Costa Rica

Basic statistics

| Current diversification (number of products) | 6,110 | Potential new products more complex (percentage) | 78 | | |
|--|-------|--|----|--|--|
| Potential new products | 3,458 | Export opportunity in more complex products (percentage) | | | |
| Potential new products more complex than the country's average | 2,705 | Import replacement opportunity in more complex products (percentage) | 61 | | |

Potential new sectors for diversification (All products)

Sectors with higher export opportunities (percentage of export opportunities)

| Product | Percent |
|--|---------|
| Ores, slag and ash | 23 |
| Machinery & mech appliance etc | 9 |
| Vehicles other than railway, tramway | 8 |
| Iron and steel | 8 |
| Organic chemicals | 7 |
| Electrical, electronic equipment | 4 |
| Inorganic chemicals, precious metal compound, isotopes | 3 |
| Optical, photo, technical, medical, etc apparatus | 2 |
| Articles of iron or steel | 2 |
| Plastics and articles thereof | 2 |
| Sum of others with smaller share | 31 |

Top markets for potential new products (percentage of export opportunities)

By countries

| Country | Percent |
|----------------|---------|
| China | 33 |
| USA | 8 |
| Germany | 4 |
| France | 4 |
| Thailand | 3 |
| United Kingdom | 3 |
| Rep. of Korea | 3 |
| Others | 22 |

By regions

| Region | Percent |
|------------------|---------|
| Asia | 54 |
| Western Europe | 14 |
| Northern America | 9 |
| Northern Europe | 6 |
| Southern Europe | 5 |
| Eastern Europe | 5 |

Potential new sectors for diversification (Agri-business products)

Sectors with higher export opportunities (percentage of export opportunities in agri-business)

| Product | Percent |
|--|---------|
| Meat and edible meat offal | 26 |
| Cereals | 18 |
| Vegetable, fruit, nut, etc food preparations | 7 |
| Animal,vegetable fats and oils, cleavage products, etc | 7 |
| Dairy products, eggs, honey, edible animal product nes | 7 |
| Oil seed, oleagic fruits, grain, seed, fruit, etc, nes | 6 |
| Cereal, flour, starch, milk preparations and products | 5 |

Catalogue of Diversification Opportunities 2022

| Edible fruit, nuts, peel of citrus fruit, melons | 5 |
|--|---|
| Fish, crustaceans, molluscs, aquatic invertebrates nes | 4 |
| Milling products, malt, starches, inulin, wheat gluten | 3 |
| Cocoa and cocoa preparations | 3 |
| Residues, wastes of food industry, animal fodder | 2 |
| Sugars and sugar confectionery | 2 |
| Meat, fish and seafood food preparations nes | 1 |
| Sum of others with smaller share | 3 |

Top markets for potential new agri-business products (percentage of export opportunities)

By countries

Country Percent China 26 Germany 7 USA 6 China, Hong Kong SAR 5 France 4 United Kingdom 3 Viet Nam 3 Others 24

By regions

| Region | Percent |
|------------------|---------|
| Asia | 47 |
| Western Europe | 17 |
| Northern Europe | 9 |
| Northern America | 7 |
| Southern Europe | 5 |
| Eastern Europe | 5 |
| South America | 3 |

Potential new products for diversification

Potential new products with higher export opportunity and top 3 growing markets

| Product category | (HS code) Product description, unit price range | Top growing markets (USD million) | | | Export opportunity (USD million) |
|--|---|-----------------------------------|-------------|-------------|----------------------------------|
| | | #1 | #2 | #3 | , |
| Ores, slag and ash | (260111) Iron ore, concentrate, not iron pyrites, unagglomerate, \$0-0 | CN 70832.8 | JP 802.6 | DE 481.3 | 74047.4 |
| | (262100) Slag and ash nes, including seaweed ash (kelp), \$0-0 | NL 29.4 | CD 6 | NG 4 | 57.0 |
| | (260600) Aluminium ores and concentrates, \$0-0 | US 24.6 | JP 4.9 | SI 4.6 | 55.5 |
| | (262030) Ash or residues containing mainly copper, \$0-2 | SE 17.4 | KR 4 | CA 3.3 | 31.5 |
| Inorganic chemicals, precious metal compound, isotopes | (281820) Aluminium oxide, except artificial corundum, \$0-0 | AE 668.9 | CN 358.7 | FR 254.2 | 1559.4 |
| | (282590) Metal bases, oxides, hydroxides, peroxides, nes, \$1-25 | KR 1123.4 | JP 108.4 | CA 41.3 | 1353.7 |
| | (284190) Salts of oxymetallic or peroxometallic acids nes, \$3-27 | KR 828.6 | JP 303.3 | US 19.6 | 1179.2 |
| | (280429) Rare gases other than argon, \$0-12 | CN 158 | JP 115.3 | FR 103.4 | 687.1 |
| | (283620) Disodium carbonate, \$0-0 | TH 116.8 | KR 58.3 | BR 47.2 | 633.9 |
| Organic chemicals | (293390) Heterocyclic compounds with N-hetero-atom(s) only, ne, \$1018-6469 | SG 1116.6 | CH 393.3 | IT 379.9 | 2026.2 |
| | (290121) Ethylene, \$0-6 | BE 646.9 | NL 163.6 | DE 59.9 | 969.3 |
| | (293490) Heterocyclic compounds, nes, \$326-777 | DE 165.8 | RU 152.6 | CA 117.7 | 711.5 |

| | (290220) Benzene, \$0-13 | BE 331.1 | ES 233.1 | SA 56.2 | 706.8 |
|-------------------------------|---|-------------|-------------|-------------|--------|
| | (293390) Heterocyclic compounds with N-hetero-atom(s) only, ne, \$278-660 | IE 383.8 | SI 116.7 | DE 64.2 | 699.9 |
| Plastics and articles thereof | (390390) Polymers of styrene except SAN or ABS in primary form, \$0-1 | CN 324.1 | TR 39.3 | FR 37.3 | 497.8 |
| | (390330) Acrylonitrile-butadiene- styrene (ABS) copolymers, \$0-1 | TR 118.8 | MY 69.1 | CA 24.2 | 290.9 |
| | (390791) Polyesters nes, unsaturated, in primary forms, \$0-2 | FR 51.2 | SE 36.9 | DE 32.4 | 230.8 |
| | (390311) Polystyrene, expansible in primary forms, \$0-1 | IT 50.9 | RO 50.2 | UA 21.5 | 228.9 |
| | (390220) Polyisobutylene in primary forms, \$0-1 | FR 153.9 | SG 13.4 | CN 8.8 | 216.2 |
| Iron and steel | (721049) Flat rolled iron or non-alloy steel, coated with zinc, width >600mm, ne, \$0-0 | FR 787.5 | ES 180 | BE 108.3 | 1826.6 |
| | (720842) Hot rolled iron or non-alloy steel, flat,width >600mm, t >10mm, nes, \$0-1 | KR 571.3 | NL 248.9 | IN 128.4 | 1397.4 |
| | (720824) Hot rolled iron or non-alloy steel, coil,width >600mm, t <3mm thick, ne, \$0-0 | VN 655.6 | JP 268 | PH 69.7 | 1370.0 |
| | (720842) Hot rolled iron or non-alloy steel, flat,width >600mm, t >10mm, nes, \$0-0 | VN 261.3 | CN 171.3 | DE 165.6 | 1220.9 |
| | (722590) Flat rolled alloy-steel, width >600mm, nes, \$0-2 | TH 391.9 | GB 141.3 | NL 128.1 | 1181.5 |
| Articles of iron or steel | (730511) Pipe-line submerged arc welded steel diameter >406mm, \$1-2 | RS 236.9 | BG 208.4 | US 165.6 | 1236.0 |

| | (732290) Non-electric heaters (with fan), parts, of iron/steel, \$10-37 | US 629.5 | KZ 5.6 | NL 4.8 | 677.7 |
|----------------------------------|---|-------------|-------------|-------------|--------|
| | (730810) Bridges and bridge sections, iron or steel, \$2-7 | LK 128.4 | PH 66.1 | ZM 48.9 | 390.1 |
| | (730459) Alloy steel pipe or tubing, except cold rolled, \$0-2 | FR 136.9 | VN 52 | ID 36.7 | 302.7 |
| | (730531) Steel pipes nes, longitudinally welded diameter>406mm, \$1-4 | GB 50.7 | NO 43.2 | ID 28 | 263.9 |
| Machinery & mech appliance etc | (841191) Parts of turbo-jet or turbo- propeller engines, \$1950-4416 | ES 335.1 | NL 231.7 | FR 142.9 | 1287.3 |
| | (840733) Engines, spark-ignition reciprocating, 250-1000 cc, \$374-1939 | ES 609.7 | FR 214.3 | TR 105.1 | 1260.9 |
| | (842810) Lifts and skip hoists, \$10135-20661 | RU 278.1 | SG 55.5 | FR 43.4 | 848.3 |
| | (845710) Machining centres, for working metal, \$38624-140463 | FR 210.7 | RU 148.3 | CA 39.6 | 671.1 |
| | (848350) Flywheels and pulleys including pulley blocks, \$0-11 | US 578.1 | CN 3.9 | UZ 2.1 | 590.7 |
| Electrical, electronic equipment | (852692) Radio remote control apparatus, \$0-11 | US 1157 | BR 3.5 | AR 2.2 | 1168.6 |
| | (854511) Carbon and graphite furnace electrodes, \$0-5 | RU 155.3 | IT 64.9 | IN 61.5 | 712.3 |
| | (850230) Electric generating sets, nes, \$294-21862 | PK 207.8 | CA 83 | NL 42.6 | 568.0 |
| | (851632) Electro-thermic hairdressing apparatus, nes, \$0-13 | US 313.6 | DE 71.8 | JP 38.6 | 553.5 |
| | (850910) Domestic vacuum cleaners, \$158-297 | AU 170 | IT 93.4 | HK 34.9 | 486.6 |

| Vehicles other than railway, tramway | (870390) Automobiles nes including gas turbine powered, \$34827-71594 | CN 2503.4 | DE 2123 | GB 1078.3 | 9187.7 |
|---|---|--------------|-------------|--------------|--------|
| | (870120) Road tractors for semi- trailers (truck tractors), \$76646- 164705 | US 1178.2 | AT 429.4 | GB 163.6 | 2866.2 |
| | (870423) Diesel powered trucks weighing > 20 tonnes, \$33584-86409 | RU 957.4 | ES 249 | FR 137.8 | 2148.8 |
| | (870210) Diesel powered buses, \$16515-95900 | PH 634.8 | TH 199.9 | EG 145.9 | 1549.8 |
| | (870331) Automobiles, diesel engine of <1500 cc, \$5352-16275 | ES 418.7 | NL 159.9 | AT 115.5 | 1368.0 |
| Optical, photo, technical, medical, etc apparatus | (901390) Parts and accessories of optical appliances nes, \$683-1534 | CN 1211.5 | KR 44 | GB 17.3 | 1325.9 |
| | (903140) Optical instruments and appliances, nes, \$0-191 | CN 437.1 | SG 38.4 | MY 12 | 523.8 |
| | (900211) Objective lenses for cameras, projectors, etc, \$222-712 | VN 146.3 | HK 124 | DE 40.6 | 448.5 |
| | (902219) Non-medical X-ray equipment, \$11306-42823 | JP 65.5 | US 51.8 | FR 39.5 | 415.8 |
| | (902830) Electricity supply, production and calibrating meters, \$0-60 | US 104.1 | IT 72.9 | GB 43.7 | 384.2 |

Potential new agri-business products with higher export opportunity and top 3 growing markets

| Product category | (HS code) Product description, unit price range | Top growing mai million) | | ets (USD | Export opportunity (USD million) |
|----------------------------|---|--------------------------|-------------|-------------|---|
| | | #1 | #2 | #3 | (====================================== |
| Meat and edible meat offal | (020329) Swine cuts, frozen nes, \$2-3 | CN 2807.3 | AU 158.6 | CL 142.5 | 3594.4 |

| | (020319) Swine cuts, fresh or chilled, nes, \$2-4 | AT 213.7 | JP 129.5 | RO 110.1 | 1216.6 |
|--|---|-------------|-------------|-------------|--------|
| | (020322) Hams, shoulders and cuts, of swine, bone in, frozen, \$1-3 | CN 412.3 | NL 10.5 | MO 6.5 | 477.7 |
| | (021090) Meat and edible meat offal cured, flours, meals nes, \$2-12 | GB 18.2 | HR 4 | IT 1.9 | 35.5 |
| | (020900) Pig and poultry fat, unrendered, \$0-0 | CZ 4.9 | SK 4.5 | GB 4.2 | 30.4 |
| Fish, crustaceans, molluscs, aquatic invertebrates nes | (030212) Salmon fresh or chilled, whole, \$7-12 | FI 263.3 | US 69.4 | CN 67.8 | 687.5 |
| | (030310) Salmon, Pacific, frozen, whole, \$4-10 | CA 25.6 | DE 21.2 | VN 13.6 | 106.9 |
| | (030541) Salmon, smoked, including fillets, \$12-22 | IT 15.7 | GB 12.1 | US 10.9 | 73.6 |
| | (030749) Cuttle fish, squid, frozen, dried, salted or in brine, \$4-9 | ES 5 | IT 4.5 | NL 2.7 | 25.5 |
| | (030739) Mussels, frozen, dried, salted or in brine, \$3-8 | US 5.3 | AE .7 | CA .4 | 9.0 |
| Dairy products, eggs, honey, edible animal product nes | (040410) Whey, \$0-2 | IE 58.8 | PH 51.9 | CN 44.2 | 376.4 |
| | (040221) Milk and cream powder unsweetened < 1.5% fat, \$10-29 | HK 277.3 | NZ 10.1 | CN 5 | 295.5 |
| | (040130) Milk and cream not concentrated nor sweetened < 6% fa, \$1-3 | CN 95.9 | GB 60.7 | RU 50.7 | 294.5 |
| | (040490) Natural milk products nes, \$1-5 | IT 56.7 | EG 15.6 | KR 14.3 | 207.9 |

| | (040410) Whey, \$0-0 | FR 59.5 | CA 39 | DE 21.5 | 201.6 |
|--|---|-------------|-------------|-------------|--------|
| Edible fruit, nuts, peel of citrus fruit, melons | (080250) Pistachios, fresh or dried, \$7-19 | HK 478.7 | TR 95.8 | ES 34 | 835.6 |
| | (080232) Walnuts, fresh or dried, shelled, \$5-10 | GR 15.7 | US 8.2 | SA 5.5 | 60.6 |
| | (081320) Prunes, dried, \$2-6 | GB 14.3 | IT 3.1 | NL 2.6 | 34.9 |
| | (081310) Apricots, dried, \$2-6 | BY 13.7 | NL 8.1 | NZ 2.6 | 32.6 |
| | (080222) Hazelnuts and filberts, fresh or dried, shelled, \$0-5 | RU 8.9 | AE 4.9 | SE 1.7 | 21.7 |
| Cereals | (100190) Wheat except durum wheat, and meslin, \$0-0 | VN 503.4 | LK 298.6 | MA 152.2 | 2310.3 |
| | (100300) Barley, \$0-0 | CN 210.4 | ES 155.8 | BE 104.1 | 771.1 |
| | (100300) Barley, \$0-1 | DE 178.4 | JO 131.5 | QA 76 | 743.2 |
| | (100400) Oats, \$0-1 | CN 58.8 | ES 7.9 | DO 6.3 | 100.1 |
| | (100810) Buckwheat, \$0-2 | FR 1.9 | ES 1.2 | KR .9 | 6.4 |
| Milling products, malt, starches, inulin, wheat gluten | (110813) Potato starch, \$0-0 | NL 49.3 | GB 37.7 | KR 30.5 | 205.4 |
| | (110900) Wheat gluten, \$0-1 | NO 61.7 | FR 40.7 | NL 19.9 | 176.4 |
| | (110813) Potato starch, \$0-2 | US 22.6 | PE 10.3 | ID 8.5 | 78.4 |
| | (110811) Wheat, starch, \$0-0 | NL 19.2 | FR 11.5 | DE 8.5 | 58.6 |

| | (110812) Maize (corn) starch, \$0-1 | DE 9.7 | BE 6.1 | NL 5.3 | 56.1 |
|---|---|-------------|------------|------------|--------|
| Oil seed, oleagic fruits, grain, seed, fruit, etc, nes | (120500) Rape or colza seeds, \$0-8 | DE 741.5 | US 227 | GB 42.4 | 1102.2 |
| | (120921) Seed, lucerne (alfalfa), for sowing, \$3-6 | SA 33.1 | DE 3.4 | IT 3.2 | 50.3 |
| | (120929) Seed, forage plants, for sowing nes, \$1-7 | NL 4.6 | DE 3.6 | PL 2.8 | 32.1 |
| | (120922) Seed, clover, for sowing, \$2-5 | CA 4.8 | DE 4.8 | US 3.9 | 20.9 |
| | (120750) Mustard seeds, \$0-3 | JP 4.3 | DE 4.2 | TH 2.6 | 18.1 |
| Animal, vegetable fats and oils, cleavage products, etc | (150420) Fish oils except liver, not chemically modified, \$1-19 | NO 144.6 | CN 45.6 | KR 30.9 | 329.4 |
| | (152010) Glycerol (glycerine), crude and glycerol waters & lye, \$0-0 | CN 229.3 | IN 12.4 | DK 11 | 261.1 |
| | (151490) Canola, rape, colza or mustard oil, fractions, refine, \$0-1 | US 108.6 | DE 20.4 | AT 15.9 | 199.5 |
| | (151410) Canola, rape, colza or mustard oil, crude, \$0-2 | SE 52.8 | CN 38.1 | DK 29.6 | 155.7 |
| | (151530) Castor oil or fractions not chemically modified, \$0-1 | CN 31.8 | DE 30.7 | NL 11.1 | 112.8 |
| Meat, fish and seafood food preparations nes | (160249) Swine meat or offal nes, prepared, preserved, not live, \$0-3 | IE 67.5 | SK 4.9 | BG 3.8 | 95.3 |
| | (160290) Meat, meat offal and blood, prepared or preserved, ne, \$3-9 | SA 21.1 | TH 9.1 | PL 5.2 | 53.4 |
| | (160420) Fish prepared or preserved, except whole, in pieces, \$7-15 | CN 19.3 | FI 1.7 | MY 1.4 | 32.6 |

| | (160430) Caviar and caviar substitutes prepared from fish eggs, \$14-115 | IL 3.5 | NL 2.9 | UA 2.8 | 23.3 |
|---|--|-------------|------------|------------|-------|
| | (160430) Caviar and caviar substitutes prepared from fish eggs, \$0-14 | FR 11.1 | KR 2.4 | UA 2.1 | 22.4 |
| Sugars and sugar confectionery | (170230) Glucose, glucose syrup < 20% fructose, \$0-0 | FR 85.8 | VN 30.1 | US 12.4 | 195.7 |
| | (170210) Lactose and lactose syrup, \$1-5 | IE 21.2 | IN 19.7 | BE 13.4 | 184.2 |
| | (170220) Maple sugar and maple syrup, \$3-10 | US 17.6 | NL 5.8 | DE 5.5 | 48.3 |
| | (170260) Fructose, syrup > 50% fructose, not pure fructose, \$0-1 | US 4.1 | PL 2.4 | FR 1.8 | 19.8 |
| | (170250) Fructose, chemically pure, \$0-4 | FR 1.7 | US 1.4 | DE 1 | 9.8 |
| Cocoa and cocoa preparations | (180310) Cocoa paste not defatted, \$3-5 | RU 135.5 | DE 58.3 | FR 54.5 | 568.4 |
| | (180620) Chocolate and other food preps containing cocoa > 2 k, \$7-14 | HK 5.9 | AE 4.2 | SG 3 | 24.1 |
| Cereal, flour, starch, milk preparations and products | • | CN 657.8 | KH 73.3 | SA 68.9 | 898.6 |
| | (190520) Gingerbread and the like, \$2-6 | US 26.8 | BE 8.1 | DE 7.1 | 58.7 |
| | (190510) Crispbread, \$2-6 | NL 15.6 | IT 11.9 | DK 5.3 | 56.9 |
| | (190510) Crispbread, \$6-11 | FR 3.6 | FI .8 | US .7 | 8.4 |
| Vegetable, fruit, nut, etc food preparations | (200410) Potatoes, prepared, frozen, \$0-0 | FR 342.6 | GB 69.7 | AU 58.3 | 827.9 |

Catalogue of Diversification Opportunities 2022

| | (200830) Citrus fruits, otherwise prepared or preserved, \$1-4 | US 227 | DE 24.4 | GB 22.3 | 332.6 |
|--|---|------------|------------|------------|-------|
| | (200110) Cucumbers, gherkins, prepared or preserved by vinegar, \$0-2 | CA 18.7 | DE 14.1 | NL 7.2 | 75.4 |
| | (200310) Mushrooms, prepared or preserved, not in vinegar, \$1-7 | HK 16.4 | US 9.1 | TH 7.6 | 57.1 |
| | (200520) Potatoes, prepared or preserved, not frozen/vinegar, \$6-13 | FR 7.2 | SG 5.4 | NZ 4.8 | 34.0 |
| Residues, wastes of food industry, animal fodder | (230990) Animal feed preparations nes, \$4-9 | ES 50.4 | IN 37.4 | PL 15.9 | 199.7 |
| | (230320) Beet-pulp, bagasse & other waste of sugar manufacture, \$0-0 | MA 31.8 | DK 31.7 | SA 18.2 | 145.3 |
| | (230310) Residues of starch manufacture and similar residues, \$0-1 | EG 83.8 | CL 12.1 | RU 11.7 | 143.2 |
| | (230240) Cereal bran, sharps, residue except maize, wheat, ric, \$0-3 | CN 4.1 | DE 1.5 | LU 1.3 | 12.6 |