Bonaire

Basic statistics

| Current diversification (number of products) | 111 | Potential new products more complex (percentage) | 42 | | |
|--|-------|--|----|--|--|
| Potential new products | 1,359 | Export opportunity in more complex products (percentage) | | | |
| Potential new products more complex than the country's average | 574 | Import replacement opportunity in more complex products (percentage) | | | |

Potential new sectors for diversification (All products)

Sectors with higher export opportunities (percentage of export opportunities)

| Product | Percent |
|---|---------|
| Plastics and articles thereof | 12 |
| Paper & paperboard, articles of pulp, paper and board | 9 |
| Electrical, electronic equipment | 8 |
| Articles of apparel, accessories, knit or crochet | 7 |
| Optical, photo, technical, medical, etc apparatus | 6 |
| Machinery & mech appliance etc | 5 |
| Pearls, precious stones, metals, coins, etc | 4 |
| Articles of apparel, accessories, not knit or crochet | 4 |
| Articles of iron or steel | 4 |
| Miscellaneous articles of base metal | 2 |
| Sum of others with smaller share | 38 |

Top markets for potential new products (percentage of export opportunities)

By countries

| Country | Percent |
|----------------|---------|
| USA | 18 |
| France | 8 |
| China | 6 |
| Germany | 5 |
| United Kingdom | 5 |
| Italy | 4 |
| Japan | 4 |
| Thailand | 3 |
| Netherlands | 3 |
| Poland | 3 |
| Others | 25 |

By regions

| Region | Percent |
|------------------|---------|
| Asia | 31 |
| Northern America | 20 |
| Western Europe | 19 |
| Southern Europe | 8 |
| Eastern Europe | 8 |
| Northern Europe | 7 |

Potential new sectors for diversification (Agri-business products)

Sectors with higher export opportunities (percentage of export opportunities in agri-business)

| Product | Percent |
|--|---------|
| Cereal, flour, starch, milk preparations and products | 22 |
| Dairy products, eggs, honey, edible animal product nes | 18 |
| Edible fruit, nuts, peel of citrus fruit, melons | 12 |

| Animal, vegetable fats and oils, cleavage products, etc | 10 |
|---|----|
| Cocoa and cocoa preparations | 9 |
| Miscellaneous edible preparations | 9 |
| Vegetable, fruit, nut, etc food preparations | 7 |
| Sugars and sugar confectionery | 6 |
| Edible vegetables and certain roots and tubers | 3 |
| Coffee, tea, mate and spices | 2 |
| Milling products, malt, starches, inulin, wheat gluten | 1 |
| Vegetable plaiting materials, vegetable products nes | 1 |

Top markets for potential new agri-business products (percentage of export opportunities)

By countries

Country Percent USA 11 United Kingdom 10 Germany 6 China 6 Egypt 6 Philippines 4 France 4 Singapore 3

By regions

| Region | Percent |
|--------------------|---------|
| Asia | 37 |
| Western Europe | 16 |
| Northern America | 14 |
| Northern Europe | 12 |
| Northern Africa | 6 |
| Sub-Saharan Africa | 5 |
| Eastern Europe | 5 |
| Southern Europe | 3 |

| Thailand | 3 |
|----------------------|----|
| Indonesia | 3 |
| Netherlands | 3 |
| Japan | 3 |
| United Arab Emirates | 3 |
| Viet Nam | 3 |
| Others | 22 |

Potential new products for diversification

Potential new products with higher export opportunity and top 3 growing markets

| Product category | ry | Top growing markets (USD million) | | | Export opportunity (USD million) |
|---|---|-----------------------------------|-------------|-------------|----------------------------------|
| | | #1 | #2 | #3 | |
| Plastics and articles thereof | (390120) Polyethylene - specific gravity >0.94 in primary form, \$1-1 | SG 758.4 | RU 257.7 | BE 207.5 | 2290.7 |
| | (390210) Polypropylene in primary forms, \$0-1 | EG 323.9 | ID 309.6 | CN 224.9 | 1715.2 |
| | (390690) Acrylic polymers nes, in primary forms, \$0-1 | FR 334.1 | NL 198.2 | ES 191.5 | 1294.5 |
| | (390210) Polypropylene in primary forms, \$1-2 | SG 357.8 | BE 78.7 | IN 64.7 | 939.2 |
| | (390410) Polyvinyl chloride in primary forms, \$0-0 | PL 106.4 | KH 47.2 | IT 35.3 | 511.1 |
| Paper & paperboard, articles of pulp, paper and board | (480100) Newsprint, \$0-3 | US 1748.1 | IT 250.9 | DE 221.2 | 2871.7 |

| | (480252) Paper, fine, woodfree, 40 - 150 g/m2, uncoated, \$0-2 | US 455.5 | JP 208.2 | PE 120.7 | 1572.6 |
|---|--|--------------|-------------|-------------|--------|
| | (480100) Newsprint, \$0-0 | IN 372.1 | HU 21.5 | TH 19.5 | 491.8 |
| | (481190) Paper, coated/impregnated/covered/coloured/printed ne, \$2-9 | US 107.5 | GB 93.6 | RO 28.6 | 417.5 |
| | (481139) Paper, coated, impregnated, covered with plastics, ne, \$2-5 | TH 42.1 | CA 41.9 | US 40.7 | 414.9 |
| Articles of apparel, accessories, knit or crochet | (611593) Hosiery nes, synthetic fibres, knit, \$16-47 | US 1437.8 | GB 15.2 | NL 14.3 | 1525.8 |
| | (610230) Womens, girls overcoats, etc, manmade fibres, knit, \$13-39 | FR 152.3 | JP 127.8 | ES 99.3 | 589.3 |
| | (610832) Womens, girls nightdress or pyjama manmade fibre, kni, \$5-16 | JP 110.2 | FR 50.6 | HK 48.7 | 412.8 |
| | (611010) Pullovers, cardigans etc of wool or hair, knit, \$0-23 | ES 67.6 | NO 51.4 | SE 28.5 | 284.4 |
| | (610130) Mens, boys overcoats, etc, of manmade fibres, knit, \$16-41 | JP 94.3 | FR 57.2 | NL 14.9 | 246.5 |
| Articles of apparel, accessories, not knit or crochet | (620610) Womens, girls blouses & shirts, of silk, not knit, \$37-136 | US 110.3 | FR 67 | GB 44.8 | 274.4 |
| | (620113) Mens, boys overcoats of manmade fibres, not knit, \$0-32 | KR 80.8 | RU 48 | IT 18 | 274.3 |
| | (621290) Corsets, braces and parts thereof, \$28-85 | US 81.6 | LK 35.7 | TH 35.3 | 195.6 |
| | (620821) Womens, girls nightdress, pyjamas, of cotton, not kni, \$6-17 | JP 64.3 | AE 23 | SA 18.2 | 149.7 |

| | (620331) Mens, boys jackets & blazers, wool or hair, not knit, \$0-68 | DE 73.9 | US 29.1 | DK 10.8 | 138.4 |
|---|--|--------------|-------------|-------------|--------|
| Pearls, precious stones, metals, coins, etc | (711319) Jewellery and parts of precious metal except silver, \$0-2099 | CN 2053.8 | KZ 30.8 | AW 26.2 | 2183.0 |
| | (711290) Waste/scrap, precious metals except pure gold/platinu, \$6-273 | IT 930.3 | GB 166.9 | JP 103.4 | 1519.7 |
| | (710692) Silver semi-manufactured including gold/platinum plat, \$549-1177 | US 36.1 | IN 32 | SG 21 | 129.8 |
| | (711711) Cuff-links and studs of base metal, plated or not, \$33-199 | PH 1.5 | GR 1.1 | TH .6 | 5.5 |
| Articles of iron or steel | (730610) Pipe (oil/gas line) iron or steel nes, diameter <406m, \$1-9 | EG 340.1 | CA 30.2 | NO 12 | 471.8 |
| | (731021) Cans, iron/steel, capacity <50l closed by crimp/solde, \$0-2 | NL 112.6 | FR 108.1 | BE 18 | 308.8 |
| | (730660) Hollow profiles/tubes,iron/steel,non-circular, welded, \$0-2 | IN 84.5 | FI 27.6 | PT 26.9 | 280.8 |
| | (730439) Iron/non-alloy steel pipe or tubing, nes, \$1-6 | FR 40.3 | RU 40.2 | EG 27.2 | 276.5 |
| | (730640) Pipes and tubing, stainless steel, welded, \$0-3 | FR 118.6 | CH 30.6 | DE 22 | 259.9 |
| Miscellaneous articles of base metal | (830990) Stoppers, caps, lids, packing items nes of base metal, \$0-4 | CA 259.6 | FR 168.4 | DE 24.7 | 676.2 |
| | (830242) Mountings, fittings, of base metal, for furniture, ne, \$0-4 | US 168.9 | PL 119.9 | DE 56 | 573.9 |
| | (830710) Tubing, flexible, with/without fittings, iron or steel, \$0-10 | BR 62.2 | ES 17.6 | IN 15.8 | 180.9 |
| | (830890) Clasps/buckles, etc for clothing, footwear, bags etc, \$9-53 | IT 22.5 | HK 19.7 | VN 18.5 | 171.9 |

| | (830890) Clasps/buckles, etc for clothing, footwear, bags etc, \$53-119 | FR 159.3 | IN 3.5 | IT 2.1 | 171.7 |
|---|---|--------------|-------------|-------------|--------|
| Machinery & mech appliance etc | (847989) Machines and mechanical appliances nes, \$2729-6609 | JP 178.9 | AE 171.9 | IT 148.4 | 1135.4 |
| | (841430) Compressors for refrigerating equipment, \$0-83 | DE 80.7 | CZ 80.4 | ES 79.7 | 548.0 |
| | (848299) Bearing parts, nes, \$0-13 | FR 441.4 | AU 20.6 | IT 18.6 | 534.1 |
| | (847790) Parts of machines for working rubber or plastic, \$0-25 | FR 190.3 | RO 56.2 | DE 21.2 | 401.0 |
| | (841381) Pumps nes, \$0-60 | ES 91.5 | IT 21.9 | PT 16.4 | 222.8 |
| Electrical, electronic equipment | (854460) Electric conductors, for over 1,000 volts, nes, \$5-27 | US 271.6 | PH 142.8 | CN 86.1 | 1021.6 |
| | (851671) Electric coffee or tea makers, domestic, \$31-240 | NL 156.5 | US 126.2 | PL 98 | 666.8 |
| | (850790) Parts of electric accumulators, including separators, \$5-42 | PL 228 | DE 176.2 | TH 101.9 | 659.1 |
| | (850590) Electro-magnets nes and parts of magnetic devices, \$0-20 | US 383.4 | FR 70 | DE 34.6 | 532.9 |
| | (853720) Electrical control and distribution boards, > 1kV, \$0-18 | MY 67.3 | IN 32.4 | SA 29.1 | 364.7 |
| Optical, photo, technical, medical, etc apparatus | (901839) Needles, catheters, cannulae etc, (medical), \$0-28 | US 1319.4 | CN 444.9 | TH 61.5 | 1964.2 |
| | (902130) Artificial body parts, aids and appliances, etc, \$243-1093 | NL 534 | US 353.1 | ES 106 | 1487.5 |
| | (902140) Hearing aids, except parts and | FR | NL | GB | 872.6 |

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| (902119) Orthopaedic/fracture appliances, nes, \$397-940 | DE 278.2 | NL 92.9 | NO 18.1 | 494.5 |
|--|-------------|------------|------------|-------|
| (902830) Electricity supply, production and calibrating meters, \$0-60 | US 104.1 | IT 72.9 | GB 43.7 | 384.2 |

Potential new agri-business products with higher export opportunity and top 3 growing markets

| Total flow agription products with higher export opportunity and top o growing markets | | | | | | |
|--|---|-----------------------------------|-------------|-------------|----------------------------------|--|
| Product category | (HS code) Product description, unit price range | Top growing markets (USD million) | | | Export opportunity (USD million) | |
| | | #1 | #2 | #3 | | |
| Dairy products, eggs, honey, edible animal product nes | (040210) Milk powder < 1.5% fat, \$2-3 | CN 286.7 | PH 252.3 | ID 143.6 | 1495.9 | |
| Edible vegetables and certain roots and tubers | (071080) Vegetables, frozen nes, uncooked steamed or boiled, \$1-3 | US 75.1 | JP 54.4 | GB 23.9 | 227.5 | |
| Edible fruit, nuts, peel of citrus fruit, melons | (081190) Fruits and nuts (uncooked, steamed, boiled) frozen,ne, \$1-4 | US 281.9 | DE 81.9 | CN 28.7 | 579.6 | |
| | (080810) Apples, fresh, \$0-1 | VN 46 | PE 35.3 | LK 22.6 | 317.3 | |
| | (081190) Fruits and nuts (uncooked, steamed, boiled) frozen,ne, \$0-1 | FR 54.6 | RU 22.4 | CA 15.7 | 127.4 | |
| Coffee, tea, mate and spices | (091091) Mixtures of spices, \$3- 10 | DE 20.3 | MY 18.6 | AE 11.2 | 95.7 | |
| | (090910) Anise or badian seeds, \$2-8 | IN 11.5 | DE 5 | NL 2.8 | 37.6 | |
| | (090220) Tea, green (unfermented) in packages > 3 kg, \$4-24 | VN 9.2 | NE 5.5 | FR 2.4 | 30.3 | |

| | (090620) Cinnamon and cinnamon-tree flowers crushed or ground, \$3-10 | US 6.8 | DE 2.2 | PT .8 | 15.7 |
|---|---|-------------|------------|------------|-------|
| | (091030) Turmeric (curcuma), \$2-9 | IN 2.5 | US 2.1 | AU 1.9 | 13.6 |
| Milling products, malt, starches, inulin, wheat gluten | (110812) Maize (corn) starch, \$0-1 | DE 9.7 | BE 6.1 | NL 5.3 | 56.1 |
| | (110419) Cereals, rolled or flaked grains nes, \$0-3 | GB 1.5 | SA 1.3 | DE .9 | 6.7 |
| Oil seed, oleagic fruits, grain, seed, fruit, etc, nes | (120999) Seed, fruits and spores for sowing, nes, \$6-139 | NL 4.9 | JP 4.6 | AU 3.8 | 35.3 |
| Vegetable plaiting materials, vegetable products nes | (140490) Vegetable products nes, \$0-5 | CA 8.5 | US 8.4 | LK 7.1 | 60.7 |
| Animal, vegetable fats and oils, cleavage products, etc | (151800) Processed animal, vegetable oils, industrial preps ne, \$0-4 | SG 158.4 | GB 88.1 | AT 32 | 384.2 |
| | (151219) Sunflower or safflower oil,fractions simply refined, \$0-2 | BE 34 | PT 24.6 | AF 23.2 | 258.6 |
| | (151790) Edible mix & preparations of animal & veg fat, oil ne, \$1-5 | IE 36.4 | KZ 26.7 | BE 19.6 | 194.6 |
| | (150990) Olive oil, fractions, refined, not chemically modifie, \$2-7 | NL 2.9 | SE 2.1 | MY .7 | 10.7 |
| | (152110) Vegetable waxes except triglycerides, \$4-16 | DE 2 | ES .8 | BE .7 | 8.0 |
| Sugars and sugar confectionery | (170111) Raw sugar, cane, \$0-2 | EG 218.8 | US 43.7 | VN 27.3 | 328.1 |
| | (170290) Sugar nes, invert sugar, caramel and artificial honey, \$1-5 | NL 20 | SA 8.2 | NZ 5.7 | 74.7 |

| | (170410) Chewing gum containing sugar, except medicinal, \$2-10 | AE 14.3 | GB 6 | UG 4.8 | 72.1 |
|---|--|-------------|-------------|------------|-------|
| | (170191) Refined sugar, in solid form, flavoured or coloured, \$1-6 | GB 2.4 | CA 2.1 | JP 1.6 | 12.9 |
| Cocoa and cocoa preparations | (180631) Chocolate, cocoa preps, block, slab, bar, filled, >2k, \$4-12 | AE 137.6 | GB 89.1 | US 30.5 | 492.9 |
| | (180500) Cocoa powder, unsweetened, \$2-6 | US 63.9 | CN 31.5 | NL 16.6 | 223.3 |
| Cereal, flour, starch, milk preparations and products | (190190) Malt extract & limited cocoa pastrycooks products nes, \$1-4 | TH 119.8 | US 89.3 | SN 65.7 | 668.0 |
| | (190110) Infant foods of cereals, flour, starch or milk, retai, \$0-4 | DE 118.6 | NG 100.5 | NL 48.3 | 465.0 |
| | (190230) Pasta except uncooked or stuffed, \$1-3 | CA 33.7 | NL 33.4 | CN 33 | 357.0 |
| | (190590) Communion wafers, rice paper, bakers wares nes, \$5-10 | FR 48.5 | CA 14.2 | HK 7.7 | 118.6 |
| | (190540) Rusks, toasted bread and similar toasted products, \$2-4 | AE 12.6 | US 10.2 | NL 9.4 | 79.0 |
| Vegetable, fruit, nut, etc food preparations | (200210) Tomatoes, whole/pieces, prepared/preserved, no vinega, \$0-2 | GB 244.9 | CZ 6.7 | BE 5.1 | 282.1 |
| | (200970) Apple juice not fermented or spirited, \$0-1 | JP 33 | ZA 20.4 | TR 18.3 | 124.9 |
| | (200811) Ground-nuts otherwise prepared or preserved, \$2-5 | US 63.3 | RO 11.9 | SA 4.4 | 117.7 |
| | (200710) Homogenised jams, jellies, etc, \$2-6 | GB 10.6 | RU 6.3 | PT 3.3 | 49.7 |

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| | (200551) Beans, shelled, prepared/preserved, not frozen/vinega, \$1-2 | US 8.9 | KR 5.3 | BE 2.3 | 28.3 |
|-----------------------------------|---|------------|------------|------------|-------|
| Miscellaneous edible preparations | (210610) Protein concentrates and textured protein substances, \$2-13 | DE 32.2 | CA 30.6 | GB 26 | 227.4 |
| | (210500) Ice cream and other edible ice, \$2-5 | CZ 23.4 | GR 18 | CN 14.8 | 176.4 |
| | (210320) Tomato ketchup and other tomato sauces, \$0-1 | FR 94.3 | DE 6.5 | PL 5.6 | 145.1 |
| | (210320) Tomato ketchup and other tomato sauces, \$1-2 | NO 12.9 | SA 11.4 | BW 9.4 | 125.1 |
| | (210420) Homogenised composite food preparations, \$2-8 | US 12.5 | KZ 6.8 | PL 3.6 | 43.9 |
| Beverages, spirits and vinegar | (220900) Vinegar and substitutes for vinegar from acetic acid, \$0-1 | PT 2.5 | NL 1 | 8. UH | 9.8 |