JUST PUBLISHED

World Investment Report 1992: Transnational Corporations as Engines of Growth

Sales No. E. 92. II.A.19 (\$45)

By the end of the 1980's, foreign direct investment had become the principal source of private foreign capital to developing countries. The report provides an in-depth analysis of recent trends in the area of foreign direct investment and focuses on the role of transnational corporations in the economic growth of developing countries. A special section on policies looks at the world from a foreign-direct-investment perspective, covering issues of increasing concern in today's interdependent global economy.

World Investment Directory 1992: Volume I, Asia and the Pacific

Sales No. E.92.II.A.11 (\$65)

The Asia and Pacific volume, the first in the six-volume series of the *World Investment Directory*, contains time-series data on foreign direct investment, as well as corporate data on the largest transnational corporations, and legal information for 21 countries in that region. The volume is a complete and authoritative source of foreign direct investment and related statistics for Asia and the Pacific.

Accounting for East-West Joint Ventures

Sales No. E.92.II.A.13 (\$25)

The current accounting and reporting system of the former Soviet Union makes it difficult for investors to evaluate the position and performance of joint ventures, and the risks involved. This volume contains a collection of papers dealing with the problems in the present system and ways of solving them.

Bilateral Investment Treaties, 1959-1991

Sales No. E.92.II.A.16 (\$22)

In the absence of a global instrument providing the same level of protection for foreign investors, bilateral treaties are a significant aspect of governmental efforts to establish a favourable climate for foreign direct investment. This booklet, published jointly with the International Chamber of Commerce, contains an updated list of bilateral investment treaties concluded up to mid-1991, preceded by a brief overview of their main features.

Workshop Papers of UNCTC: Annotated Bibliography with Indexes 1978-91

The technical cooporation programme of the United Nations Transnational Corporations and Management Division organizes workshops and roundtables for government officials of developing countries. This bibliography lists a selection of the reports and papers prepared for those workshops and roundtables with citations arranged in alphabetical order by title of the report.

Transnational Business Information: A Manual of Needs and SourcesSales No. E.91.II.A.13 (\$45)

Informations sur les activités des sociétés transnationales Manuel sur les besoins et sources d'information

Sales No. F.91.II.A.13 (\$45)

Información sobre las empresas transnacionales Manual sobre necesidades y fuentes

Sales No. S.91.II.A.13 (\$45)

The manual discusses the needs of developing countries for information in all phases of their relations with transnational corporations and identifies sources that can help to meet those needs.

Globalization and Developing Countries: Investment, Trade and Technology Linkages in the 1990's

The Transnational Corporations and Management Division, in cooperation with the United Nations Conference on Trade and Development and the financial support of the Government of the Netherlands, organized a one-day symposium on the ways in which developing countries can benefit more from the increasing globalization of business. The symposium brought together policy makers from developed and developing countries, academic experts and senior officials of international organizations. This booklet presents the highlights of the discussion. This publication can be obtained free of charge from the: Transnational Corporations and Management Division, United Nations Department of Economic and Social Development, Two United Nations Plaza, Room DC2-1216, New York, NY 10017, USA.

Transnationals

Vol.4, Nos. 1 and 2

A quarterly newsletter, available free of charge.

*United Nations publications may be obtained from bookstores and distributors throughout the world. Please consult your bookstore or write to:

United Nations Publications

Sales Section Room DC2-853 United Nations Secretariat New York, NY 10017 U.S.A. Sales Section
United Nations Office
Palais des Nations
CH-1211 Geneva 10
Switzerland

Instructions to Contributors

Manuscript preparation and style guide

I. Manuscript preparation

Authors are requested to submit three (3) copies of their manuscript in English, accompanied with a statement that it has not been submitted for publication elsewhere, to:

The Editors

Transnational Corporations

Room DC2-1240

2 United Nations Plaza

New York, N.Y. 10017

U.S.A.

Transnational Corporations is a refereed journal. Occasionally, articles are considered that are extracts from or summaries of books published after the publication of the issue of Transnational Corporations in which the article would appear; the author must clearly specify such situations when submitting a manuscript.

Authors should provide the diskette of manuscripts once accepted for publication. The diskette, either 5 1/4" or 3 1/2", should be labelled with the title of the article, the name of the author and the software used (WordPerfect, Multimate, Microsoft Word or Wordstar). WordPerfect is the preferred software package. The format of the word processor must be shown on the diskette (e.g., WordPerfect 5.1). The editors do not accept responsibility for damage or loss of manuscripts or diskettes submitted.

The text of articles should, normally, not exceed 20 pages (8,000 words). Shorter research notes may be submitted. Book reviews should be between 500-800 words, unless they are review essays, in which case they may be the length of an article.

Manuscripts should be typewritten on one side of letter-size (A4) paper and should be double-spaced (including references) with wide margins. All pages should be numbered consecutively. All footnotes should appear at the end of the page they refer to. References, appendices, tables and figures (charts, graphs etc.) should be on separate sheets of paper and should be placed at the end of the manuscript.

The first page of the manuscript should contain the following: (i) title; (ii) name(s) and institutional affiliation(s) of the author(s); and (iii)

address, telephone number and facsimile number of the author or, if more than one, of the primary author who is to be contacted.

The second page of the manuscript should contain the title, the name(s) of the author(s) and an abstract of not more than 150 words.

Articles will be subjected to editing to ensure conformity with United Nations practice.

Transnational Corporations has the copyright for all published articles. The authors will be entitled to reuse the material in the published article in other publications written or edited by them with due acknowledgement.

II. Style guide

A. Quotations

Quotations should be double-spaced and long ones indented. A copy of the page(s) of the original source of the quotation, as well as a copy of the cover page of that source, should be provided.

B. Footnotes

Footnotes should be numbered consecutively throughout the text with superscript arabic numerals. Footnotes should be single-spaced and should be placed at the end of each page. Footnotes should not be used for citing references. Important substantive comments should be integrated within the text itself rather than placed in footnotes.

C. References

An alphabetical list of references of works used should be at the end of the manuscript.

In the text, references to publications should appear as follows: "Dunning (1979) reported that. . . ." or "This issue has been a subject in literature before" (Cantwell, 1991, p. 19). The author should ensure that there is a strict correspondence between the names (years) in the text and those in the reference list.

Authors should ensure that there is *complete* reference in for every citation in the text. Journals should not be abbreviated. The following are examples of the proper form for most entries:

Bhagwati, Jagdish (1988). *Protectionism*. Cambridge, Massachusetts: The MIT Press.

Cantwell, John (1991). A survey of theories of international production. In *The Nature of the Transnational Firm*, Christos N. Pitelis and Roger Sugden, eds. London: Routledge, pp. 16-63.

Dunning, John H. (1979). Explaining changing patterns of international production: in defence of the eclectic theory. Oxford Bulletin of Economics and Statistics, 41 (November), pp. 269-295.

_____(1981). International Production and the Multinational Enterprise. London: George Allen & Unwin.

United Nations (1991). World Investment Report 1991. Sales No. E.91.II.A.12.

D. Tables

Tables should be placed on separate sheets of paper and should follow the references. If data are not available, put . . (two dots). If data are zero or negligible, put 0 (zero). The table header, subheaders and column headers should be clearly identified. The table header should indicate the year of the data. Tables should be self-contained with the full source appearing below each table. Footnotes to tables should be lower-case letters and should appear after the source. Indicate the position of the table in the text as follows:

Put table I here

E. Figures

Figures (charts, graphs, illustrations etc.) should be placed on separate sheets of paper and should follow tables at the end of the manuscript. Figures should be clearly presented with headers, subheaders and labels and should be self-contained. Full sources must be provided below each figure. Footnotes to figures should be lower-case letters and should appear after the sources. Authors are responsible for supplying cameraready copies of figures. Indicate the position of the figure in the text as follows:

Put figure I here

