-	-	-	-	-	- 0.0	0.6	2.2	0.1	0.5	- 0.1
Ecuador	-	-	-	-	36.5	-	-	-	-	-	-	-
Peru	-	-	-	-	-	0.4	-	-	-	-	-	-
Uruguay	0.9	0.2	0.3	0.6	0.7	11.2	6.0	17.2	9.2	8.4	13.2	23.6
Other Latin America and Caribbean	-	-	-	-	-	-	-	-	-	-	1.4	3.0
Panama	-	-	-	-	-	-	-	-	-	-	1.4	3.0
Asia	-	0.3	-	1.2	0.7	-	4.9	19.1	- 14.7	0.4	- 0.7	20.0
South, East and South-East Asia	-	0.3	-	1.2	0.7	-	4.9	19.1	- 14.7	0.4	- 0.7	20.0
Hong Kong, China	-	-	-	-	-	-	-	-	-	-	- 0.4	19.5
Taiwan Province of China	-	0.3	-	1.2	0.7	-	4.9	19.1	- 14.7	0.4	- 0.3	0.6
<b>Unspecified</b>	8.4	10.9	3.0	6.3	4.7	7.0	-	-	-	-	-	-

Source : Central Bank of Paraguay, Department of International Economics. Data for 1990 and 1991 are taken from ECLA FDI directory 1993.

Notes : Data refer to registered investment in accordance with Law No. 216 of 1970, Law No. 550 of 1975 and Law No. 60 of 1990. For 1990-1995, data do not include investments by binational entities. Data from or 1996 onwards may not be comparable to the preceding years due to a change of methodology in recording and coverage of the statistics.

Table 11. FDI stock in the host economy, by industry, 1995-2001

(Millions of dollars)

Sector/industry	1995	1996	1997	1998	1999	2000	2001
<b>Total</b>	642.5	756.9	895.0	1 104.7	1 116.4	1 210.0	1 032.1
<b>Primary</b>	43.0	48.1	46.1	56.3	55.6	64.4	47.7
Agriculture, hunting, forestry and fishing	43.0	48.1	46.1	56.3	55.6	64.4	47.7
<b>Secondary</b>	199.1	229.1	235.1	233.6	262.0	282.9	269.8
Food, beverages and tobacco	126.1	146.5	154.5	171.0	200.5	225.4	220.1
Food products and beverages	124.3	143.7	151.1	162.4	188.3	204.1	197.2
Tobacco products	1.7	2.7	3.3	8.6	12.1	21.4	22.9
Textiles, clothing and leather	28.7	26.1	24.4	18.8	15.8	13.2	13.2
Textiles	17.0	18.4	18.5	12.4	9.7	8.2	6.2
Wood and wood products	15.6	15.9	16.3	14.5	14.1	9.1	5.2
Paper and paper products	1.6	1.6	1.5	1.4	1.1	1.1	0.9
Coke, petroleum products and nuclear fuel	-	-	-	-	-	0.3	0.2
Chemicals and chemical products	23.0	33.5	32.4	22.5	25.0	26.5	23.5
Rubber and plastic products	1.4	1.5	1.3	1.8	2.7	4.6	4.3
Metal and metal products	1.1	1.1	0.1	- 0.1	- 0.1	0.5	0.4
Fabricated metal products	-	-	-	-	- 0.1	- 0.1	- 0.1
Manufacture of structural metal products, etc.	-	-	-	-	- 0.1	- 0.1	- 0.1
Machinery and equipment	1.6	2.8	3.3	2.8	2.4	1.2	0.9
Other manufacturing	1.7	1.9	2.7	2.3	1.7	2.1	1.9
<b>Tertiary</b>	400.4	479.6	613.8	814.8	798.8	862.7	714.6
Electricity, gas and water	-	-	-	-	0.3	0.2	0.2
Collection, purification and distribution of water	-	-	-	-	0.3	0.2	0.2
Construction	1.6	1.7	6.1	7.4	7.8	2.8	1.9
Trade	43.4	70.5	88.4	93.5	214.7	215.2	191.1
Automotive trade and repair	-	-	-	-	24.0	6.5	4.6
Sale of motor vehicles	-	-	-	-	24.0	6.5	4.6
Wholesale trade	31.8	50.0	65.7	72.8	173.4	184.5	166.1
Distributive trade	11.6	20.5	22.8	20.8	17.4	24.1	20.3
Hotels and restaurants	11.4	19.3	17.0	13.4	12.7	24.4	28.3
Transport, storage and communications	94.0	80.3	120.7	296.0	231.7	280.6	196.8
Transport and storage	77.4	58.4	65.2	169.5	78.0	98.8	64.4
Land transport including pipelines	4.6	4.8	21.2	32.2	60.3	56.7	52.8
Air transport	- 1.3	- 21.0	- 21.7	2.6	5.8	15.3	11.5
Supporting and auxiliary transport activities	74.1	74.5	65.7	134.6	11.8	26.9	-
Post and communications	16.6	21.9	55.5	126.4	153.7	181.8	132.4
Finance	236.8	291.3	345.4	376.9	324.3	332.2	290.2
Financial intermediation	235.1	289.0	342.4	373.1	320.1	327.4	285.4
Insurance and pension funding	1.6	2.3	3.1	3.8	4.2	4.8	4.8
Business activities	13.2	16.5	18.5	27.1	6.9	6.8	5.8
Real estate	1.2	1.2	1.1	1.2	5.6	5.4	4.6
Computer and related activities	12.0	15.4	17.4	25.9	-	-	-
Other business activities	-	-	-	-	1.3	1.4	1.2
Market research and public opinion polling	-	-	-	-	1.3	1.4	1.2
Community, social and personal service activities	-	-	17.6	0.5	0.4	0.4	0.3
Recreational, cultural and sporting activities	-	-	17.6	0.5	0.4	0.4	0.3

Source : Central Bank of Paraguay, Department of International Economics.

Notes : Unspecified textiles, clothing and leather refer to clothing and leather only. Chemicals and chemical products include minerals. Land transport includes water transport.

Table 12. FDI stock in the host economy, by geographical origin, 1995-2001

(Millions of dollars)

Region/economy	1995	1996	1997	1998	1999	2000	2001
<b>Total world</b>	642.5	756.9	895.0	1 104.7	1 116.4	1 210.0	1 032.1
<b>Developed countries</b>	407.2	469.9	573.7	721.8	763.7	793.5	626.4
Western Europe	205.2	248.3	256.2	268.9	311.9	318.9	256.7
European Union	185.4	222.7	237.7	247.2	273.1	289.1	230.7
France	25.2	24.7	24.2	21.2	37.4	33.7	8.5
Germany	1.9	1.9	5.2	1.0	1.7	2.9	3.9
Italy	19.4	17.7	17.2	18.2	15.2	19.3	14.2
Netherlands	48.9	66.7	83.2	97.7	118.1	122.4	104.5
Portugal	20.4	19.3	18.4	15.0	13.2	14.5	11.4
Spain	40.9	48.7	46.9	46.6	44.5	48.6	42.5
Sweden	-	-	-	5.1	3.5	4.3	5.3
United Kingdom	28.6	43.6	42.6	42.5	39.5	43.4	40.4
Other Western Europe	19.8	25.6	18.6	21.8	38.8	29.8	26.1
Liechtenstein	19.4	14.8	12.6	19.9	24.5	14.5	16.8
Switzerland	0.5	10.7	6.0	1.9	14.3	15.3	9.3
North America	201.9	221.6	317.4	445.1	417.6	456.0	362.6
Canada	9.6	4.9	5.6	5.0	5.1	-	-
United States	192.4	216.7	311.9	440.0	412.6	456.0	362.6
Other developed countries	-	-	-	7.8	34.2	18.5	7.1
Japan	-	-	-	7.8	34.2	18.5	7.1
<b>Developing economies</b>	235.3	287.0	321.4	382.9	352.7	416.5	405.7
Latin America and the Caribbean	232.6	279.5	296.9	376.2	346.5	391.1	366.0
South America	232.6	279.5	296.9	376.2	346.5	389.1	361.9
Argentina	116.6	130.5	145.8	182.8	174.7	177.6	158.8
Brazil	87.3	92.9	80.4	120.3	90.5	114.9	108.7
Chile	3.9	26.4	26.9	23.6	6.4	9.4	4.7
Colombia	0.1	0.0	0.8	3.1	2.9	3.4	2.6
Uruguay	24.7	29.7	42.9	46.3	72.1	83.8	87.0
Other Latin America and Caribbean	-	-	-	-	-	2.1	4.1
Panama	-	-	-	-	-	2.1	4.1
Asia	2.8	7.5	24.5	6.7	6.2	25.4	39.8
South, East and South-East Asia	2.8	7.5	24.5	6.7	6.2	25.4	39.8
Hong Kong, China	-	-	-	-	-	19.9	35.0
Taiwan Province of China	2.8	7.5	24.5	6.7	6.2	5.5	4.8

Source : Central Bank of Paraguay, Department of International Economics.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Bolivia	..	..	..	..	..	..	..	0.04	0.1	0.03	..	0.3	0.3
Brazil	..	..	35.4	0.3	- 6.2	..	..	..	..	..	..	..	..
Chile	..	0.1	-0.05	..	-0.02	..	..	..	..	..	..	..	..
China	..	..	0.6	1.9	1.7	1.2	..	..	0.7	5.0	0.3	..	..
Colombia	..	..	..	0.002	..	..	..	..	..	..	..	..	..
France	0.2	..	0.4	0.2	..	..	..	..	..	..	..	..	..
United States	..	..	..	..	..	..	..	..	1.0	..	..	- 1.0	1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 15. FDI stock abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Brazil	0.1	0.1	47.3	..	..	..	..	..	..	..	..	..	..
Colombia	..	..	..	0.002	0.002	0.002	0.7	1.1	1.1	0.9	1.1	..	..
United States	..	..	..	..	..	..	..	..	..	..	..	- 1.0	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	5	..	4	4	4	9	11	13	14	12	14	9
Italy	..	1	..	1	..	3	..	3	..	..	..	..
Republic of Korea	..	..	..	..	..	..	2	2	2	2	2	2
United States	5	5	5	6	10	10	10	9	12	12	11	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	..	..	..	..	..	70	64	56	60	..	93	88
United States	41	42	46	65	108	119	135	246	340	423	370	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	..	..	..	..	..	1.0	1.0	1.0	1.0	1.0	1.0	..
Italy	..	0.1	..	0.1	..	0.3	..	0.2	..	..	..	..
United States	..	0.7	..	0.8	0.9	0.9	..	..	1.4	1.9	1.4	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	69.8	66.5	57.7	56.8	-	92.1	89.5
Italy	-	1.0	-	0.6	-	10.5	-	14.8	-	-	-	-
United States	96	114.0	118.0	137.0	166.0	199.0	252.0	282.0	461.0	414.0	374.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.



**Tables 21,28,38,43,48,63. Number, assets, wages and salaries, sales, value added and imports of foreign affiliates of Paraguayan TNCs in the United States, 1990-2000**

(Number and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	1	1	4	5	5	5	5	4	4	4	4
28	Assets	2	2	16	19	18	19	18	19	20	20	21
38	Wages and salaries	1	1	..	..	..	..	..	1	1	1	1
43	Sales	4	5	2	3	3	3	3	3	4	4	4
48	Value added	..	..	1	2	2	2	2	1	1	1	1
63	Imports	..	..	..	..	..	..	..	1	1	..	..

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States.

**Tables 40,50,55. Wages and salaries, value added and profits of affiliates of United States TNCs in Paraguay, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	..	4	..	6	8	9	..	..	16	22	17
50	Value added	..	..	..	..	..	37	..	..	..	..	146
55	Profits before taxes	- 7	- 5	- 3	- 4	12	12	13	11	20	..	1

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added and profits refer to majority-owned affiliates only.

**Table 54. Profits of affiliates of foreign TNCs in the host economy, by industry, 1996-2001**

(Millions of dollars)

Sector/industry	1996	1997	1998	1999	2000	2001
<b>Total</b>	78.1	150.4	177.5	101.3	78.4	87.9
<b>Tertiary</b>	68.2	95.9	120.1	62.8	46.7	73.0
Finance	68.2	95.9	120.1	62.8	46.7	73.0
Financial Intermediation	67.5	95.2	119.6	62.2	46.3	72.5
Monetary intermediation	66.3	92.2	117.3	60.5	41.0	60.5
Other financial intermediation	1.2	3.0	2.3	1.7	5.3	12.0
Insurance and Pension Funding	0.6	0.7	0.6	0.7	0.4	0.4
<b>Unspecified</b>	9.9	54.5	57.4	38.5	31.7	15.0

Source : Central Bank of Paraguay, Department of International Economics.

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Paraguay Refrescos SA	United States	Beverages	..	703
Compañía Cervecería Brahma Paraguay	Uruguay	Beverages	..	187
Parmalat Paraguay SA	Italy	Food	..	134
Inpagas	Portugal	Chemicals	..	34
La Oxigena Paraguaya SA	France	Chemicals	..	24
Molinos Harineros Del Paraguay SA	Argentina	Food	..	..
<b>B. Tertiary</b>				
Personal	Argentina	Telecommunications	..	740
Wackenhut Paraguay SA	Denmark	Other business services	..	560
Hola Paraguay S.A.	Japan	Telecommunications	..	258
Nestlé Paraguay SA	Switzerland	Trade	..	100
Cvc	Argentina	Telecommunications	..	95
Shell Paraguay Ltd.	Netherlands	Trade	..	90
Aventis Pharma SA	France	Trade	..	87
Biedermann Publicidad SA	United States	Advertising	..	60
Beiersdorf SA	Germany	Trade	..	50
Bayer SA	Germany	Trade	..	35
Sgs Paraguay SA	Switzerland	Other business services	..	33
Basf Paraguaya SA	Germany	Trade	..	25
Ericsson Del Paraguay SA	Sweden	Telecommunications	..	20
Agar Cross Paraguaya SA	United States	Trade	..	7
Euro Rscg SA Paraguay	France	Advertising	..	5
Intervet Paraguay SA	Netherlands	Trade	..	3
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Banco Sudameris Paraguay SAECA	France	Finance	202	190 <sup>a</sup>
Interbanco SA	Brazil	Finance	125	120 <sup>b</sup>
Banco del Paraná SA	Brazil	Finance	39	76 <sup>a</sup>
BBVA Banco	Spain	Finance	..	88

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyo Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a December 2001. b December 2000.

---

## C. Legal framework in FDI

---

### I. National framework

Law No. 113 of 6 November 1951

*Source: BID-INTAL, Legal Regimen on Foreign Investment in the Countries of ALADI, Gaceta Oficial (Official Gazette), 14 September 1960*

Law No. 1296 of 26 October 1967

*Source: Ibid., 1985*

Law No. 295 of 17 November 1971

*Source: Ibid., 1985*

Law No. 417 of 6 November 1973

*Source: Ibid., 31 Dec 1987*

Law No. 1045 of 23 December 1983

*Source: Ibid., 1985*

Decree Law No. 19 of 28 April 1989 on the Investment and Economic Development Regime

*Source: Ibid., 9 July 1989*

*Amendment: Law 60/90 of 26 March 1991*

*Source: Ibid., 27 March 1991*

Law No. 126/91 of 9 January 1992 on Privatization of State Corporations

*Source: Ibid., 13 February 1992*

Investment Law No. 117/91 of 7 January 1992

*Source: Ibid., 9 January 1992*

Decree No. 6361 of 10 July 1991

*Source: Ministry of Industry and Commerce*

Law No. 60 of 20 December 1990, (effective 26 March 1991)

*Source: Ibid*

Law No.125/91 of 9 January 1992 on Taxation

*Source: Gaceta Oficial, (Official Gazette) 10 January 1992*

*Amendment: Decree 12300 of 15 January 1992*

*Source: Ibid., 15 January 1992*

Law No. 751 on Trademarks 1979, (effective 20 October 1979)

*Source: World Intellectual Property Organization, Industrial Property Laws and Treaties, No. 9 (September 1980) (English translation)*

*Amendment: Law 1258 of 13 October 1987*

*Source: Gaceta Judicial, (Official Gazette) 31 December 1987*

Decree No. 18831 of 16 December 1986 adopting Provisions concerning Environmental Protection of Natural Resources

*Source: La Ley, 6 April 1987*

Law 40/90 of 18 September 1990 creating the National Commission for the Protection of Natural Resources

*Source:* Ibid., 12 October 1990

Law No. 675 on Exploration and Exploitation of Petroleum and other Hydrocarbons 1961, (effective 14 September 1969)

*Source:* *Basic Oil Laws and Concession Contracts: South America*, Supplement, No. 11, 1960, p. A-1

Law No. 675 on the Legal System for Exploration and Exploitation of Petroleum and other Hydrocarbons 1960, (effective 9 September 1960)

*Source:* *Gaceta Oficial (Official Gazette)*, 14 September 1960

Law 117 establishing equal treatment for foreign and national investors 1991

*Source:* The National Law Center for Inter-American Free Trade,  
<http://www.natlaw.com/paraguay/paraguay.htm#links#links>

Law 434 Liabilities in Foreign Currency 1994

*Source:* Ibid

Law 606 creating a Guarantee Fund for Micro and Small Enterprises 1995

*Source:* Ibid

Law 861 on Banking and Finance 1996

*Source:* Ibid

Law on Máquila de la Nacuión Paraguay 1997

*Source:* Ibid

Law 912 on Intellectual Property 1996

*Source:* Ibid

## **II. International framework**

### **1. Paraguay is a party to the following multilateral and regional instruments:**

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985, signed on 13 September. *Source:* Depository of the original convention: World Bank; International Legal Materials, Vol. XXIV (November 1985), p. 1605.

Convention on the Settlement of Investment Disputes between States and Nationals of Other States signed on 27 July 1981, (effective 6 Feb 1983)

*Source:* <http://www.worldbank.org/icsid>

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

MERCOSUR, Treaty of Asunción, Date of signature 26 March 1991, effective 29 Nov 1991

Southern Cone Common Market - Mercosur Trade Agreement 1991

ALADI, Latin American Integration Association established by the Treaty of Montevideo 1980, (effective March 1981)

## **2. Bilateral treaties**

Bilateral investment treaties for the promotion and protection of foreign direct investment with France 1978, United Kingdom 1981, Belgium / Luxembourg 1992, Korea, Republic of 1992, Netherlands 1992, Switzerland 1992, Taiwan Province of China 1992, Austria 1993, Denmark 1993, Germany 1993, Hungary 1993, Spain 1993, Ecuador 1994, Peru 1994, Romania 1994, Chile 1995, Venezuela 1996, Costa Rica 1998, Czech Republic 1998, El Salvador 1998, Italy 1999, Portugal 1999, Uruguay 1999, Bolivia 2001

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with: Sweden 1966 Income and Capital, Taiwan Province of China 1994 Income and Capital, Brazil 2000 Income and Capital, Chile 2001 Income and Capital

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Banco Central del Paraguay: [www.bcp.gov.py/](http://www.bcp.gov.py/)

**Secondary**

---

1. Baum, Julian, "Let's tango", *Far Eastern Economic Review*. October 9, 1997, vol. 160, No. 41, p. 29.
2. Fairlamb, David and Pena of Dimex, Nelson, "Big plans for a small emerging market", *Institutional Investor*. August 1994, vol. 28, No. 8, p. 21.
3. Friedland, Jonathan, "South America reaps a harvest of reforms", *Wall Street Journal (Eastern edition)*. August 14, 1997, p. A.10.
4. Haar, Jerry, "Bring back competitiveness", *Latin Finance*. March 2002, p. 39.
5. Hall, Kevin G., "Paraguay chief's exit opens door for foreign investment", *Journal of Commerce*. April 5, 1999, p. 3.
6. Hashmi, M Anaam, "Role of Mercosur in regional trade growth", *Managerial Finance*. 2000, vol. 26, No. 1, p. 41.
7. Keefe, O. and Thomas, Andrew, "Paraguay: Joining the club", *Business Latin America*. November 15, 1993, vol. 28, No. 45, p. 6.
8. Pagan Jr., Rafael A., "Paraguay emerges as a significant southern cone market", *Business America*. August 1995, vol. 116, No. 8, p. 27.
9. M. Yolanda Pereira Z., "Paraguay: A new incentive for Maquiladoras", *International Financial Law Review*. January 1998, p. 24.
10. M. Yolanda Pereira Z., "Paraguay: Foreign investment", *International Financial Law Review*. April 1997, p. 40.

## Peru

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are collected by both the Central Bank of Peru (Banco Central de Reserva del Perú - CRPB) and the Private Investment Promotion Agency (Proinversión).

In accordance with the international standards, the basic criterion for defining direct investment enterprises in Peru is 10 per cent ownership by a non-resident investor, regardless of whether the investor has an effective voice in management. Enterprises in which the non-resident investor owns less than 10 per cent but has an effective voice in management are not included. No value threshold is used to identify direct investment enterprises, and unincorporated enterprises are not treated differently from incorporated enterprises.

Proinversión (formerly the National Commission on Foreign Investments and Technologies – CONITE) is in charge of FDI promotion policy in Peru. It publishes FDI stocks with the information that enterprises provide with no peremptory deadline. It is compulsory to register the FDI with Proinversión, but most investors do so with a delay. Proinversión compiles stocks and flows of FDI by country and industry.

The Central Bank of Peru (CRBP) also compiles FDI inflows directly from enterprises each quarter. It publishes both quarterly FDI data and annual FDI data. Quarterly data are not disaggregated by industry or country, while the annual surveys are more comprehensive, including data disaggregated by industry.

**B. Statistics on the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	1 419.3	120.9
2. FDI flows as a percentage of GFCF, 1999-2002 (annual average)	15.1	1.1
3. FDI stock, 2002	12 273	666
4. FDI stock as a percentage of GDP, 2002	21.6	1.2

Sources : Based on tables 3a and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.



Table 3a. FDI flows, by type of investment, 1980-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	-	30.0	- 1.1	28.9	-	..	..	..
1981	-	36.0	89.0	125.0	-	..	..	..
1982	-	35.0	13.0	48.0	-	..	..	..
1983	-	40.0	- 2.0	38.0	-	..	..	..
1984	-	20.0	- 109.0	- 89.0	-	..	..	..
1985	- 40.0	41.0	-	1.0	-	..	..	..
1986	- 6.0	28.0	-	22.0	-	..	..	..
1987	- 10.0	42.0	-	32.0	-	..	..	..
1988	- 10.0	36.0	-	26.0	-	..	..	..
1989	42.0	17.0	-	59.0	-	..	..	..
1990	33.0	8.0	-	41.0	-	..	..	-
1991	- 11.0	4.0	-	- 7.0	-	..	..	-
1992	125.0	- 204.0	-	- 79.0	-	..	..	-
1993	662.6	98.0	-	760.6	-	..	..	-
1994	3 053.2	236.0	-	3 289.2	-	..	..	-
1995	1 952.0	605.0	-	2 557.0	8.0	..	..	8.0
1996	3 126.2	345.0	-	3 471.2	- 17.0	..	..	- 17.0
1997	1 714.3	425.0	-	2 139.3	85.0	..	..	85.0
1998	1 802.9	- 159.0	-	1 643.9	62.0	..	..	62.0
1999	2 211.0	- 271.0	-	1 940.0	128.0	..	..	128.0
2000	758.7	51.0	-	809.7	..	..	..	91.7
2001	1 390.3	- 246.0	-	1 144.3	74.4	..	..	74.4
2002	2 199.1	192.0	-	2 391.1	..	..	..	155.5
2003	..	..	..	1 332.0	..	..	..	162.0

Source : Banco Central de Reserva de Peru.

Note: Data in this table are not comparable to those presented in tables 5 and 6 which were obtained from a different source. Data for inflows in 2003 and for outflows in 2000, 2002-2003 are UNCTAD estimates.

Table 3b. FDI flows, by type of investment, 1977-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1977	..	15.0	39.1	54.1	..	..	..	..
1978	..	18.0	7.0	25.0	..	..	..	..
1979	..	25.0	46.0	71.0	..	..	..	..
1980	..	28.0	- 1.1	26.9	..	..	..	..
1981	..	36.0	89.0	125.0	..	..	..	..
1982	..	35.0	13.0	48.0	..	..	..	..
1983	..	40.0	- 2.0	38.0	..	..	..	..
1984	..	20.0	- 109.0	- 89.0	..	..	..	..
1985	- 40.0	41.0	..	1.0	..	..	..	..
1986	- 6.0	28.0	..	22.0	..	..	..	..
1987	- 10.0	42.0	..	32.0	..	..	..	..
1988	- 10.0	36.0	..	26.0	..	..	..	..
1989	42.0	17.0	..	59.0	..	..	..	..
1990	33.0	8.0	..	41.0	..	..	..	..
1991	- 11.0	4.0	..	- 7.0	..	..	..	..
1992	125.0	- 204.0	..	- 79.0	..	..	..	..
1993	662.6	98.0	..	760.6	..	..	..	..
1994	3 053.2	236.0	..	3 289.2	..	..	..	..
1995	1 952.0	605.0	..	2 557.0	8.0	..	..	8.0
1996	3 126.2	345.0	..	3 471.2	- 17.0	..	..	- 17.0
1997	1 714.3	425.0	..	2 139.3	85.0	..	..	85.0
1998	1 803.0	- 159.0	..	1 644.0	62.0	..	..	62.0
1999	2 211.0	- 271.0	..	1 940.0	128.0	..	..	128.0
2000	758.7	51.0	..	809.7	..	..	..	..
2001	1 390.3	- 246.0	..	1 144.3	74.4	..	..	74.4
2002	2 199.1	192.0	..	2 391.1	..	..	..	..

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stock, by type of investment, 1980-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	..	..	..	890.0	..	..	..	122.0
1981	..	..	..	965.0	..	..	..	122.0
1982	..	..	..	1 022.0	..	..	..	122.0
1983	..	..	..	1 092.0	..	..	..	122.0
1984	..	..	..	1 119.0	..	..	..	122.0
1985	..	..	..	1 130.0	..	..	..	122.0
1986	..	..	..	1 152.0	..	..	..	122.0
1987	..	..	..	1 173.0	..	..	..	122.0
1988	..	..	..	1 258.0	..	..	..	122.0
1989	..	..	..	1 287.0	..	..	..	122.0
1990	..	..	..	1 303.7	..	..	..	122.0
1991	..	..	..	1 336.6	..	..	..	122.0
1992	..	..	..	1 503.5	..	..	..	122.0
1993	..	..	..	1 641.5	..	..	..	109.0
1994	..	..	..	4 450.9	..	..	..	109.0
1995	..	..	..	5 060.2	..	..	..	567.3
1996	..	..	..	6 237.0	..	..	..	543.4
1997	..	..	..	7 280.2	..	..	..	601.7
1998	..	..	..	8 075.6	..	..	..	437.8
1999	..	..	..	9 474.5	..	..	..	651.4
2000	..	..	..	10 907.4	..	..	..	505.1
2001	..	..	..	11 603.6	..	..	..	648.5
2002	..	..	..	12 273.0	..	..	..	666.3

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

Note: Data in this table have been recently revised and therefore totals might differ from those presented in tables 11,12 and 13.

Table 5. FDI flows in the host economy, by industry, 1992-2002

(Millions of dollars)

Sector / industry	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	166.9	137.9	2 809.5	609.2	1 176.8	1 043.3	795.4	1 398.9	1 432.9	696.2	669.3
<b>Primary</b>	119.9	9.0	310.3	176.0	131.5	89.3	159.5	296.9	37.2	5.1	1.5
Agriculture, hunting, forestry and fishing	0.6	-	-	2.8	- 0.5	0.5	18.5	15.9	2.3	-	-
Mining, quarrying and petroleum	119.3	9.0	310.3	173.2	131.9	88.8	141.0	281.0	34.9	5.1	1.5
Mining and quarrying	119.3	8.9	310.3	171.4	98.3	85.4	140.9	281.0	34.9	5.1	1.5
Petroleum	0.0	0.1	0.1	1.8	33.6	3.4	-	-	-	-	-
<b>Secondary</b>	9.8	50.9	52.7	140.0	330.1	205.5	132.1	129.9	40.4	162.3	133.5
<b>Tertiary</b>	37.3	78.0	2 446.5	293.2	715.2	748.5	503.8	972.0	1 355.3	528.8	534.4
Electricity, gas and water	2.6	0.2	361.4	-	374.2	528.8	96.4	153.0	- 3.5	85.5	3.1
Construction	0.3	1.3	0.8	9.9	16.2	1.9	11.9	11.4	4.4	10.4	-
Trade	4.4	14.8	29.0	7.8	116.2	67.5	101.9	9.0	261.4	16.2	- 2.4
Hotels and restaurants	2.1	0.0	6.2	7.0	10.0	0.6	5.6	16.6	-	-	-
Transport, storage and communications	- 0.5	3.5	2 003.4	3.4	1.9	24.4	138.6	255.6	1 036.1	26.9	395.2
Transport and storage	- 0.5	3.4	0.4	1.4	0.3	6.3	64.7	0.2	11.0	12.9	92.7
Post and communications	-	0.1	2 003.0	1.9	1.6	18.1	73.9	255.4	1 025.1	14.0	302.5
Finance	28.0	56.7	43.7	261.5	184.0	106.2	124.7	489.8	33.8	369.5	- 101.0
Business activities	-	1.0	0.2	0.3	0.1	3.2	0.4	2.3	0.2	1.6	- 0.7
Real estate	-	1.0	0.2	0.3	0.1	3.2	0.4	2.3	0.2	1.6	- 0.7
Unspecified tertiary	0.3	0.4	1.8	3.2	12.7	15.9	24.4	34.2	23.0	18.8	240.2

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

Notes: Electricity, gas and water represent energy. Hotels and restaurants refer to tourism. Real estate pertains to housing. Data in this table are not comparable to those presented in table 3a which were obtained from a different source.

Table 6. FDI flows in the host economy, by geographical origin, 1992-2002

(Millions of dollars)

Region/economy	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total world</b>	166.9	137.9	2 809.5	609.2	1 176.8	1 043.3	795.4	1 398.9	1 432.9	696.2	669.3
<b>Developed countries</b>	7.9	70.6	2 629.5	539.5	941.3	631.0	601.3	1 304.7	1 392.0	559.2	423.3
Western Europe	21.9	40.3	2 526.9	341.2	536.8	402.5	393.5	984.0	1 229.5	656.3	559.3
European Union	17.2	33.6	2 520.7	336.4	533.7	330.0	393.1	963.5	1 225.8	653.1	558.8
Austria	0.0	1.0	0.7	-	0.1	- 0.1	-	-	-	1.2	0.4
Belgium	- 5.1	-	-	-	-	20.0	37.0	-	-	-	28.8
Denmark	0.6	-	-	-	0.1	-	-	-	-	-	-
Finland	0.0	-	-	-	-	-	-	-	-	-	-
France	0.7	7.2	1.7	23.4	6.4	2.4	4.0	82.7	51.4	213.8	- 57.8
Germany	4.1	0.9	2.4	2.0	2.7	0.5	11.7	11.7	11.6	16.9	8.0
Italy	14.0	3.8	1.8	2.1	- 0.1	-	-	-	4.7	7.7	4.8
Luxembourg	..	-	-	- 1.8	-	- 3.2	6.2	-	-	8.9	10.0
Netherlands	- 17.8	6.0	220.8	36.3	47.9	140.1	15.6	92.8	227.1	235.2	200.6
Portugal	-	-	-	-	0.0	-	10.5	4.7	-	20.1	-
Spain	0.5	-	2 055.3	131.2	219.7	- 56.2	31.5	24.2	755.2	- 26.4	32.2
Sweden	- 0.0	0.2	-	2.7	2.9	0.3	2.9	0.2	13.2	- 2.7	- 1.3
United Kingdom	20.1	14.6	238.0	140.4	254.0	226.2	273.8	747.3	162.5	178.5	333.1
Other Western Europe	4.7	6.7	6.2	4.8	3.1	72.6	0.4	20.4	3.8	3.2	0.6
Liechtenstein	5.0	3.1	2.0	- 0.7	-	3.3	- 4.8	3.0	- 1.9	-	-
Switzerland	- 0.2	3.6	4.2	5.5	3.1	69.2	5.2	17.4	5.6	3.2	0.6
North America	- 14.0	30.2	100.9	191.5	405.6	227.6	205.5	288.2	138.0	- 97.1	- 141.8
Canada	- 18.4	-	0.3	73.0	28.3	- 16.9	30.7	7.2	1.4	1.1	0.0
United States	4.4	30.2	100.6	118.5	377.3	244.5	174.8	280.9	136.6	- 98.2	- 141.8
Other developed countries	- 0.1	0.2	1.7	6.8	- 1.0	0.8	2.2	32.6	24.4	-	5.7
Australia	-	-	-	-	-	-	-	-	-	-	2.2
Japan	- 0.1	0.2	1.7	3.8	- 1.0	0.3	2.2	29.3	24.4	-	3.5
New Zealand	-	-	-	3.0	-	0.5	-	3.3	-	-	-
<b>Developing economies</b>	157.1	62.1	177.4	68.2	231.7	411.0	193.6	91.5	40.2	136.1	249.5
Africa	0.1	-	-	-	-	-	-	-	-	-	-
Other Africa	0.1	-	-	-	-	-	-	-	-	-	-
Liberia	0.1	-	-	-	-	-	-	-	-	-	-
Latin America and the Caribbean	38.9	62.1	176.7	64.1	227.7	340.4	191.6	81.5	39.0	136.1	241.9
South America	20.5	53.1	152.9	58.8	186.9	69.7	151.7	61.3	32.9	131.0	121.7
Argentina	0.1	0.1	3.7	2.8	74.1	19.8	36.8	- 79.4	-	0.1	0.2
Bolivia	0.1	- 0.1	- 0.6	4.0	0.1	- 2.3	-	-	-	-	-
Brazil	-	1.0	0.8	12.6	18.3	1.3	1.1	14.8	0.3	- 19.8	- 24.4
Chile	0.7	38.0	144.4	23.6	62.6	20.3	47.0	99.5	20.8	119.4	32.6
Colombia	0.5	2.4	0.7	16.1	6.5	3.1	33.4	8.7	0.3	7.3	113.8
Ecuador	0.0	4.0	4.0	0.3	6.1	7.1	0.2	9.6	3.5	-	-
Peru	1.7	0.8	-	-	-	4.1	3.8	-	-	-	-
Uruguay	15.6	4.4	2.1	- 0.4	18.7	15.1	29.1	8.3	8.3	23.9	- 0.5
Venezuela	1.9	2.5	- 2.1	- 0.2	0.5	1.2	0.4	- 0.2	- 0.2	-	-
Other Latin America and Caribbean	18.4	9.0	23.7	5.3	40.7	270.6	39.9	20.2	6.1	5.2	120.2
Bahamas	0.2	-	0.3	2.2	0.8	2.2	- 0.8	- 1.0	2.7	-	-
Cayman Islands	-	-	-	-	-	-	-	-	-	-	-
Honduras	-	-	-	-	-	-	0.2	-	-	-	-
Mexico	- 0.1	0.3	0.1	0.7	8.0	1.5	19.7	2.5	1.6	2.1	0.3
Netherlands Antilles	-	-	-	-	-	-	-	-	-	-	-
Panama	18.2	8.7	23.3	2.4	31.9	267.0	20.9	18.6	1.8	3.1	119.9
Asia	118.1	-	0.8	4.1	4.0	70.6	2.0	10.0	1.2	-	7.5
West Asia	-	-	-	-	-	68.0	-	-	-	-	-
Cyprus	-	-	-	-	-	68.0	-	-	-	-	-
South, East and South-East Asia	118.1	-	0.8	4.1	4.0	2.6	2.0	10.0	1.2	-	7.5
China	118.1	-	-	4.1	-	-	-	-	-	-	-
Republic of Korea	-	-	0.8	0.1	4.0	2.6	2.0	10.0	1.2	-	7.5
<b>Central and Eastern Europe</b>	0.2	-	-	-	-	-	-	-	-	-	- 3.5
Romania	-	-	-	-	-	-	-	-	-	-	- 3.5
Serbia and Montenegro	0.2	-	-	-	-	-	-	-	-	-	-
<b>Unspecified</b>	1.8	5.2	2.6	1.5	3.8	1.3	0.5	2.7	0.7	0.9	-

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

Notes: Data for the Netherlands and the United Kingdom include those of their respective dependencies. Data recorded under 'Peru' refer to investments considered as neutral capital according to Decision 291 of the Cartagena Agreement. Data in this table are not comparable to those presented in table 3a which were obtained from a different source.

Table 11. FDI stocks in the host economy, by industry, 1990-2002

(Millions of dollars)

Sector / industry	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	1 303.7	1 336.6	1 503.5	1 641.5	4 450.9	5 060.2	6 237.0	7 280.2	8 075.6	9 474.5	10 907.4	11 603.6	12 273.0
<b>Primary</b>	493.3	502.1	622.0	631.0	941.3	1 117.4	1 248.8	1 338.1	1 497.6	1 794.5	1 831.7	1 836.9	1 838.3
Agriculture, hunting, forestry and fishing	6.0	6.0	6.6	6.6	6.6	9.5	9.0	9.5	28.0	43.9	46.2	46.2	46.2
Agriculture and hunting	4.2	4.2	4.8	4.8	4.8	7.7	7.2	7.7	26.2	42.1	44.4	44.4	44.4
Forestry and Fishing	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Forestry, logging, etc.	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
Fishing, etc.	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Mining, quarrying and petroleum	487.3	496.1	615.4	624.4	934.7	1 107.9	1 239.8	1 328.6	1 469.6	1 750.7	1 785.5	1 790.7	1 792.1
Mining and quarrying	428.6	437.3	556.5	565.4	875.7	1 047.1	1 145.4	1 230.8	1 371.7	1 652.7	1 687.6	1 692.7	1 694.2
Petroleum	58.8	58.8	58.9	59.0	59.0	60.8	94.5	97.9	97.9	97.9	97.9	97.9	97.9
<b>Secondary</b>	441.4	456.6	466.3	517.2	569.9	709.9	1 040.1	1 245.6	1 377.6	1 507.6	1 548.0	1 710.3	1 843.7
<b>Tertiary</b>	368.9	378.0	415.2	493.2	2 939.7	3 232.9	3 948.1	4 696.5	5 200.4	6 172.4	7 527.7	8 056.5	8 590.9
Electricity, gas and water	0.6	0.6	3.2	3.4	364.8	364.8	739.0	1 267.8	1 364.2	1 517.2	1 513.7	1 599.2	1 602.3
Construction	2.1	2.1	2.4	3.7	4.5	14.4	30.6	32.5	44.5	55.9	60.2	70.6	70.6
Trade	205.0	208.4	212.8	227.6	256.6	264.4	380.6	448.1	550.0	559.0	820.4	836.6	834.2
Hotels and restaurants	10.3	10.3	12.4	12.4	18.6	25.6	35.6	36.2	41.8	58.4	58.4	58.4	58.4
Transport, storage and communications	5.3	5.5	5.0	8.5	2 012.0	2 015.4	2 017.2	2 041.6	2 180.3	2 435.9	3 472.0	3 498.9	3 894.1
Transport and storage	5.3	5.5	5.0	8.4	8.9	10.3	10.6	16.9	81.6	81.8	92.8	105.8	198.5
Post and communications	0.0	0.0	0.0	0.1	2 003.1	2 005.1	2 006.7	2 024.8	2 098.7	2 354.1	3 379.2	3 393.1	3 695.6
Finance	102.1	106.3	134.3	191.1	234.7	496.3	680.3	786.5	911.2	1 400.9	1 434.7	1 804.1	1 703.1
Business activities	5.8	5.8	5.8	6.8	7.0	7.2	7.3	10.5	10.9	13.2	13.4	15.0	14.3
Real estate	5.8	5.8	5.8	6.8	7.0	7.2	7.3	10.5	10.9	13.2	13.4	15.0	14.3
Unspecified tertiary	37.9	39.0	39.2	39.7	41.5	44.7	57.4	73.3	97.6	131.9	154.9	173.6	413.8

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

Notes: Data refer to materialized FDI registered with Proinversión. The term 'registered foreign investment' means the contributions made to enterprises or contractual joint ventures within the country, as well as the amounts paid for the transfer of shares owned by nationals to foreign persons, and the investments destined to the acquisition of real estate within the national land. Electricity, gas and water represent energy. Hotels and restaurants refer to tourism. Real estate pertains to housing.

Table 12. FDI stocks in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Region/economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total world</b>	1 303.7	1 336.6	1 503.5	1 641.5	4 450.9	5 060.2	6 237.0	7 280.2	8 075.6	9 474.5	10 907.4	#####	#####
<b>Developed countries</b>	1 065.6	1 095.6	1 103.5	1 174.1	3 803.6	4 343.1	5 284.4	5 915.4	6 516.6	7 821.4	9 213.3	9 772.6	10 195.9
Western Europe	358.4	388.8	410.7	451.0	2 978.0	3 319.1	3 855.9	4 258.5	4 652.0	5 635.9	6 865.5	7 521.8	8 081.2
European Union	265.5	287.5	304.6	338.2	2 858.9	3 195.3	3 729.0	4 059.0	4 452.1	5 415.7	6 641.4	7 294.5	7 853.3
Austria	1.7	1.7	1.7	2.7	3.4	3.4	3.5	3.4	3.4	3.4	3.4	4.6	5.0
Belgium	5.4	5.4	0.3	0.3	0.3	0.3	0.3	20.3	57.3	57.3	57.3	57.3	86.1
Denmark	0.0	0.0	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
Finland	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
France	18.0	18.8	19.5	26.7	28.5	51.9	58.2	60.6	64.5	147.2	198.7	412.4	354.6
Germany	26.2	27.5	31.6	32.4	34.9	36.9	39.6	40.1	51.8	63.5	75.1	92.0	100.0
Italy	20.7	11.4	25.4	29.2	31.0	33.1	33.0	33.0	33.0	33.0	37.7	45.5	50.3
Luxembourg	18.1	17.8	17.8	17.8	17.8	16.0	16.0	12.9	19.0	19.0	19.0	27.9	38.0
Netherlands	34.4	54.8	37.0	43.0	263.7	300.0	347.9	488.0	503.6	596.4	823.5	1 058.7	1 259.3
Portugal	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	10.7	15.4	15.4	35.4	35.4
Spain	5.1	5.2	5.7	5.7	2 061.1	2 192.2	2 411.9	2 355.8	2 387.3	2 411.4	3 166.6	3 140.2	3 172.5
Sweden	37.4	37.4	37.4	37.7	37.6	40.4	43.2	43.5	46.4	46.6	59.8	57.1	55.8
United Kingdom	98.2	107.1	127.2	141.8	379.8	520.1	774.1	1 000.3	1 274.1	2 021.5	2 184.0	2 362.5	2 695.6
Other Western Europe	92.9	101.4	106.1	112.8	119.1	123.8	126.9	199.5	199.9	220.3	224.1	227.3	227.8
Liechtenstein	6.1	4.8	9.7	12.9	14.9	14.2	17.6	12.8	15.8	13.9	13.9	13.9	13.9
Switzerland	86.8	96.6	96.4	99.9	104.1	109.6	112.7	181.9	187.1	204.5	210.2	213.4	213.9
North America	669.4	668.8	654.9	685.0	785.9	977.4	1 383.0	1 610.6	1 816.1	2 104.3	2 242.3	2 145.2	2 003.4
Canada	49.7	53.7	35.3	35.3	35.5	108.5	136.8	119.9	150.6	157.9	159.3	160.4	160.4
United States	619.7	615.2	619.6	649.8	750.4	868.9	1 246.2	1 490.7	1 665.5	1 946.4	2 083.0	1 984.8	1 843.0
Other developed countries	37.9	38.0	37.9	38.0	39.7	46.5	45.5	46.3	48.5	81.1	105.6	105.6	111.3
Australia	-	-	-	-	-	-	-	-	-	-	-	-	2.2
Israel	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Japan	37.6	37.9	37.8	38.0	39.6	43.4	42.4	42.7	44.9	74.2	98.6	98.6	102.1
New Zealand	0.1	-	-	-	-	3.0	3.0	3.5	3.5	6.8	6.8	6.8	6.8
<b>Developing economies</b>	232.5	235.7	392.8	454.9	632.3	700.5	932.2	1 343.2	1 536.8	1 628.3	1 668.5	1 804.7	2 054.2
Africa	0.6	0.6	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Other Africa	0.6	0.6	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Liberia	0.6	0.6	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8
Latin America and the Caribbean	206.8	210.0	248.9	311.0	487.7	551.8	779.5	1 119.8	1 311.4	1 392.9	1 431.9	1 568.1	1 810.0
South America	58.6	61.2	81.7	134.8	287.8	346.6	533.5	603.3	755.0	816.3	849.2	980.2	1 101.9
Argentina	2.0	4.7	4.8	5.0	8.7	11.5	85.6	105.5	142.2	62.9	62.9	63.0	63.2
Bolivia	3.4	3.4	3.5	3.4	2.8	6.8	7.0	4.7	4.7	4.7	4.7	4.7	4.7
Brazil	4.3	4.7	4.7	5.7	6.5	19.1	37.4	38.7	39.8	54.6	54.9	35.1	10.7
Chile	0.3	0.5	1.1	39.1	183.5	207.0	269.7	290.0	337.0	436.4	457.2	576.6	609.3
Colombia	5.9	0.1	0.6	3.0	3.7	19.8	26.3	29.4	62.8	71.5	71.7	79.0	192.8
Ecuador	0.5	0.7	0.7	4.7	8.8	9.0	15.1	22.1	22.3	31.9	35.4	35.4	35.5
Peru	12.0	14.3	15.9	16.7	16.7	16.7	16.7	20.8	24.6	24.6	24.6	24.6	24.6
Uruguay	24.8	26.4	41.9	46.3	48.4	48.0	66.7	81.9	110.9	119.2	127.5	151.5	151.0
Venezuela	5.4	6.5	8.4	10.9	8.7	8.5	9.0	10.2	10.7	10.5	10.2	10.2	10.2
Other Latin America and Caribbean	148.2	148.9	167.2	176.2	199.9	205.2	245.9	516.5	556.5	576.6	582.7	587.9	708.1
Bahamas	0.2	0.2	0.4	0.4	0.7	2.9	3.7	5.9	5.0	4.1	6.7	6.7	6.7
Cuba	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Honduras	-	-	-	-	-	-	-	-	0.2	0.2	0.2	0.2	0.2
Mexico	0.1	0.1	0.1	0.3	0.4	1.2	9.2	10.6	30.3	32.8	34.4	36.5	36.8
Panama	147.9	148.5	166.7	175.4	198.7	201.1	233.0	500.0	520.9	539.5	541.3	544.4	664.3
Asia	25.0	25.0	143.1	143.1	143.8	148.0	152.0	222.6	224.7	234.7	235.9	235.9	243.4
West Asia	25.0	25.0	25.0	25.0	25.0	25.0	25.0	93.0	93.0	93.0	93.0	93.0	93.0
Bahrain	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0	25.0
Cyprus	-	-	-	-	-	-	-	68.0	68.0	68.0	68.0	68.0	68.0
South, East and South-East Asia	-	-	118.1	118.1	118.8	123.0	127.0	129.6	131.7	141.7	142.9	142.9	150.4
China	-	-	118.1	118.1	118.1	122.2	122.2	122.2	122.2	122.2	122.2	122.2	122.2
Republic of Korea	-	-	-	-	0.8	0.8	4.9	7.5	9.5	19.5	20.7	20.7	28.2
Central and Eastern Europe	3.8	3.8	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	0.5
Czechoslovakia	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Romania	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	-
Russian Federation	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Serbia and Montenegro	-	-	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
<b>Unspecified</b>	1.8	1.4	3.2	8.4	11.0	12.5	16.3	17.6	18.1	20.8	21.5	22.4	22.4

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

Notes: Data refer to materialized FDI registered with Proinversión. The term 'registered foreign investment' means the contributions made to enterprises or contractual joint ventures within the country, as well as the amounts paid for the transfer of shares owned by nationals to foreign persons, and the investments destined to the acquisition of real estate within the national land. Data for the Netherlands and the United Kingdom include those of their respective dependencies. Data recorded under 'Peru' refer to investments considered as neutral capital according to Decision 291 of the Cartagena Agreement.

Table 13. FDI stocks in the host economy, by industry and by geographical origin, 2002

(Millions of dollars)

Region/Economy / Sector/Industry	Total	Primary	Agriculture and hunting	Forestry and Fishing	Forestry, logging and related activities	Fishing, operation of fish hatcheries and fish farms	Mining and quarrying	Petroleum	Secondary
<b>Total world</b>	12 273.0	1 838.3	44.4	1.8	1.2	0.6	1 694.2	97.9	1 843.7
<b>Developed countries</b>	10 195.9	1 579.8	21.3	1.7	1.2	0.5	1 491.8	65.0	1 247.5
Western Europe	8 081.2	862.9	20.3	-	-	-	841.6	1.1	890.3
European Union	7 853.3	850.8	20.3	-	-	-	829.4	1.0	735.1
Austria	5.0	-	-	-	-	-	-	-	-
Belgium	86.1	-	-	-	-	-	-	-	-
Denmark	0.7	0.7	0.7	-	-	-	-	-	-
Finland	0.1	-	-	-	-	-	-	-	-
France	354.6	12.9	-	-	-	-	12.9	-	3.5
Germany	100.0	2.5	0.0	-	-	-	2.5	-	24.4
Italy	50.3	11.7	-	-	-	-	11.7	-	5.3
Luxembourg	38.0	-	-	-	-	-	-	-	7.0
Netherlands	1 259.3	3.8	1.3	-	-	-	2.3	0.2	430.9
Portugal	35.4	-	-	-	-	-	-	-	20.2
Spain	3 172.5	6.4	6.0	-	-	-	0.4	-	18.3
Sweden	55.8	-	-	-	-	-	-	-	18.9
United Kingdom	2 695.6	812.7	12.3	-	-	-	799.5	0.9	206.5
Other Western Europe	227.8	12.2	-	-	-	-	12.2	-	155.2
Liechtenstein	13.9	-	-	-	-	-	-	-	5.7
Switzerland	213.9	12.2	-	-	-	-	12.2	-	149.5
North America	2 003.4	664.7	0.9	1.5	1.2	0.2	598.4	63.9	317.3
Canada	160.4	87.8	-	-	-	-	87.8	0.0	29.8
United States	1 843.0	576.8	0.9	1.5	1.2	0.2	510.6	63.9	287.4
Other developed countries	111.3	52.2	0.0	0.2	-	0.2	51.9	-	39.9
Australia	2.2	-	-	-	-	-	-	-	2.2
Israel	0.1	0.0	0.0	-	-	-	-	-	-
Japan	102.1	52.1	-	0.2	-	0.2	51.9	-	37.7
New Zealand	6.8	-	-	-	-	-	-	-	-
<b>Developing economies</b>	2 054.2	243.3	23.1	0.1	-	0.1	187.1	33.0	595.4
AfricaWIR	0.8	-	-	-	-	-	-	-	0.6
Other Africa	0.8	-	-	-	-	-	-	-	0.6
Liberia	0.8	-	-	-	-	-	-	-	0.6
Latin America and the Caribbean	1 810.0	116.9	23.1	0.1	-	0.1	60.8	32.9	526.3
South America	1 101.9	59.0	18.9	-	-	-	9.6	30.5	274.7
Argentina	63.2	34.7	-	-	-	-	4.7	30.0	5.3
Bolivia	4.7	-	-	-	-	-	-	-	4.0
Brazil	10.7	1.5	-	-	-	-	1.5	-	3.0
Chile	609.3	3.8	0.7	-	-	-	3.1	-	151.2
Colombia	192.8	16.9	16.9	-	-	-	-	-	53.4
Ecuador	35.5	-	-	-	-	-	-	-	4.4
Peru	24.6	-	-	-	-	-	-	-	-
Uruguay	151.0	0.8	-	-	-	-	0.3	0.5	51.1
Venezuela	10.2	1.3	1.3	-	-	-	-	-	2.3
Other Latin America and Caribbean	708.1	57.8	4.2	0.1	-	0.1	51.2	2.4	251.6
Bahamas	6.7	-	-	-	-	-	-	-	6.1
Cuba	0.1	-	-	-	-	-	-	-	0.1
Honduras	0.2	-	-	-	-	-	-	-	-
Mexico	36.8	12.5	-	-	-	-	12.5	0.0	2.1
Panama	664.3	45.3	4.2	0.1	-	0.1	38.7	2.3	243.3
Asia	243.4	126.4	-	-	-	-	126.3	0.1	68.5
West Asia	93.0	-	-	-	-	-	-	-	68.0
Bahrain	25.0	-	-	-	-	-	-	-	-
Cyprus	68.0	-	-	-	-	-	-	-	68.0
South, East and South-East Asia	150.4	126.4	-	-	-	-	126.3	0.1	0.5
China	122.2	122.1	-	-	-	-	122.1	-	-
Republic of Korea	28.2	4.2	-	-	-	-	4.1	0.1	0.5
<b>Central and Eastern Europe</b>	0.5	-	-	-	-	-	-	-	-
Czechoslovakia	0.2	-	-	-	-	-	-	-	-
Russian Federation	0.2	-	-	-	-	-	-	-	-
Yugoslavia	0.2	-	-	-	-	-	-	-	-
<b>Unspecified</b>	22.4	15.3	-	-	-	-	15.3	-	0.8

/...



Table 13. FDI stocks in the host economy, by industry and by geographical origin, 2002 (concluded)

(Millions of dollars)

Region/Economy / Sector/industry	Tertiary	Electricity, gas and water	Construction	Trade	Hotels and restaurants	Transport and storage	Post and communications	Finance	Real estate	Unspecified tertiary
<b>Total world</b>	8 590.9	1 602.3	70.6	834.2	58.4	198.5	3 695.6	1 703.1	14.3	413.8
<b>Developed countries</b>	7 368.6	1 143.8	49.6	639.2	53.8	132.7	3 667.0	1 302.9	6.4	373.2
Western Europe	6 327.9	741.4	42.3	491.5	32.4	63.6	3 653.4	1 009.9	5.8	287.5
European Union	6 267.4	740.9	38.8	450.9	32.4	62.6	3 653.4	1 002.5	2.8	283.2
Austria	5.0	-	-	4.8	-	-	-	0.2	-	-
Belgium	86.1	78.4	-	-	0.3	7.4	-	-	-	-
Denmark	-	-	-	-	-	-	-	-	-	-
Finland	0.1	-	-	0.1	-	-	-	-	-	-
France	338.2	-	0.6	4.5	-	-	0.1	332.7	-	0.3
Germany	73.1	17.1	10.5	31.9	-	12.9	-	0.7	-	-
Italy	33.3	17.0	0.4	0.1	0.2	-	-	10.2	0.8	4.7
Luxembourg	30.9	-	-	19.1	-	-	-	0.2	0.0	11.6
Netherlands	824.6	257.6	3.0	127.0	2.0	1.7	397.2	30.0	1.1	5.1
Portugal	15.2	-	15.2	-	-	-	-	-	-	-
Spain	3 147.7	176.3	7.6	4.9	-	-	2 742.3	175.5	-	41.1
Sweden	36.9	9.0	-	27.6	-	-	-	0.1	-	0.3
United Kingdom	1 676.3	185.6	1.4	231.0	29.9	40.6	513.8	453.0	0.9	220.0
Other Western Europe	60.5	0.6	3.5	40.5	0.1	1.1	-	7.4	3.0	4.3
Liechtenstein	8.2	0.6	-	6.5	-	-	-	0.1	1.0	-
Switzerland	52.2	-	3.5	34.0	0.1	1.1	-	7.3	2.0	4.3
North America	1 021.5	402.4	0.4	136.6	21.4	67.9	13.6	293.0	0.6	85.7
Canada	42.7	26.4	-	0.4	-	-	-	14.1	0.3	1.6
United States	978.8	376.0	0.4	136.2	21.4	67.9	13.6	278.9	0.3	84.1
Other developed countries	19.2	-	6.9	11.1	-	1.2	-	-	-	-
Australia	-	-	-	-	-	-	-	-	-	-
Israel	0.0	-	-	-	-	-	-	-	-	-
Japan	12.3	-	-	11.1	-	1.2	-	-	-	-
New Zealand	6.8	-	6.8	-	-	-	-	-	-	-
<b>Developing economies</b>	1 215.5	458.5	20.8	194.8	4.6	65.7	28.6	394.6	7.9	39.8
AfricaWIR	0.1	-	-	-	-	-	-	-	-	0.1
Other Africa	0.1	-	-	-	-	-	-	-	-	0.1
Liberia	0.1	-	-	-	-	-	-	-	-	0.1
Latin America and the Caribbean	1 166.8	458.5	20.8	189.1	4.6	57.0	28.6	360.6	7.9	39.7
South America	768.1	218.8	4.1	145.6	0.2	6.7	22.8	341.0	3.3	25.8
Argentina	23.3	-	- 0.0	15.2	-	6.6	-	-	0.1	1.3
Bolivia	0.7	-	-	0.3	-	-	-	0.4	-	-
Brazil	6.2	-	2.6	0.9	-	-	-	2.6	-	0.1
Chile	454.2	97.2	1.5	102.4	-	0.1	-	228.4	3.1	21.4
Colombia	122.5	119.1	-	2.6	-	-	-	0.8	-	-
Ecuador	31.1	-	-	1.4	0.1	-	-	29.5	-	-
Peru	24.6	-	-	-	-	-	-	24.6	-	-
Uruguay	99.0	2.4	0.0	22.6	-	-	22.8	48.2	0.1	2.9
Venezuela	6.6	-	- 0.0	0.1	-	-	-	6.5	-	0.1
Other Latin America and Caribbean	398.7	239.7	16.7	43.5	4.4	50.3	5.8	19.6	4.7	13.9
Bahamas	0.6	-	-	0.6	-	-	-	-	-	-
Cuba	-	-	-	-	-	-	-	-	-	-
Honduras	0.2	-	-	-	-	-	-	0.2	-	-
Mexico	22.2	-	4.7	2.1	-	15.0	-	-	0.3	-
Panama	375.7	239.7	12.0	40.8	4.4	35.3	5.8	19.4	4.4	13.9
Asia	48.5	-	-	5.8	-	8.7	-	34.0	-	-
West Asia	25.0	-	-	-	-	-	-	25.0	-	-
Bahrain	25.0	-	-	-	-	-	-	25.0	-	-
Cyprus	-	-	-	-	-	-	-	-	-	-
South, East and South-East Asia	23.5	-	-	5.8	-	8.7	-	9.0	-	-
China	0.0	-	-	-	-	-	-	-	-	-
Republic of Korea	23.5	-	-	5.8	-	8.7	-	9.0	-	-
<b>Central and Eastern Europe</b>	0.5	-	0.2	0.2	-	-	-	-	-	0.2
Czechoslovakia	0.2	-	-	0.2	-	-	-	-	-	-
Russian Federation	0.2	-	-	-	-	-	-	-	-	0.2
Yugoslavia	0.2	-	0.2	-	-	-	-	-	-	-
<b>Unspecified</b>	6.3	-	-	-	-	-	-	5.7	-	0.6

Source : Private Investment Promotion Agency (Proinversión), formerly known as the National Commission on Foreign Investments and Technologies (CONITE), Ministry of Economics and Finance.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Bolivia	0.6	..	..	..	..	..	11.9	7.1	20.9	27.8	6.1	5.7	5.9
Chile	1.1	1.1	1.2	0.9	..	1.0	..	15.5	..	0.1	0.9	..	..
China	..	..	0.1	1.8	1.2	2.4	..	..	8.6	2.7	0.1	..	..
Colombia	0.6	0.4	2.4	2.0	..	..	..	..	..	..	..	..	..
Ecuador	..	..	..	0.3	0.1	0.1	..	..	..	..	1.1	..	0.3
El Salvador	..	..	..	..	..	..	..	..	11.4	5.2	..	0.1	..
France	..	0.2	- 0.4	- 0.5	- 0.2	..	- 0.2	..	..	..	..	..	..
Japan	..	..	..	1.0	0.1	..	0.1	..	..	..	..	..	..
Paraguay	..	..	..	..	..	0.4	..	..	..	..	..	..	..
Philippines	0.2	..	..	..	..	..	..	..	..	..	..	..	..
Sweden	..	..	..	..	..	..	..	..	- 3.1	0.5	4.9	1.5	1.2
United States	..	..	..	..	..	7.0	..	- 4.0	13.0	- 33.0	- 8.0	- 124.0	..
Venezuela	..	..	..	0.1	..	..	..	..	..	..	..	..	..

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan and the Philippines are on an approval basis.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Bolivia	10.3	..	..	..	..	..	..	..	..	..	..	..	..
Brazil	0.3	0.1	0.1	..	..	..	..	..	..	..	..	..	..
Canada	..	..	..	..	..	..	..	..	..	0.7	..	0.6	0.6
Colombia	6.2	6.6	9.0	10.9	13.2	14.2	14.6	24.4	24.3	39.7	63.1	..	..
El Salvador	..	..	..	..	..	..	..	..	..	..	..	22.3	22.3
United States	..	13.0	..	33.0	..	..	21.0	17.0	27.0	- 5.0	- 13.0	- 137.0	..
Venezuela	3.4	3.4	3.4	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5	3.5

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	14	14	14	11	12	14	19	21	30	31	34	33
Italy	..	4	..	2	..	2	..	2	..	..	..	..
Republic of Korea	..	..	..	..	..	..	2	6	7	9	10	14
United States	54	55	55	53	60	59	63	71	74	87	84	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	67	132	62	58	65	70	129	167	239	402	279	353
United States	1 441	1 328	1 286	1 458	2 188	..	4 206	5 755	6 187	8 602	9 173	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	2.0	2.0	1.0	2.0	1.0	1.0	2.0	3.0	2.0	3.0	2.0	2.0
Italy	..	0.5	..	0.2	..	0.3	..	0.3	..	..	..	..
Sweden	..	..	..	..	..	..	..	..	1.4	..	..	..
Switzerland	..	..	..	1.6	1.9	2.2	2.3	4.3	3.7	3.9	3.7	4.1
United States	14.0	12.9	12.9	13.4	14.3	13.6	14.5	18.0	17.7	24.3	25.0	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Sweden refer to majority-owned affiliates only.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	124	121	64	60	123	140	199	231	284	320	369	358
Italy	..	32	..	7	..	40	..	39	..	..	..	..
United States	1 199	1 457	1 329	1 458	1 795	2 654	2 970	3 983	4 156	5 144	5 083	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,38,43,48,53,63. Number, assets, wages and salaries, sales, value added, profits and imports of foreign affiliates of Peruvian TNCs in the United States, 1990-2000**

(Number and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	6	6	4	4	4	4	5	2	1	1	1
28	Assets	31	32	4	4	4	4	44	..	..	..	..
38	Wages and salaries	..	..	..	..	..	..	1	2	1	1	1
43	Sales	11	12	1	1	1	1	2	4	4	5	5
48	Value added	..	..	1	1	1	1	2	1	..	..	..
53	Profits before taxes	- 2	- 2	..	..	..	..	..	- 1	- 1	- 1	- 1
63	Imports	..	..	..	..	..	..	..	1	1	..	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States.

**Tables 40,50,55,60,65,70,75,85. Wages and salaries, value added, profits, exports, imports, expenditures and employment in research and development and royalty payments of affiliates of United States TNCs in Peru, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	384	290	214	219	250	310	320	443	447	502	492
50	Value added	..	..	..	..	660	1 039	976	1 383	970	1 090	1 130
55	Profits before taxes	- 333	- 9	43	81	154	458	458	489	3	- 7	- 29
60	Exports	52	42	79	149	165	212	..	..	..	525	215
65	Imports	60	84	75	79	79	168	151	223	225	312	586
70	Research and development expenditures	..	1	1	1	..	..	..	..	..	..	..
75	Employment in research and development	..	..	..	..	..	..	..	..	..	0.1	..
85	Royalty payments	..	..	..	..	13	..	..	..	..	..	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added, expenditures and employment in research and development and royalty payments refer to majority-owned affiliates only.

**Table 86. Largest home-based TNCs, 2002**

(Millions of dollars and number)

<b>Company</b>	<b>Industry</b>	<b>Sales</b>	<b>Employees</b>
<b>A. Industrial</b>			
Embotelladora Frontera	Beverages	34	..
<b>B. Tertiary</b>			
Cetco	Trade	113	..
Atlas Copco Peruana	Trade	18	..
G.M.E.	Real estate	3	..
Laboratorio Clinico M.A.G.H. Eirl	Other business services	..	..
Deltron	Trade	..	..
<b>C. Finance and Insurance</b>		<b>Assets</b>	<b>Employees</b>
..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

**Table 87. Largest foreign affiliates of home-based TNCs, 2002**

(Millions of dollars and number)

<b>Company</b>	<b>Host economy</b>	<b>Industry</b>	<b>Sales</b>	<b>Employees</b>
<b>A. Industrial</b>				
Bel-Star	Colombia	Pharmaceuticals	64.4	..
Tintas Grafinal	Colombia	Chemicals	0.4	12
N y Nettareco	United States	Textiles	0.3	3
Corporacion Boliviana de Bebidas	Bolivia	Beverages	..	440
<b>B. Tertiary</b>				
Graña y Montero México	Mexico	Construction	29.0	56
Camena International Corporation	United States	Trade	1.7	6
Panamericana Television USA	United States	Telecommunications	1.1	16
L S Andean Trading Corporation	United States	Trade	0.7	7
Pacific Computer	United States	Other business services	0.3	5
Atlas Copco Boliviana	Bolivia	Trade	..	..
Orvipesa	Netherlands	Trade	..	1
Grafinal	Germany	Other business services	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
..	..	..	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Southern Perú Copper Corporation	United States	Mining and quarrying	711 <sup>a</sup>	..
Unión de Cervecerías Backus Johnston	Venezuela	Food and beverages	448 <sup>a</sup>	..
Doe Run Perú	United States	Mining and quarrying	407 <sup>a</sup>	..
Refinería La Pampilla (RELAPASA)	United States	nuclear fuel	.. <sup>a</sup>	..
Mina Antamina	Japan	Mining and quarrying	.. <sup>a</sup>	..
Barrick Misquichilca	Canada	Mining and quarrying	.. <sup>a</sup>	..
<b>B. Tertiary</b>				
Telefónica del Perú S.A. (ex Entel Perú)	Spain	Telecommunications	1 312 <sup>a</sup>	..
Nissho Iwai del Peru S.A.	Japan	Trade	53 <sup>b</sup>	8
<b>C. Finance and Insurance</b>				
Banco Sudamericano	Canada	Finance	655 <sup>b</sup>	452 <sup>b</sup>

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyo Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

<sup>a</sup> December 2000. <sup>b</sup> December 2001.

---

**C. Legal framework for FDI**

---

**I. National framework**

Decree-Law No. 22532 approving Decision 85 of the Cartagena Agreement on Industrial Property 1979  
*Source:* National Commission on Foreign Investments and Technology Transfers (CON ITE), 16 May 1979

Supreme Resolution 11-87-PCU creating the National Advisory Board on Investments 1987  
*Source:* Ibid., 23 January 1987

Supreme Resolution 11-87-PCU creating the National Advisory Board on Investments 1987  
*Source:* Ibid., 23 January 1987

Law No. 25 100 of 28 September 1989 on Duty Free Industrial and Tourism Zones

*Source:* Ibid., 29 September 1989

*Amendment:* Law 25340 of 11 September 1991

*Source:* Ibid., 21 September 1991

Legislative Decree No. 599 enacting the Law on the National Institute of Development 1990

*Source:* Ibid., 1 May 1990

Legislative Decree 662 on Foreign Investment Promotion Law

*Source:* The National Law Center for Inter-American Free Trade, <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Legislative Decree No. 757 of Framework Law for the Increase of Private Investment 1991

*Source:* *El Peruano* (Official Gazette), 13 November 1991

Partially regulated by: Extraordinary Decree 30-PCM/92 of 4 April 1992

*Source:* Ibid., 5 April 1992

Supreme Decree 162, Regulations on the Private Investment Warrantee Systems 1992

*Source:* <http://www.mef.gob.pe/peruinv/ingles/legal/publicaciones.htm>, 4 March 2004

Legislative Decree No. 758 on Promotion of Private Investments in the Infrastructure of Public Services 1991

*Source:* *El Peruano* (Official Gazette), 13 November 1991

Legislative Decree No. 727 Law on Promotion of Private Investment in the Construction Sector 1991

*Source:* Ibid., 12 November 1991

Legislative Decree No. 758 on the Promotion of Private Investment in Infrastructure of Public Services 1991

*Source:* Ibid., 13 November 1991

Legislative Decree No. 730 on the Promotion of Private Investment in the Petroleum Industry 1991

*Source:* Ibid., 12 November 1991

Law Decree No. 750 of 8 November 1991 on the Promotion of Private Investment in the Fishing Sector

*Source:* Ibid., 13 November 1991

Legislative Decree No. 708 on Promotion of Investments in the Mining Sector 1991

*Source:* Ibid., 14 November 1991

General Law on Mining 1992

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Legislative Decree No. 702 on the Promotion of Private Investment in Telecommunications 1991

*Source:* *El Peruano* (Official Gazette), 7 November 1991

*Amendment:* Law 25399 of 5 February 1992

*Source:* Ibid., 10 February 1992

Legislative Decree No. 705 on Promotion of Micro and Small Enterprises 1991

*Source:* Ibid., 8 November 1991

Law 27268 on Micro and Small Enterprises 2000

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Legislative Decree No. 701 on Monopolies, Controls and Restrictive Practices of Free Competition 1991

*Source:* Ibid., 7 November 1991

*Amendment:* Law 25,399 of 5 February 1992

*Source:* Ibid., 10 February 1992

Legislative Decree No. 704 on Free Zones, Special Commercial Treatment Zone and Development Zones 1991

*Source:* *Official Gazette of the Cartagena Agreement* (Lima, Peru, 12 June 1991)

Legislative Decree No. 690 declaring of National Interest and Private Investment in Railroads 1991

*Source:* Ibid., 6 November 1991

Legislative Decree No. 693 Law on Investment Promotion in the Electrical Sector 1991, (effective 6 December 1991)

*Source:* Ibid., 6 November 1991

Legislative Decree No. 696 Law on Promotion of Private Investment in Urban Renovation 1991

*Source:* Ibid., 7 November 1991

Legislative Decree No. 697 Law on Promotion of Private Investment in the Sewage System 1991

*Source:* Ibid., 7 November 1991

Legislative Decree No. 709 Law on Promotion of Private Investment in Rental Land 1991

*Source:* Ibid., 8 November 1991

Legislative Decree No. 685 declaring of National Interest the Postal Service 1991, (effective 5 November 1991)

*Source:* Ibid., 5 November 1991

Legislative Decree No. 674 on Promotion of Private Investment in Government Corporations 1991

*Source:* Ibid., 27 September 1991

Regulated by: Supreme Decree 070-92-PCM of 16 July 1992

*Source:* Ibid., 17 July 1992

Legislative Decree No. 672 on Promotion of Private Investment in Corporations of 'Spread Shareholders' 1991

*Source:* Ibid., 24 September 1991

Legislative Decree No. 662 on Promotion, Guarantee and Legal Stability for Foreign Investments 1991

*Source:* Ibid., 2 September 1991

Legislative Decree No. 653 on Promotion of Private Investment in the Agricultural Sector Regulation 1991

Supreme Decree 048-91 of 30 October 1991

*Source:* Ibid., 11 November 1991

Legislative Decree No. 648 on Private Investment in Aeroperu 1991 (effective 30 days after the publication)

*Source:* Ibid., 12 July 1991

Legislative Decree No. 647 declaring of National Interest Private Investments (Domestic and Foreign) in Mining Companies (Minero Peru, Centromin Peru, Hierro Peru) 1991, (effective 12 July 1991)

*Source:* Ibid., 12 July 1991

Resolution of the National Commission on Foreign Investment and Technology No. 004- 91 EF/35 1991

*Source:* *El Peruano* (Official Gazette), 30 April 1991

Resolution of the National Commission on Foreign Technology Investment No. 003-91- EF/35 1991(effective 14 March 1991)

*Source:* National Commission on Foreign Investments and Technology Transfers (CON ITE)

Resolution No. N-005-89-EF/35 (CONITE) on Regulations of Treatment of Investment and Technology Contracts, Patents and Marks of Foreign Origin 1989

*Source:* Ibid., 14 November 1989

*Amendment:* Directorial Resolution 003-91-EF/35 of 13 March 1991

*Source:* Ibid., 14 March 1991

Ministerial Resolution 305-88-EF-75 approving the Regulation of the System of Conversion of the Foreign Debt in Investment 1988

*Source:* Ibid., 3 December 1988

Supreme Decree No. 198-88-EF establishing the System of Conversion of the Foreign Public Debt 1988

*Source:* Ibid., 23 October 1988

Legislative Decree No. 619 on Capital Tax on Corporations 1990

*Source:* Ibid., 30 November 1990

Complementary Legislation: Supreme Decree 093-91-EF April 1991

*Source:* Ibid., 10 April 1990

Legislative Decree No. 637 of Banking, Financing and Insurance 1991, (effective 24 April 1991)

*Source:* *El Peruano* (Official Gazette), 25 April 1991

Decision 291 of 21 March 1991

*Source:* Ibid., March 1991



---

Law 26702 of Banking, Financing and Insurance 1996

*Amendment:* Law 27102, 1999

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Legislative Decree No. 755 on Stock Markets 1991

*Source:* *El Peruano* (Official Gazette), 13 November 1991

Decree No. 25859 enacting the Tax Law 1992

*Source:* *Ibid.*, 24 November 1992

Decree-Law No. 25751 on Income Tax 1992, (effective 1 January 1993)

*Source:* *Ibid.*, 3 October 1992

Supreme Decree 0014-92-RE of 2 June 1992 regulating Decree 663 of 29 August 1991

*Source:* *Ibid.*, 23 May 1992

Decree-Law No. 25751 of 1 October 1992 on Income Tax, (effective 1 January 1993)

*Source:* *Ibid.*, 3 October 1992

Law 27.804 modifying the Income Tax Law of 1992, 2002

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Supreme Decree 0014-92-RE of 2 June 1992 regulating Decree 663 of 29 August 1991

*Source:* *El Peruano* (Official Gazette), 23 May 1992

Industrial Property Law 1996

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Company Law 2000

*Amendment:* Law 27.303, 2000

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Law No. 13714 on Copyrights 1961

*Source:* National Commission on Foreign Investments and Technology Transfers (CON ITE), 3 November 1961

*Amendment:* Law 24518 of 5 June 1986

*Source:* *Ibid.*, 7 June 1986

Directorial Resolution 001-89-DIGDA-BNP of 2 January 1989 on the Copyrights Registry

*Source:* *Ibid.*, 5 April 1989

Law 27.269 on Electronic Commerce 2000

*Amendment:* Law 27.310, 2000

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Legislative Decree No. 611 Code on The Environment and Natural Resources 1990

*Source:* *El Peruano* (Official Gazette), 8 September 1990

*Amendment:* Law 26913, 1998

*Source:* <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Regulation of the Law on Protection of Natural Reserves 2001

*Source:* *Ibid*

Legislative Decree No. 670 on the Elimination of Restrictions in Civil Aviation 1991, (effective 16 September 1991)

Source: *Official Gazette of the Cartagena Agreement* (Lima, Peru, 12 June 1991), 16 September 1991

Legislative Decree No. 675 on Privatization of MINPECO S.A 1991, (effective 3 October 1991)

Source: *Ibid.*, 3 October 1991

Legislative Decree No. 668 on Liberalization of Domestic and Foreign Trade 1991, (effective 11 September 1991)

Source: *Ibid.*, (Lima, Peru, 12 June 1991)

Legislative Decree No. 663 on the 'Migration-Investment Program' 1991

Source: *El Peruano* (Official Gazette), 2 September 1991

Amendment. Decree-Law 25555 of 11 June 1992

Source: *Ibid.*, 19 June 1992

Legislative Decree No. 716 on Consumer Protection 1991

Source: *El Peruano*, (Official Gazette), 11 September 1991

Legislative Decree No. 676 declaring of National Interest the Rehabilitation and Maintenance of National Roads and Highways 1991, (effective 5 October 1991)

Source: *Official Gazette of the Cartagena Agreement* (Lima, Peru, 12 June 1991), 5 October 1991

Legislative Decree 809 on Customs Law 1996

Source: <http://www.natlaw.com/peru/peru.htm>, 4 March 2004

Decision 300 of 16 May 1991

Source: *Official Gazette of the Cartagena Agreement* (Lima, Peru, 12 June 1991)

Legislative Decree No. 718 on Private Health System 1991, (effective 10 December 1991)

Source: *El Peruano*, (Official Gazette), 10 November 1991

Legislative Decree No. 683 declaring of the National Interest the Commercial Water Transportation 1991

Source: *Official Gazette of the Cartagena Agreement* (Lima, Peru, 12 June 1991), 3 November 1991

Decree Law No. 25977 on Fishing Law 1992, (effective 22 December 1992)

Source: *El Peruano*, (Official Gazette), 22 December 1992

Supreme Decree 014-92-EM enacting the Mining Law 1992

Source: *Ibid.*, 4 June 1992

## **II. International framework**

### **1. Peru is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property 1995

Source: <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985 signed on 5 June 1991

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

New York Convention on the Recognition and Enforcement of Foreign Arbitral Award of 10 June 1958, signed on 7 July 1988

*Source:* Depository of the original convention: United Nations; United Nations, *Treaty Series*, vol. 330, p. 3

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 4 Sept 1991 (effective 8 Sept 1993)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

Andean Subregional Integration Agreement 25 June 2003

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

ALADI, Latin American Integration Association established by the Treaty of Montevideo 1980, (effective March 1981)

## **2. Bilateral treaties**

Bilateral investment treaties for the promotion and the protection of foreign investment with Switzerland 1991, Thailand 1991, Bolivia 1993, France 1993, Korea, Republic of 1993, United Kingdom 1993, Argentina 1994, China 1994, Colombia 1994, Czech Republic 1994, Denmark 1994, Italy 1994, Netherlands 1994, Paraguay 1994, Portugal 1994, Romania 1994, Spain 1994, Sweden 1994, Australia 1995, Finland 1995, Germany 1995, Malaysia 1995, Norway 1995, El Salvador 1996, Venezuela 1996, Ecuador 1999, Chile 2000

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Switzerland 1991, Thailand 1991, Bolivia 1993, France 1993, Korea, Republic of 1993, United Kingdom 1993, Argentina 1994, China 1994, Colombia 1994, Czech Republic 1994, Denmark 1994, Italy 1994, Netherlands 1994, Paraguay 1994, Portugal 1994, Romania 1994, Spain 1994, Sweden 1994, Australia 1995, Finland 1995, Germany 1995, Malaysia 1995, Norway 1995, El Salvador 1996, Venezuela 1996, Ecuador 1999, Chile 2000

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

4. Central Bank of Peru: <http://www.bcrp.gob.pe/>
5. Private Investment promotion Agency: Proinversión: <http://www.proinversion.gob.pe/>

**Secondary**

---

1. Cherol, Rachelle L., and Jose Nunez del Arco, "Andean multinational enterprises: a new approach to multinational investment in the Andean Group", *Journal of Common Market Studies*, June 1983, Vol. 21, Iss. 4, pp. 409-429.
2. Festervand, Troy A., "U.S. foreign direct investment: executives' perceptions of competing Latin American nations", *American Business Review*, January 2002, Vol. 20, Iss. 1, pp. 15-34.
3. Garland, Gonzalo H., "Peru in the 21st century - challenges and possibilities", *Futures*, May 1990, Vol. 22, Iss. 4, pp. 375-401.
4. Golbert, Albert S. and Yenny Nun Gingold, "Latin American economic integration (sic): an overview of trade and investment developments in ANCOM, CACM, and LAFTA", *Syracuse Journal of International Law and Commerce*, Winter 1979-1980, Vol. 7, Iss. 2, pp. 183-212.
5. Graham, Carol, "The enterprise for the Americas initiative: a development strategy for Latin America?", *The Brookings Review*, Fall 1991, Vol. 9, Iss. 4, pp. 22-45.
6. Hojman, David E., "The Andean Pact: failure of a model of economic Integration?", *Journal of Common Market Studies*, December 1981, Vol. 20, Iss. 2, pp. 139-161.
7. Kocagil, Ahmet E. and Benjamin E. Eduardo, "Impacts of new environmental standards on mining industry: the case of Peru", *Resource and Energy Economics*, October 1996, Vol. 18, Iss. 3, pp. 291-311.
8. Norton, Roger D., Vittorio Santaniello and Julio A. Echevarria, "Economic evaluation of an agricultural sector investment program: a case study for Peru", *Journal of Policy Modeling*, June 1983, Vol. 5, Iss. 2, pp. 149-163.

## Saint Lucia

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are compiled by the Eastern Caribbean Central Bank. The FDI definition as recommended in the *Balance of Payments Manual: Fifth Edition* of the International Monetary Fund is applicable to this economy.

The Government of Saint Lucia encourages local and foreign investment in its main economic sectors including manufacturing, tourism, agriculture and services. Under the Fiscal Incentives Act No. 15 of 1974, fiscal incentives are granted to enterprises to facilitate both local and foreign investment in the productive sectors of the economy. These incentives include up to 15-year profits tax holiday, duty free entry of raw materials, machinery and spare parts and unrestricted repatriation of profits and capital. As a Caribbean Basin Initiative (CBI) beneficiary economy that has signed a tax information exchange agreement (TIEA) with the United States, Saint Lucia is eligible for below market rate financing for eligible products through a 1986 amendment of section 936 of the United States tax code.

Saint Lucia is a signatory of the CBI, CARIBCAN, Lomé IV Convention and the Caribbean Common Market (CARICOM). These treaties deal with duty free entry of products in different regions of the world, namely the United States, Canada, the European Union and CARICOM members. To be eligible for duty free entry, products have to meet different standards, depending on the treaty involved.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	35.2	-0.04
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	35.4	-0.1
3. FDI stock, 2003	890	0.4
4. FDI stock as a percentage of GDP, 2003	119.9	0.05

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Table 3. FDI flows, by type of investment, 1976-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1976	..	..	3.0	3.0	..	..	..	..
1977	..	..	13.0	13.0	..	..	..	..
1978	..	..	20.6	20.6	..	..	..	..
1979	..	..	26.0	26.0	..	..	..	..
1980	..	..	30.9	30.9	..	..	..	..
1981	..	..	38.2	38.2	..	..	..	..
1982	..	..	26.5	26.5	..	..	..	..
1983	..	..	10.0	10.0	..	..	..	..
1984	..	..	12.0	12.0	..	..	..	..
1985	..	..	17.0	17.0	..	..	..	..
1986	14.5	..	..	14.5	..	..	..	..
1987	15.0	..	..	15.0	..	..	..	..
1988	8.5	3.3	4.6	16.4	..	..	..	..
1989	17.0	3.8	5.9	26.6	..	..	..	..
1990	7.1	7.7	30.0	48.8	..	..	..	0.2
1991	12.8	14.8	30.2	57.7	..	..	..	0.3
1992	4.1	15.2	21.6	40.9	..	..	..	0.2
1993	11.3	12.9	10.0	34.2	..	..	..	0.2
1994	6.2	16.0	10.3	32.5	..	..	..	0.2
1995	6.6	25.1	1.1	32.8	..	..	..	0.2
1996	4.1	15.6	- 1.3	18.4	..	..	..	- 0.4
1997	4.0	12.7	31.2	47.8	..	..	..	0.1
1998	3.2	16.1	64.1	83.4	..	..	..	- 0.4
1999	72.5	11.9	- 1.5	82.8	..	..	..	- 0.1
2000	31.6	16.0	7.3	54.9	..	..	..	0.1
2001	9.4	15.1	- 2.1	22.4	..	..	..	- 0.1
2002	..	..	..	31.4	..	..	..	-0.05
2003	..	..	..	32.0	..	..	..	-0.04

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Bank of Saint Lucia for 1990-2003 and International Monetary Fund, *Balance of Payments CD ROM*, June 2003, for 1976-1989. FDI outflows are based on information World Bank, *World Development Indicators 2003 CD-ROM*, for 1990-1991 and 1995-2000 and UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	93.5	..	..	..	..
1981	..	..	..	131.7	..	..	..	..
1982	..	..	..	158.2	..	..	..	..
1983	..	..	..	168.2	..	..	..	..
1984	..	..	..	180.2	..	..	..	..
1985	..	..	..	197.2	..	..	..	..
1986	..	..	..	211.7	..	..	..	..
1987	..	..	..	226.7	..	..	..	..
1988	..	..	..	243.2	..	..	..	..
1989	..	..	..	269.8	..	..	..	..
1990	..	..	..	318.6	..	..	..	0.2
1991	..	..	..	376.3	..	..	..	0.5
1992	..	..	..	417.2	..	..	..	0.6
1993	..	..	..	451.4	..	..	..	0.8
1994	..	..	..	483.9	..	..	..	1.0
1995	..	..	..	516.7	..	..	..	1.3
1996	..	..	..	535.1	..	..	..	0.9
1997	..	..	..	582.9	..	..	..	1.0
1998	..	..	..	666.3	..	..	..	0.6
1999	..	..	..	749.1	..	..	..	0.5
2000	..	..	..	804.0	..	..	..	0.6
2001	..	..	..	826.4	..	..	..	0.4
2002	..	..	..	857.7	..	..	..	0.4
2003	..	..	..	889.8	..	..	..	0.4

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1976. Outward stock is an accumulation of outflows since 1990.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
France	1.5	-	-	-	0.2	-	-	0.3	-	-	2.8	-	10.4
United States	-	-	-	-	-	-	-	-	-	-	-	- 5.0	- 1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	-	-	-	-	-	-	-	-	1.0	-	-	- 1.0	1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.



**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Republic of Korea	-	-	-	-	-	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
United States	-	-	-	-	-	-	-	-	39.0	-	24.0	19.0	17.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Brazil	-	-	-	-	-	0.9	-	-	-	-	-	-	-
United States	-	-	-	-	-	-	-	-	-	-	-	- 1.0	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Republic of Korea	-	-	-	-	-	-	2	2	2	2	2	2
United States	3	3	3	3	3	3	3	3	3	3	3	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 30,35,40,45,50,55. Assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Saint Lucia, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	-	-	-	-	-	-	-	-	-	123.0	- 113.0
35	Employees	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
40	Wages and salaries	1.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
45	Sales	39.0	36.0	36.0	40.0	-	47.0	49.0	53.0	50.0	50.0	59.0
50	Value added	-	-	-	-	24.0	23.0	21.0	24.0	24.0	-	12.0
55	Profits before taxes	8.0	3.0	4.0	6.0	-	6.0	3.0	-	- 33.0	-	7.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added refer to majority-owned affiliates only.

## **C. Legal framework for FDI**

---

### **I. National framework**

Fiscal Incentives Act No. 15, 1974

*Source:* [www.stluciandc.com/aboutus.htm](http://www.stluciandc.com/aboutus.htm), 4 March 2004

Customs Freezone Act 1983

*Source:* Ibid

Customs Act 1967-1985

*Source:* Ibid

Customs Duties (Dumping and Subsidies) Ordinance 1964, 1967

*Source:* Ibid

Trade Licence Act 1985

*Source:* Ibid

Sale of Produce Ordinance (Chp 27), 1959 - 1967

*Source:* Ibid

Petroleum Act (1990).ct (1958) CAP.54

*Source:* Ibid

Trade Licence Act 1985

*Source:* Ibid

Sale of Produce Ordinance (Chp 27) 1959 - 1967

*Source:* Ibid

External Trade Act 1968

*Source:* Ibid

Distribution and Prices of Goods Act 1967

*Source:* Ibid

Price Control Order 1984

*Source:* Ibid

### **II. International framework**

#### **1. St. Lucia is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 4 June 1984 (effective 4 July 1984)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM ) established by the Treaty of Chaguaramas 1973

East Caribbean States Development Agency Act 1990

*Source:* [www.stluciandc.com/aboutus.htm](http://www.stluciandc.com/aboutus.htm), 4 March 2004

**D. Sources of information****Official**

---

1. Eastern Caribbean Central Bank: <http://www.eccb-centralbank.org/>.

**Secondary**

---

1. Crick, Anne P., "[Internal marketing of attitudes in Caribbean tourism](#)", *International Journal of Contemporary Hospitality Management*, 2003, vol. 15, No 3, p. 161.
2. Dujon, Veronica, "Communal property and land markets: agricultural development policy in St. Lucia", *World Development*, vol. 25, No. 9, September 1997, pp. 1529-1540.
3. Invest in Eastern Caribbean: St Lucia, country background for investors, (<http://www.caribisles.org/caribbean/inv-07.htm>).
4. Jayawardena, Chandana and Diaram Ramajeessingh, "[Performance of tourism analysis: a Caribbean perspective](#)", *International Journal of Contemporary Hospitality Management*, 2003, vol. 15, No. 3, p. 176.

St. Lucia National Development Corporation, "A guide to investing in St. Lucia", ([http://www.stluciandc.com/INVESTMENT%20GUIDE\\_UPDATED%20AUGUST%202001.pdf](http://www.stluciandc.com/INVESTMENT%20GUIDE_UPDATED%20AUGUST%202001.pdf)).

Tuitt, Kathleen, "[Small tigers of the Caribbean](#)", *Bobbin*, November 1991, vol. 33, No. 3, pp. 52-56.

## Saint Kitts and Nevis

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are compiled by the Eastern Caribbean Central Bank. The FDI definition as recommended in the Balance of Payments Manual: Fifth Edition of the International Monetary Fund is applicable to this economy.

Investments in Saint Kitts and Nevis are subject to national treatment. Almost all sectors are open to foreign investment. To promote FDI, the government has set up several incentive programmes. The Fiscal Incentives Act provides a series of general investment incentives:

- Tax holiday of up to 15 years;
- Additional tax rebates of up to five years;
- Exemption from custom duties on material and equipment deemed necessary to establish an enterprise;
- Repatriation of profits, dividends, royalties, and imported capital by arrangement with the Ministry of Finance;
- Protection of investment through government agreement between Saint Kitts and Nevis and the United States; and
- No personal income tax.

In addition, to stimulate growth in the tourism industry, the Government has set up the Hotel Aids Ordinance, that provides duty-free concessions (relief from customs duties and pier dues) on items for use in the construction, extension and equipping of a hotel (of not less than 30 bedrooms). In association with the Hotel Aids Ordinance, the Income Tax Ordinance provides special tax relief. It entails that the gains or profits of a hotel of more than 30 bedrooms are exempt from income tax for a period of 10 years. For hotels with less than 30 bedrooms, the gains and profits are exempt from income tax for a period of 5 years.

Furthermore, the Government of Saint Kitts and Nevis promotes investment in a diverse selection of agro-based industries, including rum distilling and utilization of sugar industry by-products, beef and dairy, confectionery manufacture, fruit and vegetable preservation and processing, fruit and vegetable production for export, small ruminant production, aquaculture and mariculture, and deep sea fishing and fish processing.

Saint Kitts and Nevis is a member of the Caribbean Common Market (CARICOM). As such, Saint Kitts and Nevis offers duty-free access to other CARICOM countries. As a signatory of the Lomé Convention, goods produced in Saint Kitts and Nevis have privileged access to European Union member states. Together with the Eastern Caribbean States of Anguilla, Antigua and Barbuda, Commonwealth of Dominica, Grenada, Montserrat, Saint Lucia, and Saint Vincent and the Grenadines, Saint Kitts and Nevis constitutes a monetary union, namely the Eastern Caribbean Currency Union (ECCU). All eight members share a common currency and have the same central bank, the Eastern Caribbean Central Bank (ECCB), which was established in October 1983.

## B. Statistics on FDI and the operations of TNCs

### Table 1. Summary of FDI

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	79.7	-0.05
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	47.2	0.03
3. FDI stock, 2003	707	-0.04
4. FDI stock as a percentage of GDP, 2003	197.5	-0.01

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

### Table 3. FDI flows, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1980	..	..	1.0	1.0	..	..	..	..
1981	..	..	0.9	0.9	..	..	..	..
1982	..	..	2.2	2.2	..	..	..	..
1983	..	..	13.5	13.5	..	..	..	..
1984	..	..	6.0	6.0	..	..	..	..
1985	..	..	8.0	8.0	..	..	..	..
1986	5.2	1.0	3.0	9.2	..	..	..	..
1987	5.7	0.9	10.0	16.7	..	..	..	..
1988	2.2	3.8	7.1	13.1	..	..	..	..
1989	5.5	3.5	31.8	40.8	..	..	..	..
1990	1.3	0.8	46.7	48.8	..	..	..	0.2
1991	4.8	0.3	16.3	21.4	..	..	..	- 0.4
1992	5.7	2.5	4.3	12.5	..	..	..	0.5
1993	11.1	2.9	- 0.2	13.8	..	..	..	0.2
1994	11.3	3.3	0.8	15.3	..	..	..	- 0.3
1995	17.7	5.0	- 2.2	20.5	..	..	..	- 0.5
1996	26.2	5.0	4.0	35.2	..	..	..	- 0.2
1997	18.7	6.7	- 5.8	19.7	..	..	..	0.3
1998	27.4	6.0	- 1.5	31.9	..	..	..	0.1
1999	40.5	3.8	13.4	57.7	..	..	..	0.3
2000	64.5	3.7	28.1	96.2	..	..	..	- 0.2
2001	80.3	3.5	4.2	88.1	..	..	..	0.04
2002	..	..	..	81.7	..	..	..	0.03
2003	..	..	..	52.7	..	..	..	-0.05

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Bank of Saint Kitts and Nevis for 1990-2003 and International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1980-1989. FDI outflows are based on information World Bank, *World Development Indicators 2003 CD-ROM*, for 1990-2000 and UNCTAD estimates.

**Table 4. FDI stock, by type of investment, 1980-2003**

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	1.0	..	..	..	..
1981	..	..	..	1.9	..	..	..	..
1982	..	..	..	4.1	..	..	..	..
1983	..	..	..	17.6	..	..	..	..
1984	..	..	..	23.6	..	..	..	..
1985	..	..	..	31.6	..	..	..	..
1986	..	..	..	40.8	..	..	..	..
1987	..	..	..	57.5	..	..	..	..
1988	..	..	..	70.6	..	..	..	..
1989	..	..	..	111.4	..	..	..	..
1990	..	..	..	160.2	..	..	..	0.2
1991	..	..	..	181.6	..	..	..	- 0.2
1992	..	..	..	194.1	..	..	..	0.2
1993	..	..	..	207.9	..	..	..	0.5
1994	..	..	..	223.2	..	..	..	0.1
1995	..	..	..	243.7	..	..	..	- 0.3
1996	..	..	..	278.9	..	..	..	- 0.5
1997	..	..	..	298.6	..	..	..	- 0.2
1998	..	..	..	330.5	..	..	..	- 0.1
1999	..	..	..	388.2	..	..	..	0.2
2000	..	..	..	484.4	..	..	..	- 0.1
2001	..	..	..	572.5	..	..	..	-0.02
2002	..	..	..	654.2	..	..	..	0.01
2003	..	..	..	706.9	..	..	..	-0.04

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1980. Outward stock is an accumulation of outflows since 1990.

**Table 6. FDI flows in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	-	-	-	-	-	6.8	-	1.1	-	0.9	-
France	-	-	-	-	-	-	31.9	- 4.8	-	-	-	-	-
Sweden	-	-	-	-	-	-	-	-	-	-	-	0.2	0.1
United States	- 1.0	- 1.0	-	-	2.0	-	-	-	-	- 2.0	- 1.0	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	-	-	0.1	-	-	-	-	-	4.6	0.9	-
Czech Republic	-	-	-	-	-	-	-	-	-	-	0.3	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	-	0.3	-
France	-	0.2	-	-	- 0.4	-	-	-	-	-	-	-	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	- 0.2	1.2
United States	-	-	-	- 1.0	- 1.0	- 2.0	- 2.0	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	1.0	1.0	1.0	1.0	3.0	3.0	3.0	3.0	3.0	- 1.0	- 1.0	- 1.0	- 1.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Czech Republic	-	-	-	-	-	-	-	-	-	-	0.1	-	-
Estonia	-	-	-	-	-	-	-	-	-	-	0.3	0.7	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	-	1.3
United States	2.0	2.0	3.0	2.0	1.0	-	- 2.0	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,38,43,53. Number, assets, wages and salaries, sales and profits of foreign affiliates of Saint Kitts and Nevis TNCs in the United States, 1990-2000**

(Number and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	-	-	1	1	1	1	1	-	-	-	-
28	Assets	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-
38	Wages and salaries	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-
43	Sales	-	-	2.0	2.0	3.0	2.0	3.0	-	-	-	-
53	Profits before taxes	-	-	- 1.0	- 1.0	- 2.0	- 2.0	- 2.0	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 23,30,35,40,45,50,55. Number, assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Saint Kitts and Nevis, 1990-2000**

(Number, thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
23	Number	2	2	2	2	2	2	2	2	2	1	1
30	Assets	6.0	6.0	6.0	6.0	-	15.0	17.0	19.0	20.0	7.0	7.0
35	Employees	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	-	-
40	Wages and salaries	2.0	2.0	2.0	2.0	2.0	3.0	3.0	3.0	3.0	-	-
45	Sales	9.0	9.0	10.0	10.0	-	17.0	19.0	22.0	23.0	11.0	13.0
50	Value added	-	-	-	-	4.0	5.0	5.0	5.0	5.0	-	-
55	Profits before taxes	-	-	- 1.0	- 1.0	-	-	-	-	-	-	- 1.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for employees, wages and salaries and value added refer to majority-owned affiliates only.



## **C. Legal framework for FDI**

---

### **I. National Framework**

Financial Services (Regulations) Order, 1997 ("the Order")

*Source:* <http://www.skbfancialeservices.com/Library0.html>, 4 March 2004

The Companies Act No. 22 1996

*Source:* Ibid

Financial Services Regulations Order No. 25 1997 as amended

*Source:* Ibid

Statutory Rules and Orders 27 of 2001 - The Companies (Re-Domiciliation) Regulations 2001

*Source:* Ibid

Proceeds of Crime Act 2000

*Source:* Ibid

Statutory Rules and Orders 1 of 2002- Anti-Money Laundering (Amendment) Regulations 2002

*Source:* Ibid

### **II. International framework**

#### **1. St. Kitts and Nevis is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 14 Oct 1994 (effective 3 Sept 1995)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM) established by the Treaty of Chaguaramas 1973

## 2. Bilateral treaties

Bilateral treaties for the avoidance of double taxation with Denmark, Norway, Sweden, the United Kingdom and the United States of America (limited to social security benefits).

Source: <http://www.skbfinancialservices.com/Taxation.html>, 4 March 2004

## D. Sources of information

---

### Official

---

1. Eastern Caribbean Central Bank: <http://www.eccb-centralbank.org/>.

### Secondary

---

1. Anonymous, "[Eco-friendly infrastructure for West Indies](#)", *Trade Finance*, April 2003, p. 1.
2. Anonymous, "St. Kitts-Nevis", *World Outlook*, January 1994, p. 224.

## Suriname

### A. Definitions and sources of data

---

Foreign direct investment (FDI) data are collected by the Central Bank of Suriname. Suriname does not have a foreign investment code. As such, investment projects are negotiated on a case-by-case basis.

There are restrictions on the amount of foreign currency that may leave Suriname. Transferring more than \$10,000 of foreign currency out of Suriname requires permission. Foreigners have to ask for this permission from the Foreign Exchange Commission of the Central Bank of Suriname.

Investment incentives include authority to negotiate ad-hoc tax holiday, which can vary with the level and size of the investment project. In addition, there is assistance with site location, provision of low-cost or no-cost factory shells, and other forms of assistance to the investor.

In 1999 there were, amongst others, a few major foreign investors. Alcoa has major bauxite mining and refining operations (Suralco) in Suriname since 1917. Billiton, a subsidiary of Gencor, also operates in the bauxite mine business, mainly open pit bauxite mines. Golden star, a Canadian company is exploiting a gold mining concession. Esso, Texaco, and Royal Dutch Shell all own and franchise gas stations and provide fuel and related products. IBM is a major supplier of copy machines and office equipment. Sujafi, a Japanese shrimp firm, is active in shrimp fishing. It is also engaged in the processing of shrimp for export to the Japanese market.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	- 65.9	..
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	-19.7	..
3. FDI stock, 2003	- 885.1	..
4. FDI stock as a percentage of GDP, 2003	..	..

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1970	..	..	..	- 5.0	..	..	..	..
1971	..	..	..	- 6.8	..	..	..	..
1972	..	..	..	3.0	..	..	..	..
1973	..	..	..	14.2	..	..	..	..
1974	..	..	..	7.5	..	..	..	..
1975	..	..	..	1.2	..	..	..	..
1976	..	..	..	1.1	..	..	..	..
1977	2.2	..	- 24.8	- 22.6	..	..	..	..
1978	3.7	..	- 17.2	- 13.5	..	..	..	..
1979	6.7	..	- 34.1	- 27.4	..	..	..	..
1980	4.8	..	13.3	18.1	..	..	..	..
1981	0.9	..	60.8	61.7	..	..	..	..
1982	1.4	..	- 12.5	- 11.1	..	..	..	..
1983	1.0	..	80.5	81.5	..	..	..	..
1984	- 0.2	..	- 70.7	- 70.9	..	..	..	..
1985	..	..	21.3	21.3	..	..	..	..
1986	..	..	- 60.4	- 60.4	..	..	..	..
1987	- 0.8	..	- 128.8	- 129.6	..	..	..	..
1988	0.3	..	- 171.3	- 171.0	..	..	..	..
1989	- 0.8	..	- 298.9	- 299.7	..	..	..	..
1990	- 1.2	..	- 75.6	76.8	..	..	..	..
1991	- 1.2	..	19.7	18.5	..	..	..	..
1992	- 5.5	..	- 48.8	- 54.3	..	..	..	..
1993	- 3.6	..	- 43.0	- 46.6	..	..	..	..
1994	..	..	..	- 10.2	..	..	..	..
1995	0.8	..	- 21.4	- 20.6	..	..	..	..
1996	0.6	..	18.5	19.1	..	..	..	..
1997	0.6	..	- 9.8	- 9.2	..	..	..	..
1998	..	..	..	37.6	..	..	..	..
1999	..	..	..	- 24.2	..	..	..	..
2000	..	..	..	- 97.2	..	..	..	..
2001	..	..	..	- 26.8	..	..	..	..
2002	..	..	..	- 73.6	..	..	..	..
2003	..	..	..	- 65.9	..	..	..	..

Sources: UNCTAD, FDI/TNC database, based on information from the Bank of Suriname for 1990-2002, the International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1977-1989 and UNCTAD estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	- 30.3	..	..	..	..
1981	..	..	..	31.4	..	..	..	..
1982	..	..	..	20.3	..	..	..	..
1983	..	..	..	101.8	..	..	..	..
1984	..	..	..	30.9	..	..	..	..
1985	..	..	..	52.2	..	..	..	..
1986	..	..	..	- 8.2	..	..	..	..
1987	..	..	..	- 137.8	..	..	..	..
1988	..	..	..	- 308.8	..	..	..	..
1989	..	..	..	- 608.5	..	..	..	..
1990	..	..	..	- 531.7	..	..	..	..
1991	..	..	..	- 513.2	..	..	..	..
1992	..	..	..	- 567.5	..	..	..	..
1993	..	..	..	- 614.1	..	..	..	..
1994	..	..	..	- 624.3	..	..	..	..
1995	..	..	..	- 644.9	..	..	..	..
1996	..	..	..	- 625.8	..	..	..	..
1997	..	..	..	- 635.0	..	..	..	..
1998	..	..	..	- 597.4	..	..	..	..
1999	..	..	..	- 621.6	..	..	..	..
2000	..	..	..	- 718.8	..	..	..	..
2001	..	..	..	- 745.6	..	..	..	..
2002	..	..	..	- 819.2	..	..	..	..
2003	..	..	..	- 885.1	..	..	..	..

Sources: UNCTAD, FDI/TNC database.

Note: Stock is an accumulation of flows since 1970.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	0.4	-	- 0.1	-	-	-	-	-	-	-	-
France	0.7	-	-	-	-	-	-	-	-	-	-	-	-
Malaysia	-	-	-	-	-	29.1	11.9	1.4	-	-	-	-	-
Netherlands	- 27.8	- 5.9	- 12.5	53.4	- 2.4	- 1.4	5.2	6.8	- 2.2	2.1	- 1.8	-	- 1.9
United States	18.0	11.0	44.0	17.0	19.0	5.0	16.0	55.0	- 96.0	-	-	15.0	60.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Malaysia	-	-	-	-	-	4.8	0.8	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by Malaysia.

**Table 12. FDI stock in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	-	-	-	-	-	-	-	-	-	-	-	14.4	14.6
Czech Republic	-	-	-	-	-	-	-	-	1.5	-	-	-	-
Malaysia	-	-	-	-	-	28.7	40.7	27.5	28.2	28.2	28.2	28.2	28.2
Netherlands	88.7	82.5	51.0	127.2	108.0	119.5	122.6	115.8	115.5	29.1	22.3	20.3	-
United States	134.0	147.0	139.0	163.0	76.0	83.0	99.0	154.0	64.0	-	28.0	40.0	77.0

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 15. FDI stock abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Czech Republic	-	-	-	-	-	-	-	-	4.0	-	-	-	-
Netherlands	-	-	-	-	-	-	5.1	14.2	21.0	53.2	-	-	-
United States	-	-	-	-	-	- 1.0	- 1.0	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Tables 21,28,38,43,58,63. Number, assets, wages and salaries, sales, exports and imports of foreign affiliates of Suriname TNCs in the United States, 1990-2000**

(Number and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	-	-	1	1	1	1	1	-	-	-	-
28	Assets	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-
38	Wages and salaries	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-
43	Sales	-	-	2.0	2.0	2.0	2.0	2.0	-	-	-	-
58	Exports	-	-	3.0	3.0	3.0	3.0	3.0	-	-	-	-
63	Imports	-	-	1.0	1.0	1.0	1.0	1.0	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 23,30,35,40,45,50,55. Number, assets, employment, wages and salaries, sales, value added and profits of affiliates of United States TNCs in Suriname, 1990-2000**

(Number, thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
23	Number	5	7	7	7	7	6	6	6	6	4	4
30	Assets	194.0	298.0	293.0	307.0	236.0	263.0	279.0	281.0	272.0	246.0	257.0
35	Employees	-	-	-	-	-	-	-	-	-	-	1.0
40	Wages and salaries	-	-	-	-	-	-	-	-	-	-	32.0
45	Sales	331.0	295.0	262.0	226.0	216.0	242.0	286.0	-	-	252.0	295.0
50	Value added	-	-	-	-	-	-	-	-	-	-	143.0
55	Profits before taxes	65.0	39.0	- 51.0	28.0	32.0	39.0	54.0	-	-	-	62.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added refer to majority-owned affiliates only.

**Table 88. Largest affiliates of foreign TNCs in the host economy, 2002**

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Suriname Aluminum Co.	United States	Mining and quarrying	..	2 250
Billiton Maatschappij Suriname N.V.	United Kingdom	Mining and quarrying	..	510
Surinaamse Brouwerij N.V.	Netherlands	Beverages	..	125
IBM World Trade Corporation	United States	Electrical and electronic equipment	..	..
<b>B. Tertiary</b>				
Shell Suriname Verkoopmaatschappij NV	Netherlands	Trade	..	65
Bandag Suriname N.V.	Trinidad & Tobago	Other business services	..	21
Tobacco Company of Suriname N.V.	United Kingdom	Real estate	..	..
Alcoa Steamship Co. Inc.	United States	Other business services	..	..
Caribbean Chemicals And Suriname N.V.	Trinidad & Tobago	Other business services	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Fatum Schadeverzekering Nv	Netherlands	Insurance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.



---

## C. Legal framework for FDI

---

### I. National Framework

Patent Act, 7 November 1910

*Source:* Prodiversita (<http://www.prodiversitas.bioetica.org/nota20.htm>)

Trademark Law -- Royal Order, 1912

*Amendment:* Decree C-81, 31 August 1984

Industrial Property -- Royal Ordinance, 19 August 1912

*Amendment:* Decree of August 31, 1984

*Source:* Organization of American States ([http://www.sice.oas.org/int\\_prop/ipnale.asp#SUR](http://www.sice.oas.org/int_prop/ipnale.asp#SUR))

Law Copyright, 1913

*Amendment:* 5 September 1959

*Source:* Prodiversita (<http://www.prodiversitas.bioetica.org/nota20.htm>)

Trade Name Act, March 13, 1931

*Amendment:* 17 May 1935, 2 June 1936 and 19 October 1937

*Source:* Prodiversita (<http://www.prodiversitas.bioetica.org/nota20.htm>)

Investment Law, 1960

*Source:* Country Commercial Guide FY2002: Atlantic Ocean (<http://www.world-digest.com/Guides/ns/>)

Mining Decree, 1986

*Source:* *Official Gazette* 1986 no. 28

Petroleum Law 1990

*Source:* *Official Gazette* 1991 no. 7

Constitution of Suriname, 1987

*Amendment:* 1992

*Source:* Country Commercial Guide FY2002: Atlantic Ocean (<http://www.world-digest.com/Guides/ns/>)

### II. International Framework

#### 1. Multilateral and regional instruments

Paris Convention for the Protection of Industrial Property , 20 March 1883, amended and revised

New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958

ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted on 16 November 1977

Convention Establishing the Multilateral Investment Guarantee Agency of 11 October 1985, signed on 30 September 1996

Agreement on Trade-Related Aspects of Intellectual Property Rights, signed, 15 April 1994 (effective, 1 January 1995)

General Agreement on Trade in Services, signed, 15 April 1994 (effective, 1 January 1995)  
Fourth Protocol to the General Agreement on Trade in Services, 15 February 1997  
Fifth Protocol to the General Agreement on Trade in Services, 12 December 1997

## 2. Bilateral treaties

Bilateral investment treaties for the protection and promotion of investments with Indonesia, 1995, Cuba

Source: UNCTAD database on Bilateral Investment Treaties

Bilateral investment treaties for the avoidance of double taxation treaty with Netherlands 1975

Source: UNCTAD database on Double Taxation Treaties

## D. Sources of information

---

### Official

---

1. Central Bank of Suriname: <http://www.cbvs.sr/english/index.html>.

### Secondary

---

1. Anonymous, "[No clear-cut case](#)", *The Economist*, 4 June 1994, Vol. 331, No. 7866, p. 46.
2. Festervand, Troy A., "U.S. foreign direct investment: industrial executives' perceptions of emerging Central American countries as FDI destinations", *International Journal of Commerce and Management*, vol. 12, No. 2, 2002, pp. 72-87.
3. Thurston, Charles W., "[Small South American nations look beyond the Caribbean](#)", *Journal of Commerce*, 7 December 1998, p. 4.C.
4. Trevor Hamilton and associates, "Diagnostic evaluation of the enabling environment for private sector investment in Belize, Guyana and Suriname", *CARICOM Secretariat*, 1997.
5. United States Commercial Service, "Suriname country commercial guide, Chapter VII, Investment Climate", 2000 (<http://www.usatrade.gov/Website/CCG.nsf/CCGurl/CCG-SURINAME2000-CH-VII-006F2485>).

## Trinidad and Tobago

### A. Definitions and sources of data

Foreign direct investment (FDI) data are collected by the Central Bank of Trinidad and Tobago. In 1990, the Government of Trinidad and Tobago designed the Foreign Investment Act (No. 16) to encourage FDI by foreign investors. In the Foreign Investment Act, a foreign investor is defined as:

- An individual who is neither a citizen of a Caribbean Community Common Market (CARICOM) member country nor a resident of Trinidad and Tobago;
- Any firm, partnership or unincorporated body of persons of which at least half of its members consists of persons who are neither citizens of CARICOM member countries nor a resident of Trinidad and Tobago; and
- Any company or corporation that is not incorporated in a CARICOM member country, or if so incorporated, is under the control of a person who is neither a citizen of a CARICOM member country nor a resident of Trinidad and Tobago.

Under the Foreign Investment Act, a foreign investor may make the following investments in Trinidad and Tobago without the requirement of a licence:

- Incorporate a private company in Trinidad and Tobago or acquire shares in a private company incorporated in Trinidad and Tobago;
- Acquire shares in a local public company up to a maximum of 30 per cent of the total cumulative shareholding, direct or indirect, of the local public company;
- Acquire land for residential purposes up to a maximum of one acre;
- Acquire land for the purposes of trade or business up to a maximum of five acres; and
- Acquire land jointly with a spouse if the spouse is a citizen of a CARICOM member country resident in Trinidad and Tobago.

"Land" does not include money charged on land, mortgages, charges or debentures or oil rights. In all other instances foreign investment in land in Trinidad and Tobago would require a licence from the President of the Republic of Trinidad and Tobago. No land or shares in a public company may be held on trust by a foreign investor without a licence.

Investment incentives are co-ordinated through the Investment Facilitation Department of the Tourism and Industrial Development Company of Trinidad and Tobago Limited (TIDCO). TIDCO assists investors in applying for investment incentives. For manufacturing and service companies, the majority of incentives are available under the Fiscal Incentives Act 1979 and the Trinidad and Tobago Free Zones Act 1988. TIDCO also offers the following four forms of investment incentives:

- Concessions from import duty on raw materials, machinery, and equipment for approved industrial projects;
- Exemption from corporation tax on profits, and from tax on dividends (under the *Fiscal Incentives Act and Hotel Development Act*);
- Double taxation relief; and
- Exemption from value added tax (VAT) on inputs for companies exporting 80 per cent of production, and venture capital companies (under Act 22 of 1994).

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	593.9	107.2
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	48.5	7.4
3. FDI stock, 2003	8 738	701
4. FDI stock as a percentage of GDP, 2003	88.0	7.1

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1970-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1970	..	..	..	83.2	..	..	..	..
1971	..	..	..	103.3	..	..	..	..
1972	..	..	..	86.1	..	..	..	..
1973	..	..	..	65.6	..	..	..	..
1974	..	..	..	120.1	..	..	..	..
1975	..	93.0	..	93.0	..	..	..	..
1976	- 5.8	109.2	28.7	132.2	..	..	..	..
1977	2.8	45.9	34.9	83.5	..	..	..	..
1978	13.7	82.7	32.5	128.8	..	..	..	..
1979	23.8	168.5	- 98.5	93.8	..	..	..	..
1980	11.1	256.4	- 83.0	184.5	..	..	..	..
1981	7.7	229.4	21.0	258.1	..	..	..	..
1982	0.4	171.8	31.3	203.5	..	..	..	..
1983	28.4	105.7	- 16.3	117.7	3.6	..	..	3.6
1984	- 51.0	104.7	59.5	113.2	3.5	..	..	3.5
1985	- 233.6	187.1	47.7	1.2	8.2	..	..	8.2
1986	- 48.0	33.5	..	- 14.5	7.3	..	..	7.3
1987	0.3	35.2	- 2.4	33.1	- 1.9	..	..	- 1.9
1988	0.9	75.0	- 13.0	62.9	..	..	..	1.0
1989	50.0	91.3	7.6	148.9	..	..	..	- 1.0
1990	58.5	74.6	- 23.7	109.4	..	..	..	1.0
1991	30.6	117.1	21.6	169.3	..	..	..	- 0.3
1992	20.9	136.1	20.9	177.9	..	..	..	0.1
1993	258.2	91.3	29.7	379.2	..	..	..	1.0
1994	378.1	189.1	- 50.9	516.2	..	..	..	1.0
1995	137.4	159.1	2.5	298.9	..	..	..	0.7
1996	186.5	168.9	..	355.4	..	..	..	0.9
1997	772.9	125.1	101.4	999.4	..	..	..	- 18.0
1998	622.9	100.9	6.0	729.8	..	..	..	1.0
1999	640.0	..	3.3	643.3	264.1	..	..	264.1
2000	695.0	..	- 15.5	679.5	25.2	..	..	25.2
2001	883.2	..	- 48.3	834.9	150.0	..	..	150.0
2002	..	..	..	736.5	..	..	..	146.4
2003	..	..	..	124.7	..	..	..	107.2

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Central Bank of Trinidad and Tobago for 1990-2003 and International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1970-1989. For FDI outflows, data are based on information from International Monetary Fund, *Balance of Payments CD ROM*, January 2004, for 1983-1987; the World Bank, *World Development Indicators 2003 CD-ROM*, for 1991-1992 and UNCTAD estimates.

Notes: Data for 2003 are estimates. Data might differ from those in tables 5 and 6 since data by components and those with breakdown by sector/industry and by region/economy were revised during different periods.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	976.3	..	..	..	..
1981	..	..	..	1 234.4	..	..	..	..
1982	..	..	..	1 437.9	..	..	..	..
1983	..	..	..	1 555.6	..	..	..	3.6
1984	..	..	..	1 668.8	..	..	..	7.1
1985	..	..	..	1 718.5	..	..	..	15.3
1986	..	..	..	1 738.4	..	..	..	22.6
1987	..	..	..	1 771.5	..	..	..	20.7
1988	..	..	..	1 834.4	..	..	..	21.7
1989	..	..	..	1 983.3	..	..	..	20.7
1990	..	..	..	2 092.7	..	..	..	21.7
1991	..	..	..	2 262.0	..	..	..	21.4
1992	..	..	..	2 439.9	..	..	..	21.5
1993	..	..	..	2 819.1	..	..	..	22.5
1994	..	..	..	3 335.3	..	..	..	23.5
1995	..	..	..	3 634.2	..	..	..	24.2
1996	..	..	..	3 989.6	..	..	..	25.1
1997	..	..	..	4 989.0	..	..	..	7.1
1998	..	..	..	5 718.8	..	..	..	8.1
1999	..	..	..	6 362.1	..	..	..	272.2
2000	..	..	..	7 041.6	..	..	..	297.4
2001	..	..	..	7 876.5	..	..	..	447.4
2002	..	..	..	8 613.0	..	..	..	593.8
2003	..	..	..	8 737.7	..	..	..	701.0

Sources: UNCTAD, FDI/TNC database, based on information from Central Bank of Trinidad and Tobago and UNCTAD estimates.

Notes: Inward stock is based on information from the Central Bank for 1980-1990 and UNCTAD estimates. Outward stock is an accumulation of flows since 1983.

**Table 5. FDI flows in the host economy, by industry, 1990-1999**

(Millions of dollars)

Sector / industry	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
<b>Total</b>	109.4	144.1	171.0	372.6	521.0	295.7	356.3	999.6	731.9	643.3
<b>Primary</b>	57.2	118.2	144.6	348.7	290.0	253.6	320.6	947.6	585.3	449.0
Mining, quarrying and petroleum	57.2	118.2	144.6	348.7	290.0	253.6	320.6	947.6	585.3	449.0
Petroleum	57.2	118.2	144.6	348.7	290.0	253.6	320.6	947.6	585.3	449.0
<b>Secondary</b>	2.0	2.6	0.1	1.6	132.5	4.5	7.3	10.6	11.2	6.8
Food, beverages and tobacco	4.9	2.7	- 0.5	1.9	5.7	3.2	4.3	8.4	9.1	3.8
Chemicals and chemical products	- 2.9	- 0.5	0.3	0.1	128.7	1.7	2.3	2.3	2.2	2.9
Machinery and equipment	- 0.0	0.4	0.3	- 0.4	- 1.9	- 0.4	0.7	- 0.1	- 0.1	0.1
<b>Tertiary</b>	7.3	6.6	10.2	4.4	- 13.9	18.6	18.5	9.7	16.4	18.2
Trade	0.5	- 0.3	1.6	4.2	1.0	6.2	4.4	3.1	2.0	- 0.5
Distributive trade	0.5	- 0.3	1.6	4.2	1.0	6.2	4.4	3.1	2.0	- 0.5
Other services	6.8	6.9	8.6	0.2	- 14.9	12.4	14.1	6.6	14.4	18.7
Service activities incidental to oil and gas extraction	6.8	6.9	8.6	0.2	- 14.9	12.4	14.1	6.6	14.4	18.7
<b>Unspecified</b>	42.9	16.7	16.1	17.9	112.4	19.0	9.9	31.7	119.0	169.3

Source : Central Bank of Trinidad and Tobago.

Note : Data might differ from those in table 3 since data by components and those with breakdown by sector/industry were revised during different periods.

**Table 6. FDI flows in the host economy, by geographical origin, 1991-1999**

(Millions of dollars)

Region/economy	1991	1992	1993	1994	1995	1996	1997	1998	1999
<b>Total world</b>	144.1	171.0	372.6	521.0	295.7	356.3	999.6	731.9	643.3
<b>Developed countries</b>	160.0	163.6	374.3	453.7	299.1	361.1	812.7	647.2	523.6
Western Europe	61.3	40.4	34.7	55.7	22.5	31.7	171.3	111.5	239.6
European Union	61.3	40.4	34.7	55.7	22.5	31.7	171.3	111.5	239.6
Germany	22.8	-	3.7	47.0	6.6	10.1	116.1	11.9	7.5
United Kingdom	38.5	40.4	31.0	8.7	15.9	21.6	55.2	99.6	232.1
North America	98.6	123.2	339.5	398.0	276.6	329.4	641.4	535.7	283.9
Canada	0.1	0.1	0.2	-	1.2	0.8	158.8	10.9	9.3
United States	98.5	123.1	339.3	398.0	275.4	328.6	482.6	524.8	274.6
Other developed countries	0.1	-	0.1	-	-	-	-	-	0.1
Japan	0.1	-	0.1	-	-	-	-	-	0.1
<b>Developing economies</b>	-	-	-	70.1	-	-	150.0	34.0	57.0
Asia	-	-	-	70.1	-	-	150.0	34.0	57.0
South, East and South-East Asia	-	-	-	70.1	-	-	150.0	34.0	57.0
India	-	-	-	70.1	-	-	150.0	34.0	57.0
<b>Unspecified</b>	- 15.9	7.4	- 1.7	- 2.8	- 3.4	- 4.8	36.9	50.7	62.7

Source : Central Bank of Trinidad and Tobago.

Note : Data might differ from those in table 3 since data by components and those with breakdown by region/economy were revised during different periods.

**Table 9. FDI flows abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	1.0	-	-	1.0	1.0	-	-	- 18.0	1.0	-	9.0	-	-
Venezuela	-	-	0.01	-	-	-	-	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 12. FDI stocks in the host economy, by geographical origin, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	-	-	-	-	-	-	-	42.7	-	-	64.0	72.2	47.5
Colombia	-	-	-	-	-	-	1.6	1.6	1.6	1.6	1.6	-	-
United Kingdom	104.1	97.3	36.3	32.6	57.8	-	-	-	-	-	-	-	-
United States	485.0	510.0	565.0	691.0	529.0	673.0	786.0	639.0	1 004.0	1 508.0	1 550.0	2 025.0	2 368.0

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 15. FDI stocks abroad, by geographical destination, 1990-2002**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
United States	-	1.0	1.0	1.0	3.0	3.0	-	-	-	31.0	40.0	-	35.0
Venezuela	-	-	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01	0.01

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2000**

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Italy	-	1	-	-	-	-	-	-	-	-	-
United States	24	22	22	21	32	33	36	39	41	35	35

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2000**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Italy	-	0.1	-	-	-	-	-	-	-	-	-
United States	2.8	2.5	2.4	2.0	2.6	4.2	4.1	4.8	4.4	4.4	4.2

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Italy	-	21	-	-	-	-	-	-	-	-	-
United States	977	953	901	728	787	1 215	1 329	1 133	1 136	1 651	2 065

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.



**Tables 21,28,33,38,43,48,53,58,63. Number, assets, employment, wages and salaries, sales, value added, profits, exports and imports of foreign affiliates of Trinidad and Tobago TNCs in the United States, 1990-2000**

(Number, millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
21	Number	1	1	5	4	4	4	4	-	-	1	1
28	Assets	4.0	4.0	16.0	16.0	17.0	16.0	-	-	-	-	-
33	Employees	-	-	-	-	-	-	-	-	-	0.3	0.4
38	Wages and salaries	-	1.0	-	1.0	1.0	1.0	1.0	-	-	13.0	17.0
43	Sales	-	13.0	78.0	34.0	33.0	31.0	34.0	2.0	2.0	-	-
48	Value added	-	-	-	3.0	3.0	2.0	3.0	1.0	1.0	25.0	65.0
53	Profits before taxes	-	-	-	-	-	- 1.0	-	-	-	-	-
58	Exports	14.0	16.0	-	-	-	26.0	-	-	-	-	-
63	Imports	-	-	3.0	4.0	4.0	4.0	4.0	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 30,40,50,55,60,85. Assets, wages and salaries, value added, profits, exports and royalty payments of affiliates of United States TNCs in Trinidad and Tobago, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
30	Assets	990.0	940.0	958.0	951.0	1 328.0	1 919.0	2 042.0	2 021.0	3 161.0	3 122.0	3 128.0
40	Wages and salaries	46.0	39.0	40.0	40.0	39.0	60.0	60.0	56.0	63.0	75.0	83.0
50	Value added	-	-	-	-	330.0	676.0	832.0	618.0	430.0	-	791.0
55a	Profits before taxes	120.0	124.0	-	-	24.0	124.0	150.0	56.0	- 16.0	-	205.0
55b	Profits after taxes	-	-	-	-	179.0	-	452.0	300.0	152.0	-	-
60	Exports	7.0	-	-	-	-	684.0	-	-	75.0	-	-
85	Royalty payments	-	-	-	-	1.0	-	-	-	-	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States and refer to majority-owned affiliates only.

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Lever Brothers West Indies Ltd	United Kingdom	Pharmaceuticals	46	500
Caribbean Ispat Ltd.	United States	Metals	..	800
Caribbean Bottlers Ltd.	United States	Beverages	..	400
Pcs Nitrogen Trinidad Ltd.	Canada	Chemicals	..	375
Nestle Trinidad And Tobago Ltd.	Switzerland	Food	..	300
West Indian Tobacco Company Ltd.	United Kingdom	Tobacco	..	166
Johnson & Johnson (Trinidad) Ltd.	United States	Paper	..	100
Sissons Paints Ltd.	Venezuela	Chemicals	..	78
Warren Electrical Construction Materiales	United States	Electrical and electronic equipment	..	26
Crown Cork & Seal W.I. Ltd.	United States	Metals	..	21
YKK West Indies Ltd.	Japan	Other manufacturing n.e.c.	..	20
Weatherford (Sales, Services)	Bermuda	Petroleum	..	..
Agip Trinidad & Tobago Ltd	Italy	Petroleum	..	..
Messer Trinidad & Tobago Ltd.	France	Chemicals	..	..
Trinidad & Tobago Methanol Company	Germany	Chemicals	..	..
Van Leer Containers (Trinidad) Ltd.	Spain	Metals	..	..
<b>B. Tertiary</b>				
Shell Chemicals & Services	Netherlands	Trade	7	25
Hilton International (Trinidad) Ltd.	United Kingdom	Hotels	..	419
General Aviation Services Ltd.	France	Transport and storage	..	200
Bechtel International Incorporated	United States	Other business services	..	100
Farmland Misschem Ltd.	United States	Trade	..	80
Baker Hughes Trinidad Ltd.	United States	Trade	..	40
Fujitsu-Icl Caribbean (Trinidad) Ltd.	United States	Trade	..	36
Budget Marine (Trinidad) Ltd.	Netherlands Antilles	Trade	..	14
Betz Dearborn	United States	Trade	..	9
Dhl Worldwide Express	United States	Transport and storage	..	..
Seaboard Marine Ltd	United States	Transport and storage	..	..
Sumitomo Corp.	Japan	Automotive trade and repair	..	..
IBM World Trade Corporation	United States	Trade	..	..
Bristol-Myers Co (Inc)	United States	Trade	..	..
Toyota Trinidad & Tobago Ltd.	Japan	Trade	..	..
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Scotiabank Trinidad and Tobago Ltd.	Canada	Finance	1 059 <sup>a</sup>	915 <sup>a</sup>
Citicorp Merchant Bank Ltd.	United States	Finance	113 <sup>b</sup>	..
Citibank (Trinidad & Tobago) Ltd.	United States	Finance	..	112
Agostini Insurance Brokers Ltd	United States	Insurance	..	108
Grant & Co. Ltd.	United States	Insurance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyo Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a October 2002. b December 2000.

---

**C. Legal framework for FDI**

---

**I. National Framework**

Partnership Act No. 30 of 1913, (effective 1 January 1914)

*Amendment:* 1980

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago*, No. XV, Chapter 81, p. 2

Industrial Development Corporation Act No. 11 of 1958, (effective 26 February 1959)

*Source:* Ibid., No. XVI, Chapter 85, p. 50

Caribbean Investment Corporation Act No. 29 of 1973, (effective 13 September 1973)

*Source:* Ibid

Law of Industrial Development of 1959, (effective 1984.)

*Source:* Price Waterhouse Doing Business in Trinidad 1991

Law of the Corporation for Development of Export of 1984

*Source:* Ibid

Trinidad and Tobago Investment Policy of July 1987

*Source:* Trinidad and Tobago Industrial Development Corporation, Port of Spain, July 1987

Free Zones Act No. 19 of 28 July 1988

*Source:* Ibid., No. 202, vol. 27 (5 August 1988), and International Centre for the Settlement of Investment Disputes (ICSID), *Investment Laws of The World* (Dobbs Ferry, New York, Oceana, 1992), volume X

Foreign Enterprises Act 1980

*Source:* [www.trinidadtobagolaw.com/property/foreigninvestment.htm](http://www.trinidadtobagolaw.com/property/foreigninvestment.htm), 5 March 2004

Foreign Investment Act No. 16 of 17 August 1990

*Source:* *Trinidad & Tobago Gazette*, (Official Gazette) No. 235, vol. 29 (4 September 1990)

Law on 13 on Foreign Exchange Control 1985, (effective July 1985)

*Source:* Price Waterhouse Doing Business in Trinidad 1991

Law 13 of 1985

*Source:* Ibid

Law on Fiscal Incentives of 1929.22. Aliens (Landholding) Act 1921, (effective 1 July 1921)

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago*, No. XI, Chapter 58, p. 2.

Fiscal Incentives Act No. 22 of 1979, (effective 24 September 1973)

*Amendment:* 1980

*Source:* Ibid., No. XVI, Chapter 85, p. 1

Finance Acts 4 and 5, 2004

*Source:* The National Law Centre for Inter-American Free Trade, <http://www.natlaw.com/trinidad>, 24 Feb 2004

Companies Act 1995

*Amendment:* 1997

*Source:* [www.trinidadtobagolaw.com/property/foreigninvestment.htm](http://www.trinidadtobagolaw.com/property/foreigninvestment.htm), 4 March 2004

Act No. 12 of Companies (Former – Act Companies) (Validation) 2003

*Source:* <http://www.natlaw.com/trinidad>, 24 Feb 2004

Income Tax Act No. 34 of 1938, (effective 22 December 1938)

*Amendment:* 1980

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago* No. XIII, Chapter 75, p. 1

Income Tax Act No. 20, Amendment No. 2, 2003

*Source:* The National Law Centre for Inter-American Free Trade, <http://www.natlaw.com/trinidad>, 24 Feb 2004

*Amendment:* Income Tax Act No. 15, 2003

*Source:* Ibid

Corporation Tax Act No. 29 of 1966, (effective 1 January 1966)

*Amendment:* 1976

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago* vol. XIII, chapter 75, p. 2

Act No. 24 of Customs (Amendment and Validation) 2003

*Source:* <http://www.natlaw.com/trinidad>, 24 Feb 2004

Patents and Design Act No. 10 of 1900, (effective 28 March 1990)

*Amendment:* 1969

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago* vol. X1, chapter 82, p. 83

Trademarks Act No. 11 of 1955, (effective 2 January 1957)

*Source:* Ibid., No. XV, Chapter 82, p. 81

Copyright Act No. 13 of 1985

*Source:* *Trinidad & Tobago Gazette: Legal Supplement*, Part A, No. 192, vol. 24 (8 July 1985)

Copyright Order of 17 May 1989

*Source:* Ibid., No. 2, February 1990

Production of Cane Act No. 61 of 1946, (effective 1 January 1947)

*Amendment:* 1980

*Source:* Government of Trinidad and Tobago, *Laws of Trinidad and Tobago*, No. XII, Chapter 64, p. 1

Cocoa and Coffee Industry Act No. 61 of 1961, (effective 5 November 1962)

*Amendment:* 1980

*Source:* Ibid, No. XI, Chapter 64, p. 20

Law on Hotels Development of 1963

*Source:* Price Waterhouse Doing Business in Trinidad, 1991

Petroleum Act No. 46 of 1969, (effective 30 September 1969)

*Amendment:* 1979

*Source:* Ibid., No. XI, chapter 62, p. 1

Act 17 on Civil Aviation (Amendment) 2003

*Source:* <http://www.natlaw.com/trinidad>, 24 Feb 2004

## II. International framework

### 1. Trinidad and Tobago is a party to the following multilateral and regional instruments:

Paris Convention for the Protection of Industrial Property, 1995

*Source:* <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

The New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 5 Oct 1966 (effective 2 Feb 1967)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Investment Disputes Awards (Enforcement) Act 1973 as revised in 1974

*Source:* *Consolidated Index of Statutes & Subsidiary Legislation to 1st January 1990*

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

The Caribbean Community and Common Market (CARICOM) established by the Treaty of Chaguaramas 1973

Caribbean Investment Fund Act

*Source:* *Source:* <http://www.sdn.org.gy/parliament/acts1.htm>, 5 March 2004

Caribbean Investment Corporation Act of 16 April 1974

*Source:* *Ibid.*, vol. II

### 2. Bilateral treaties

Bilateral investment treaties for the promotion and protection of foreign direct investment with France 1993, United Kingdom 1993, United States 1994, Canada 1995, Cuba 1999, China 2002

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Canada 1966 Income and Capital, Denmark 1969 Income and Capital, Norway 1969 Income and Capital, United States 1970 Income and Capital, Italy 1971 Income and Capital, Germany 1973 Income and Capital, Switzerland 1973 Income and Capital, United Kingdom 1982 Income and Capital, Sweden 1984 Income and Capital, France 1987 Income and Capital, United States 1989 Cooperation and Exchange of Information, Canada 1995 Income and Capital, Dominica 1996 Income and Capital, Venezuela 1996 Income and Capital, India 1999 Income and Capital, Luxembourg 2001 Income and Capital

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Central Bank of Trinidad and Tobago: <http://www.central-bank.org.tt/>.

**Secondary**

---

1. Anonymous, "Trinidad and Tobago: Petrotrin seeks backing for private firms", *Petroleum Economist*, London, May 2002, vol. 69, No. 5, p. 39.
2. Anonymous, "Investment guide: Trinidad and Tobago", *Project Trade and Finance*, 1999, vol. 7, pp. 44-45.
3. Anonymous, "Trinidad and Tobago: Amoco investment boosts islands' production", *Petroleum Economist*, 1996, vol. 63, No. 11, p. 48.
4. Crichlow, Michaeline, "[Reconfiguring the "Informal Economy" divide: state, capitalism, and struggle in Trinidad and Tobago](#)", *Latin American Perspectives*, March 1998, vol. 25, No. 2, pp. 62-83.
5. Darwent, Charles, "[The Hong Kong of the Caribbean](#)", *Corporate Location*, September-October 1996, pp. 38-42.
6. Foreign Investment Advisory Services, "Implementing Investment Reforms in Trinidad and Tobago", 1996.
7. Ingram, D., "Trinidad and Tobago" *Round Table*, Issue 341, 1997, p. 19.
8. Price Waterhouse, "Doing Business in Trinidad and Tobago", *Price Waterhouse*, 1995.
9. Rambarran, Anston, "Recent surges in capital flows to Trinidad and Tobago: characteristics, policy responses and macroeconomic impacts", *Money affairs CEMLA, Center for Latin America Monetary Studies*, July-December 1997, vol. 10, pp. 69-91.
10. Ramlogan, C., "Investment and financial repression in Trinidad and Tobago", *Social and Economic Studies*, 1998, vol. 47, No. 4, pp. 61-82.
11. Thoumi, Francisco, E., "[Thwarted comparative advantage, economic policy and industrialization in the Dominican Republic and Trinidad and Tobago](#)", *Journal of Interamerican Studies and World Affairs*, Spring – Summer 1989, vol. 31, No. 1/2, pp. 147-168.
12. Tourism and Development Company of Trinidad and Tobago Limited (TIDCO) and PriceWaterhouseCoopers, "A guide to investing in Trinidad and Tobago – 2003", <http://www.investtnt.com/Investguide/pdf/Investing%20in%20TnT%202003.pdf>.
13. Weaver, D. B., "Peripheries of the periphery: tourism in Tobago and Barbuda", *Annals of Tourism Research*, April 1998, vol. 25, No. 2, pp. 292-313.

## Uruguay

### A. Definitions and sources of data

---

Data on foreign direct investment (FDI) in Uruguay are collected by the Central Bank of Uruguay (Banco Central del Uruguay). There is a 10 per cent threshold of foreign ownership of capital in a domestic enterprise for it to be considered FDI. Enterprises with foreign capital are those with a foreign equity share of more than 50 per cent and with legal power of decision-making.

To promote and protect FDI, the Government has designed an investment law (no.16906), which came into effect in 1998. The investment law allows investments in the country without prior authorization or registration, while investors may freely transfer their capital and profits associated with these investments abroad. Full foreign ownership is permitted, except for a few industries, which are restricted for national security purposes.

The investment law also treats local and foreign investors equally, and does not provide preferential tax deferrals, grants, or special access to credit to foreign investors. By law, the Government has established certain asset, value-added, and internal tax benefits, as well as social security payments and tariff reductions to certain activities. In addition, it provides preferential treatment for capital good imports and tax deferrals for exports. No export or import quotas are applied. Investments in sectors such as forestry, hotels and agro-industries receive additional specific incentives.

Argentina, Brazil, Paraguay and Uruguay form the customs union MERCOSUR (*Common Market of the Southern Cone*). In addition, the Government has set up nine foreign trade zones (FTZ). Law no. 15921 of December 17, 1987 regulates the operations of FTZs within the country. Products manufactured in a FTZ, are not eligible to be labelled "MERCOSUR products", and therefore do not benefit from any MERCOSUR customs union advantages and must pay the MERCOSUR common external tariff when entering any MERCOSUR member country. Also, the goods are considered imports when they are brought out of the FTZ and into the rest of the country. Advantages of the FTZs are tax exemptions given to both foreign and local investors.

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	268.4	0.5
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	8.8	0.1
3. FDI stock, 2003	1 705	112
4. FDI stock as a percentage of GDP, 2003	21.8	1.4

Sources : Based on tables 3a and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.



Table 3a. FDI flows, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	289.5	..	..	..	..
1981	..	..	..	48.6	..	..	..	..
1982	..	..	..	0.4	..	..	..	13.7
1983	..	..	..	17.4	..	..	..	- 5.6
1984	..	..	..	0.2	..	..	..	- 3.4
1985	..	..	..	0.5	..	..	..	7.9
1986	..	..	..	37.0	..	..	..	4.5
1987	..	..	..	50.1	..	..	..	- 4.9
1988	..	..	..	46.8	..	..	..	2.3
1989	..	..	..	37.7	..	..	..	0.6
1990	..	..	..	41.5	..	..	..	- 0.7
1991	..	..	..	32.3	..	..	..	0.8
1992	..	..	..	11.3	..	..	..	0.2
1993	..	..	..	101.5	..	..	..	0.5
1994	..	..	..	154.5	..	..	..	0.5
1995	..	..	..	156.6	..	..	..	0.4
1996	..	..	..	136.8	..	..	..	0.5
1997	..	..	..	126.4	..	..	..	13.2
1998	..	..	..	164.1	..	..	..	9.3
1999	..	..	..	235.3	..	..	..	3.0
2000	..	..	..	273.5	..	..	..	0.6
2001	..	..	..	320.2	..	..	..	- 6.2
2002	..	..	..	177.0	..	..	..	3.4
2003	..	..	..	263.0	..	..	..	4.3

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Banco Central del Uruguay for 1993-2002; International Monetary Fund, *Balance of Payments CD ROM*, June 2003, for 1980-1981 and 1986-1988; the Organisation for Economic Co-operation and Development Development Assistance Committee, *International Development Statistics On-line Databases*, February 2003, for 1982-1985 and 1989-1992. For FDI outflows, data are based on the International Monetary Fund, *Balance of Payments CD ROM*, June 2003, for 1982-1988; UNCTAD estimates for 1989-1992 and 1995-1996; World Bank, *World Development Indicators 2003 CD-ROM*, for 1993-1994 and Banco Central del Uruguay for 1997-2002. Data for 2003 are UNCTAD estimates.

Table 3b. FDI flows, by type of investment, 1978-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1978	128.8	..	..	128.8	..	..	..	..
1979	215.5	..	..	215.5	..	..	..	..
1980	289.5	..	..	289.5	..	..	..	..
1981	48.6	..	..	48.6	..	..	..	..
1982	..	..	..	..	- 13.7	..	..	- 13.7
1983	..	..	..	..	5.6	..	..	5.6
1984	..	..	..	..	3.4	..	..	3.4
1985	..	..	..	..	- 7.9	..	..	- 7.9
1986	5.5	13.7	17.8	37.0	- 4.5	..	..	- 4.5
1987	9.2	21.3	19.6	50.1	4.9	..	..	4.9
1988	10.0	18.6	18.2	46.8	- 2.3	..	..	- 2.3
1989	..	..	..	..	..	..	..	..
1990	..	..	..	..	..	..	..	..
1991	..	..	..	..	..	..	..	..
1992	..	..	..	..	..	..	..	..
1993	86.1	15.4	..	101.5	..	..	..	..
1994	136.1	18.4	..	154.5	..	..	..	..
1995	124.4	32.2	..	156.6	..	..	..	..
1996	101.2	16.7	18.9	136.8	..	..	..	..
1997	92.3	17.3	16.8	126.4	..	..	- 13.2	- 13.2
1998	158.8	5.3	..	164.1	- 9.3	..	..	- 9.3
1999	119.1	116.2	..	235.3	..	..	..	..
2000	172.5	101.0	..	273.5	..	..	0.6	0.6
2001	39.9	211.1	69.3	320.3	- 6.2	..	..	- 6.2
2002	31.5	85.7	60.0	177.2	3.4	..	..	3.4

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stock, by type of investment, 1980-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	727.1	..	..	..	..
1981	..	..	..	775.7	..	..	..	..
1982	..	..	..	776.0	..	..	..	..
1983	..	..	..	793.4	..	..	..	..
1984	..	..	..	793.6	..	..	..	..
1985	..	..	..	794.1	..	..	..	..
1986	..	..	..	831.1	..	..	..	..
1987	..	..	..	881.2	..	..	..	..
1988	..	..	..	928.0	..	..	..	..
1989	..	..	..	965.7	..	..	..	..
1990	..	..	..	1 007.3	..	..	..	..
1991	..	..	..	1 039.6	..	..	..	..
1992	..	..	..	1 050.9	..	..	..	..
1993	..	..	..	1 152.4	..	..	..	..
1994	..	..	..	1 306.9	..	..	..	..
1995	..	..	..	1 463.5	..	..	..	..
1996	..	..	..	829.3	..	..	..	..
1997	..	..	..	977.7	..	..	..	..
1998	..	..	..	1 196.1	..	..	..	..
1999	..	..	..	1 215.7	..	..	..	47.2
2000	..	..	..	2 088.0	..	..	..	54.0
2001	..	..	..	2 406.2	..	..	..	132.0
2002	..	..	..	1 402.5	..	..	..	108.0
2003	..	..	..	1 705.2	..	..	..	112.3

Sources: UNCTAD, FDI/TNC database. FDI instock are based on information from Banco Central del Uruguay for 1996-2002 and UNCTAD estimates for 1980-1995. For FDI outstock, data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004 for 1999 and 2000 and Banco Central del Uruguay for 2001 and 2002. Data for 2003 are UNCTAD estimates.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Austria	..	..	..	..	..	0.2	1.1	0.2	- 1.1	..	..	0.9	..
China	..	..	0.1	0.2	..	..	..	..	..	..	..	..	..
Colombia	..	..	..	..	..	..	..	..	..	0.8	0.7	..	..
France	30.3	18.8	..	11.5	0.9	4.4	12.7	5.0	..	93.8	87.5	3.6	2.8
Germany	..	..	..	..	..	..	10.0	8.1	6.0	27.7	63.6	..	8.5
Japan	2.2	..	3.8	2.9	..	1.4	1.0	3.4	..	..	..	..	..
Malaysia	..	..	..	..	..	0.4	3.2	..	..	..	..	..	..
Portugal	..	..	..	..	..	..	0.2	0.3	1.6	..	1.6	0.4	..
Republic of Korea	..	..	..	0.1	..	..	0.1	..	..	..	..	..	..
Spain	..	..	..	5.2	17.4	14.7	9.2	- 17.0	- 1.1	- 4.3	15.7	816.1	..
Sweden	..	- 0.1	0.8	0.1	..	..	..	- 0.6	- 2.1	- 1.9	8.2	0.7	- 6.1
Switzerland	..	..	..	27.3	40.9	78.1	139.5	149.2	195.9	193.7	177.0	53.3	..
United States	- 9.0	91.0	81.0	12.0	..	..	39.0	77.0	86.0	135.0	9.0	- 15.0	33.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China and Japan are on an approval basis.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Austria	..	..	..	..	..	..	- 0.8	- 0.4	..	..	..	..	..
Bolivia	..	..	..	..	..	..	..	0.1	..	1.1	..	0.2	..
Brazil	1.3	0.3	23.2	2.3	17.4	..	81.2	56.1	80.6	..	..	243.0	177.0
Chile	2.8	4.8	6.4	3.9	25.5	11.6	16.5	8.9	14.6	4.0	2.4	0.2	..
China	..	..	..	..	1.4	..	..	..	..	..	..	..	..
Colombia	1.6	- 0.6	0.4	4.5	..	..	..	..	..	..	..	..	..
Cyprus	..	..	..	..	..	..	..	..	..	..	0.2	..	..
Ecuador	0.4	0.1	0.8	0.1	..	0.1	..	0.2	0.3	..	..	0.3	3.6
France	- 1.3	- 0.5	- 0.6	..	0.4	0.4	- 0.8	2.7	..	..	19.3	- 2.7	..
Germany	..	..	..	..	..	..	4.0	- 9.5	- 0.3	- 20.2	- 9.2	0.9	7.5
Mexico	..	..	..	..	6.0	15.5	0.7	9.6	17.9	10.6	35.0	20.8	- 8.1
Paraguay	0.9	0.2	0.3	0.6	0.7	11.2	6.0	17.2	9.2	8.4	13.2	23.6	..
Peru	3.0	..	15.6	4.4	2.1	- 0.4	25.5	14.8	29.1	1.2	..	..	..
Portugal	..	..	..	..	..	..	- 4.7	- 2.1	2.5	2.3	- 0.2	4.1	..
Spain	..	..	..	5.2	6.2	4.0	10.5	13.6	17.8	36.2	122.5	16.1	..
United States	- 1.0	3.0	- 27.0	32.0	- 6.0	- 24.0	11.0	33.0	- 13.0	- 7.0	..	8.0	8.0
Venezuela	0.1	..	..	..	..	..	..	..	..	..	..	..	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 12. FDI stock in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	..	..	..	..	..	..	..	3.5	4.6	25.6	17.3	4.4	4.4
China	..	..	0.1	0.3	0.3	0.3	..	..	..	..	..	..	..
Colombia	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.9	1.7	..	..
France	..	..	..	..	..	..	..	..	242.4	..	..	..	..
Germany	38.8	35.6	34.1	39.4	51.7	60.0	66.9	80.9	100.4	113.5	172.1	122.5	..
Malaysia	..	..	..	..	..	0.4	3.6	2.3	2.4	2.4	2.4	2.4	2.4
Portugal	..	..	..	..	..	..	0.1	1.9	2.2	3.6	5.0	..	..
Republic of Korea	..	..	..	..	..	..	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Switzerland	..	..	..	85.4	109.6	70.2	130.1	174.3	223.0	279.4	257.3	246.8	..
United Kingdom	..	..	16.6	..	14.1	..	..	..	..	..	..	..	..
United States	95.0	184.0	261.0	285.0	..	345.0	419.0	494.0	577.0	794.0	789.0	755.0	656.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for China are on an approval basis.

Table 15. FDI stock abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Bolivia	0.2	..	..	..	..	..	..	..	..	..	..	..	..
Brazil	51.2	53.3	71.8	..	..	874.1	955.3	1 011.4	1 092.0	..	..	..	..
Colombia	2.1	1.5	2.0	6.5	7.9	9.7	36.6	41.4	33.5	55.9	60.9	..	..
Germany	14.7	16.5	17.3	27.2	15.5	16.0	14.8	24.0	19.7	17.1	14.9	15.9	..
Lithuania	..	..	..	..	..	..	0.0	0.0	..	..	..	..	..
Paraguay	..	..	..	..	..	24.7	29.7	42.9	46.3	72.1	83.8	87.0	..
Peru	25.0	26.4	41.9	46.3	48.4	48.0	66.7	81.9	110.9	119.2	127.5	151.5	151.0
Portugal	..	..	..	..	..	1.4	11.4	6.0	6.6	21.6	20.7	..	..
United States	9.0	16.0	1.0	35.0	23.0	1.0	14.0	58.0	46.0	40.0	40.0	48.0	54.0
Venezuela	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	11	11	11	12	11	11	13	14	13	10	10	10
India	..	..	1	..	..	..	..	..	..	..	..	..
United States	4	6	8	8	8	8	8	3	3	3	3	..

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for India are on an approval basis.

Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	23	21	22	19	19	25	24	25	26	27	34	32
Italy	..	3	..	4	..	3	..	2	..	..	..	..
Republic of Korea	..	..	..	..	..	..	2	1	1	1	1	1
United States	24	23	23	20	35	37	40	44	46	47	46	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	134	66	124	116	129	209	129	167	120	100	..	88
United States	14	70	49	57	70	58	39	34	40	46	41	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	67	66	62	116	129	140	129	167	179	201	372	441
United States	260	226	214	269	..	521	673	1 087	1 349	1 634	1 724	..

Source : UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	..	1.0	..	..	..	1.0	1.0	1.0	..	..	..	1.0
Portugal	..	..	..	..	..	..	..	..	..	0.4	0.4	0.4
United States	..	..	..	..	..	0.1	0.1	..	0.1	0.1	0.1	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Portugal refer to majority-owned affiliates only.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	2	2.0	2.0	1.0	1.0	1.0	1.0	1.0	2.0	2.0	3.0	3.0
Italy	..	1.0	..	1.3	..	0.3	..	0.3	..	..	..	..
Switzerland	..	..	..	0.7	0.7	0.7	0.7	0.4	0.9	0.9	0.9	0.9
United States	3.7	3.4	3.3	2.6	4.4	4.4	4.5	5.7	4.9	6.8	6.7	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	124	60.3	64.0	60.5	123.2	139.6	132.9	173.0	113.7	106.5	92.1	89.5
Portugal	..	..	..	..	..	..	15.2	0.2	0.3	34.7	45.9	47.5
United States	19	..	..	124.0	134.0	153.0	107.0	..	82.0	84.0	71.0	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Portugal refer to majority-owned affiliates only.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	61.9	60.3	128.1	121.0	123.2	209.3	265.8	230.7	284.1	213.1	368.5	357.9
Italy	..	25.8	..	31.4	..	29.4	..	37.0	..	..	..	..
Portugal	..	..	..	..	..	..	..	..	..	..	..	3.3
United States	1 019.0	1 064	1 157	546	..	783	973	1 186	3 052	2 963	3 352	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Portugal refer to majority-owned affiliates only.

**Tables 38,48,53,58,63. Wages and salaries, value added, profits, exports and imports of foreign affiliates of Uruguayan TNCs in the United States, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	..	..	..	..	..	5	4	2	3	3	3
48	Value added	..	..	..	..	..	7	2	2	4	2	2
53	Profits before taxes	..	..	..	- 2	- 2	- 1	- 5	..	- 1	- 2	- 2
58	Exports	..	10	..	10	..	..	..	..	1	..	..
63	Imports	..	..	..	..	..	79	..	..	..	..	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 40,50,55. Wages and salaries, value added and profits of affiliates of United States TNCs in Uruguay, 1990-2000**

(Millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	41	43	51	49	77	91	92	127	105	123	131
50	Value added	..	..	..	..	299	344	354	336	380	..	270
55	Profits before taxes	19	14	25	35	..	47	61	..	76	..	47

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Data for value added and profits refer to majority-owned affiliates only.

**Table 86. Largest home-based TNCs, 2002**

(Millions of dollars and number)

<b>Company</b>	<b>Industry</b>	<b>Sales</b>	<b>Employees</b>
<b>A. Industrial</b>			
Conaprole	Food	262	1 800
Fanapel	Paper	56	450
Pepsi Cola Manufacturing Company Of Uruguay	Food	..	58
Atlantis	Food	..	35
Laboratorio Uruguay	Pharmaceuticals	..	20
<b>B. Tertiary</b>			
Jose Maria Duran	Trade	6	7
Montemar	Transport and storage	..	155
Artech Consultores	Other business services	..	140
Bonfidias Corp.	Other business services	..	1
Malconix Trust Corporation	Other business services	..	1
Sudam Paper	Other business services	..	1
Blue Limit	Other business services	..	..
Christensen Investments	Other business services	..	..
Dekent	Other business services	..	..
Jalua	Other business services	..	..
Tinale Corporation	Other business services	..	..
Westol Investment	Other business services	..	..
Colasa Compañía Latinoamericana	Other business services	..	..
General Re Compañía de Reaseguros	Other business services	..	..
Pinehurst Finance	Other business services	..	..
<b>C. Finance and Insurance</b>		<b>Assets</b>	<b>Employees</b>
Banco de La Republica Oriental del Uruguay	Finance	6 549 <sup>a</sup>	508 <sup>a</sup>
Urfina	Finance	..	1

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

<sup>a</sup> December 2001.



Table 87. Largest foreign affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Sim Portuguesa - Peças Para Motores	Portugal	Motor vehicles	0.7	34
Mpc Produtos Para Higienea	Brazil	Paper and packaging	..	550
Brahma	Argentina	Beverages	..	450
Mabesa do Brasila	Brazil	Paper and packaging	..	400
Alcatel Techint	Argentina	Electrical and electronic equipment	..	400
Establecimientos Metalurgicos Edival	Argentina	Metals	..	350
Serenity	Argentina	Paper and packaging	..	240
Compañía Cervecera Brahma Paraguay	Paraguay	Beverages	..	187
Malteria Pampa	Argentina	Beverages	..	160
Bom Brasil Leo de Mamona	Brazil	Chemicals	..	150
Sabo Argentina	Argentina	Motor vehicles	..	92
Mirab	Argentina	Food	..	61
Editorial Medica Panamericana	Argentina	Printing and publishing	..	60
Brave Energia	Argentina	Chemicals	..	53
Famofel Fabrica Modelo de Felpas	Argentina	Textiles	..	40
<b>B. Tertiary</b>				
Petrolera del Conosur	Argentina	Trade	129.8	251
J.P. Construções e Montagens	Brazil	Construction	28.0	100
Ricoh Argentina	Argentina	Trade	20.3	57
Sar Sul Americana Refrigeraçaoa	Brazil	Trade	18.3	75
Sanitra Argentina	Argentina	Electricity, gas and water	7.7	160
Mandataria General	Argentina	Insurance	7.1	35
W.M.L. Comercial Importadora e Distribuidora	Brazil	Trade	4.7	50
Districomp	Argentina	Trade	3.9	14
Toko Argentina	Argentina	Trade	3.5	6
Mathiesen do Brasila	Brazil	Trade	3.2	15
Genexus	United States	Trade	3.2	18
Overlap Consultores en Marketing y Capacitacion	Argentina	Other business services	1.7	12
Hotel Astor	Argentina	Hotels	0.4	10
Material Ediciones y Programas con Servicios Auxiliares	Spain	Other business services	..	..
Vale Fertil Industrias Alimenticias	Brazil	Trade	..	90
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Banco de la Republica Oriental del Uruguay.	Brazil	Finance	..	15

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Montevideo Refrescos SA	United States	Beverages	86	450
Norte A	Brazil	Beverages	74	260
Teyma Uruguay SA	Spain	Construction	33	1 300
Compa la Salus SA	France	Beverages	28	385
Saceem	France	Construction	28	814
Nestle Del Uruguay SA	Switzerland	Food	19	90
Aluruguay		Metals	14	120
Techint Compañía Técnica Internacional	Bahamas	Construction	13	10
Enicor SA	Argentina	Food	6	..
Granja Moro SA	Argentina	Agriculture	..	570
Parmalat Uruguay SA	Italy	Food	..	400
Fleischmann Nabisco Uruguay SA	United States	Food	..	370
Compañía de Instalaciones Telefonicas y Electricas	Italy	Construction	..	350
Establecimientos Colonia SA	Argentina	Food	..	350
Roemmers SA	Argentina	Pharmaceuticals	..	240
<b>B. Tertiary</b>				
Bayer SA	Germany	Trade	17	70
Novartis Uruguay SA	Switzerland	Trade	15	50
Coasin Uruguay SA	Argentina	Trade	10	110
L'oreal Uruguay SA	France	Trade	9	100
Air Liquide Uruguay SA	France	Trade	9	52
Zona Franca de Montevideo SA	Bahamas	Trade	8	18
Montevideo Teleport International (Mti) SA	Bahamas	Other business services	7	84
Sonda Uruguay SA	Chile	Trade	7	79
Bilpa SA	Argentina	Trade	3	21
Aquitel	Argentina	Telecommunications	3	28
Wurth Del Uruguay SA	Germany	Other business services	1	25
Hamling SA	Bahamas	Other business services	1	39
Hipermercado Geant	France	Trade	..	600
Wackenhut Uruguay SA	Denmark	Other business services	..	550
Colgate Palmolive Inc. SA	United States	Trade	..	197
<b>C. Finance and Insurance</b>			<b>Assets</b>	<b>Employees</b>
Banco Bilbao Vizcaya Argentaria Uruguay SA	Spain	Finance	1 096 <sup>a</sup>	229 <sup>a</sup>
Banco Santander SA	Spain	Finance	820 <sup>b</sup>	..
Discount Bank	Israel	Finance	339 <sup>a</sup>	170 <sup>a</sup>
Banco La Caja Obrera SA	Argentina	Finance	..	470
Banco de Montevideo	Argentina	Finance	..	275
Banco de Galicia y Buenos Aires (Uruguay)	Argentina	Finance	..	50
Banco Surinvest SA	Cayman Islands	Finance	..	45
Axa Seguros Uruguay SA	France	Insurance	..	32
Banca Nazionale Del Lavoro SA	Italy	Finance	..	20
Credit Lyonnais Uruguay SA	France	Finance	..	20
Soluzion SA	Spain	Finance	..	12
HSBC Banco Roberts (Uruguay)	United Kingdom	Finance	..	4
Filaxis International SA	Switzerland	Finance	..	1
Diners Club Uruguay SA	United States	Finance	..	..
Iberica Consultores SA	Spain	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); and information from ECLAC.

a December 2001. b December 2000.

---

## C. Legal framework for FDI

---

### I. National framework

Law No. 13497 on Industrial Property 1966

*Source: Diario Oficial, (Official Gazette) 30 September 1966*

Decree Law 14179 on Foreign Investment 1974

*Source: Ibid., 5 April 1974, p. 204*

*Amendment: Law No. 14371 on Repatriation of Capital 1975*

*Source: Ibid., 22 May 1975*

Decree 808 governing Foreign Investment 1974

*Source: Ibid., 22 October 1974*

Decree 14178 on Industrial Promotion 1974

*Source: Ibid., 18 April 1974*

Law No. 14178 of 28 March 1974, (effective 18 April 1974)

*Source: Uruguay Promotes Entry of Capital (Presidency of the Republic, Montevideo, 1975).*

Law No. 15921 on Free Zones 1987, (effective 7 January 1988)

*Sources: Diario Oficial (Official Gazette) of 7 January 1988, and 26 January 1988 (reprint)*

Decree No. 920/988 regulating Law No. 15921 on Free Zones 1988

*Source: Ibid., 20 April 1989*

Decree No. 454 Law on Duty Free Zones 1988

*Source: Ibid., 14 July 1988*

*Amendment: Decree 9201,88 of 30 December 1988*

*Source: Ibid., 20 April 1989*

Decree of 30 December 1991

Law No. 16211 of October 1991

Law No. 16201 of 13 August 1991 on the Promotion, Development and Technical Upgrading the Micro, Small and Intermediate Enterprises.

*Source: Diario Oficial, (Official Gazette) 21 October 1991*

Regulated by: Decree 54 of 7 February 1992

*Source: Ibid., 6 February 1992*

Decree No. 105/991 on International Accounting Standards 1991

*Source: Ibid., 15 March 1991*

Decree No. 290 on Permanent Admission of Foreigners for Immigration in Uruguay with Capital Investment 1990

*Source: Ibid., 19 July 1990*

Decree No. 614 on Intermediation in Financing 1992

*Source: Laws of Uruguay on Matters Affecting Business (The General Secretariat, Organization of American States, 1971, 5th edition), 28 December 1992*

Decree No. 128 on Income Tax from Industry and Commerce 1987

Source: *Ibid.*, 12 May 1987

Decree No. 840 on the Commerce and Industry's Income Tax 1988

Source: *Ibid.*, 22 December 1988

Law 16107 on the Tax on Capital Gains Transfers 1990

Source: *Ibid.*, 3 April 1990

Law 16497 on Foreign Enterprises 1994

Source: The National Law Center for Inter-American Free Trade, <http://www.natlaw.com/uruguay>, 4 March 2004

Copyright Law 9739 of 17 December 1937

Source: *Registro Nacional de Leyes y Decretos* (December 1937), p. 873

Amendment: Law No. 15913 of 27 November 1987

Source: *Ibid.*, 31 December 1987

Decree of 21 April 1938 on Copyright Regulations

Source: *Laws of Uruguay on Matters Affecting Business*, op. tit.

Law 10089 on Patents 1941

Source: *Registro Nacional de Leyes y Decretos*, (December 1941), p. 1192

Law 17164 on Patents 1999

<http://www.buyusa.gov/uruguay/en/43.html>, 4 March 2004

Trademark Law 9956 of 4 October 1940

Source: *Diario Oficial*, (Official Gazette) October 1940

Amendment: Law No. 16076 of 11 October 1989

Source: *Ibid.*, 13 November 1989

Utility Model Law 14549 of 29 July 1976

Source: *Ibid.*, 4 August 1976

Law No. 15242 on Mining 1982

Source: *Ibid.*, 16 February 1982

Amendment: Law 15516 of 30 December 1983

Source: *Ibid.*, 18 January 1984

Decree No. 252 prohibiting the Entrance of Dangerous Wastes 1989

Source: *Laws of Uruguay on Matters Affecting Business*, op. cit.

Decree 499 Hazardous Wastes and Their Elimination 1992

Source: <http://www.natlaw.com/uruguay>, 4 March 2004

## **II. International framework**

### **1. Uruguay is a party to the following multilateral and regional instruments:**

Paris Convention for the Protection of Industrial Property 1995

Source: <http://www.wipo.org/treaties/general/parties.html>, 24 Feb 2004

Convention establishing the Multilateral Investment Guarantee Agency (MIGA) of 11 October 1985 signed on 5 June 1991

*Source:* Depository of the original convention: World Bank; *International Legal Materials*, vol. XXIV (November 1985), p. 1505

New York Convention on the Recognition and Enforcement of Foreign Arbitral Award of 10 June 1958, signed on 7 July 1988

*Source:* Depository of the original convention: United Nations; United Nations, *Treaty Series*, vol. 330, p. 3

Convention on the Settlement of Investment Disputes Between States and Nationals of Other States 1965, signed 28 May 1992 (effective 8 Sept 2000)

*Source:* <http://www.worldbank.org/icsid/constate/c-states-en.htm>, 24 Feb 2004

Law 170 ratifying Agreement on Trade-Related Aspects of Intellectual Property Rights 1994, (effective 1 January, 1995)

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

Southern Cone Common Market - Mercosur Trade Agreement 1991

ALADI, Latin American Integration Association established by the Treaty of Montevideo 1980, (effective March 1981)

## **2. Bilateral treaties**

Bilateral investment treaties for the promotion and the protection of foreign investment with Armenia 2002, Australia 2001, Belgium / Luxembourg 1991, Canada 1991, Canada 1997, Chile 1995, China 1993, Czech Republic 1996, Ecuador 1985, El Salvador 2000, Finland 2002, France 1993, Germany 1987, Hungary 1989, Israel 1998, Italy 1990, Malaysia 1995, Netherlands 1988, Panama 1998, Paraguay 1999, Poland 1991, Portugal 1997, Romania 1990, Spain 1992, Sweden 1997, Switzerland 1988, United Kingdom 1991, Venezuela 1997

*Source:* UNCTAD database on BITs and DTTs

Bilateral treaties for the avoidance of double taxation with Switzerland 1965 Air Transport, Germany 1987 Income and Capital, Hungary 1988 Income and Capital, Poland 1991 Income and Capital, Panama 1999 Transport

*Source:* UNCTAD database on BITs and DTTs

---

**D. Sources of information**

---

**Official**

---

1. Banco Central del Uruguay: <http://www.bcu.gub.uy/>.

**Secondary**

---

1. Anonymous, "Uruguay: institutional investor focus", *Institutional Investor*, vol. 32, September 1998, pp. 1-11.
2. Anonymous, "Growing markets lure companies to Mercosur region", *Country Monitor*, June 8, 1994, Vol. 2, Iss. 22, pp. 1-17.
3. Bamrud, Joachim, "Mercosur: uncertain future", *World Trade*, April 1999, Vol. 12, Iss. 4, pp. 26-42.
4. Domingo, Rosario, and Vera Tabare, "La inversión directa en Uruguay en los años 1990: estrategias empresariales", *Universidad de la Republica, Facultad de Ciencias Sociales, Departamento de Economia*, vol. 2, September 1997, pp. 1-47.
5. Kokko, Ari, Ruben Tansani and Mario C. Zejan, "Local technological capability and productivity spillovers from FDI in the Uruguayan manufacturing sector", *Journal of Development Studies*, vol. 32, April 1996, pp. 602-611.
6. Luxner, Larry, "Uruguay is capitalizing on new prosperity and investor interest", *Development Business*, vol. 21, June 16, 1998, pp. 1-2.
7. Rubb, Drew, "A hot market's hottest trading bloc", *World Trade*, June 1998, Vol. 11, Iss. 6, pp. 34-61.
8. Szterenfeld, Anna, "Mercosur's promise", *Journal of Commerce*, August 24, 1998. p. 5A.

## Venezuela

### A. Definitions and sources of data

---

As a member state of the Commission of the Cartagena Agreement and in accordance with Decision 291 (Common Regime for the Treatment of Foreign Capital and of Trademarks, Patents, Licenses and Royalties), Venezuela defines foreign direct investment (FDI) as inputs of capital into a domestic enterprise owned by a foreign individual or corporate body with legal domicile outside the national boundaries. Such inputs of capital can be in the form of: a) freely convertible currency; b) physical or tangible goods (industrial plants, new and reconditioned machinery and equipment, spare parts, raw materials and intermediate products); c) the capitalization of external loans or intra-company debt granted by parent companies to their subsidiaries, associates or affiliates; d) national currency inputs drawn from resources authorized for remittance abroad (accrued royalties, retained dividends, etc); and e) the capitalization of reinvested earnings and other equity capital reserves. Reinvested earnings are defined as all or part of undistributed earnings and other patrimonial resources arising from FDI. In addition, the share capital of public international financial institutions, defined as neutral capital, is considered FDI regardless of its legal status, provided that the institutions are not from a member State of the Cartagena Agreement or a development cooperation institution of a foreign government.

In addition, Venezuelan legislation includes domestic investments by foreign individuals or investments that result from external debt conversion as part of FDI. Investments in the form of intangible technological contributions, such as trademarks, industrial models, technical assistance and technological know-how (patented or unpatented), that is embodied in physical goods, technical documents or instructions are also considered FDI. Thus, the registration of FDI includes cash or foreign exchange, reinvestment of profits, capitalizations of credits and public external debt conversion into investment.

The Balance of Payments Division of the Central Bank is responsible for the compilation of the statistics on FDI following the recommendations of the balance of payments manual by IMF. Data reported by the Central Bank are disaggregated by country and by sector only for banks, other financial institutions and oil. The information is obtained through administrative registers, surveys and financial statements of companies. The current series start in 1994 and comparable data for prior periods are not available. Data on stocks are not currently available. IMF reports FDI inflows in its balance of payments statistics.

## B. Statistics on FDI and the operations of TNCs

### Table 1. Summary of FDI

(Millions of dollars)

Variable	Inward	Outward
1. FDI flows, 2000-2003 (annual average)	2 924	722
2. FDI flows as a percentage of GFCF, 1998-2001 (annual average)	22.5	3.6
3. FDI stock, 2003	34 241	7 950
4. FDI stock as a percentage of GDP, 2003	42.7	9.9

Sources : Based on tables 3b and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

### Table 3a. FDI flows, by type of investment, 1994-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1994	445	173	195	813	382	283	- 307	358
1995	320	126	539	985	58	251	- 218	91
1996	901	195	1 087	2 183	86	145	276	507
1997	1 804	568	3 164	5 536	375	273	- 148	500
1998	2 394	609	1 492	4 495	78	307	- 152	233
1999	1 025	347	1 918	3 290	47	266	188	501
2000	2 823	340	1 302	4 465	114	- 131	124	107
2001	1 000	356	2 092	3 448	216	72	- 140	148
2002	399	552	417	1 368	253	163	477	893

Source : Banco Central de Venezuela.



Table 3b. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	80.2	..	..	..	..
1981	..	..	..	163.4	..	..	..	..
1982	..	..	..	253.6	..	..	..	4.0
1983	..	..	..	203.1	..	..	..	1.3
1984	..	..	..	- 775.5	..	..	..	21.0
1985	..	..	..	99.0	..	..	..	11.0
1986	..	..	..	- 229.4	..	..	..	460.0
1987	..	..	..	477.7	..	..	..	37.0
1988	..	..	..	720.2	..	..	..	68.0
1989	..	..	..	570.4	..	..	..	179.0
1990	..	..	..	451.0	..	..	..	375.0
1991	..	..	..	1 916.0	..	..	..	188.0
1992	..	..	..	629.0	..	..	..	156.0
1993	..	..	..	372.0	..	..	..	886.0
1994	..	..	..	813.0	..	..	..	358.0
1995	..	..	..	985.0	..	..	..	91.0
1996	..	..	..	2 183.0	..	..	..	507.0
1997	..	..	..	6 202.0	..	..	..	557.0
1998	..	..	..	4 985.0	..	..	..	1 043.0
1999	..	..	..	2 890.0	..	..	..	872.0
2000	..	..	..	4 701.0	..	..	..	521.0
2001	..	..	..	3 683.0	..	..	..	204.0
2002	..	..	..	779.0	..	..	..	1 020.0
2003	..	..	..	2 531.0	..	..	..	1 143.0

Sources: UNCTAD, FDI/TNC database. FDI inflows are based on information from Banco Central de Venezuela for 1980-2002 and UNCTAD estimates for 2003. For FDI outflows, data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004 for 1983-89; Banco Central de Venezuela for 1990-2002 and UNCTAD estimates for 2003.

Table 3c. FDI flows, by type of investment, 1970-2002

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Other	Total	Equity	Reinvested earnings	Other	Total
1970	- 23	..	..	- 23	..	..	..	..
1971	211	..	..	211	..	..	..	..
1972	- 376	..	..	- 376	..	..	..	..
1973	- 84	..	..	- 84	..	..	..	..
1974	- 430	..	..	- 430	..	..	..	..
1975	418	..	..	418	..	..	..	..
1976	- 889	..	..	- 889	..	..	..	..
1977	- 3	..	..	- 3	..	..	..	..
1978	67	..	..	67	..	..	..	..
1979	88	..	..	88	..	..	..	..
1980	55	..	..	55	..	..	..	..
1981	184	..	..	184	..	..	..	..
1982	257	..	..	257	4	..	..	4
1983	86	..	..	86	..	..	..	..
1984	18	..	..	18	21	..	..	21
1985	68	..	..	68	10	1	..	11
1986	16	..	..	16	455	5	..	460
1987	21	..	..	21	34	3	..	37
1988	89	..	..	89	..	68	..	68
1989	213	..	..	213	45	134	..	179
1990	451	..	..	451	153	222	..	375
1991	1 916	..	..	1 916	41	147	..	188
1992	629	..	..	629	72	84	..	156
1993	372	..	..	372	616	270	..	886
1994	445	173	195	813	382	283	- 307	358
1995	320	126	539	985	58	251	- 218	91
1996	901	195	1 087	2 183	86	145	276	507
1997	1 612	885	3 705	6 202	486	224	- 153	557
1998	1 904	1 166	1 915	4 985	860	375	- 192	1 043
1999	940	277	1 673	2 890	384	334	154	872
2000	2 615	354	1 732	4 701	416	- 32	137	521
2001	1 115	800	1 768	3 683	198	145	- 139	204
2002	503	778	- 591	690	296	248	477	1 021

Source: Inward and outward flow data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	1 603.9	..	..	..	23.0
1981	..	..	..	1 767.3	..	..	..	29.0
1982	..	..	..	2 020.9	..	..	..	66.0
1983	..	..	..	2 224.0	..	..	..	133.0
1984	..	..	..	1 448.5	..	..	..	154.0
1985	..	..	..	1 547.5	..	..	..	165.0
1986	..	..	..	1 318.1	..	..	..	625.0
1987	..	..	..	1 795.8	..	..	..	662.0
1988	..	..	..	2 516.0	..	..	..	730.0
1989	..	..	..	3 086.5	..	..	..	866.0
1990	..	..	..	2 260.0	..	..	..	2 239.0
1991	..	..	..	4 176.0	..	..	..	2 427.0
1992	..	..	..	4 805.0	..	..	..	2 583.0
1993	..	..	..	5 177.0	..	..	..	3 469.0
1994	..	..	..	5 990.0	..	..	..	3 827.0
1995	..	..	..	6 975.0	..	..	..	3 918.0
1996	..	..	..	9 158.0	..	..	..	4 425.0
1997	..	..	..	14 694.0	..	..	..	4 925.0
1998	..	..	..	19 189.0	..	..	..	5 158.0
1999	..	..	..	22 479.0	..	..	..	5 659.0
2000	..	..	..	26 944.0	..	..	..	5 766.0
2001	..	..	..	30 392.0	..	..	..	5 914.0
2002	..	..	..	31 710.0	..	..	..	6 807.0
2003	..	..	..	34 241.0	..	..	..	7 950.0

Sources: UNCTAD, FDI/TNC database. FDI instock are based on information from Banco Central de Venezuela for 1980-2002 and UNCTAD estimates for 2003. For FDI outstock, data were retrieved from the balance-of-payments tape of the International Monetary Fund in January 2004 for 1982, 1984-89; Banco Central de Venezuela for 1990-2002 and UNCTAD estimates for 1980, 1981, 1983 and 2003.

Table 5. FDI flows in the host economy, by industry, 1990-2002

(Millions of dollars)

Sector/industry	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	778.2	231.2	1 937.4	417.6	813.0	985.0	2 183.0	5 536.0	4 495.0	3 290.0	4 464.0	3 448.0	1 368.0
<b>Primary</b>	106.9	- 3.5	14.8	56.5	195.0	539.0	1 087.0	3 164.0	1 731.0	2 045.0	1 354.0	2 204.0	541.0
Agriculture, hunting, forestry and fishing	106.9	- 3.2	4.8	4.1	-	-	-	-	-	-	-	-	-
Mining, quarrying and petroleum	- 0.1	- 0.3	10.0	52.4	195.0	539.0	1 087.0	3 164.0	1 731.0	2 045.0	1 354.0	2 204.0	541.0
Mining and quarrying	- 0.1	- 0.3	-	-	-	-	-	-	-	-	-	-	-
Petroleum	-	-	-	-	195.0	539.0	1 087.0	3 164.0	1 731.0	2 045.0	1 354.0	2 204.0	541.0
<b>Secondary</b>	486.0	222.8	397.6	275.7	..	..	..	..	..	..	..	..	..
Food, beverages and tobacco	34.8	5.8	..	..	..	..	..	..	..	..	..	..	..
Textiles, clothing and leather	8.2	2.9	..	..	..	..	..	..	..	..	..	..	..
Wood and wood products	52.3	16.1	..	..	..	..	..	..	..	..	..	..	..
Paper and paper products	52.3	16.1	..	..	..	..	..	..	..	..	..	..	..
Chemicals and chemical products	125.6	42.6	..	..	..	..	..	..	..	..	..	..	..
Non-metallic mineral products	52.2	26.9	..	..	..	..	..	..	..	..	..	..	..
Metal and metal products	43.1	40.0	..	..	..	..	..	..	..	..	..	..	..
Machinery and equipment	168.9	88.4	..	..	..	..	..	..	..	..	..	..	..
Other manufacturing	1.0	-	..	..	..	..	..	..	..	..	..	..	..
<b>Tertiary</b>	186.8	10.9	1 525.1	85.4	..	..	94.0	1 293.0	501.0	112.0	602.0	118.0	377.0
Electricity, gas and water	-	-	0.0	0.7	..	..	..	..	..	..	..	..	..
Construction	- 19.9	4.1	3.0	4.3	..	..	..	..	..	..	..	..	..
Trade	118.5	- 3.9	47.3	23.7	..	..	..	..	..	..	..	..	..
Transport, storage and communications	3.8	0.4	22.4	20.1	..	..	..	..	..	..	..	..	..
Transport and storage	3.8	0.4	-	-	..	..	..	..	..	..	..	..	..
Finance	18.0	6.4	1 448.0	36.5	..	..	94.0	1 293.0	501.0	112.0	602.0	118.0	377.0
Financial intermediation	-	-	-	-	..	..	94.0	1 293.0	501.0	112.0	602.0	118.0	377.0
Monetary intermediation	-	-	-	-	..	..	46.0	1 281.0	422.0	86.0	509.0	118.0	377.0
Business activities	64.9	5.1	-	-	..	..	..	..	..	..	..	..	..
Real estate	64.9	5.1	-	-	..	..	..	..	..	..	..	..	..
Health and social services	-	-	4.4	0.1	..	..	..	..	..	..	..	..	..
Other services	1.6	- 1.3	-	-	..	..	..	..	..	..	..	..	..
<b>Unspecified</b>	- 1.5	1.0	-	-	618.0	446.0	1 002.0	1 079.0	2 263.0	1 133.0	2 508.0	1 126.0	450.0

Sources: Banco Central de Venezuela; Superintendencia of Foreign Investment (SIE); and ECLAC, Directorio sobre Inversión Extranjera en América Latina y el Caribe 1993 : Marco Legal e Información Estadística.

Notes: In 1992 and 1993, data refer to investments registered with the SIE. Trade includes tourism, finance includes real estate and health and social services include recreation.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Region/economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total world</b>	778.2	231.2	1 937.4	417.6	813.0	985.0	2 183.0	5 536.0	4 495.0	3 290.0	4 464.0	3 448.0	1 368.0
<b>Developed countries</b>	620.9	128.3	1 819.4	292.2	166.0	459.0	1 028.0	3 324.0	1 691.0	1 762.0	1 815.0	2 089.0	895.0
Western Europe	163.8	78.8	562.0	199.2	61.0	135.0	299.0	1 983.0	739.0	650.0	876.0	717.0	414.0
European Union	176.9	73.6	543.1	186.5	61.0	135.0	299.0	1 983.0	739.0	650.0	876.0	717.0	414.0
Austria	3.8	2.0	8.7	-	-	-	-	-	-	-	-	-	-
Belgium / Luxembourg	- 3.2	5.0	3.2	0.2	-	-	-	-	-	-	-	-	-
Denmark	- 5.9	-	5.7	-	-	-	-	-	-	-	-	-	-
Finland	-	-	0.2	-	-	-	-	-	-	-	-	-	-
France	82.6	3.3	41.8	6.5	18.0	44.0	67.0	262.0	136.0	174.0	260.0	383.0	143.0
Germany	14.8	- 8.2	10.1	3.9	-	-	31.0	63.0	77.0	105.0	91.0	146.0	43.0
Italy	23.5	2.2	1.0	62.7	-	-	-	-	25.0	5.0	5.0	5.0	1.0
Netherlands	7.7	35.9	382.4	96.5	18.0	37.0	59.0	82.0	25.0	36.0	12.0	15.0	148.0
Portugal	- 0.0	-	-	-	-	-	-	-	-	-	-	-	-
Spain	8.7	3.1	2.5	14.8	-	-	58.0	1 016.0	305.0	123.0	487.0	113.0	116.0
Sweden	41.8	- 7.4	0.7	1.0	-	-	-	-	-	-	-	-	-
United Kingdom	3.2	37.8	86.8	0.8	25.0	54.0	84.0	560.0	171.0	207.0	21.0	55.0	- 37.0
Other Western Europe	- 13.1	5.2	18.9	12.7	-	-	-	-	-	-	-	-	-
Liechtenstein	4.1	0.7	0.5	0.5	-	-	-	-	-	-	-	-	-
Malta	-	-	-	-	-	-	-	-	-	-	-	-	-
Norway	0.1	-	0.1	0.1	-	-	-	-	-	-	-	-	-
Switzerland	- 17.4	4.5	18.4	12.1	-	-	-	-	-	-	-	-	-
North America	412.0	11.8	1 220.6	50.3	72.0	249.0	610.0	1 197.0	874.0	1 024.0	931.0	1 347.0	499.0
Canada	6.7	12.7	2.2	2.9	8.0	27.0	43.0	81.0	64.0	49.0	7.0	15.0	- 8.0
United States	405.3	- 0.9	1 218.4	47.4	64.0	222.0	567.0	1 116.0	810.0	975.0	924.0	1 332.0	507.0
Other developed countries	45.1	37.7	36.7	42.7	33.0	75.0	119.0	144.0	78.0	88.0	8.0	25.0	- 18.0
Israel	-	0.1	-	0.3	-	-	-	-	-	-	-	-	-
Japan	45.1	37.6	36.7	42.3	33.0	75.0	119.0	144.0	78.0	88.0	8.0	25.0	- 18.0
<b>Developing economies</b>	166.8	95.5	118.1	121.7	29.0	80.0	153.0	1 035.0	494.0	365.0	69.0	123.0	- 22.0
Africa	-	1.1	-	0.3	-	-	-	-	-	-	-	-	-
Other Africa	-	1.1	-	0.1	-	-	-	-	-	-	-	-	-
Liberia	-	1.1	-	-	-	-	-	-	-	-	-	-	-
South Africa	-	-	-	0.1	-	-	-	-	-	-	-	-	-
Latin America and the Caribbean	166.7	94.4	117.8	121.4	29.0	80.0	153.0	667.0	406.0	258.0	60.0	95.0	- 1.0
South America	0.4	0.3	0.9	7.1	29.0	80.0	153.0	617.0	340.0	262.0	- 10.0	71.0	- 37.0
Argentina	0.4	0.2	0.1	1.1	25.0	70.0	136.0	303.0	228.0	213.0	25.0	64.0	- 37.0
Brazil	-	0.1	0.4	0.8	-	-	-	2.0	-	-	- 1.0	- 1.0	-
Chile	-	-	-	-	4.0	10.0	17.0	208.0	4.0	34.0	- 15.0	3.0	- 3.0
Colombia	-	0.1	0.4	5.1	-	-	-	109.0	40.0	9.0	- 20.0	2.0	6.0
Ecuador	-	-	-	-	-	-	-	- 5.0	68.0	6.0	1.0	3.0	- 3.0
Peru	-	-	-	0.1	-	-	-	-	-	-	-	-	-
Uruguay	0.1	-	-	-	-	-	-	-	-	-	-	-	-
Venezuela	- 0.1	-	-	-	-	-	-	-	-	-	-	-	-
Other Latin America and Caribbean	166.3	94.1	116.9	114.3	-	-	-	50.0	66.0	- 4.0	70.0	24.0	36.0
Aruba	-	-	-	1.8	-	-	-	-	-	-	-	-	-
Bahamas	-	-	0.7	0.3	-	-	-	7.0	34.0	- 25.0	50.0	- 5.0	7.0
Bermuda	5.0	5.1	1.5	21.0	-	-	-	-	-	4.0	- 13.0	-	-
British Virgin Islands	-	-	4.7	13.7	-	-	-	-	1.0	-	-	-	-
Cayman Islands	90.8	45.5	13.4	36.2	-	-	-	-	-	-	-	-	-
Costa Rica	-	-	-	-	-	-	-	-	1.0	-	-	-	-
Mexico	- 0.3	0.4	0.2	-	-	-	-	-	-	3.0	- 5.0	-	-
Netherlands Antilles	-	-	-	6.1	-	-	-	5.0	25.0	6.0	- 3.0	-	-
Panama	24.3	6.7	68.4	34.7	-	-	-	38.0	5.0	8.0	41.0	29.0	29.0
Asia	-	-	0.3	-	-	-	-	368.0	88.0	107.0	9.0	28.0	- 21.0
West Asia	-	-	0.1	-	-	-	-	-	-	-	-	-	-
Lebanon	-	-	0.1	-	-	-	-	-	-	-	-	-	-
South, East and South-East Asia	-	-	0.2	-	-	-	-	-	-	-	-	-	-
China	-	-	0.2	-	-	-	-	-	-	-	-	-	-
Unspecified Asia	-	-	-	-	-	-	-	368.0	88.0	107.0	9.0	28.0	- 21.0
<b>Central and Eastern Europe</b>	-	-	-	-	-	-	-	-	-	-	-	-	-
Poland	0.1	-	-	-	-	-	-	-	-	-	-	-	-
<b>Unspecified</b>	- 9.5	7.3	..	3.6	618.0	446.0	1 002.0	1 177.0	2 310.0	1 163.0	2 580.0	1 236.0	495.0

Sources: Banco Central de Venezuela; Superintendencia of Foreign Investment (SIEX); and ECLAC, Directorio sobre Inversión Extranjera en América Latina y el Caribe 1993; Marco Legal e Información Estadística.

Notes: In 1992 and 1993, data refer to investments registered with the SIEX. Unspecified Western Europe refers to Scotland. Unspecified other Latin America and the Caribbean refer to Bonaire and Curaçao.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Austria	-	-	-	-	-	-	0.3	- 0.2	1.1	-	-	-	- 2.8
Belgium/Luxembourg	0.1	1.7	7.5	0.1	- 0.0	0.8	0.1	-	0.6	-	- 9.2	7.2	..
Brazil	-	0.2	6.8	0.8	- 1.8	-	-	-	-	-	-	33.0	..
Chile	0.3	0.2	1.1	5.5	4.7	12.5	18.6	10.5	1.2	7.6	- 9.9	1.5	..
Colombia	1.2	0.3	31.7	65.8	-	-	-	-	-	-	-	-	..
Costa Rica	-	-	- 1.7	23.5	-	-	2.1	- 0.2	3.3	1.0	0.5	1.5	1.9
Ecuador	0.4	0.4	0.1	1.3	1.2	4.2	3.1	0.5	0.1	0.3	-	0.1	2.0
El Salvador	-	-	-	-	-	-	-	-	296.9	-	12.6	-	..
France	0.7	0.4	1.1	2.1	- 0.7	- 0.4	0.4	22.3	-	12.8	9.2	5.4	18.8
Germany	-	-	-	0.6	-	-	1.3	- 0.6	16.6	- 6.4	- 6.4	- 14.3	- 10.4
Japan	77.0	102.0	26.0	20.0	6.0	-	-	-	-	-	-	-	..
Kazakhstan	-	-	-	-	-	-	0.8	0.2	-	-	-	-	..
Peru	1.4	-	1.9	2.5	- 2.2	- 0.2	0.5	1.2	0.4	- 0.2	-	-	..
Portugal	-	-	-	-	0.5	-	-	0.5	1.9	0.6	0.2	0.5	..
Spain	-	-	43.4	36.6	16.1	28.0	21.0	3.4	8.9	18.1	24.9	34.9	..
Sweden	-	-	-	-	-	-	-	-	-	-	13.4	1.4	0.7
United States	13.0	11.0	- 110.0	- 810.0	135.0	111.0	146.0	- 267.0	- 77.0	416.0	647.0	- 334.0	488.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the investments made by Venezuela into the economies listed above. Data for Japan are on an approval basis.

Table 11. FDI stock in the host economy, by industry, 1990-2002

(Millions of dollars)

Sector/industry	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
<b>Total</b>	3 864.7	4 095.8	6 033.2	6 450.8	7 263.8	8 248.8	10 431.8	15 967.8	20 462.8	23 752.8	28 216.8	31 664.8	33 032.8
<b>Primary</b>	192.1	188.6	203.4	259.9	454.9	993.9	2 080.9	5 244.9	6 975.9	9 020.9	10 374.9	12 578.9	13 119.9
Agriculture, hunting, forestry and fishing	188.5	185.3	190.1	194.2	194.2	194.2	194.2	194.2	194.2	194.2	194.2	194.2	194.2
Mining, quarrying and petroleum	3.6	3.3	13.3	65.7	260.7	799.7	1 886.7	5 050.7	6 781.7	8 826.7	10 180.7	12 384.7	12 925.7
Mining and quarrying	3.6	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3	3.3
Petroleum	..	..	..	..	195.0	734.0	1 821.0	4 985.0	6 716.0	8 761.0	10 115.0	12 319.0	12 860.0
<b>Secondary</b>	3 014.8	3 237.6	3 635.2	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9	3 910.9
Food, beverages and tobacco	556.0	561.9	561.9	561.9	561.9	561.9	561.9	561.9	561.9	561.9	561.9	561.9	561.9
Textiles, clothing and leather	39.9	42.8	42.8	42.8	42.8	42.8	42.8	42.8	42.8	42.8	42.8	42.8	42.8
Wood and wood products	142.2	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3
Paper and paper products	142.2	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3	158.3
Chemicals and chemical products	704.3	747.0	747.0	747.0	747.0	747.0	747.0	747.0	747.0	747.0	747.0	747.0	747.0
Non-metallic mineral products	183.9	210.8	210.8	210.8	210.8	210.8	210.8	210.8	210.8	210.8	210.8	210.8	210.8
Metal and metal products	273.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5	313.5
Machinery and equipment	1 107.7	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0	1 196.0
Other manufacturing	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3	7.3
<b>Tertiary</b>	630.2	641.1	2 166.2	2 251.6	2 251.6	2 251.6	2 345.6	3 638.6	4 139.6	4 251.6	4 853.6	4 971.6	5 348.6
Electricity, gas and water	-	-	0.0	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
Construction	62.4	66.5	69.5	73.8	73.8	73.8	73.8	73.8	73.8	73.8	73.8	73.8	73.8
Trade	260.5	256.6	303.8	327.5	327.5	327.5	327.5	327.5	327.5	327.5	327.5	327.5	327.5
Transport, storage and communications	14.0	14.4	36.8	56.9	56.9	56.9	56.9	56.9	56.9	56.9	56.9	56.9	56.9
Transport and storage	14.0	14.4	14.4	14.4	14.4	14.4	14.4	14.4	14.4	14.4	14.4	14.4	14.4
Finance	115.1	121.5	1 569.5	1 606.0	1 606.0	1 606.0	1 700.0	2 993.0	3 494.0	3 606.0	4 208.0	4 326.0	4 703.0
Financial intermediation	..	..	..	..	..	..	94.0	1 387.0	1 888.0	2 000.0	2 602.0	2 720.0	3 097.0
Monetary intermediation	..	..	..	..	..	..	46.0	1 327.0	1 749.0	1 835.0	2 344.0	2 462.0	2 839.0
Business activities	161.7	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8
Real estate	161.7	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8	166.8
Health and social services	-	-	4.4	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5	4.5
Other services	16.5	15.3	15.3	15.3	15.3	15.3	15.3	15.3	15.3	15.3	15.3	15.3	15.3
<b>Unspecified</b>	27.5	28.5	28.5	28.5	646.5	1 092.5	2 094.5	3 173.5	5 436.5	6 569.5	9 077.5	10 203.5	10 653.5

Sources: Superintendencia de Foreign Investment (SIE) and ECLAC, Directorio sobre Inversión Extranjera en América Latina y el Caribe 1993: Marco Legal e Información Estadística.

Notes: Data refer to investments registered with the SIE. Data for 1991 to 2002 were estimated by accumulating flows and adding them to the 1990 stock. Furthermore, data cannot be allocated by sector/industry and therefore figures for the secondary sector as well as the tertiary sector may be underestimated. Trade includes tourism, finance includes real estate and health and social services include recreation.



Table 15. FDI stocks abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Austria	-	-	-	-	-	-	-	-	0.4	0.3	0.4	0.3	-
Brazil	10.1	10.2	18.9	-	-	-	-	-	-	-	-	-	-
Canada	-	-	-	-	-	-	-	-	-	-	3.3	-	-
Colombia	81.9	82.3	114.0	179.8	203.0	291.8	316.1	260.0	302.7	343.5	335.7	-	-
Denmark	-	-	-	-	- 0.5	-	-	-	54.8	-	-	-	-
El Salvador	-	-	-	-	-	-	-	-	-	-	-	309.5	309.5
Estonia	-	-	-	-	-	-	-	-	-	-	-	0.1	-
France	0.6	-	-	7.8	28.2	34.8	40.1	38.3	5.8	5.0	74.4	74.9	-
Georgia	-	-	-	-	-	-	-	0.1	-	-	-	-	-
Germany	2.7	2.6	2.5	-	-	-	-	-	-	-	-	-	-
Kazakhstan	-	-	-	-	-	-	0.8	1.0	1.0	-	-	0.1	0.1
Latvia	-	-	-	-	-	-	-	-	-	-	6.4	5.6	-
Peru	5.0	6.5	8.4	10.9	8.7	8.5	9.0	10.2	10.7	10.5	-	-	-
Portugal	-	-	-	-	-	-	1.3	4.5	7.6	1.3	1.5	-	-
United States	496.0	512.0	394.0	- 445.0	- 312.0	- 152.0	- 4.0	- 332.0	- 483.0	- 65.0	792.0	3 954.0	4 447.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the investments made by Venezuela into the economies listed above.

Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Germany	6	4	3	..	..	..	..	..	..	..	..
Italy	..	..	..	..	..	..	..	1	..	..	..
United States	87	84	65	73	72	70	70	43	40	40	41

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the number of affiliates of foreign TNCs in the economies listed above originating in Venezuela.

Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	39	43	42	40	40	37	47	47	60	60	65	58
Italy	..	19	..	16	..	43	..	22	..	..	..	..
Republic of Korea	..	..	..	..	..	..	4	4	4	4	5	5
United States	198	200	190	178	201	201	207	216	227	232	223	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information on the number of foreign affiliates of home-based TNCs of the economies listed above which are located in Venezuela.

Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Germany	67	..	..	..	..	..	..	..	..	..	..
United States	6 527	6 777	7 063	10 164	11 211	11 895	12 702	12 253	12 150	12 845	13 297

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information on the assets of affiliates of foreign TNCs in the economies listed above originating in Venezuela.



**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	268	330	372	348	194	349	515	670	1 136	1 406	1 768	1 763
United States	4 206	6 059	6 439	7 689	9 485	11 052	12 514	16 073	20 521	24 437	28 951	..

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information on the assets of foreign affiliates of home-based TNCs of the economies listed above which are located in Venezuela.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Italy	..	..	..	..	..	..	..	0.045	..	..	..
United States	16.2	16.0	15.6	26.1	23.5	22.7	13.0	9.8	8.9	8.7	8.3

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information on the number of employees of affiliates of foreign TNCs in the economies listed above originating in Venezuela.

**Table 35. Employment of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	5.0	8.0	6.0	7.0	6.0	7.0	6.0	7.0	9.0	8.0	8.0	7.0
Italy	..	4.5	..	4.7	..	7.3	..	6.7	..	..	..	..
Sweden	..	..	..	..	..	..	..	..	1.1	..	..	..
Switzerland	..	..	..	9.6	8.2	6.8	7.2	7.4	8.1	8.5	7.8	8.9
United States	63.0	87.3	91.6	92.9	93.6	87.4	94.4	88.6	88.2	86.8	81.1	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the number of employees of foreign affiliates of home-based TNCs of the economies listed above which are located in Venezuela. Data for Sweden refer to majority-owned foreign affiliates.

**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Austria	..	..	..	..	..	11.9	10.4	..	..	..	..
Germany	61.9	60.3	..	..	..	..	..	..	..	..	..
Italy	..	..	..	..	..	..	..	23.5	..	..	..
United States	13 215	12 044	12 268	16 270	16 420	17 988	19 374	17 915	15 321	18 503	29 800

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the sales of affiliates of foreign TNCs in the economies listed above originating in Venezuela. Data for Austria refer to majority-owned foreign affiliates.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Belgium	..	..	..	..	..	..	..	..	15.7	..	..	..
Germany	309.5	361.5	384.2	423.4	431.4	488.4	398.7	634.3	852.4	1 385.0	1 474.1	1 610.7
Italy	..	566.3	..	357.2	..	558.4	..	705.6	..	..	..	..
Portugal	..	..	..	..	..	..	..	..	..	0.7	0.2	0.5
United States	3 725	5 325	6 506	7 088	7 700	9 494	9 121	12 309	13 189	13 830	14 985	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the sales of foreign affiliates of home-based TNCs of the economies listed above which are located in Venezuela. Data for Belgium and Portugal refer to majority-owned foreign affiliates.

**Tables 38,48,53,58,63,68,73,78,83. Wages and salaries, value added, profits, exports, imports, expenditures and employment in research and development, royalty receipts and royalty payments of foreign affiliates of Venezuelan TNCs in the United States, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	529	577	606	937	1 001	930	834	734	740	758	657
48	Value added	..	..	3 124	3 757	4 729	4 712	5 089	5 258	5 275	4 985	6 480
53	Profits before taxes	380	398	292	238	529	505	378	587	548	205	656
58	Exports	258	..	..	..	..	..	302	261	114	169	403
63	Imports	4 637	..	..	3 910	3 675	4 092	5 068	..	..	4 925	10 590
68	Research and development expenditures	6	5	..	..	..	..	..	..	..	..	..
73	Employment in research and development	..	..	..	..	..	0.1	0.1	..	..	..	..
78	Royalty receipts	..	..	..	..	..	..	..	..	2	3	..
83	Royalty payments	..	..	..	..	..	..	..	..	2	4	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on the affiliates of Venezuelan TNCs in the United States.

**Tables 40,50,55,60,65,70,75,80,85. Wages and salaries, value added, profits, exports, imports, expenditures and employment in research and development, royalty receipts and royalty payments of affiliates of United States TNCs in Venezuela, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
40	Wages and salaries	498	757	1 046	1 169	1 238	1 345	1 395	1 439	1 630	2 247	2 155
50	Value added	..	..	..	..	1 575	2 193	2 144	2 866	2 606	3 076	3 394
55	Profits before taxes	171	368	728	829	346	1 315	1 094	1 489	606	1 358	1 506
60	Exports	202	228	93	247	476	541	587	649	555	560	1 127
65	Imports	..	..	..	25	205	228	129	103	83	..	322
70	Research and development expenditures	11	13	16	19	..	..	..	..	..	..	..
75	Employment in research and development	..	..	..	..	0.4	..	..	..	..	0.4	..
80	Royalty receipts	..	..	..	..	3	..	..	..	..	..	..
85	Royalty payments	..	..	..	..	70	..	..	..	..	..	..

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information on foreign affiliates of home-based TNCs of the United States which are located in Venezuela. Data for value added, exports, imports, expenditures and employment in research and development, royalty receipts and royalty payments refer to majority-owned affiliates only.

Table 86. Largest home-based TNCs, 2002

(Millions of dollars and number)

Company	Industry	Sales	Employees
<b>A. Industrial</b>			
Petroleos de Venezuela	Petroleum	46 250 <sup>a</sup>	46 425 <sup>a</sup>
C.V.G. Aluminios del Caroni	Metals	243	2 798
Ceramica Carabobo	Non-metallic mineral products	89	2 505
Couttenye & Co.	Chemicals	17	210
Mini Bruno Sucesores	Food	16	225
Industria Quimica de Portuguesa	Chemicals	10	80
Plumrose Latinoamericana	Food	..	2 093
Carton de Venezuela	Paper and packaging	..	1 300
Venepal	Paper and packaging	..	800
Enertec Venezuela	Electrical and electronic equipment	..	700
Cosmética Moderna	Pharmaceuticals	..	420
Compania de Proteccion Delta	Precision equipment	..	350
Constructora Nacional de Valvulas	Metals	..	220
Asfalto de Petroleo Asfapetrol	Chemicals	..	91
Silicon Carbide de Venezuela	Chemicals	..	..
<b>B. Tertiary</b>			
Otepi Consultores	Other business services	29 803	390
Corimon	Trade	85	60
Sigo	Trade	77	700
Mantex	Real estate	71	..
Cine-Materiales	Trade	1	3
Representaciones Tecfil	Trade	1	16
Aerovias Venezolanas	Transport and storage	..	1 800
Grupo Farma	Diversified	..	350
Venezolana de Inversiones y Construcciones Clerico	Construction	..	180
Quorum Computer Group	Trade	..	62
Pyrotek	Construction	..	50
CVG Internacional	Trade	..	42
Ferretería El Candado	Trade	..	35
Corporacion Alas de Venezuela	Transport and storage	..	8
Representaciones Marora	Trade	..	8
<b>C. Finance and insurance</b>		<b>Assets</b>	<b>Employees</b>
Banco Mercantil CA (Banco Universal)	Finance	4 194 <sup>a</sup>	6 683 <sup>a</sup>
Banco del Caribe, Banco Universal	Finance	..	2 371
Banesco Casa de Bolsa	Finance	..	35
Italcambio	Finance	..	..
Mercantil Servicios Financieros	Finance	..	..
Inversora Banco Industrial de Venezuela	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

<sup>a</sup> December 2001.

Table 87. Largest affiliates of home-based TNCs, 2002

(Millions of dollars and number)

Company Name	Host economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Refineria Isla (Curaçao)	Netherlands Antilles	Petroleum	248	1 044
Spartan de Colombia	Colombia	Chemicals	..	50
Conservas Isabel Ecuatoriana	Spain	Agriculture	..	..
Maquinaria Grafinal	Colombia	Machinery and equipment	..	..
<b>B. Tertiary</b>				
Frobeen Erlebnisreisen	Germany	Tourism	1	3
Sistema de Codificación	Peru	Trade	1	14
Colineal Corporation	United States	Trade	1	3
Ecuabrands	United States	Trade	..	3
Electrocables USA	United States	Trade	..	2
Iberica Trading Corporation	United States	Trade	..	2
<b>C. Finance and insurance</b>			<b>Assets</b>	<b>Employees</b>
Pacific National Bank	United States	Finance	..	52
Banco del Pacifico	Panama	Finance	..	80
Banco Latino de Colombia	Colombia	Finance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003).

Table 88. Largest affiliates of foreign TNCs in the host economy, 2002

(Millions of dollars and number)

Company	Home economy	Industry	Sales	Employees
<b>A. Industrial</b>				
Alimentos Heinz	United States	Food	9 300	1 060
Cemex Venezuela	Mexico	Non-metallic mineral products	624 <sup>a</sup>	..
Procter & Gamble Industrial	United States	Pharmaceuticals	423	2 258
Goodyear de Venezuela	United States	Rubber and plastic products	124	1 144
Metanol de Oriente Motor, S.A.	Japan	Chemicals and chemical products	110 <sup>a</sup>	154
Pirelli de Venezuela	Italy	Rubber and plastic products	63	7
Procter & Gamble Industrial	United States	Pharmaceuticals	45	..
General Motors Venezolana	United States	Motor vehicles	41	85
Pepsi-Cola Panamericana	United States	Beverages	41	4
Chiclets Adams	United States	Food	38	4
Clariant Venezuela	Switzerland	Chemicals	36	272
Alpla de Venezuela	Austria	Rubber and plastic products	34	282
Gillette de Venezuela	United States	Pharmaceuticals	24	244
Agribands Purina Venezuela	United States	Food	20	42
Manufacturera de Vidrios Planos	United States	Non-metallic mineral products	14	..
EKA Chemicals de Venezuela	Netherlands	Chemicals	12	52
Hayes Wheels de Venezuela	United States	Motor vehicles	11	261
<b>B. Tertiary</b>				
Nacional Teléfonos de Venezuela	Spain	Telecommunications	3 012 <sup>a</sup>	..
Compañía Anónima Nacional Teléfonos de Venezuela	United States	Telecommunications	2 607 <sup>b</sup>	..
Nissho Iwai de Venezuela C.A	Japan	Trade	184 <sup>a</sup>	7
Motorola de Los Andes y del Caribe	United States	Trade	16	..
Weatherford Latin America	Bermuda	Other business services	14	148
Alstom D & D	France	Construction	10	45
Sumitomo Corporation de Venezuela	Japan	Trade	10	27
Grace Venezuela	United States	Trade	9	42
La Electricidad de Caracas	United States	Electricity, gas and water	6	26
Turbinas y Generadores	United States	Other business services	3	11
Mitsubishi Venezolana	Japan	Trade	2	44
Rockwell Automation de Venezuela	United States	Trade	2	..
AT & T Communications Services Venezuela	United States	Other business services	2	15
Alstom Venezuela	France	Trade	1	..
Global One Telecomunicaciones	Netherlands	Other business services	1	2
Andersen Consulting	Bermuda	Other business services	1	14
Corporacion Nuovo Pignone de Venezuela	United States	Trade	1	11
Laboratorios Bristol de Venezuela	United States	Trade	..	485
IBM de Venezuela	United States	Trade	..	367
<b>C. Finance and insurance</b>			<b>Assets</b>	<b>Employees</b>
BBVA Banco Provincial	Spain	Finance	4 335 <sup>a</sup>	9 007 <sup>a</sup>
Banco de Venezuela Banco Universal	Spain	Finance	3 550 <sup>b</sup>	5 189 <sup>b</sup>
Marsh Venezuela	United States	Insurance	..	125
Daimlerchrysler Services Venezuela	Germany	Finance	..	29
Royal Sun Alliance Seguros	United Kingdom	Insurance	..	27
Citibank	United States	Finance	..	8
Seguros Caracas de Liberty Mutual	United States	Insurance	..	7
ADFINAIN	Switzerland	Finance	..	2
Banque Sudameris	Italy	Finance	..	..
Citicorp Mercado de Capitales	United States	Finance	..	..
Heath Lambert de Venezuela Sociedad de Corretaje de Reaseguros	United Kingdom	Insurance	..	..
Reaseguradora Caracas	United States	Insurance	..	..
Seguros Pan American	United States	Insurance	..	..
Thomas Cook Venezuela	United Kingdom	Finance	..	..
Zurich Internacional de Venezuela	Switzerland	Insurance	..	..

Sources: *The Banker's Almanac, 2003* (London, Reed Information Services, 2003); *Kaigai Shinshutsu Kigyō Soran* (Tokyo: Toyokeizai and Dun and Bradstreet Ltd., 2003); *Thomson Analytics* (<http://analytics.thomsonib.com/>); *Who Owns Whom, 2003* (London, Dun and Bradstreet, 2003); ECLAC, *Foreign investment in the Latin America and the Caribbean, 2002*.

a December 2001. b December 2000.

## C. Legal framework for FDI

---

### I. National Framework

Decree No. 2224 of 23 April 1992 on Water Pollution Generated by Industries.

Source: *Gaceta Oficial de la Republica*, (Official Gazette) No. 503, 27 April 1992.

Decree No. 2213 of 23 April 1992 on Environmental Control Projects.

Source: *Ibid.*, 27 April 1992.

Law of 10 March 1992 on Privatization.

Source: *Ibid.*, 10 March 1992.

Decree No. 2095 of 13 February 1992 on Foreign Investment.

Source: *Ibid.*, 25 March 1992.

Law of 19 December 1991 on Investment Fund of Venezuela.

Source: *Ibid.*, 19 December 1991.

Law of 13 December 1991 on Promotion of Free Competition.

Source: *Ibid.*, 30 December 1991.

Decision 311 of 8 November 1991.

Source: Official Gazette of the Cartagena Agreement, No. 96, 12 December 1991.

Law of 13 August 1991 on Income Tax.

Source: *Ibid.*, 13 August 1991.

Regulated by: Decree No. 1818 of 30 August 1991.

Source: *Ibid.*, 30 August and 6 September 1991.

Law of 4 August 1991 on Free Zones.

Source: *Ibid.*, 8 August 1991.

Decree No. 1793 of 1 August 1991 on Promotion of Private Investment for Public Use of Degraded Areas for Environmental Purposes.

Source: *Gaceta Oficial de la Republica*, (Official Gazette) No. 30503, 7 October 1991.

Decision 300 of 16 May 1991.

Source: Official Gazette of the Cartagena Agreement No. 82, Lima, Peru, 12 June 1991.

Resolution No. 179 of 25 April 1991.

Source: *Gaceta Oficial de la Republica*, (Official Gazette) No. 34702, 26 April 1991.

Resolution No. 730 of 25 April 1991 on Standard for Conversion Operations to Transform External Public Debt into Mega Investment Projects; effective 27 April 1991.

Source: *Ibid.*, 26 April 1991.

Decree No. 1551 of 10 April 1991 approving the System for Conversion of Foreign Debt into Investments.

Source: *Ibid.*, 25 April 1991.

Regulated by: Resolution 729 of 25 April 1991.

Source: *Ibid.*, 26 April 1991.

Decision 291 of 21 March 1991.

Source: Official Gazette of the Cartagena Agreement, Lima, Peru, April 1991.

Decree No. 1418 of 27 December 1990 amending a Special Program for the Conversion of External Public Debt into Mega Investment Project; effective 10 April 1991.

*Source: Gaceta Oficial de la Republica, (Official Gazette) No. 34701, 25 April 1991.*

Law of 20 December 1990 on Labor Law; effective 1 May 1991.

*Source: Ibid., 20 December 1990.*

Regulated by: Decree No. 1965 of 5 December 1991.

*Source: Ibid., 15 December 1991.*

Decree No. 1325 of 6 December 1990 on Income Tax Exemption on Certain Activities, such as Industry, Tourism, Forestry, etc..

*Source: Ibid., 7 December 1990.*

Decree No. 1102 of 6 September 1990 creating the National Council for Investment Promotion.

*Source: Ibid., 10 September 1990.*

Decree No. 933 of 29 June 1990 on Special Programme to Convert the External Debt into Mega Investments.

*Source: Ibid., 20 July 1990.*

*Amendment: Decree No. 1552 of 10 April 1991.*

Resolution No. 89-11-01 of 2 November 1989 on Trust Agreements in Conversion of Public Debt Transactions; effective 3 November 1989.

*Source: Legislative Gazette, 3 November 1989.*

Resolution No. 89-08-04 of Central Bank of 31 August 1989 on Bidding Process for Conversion of Foreign Debt for Investment; effective 31 August 1989.

*Source: Ibid., 5 September 1988.*

Decree No. 86 of 15 March 1989; effective 10 April 1991.

*Source: Legal Regime of Foreign Investments (Superintendency of Foreign Investments, Ministry of Finance, Caracas, Venezuela 1991}*

Convention No. 1 of 13 March 1989; effective 14 March 1989.

*Source: Ibid., 1991.*

Decree No. 2706 of 18 January 1989 on Income Tax Exemptions for New Industries Producing Certain Minerals and Raw Materials.

*Source: Gaceta Oficial de la Republica, (Official Gazette) 18 January 1989.*

Decree No. 2378 of 17 August 1988 on Tax Exemptions for Open Capital Corporations. *Source: Gaceta Oficial de la Republica, op. Cit., No. 30503, 2 April 1986.*

Decree No. 1800 of 21 October 1987 on the Control of the Generation and Handling of Toxic and Dangerous Wastes.

*Source: Ibid., 11 November 1987.*

Decree No. 1058 of 2 April 1986 on Tax Exemptions for New Investments in the Petrochemical Industry.

*Source: Ibid., 2 April 1986.*

Decree No. 194 of 11 July 1984 amends Decree No. 869.

*Source: Compilation of the Law of the Banks and Other Credit Institutions, Tomo 11 (Venezuela 1991), p. 120.*

Resolution 1167 of 11 November 1983 on Regulations on Pollution in Metal and Mineral Mining Activities.

*Source: Gaceta Oficial de la Republica, (Official Gazette) No. 30503, 24 January 1983.*

Resolution No. NG-01-83 (SIEX) of 7 February 1983 concerning Information to be Supplied by Foreign Investors.

*Source:* Ibid., 8 February 1983.

Decree No. 1611 of 4 September 1982 on Financing Leasing.

*Source:* Compilation of the Law of the Banks and Other Credit Institutions, Tomo 11, 7 September 1982.

Decree No. 71 of 9 April 1979 expanding the Competence of the Ministry of Mines and Energy to Regulate Foreign Investment in the Petroleum Industry (regarding licensing and Royalties).

*Source:* Ibid., 9 April 1979.

Decree No. 2378 of 11 July 1978 exempting from Payment of Income Tax the Interest on Capital Investment in Agricultural, Forestry or Fishing Enterprises in the Country.

*Source:* Ibid., 11 July 1978.

Decree No. 2631 of 4 April 1978 adopts Decision 84 of the Commission of Cartagena.

*Source:* BID-INTAL Legal Regime for the Transfer of Technology to ALADI 11, Grupo Andino: Regimen Comun, Bolivia, Colombia, Ecuador, Peru, Venezuela (Buenos Aires, Argentina 1986).

Decree No. 1732 of 17 August 1976 Regulations on the Law on Banks and Credit Institution.

*Source:* Ibid., 1 September 1976.

Decree No. 1336 of 16 December 1975 on Dehydration of Milk Industry.

*Source:* Ibid., Legislative Decree 19 December 1975.

Decision 91 of 29 August 1975.39. Law of 11 August 1975 on Transformation of Foreign Companies.

*Source:* Ibid., 21 August 1975.

Decree No. 869 of 22 April 1975 General Law on Banks and Credit Institutions.

*Source:* Compilation of the Law of the Banks and Other Credit Institutions, Tomo 11 (Venezuela 1991), p. 120.

Reglamento de la Ley Orgánica de Aduanas sobre los Regímenes de Liberación, Suspensión y otros Regímenes Aduaneros Especiales Decreto, 1996.

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley Orgánica de Aduanas, 1999

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley de Licitaciones previa, 1999

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Decreto 2.095 Reglamento del Régimen Común de Tratamiento a los Capitales Extranjeros sobre Patentes, Licencias y Regalías, Aprobado por las Decisiones Nos. 291 y 292 de la Comisión del Acuerdo de Cartagena, 1999

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Constitución de la República Bolivariana de Venezuela, 2000

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley Habilitante, 2000

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley de Tierras y Desarrollo Agrario, 2001

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>



Reforma de la Ley de Licitaciones, 2001

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley Orgánica de la Administración Pública, 2001

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Código Orgánico Procesal Penal, 2001

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Ley Orgánica de Ciencia, Tecnología e Innovación, 2001

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

Regulations of the decree with the rank and force of law to promote and protect investments

Decree No. 1.867, 2002

*Source:* Venezuelan Council for Business Promotion, <http://www.conapri.org/>

## **II. International Framework**

### **1. Venezuela is a party to the following multilateral and regional instruments:**

The Paris Convention for the Protection of Industrial Property of 20 March 1883, amended and revised.

The New York Convention on the Recognition and Enforcement of Foreign Arbitral Awards of 10 June 1958.

The Convention on the Settlement of Investment Disputes between States and Nationals of Other States of 18 March 1965, signed on 18 August 1993, effective 1 June 1995.

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted on 16 November 1977.

The Convention Establishing the Multilateral Investment Guarantee Agency of 11 October 1985, signed on 30 September 1996.

The Set of Multilaterally Agreed Equitable Principles and Rules for the Control of Restrictive Business Practices, adopted on 5 December 1980 by the General Assembly of the United Nations (resolution 35/63).

The Agreement on Trade-Related Aspects of Intellectual Property Rights, signed on 15 April 1994; in force on 1 January 1995.

The General Agreement on Trade in Services, signed on 15 April 1994; in force on 1 January 1995.

The Fourth Protocol to the General Agreement on Trade in Services of 15 February 1997

The Fifth Protocol to the General Agreement on Trade in Services of 12 December 1997.

### **2. Bilateral treaties**

1. Bilateral investment treaties for the protection and promotion of investments: Italy 1990, Netherlands 1991, Argentina 1993, Chile 1993, Ecuador 1993, Switzerland 1993, Barbados 1994, Denmark 1994, Portugal 1994, Brazil 1995, Czech Republic 1995, Lithuania 1995, Spain 1995, United Kingdom 1995, Canada 1996, Cuba 1996, Germany 1996, Paraguay 1996, Peru 1996, Sweden 1996, Uruguay 1997, Belgium / Luxembourg 1998.

*Source:* UNCTAD database on BITs and DTTs

2. Bilateral treaties for the avoidance of double taxation: United Kingdom 1978, Germany 1987, United States 1987, Italy 1990, Netherlands 1991, France 1992, Belgium 1993, Sweden 1993, Germany 1995, Czech Republic 1996, Portugal 1996, Switzerland 1996, Trinidad and Tobago 1996, United Kingdom 1996, Indonesia 1997, Mexico 1997, Norway 1997, Barbados 1998, Denmark 1998, United States 1998, United States 1999.

*Source:* UNCTAD database on BITs and DTTs

**D. Sources of information**

---

**Official**

---

**Banco Central de Venezuela (www.bcv.org.ve)**

Consejo Nacional de Promoción de Inversiones (CONAPRI) (www.conapri.org)

**Secondary**

---

1. Aitken, B. y E. Harrison (1999), "Do domestic firms benefit from direct foreign investment? Evidence from Venezuela", *The American Economic Review*, vol. 89, N° 3, June.
2. Carrillo, Marianela (2000), "La inversión extranjera directa y los conflictos ambientales locales en Venezuela", *Cuadernos del CENDES*, año 17, N° 43, enero-abril.
3. ECLAC (2002), *Balance preliminar de las economías de América Latina y el Caribe, 2002* (Santiago, Chile: United Nations), United Nations publication, Sales No. S.02.II.G.126.
4. ECLAC (2003), *Foreign Investment in Latin America and the Caribbean: 2002 Report* (Santiago, Chile: United Nations), United Nations publication, Sales No. E.03.II.G.11.
5. Business Latin America, *Hanging on*, (London, The Economist Intelligence Unit, 6 September 2002).
6. Financial Times, *Venezuela faces sharp cut in new investment*, 20 November 2001.
7. Latin Finance: a supplement, *Venezuela: Investment, Growth and Diversification*, July 2002.
8. Melcher, Dorotea (1998), "La globalización y la apertura petrolera en Venezuela", *Revista Venezolana de Economía y Ciencias Sociales*, vol. 4, N° 1/1998, Caracas, Universidad Central de Venezuela, enero-marzo.
9. Rojas, Andrés (1997), "Venezuela: del rentismo petrolero al capitalismo petrolero, 1996", *Comercio Exterior*, vol. 47, N° 7, México, D.F., julio.

## British Virgin Islands

### A. Definitions and sources of data

---

Foreign investors are required to obtain a *Trade Licence* from the Trade and Investment Promotion Department. This is not necessary when establishing an offshore trust or holding company. No data on foreign direct investment (FDI) are collected by the Government.

The Government of the Virgin Islands promotes foreign investment in various industries, including food processing, tourist-oriented manufacturing, film production, beverage production, yachting services, and most recently, e-commerce. To attract foreign investment, the Government has set up investment incentives under the following laws:

1. Repatriation of Profits. All earning and capital may be repatriated freely in the available convertible currencies.
2. Pioneer Services and Enterprise Ordinance. This ordinance grants a ten-year tax exemption and duty-free entry of equipment necessary for the operation of business. This applies to businesses that are expected to be beneficial to the Virgin Islands.
3. Hotel Aid Ordinance. To boost the tourism industry, the Virgin Islands grants a duty-free entry of building materials and equipment for the construction or expansion of hotels for a period of 10 to 20 years,. Income tax exemption is also granted for 10 or 20 years.

The Virgin Islands is a member of various international organizations promoting trade and investment; for instance, the Organization of Eastern Caribbean States (OECS), comprising eight member states (Antigua and Barbuda, Dominica, Montserrat, Grenada, St. Kitts, St. Lucia and St. Vincent and the Grenadines and the Virgin Islands). Providing technical assistance and a joint approach to trade, investment promotion and export marketing are the two main objectives of the OECS. Furthermore, the Virgin Islands are an associate member of the Caribbean Common Market (CARICOM).

**B. Statistics on FDI and the operations of TNCs**

---

**Table 1. Summary of FDI**

(Millions of dollars)

<b>Variable</b>	<b>Inward</b>	<b>Outward</b>
1. FDI flows, 2000-2003 (annual average)	395	3 088
2. FDI flows as a percentage of GFCF, 2000-2003 (annual average)	..	..
3. FDI stock, 2003	12 112	26 810
4. FDI stock as a percentage of GDP, 2003	612.3	1355.3

Sources : Based on tables 3 and 4 and UNCTAD, FDI/TNC database.

Note: Data for 2003 are estimates.

Table 3. FDI flows, by type of investment, 1974-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1974	..	..	..	- 7.7	..	..	..	..
1975	..	..	..	..	..	..	..	..
1976	..	..	..	0.8	..	..	..	..
1977	..	..	..	0.6	..	..	..	..
1978	..	..	..	0.1	..	..	..	..
1979	..	..	..	0.9	..	..	..	..
1980	..	..	..	- 1.1	..	..	..	..
1981	..	..	..	..	..	..	..	..
1982	..	..	..	2.5	..	..	..	..
1983	..	..	..	17.5	..	..	..	..
1984	..	..	..	1.2	..	..	..	..
1985	..	..	..	16.4	..	..	..	..
1986	..	..	..	- 3.6	..	..	..	..
1987	..	..	..	- 0.3	..	..	..	..
1988	..	..	..	1.5	..	..	..	..
1989	..	..	..	71.0	..	..	..	..
1990	..	..	..	18.4	..	..	..	..
1991	..	..	..	4.9	..	..	..	..
1992	..	..	..	- 131.2	..	..	..	..
1993	..	..	..	676.0	..	..	..	4 882.0
1994	..	..	..	677.5	..	..	..	1 378.0
1995	..	..	..	- 576.7	..	..	..	2 444.0
1996	..	..	..	1 109.6	..	..	..	1 639.0
1997	..	..	..	3 636.7	..	..	..	3 444.0
1998	..	..	..	1 362.1	..	..	..	- 830.0
1999	..	..	..	3 648.4	..	..	..	1 500.0
2000	..	..	..	830.1	..	..	..	1 140.6
2001	..	..	..	222.4	..	..	..	8 332.9
2002	..	..	..	131.7	..	..	..	- 208.5
2003	..	..	..	394.8	..	..	..	3 088.3

Sources: UNCTAD, FDI/TNC database. FDI inflows were estimated based on information from the Organisation for Economic Commission on Latin America and the Caribbean (ECLAC) for 1980-1997 and UNCTAD estimates. FDI outflows are UNCTAD estimates.

Note: Data for 2003 are estimates.

Table 4. FDI stock, by type of investment, 1980-2003

(Millions of dollars)

Year	Inward investment				Outward investment			
	Equity	Reinvested earnings	Intra-company loans	Total	Equity	Reinvested earnings	Intra-company loans	Total
1980	..	..	..	1.2	..	..	..	..
1981	..	..	..	1.2	..	..	..	..
1982	..	..	..	3.8	..	..	..	..
1983	..	..	..	21.3	..	..	..	..
1984	..	..	..	22.6	..	..	..	..
1985	..	..	..	39.0	..	..	..	..
1986	..	..	..	35.4	..	..	..	..
1987	..	..	..	35.1	..	..	..	..
1988	..	..	..	36.6	..	..	..	..
1989	..	..	..	107.6	..	..	..	..
1990	..	..	..	125.9	..	..	..	..
1991	..	..	..	130.8	..	..	..	..
1992	..	..	..	- 0.4	..	..	..	..
1993	..	..	..	675.5	..	..	..	4 882.0
1994	..	..	..	1 353.1	..	..	..	6 260.0
1995	..	..	..	776.3	..	..	..	8 704.0
1996	..	..	..	1 885.9	..	..	..	10 343.0
1997	..	..	..	5 522.5	..	..	..	13 787.0
1998	..	..	..	6 884.6	..	..	..	12 957.0
1999	..	..	..	10 533.0	..	..	..	14 457.0
2000	..	..	..	11 363.1	..	..	..	15 597.6
2001	..	..	..	11 585.5	..	..	..	23 930.5
2002	..	..	..	11 717.3	..	..	..	23 721.9
2003	..	..	..	12 112.0	..	..	..	26 810.3

Sources: UNCTAD, FDI/TNC database.

Notes: Inward stock is an accumulation of inflows since 1976. Outward stock is an accumulation of outflows since 1993.

Table 6. FDI flows in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Albania	-	-	-	-	-	-	-	3 444.0	- 830.0	-	-	-	-
Belgium / Luxembourg	-	-	-	4.7	1.5	10.9	23.5	78.9	120.0	30.9	- 107.8	- 65.3	-
Colombia	-	-	-	1.2	1.0	1.4	4.5	260.4	13.2	26.1	27.4	6.4	32.4
Czech Republic	-	-	-	-	-	-	-	-	-	28.8	0.5	-	-
France	2.0	0.9	-	-	110.0	2.8	163.2	2.6	-	16.0	35.9	- 8.9	3.8
Hong Kong, China	-	-	-	-	-	-	-	-	7 415.4	4 267.1	9 047.2	3 260.8	-
Japan	15.3	616.1	132.6	65.9	218.9	147.6	783.6	690.7	173.6	1 019.7	11.3	-	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	-	5.0
Malaysia	-	-	-	-	-	-	-	-	-	39.2	6.0	14.0	-
Taiwan Province of China	169.7	267.9	238.9	193.6	569.0	370.2	808.7	1 050.9	1 838.4	1 359.4	2 248.1	1 693.4	1 575.1
United States	- 363.0	- 551.0	- 87.0	125.0	1 386.0	50.0	1 847.0	4 062.0	1 571.0	#####	989.0	- 20.0	- 719.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan and Taiwan Province of China are on an approval basis.

Table 9. FDI flows abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Belgium / Luxembourg	-	-	-	3.8	6.8	- 16.4	30.0	- 128.6	5.6	108.7	- 0.9	94.0	-
Bolivia	-	-	-	-	-	-	-	4.9	-	0.7	4.6	4.4	-
Brazil	-	-	0.7	2.6	81.3	-	-	-	-	-	-	911.9	500.5
Bulgaria	-	-	-	-	-	-	6.3	-	-	0.9	13.0	-	-
Colombia	0.3	4.8	17.8	12.1	70.6	124.9	115.2	359.0	70.9	411.2	- 63.6	564.4	540.9
Croatia	-	-	-	1.6	-	-	-	0.9	13.9	4.1	-	-	-
Czech Republic	-	-	-	-	-	-	-	-	-	2.1	5.2	-	-
Estonia	-	-	-	-	- 0.1	1.6	0.3	- 3.6	0.8	- 0.5	- 0.1	7.1	-
France	2.9	1.2	0.9	1.8	73.5	1.4	2.7	45.2	-	4.3	3.7	15.2	16.0
Hong Kong, China	-	-	-	-	-	-	-	-	3 909.8	6 296.7	30 600.0	9 582.7	-
Japan	11.8	15.1	594.7	61.4	71.0	21.2	313.4	40.3	10.0	204.4	63.7	110.3	-
Kazakhstan	-	-	-	-	5.9	14.1	129.8	136.1	4.3	30.9	8.2	30.6	119.1
Lithuania	-	-	-	-	-	-	-	0.5	- 0.9	0.1	2.0	35.8	-
Malaysia	-	-	-	-	-	-	-	3.1	2.3	3.3	6.0	234.0	45.3
Mauritius	-	-	6.9	-	0.1	6.6	-	-	-	-	-	-	-
Mongolia	-	-	-	-	-	-	-	-	-	-	1.3	15.0	0.1
Nepal	-	-	-	-	-	-	-	-	14.1	-	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	- 22.8	- 45.0	-	-
Philippines	-	1.1	4.2	29.7	2.6	9.8	105.8	176.5	53.8	2.4	8.6	50.0	131.4
Russian Federation	-	-	-	-	-	-	-	-	-	-	-	63.0	137.0
Solomon Islands	-	-	-	-	4.5	-	-	-	-	-	-	-	-
Sweden	-	-	-	0.6	-	-	-	- 0.5	-	-	1.9	-	-
Taiwan Province of China	65.7	60.3	36.7	38.3	75.6	151.1	417.4	659.2	711.5	1 215.8	2 299.8	1 396.7	802.7
TFYR of Macedonia	-	-	-	-	-	-	-	-	-	-	0.4	2.2	-
Thailand	29.5	1.1	-	2.5	0.5	1.6	- 0.2	14.0	2.2	- 0.3	27.9	81.8	- 163.0
United States	- 2 552.0	1 522.0	36.0	4 882.0	1 378.0	2 444.0	1 841.0	3 636.0	- 1 469.0	4 137.0	3 800.0	13 069.0	- 1 419.0
Venezuela	-	-	4.7	13.7	-	-	-	-	1.0	-	-	-	-
Viet Nam	-	2.5	12.8	35.7	114.1	79.3	112.1	107.4	156.6	-	-	-	-
Zimbabwe	-	-	-	-	2.8	-	-	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan, Mauritius, Mongolia, Nepal, Solomon Islands, Taiwan Province of China and Zimbabwe are on an approval basis.

Table 12. FDI stock in the host economy, by geographical origin, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Canada	24.1	25.1	27.5	42.3	37.8	175.8	89.1	97.3	108.5	193.3	186.0	205.3	221.6
Colombia	-	0.1	0.1	1.2	2.2	3.6	8.1	268.6	281.8	307.8	335.2	-	-
Croatia	-	-	-	-	-	-	-	-	-	-	5.0	-	-
Czech Republic	-	-	-	-	-	-	-	-	68.2	47.4	45.4	-	-
Germany	-	-	-	-	-	76.0	90.0	151.2	147.0	171.8	181.4	154.2	-
Hong Kong, China	-	-	-	-	-	-	-	-	92 981.0	179 594.6	201 314.4	184 295.2	-
Japan	-	-	-	-	1 325.0	-	-	2 733.7	-	-	-	-	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	-	5.0
Latvia	-	-	-	-	-	-	-	-	0.5	-	-	-	-
Malaysia	-	-	-	-	-	-	-	-	-	39.2	45.1	59.1	59.1
Taiwan Province of China	245.7	513.6	752.4	946.1	1 515.1	1 885.2	2 693.9	3 744.9	5 583.3	6 942.7	9 190.7	10 884.1	12 459.2
United States	5 929.0	5 397.0	5 401.0	5 544.0	7 858.0	8 358.0	10 121.0	14 044.0	17 434.0	29 762.0	33 451.0	30 242.0	29 252.0

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Japan and Taiwan Province of China are on an approval basis.

Table 15. FDI stock abroad, by geographical destination, 1990-2002

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002
Brazil	-	-	-	-	-	901.2	2 097.0	2 259.4	2 416.5	-	3 196.6	-	-
Bulgaria	-	-	-	-	-	-	-	-	-	- 0.9	-	-	-
Canada	10.3	-	-	-	9.3	17.6	18.3	35.7	41.8	60.3	62.7	59.7	60.1
Colombia	6.7	11.5	29.3	41.4	112.1	237.0	352.1	711.2	782.0	1 196.5	1 132.9	-	-
Croatia	-	-	-	-	-	-	-	-	-	20.5	4.2	-	-
Czech Republic	-	-	-	-	-	-	-	-	30.8	12.7	29.4	-	-
Estonia	-	-	-	-	-	-	-	-	6.0	2.7	2.2	9.3	-
Germany	-	-	-	-	-	101.2	59.8	140.1	105.8	108.5	112.6	116.3	-
Hong Kong, China	-	-	-	-	-	-	-	-	70 047.6	118 995.8	145 125.2	121 023.9	-
Kazakhstan	-	-	-	-	-	-	-	-	-	-	-	130.9	239.9
Latvia	-	-	-	-	-	-	-	-	-	-	8.1	8.1	-
Lithuania	-	-	-	-	-	-	0.8	1.7	1.9	2.0	4.3	42.5	-
Malaysia	-	-	-	-	-	-	-	-	-	-	24.2	103.2	108.3
Mongolia	-	-	-	-	-	-	-	-	-	-	1.4	16.4	16.5
Nepal	-	-	-	-	-	-	-	-	13.8	14.0	-	-	-
New Zealand	-	-	-	-	-	-	-	-	-	198.3	129.4	-	-
Philippines	-	1.1	5.3	5.3	5.3	5.3	111.1	287.5	341.4	343.8	352.5	402.5	533.9
Portugal	-	-	-	-	-	75.8	-	-	-	-	-	-	-
Russian Federation	-	-	-	-	-	-	-	-	-	-	-	244.0	414.0
Taiwan Province of China	406.0	466.3	503.0	541.3	616.9	768.0	1 185.4	1 844.7	2 556.2	3 771.9	6 071.8	7 468.5	8 271.1
Thailand	76.0	77.1	76.4	78.8	80.8	82.0	80.5	53.0	70.7	68.9	85.5	165.8	7.7
United States	- 2 979.0	- 1 468.0	- 426.0	4 078.0	5 273.0	7 207.0	7 595.0	11 556.0	9 885.0	11 573.0	15 191.0	26 200.0	25 502.0
Venezuela	-	-	4.7	18.4	18.4	18.4	18.4	18.4	19.4	19.4	19.4	19.4	19.4
Viet Nam	-	-	-	-	-	-	191.0	-	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Malaysia, Mongolia, Nepal and Taiwan Province of China are on an approval basis.

Table 21. The number of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Finland	-	-	-	-	-	1	2	2	3	-	1	1
Germany	-	-	7	13	19	19	21	23	19	24	22	21
Malaysia	-	-	-	-	-	-	-	-	-	-	5	6
Nepal	-	-	-	-	-	-	-	-	2	2	-	-
Poland	-	-	-	-	-	-	-	-	-	4	5	-
Solomon Islands	-	-	-	-	1	-	-	-	-	-	-	-
Sweden	-	-	-	-	-	-	-	-	-	-	8	18
Taiwan Province of China	55	67	80	90	112	140	191	297	486	686	1 044	1 317
United States	69	74	125	127	130	135	134	104	104	105	114	-
Viet Nam	-	-	-	-	-	-	56	-	-	-	-	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Malaysia, Nepal, Solomon Islands and Taiwan Province of China on an approval basis. Data for Poland and Sweden refer to majority-owned affiliates only.

Table 23. The number of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	7	7	10	10	12	9	12
Taiwan Province of China	21	41	50	75	120	149	201	342	523	690	914	1 202
United States	81	80	96	95	120	128	140	173	194	258	255	-

Source : UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Taiwan Province of China are on an approval basis.



**Table 28. Assets of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	174	323	279	322	335	299	502	372	353
Poland	-	-	-	-	-	-	-	-	-	21	26	-
United States	2 085	2 041	1 927	1 921	2 745	3 232	3 740	4 643	7 105	34 515	39 199	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Table 30. Assets of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	70	-	-	179	201	186	529
United States	5 746	5 503	7 603	9 036	15 428	21 538	32 841	35 438	48 260	92 186	102 966	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 33. Employment of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Thousands of employees)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	1.0	2.0	2.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Nepal	-	-	-	-	-	-	-	-	0.6	-	-	-
Poland	-	-	-	-	-	-	-	-	-	0.1	0.2	-
Sweden	-	-	-	-	-	-	-	-	-	-	0.1	0.1
United States	11.7	12.2	7.1	5.8	10.7	20.5	9.4	-	18.2	35.7	34.1	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Nepal are on an approval basis. Data for Poland and Sweden refer to majority-owned affiliates only.

**Table 43. Sales of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	181.5	308.1	348.9	531.6	692.0	738.8	745.8	460.7	447.4
Poland	-	-	-	-	-	-	-	-	-	7.3	9.9	-
United States	1 393.0	1 477.0	1 101.0	1 179.0	1 680.0	2 617.0	1 756.0	2 717.0	3 114.0	9 234.0	9 576.0	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Table 45. Sales of affiliates of foreign TNCs in the host economy, by geographical origin, 1990-2001**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001
Germany	-	-	-	-	-	-	-	-	-	-	-	89.5
United States	973.0	1 141.0	1 756.0	2 033.0	2 282.0	4 297.0	4 899.0	7 361.0	4 620.0	10 616.0	8 356.0	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the economies listed above.

**Table 53. Profits of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Poland	-	-	-	-	-	-	-	-	-	-	0.3
United States	- 189	- 173.0	- 139.0	- 141.0	- 62.0	- 12.0	30.0	95.0	50.0	- 578.0	- 360.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only while those for the United States refer to profits before taxes.

**Table 58. Exports of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Poland	-	-	-	-	-	-	-	-	-	0.2	0.4
United States	45.0	24.0	79.0	78.0	- 0.0	67.0	44.0	32.0	17.0	-	-

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Table 63. Imports of foreign affiliates of home-based TNCs, by geographical location abroad, 1990-2000**

(Millions of dollars)

Economy	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
Poland	-	-	-	-	-	-	-	-	-	1.8	1.6
United States	69.0	-	223.0	346.0	285.0	-	-	449.0	350.0	-	1 947.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the economies listed above. Data for Poland refer to majority-owned affiliates only.

**Tables 38,48,68,73,78,83. Wages and salaries, value added, expenditures and employment in research and development, royalty receipts and royalty payments of foreign affiliates of British Virgin Islands TNCs in the United States, 1990-2000**

(Millions of dollars and thousands of employees)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
38	Wages and salaries	254.0	247.0	194.0	176.0	297.0	452.0	345.0	-	575.0	1 483.0	1 408.0
48	Value added	-	-	219.0	133.0	469.0	724.0	552.0	-	1 182.0	1 671.0	1 673.0
68	Expenditures in research and development	7.0	-	-	-	-	-	-	-	-	-	-
73	Employees in research and development	-	-	0.1	-	-	0.1	-	-	-	-	0.2
78	Royalty receipts	-	-	15.0	8.0	2.0	2.0	2.0	2.0	-	-	-
83	Royalty payments	-	-	5.0	-	5.0	-	4.0	4.0	-	-	-

Source: UNCTAD, FDI/TNC database.

Note: Data are based on information reported by the United States.

**Tables 35,40,50,55,60,65. Employment, wages and salaries, value added, profits, exports and imports of affiliates of United States TNCs in the British Virgin Islands, 1990-2000**

(Thousands of employees and millions of dollars)

Table no.	Variable	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
35	Employees	1.5	2.0	4.2	5.1	-	11.4	12.0	6.4	3.2	7.6	6.0
40	Wages and salaries	23.0	31.0	43.0	94.0	-	566.0	644.0	231.0	156.0	439.0	335.0
50	Value added	-	-	-	-	- 254.0	231.0	127.0	1 191.0	1 456.0	1 561.0	750.0
55a	Profits before taxes	651.0	609.0	557.0	190.0	571.0	1 298.0	1 168.0	2 535.0	3 833.0	5 476.0	6 754.0
55b	Profits after taxes	-	-	-	-	- 301.0	-	288.0	1 628.0	2 028.0	1 857.0	1 286.0
60	Exports	828.0	899.0	958.0	960.0	960.0	2 312.0	2 697.0	4 483.0	2 235.0	8 128.0	5 038.0
65	Imports	-	-	-	-	49.0	-	484.0	398.0	638.0	229.0	131.0

Source: UNCTAD, FDI/TNC database.

Notes: Data are based on information reported by the United States. Except for employees and wages and salaries, data refer to majority-owned affiliates only.

**C. Legal framework for FDI**

---

**I. National framework**

Companies Act 1963

*Source:* <http://www.lowtax.net/lowtax/html/jbscfir.html>, 1 March 2004

International Business Companies Act 1984

*Source:* Ibid

International Business Companies (Amendment) Act 1990

*Source:* Ibid

International Business Companies (Amendment) Act 2002

*Source:* Ibid

Financial Services (International Co-operation) Act 2000

*Source:* Ibid

Trustee Ordinance 1961

*Source:* Ibid

Trustee Amendment Act 1993

*Source:* Ibid

Insurance Act 1994

*Source:* Ibid

Insurance Regulations 1995

*Source:* Ibid

Banks and Trust Companies Act 1990

*Source:* Ibid

Financial Services (International Co-operation) Act 2000

*Source:* Ibid

Anti-Money Laundering Code of Practice (2000)

*Source:* Ibid

Hotel Aid Ordinance

*Source:* Ibid

Limited Partnerships Act 1996

*Source:* Ibid

Mutual Funds Act 1996

*Source:* Ibid

Public Funds (Sub-Class) Regulations 1997

*Source:* Ibid

## II. International framework

### 1. Multilateral and regional instruments

General Agreement on Trade in Services 1994, (effective 1 January, 1995), Fourth Protocol to the General Agreement on Trade in Services 15 February 1997, Fifth Protocol to the General Agreement on Trade in Services 12 December 1997

The ILO Tripartite Declaration of Principles Concerning Multinational Enterprises and Social Policy, adopted 16 November 1977

Associate member of The Caribbean Community and Common Market (CARICOM ) established by the Treaty of Chaguaramas 1973

## D. Sources of information

---

### Official

---

2. Eastern Caribbean Central Bank: <http://www.eccb-centralbank.org/>.

### Secondary

---

1. Allen, Michael, "British Virgin Isles' flagship business is under scrutiny", *Wall Street Journal (Eastern edition)*, 29 June 2000, p. A.21.
2. Anonymous, "[British Virgin Islands](#)", *International Financial Law Review*, March 2003, p. 1.
3. Boisclair, Marc, "[The Caribbean: better than ever](#)", *Incentive*, April 1998, vol. 172, No. 4, pp. 39-44.
4. Unsworth, Edwin and Rodd Zolkos, "[Tax haven list includes big domiciles](#)", *Business Insurance*, 3 July 2000, vol. 34, No. 27, p. 1.

**LIST OF UNCTAD PUBLICATIONS ON FOREIGN DIRECT INVESTMENT  
AND TRANSNATIONAL CORPORATIONS, 1973-2003**

**I. TRENDS IN FDI AND THE ACTIVITIES OF TNCs**

**A. World Investment Report**

UNCTAD, *World Investment Report 2003. FDI Policies for Development: National and International Perspectives* (New York and Geneva, 2003). 303 pages. Sales No. E.03.II.D.8.

UNCTAD, *World Investment Report 2003. FDI Policies for Development: National and International Perspectives. Overview*. 42 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/2003 (Overview). Available free to charge.

UNCTAD, *World Investment Report 2002: Transnational Corporations and Export Competitiveness* (New York and Geneva, 2002). 350 pages. Sales No. E.02.II.D.4.

UNCTAD, *World Investment Report 2002: Transnational Corporations and Export Competitiveness. Overview*. 66 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/2002 (Overview). Available free of charge.

UNCTAD, *World Investment Report 2001: Promoting Linkages* (New York and Geneva, 2001). 354 pages. Sales No. E.01.II.D.12.

UNCTAD, *World Investment Report 2001: Promoting Linkages. Overview*. 63 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/2001 (Overview). Available free of charge.

UNCTAD, *World Investment Report 2000: Cross-border Mergers and Acquisitions and Development* (New York and Geneva, 2000). 337 pages. Sales No. E.00.II.D.20.

UNCTAD, *World Investment Report 2000: Cross-border Mergers and Acquisitions and Development. Overview*. 65 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/2000 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1999: Foreign Direct Investment and the Challenge of Development* (New York and Geneva, 1999). 541 pages. Sales No. E.99.II.D.3.

UNCTAD, *World Investment Report 1999: Foreign Direct Investment and the Challenge of Development. Overview*. 75 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/1999 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1998: Trends and Determinants* (New York and Geneva, 1998). 463 pages. Sales No. E.98.II.D.5.

UNCTAD, *World Investment Report 1998: Trends and Determinants. Overview*. 72 pages (A, C, E, F, R, S). Document symbol: UNCTAD/WIR/1998 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1997: Transnational Corporations, Market Structure and Competition Policy* (New York and Geneva, 1997). 416 pages. Sales No. E.97.II.D. 10.

UNCTAD, *World Investment Report 1997: Transnational Corporations, Market Structure and Competition Policy. Overview*. 76 pages (A, C, E, F, R, S). Document symbol: UNCTAD/ITE/IIT/5 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1996: Investment, Trade and International Policy Arrangements* (New York and Geneva, 1996). 364 pages. Sales No. E.96.11.A. 14.

UNCTAD, *World Investment Report 1996: Investment, Trade and International Policy Arrangements. Overview*. 22 pages (A, C, E, F, R, S). Document symbol: UNCTAD/DTCI/32 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1995: Transnational Corporations and Competitiveness* (New York and Geneva, 1995). 491 pages. Sales No. E.95.II.A.9.

UNCTAD, *World Investment Report 1995: Transnational Corporations and Competitiveness. Overview*. 68 pages (A, C, E, F, R, S). Document symbol: UNCTAD/DTCI/26 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1994: Transnational Corporations, Employment and the Workplace* (New York and Geneva, 1994). 482 pages. Sales No. E.94.11.A.14.

UNCTAD, *World Investment Report 1994: Transnational Corporations, Employment and the Workplace. An Executive Summary*. 34 pages (C, E, also available in Japanese). Document symbol: UNCTAD/DTCI/10 (Overview). Available free of charge.

UNCTAD, *World Investment Report 1993: Transnational Corporations and Integrated International Production* (New York and Geneva, 1993). 290 pages. Sales No. E.93.II.A.14.

UNCTAD, *World Investment Report 1993: Transnational Corporations and Integrated International Production. An Executive Summary*. 31 pages (C, E). Document symbol: ST/CTC/159 (Executive Summary). Available free of charge.

DESD/TCMD, *World Investment Report 1992: Transnational Corporations as Engines of Growth* (New York, 1992). 356 pages. Sales No. E.92.II.A.24.

DESD/TCMD, *World Investment Report 1992: Transnational Corporations as Engines of Growth: An Executive Summary*. 26 pages. Document symbol: ST/CTC/143 (Executive Summary). Available free of charge.

UNCTC, *World Investment Report 1991: The Triad in Foreign Direct Investment* (New York, 1991). 108 pages. Sales No. E.91.II.A. 12. \$25.

## **B. Other Studies**

UNCTAD, *FDI in Landlocked Developing Countries at a Glance* (Geneva, 2003). Document symbol: UNCTAD/ITE/IIA/2003/5. Available free of charge.

UNCTAD, *Foreign Direct Investment in the World and Poland: Trends, Determinants and Economic Impact*. (Warsaw, 2002). ISBN 83-918182-0-9.

UNCTAD, *FDI in Least Developed Countries at a glance: 2002* (Geneva, 2002). Document symbol: UNCTAD/ITE/IIA/6. 150 pages. Available free of charge.

UNCTAD, *Tax incentives and FDI: A Global Survey* (Geneva, 2001). Sales No. E.01.II.D.5.

UNCTAD, *FDI in Least Developed Countries at a glance: 2001* (Geneva, 2001). Document symbol: UNCTAD/ITE/IIA/3. 150 pages. Available free of charge.

UNCTAD, Invest in France Mission, DATAR and Arthur Andersen, *International Investment: Towards the Year 2002* (Paris, 1998). 167 pages (E,F). Sales No. GV.E.98.0.15. \$29.

UNCTAD, Invest in France Mission, DATAR and Arthur Andersen, *International Investment: Towards the Year 2001* (Paris, 1997). 81 pages. Sales No. GV.E.97.0.5. \$35.

UNCTAD, *Sharing Asia's Dynamism: Asian Direct Investment in the European Union* (Geneva, 1997). 143 pages. Sales No. E.97.II.D. 1. \$26.

UNCTAD and the European Commission, *Investing in Asia's Dynamism: European Union Direct Investment in Asia* (A joint publication with the Office for Official Publications of the European Communities, Luxembourg, 1996). 124 pages. ISBN 92-827-7675-1. ECU 14.

UNCTAD, *Foreign Direct Investment in Africa*. Current Studies, Series A, No. 28 (Geneva, 1996). 115 pages (E, F). Sales No. E.95.II.A.6. \$20.

John H. Dunning and Khalil A. Hamdani (eds.), *The New Globalism and Developing Countries* (United Nations University Press, on behalf of UNCTAD, DITE, 1996). 336 pages (E). ISBN 92-808-0944-X. \$25.

Karl P. Sauvart, Persephone Economou and Fiorina Mugione (eds.), *Companies without Borders: Transnational Corporations in the 1990s* (Published by International Thomson Business Press, for and on behalf of UNCTAD DITE, 1996). 224 pages. ISBN 0-415-12526-X. E47.50.

UNCTAD, *Transnational Corporations and World Development* (Published by International Thomson Business Press, for and on behalf of UNCTAD DITE, 1996). 656 pages. ISBN 0-415-08560-8 (hardback), 0-415-08561-6 (paperback). £65.00 (hardback), £20.99 (paperback).

UNCTC, *TNCs in South Africa: List of Companies with Investments and Disinvestments, 1990* (New York, 1991). 282 pages. Sales No. E.91.II.A.9. \$22.

UNCTC, *Transnational Corporations in World Development: Trends and Prospects* (New York, 1988). 630 pages (A, C, E, F, R, S). Sales No. E.88.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$650.

UNCTC, *Transnational Corporations in World Development: Trends and Prospects. Executive Summary* (New York, 1988). 63 pages. Sales No. E.88.II.A.15. Out of print. Available on microfiche.

UNCTC, *Foreign Direct Investment in Latin America: Recent Trends, Prospects and Policy Issues*. Current Studies, Series A, No. 3. (New York, 1986). 28 pages. Sales No. E.86.II.A. 14. Out of print. Available on microfiche. Paper copy from microfiche: \$40.

UNCTC, *Trends and Issues in Foreign Direct Investment and Related Flows: A Technical Paper* (New York, 1985). 96 pages. Sales No. E.85.II.A.15. Out of print. Available on microfiche. Paper copy from microfiche: \$110.

UNCTC, *Transnational Corporations in World Development: Third Survey* (New York, 1983). (Also published by Grahain and Trotman, London, 1985). 386 pages (A, C, E, F, R, S). Sales No. E.83.II.A. 14 and Corrigendum. Out of print. Available on microfiche. Paper copy from microfiche: \$400.

UNCTC, *Salient Features and Trends in Foreign Direct Investment* (New York, 1983). 71 pages (A, C, E, F, R, S). Sales No. E.83.II.A.8. Out of print. Available on microfiche. Paper copy from microfiche: \$82.

UNCTC, *Transnational Corporations in World Development: A Re-examination* (New York, 1978). 346 pages (E, F, S). Sales No. E.78.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$360.

United Nations Department of Economic and Social Affairs, *Multinational Corporations in World Development* (New York, 1973). (Also published by Praeger, New York, 1974, 200 pages). 196 pages (E, F, R, S). Sales No. E.73.II.A. 11. Out of print. Available on microfiche. Paper copy from microfiche: \$204.

United Nations Department of Economic and Social Affairs, *Summary of the Hearings Before the Group of Eminent Persons to Study the Impact of Multinational Corporations on Development and on International Relations* (New York, 1974). 455 pages. Sales No. E.74.II.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$450.

United Nations Department of Economic and Social Affairs, *The Impact of Multinational Corporations on Development and on International Relations* (New York, 1974). 162 pages (E, F, R, S). Sales No. E.74.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$160.

***The United Nations Library on Transnational Corporations.*** (The original, hardback version was published by Routledge, for and on behalf of UNCTAD, 1994). Twenty volumes, in five boxed sets of four volumes per set, ISBN 0-415-08559-4, £1,750 (£350 per set), can be ordered in the U.S.A. and Canada from Routledge, Inc., 29 West 35th Street, New York, NY 1000 1, U. S.A. (U.S.A. Tel.: ++ 1212 244 6412 and Fax: ++ 1212 268 9964; Canada Tel.: ++ 1 800 248 4724). In the U.K., by contacting: Routledge Customer Services Department, FREEPOST, ITPS, Cheriton House, North Way, Andover, Hants SP 10 5BR, U.K. (Tel.: ++44 1264 342811/342939; Fax: ++44 1264 364418).

Volume 1: Dunning, John H. (ed.). *The Theory of Transnational Corporations*. 464 pages. Also available in paperback version (published by International Thomson Business Press, for and on behalf of UNCTAD DITE). ISBN 0-415-14106-0. £20.99.

Volume 2: Jones, Geoffrey (ed.). *Transnational Corporations: A Historical Perspective*. 464 pages.

Volume 3: Lall, Sanjaya (ed.). *Transnational Corporations and Economic Development*. 448 pages. Also available in paperback version (published by International Thomson Business Press, for and on behalf of UNCTAD DITE). ISBN 0-415-14110-9. \$29.95.

Volume 4: Lecraw, Donald J. and Allen J. Morrison (eds.). *Transnational Corporations and Business Strategy*. 416 pages. Also available in paperback version (published by International Thomson Business Press, for and on behalf of UNCTAD DITE). ISBN 0-415-14109-5. \$29.95.



Volume 5: Stonehill, Arthur I. and Michael H. Moffet (eds.). *International Financial Management*. 400 pages. Also available in paperback version (published by International Thomson Business Press, for and on behalf of UNCTAD DITE). ISBN 0415-14107-9.; £19.95.

Volume 6: Hedlund, Gunnar (ed.). *Organization of Transnational Corporations*. 400 pages. Also available in paperback version (published by International Thomson Business Press, for and on behalf of UNCTAD DITE). ISBN 0-415-14108-7. \$29.95.

Volume 7: Moran, Theodore H. (ed.). *Governments and Transnational Corporations*. 352 pages.

Volume 8: Gray, H. Peter (ed.). *Transnational Corporations and International Trade and Payments*. 320 pages.

Volume 9: Robson, Peter (ed.). *Transnational Corporations and Regional Economic Integration*. 331 pages.

Volume 10: McKern, Bruce (ed.). *Transnational Corporations and the Exploitation of Natural Resources*. 397 pages.

Volume 11: Chudnovsky, Daniel (ed.). *Transnational Corporations and Industrialization*. 425 pages.

Volume 12: Sauvant, Karl P. and Padma Mallampally (eds.). *Transnational Corporations in Services*. 437 pages.

Volume 13: Buckley, Peter J. (ed.). *Cooperative Forms of Transnational Corporation Activity*. 419 pages.

Volume 14: Plasschaert, Sylvain (ed.). *Transnational Corporations: Transfer Pricing and Taxation*. 330 pages.

Volume 15: Frischtak, Claudio and Richard Newfarmer (eds.). *Transnational Corporations: Market Structure and Industrial Performance*. 383 pages.

Volume 16: Enderwick, Peter (ed.). *Transnational Corporations and Human Resources*. 429 pages.

Volume 17: Cantwell, John (ed.). *Transnational Corporations and Innovatory Activities*. 447 pages.

Volume 18: Chen, Edward (ed.). *Transnational Corporations and Technology Transfer to Developing Countries*. 486 pages.

Volume 19: Rubin, Seymour and Don Wallace, Jr. (eds.). *Transnational Corporations and National Law*. 322 pages.

Volume 20: Fatouros, Arghyrios (ed.). *Transnational Corporations. The International Legal Framework*. 545 pages.

## II. DEVELOPMENT ISSUES AND FDI

***Transnational Corporations***. A refereed journal published three times a year. (Supersedes the *CTC Reporter* as of February 1992). Annual subscription (3 issues): \$45. Single issue: \$20.

UNCTAD, ***Investment and Technology Policies for Competitiveness: Review of Successful Country Experiences*** (Geneva, 2003). Document symbol: UNCTAD/ITE/ICP/2003/2.

UNCTAD, ***The Development Dimension of FDI: Policy and Rule-Making Perspectives*** (Geneva, 2003). Sales No. E.03.II.D.22. \$35.

UNCTAD, ***FDI and Performance Requirements: New Evidence from Selected Countries*** (Geneva, 2003). Sales No. E.03.II.D.32. 318 pages. \$ 35.

UNCTAD, ***Measures of the Transnationalization of Economic Activity*** (New York and Geneva, 2001). Document symbol: UNCTAD/ITE/IIA/1. Sales No. E.01.II.D.2.

UNCTAD, ***FDI Determinants and TNC Strategies: The Case of Brazil*** (Geneva, 2000). Sales No. E.00.II.D.2.

UNCTAD, ***The Competitiveness Challenge: Transnational Corporations and Industrial Restructuring in Developing Countries*** (Geneva, 2000). Sales No. E.00.II.D.35.

UNCTAD, ***Foreign Direct Investment in Africa: Performance and Potential*** (Geneva, 1999). Document symbol: UNCTAD/ITE/IIT/Misc.15. Available free of charge.

UNCTAD, ***The Financial Crisis in Asia and Foreign Direct Investment An Assessment*** (Geneva, 1998). 110 pages. Sales No. GV.E.98.0.29. \$20.

UNCTAD, ***Handbook on Foreign Direct Investment by Small and Medium-sized Enterprises: Lessons from Asia*** (New York and Geneva, 1998). 202 pages. Sales No. E.98.II.D.4. \$48.

UNCTAD, ***Handbook on Foreign Direct Investment by Small and Medium-sized Enterprises: Lessons from Asia. Executive Summary and Report on the Kunming Conference***. 70 pages. Document symbol: UNCTAD/ITE/IIT/6 (Summary). Available free of charge.

UNCTAD, ***Survey of Best Practices in Investment Promotion*** (New York and Geneva, 1997). 81 pages. Sales No. E.97.II.D.11. \$35.

UNCTAD, ***Incentives and Foreign Direct Investment*** (New York and Geneva, 1996). Current Studies, Series A, No. 30. 98 pages. Sales No. E.96.II.A.6. \$25.

UNCTC, ***Foreign Direct Investment in the People's Republic of China*** (New York, 1988). 110 pages. Sales No. E.88.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$122.

UNCTAD, ***Foreign Direct Investment, Trade, Aid and Migration*** Current Studies, Series A, No. 29. (A joint publication with the International Organization for Migration, Geneva, 1996). 90 pages. Sales No. E.96M.A.8. \$25.

UNCTAD, ***Explaining and Forecasting Regional Flows of Foreign Direct Investment*** (New York, 1993). Current Studies, Series A, No. 26. 58 pages. Sales No. E.94.II.A.5. \$25.

UNCTAD, *Small and Medium-sized Transnational Corporations: Role, Impact and Policy Implications* (New York and Geneva, 1993). 242 pages. Sales No. E.93.II.A. 15. \$35.

UNCTAD, *Small and Medium-sized Transnational Corporations: Executive Summary and Report of the Osaka Conference* (Geneva, 1994). 60 pages. Available free of charge.

DESD/TCMD, *From the Common Market to EC 92: Regional Economic Integration in the European Community and Transnational Corporations* (New York, 1993). 134 pages. Sales No. E.93.II.A.2. \$25.

DESD/TCMD, *Debt-Equity Swaps and Development* (New York, 1993). 150 pages. Sales No. E.93.II.A.7. \$35.

DESD/TCMD, *Transnational Corporations from Developing Countries: Impact on Their Home Countries* (New York, 1993). 116 pages. Sales No. E.93.II.A.8. \$15.

DESD/TCMD, *Foreign Investment and Trade Linkages in Developing Countries* (New York, 1993). 108 pages. Sales No. E.93.II.A. 12. Out of print.

UNCTC, *Foreign Direct Investment and Industrial Restructuring in Mexico*. Current Studies, Series A, No. 18. (New York, 1992). 114 pages. Sales No. E.92.II.A.9. \$12.50.

UNCTC, *The Determinants of Foreign Direct Investment: A Survey of the Evidence* (New York, 1992). 84 pages. Sales No. E.92.II.A.2. \$12.50.

UNCTC and UNCTAD, *The Impact of Trade-Related Investment Measures on Trade and Development* (Geneva and New York, 1991). 104 pages. Sales No. E.91 II.A. 19. \$17.50.

UNCTC, *The Challenge of Free Economic Zones in Central and Eastern Europe: International Perspective* (New York, 1991). 442 pages. Sales No. E.90.II.A.27. \$75.

UNCTC, *The Role of Free Economic Zones in the USSR and Eastern Europe*. Current Studies, Series A, No. 14. (New York, 1990). 84 pages. Sales No. E.90.II.A.5. \$10.

UNCTC, *Foreign Direct Investment, Debt and Home Country Policies*. Current Studies, Series A, No. 20. (New York, 1990). 50 pages. Sales No. E.90.II.A. 16. \$12.50.

UNCTC, *News Issues in the Uruguay Round of Multilateral Trade Negotiations*. Current Studies, Series A, No. 19. (New York, 1990). 52 pages. Sales No. E.90.II.A. 15. \$12.50.

UNCTC, *Regional Economic Integration and Transnational Corporations in the 1990s: Europe 1992, North America, and Developing Countries*. Current Studies, Series A, No. 15. (New York, 1990). 52 pages. Sales No. E.90.II.A. 14. \$12.50.

UNCTC, *Transnational Corporations and International Economic Relations: Recent Developments and Selected Issues*. Current Studies, Series A, No. 11. (New York, 1989). 50 pages. Sales No. E.89.II.A.15. Out of print. Available on microfiche. Paper copy from microfiche: \$60.

UNCTC, *The Process of Transnationalization and Transnational Mergers*. Current Studies, Series A, No. 8. (New York, 1989). 91 pages. Sales No. E.89.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$106.

UNCTC and ILO, *Economic and Social Effects of Multinational Enterprises in Export Processing Zones* (Geneva, International Labour Office, 1988). 169 pages. ISBN: 92-2106194-9. S1727.50.

UNCTC, *Measures Strengthening the Negotiating Capacity of Governments in Their Relations with Transnational Corporations: Regional Integration cum/versus Corporate Integration. A Technical Paper* (New York, 1982). 63 pages. Sales No. E.82.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$71.

### III. SECTORAL STUDIES

#### A. TNCs in the Manufacturing and Extractive Sectors

UNCTC, *New Approaches to Best-Practice Manufacturing: The Role of Transnational Corporations and Implications for Developing Countries*. Current Studies, Series A, No. 12. (New York, 1990). 76 pages. Sales No. E.90.II.A. 13. \$20.

Blomström, Magnus, *Transnational Corporations and Manufacturing Exports from Developing Countries* (New York, 1990). 124 pages. Sales No. E.90.II.A.21. \$25.

UNCTC, *Transnational Corporations in the Plastics Industry* (New York, 1990). 167 pages. Sales No. 90.II.A. 1. \$20.

Hoffman, Kurt and Raphael Kaplinsky, *Driving Force: The Global Restructuring of Technology, Labour and Investment in the Automobile and Components Industries.* (Boulder: Westview and UNCTC, 1988). 385 pages. ISBN: 0-8133-7502-9. \$32.50.

UNCTC, *Transnational Corporations in Biotechnology* (New York, 1988). 130 pages. Sales No. E.88.II.A.4. \$17.

UNCTC, *Transnational Corporations and Non-fuel Primary Commodities in Developing Countries* (New York, 1987). 89 pages. Sales No. E.87.II.A. 17. Out of print. Available on microfiche. Paper copy from microfiche: \$98.

UNCTC and ESCAP Joint Unit, *Transnational Corporations and the Electronics Industries of ASEAN Economies*. Current Studies, Series A, No. 5. (New York, 1987). 55 pages. Sales No. E.87.II.A. 13. \$7.50.

UNCTC, *Transnational Corporations in the Man-made Fibre, Textile and Clothing Industries* (New York, 1987). 154 pages. Sales No. E.87.II.A. 11. \$19.

UNCTC, *Transnational Corporations in the International Semiconductor Industry* (New York, 1986). 471 pages. Sales No. E.86.II.A. 1. \$41.

UNCTC, *Transnational Corporations in the Pharmaceutical Industry of Developing Countries* (New York, 1984). 223 pages. Sales No. E. 84.II.A. 10. Out of print. Available on microfiche. Paper copy from microfiche: \$238.

UNCTC, *Transnational Corporations in the International Auto Industry* (New York, 1983). 223 pages. Sales No. E.83.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$242.

UNCTC, *Transnational Corporations in the Agricultural Machinery and Equipment Industry* (New York, 1983). 134 pages. Sales No. E.83.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$148.

UNCTC, *Transnational Corporations in the Power Equipment Industry* (New York, 1982). 95 pages (E, F, S). Sales No. E.82.II.A.1 1. Out of print. Available on microfiche. Paper copy from microfiche: \$108.

UNCTC, *Transnational Corporations in the Fertilizer Industry* (New York, 1982). 69 pages (E, F, S). Sales No. E.82.H.A.10. Out of print. Available on microfiche. Paper copy from microfiche: \$80.

UNCTC, *Transnational Corporations in Food and Beverage Processing* (New York, 1981). 242 pages. Sales No. E.8 I.II.A. 12. Out of print. Available on microfiche. Paper copy from microfiche: \$26 1.

UNCTC, *Transnational Corporations in the Bauxite and Aluminium Industry* (New York, 1981). 88 pages (E, F, S). Sales No. E.8 I.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$104.

UNCTC, *Transnational Corporation Linkages in Developing Countries: The Case of Backward Linkages via Subcontracting* (New York, 1981). 75 pages. Sales No. E.8 I.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche:

UNCTC, *Transnational Corporations in the Copper Industry* (New York, 1981). 80 pages (E, F, S). Sales No. E.81.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$92.

UNCTC, *Transnational Corporations and the Pharmaceutical Industry* (New York, 1979). 163 pages. Sales No. E.79.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$160.

## **B. TNCs in the Services Sector and Transborder Data Flows**

UNCTAD, *Tradability of Consulting Services and Its Implications for Developing Countries* (New York and Geneva, 2002). 189 pages. UNCTAD/ITE/IPC/Misc.8.

UNCTAD and the World Bank, *Liberalizing International Transactions in Services: A Handbook* (New York and Geneva, 1994). 182 pages. Sales No. E.94.II.A. 11. \$45.

UNCTAD, *Tradability of Banking Services: Impact and Implications*. Current Studies, Series A, No. 27. (Geneva, 1994). 242 pages. Sales No. E.94.II.A. 12. \$50.

UNCTAD, *Management Consulting: A Survey of the Industry and Its Largest Firms* (New York, 1993). 100 pages. Sales No. E.93.II.A. 17. \$25.

UNCTAD, *International Tradability in Insurance Services*. Current Studies, Series A, No. 25. (New York, 1993). 54 pages. Sales No. E.93.II.A. 11. \$20.

UNCTAD, *The Transnationalization of Service Industries: An Empirical Analysis of the Determinants of Foreign Direct Investment by Transnational Service Corporations*. Current Studies, Series A, No. 23. (New York, 1993). 62 pages. Sales No. E.93.II.A.3. \$15.

UNCTC, *Transnational Banks and the External Indebtedness of Developing Countries: Impact of Regulatory Changes*. Current Studies, Series A, No. 22. (New York, 1992). 48 pages. Sales No. E.92.II.A.10. Out of print. Available on microfiche. Paper copy from microfiche: \$60.

UNCTC, *Transnational Banks and the International Debt Crisis* (New York, 1991). 148 pages. Sales No. E.90.II.A. 19. \$22.50.

UNCTC, *Transborder Data Flows and Mexico* (New York, 1991). 194 pages. Sales No. E.90.II.A.17. \$27.50.

UNCTC and World Bank, *The Uruguay Round., Services in the World Economy* (Washington and New York, 1990). 220 pages. ISBN: 0-8213-1374-6.

UNCTC, *New Issues in the Uruguay Round of Multilateral Trade Negotiations*. Current Studies, Series A, No. 19. (New York, 1990). 52 pages. Sales No. E.90.II.A. 15. \$12.50.

UNCTC, *Transnational Corporations, Services and the Uruguay Round* (New York, 1990). 252 pages. Sales No. E.90.II.A. 11. \$28.50.

UNCTC, *Services and Development: The Role of Foreign Direct Investment and Trade* (New York, 1989). 187 pages. Sales No. E.89.II.A. 17. Out of print. Available on microfiche. Paper copy from microfiche: \$200.

(Also published in Spanish as *Servicios y el Desarrollo: El Papel de la Inversion y el Comercio*, by Junta del Acuerdo de Cartagena (Lima, 1990). 206 pages.)

UNCTC, *Transnational Service Corporations and Developing Countries: Impact and Policy Issues*. Current Studies, Series A, No. 10. (New York, 1989). 50 pages. Sales No. E.89.II.A. 14. Out of print. Available on microfiche. Paper copy from microfiche: \$60.

UNCTC, *Transnational Corporations in the Construction and Design Engineering Industry* (New York, 1989). 60 pages. Sales No. E.89.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$74.

Dunning, John H., *Transnational Corporations and the Growth of Services: Some Conceptual and Theoretical Issues*. Current Studies, Series A, No. 9. (New York, 1989). 80 pages. Sales No. E.89.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$92.

UNCTC, *Foreign Direct Investment and Transnational Corporations in Services* (New York, 1989). 229 pages. Sales No. E.89.II.A. 1. Out of print. Available on microfiche. Paper copy from microfiche: \$240.

UNCTC, *Data Goods and Data Services in the Socialist Countries of Eastern Europe* (New York, 1988). 103 pages. Sales No. E.88.II.A.20. Out of print. Available on microfiche. Paper copy from microfiche: \$114.

UNCTC, *Foreign Direct Investment, the Service Sector and International Banking*. Current Studies, Series A, No. 7. (New York, 1987). (Also published by Graham and Trotman, London, 1988). 71 pages. Sales No. E.87.II.A. 15. \$9.

UNCTC, *Transborder Data Flows: Transnational Corporations and Remote-Sensing Data* (New York, 1984). 74 pages. Sales No. E.84.II.A.11 and Corrigendum. (book reads: E.84.II.A.8). Out of print. Available on microfiche. Paper copy from microfiche: \$82.

UNCTC, *Transborder Data Flows and Poland. Polish Case Study. A Technical Paper* (New York, 1984). (Also published by North-Holland, Amsterdam, 1984). 75 pages. Sales No. E.84.II.A.8. Out of print. Available on microfiche. Paper copy from microfiche: \$86.

UNCTC, *Transborder Data Flows and Brazil* (New York, 1983). (Also published by NorthHolland, Amsterdam, 1984). 418 pages. Sales No. E.83.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$400.

UNCTC, *Transborder Data Flows: Access to the International On-line Data-base Market* (New York, 1983). (Also published by North-Holland, Amsterdam, 1984.) 140 pages. Sales No. E.83.II.A.1. Out of print. Available on microfiche. Paper copy from microfiche: S 154.

UNCTC, *Transnational Corporations in International Tourism* (New York, 1982). 113 pages. Sales No. E.82.II.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$123.

UNCTC, *Transnational Corporations and Transborder Data Flows: A Technical Paper* (New York, 1982). 149 pages. Sales No. E.82.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$159.

UNCTC, *Transnational Banks: Operations, Strategies and Their Effects in Developing Countries* (New York, 1981). 140 pages. Sales No. E.81.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$15 1.

UNCTC, *Transnational Reinsurance Operations: A Technical Paper* (New York, 1980). 51 pages. Sales No. E.80.II.A.10. Out of print. Available on microfiche. Paper copy from microfiche: \$59.

UNCTC, *Transnational Corporations in Advertising. A Technical Paper* (New York, 1979). 54 pages (E, F, S). Sales No. E.79.II.A.2. Out of print. Available on microfiche. Paper copy from microfiche: \$62.

#### **IV. TNCs, TECHNOLOGY TRANSFER AND INTELLECTUAL PROPERTY RIGHTS**

UNCTAD, *Transfer of Technology for Successful Integration into the Global Economy* (New York and Geneva, 2003). Sales No. E.03.II.D.31. 206 pages.

UNCTAD, *Compendium of International Arrangements on Transfer of Technology* (Geneva, 2001). Sales No. E.01.II.D.28.

UNCTAD, *The TRIPS Agreement and Developing Countries* (Geneva, 1997). 64 pages. Sales No. E.96.II.13. 10. \$22.

UNCTAD, *Fostering Technological Dynamism: Evolution of Thought and Technological Development Process and Competitiveness: A Literature Review* (Geneva, 1995). 183 pages. Sales No. E.95.II.D.21. \$35.

UNCTAD, *Intellectual Property Rights and Foreign Direct Investment*. Current Studies, Series A, No. 24. (New York, 1993). 108 pages. Sales No. E.93.II.A. 10. \$20.

UNCTC, *Foreign Direct Investment and Technology Transfer in India* (New York, 1992). 150 pages. Sales No. E.92.II.A.3. \$20.

UNCTC, *Transnational Corporations and the Transfer of New and Emerging Technologies to Developing Countries* (New York, 1990). 141 pages. Sales No. E.90.II.A.20. \$27.50.

UNCTC, *Transnational Corporations and the Transfer of New Management Practices to Developing Countries* (New York, 1993). ST/CTC/153.

UNCTC, *New Approaches to Best-Practice Manufacturing: The Role of Transnational Corporations and Implications for Developing Countries*. Current Studies, Series A, No. 12. (New York, 1990). 76 pages. Sales No. E.90.II.A. 13. \$12.50.

UNCTC and ESCAP Joint Unit, *Technology Acquisition under Alternative Arrangements with Transnational Corporations: Selected Industrial Case Studies in Thailand*. Current Studies,

Series A, No. 6. (New York, 1987). 55 pages. Sales No. E. 87.II.A. 14. Out of print. Available on microfiche. Paper copy from microfiche: \$64.

UNCTC, *Transnational Corporations and Technology Transfer: Effects and Policy Issues* (New York, 1987). 77 pages. Sales No. E.87.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$90.

UNCTC, *Measures Strengthening the Negotiating Capacity of Governments in Their Relations with Transnational Corporations: Technology Transfer through Transnational Corporations. A Technical Paper* (New York, 1979). 37 pages. Sales No. E.79.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$43.

United Nations Department of Economic and Social Affairs, *Acquisition of Technology from Multinational Corporations by Developing Countries* (New York, 1974). 50 pages. Sales No. E.74.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$57.

## V. POLITICAL, SOCIAL AND ENVIRONMENTAL IMPACTS OF TNCs

UNCTAD, *The Social Responsibility of Transnational Corporations*. Document symbol: UNCTAD/ITE/IIT/Misc.21. Available free of charge.

UNCTAD, *Self-regulation of Environmental Management: An Analysis of Guidelines Set by World Industry for Their Member Firms* (Geneva, 1996). 165 pages. Sales No. E.96.II.A.5. \$35.

UNCTC, *Environmental Management in Transnational Corporations: Report on the Benchmark Corporate Environment Survey* (Geneva, 1993). 265 pages. Sales No. E.94.II.A.2.

UNCTAD, *Environmental Management in Transnational Corporations: Report on the Benchmark Corporate Environment Survey* (Geneva, 1994). 278 pages. Sales No. E.94.II.A.2. 529.95.

DESD/TCMD, *Climate Change and Transnational Corporations: Analysis and Trends* (New York, 1992). 110 pages. Sales No. E.92.II.A.7. \$16.50.

UNCTC, *Transnational Corporations and Industrial Hazards Disclosure* (New York, 1991). 86 pages. Sales No. E.91.II.A.18. \$17.50.



UNCTC and DIESA, *Consolidated, List of Products Whose Consumption and/or Sale Have Been Banned, Withdrawn, Severely Restricted or not Approved by Governments*, Fourth ed. (New York, 1991). 769 pages. Sales No. E.91.IV.4. Out of print. Available on microfiche. Paper copy from microfiche: \$800.

UNCTC, *Transnational Corporations in South Africa: Second United Nations Public Hearings, 1989:*

- Vol. I            **Report of the Panel of Eminent Persons, Background Documentation** (New York, 1990). 162 pages. Sales No. E.90.II.A.6. \$19.
- Vol. II           **Statements and Submissions** (New York, 1990). 210 pages. Document symbol: ST/CTC/102. Sales No. E.90.II.A.12. \$21.

UNCTC and DESA, *Consolidated List of Products Whose Consumption and/or Sale Have Been Banned, Withdrawn, Severely Restricted or Not Approved by Government*, Second issue. Prepared jointly by the Food and Agriculture Organization of the United Nations, the World Health Organization, the International Labour Organization, the United Nations Centre on Transnational Corporations and other relevant intergovernmental organizations (New York, 1987). 655 pages. Sales No. E.87.IV. I. Out of print.

UNCTC, *Transnational Corporations in South Africa and Namibia: United Nations Public Hearings, 1986:*

- Vol. I            **Reports of the Panel of Eminent Persons and of the Secretary-General** (New York, 1986). 242 pages. Document symbol: ST/CTC/68 (Vol. I). Sales No. E.86.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$240.
- Vol. II           **Verbatim Records** (New York, 1986). 282 pages. Document symbol: ST/CTC/68 (Vol. II). Sales No. E.86.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$300.
- Vol. III          **Statements and Submissions** (New York, 1987). 518 pages. Document symbol: ST/CTC/68 (Vol. III). Sales No. E.86.II.A.8. Out of print. Available on microfiche. Paper copy from microfiche: \$530.
- Vol. IV          **Policy Instruments and Statements** (New York, 1987). 444 pages. Document symbol: ST/CTC/68 (Vol. IV). Sales No. E.86.II.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$474.

UNCTC, *Activities of Transnational Corporations in South Africa and Namibia and the Responsibilities of Home Countries with Respect to Their Operations in This Area* (New York, 1986). 59 pages (E, F, S). Sales No. E.85.II.A. 16. Out of print. Available on microfiche. Paper copy from microfiche: \$66.

UNCTC, *Environmental Aspects of the Activities of Transnational Corporations: A Survey* (New York, 1985). 114 pages (E, F, S). Sales No. E.85.II.A. 11. Out of print. Available on microfiche. Paper copy from microfiche: \$126.

UNCTC and ILO, *Women Workers in Multinational Enterprises in Developing Countries: A Contribution to the United Nations Decade for Women*. A joint publication by the United Nations Centre on Transnational Corporations and the International Labour Office (Geneva, International Labour Office, 1985). 119 pages (E, F, S). ISBN: 92-2-100532-1. SF15.

UNCTC and DIESA, *Listé récapitulative des produits dont la consommation ou la vente ont été interdites ou rigoureusement réglementées, ou qui ont été retirées du marché ou n'ont pas été approuvés par les gouvernements. Première édition révisée* (New York, 1985). (E, F, S). Sales No. F.85.IV.8. Out of print. Available on microfiche. Paper copy from microfiche: \$370.

UNCTC, *Policies and Practices of Transnational Corporations Regarding Their Activities in South Africa and Namibia* (New York, 1984). 55 pages (E, F, S). Sales No. E.84.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$55.

UNCTC, *Transnational Corporations in Southern Africa: Update on Financial Activities and Employment Practices* (New York, 1982). 44 pages. Sales No. E.82.II.A. 12. Out of print. Available on microfiche. Paper copy from microfiche: \$62.

UNCTC, *Activities of Transnational Corporations in Southern Africa: Impact on Financial and Social Structures* (New York, 1978). 80 pages. Sales No. E.78.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$85.

## VI. INTERNATIONAL ARRANGEMENTS AND AGREEMENTS

### A. Series on Issues in International Investment Agreements (IIAs)

UNCTAD, *Glossary of Key Concepts Used in IIAs*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 2003)

UNCTAD, *Incentives* UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 2003). Sales No. E.04.II.D.6. \$15.

UNCTAD, *Transparency*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 2003). Sales No. E.03.II.D.7. \$15.

UNCTAD, *Dispute Settlement: Investor-State*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 2003). 128 pages. Sales No. E.03.II.D.5. \$15.

UNCTAD, *Dispute Settlement: State-State*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 2003). 109 pages. Sales No. E.03.II.D.6 \$16.

UNCTAD, *Transfer of Technology*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2001). 135 pages. Sales No. E.01.II.D.33. \$16.

UNCTAD, *Illicit Payments*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2001). 112 pages. Sales No. E.01.II.D.20. \$13.

UNCTAD, *Home Country Measures*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2001). 95 pages. Sales No. E.01.II.D.19. \$12.

UNCTAD, *Host Country Operational Measures*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2001). 105 pages. Sales No. E.01.II.D.18. \$18.

UNCTAD, *Social Responsibility*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2001). 87 pages. Sales No. E.01.II.D.4.\$15.

UNCTAD, *Environment*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva 2001). 106 pages. Sales No. E.01.II.D.3. \$15.

UNCTAD, *Transfer of Funds*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva 2000). 79 pages. Sales No. E.00.II.D.38. \$10.

UNCTAD, *Flexibility for Development*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva 2000). 185 pages. Sales No. E.00.II.D.6. \$15.

UNCTAD, *Employment*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2000). 64 pages. Sales No. E.00.II.D.15. \$12.

UNCTAD, *Taxation*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2000). 111 pages. Sales No. E.00.II.D.5. \$15.

UNCTAD, *Taking of Property*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 2000). 78 pages. Sales No. E.00.II.D.4. \$12.

UNCTAD, *Trends in International investment Agreements: An Overview*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva, 1999). 133 pages. Sales No. E.99.II.D.23. \$12.

UNCTAD, *Lessons from the MAI*. UNCTAD Series on Issues on International Investment Agreements (New York and Geneva 1999). 52 pages. Sales No. E.99.II.D.26. \$10.

UNCTAD, *National Treatment*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 88 pages. Sales No. E.99.II.D. 16. \$12.

UNCTAD, *Fair and Equitable Treatment*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 80 pages. Sales No. E.99.II.D.15. \$12.

UNCTAD, *Investment-Related Trade Measures*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 64 pages. Sales No. E.99.II.D.12.\$12.

UNCTAD, *Most-Favoured-Nation Treatment*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 72 pages. Sales No. E.99.II.D.11. \$12.

UNCTAD, *Admission and Establishment*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 72 pages. Sales No. E.99.II.D.10. \$12.

UNCTAD, *Scope and Definition*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 96 pages. Sales No. E.99.II.D.9. \$12.

UNCTAD, *Transfer Pricing*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 72 pages. Sales No. E.99.II.D.8. \$12.

UNCTAD, *Foreign Direct Investment and Development*. UNCTAD Series on Issues in International Investment Agreements (New York and Geneva, 1999). 88 pages. Sales No. E.98.II.D.15A12.

**B. Other studies**

*UNCTAD's Work Programme on International Investment Agreements: From UNCTAD IX to UNCTAD X.* Document symbol: UNCTAD/ITE/IIT/Misc.26. Available free of charge.

*UNCTAD, Progress Report. Work undertaken within UNCTAD's work programme on International Investment Agreements between the 10<sup>th</sup> Conference of UNCTAD 10th Conference of UNCTAD, Bangkok, February 2000, and July 2002* (New York and Geneva, 2002). UNCTAD/ITE/Misc.58. Available free of charge.

UNCTAD, *Bilateral Investment Treaties in the Mid-1990s* (New York and Geneva, 1998). 322 pages. Sales No. E.98.II.D.8. \$46.

UNCTAD, *Bilateral Investment Treaties: 1959-1999* (Geneva and New York, 2000) Sales No. E.92.II.A.16. \$22.

UNCTAD, *International Investment Instruments: A Compendium* (New York and Geneva, 1996 to 2003). 12 volumes. Vol. I: Sales No. E.96.A.II.A.9. Vol. II: Sales No. E.96.II.A.10. Vol. III: Sales No. E.96.II.A.11. Vol. IV: Sales No. E.00.II.D.13. Vol. V: Sales No. E.00.II.A.14. Vol. VI: Sales No. E.01.II.D.34. Vol. VII: Sales No. E.02.II.D.14. Vol. VIII: Sales No. E.02.II.D.15. Vol. IX: Sales No. E.02.II.D.16. Vol. X: Sales No. E.02.II.D.21. Vol. XI: Sales No. E.04.II.D.9. Vol. XII: Sales No. E.04.II.D.10. \$60.

UNCTC and ICC, *Bilateral Investment Treaties.* A joint publication by the United Nations Centre on Transnational Corporations and the International Chamber of Commerce (New York, 1992). 46 pages. Sales No. E.92.II.A. 16. \$22.

UNCTC, *The New Code Environment.* Current Studies, Series A, No. 16. (New York, 1990). 54 pages. Sales No. E.90.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$68.

UNCTC, *Key Concepts in International Investment Arrangements and Their Relevance to Negotiations on International Transactions in Services.* Current Studies, Series A, No. 13. (New York, 1990). 66 pages. Sales No. E.90.II.A.3. \$9.

UNCTC, *Bilateral Investment Treaties* (New York, 1988). (Also published by Graham and Trotman, London/Dordrecht/Boston, 1988). 188 pages. Sales No. E.88.II.A. 1. \$20.

UNCTC, *The United Nations Code of Conduct on Transnational Corporations.* Current Studies, Series A, No. 4. (New York, 1986). 80 pages. Sales No. E.86.II.A. 15. Out of print. Available on microfiche. Paper copy from microfiche: \$88.

Vagts, Detlev F., *The Question of a Reference to International Obligations in the United Nations Code of Conduct on Transnational Corporations: A Different View.* Current Studies,

Series A, No. 2. (New York, 1986). 17 pages. Sales No. E.86.II.A.11. Out of print. Available on microfiche. Paper copy from microfiche: \$24.

Robinson, Patrick, *The Question of a Reference to International Law in the United Nations Code of Conduct on Transnational Corporations.* Current Studies, Series A, No.1. (New York, 1986). 22 pages. Sales No. E.86.II.A.5. \$4.

UNCTC, *Transnational Corporations: Material Relevant to the Formulation of a Code of Conduct* (New York, 1977). 114 pages (E, F, S). UN Document Symbol: EX. 10/ 10 and Corr. 1. \$7.

UNCTC, *Transnational Corporations: Issues Involved in the Formulation of a Code of Conduct* (New York, 1976). 41 pages (E, F, R, S). Sales No. E.77.II.A.5. Out of print. Available on microfiche. Paper copy from microfiche: \$41.

## **VII. NATIONAL POLICIES, LAWS, REGULATIONS AND CONTRACTS RELATING TO TNCs**

### **A. Investment Policy Reviews**

UNCTAD, *Investment Policy Review of Algeria* (Geneva, 2004). 110 pages.  
UNCTAD/ITE/IPC/2003/9.

UNCTAD, *Investment Policy Review of Sri Lanka* (Geneva, 2003). 89 pages.  
UNCTAD/ITE/IPC/2003/8

UNCTAD, *Investment Policy Review of Lesotho* (Geneva, 2003). 105 pages. Sales No. E.03.II.D.18.

UNCTAD, *Investment Policy Review of Nepal* (Geneva, 2003). 89 pages. Sales No. E.03.II.D.17.

UNCTAD, *Investment Policy Review of Ghana* (Geneva, 2002). 103 pages. Sales No. E.02.II.D.20.

UNCTAD, *Investment Policy Review of Botswana* (Geneva, 2003). 107 pages. Sales No. E.03.II.D.1.

UNCTAD, *Investment Policy Review of Tanzania* (Geneva, 2002). 109 pages. Sales No. E.02.II.D.6.  
\$ 20.

UNCTAD, *Investment and Innovation Policy Review of Ethiopia* (Geneva, 2001). 130 pages. Sales  
No. E.01.II.D.5.

UNCTAD, *Investment Policy Review of Ecuador*. (Geneva, 2001). 136 pages. Sales No. E.01.II.D.31.  
\$25. Also available in Spanish.

UNCTAD, *Investment Policy Review of Mauritius* (Geneva, 2000). 92 pages. Sales No. E.00.II.D.11.

UNCTAD, *Investment Policy Review of Peru* (Geneva, 2000). 109 pages. Sales No. E.00.II.D.7.

UNCTAD, *Investment Policy Review of Uganda* (Geneva, 1999). 71 pages. Sales No. E.99.II.D.24.

UNCTAD, *Investment Policy Review of Uzbekistan* (Geneva, 1999). 65 pages. Document number:  
UNCTAD/ITE/IIP/Misc.13.

UNCTAD, *Investment Policy Review of Egypt* (Geneva, 1999). 119 pages. Sales No. E.99.II.D.20.  
\$19.

### **B. Investment Guides**

UNCTAD and ICC, *An Investment Guide to Mauritania* (Geneva, 2004). Document symbol:  
UNCTAD/IIA/2004/4. Free of charge.

U

UNCTAD and ICC, *An Investment Guide to Cambodia* (Geneva, 2003). 89 pages. Document symbol:  
UNCTAD/IIA/2003/6. Free of charge.

UNCTAD and ICC, *An Investment Guide to Nepal* (Geneva, 2003). 97 pages. Document symbol: UNCTAD/IIA/2003/2. Free of charge.

UNCTAD and ICC, *An Investment Guide to Mozambique* (Geneva, 2002). 109 pages. Document symbol: UNCTAD/IIA/4. Free of charge.

UNCTAD and ICC, *An Investment Guide to Uganda* (Geneva, 2001). 76 pages. Document symbol: UNCTAD/ITE/IIT/Misc.30. Publication updated in 2004. New document symbol UNCTAD/ITE/IIA/2004/3. Free of charge.

UNCTAD and ICC, *An Investment Guide to Mali* (Geneva, 2001). 105 pages. Document symbol: UNCTAD/ITE/IIT/Misc.24. Publication updated in 2004. New document symbol UNCTAD/ITE/IIA/2004/1. Free of charge.

UNCTAD and ICC, *An Investment Guide to Ethiopia* (Geneva, 2000). 68 pages. Document symbol: UNCTAD/ITE/IIT/Misc.19. Publication updated in 2004. New document symbol UNCTAD/ITE/IIA/2004/2. Free of charge.

UNCTAD and ICC, *An Investment Guide to Bangladesh* (Geneva, 2000). 66 pages. Document symbol: UNCTAD/ITE/IIT/Misc.29. Free of charge.

### C. Contracts and Agreements

UNCTC and Moody's Investors Service, *Directory of the World's Largest Service Companies: Series I* (New York, 1991). 834 pages. ISSN 10 14-8507. \$95.

(To order and other information, please write to: Moody's Investors Service, 99 Church St., New York, N.Y. 10003, USA.)

UNCTC, *International Hotel Chain Management Agreements: A Primer for Hotel Owners in Developing Countries*. Advisory Studies, Series B, No. 5. (New York, 1990). 60 pages. Sales No. E.90.II.A.8. \$9.

UNCTC, *International Debt Restructuring: Substantive Issues and Techniques*. Advisory Studies, Series B, No. 4. (New York, 1989). 91 pages. Sales No. E.89.II.A.10. \$ 10.

UNCTC, *Joint Ventures as a Form of International Economic Co-operation. Background documents of the High-Level Seminar organized by the United Nations Centre on Transnational Corporations in co-operation with the State Foreign Economic Commission, and the State Committee on Science and Technology of the Union of Soviet Socialist Republics, Moscow, 10 March 1988* (New York, 1988). (Also published by Taylor & Francis, New York, 1989). 205 pages (E, R). Sales No. E.88.II.A.12. Out of print. Available on microfiche. Paper copy from microfiche: \$270.

UNCTC, *Licence Agreements in Developing Countries* (New York, 1987). 108 pages. Sales No. E.87.II.A.21. Out of print. Available on microfiche. Paper copy from microfiche: \$118.

UNCTC/ESCAP Joint Unit, *Technology Acquisition under Alternative Arrangements with Transnational Corporations: Selected Industrial Case Studies in Thailand*. Current Studies, Series A, No. 6. (New York, 1987). 55 pages. Sales No. E.87.II.A. 14. Out of print. Available on microfiche. Paper copy from microfiche: \$64.

UNCTC, *Financial and Fiscal Aspects of Petroleum Exploitation*. Advisory Studies, Series B, No. 3. (New York, 1987). 39 pages. Sales No. E.87.II.A.10. \$6.

UNCTC, *Arrangements Between Joint Venture Partners in Developing Countries*. Advisory Studies, Series B, No. 2. (New York, 1987). 43 pages. Sales No. E.87.II.A.5. \$6.

UNCTC, *Natural Gas Clauses in Petroleum Arrangements*. Advisory Studies, Series B, No. 1. (New York, 1987). 54 pages. Sales No. E.87.II.A.3. \$8.

UNCTC, *Analysis of Engineering and Technical Assistance Consultancy Contracts* (New York, 1986). 517 pages. Sales No. E.86.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$530.

UNCTC, *Analysis of Equipment Leasing Contracts* (New York, 1984). 138 pages. Sales No. E.84.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$148.

UNCTC, *Measures Strengthening the Negotiating Capacity of Governments in Their Relations with Transnational Corporations. Joint Ventures Among Firms in Latin America: A Technical Paper* (New York, 1983). 97 pages. Sales No. E.83.II.A.19. Out of print. Available on microfiche. Paper copy from microfiche: \$ 100.

UNCTC, *Issues in Negotiating International Loan Agreements with Transnational Banks* (New York, 1983). 103 pages. Sales No. E. 83.II.A. 18. Out of print. Available on microfiche. Paper copy from microfiche: \$110. ~

UNCTC, *Transnational Corporations and Contractual Relations in the World Uranium Industry: A Technical Paper* (New York, 1983). 167 pages. Sales No. E.83.II.A. 17. Out of print. Available on microfiche. Paper copy from microfiche: \$179.

UNCTC, *Features and Issues in Turnkey Contracts in Developing Countries: A Technical Paper* (New York, 1983). 156 pages. Sales No. E.83.II.A.13. Out of print. Available on microfiche. Paper copy from microfiche: \$160.

UNCTC, *Main Features and Trends in Petroleum and Mining Agreements* (New York, 1983). 129 pages. Sales No. E.83.II.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$140.

UNCTC, *Alternative Arrangements for Petroleum Development* (New York, 1982). 70 pages. Sales No. E.82.II.A.22. Out of print. Available on microfiche. Paper copy from microfiche: \$82.

UNCTC, *Management Contracts in Developing Countries: An Analysis of Their Substantive Provisions* (New York, 1983). 139 pages (E, F, S). Sales No. E.82.II.A.21. Out of print. Available on microfiche. Paper copy from microfiche: \$150.

#### **D. Other Studies**

UNCTAD, *Investment Regimes in the Arab World: Issues and Policies*. (Geneva, 2000). Sales No. E/F.00.II.D.32. \$39.

UNCTC, *Debt Equity Conversions: A Guide for Decision-makers* (New York, 1991). 149 pages. Sales No. E.90.II.A.22. \$27.50.

UNCTAD, *Comparative Analysis of Petroleum Exploration Contracts* (New York and Geneva, 1995). Advisory Studies, Series B, No. 21. 80 pages. Sales No. E. 96.II.A.7. \$35.

UNCTAD, *Administration of Fiscal Regimes for Petroleum Exploration and Development* (New York and Geneva, 1995). Advisory Studies, Series B, No. 20. Sales No. E.95.II.A.8. \$28.

DESD/TCMD, *Formulation and Implementation of Foreign Investment Policies: Selected Key Issues*. Advisory Studies, Series B, No. 10. (New York, 1992). 84 pages. Sales No. E.92.II.A.21. \$12.

UNCTC, *Government Policies and Foreign Direct Investment*. Current Studies, Series A, No. 17. (New York, 1991). 66 pages. Sales No. E.91.II.A.20. \$12.50.

UNCTC, *National Legislation and Regulations Relating to Transnational Corporations:*

- Vol. VIII (Geneva, 1994), 263 pages. Sales No. E.94.II.A. 18. \$60.
- Vol. VII (New York, 1989). 320 pages. Sales No. E.89.II.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$328.
- Vol. VI (New York, 1988). (Also published by Graham and Trotman, London/Dordrecht/Boston, 1988). 322 pages (E, F, S). Sales No. E.87.H.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$330.
- Vol. V (New York, 1986). 246 pages (E, F, S). Sales No. E.86.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$250.
- Vol. IV (New York, 1986). 241 pages (E, F, S). Sales No. E.85.II.A. 14. Out of print. Available on microfiche. Paper copy from microfiche: \$250.
- Vol. III (New York, 1983). 345 pages (E, F, S). Sales No. E.83.II.A. 15. Out of print. Available on microfiche. Paper copy from microfiche: \$360.
- Vol. II (New York, 1983). 338 pages (E, F, S). Sales No. E.83.II.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$340.
- Vol. I (Part Two) (New York, 1980). 114 pages (E, F, S). Sales No. E.80.II.A.5 and corrigendum. Out of print. Available on microfiche. Paper copy from microfiche: \$120.
- Vol. I (Part One) (New York, 1978). 302 pages (E, F, S). Sales No. E.78.II.A.3 and corrigendum. Out of print. Available on microfiche. Paper copy from microfiche: \$300.

UNCTC, *International Income Taxation and Developing Countries* (New York, 1988). 103 pages. Sales No. E.88.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$120.

UNCTC, *The Impact of Multinational Corporations on Development and on International Relations. Technical Paper: Taxation* (New York, 1974). 111 pages. Sales No. E.74.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$110.

## VIII. INTERNATIONAL STANDARDS OF ACCOUNTING AND REPORTING

UNCTAD, *International Accounting and Reporting Issues:*



- 2003 Review** (Geneva, 2003). UNCTAD/ITE/TEB/2003/4.
- 2002 Review** (Geneva, 2002). UNCTAD/ITE/TEB/2003/9.
- 2001 Review** (Geneva, 2001). 66 pages. Sales No. E.03.II.E.3
- 1999 Review** (Geneva, 1999). 155 pages. Sales No. E.99.II.D.27.
- 1998 Review** (Geneva, 1998). 463 pages. Sales No. E.98.II.D.5. \$50.
- 1996 Review** (Geneva, 1997). 175 pages. Sales No. E.97.II.D. 12. \$50.
- 1995 Review** (Geneva, 1995). 155 pages. Sales No. E.95.II.A. 11. \$47.50.
- 1994 Review.** (Geneva, 1995). 94 pages. Sales No. E.95.II.A.3. \$27.50.
- 1993 Review.** (Geneva, 1994). 245 pages. Sales No. E.94.II.A. 16. \$25.
- 1992 Review** (Geneva, 1993). 328 pages. Sales No. E.93.II.A.6. \$25.
- 1991 Review** (New York, 1992). 243 pages (E, F, S). Sales No. E.92.II.A.8. \$25.
- 1990 Review** (New York, 1991). 236 pages (E, F, S). Sales No. E.90.II.A.3. \$9.
- 1989 Review** (New York, 1990). 152 pages (E, F, S). Sales No. E.90.II.A.4. \$17.
- 1988 Review** (New York, 1989). 95 pages (E, F, S). Sales No. E.89.II.A.3.  
Out of print. Available on microfiche. Paper copy from microfiche: \$165.
- 1987 Review** (New York, 1988). (Also published by Graham and Trotman, London/Dordrecht/Boston, 1988). 135 pages. Sales No. E.88.II.A.8. Out of print. Available on microfiche. Paper copy from microfiche: \$152.
- 1986 Review** (New York, 1986). 158 pages. Sales No. E.86.II.A.16. Out of print. Available on microfiche. Paper copy from microfiche: \$162.
- 1985 Review** (New York, 1985). 141 pages (E, F, S). Sales No. E.85.II.A. 13. Out of print. Available on microfiche. Paper copy from microfiche: \$152.
- 1984 Review** (New York, 1985). 122 pages (E, F, S). Sales No. E.85.II.A.2. Out of print. Available on microfiche. Paper copy from microfiche: \$138.

These annual publications report of sessions of the Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting (ISAR).

UNCTAD, *A Manual for the Preparers and Users of ECO-efficiency Indicators* (New York and Geneva, 2004). Sales No. E.04.II.D.13

UNCTAD, *Selected Issues in Corporate Governance: Regional and Country Experiences* (New York and Geneva, 2003). Sales No. E.03.II.D.26

UNCTAD, *Accounting and Financial Reporting for Environmental Costs and Liabilities* (New York and Geneva, 1998). 184 pages (A, C, E, F, R, S). Sales No. A/C/E/F/WS.98.II.D. 14. \$19.

UNCTAD, *Financial Disclosure by Banks: Proceedings of an UNCTAD Forum* (New York and Geneva, 1998). 84 pages. Sales No. E.98.II.D. 13. \$13.

UNCTAD, *Responsibilities and Liabilities of Accountants and Auditors: Proceedings of a Forum* (Geneva, 1995). Sales No. E.95.II.A. 10.

UNCTAD, *Accounting for Sustainable Forestry Management: A Case Study* (New York and Geneva, 1994). 46 pages. Sales No. E.94.II.A. 17. \$22.

UNCTAD, *Conclusions on Accounting and Reporting by Transnational Corporations* (New York and Geneva, 1994). 47 pages. Sales No. E.94.II.A.9. \$12.

UNCTAD, *Accounting, Valuation and Privatization* (New York and Geneva, 1994). 190 pages. Sales No. E.94.II.A.3. \$25.

UNCTC, *Accounting for East-West Joint Ventures* (New York, 1992). 282 pages. Sales No. E.92.II.A. 13. \$25.

DES13/TCMD, *Environmental Accounting: Current Issues, Abstracts and Bibliography*. Advisory Studies, Series B, No. 9. (New York, 1992). 86 pages. Sales No. E.92.II.A.23. \$15.

UNCTC, *Accountancy Development in Africa: Challenge of the 1990s* (New York, 1991). 200 pages (E, F). Sales No. E.91.II.A.2. \$25.

UNCTC, *Joint Venture Accounting in the USSR: Direction for Change*. Advisory Studies, Series B, No. 7. (New York, 1990). 46 pages. Sales No. E.90.II.A.26. \$11.

UNCTC, *Curricula for Accounting Education for East- West Joint Ventures in Centrally Planned Economies*. Advisory Studies, Series B, No. 6. (New York, 1990). 86 pages. Sales No. E.90.II.A.2. \$10.

UNCTC, *Objectives and Concepts Underlying Financial Statements* (New York, 1989). 32 pages (A, C, E, F, R, S). Sales No. E.89.II.A.18. \$8.

UNCTC, *Conclusions on Accounting and Reporting by Transnational Corporations: The Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting* (New York, 1988). 58 pages (A, C, E, F, R, S). Sales No. E.88.II.A.18. \$7.50.

UNCTC, *International Standards of Accounting and Reporting: Report of the Ad Hoc Intergovernmental Working Group of Experts on International Standards of Accounting and Reporting* (New York, 1984). 55 pages (C, E, F, R, S). Sales No. E.84.II.A.2. Out of print. Available on microfiche. Paper copy from microfiche: \$63.

UNCTC, *Towards International Standardization of Corporate Accounting and Reporting* (New York, 1982). 104 pages (E, F, R, S). Sales No. E.82.II.A.3. Out of print. Available on microfiche. Paper copy from microfiche: \$25.

UNCTC, *International Standards of Accounting and Reporting for Transnational Corporations: Report of the Secretary- General, and Report of the Group of Experts on International Standards of*

**Accounting and Reporting** (New York, 1977). 79 pages (E, F, R, S). Sales No. E.77.II.A.17. Out of print. Available on microfiche. Paper copy from microfiche: \$80.

UNCTC, **International Standards of Accounting and Reporting for Transnational Corporations: Technical Papers** (New York, 1977). 96 pages (E, F, S). Sales No. E.77.II.A. 15. Out of print. Available on microfiche. Paper copy from microfiche: \$ 100.

## **IX. DATA AND INFORMATION SOURCES**

UNCTAD, **World Investment Directory**.

**Volume VIII: Latin America and the Caribbean** (New York and Geneva, 2004). Sales No. E.03.II.D.12. \$25.

**Volume VIII: Central and Eastern Europe** (New York and Geneva, 2003). Sales No. E.03.II.D.12. \$25.

**Volume VII: Asia and the Pacific** (New York and Geneva, 2000). 356 pages. Sales No. E.00.II.D.11. \$80.

**Volume VI: West Asia** (New York and Geneva, 1997). 138 pages. Sales No. E.97.II.A.2. \$35.

**Volume V: Africa** (New York and Geneva, 1997). 462 pages. Sales No. E.97.II.A.1. \$75.

**Volume IV: Latin America and the Caribbean** (New York, 1994). 478 pages. Sales No. E.94.II.A.10. \$65.

**Volume III: Developed Countries** (New York, 1993). 532 pages. Sales No. E.93.II.A.9. \$75.

**Volume II: Central and Eastern Europe** (New York, 1992) 432 pages. Sales No. E.93.II.A.1. \$65.

**Volume I: Asia and the Pacific** (New York, 1992). 3 56 pages. Sales No. E.92.II.A.11. Out of print. Available on microfiche. Paper copy from microfiche: \$370.

The *World Investment Directory* contains time-series data on FDI, as well as corporate data on the largest foreign affiliates and legal information for the countries of each region. A number of volumes also contain analytical overviews and detailed technical introductions.

UNCTAD, **Investment Promotion Agencies: Directory of Members of the World Association of Investment Promotion Agencies 1999**, Fifth Edition (Geneva, 1999). An annual publication containing contact addresses of heads of investment promotion agencies and institutions worldwide. Available free of charge.

DESD/TCMD, **Transnational Corporations: A Selective Bibliography, 1991-1992** (New York, 1993). 736 pages (E, F). Sales No. E1F.93.II.A. 16. \$75.

DESD/TCMD, **The East- West Business Directory 1991-1992** (New York, 1992). 567 pages. Sales No. E.92.II.A.20. \$65.

UNCTC, **Transnational Business Information: A Manual of Needs and Sources** (New York, 1991). 228 pages (E, F, S). Sales No. E.91.II.A. 13. \$45.

The manual discusses the needs of developing countries for information in all phases of their relations with TNCs and identifies sources that can help to meet those needs.

UNCTC, *University Curriculum on Transnational Corporations*:

Vol. I *Economic Development* (New York, 1991). 186 pages.  
Sales No. E.91.II.A.5. \$20.

Vol. II *International Business* (New York, 1991). 154 pages.  
Sales No. E.9 I.H.A.6. \$20.

Vol. III *International Law* (New York, 1991). 180 pages.  
Sales No. E.91.II.A.7. \$20.

(The set: Document Symbol: ST/CTC/62. Sales No. E.91.II.A.8. \$50.)

UNCTC, *Transnational Corporations: A Selective Bibliography, 1988-1990 Les Sociétés Transnationales: Bibliographie Sélective, 1988-1990* (New York, 1991). 617 pages (E, F). Sales No. E/R9 I.II.A.10. \$75.

UNCTC, *Workshop Papers of UNCTC, Annotated Bibliography with Indexes, 1978-91* (New York, 1991). 153 pages. Free of charge.

UNCTC, *Documents of the Joint Units of UNCTC and the Regional Commissions, 1975-1991* (New York, 1991). 33 pages. Free of charge.

UNCTC, *Transnational Corporations in South Africa and Namibia: A Selective Bibliography* (New York, 1989). 98 pages. Sales No. E.89.II.A. 13. Out of print. Available on microfiche. Paper copy from microfiche: \$ 100.

UNCTC, *Transnational Corporations: A Selective Bibliography, 1983-1987. Les Sociétés Transnationales: Bibliographie Sélective, 1983-1987*:

*Main List by Category, Author Index, Title Index/ Liste Principale par Catégorie, Index des Auteurs, Index des Titres. Volume I* (New York, 1988). 442 pages. Sales No. E.88.H.A.9. Out of print. Available on microfiche. Paper copy from microfiche: \$450.

*Subject Index/Index des Matières. Volume II* (New York, 1988). 458 pages (E, F). Sales No. E/F.88.II.A.10. Two-volume set. Out of print. Available on microfiche. Paper copy from microfiche: \$170.

UNCTC, *UNCTC Bibliography 1974-1987* (New York, 1988). 83 pages. Sales No. E.87.H.A.23. Out of print. Available on microfiche. Paper copy from microfiche: \$90.

UNCTC, *Publication Reviews: 1975-1987* (New York, 1988). 101 pages. Free of charge.

UNCTC, *List of Company Directories and Summary of Their Contents/List d'Annuaire de Sociétés et Résumé de Leurs Données, Second ed.* (New York, 1983). 160 pages (E, F). Sales No. E/E83.II.A. 10. Out of print. Available on microfiche. Paper copy from microfiche: \$170.

UNCTC, *Users Guide to the Information System on Transnational Corporations: A Technical Paper* (New York, 1980). 30 pages (E, F, R, S). Sales No. E.80.II.A.6. Out of print. Available on microfiche. Paper copy from microfiche: \$35.

UNCTC, *International Directory of Data Bases Relating to Companies* (New York, 1979). 246 pages. Sales No. E.79.II.A. 1. Out of print. Available on microfiche. Paper copy from microfiche: \$260.

UNCTC, *Bibliography on Transnational Corporations* (New York, 1979). 426 pages (E, F). Sales No. E/E78.II.A.4. Out of print. Available on microfiche. Paper copy from microfiche: \$430.

UNCTC, *Survey of Research on Transnational Corporations* (New York, 1977). 534 pages. Sales No. E.77.II.A.16. Out of print. Available on microfiche. Paper copy from microfiche: \$530.

UNCTC, *List of Company Directories and Summary of Their Contents* (New York, 1977). 60 pages. Sales No. E.77.11.A.8. Out of print. Available on microfiche. Paper copy from microfiche: \$62.

UNCTC, *Establishment of a Comprehensive Information System on Transnational Corporations: Government Replies* (New York, 1977). 26 pages (E, F, S). Sales No. E.77.11.A.7. Out of print. Available on microfiche. Paper copy from microfiche: \$30.

UNCTC, *Curricula for Accounting Education for East-West Joint Ventures in Centrally Planned Economies*. Advisory Studies, Series B, No. 6. (New York, 1990). 86 pages. Sales No. E.90.II.A.2. \$10.

## HOW TO OBTAIN THE PUBLICATIONS

The sales publications may be purchased from distributors of United Nations publications throughout the world. They may also be obtained by writing to:

United Nations Publications  
Sales and Marketing Section, DC2-853  
United Nations Secretariat  
New York, N.Y. 100 17  
U.S.A.  
Tel.: ++1 212 963 8302 or 1 800 253 9646  
Fax: ++1 212 963 3489  
E-mail: [publications@un.org](mailto:publications@un.org)

or

United Nations Publications  
Sales and Marketing Section, Rm. C. 113-1  
United Nations Office at Geneva  
Palais des Nations  
CH-1211 Geneva 10  
Switzerland  
Tel.: ++41 22 917 2612  
Fax: ++4122 917 0027  
E-mail: [unpubli@unog.ch](mailto:unpubli@unog.ch)

INTERNET: [www.un.org/Pubs/sales.htm](http://www.un.org/Pubs/sales.htm)

For further information on the work on foreign direct investment and transnational corporations, please address inquiries to:

Karl Sauvant  
Director  
Division on Investment, Technology and Enterprise Development  
United Nations Conference on Trade and Development  
Palais des Nations, Room E-10052  
CH-1211 Geneva 10 Switzerland  
Telephone: ++41 22 907 5007  
Fax: ++41 22 907 0498  
E-mail: [karl.sauvant@unctad.org](mailto:karl.sauvant@unctad.org)

INTERNET: [www.unctad.org/en/subsites/dite](http://www.unctad.org/en/subsites/dite)

## QUESTIONNAIRE

### *World Investment Directory: Volume IX Latin America and the Caribbean 2004*

Sales No. E.04.II.D.32

In order to improve the quality and relevance of the work of the UNCTAD Division on Investment, Technology and Enterprise Development, it would be useful to receive the views of readers on this publication. It would therefore be greatly appreciated if you could complete the following questionnaire and return to:

*Readership Survey  
UNCTAD Division on Investment, Technology and Enterprise Development  
United Nations Office in Geneva  
Palais des Nations  
Room E-9123  
CH-1211 Geneva 10, Switzerland  
Fax: 41-22-907-0194*

1. Name and address of respondent (optional):

---

---

---

2. Which of the following best describes your area of work?

- |                             |                          |                                     |                          |
|-----------------------------|--------------------------|-------------------------------------|--------------------------|
| Government                  | <input type="checkbox"/> | Public enterprise                   | <input type="checkbox"/> |
| Private enterprise          | <input type="checkbox"/> | Academic or research<br>Institution | <input type="checkbox"/> |
| International organisation  | <input type="checkbox"/> | Media                               | <input type="checkbox"/> |
| Not-for-profit organisation | <input type="checkbox"/> | Other (specify) _____               |                          |

3. In which country do you work? \_\_\_\_\_

4. What is your assessment of the contents of this publication?

- |           |                          |          |                          |
|-----------|--------------------------|----------|--------------------------|
| Excellent | <input type="checkbox"/> | Adequate | <input type="checkbox"/> |
| Good      | <input type="checkbox"/> | Poor     | <input type="checkbox"/> |

5. How useful is this publication to your work?

- |             |                          |             |                          |            |                          |
|-------------|--------------------------|-------------|--------------------------|------------|--------------------------|
| Very useful | <input type="checkbox"/> | Of some use | <input type="checkbox"/> | Irrelevant | <input type="checkbox"/> |
|-------------|--------------------------|-------------|--------------------------|------------|--------------------------|

6. Please indicate the three things you liked best about this publication:

---

---

---

7. Please indicate the three things you liked least about this publication:

---

---

---

8. If you have read other publications of the UNCTD Division on Investment, Enterprise Development and Technology, what is your overall assessment of them?

Consistently good  Usually good, but with some exceptions

Generally mediocre  Poor

9. On the average, how useful are those publications to you in your work?

Very useful  Of some use  Irrelevant

10. Are you a regular recipient of Transnational Corporations (formerly The CTC Reporter), UNCTAD-DITE's tri-annual refereed journal?

Yes  No

If not, please check here if you would like to receive a sample copy sent to the name and address you have given above