

Falkland Isds (Malvinas)

Basic statistics

Current diversification (number of products)	175	Potential new products more complex (percentage)	40
Potential new products	1,990	Export opportunity in more complex products (percentage)	10
Potential new products more complex than the country's average	805	Import replacement opportunity in more complex products (percentage)	.

Potential new sectors for diversification (All products)

Sectors with higher export opportunities (percentage of export opportunities)

Product	Percent
Machinery & mech appliance etc	14
Plastics and articles thereof	10
Electrical, electronic equipment	9
Optical, photo, technical, medical, etc apparatus	5
Articles of iron or steel	5
Iron and steel	5
Wood and articles of wood, wood charcoal	5
Organic chemicals	4
Inorganic chemicals, precious metal compound, isotopes	4
Miscellaneous chemical products	4
Sum of others with smaller share	36

Top markets for potential new products (percentage of export opportunities)

By countries

Country	Percent
USA	19
France	5
Thailand	5
Germany	5
Japan	4
Rep. of Korea	4
China	4
United Kingdom	4
Netherlands	3
Italy	3
Canada	3
Russian Federation	3
Others	25

By regions

Region	Percent
Asia	34
Northern America	22
Western Europe	17
Eastern Europe	8
Northern Europe	7
Southern Europe	6

Potential new sectors for diversification (Agri-business products)

Sectors with higher export opportunities (percentage of export opportunities in agri-business)

Product	Percent
Cereal, flour, starch, milk preparations and products	24

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Dairy products, eggs, honey, edible animal products nes	14
Fish, crustaceans, molluscs, aquatic invertebrates nes	12
Cereals	12
Vegetable, fruit, nut, etc food preparations	10
Animal, vegetable fats and oils, cleavage products, etc	8
Edible fruit, nuts, peel of citrus fruit, melons	7
Residues, wastes of food industry, animal fodder	6
Meat, fish and seafood food preparations nes	3
Milling products, malt, starches, inulin, wheat gluten	1
Lac, gums, resins, vegetable saps and extracts nes	1
Miscellaneous edible preparations	1

Top markets for potential new agri-business products (percentage of export opportunities)

By countries

Country	Percent
Japan	13
United Kingdom	12
United Arab Emirates	7
Germany	7
Russian Federation	5
USA	5

By regions

Region	Percent
Asia	44
Western Europe	16
Northern Europe	16
Eastern Europe	8
Northern America	7
Sub-Saharan Africa	3

Netherlands	4
France	3
Jordan	3
China, Macao SAR	3
Singapore	3
Others	22

Potential new products for diversification

Potential new products with higher export opportunity and top 3 growing markets

Product category	(HS code) Product description, unit price range	Top growing markets (USD million)			Export opportunity (USD million)
		#1	#2	#3	
Inorganic chemicals, precious metal compound, isotopes	(282590) Metal bases, oxides, hydroxides, peroxides, nes, \$1-25	KR 1123.4	JP 108.4	CA 41.3	1353.7
	(284190) Salts of oxymetallic or peroxometallic acids nes, \$3-27	KR 828.6	JP 303.3	US 19.6	1179.2
	(281512) Sodium hydroxide (caustic soda) in aqueous solution, \$0-0	FI 189.5	JM 96.6	AE 51.2	521.3
	(280920) Phosphoric acid and polyphosphoric acids, \$0-4	PK 34.2	CA 24.2	PE 20.3	149.1
	(281122) Silicon dioxide, \$1-9	TH 13.6	US 13.2	RO 12.7	115.4
Organic chemicals	(293339) Heterocyclic compounds with unfused pyridine ring,nes, \$25-354	US 671.9	ES 265	DE 106.8	1408.6

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	(292910) Isocyanates, \$1-5	IT 137.1	DE 134.3	ES 65.8	528.2
	(292249) Amino-acids nes, esters, salts thereof, \$0-3	US 107.8	FR 45.2	NL 33.7	295.5
	(293390) Heterocyclic compounds with N-hetero-atom(s) only, ne, \$0-23	BR 63.9	UA 29.8	PK 25	230.5
	(292250) Amino-alcohol-phenols etc with oxygen function, \$3-82	GB 54.5	IT 28.2	DE 27.5	222.6
Miscellaneous chemical products	(380830) Herbicides, sprouting and growth regulators, \$4-18	TH 185.5	ES 103.4	IT 53.1	708.3
	(381590) Reaction initiators, accelerators, catalysts, nes, \$4-17	TH 392.4	KR 164	DE 19.7	680.3
	(381519) Supported catalysts, except nickel or precious metal, \$5-28	KR 126.6	QA 94	NL 47	605.2
	(380820) Fungicides, packaged for retail sale, \$5-17	GB 80.3	BR 61.7	TH 44.8	415.4
	(380840) Disinfectants, packaged for retail sale, \$2-8	CA 96.9	CN 45.7	GB 22	335.7
Plastics and articles thereof	(390120) Polyethylene - specific gravity >0.94 in primary form, \$1-1	SG 758.4	RU 257.7	BE 207.5	2290.7
	(390760) Polyethylene terephthalate, in primary forms, \$0-1	IN 135.3	ES 42.3	PK 40.5	711.8
	(390810) Polyamide-6, -11, -12, -6,6, -6,9, -6,10 or -6,12, \$2-6	US 111.7	NL 87	ES 68.7	636.4
	(390740) Polycarbonates, in primary forms, \$2-5	CZ 130.6	JP 122.4	US 62	597.8
	(390410) Polyvinyl chloride in primary forms, \$0-0	PL 106.4	KH 47.2	IT 35.3	511.1

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Wood and articles of wood, wood charcoal	(440710) Lumber, coniferous (softwood) thickness < 6 mm, \$0-202	US 3499.8	IT 574.8	CN 351.4	4988.3
	(441300) Densified wood, in blocks, plates, strips or profile, \$0-4	US 10	DK 4.3	CN 3.6	38.9
	(441700) Tools, broom handles, bodies, etc, of wood, \$0-2	FR 12.6	DO 2.1	MA 1.5	30.9
	(440122) Wood in chips, non-coniferous, \$0-4	US 9.4	IT 3.8	ES 3.1	25.7
Iron and steel	(721049) Flat rolled iron or non-alloy steel, coated with zinc, width >600mm, nes, \$0-1	TH 558.3	JP 485.6	IT 161.7	1586.8
	(722590) Flat rolled alloy-steel, width >600mm, nes, \$0-2	TH 391.9	GB 141.3	NL 128.1	1181.5
	(720922) Cold rolled iron or non-alloy steel, coil, width >600mm, t 1-3mm, nes, \$0-0	JP 154.1	TH 77.2	MY 60.2	479.5
	(720821) Hot rolled iron or non-alloy steel, coil, width >600mm, t >10mm, nes, \$0-0	SA 90.4	JP 56	TR 40.9	438.8
	(721012) Flat rolled iron or non-alloy steel, coated with tin, w >600mm, t <0.5m, \$0-1	PH 43.8	UA 26.4	ZA 19.6	268.6
Articles of iron or steel	(730820) Towers and lattice masts, iron or steel, \$1-7	US 266	PH 107.1	LA 68.2	891.4
	(732290) Non-electric heaters (with fan), parts, of iron/steel, \$10-37	US 629.5	KZ 5.6	NL 4.8	677.7
	(730410) Pipes, line, iron or steel, for oil or gas pipelines, \$0-1	AE 171.9	VN 65.1	CO 34.4	449.3

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	(731021) Cans, iron/steel, capacity <50l closed by crimp/solde, \$0-2	NL 112.6	FR 108.1	BE 18	308.8
	(730441) Stainless steel pipe or tubing, cold rolled, \$0-8	RU 40.2	CN 39.6	IT 24.3	254.1
Machinery & mech appliance etc	(840734) Engines, spark-ignition reciprocating, over 1000 cc, \$582-2464	US 1239.3	FR 460.8	CZ 179.3	2916.2
	(848071) Moulds, injection & compression, for rubber or plasti, \$18-94	TH 196.8	CZ 160.8	IN 96.4	823.2
	(845710) Machining centres, for working metal, \$38624-140463	FR 210.7	RU 148.3	CA 39.6	671.1
	(848240) Bearings, needle roller, \$1-7	DE 198.4	US 53.3	FR 48.1	665.5
	(843311) Mowers, powered, lawn, with horizontal cutting device, \$118-829	US 152.3	DE 127.9	PL 56.8	494.6
Electrical, electronic equipment	(851671) Electric coffee or tea makers, domestic, \$31-240	NL 156.5	US 126.2	PL 98	666.8
	(850790) Parts of electric accumulators, including separators, \$5-42	PL 228	DE 176.2	TH 101.9	659.1
	(851632) Electro-thermic hairdressing apparatus, nes, \$0-13	US 313.6	DE 71.8	JP 38.6	553.5
	(850590) Electro-magnets nes and parts of magnetic devices, \$0-20	US 383.4	FR 70	DE 34.6	532.9
	(853400) Electronic printed circuits, \$328-722	HK 201.6	BE 74.2	FR 70.7	439.6
Optical, photo, technical, medical, etc apparatus	(901839) Needles, catheters, cannulae etc, (medical), \$0-28	US 1319.4	CN 444.9	TH 61.5	1964.2

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	(903081) Electrical measurement recording instruments, \$103-2139	US 216.1	SG 42.7	BR 11.1	328.2
	(900219) Objective lenses, nes, \$151-910	HK 226.3	JP 29.3	US 19.2	320.6
	(901832) Tubular metal needles and needles for sutures, \$23-142	US 159.1	TH 27.4	DE 17.9	307.4
	(903290) Parts and accessories for automatic controls, \$198-432	IN 103.4	PT 23.3	US 17.8	240.1

Potential new agri-business products with higher export opportunity and top 3 growing markets

Product category	(HS code) Product description, unit price range	Top growing markets (USD million)			Export opportunity (USD million)
		#1	#2	#3	
Fish, crustaceans, molluscs, aquatic invertebrates nes	(030614) Crabs, frozen, \$6-24	JP 482.4	US 135.9	VN 23.7	736.3
Dairy products, eggs, honey, edible animal product nes	(040500) Butter and other fats and oils derived from milk, \$4-6	RU 237.4	JP 34.3	ID 22.2	490.6
	(040310) Yogurt, \$1-4	GB 168.6	RU 32.5	FI 29.2	336.6
Edible fruit, nuts, peel of citrus fruit, melons	(080410) Dates, fresh or dried, \$1-6	AE 317.2	NL 22.5	GB 20.5	406.2
	(081350) Mixtures of edible nuts, dried and preserved fruits, \$4-12	CA 1.9	GB 1.1	NL 1	9.8
Cereals	(100300) Barley, \$0-1	DE 178.4	JO 131.5	QA 76	743.2
Milling products, malt, starches, inulin, wheat gluten	(110900) Wheat gluten, \$1-2	HU 11.5	ES 9.8	AU 7.6	66.2

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Oil seed, oleagic fruits, grain, seed, fruit, etc, nes	(120810) Soya bean flour or meal, \$0-3	AU 3.7	SE 2.8	CA 1.5	16.9
Lac, gums, resins, vegetable saps and extracts nes	(130232) Mucilages & thickeners, from locust bean, guar seeds, \$3-14	IN 3.8	DE 3.6	GB 3.2	34.4
Animal,vegetable fats and oils, cleavage products, etc	(151800) Processed animal, vegetable oils, industrial preps ne, \$0-4	SG 158.4	GB 88.1	AT 32	384.2
	(151930) Industrial fatty alcohols, \$1-4	JP 36.5	CA 30.2	NL 24.4	106.1
Meat, fish and seafood food preparations nes	(160100) Sausages, similar products of meat, meat offal & bloo, \$7-15	FR 63.9	NL 24.4	US 7.5	127.5
	(160540) Crustaceans nes, prepared or preserved, \$6-23	BY 15.9	SA 7.2	ES 5.8	43.5
Sugars and sugar confectionery	(170191) Refined sugar, in solid form, flavoured or coloured, \$1-6	GB 2.4	CA 2.1	JP 1.6	12.9
Cereal, flour, starch, milk preparations and products	(190110) Infant foods of cereals, flour, starch or milk, retai, \$4-10	MO 181.1	VN 53.5	MY 32.9	604.8
	(190110) Infant foods of cereals, flour, starch or milk, retai, \$0-4	DE 118.6	NG 100.5	NL 48.3	465.0
	(190190) Malt extract & limited cocoa pastrycooks products nes, \$4-8	NL 91.7	CN 32.5	HK 10.3	203.1
	(190540) Rusks, toasted bread and similar toasted products, \$2-4	AE 12.6	US 10.2	NL 9.4	79.0
	(190220) Stuffed pasta, \$2-5	GB 20	US 10.2	PL 7.4	77.0
Vegetable, fruit, nut, etc food preparations	(200210) Tomatoes, whole/pieces, prepared/preserved, no vinega, \$0-2	GB 244.9	CZ 6.7	BE 5.1	282.1

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	(200970) Apple juice not fermented or spirited, \$0-1	JP 33	ZA 20.4	TR 18.3	124.9
	(200590) Veg nes, mixes, prepared/preserved, not frozen/vinega, \$4-8	FR 33.8	US 10.8	JP 5	66.7
	(200892) Fruit mixtures, otherwise prepared or preserved, \$1-8	US 23.3	GB 6.8	CA 5.2	58.4
	(200880) Strawberries, otherwise prepared or preserved, \$1-5	DE 9.7	GB 3.5	CN 2.3	26.1
Miscellaneous edible preparations	(210420) Homogenised composite food preparations, \$2-8	US 12.5	KZ 6.8	PL 3.6	43.9
	(210130) Chicory & other coffee substitutes, roasted & product, \$3-14	DE 4	IT 2.2	RU 1.9	15.1
	(210330) Mustard flour or meal and prepared mustard, \$1-4	SE 2.8	CN 1	DK .9	15.0
	(210320) Tomato ketchup and other tomato sauces, \$2-5	CH 1.6	GB 1.6	BG .7	7.9
Residues, wastes of food industry, animal fodder	(230120) Flour or meal, pellet, fish, etc, for animal feed, \$1-1	US 40	KR 39.9	JP 39.4	279.7
	(230890) Vegetable wastes and residues nes for animal feed, \$0-2	NO 14.4	TH 6.5	CN 6.2	60.1