

## China, Macao SAR

### Basic statistics

|  |       |  |    |
|--|-------|--|----|
| Current diversification (number of products)                   | 3,222 | Potential new products more complex (percentage)                     | 72 |
| Potential new products   | 4,056 | Export opportunity in more complex products (percentage)             | 46 |
| Potential new products more complex than the country's average | 2,932 | Import replacement opportunity in more complex products (percentage) | 9  |

### Potential new sectors for diversification (All products)

#### Sectors with higher export opportunities (percentage of export opportunities)

| Product  | Percent |
|--|---------|
| Machinery & mech appliance etc                         | 12      |
| Organic chemicals                                      | 7       |
| Electrical, electronic equipment                       | 7       |
| Iron and steel   | 7       |
| Pharmaceutical products                                | 7       |
| Optical, photo, technical, medical, etc apparatus      | 6       |
| Plastics and articles thereof                          | 6       |
| Vehicles other than railway, tramway                   | 4       |
| Inorganic chemicals, precious metal compound, isotopes | 3       |
| Articles of iron or steel                              | 3       |
| Sum of others with smaller share                       | 38      |

Top markets for potential new products (percentage of export opportunities)

By countries

| Country        | Percent |
|----------------|---------|
| USA            | 11      |
| China          | 8       |
| Germany        | 8       |
| France         | 5       |
| Thailand       | 4       |
| Italy          | 4       |
| Canada         | 3       |
| India          | 3       |
| Japan          | 3       |
| United Kingdom | 3       |
| Netherlands    | 3       |
| Rep. of Korea  | 3       |
| Others         | 28      |

By regions

| Region           | Percent |
|------------------|---------|
| Asia             | 37      |
| Western Europe   | 21      |
| Northern America | 14      |
| Southern Europe  | 7       |
| Eastern Europe   | 7       |
| Northern Europe  | 7       |
| South America    | 3       |

Potential new sectors for diversification (Agri-business products)

Sectors with higher export opportunities (percentage of export opportunities in agri-business)

| Product                    | Percent |
|----------------------------|---------|
| Meat and edible meat offal | 25      |

## Catalogue of Diversification Opportunities 2022

|   |    |
|---|----|
| Cereals   | 17 |
| Dairy products, eggs, honey, edible animal products     | 13 |
| Fish, crustaceans, molluscs, aquatic invertebrates      | 8  |
| Animal, vegetable fats and oils, cleavage products, etc | 7  |
| Vegetable, fruit, nut, etc food preparations            | 5  |
| Meat, fish and seafood food preparations                | 4  |
| Edible fruit, nuts, peel of citrus fruit, melons        | 4  |
| Sugars and sugar confectionery                          | 3  |
| Milling products, malt, starches, inulin, wheat gluten  | 3  |
| Edible vegetables and certain roots and tubers          | 2  |
| Residues, wastes of food industry, animal fodder        | 2  |
| Beverages, spirits and vinegar                          | 2  |
| Lac, gums, resins, vegetable saps and extracts          | 1  |
| Sum of others with smaller share                        | 4  |

### Top markets for potential new agri-business products (percentage of export opportunities)

By countries

| Country | Percent |
|---------|---------|
| China   | 19      |
| Germany | 7       |
| USA     | 6       |

By regions

| Region          | Percent |
|-----------------|---------|
| Asia            | 41      |
| Western Europe  | 18      |
| Northern Europe | 8       |

|                |    |                  |   |
|----------------|----|------------------|---|
| France         | 6  | Northern America | 8 |
| United Kingdom | 4  | Southern Europe  | 8 |
| Italy          | 4  | Eastern Europe   | 7 |
| Viet Nam       | 4  | South America    | 4 |
| Japan          | 3  |                  |   |
| Others         | 28 |                  |   |

## Potential new products for diversification

Potential new products with higher export opportunity and top 3 growing markets

| Product category                                       | (HS code) Product description, unit price range                             | Top growing markets (USD million) |             |             | Export opportunity (USD million) |
|--|---|-----------------------------------|-------------|-------------|----------------------------------|
|  |   | #1                                | #2          | #3          |                                  |
| Inorganic chemicals, precious metal compound, isotopes | (282590) Metal bases, oxides, hydroxides, peroxides, nes, \$1-25            | KR<br>1123.4                      | JP<br>108.4 | CA<br>41.3  | 1353.7                           |
|  | (284190) Salts of oxymetallic or peroxometallic acids nes, \$3-27           | KR<br>828.6                       | JP<br>303.3 | US<br>19.6  | 1179.2                           |
|  | (280300) Carbon (carbon blacks and other forms of carbon, nes), \$1-4       | VN<br>183.7                       | US<br>113.6 | FR<br>60.5  | 530.2                            |
|  | (281512) Sodium hydroxide (caustic soda) in aqueous solution, \$0-0         | FI<br>189.5                       | JM<br>96.6  | AE<br>51.2  | 521.3                            |
|  | (285100) Inorganic compounds, liquid/compressed air, amalgams ne, \$2-35    | US<br>416.3                       | MY<br>28.2  | JP<br>14.9  | 491.8                            |
| Organic chemicals                                      | (293390) Heterocyclic compounds with N-hetero-atom(s) only, ne, \$1018-6469 | SG<br>1116.6                      | CH<br>393.3 | IT<br>379.9 | 2026.2                           |

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|                               |   |              |             |              |         |
|-------------------------------|---|--------------|-------------|--------------|---------|
|                               | (290121) Ethylene, \$0-6  | BE<br>646.9  | NL<br>163.6 | DE<br>59.9   | 969.3   |
|                               | (293490) Heterocyclic compounds, nes, \$326-777                           | DE<br>165.8  | RU<br>152.6 | CA<br>117.7  | 711.5   |
|                               | (290220) Benzene, \$0-13  | BE<br>331.1  | ES<br>233.1 | SA<br>56.2   | 706.8   |
|                               | (290919) Acyclic ethers nes, derivatives of acyclic ethers, \$0-1         | FR<br>260.9  | MT<br>78.9  | CN<br>45.8   | 638.0   |
| Pharmaceutical products       | (300290) Blood, toxins, cultures, medical use, nes, \$719-1702            | DE<br>4992.3 | IT 2612     | CN<br>2233.9 | 16667.9 |
|                               | (300431) Insulin, in dosage, \$99-344                                     | CN<br>253.2  | DE<br>81.2  | RO<br>44.5   | 728.8   |
|                               | (300420) Antibiotics nes, in dosage, \$143-316                            | BE<br>188.6  | DK<br>85.4  | FR<br>84.8   | 578.7   |
|                               | (300630) Opacifying preparations, x-ray, diagnostic reagents, \$64-342    | CN<br>114.6  | KR<br>51.9  | JP 30        | 303.5   |
|                               | (300440) Alkaloids, derivs, no antibiotics, hormones, in dosag, \$261-599 | US<br>93.2   | SE<br>36.9  | CN<br>32.2   | 260.5   |
| Plastics and articles thereof | (390230) Propylene copolymers in primary forms, \$0-1                     | CN<br>741.4  | NL<br>88.1  | IT 85.1      | 1132.3  |
|                               | (390410) Polyvinyl chloride in primary forms, \$0-1                       | KW<br>218.2  | IN<br>142.5 | TR<br>101.4  | 1128.0  |
|                               | (390720) Polyethers nes, in primary forms, \$1-4                          | DE<br>249.3  | BR<br>157.9 | IN 103       | 1100.1  |
|                               | (390230) Propylene copolymers in primary forms, \$1-2                     | ID<br>228.6  | JP<br>131.8 | MY<br>75.5   | 870.1   |
|                               | (390810) Polyamide-6, -11, -12, -6,6, -6,9, -6,10 or -6,12, \$2-6         | US<br>111.7  | NL 87       | ES<br>68.7   | 636.4   |

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|                                |   |              |              |             |        |
|--------------------------------|---|--------------|--------------|-------------|--------|
| Iron and steel                 | (721049) Flat rolled iron or non-alloy steel, coated with zinc, width >600mm, ne, \$0-0 | FR<br>787.5  | ES 180       | BE<br>108.3 | 1826.6 |
|                                | (720842) Hot rolled iron or non-alloy steel, flat,width >600mm, t >10mm, nes, \$0-1     | KR<br>571.3  | NL<br>248.9  | IN<br>128.4 | 1397.4 |
|                                | (720824) Hot rolled iron or non-alloy steel, coil,width >600mm, t <3mm thick, ne, \$0-0 | VN<br>655.6  | JP 268       | PH<br>69.7  | 1370.0 |
|                                | (720842) Hot rolled iron or non-alloy steel, flat,width >600mm, t >10mm, nes, \$0-0     | VN<br>261.3  | CN<br>171.3  | DE<br>165.6 | 1220.9 |
|                                | (722590) Flat rolled alloy-steel, width >600mm, nes, \$0-2                              | TH<br>391.9  | GB<br>141.3  | NL<br>128.1 | 1181.5 |
| Articles of iron or steel      | (730820) Towers and lattice masts, iron or steel, \$1-7                                 | US 266       | PH<br>107.1  | LA<br>68.2  | 891.4  |
|                                | (732290) Non-electric heaters (with fan), parts, of iron/steel, \$10-37                 | US<br>629.5  | KZ 5.6       | NL 4.8      | 677.7  |
|                                | (730610) Pipe (oil/gas line) iron or steel nes, diameter <406m, \$1-9                   | EG<br>340.1  | CA<br>30.2   | NO 12       | 471.8  |
|                                | (730810) Bridges and bridge sections, iron or steel, \$2-7                              | LK<br>128.4  | PH<br>66.1   | ZM<br>48.9  | 390.1  |
|                                | (730459) Alloy steel pipe or tubing, except cold rolled, \$0-2                          | FR<br>136.9  | VN 52        | ID 36.7     | 302.7  |
| Machinery & mech appliance etc | (840734) Engines, spark-ignition reciprocating, over 1000 cc, \$2464-5288               | CA<br>3149.7 | DE<br>1818.5 | HU<br>350.2 | 6099.7 |
|                                | (842810) Lifts and skip hoists, \$10135-20661   | RU<br>278.1  | SG<br>55.5   | FR<br>43.4  | 848.3  |
|                                | (847780) rubber or plastic working machines, nes, \$395-20232                           | IN<br>223.1  | US<br>149.1  | PL<br>80.6  | 711.8  |

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|   |   |              |             |             |        |
|---|---|--------------|-------------|-------------|--------|
|   | (845710) Machining centres, for working metal, \$38624-140463             | FR<br>210.7  | RU<br>148.3 | CA<br>39.6  | 671.1  |
|   | (847710) Injection-moulding machines for rubber or plastic, \$10602-90066 | FR<br>109.6  | TH<br>106.7 | BR<br>63.6  | 666.6  |
| Electrical, electronic equipment                  | (854290) Parts of electronic integrated circuits etc, \$415-947           | TH<br>2040.7 | MY<br>301.3 | HK<br>75.9  | 2481.0 |
|   | (854290) Parts of electronic integrated circuits etc, \$1258-3160         | IN<br>923.9  | HK<br>172.1 | FR<br>16.5  | 1148.8 |
|   | (850790) Parts of electric accumulators, including separators, \$5-42     | PL 228       | DE<br>176.2 | TH<br>101.9 | 659.1  |
|   | (850910) Domestic vacuum cleaners, \$0-65                                 | DE<br>139.4  | NL<br>110.9 | ES 66       | 568.4  |
|   | (850230) Electric generating sets, nes, \$294-21862                       | PK<br>207.8  | CA 83       | NL<br>42.6  | 568.0  |
| Vehicles other than railway, tramway              | (870120) Road tractors for semi-trailers (truck tractors), \$76646-164705 | US<br>1178.2 | AT<br>429.4 | GB<br>163.6 | 2866.2 |
|   | (870210) Diesel powered buses, \$16515-95900                              | PH<br>634.8  | TH<br>199.9 | EG<br>145.9 | 1549.8 |
|   | (870331) Automobiles, diesel engine of <1500 cc, \$5352-16275             | ES<br>418.7  | NL<br>159.9 | AT<br>115.5 | 1368.0 |
|   | (871190) Motorcycles with other than a spark ignition engine, \$303-1677  | DE<br>359.3  | NL<br>175.8 | FR<br>92.8  | 1029.9 |
|   | (870600) Motor vehicle chassis fitted with engine, \$2299-71767           | NG<br>387.2  | FR<br>87.5  | PH<br>68.5  | 884.4  |
| Optical, photo, technical, medical, etc apparatus | (901839) Needles, catheters, cannulae etc, (medical), \$0-28              | US<br>1319.4 | CN<br>444.9 | TH<br>61.5  | 1964.2 |
|   | (901390) Parts and accessories of optical appliances nes, \$683-1534      | CN<br>1211.5 | KR 44       | GB<br>17.3  | 1325.9 |

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|  |   |             |             |             |        |
|--|---|-------------|-------------|-------------|--------|
|  | (902111) Artificial joints, \$346-1061                                | US<br>311.2 | CH<br>261.6 | NL<br>213.6 | 1206.8 |
|  | (901819) Electro-diagnostic apparatus, nes, \$0-65                    | CN<br>803.6 | BR<br>131.9 | EG<br>64.2  | 1051.3 |
|  | (902130) Artificial body parts, aids and appliances, etc, \$1093-2367 | DE<br>668.3 | JP<br>115.7 | KR<br>88.2  | 1011.2 |

Potential new agri-business products with higher export opportunity and top 3 growing markets

| Product category                                       | (HS code) Product description, unit price range          | Top growing markets (USD million) |             |             | Export opportunity (USD million) |
|--|--|-----------------------------------|-------------|-------------|----------------------------------|
|  |  | #1                                | #2          | #3          |                                  |
| Meat and edible meat offal                             | (020329) Swine cuts, frozen nes, \$2-3                   | CN<br>2807.3                      | AU<br>158.6 | CL<br>142.5 | 3594.4                           |
|  | (020319) Swine cuts, fresh or chilled, nes, \$2-4        | AT<br>213.7                       | JP<br>129.5 | RO<br>110.1 | 1216.6                           |
|  | (020649) Swine edible offal, frozen except livers, \$0-1 | HK<br>293.8                       | VN<br>39.3  | DK<br>16.7  | 391.1                            |
|  | (020900) Pig and poultry fat, unrendered, \$0-1          | CN<br>148.7                       | BE<br>14.1  | JP<br>13.8  | 271.3                            |
|  | (020329) Swine cuts, frozen nes, \$0-2                   | HN<br>61.8                        | GB<br>51.9  | FR 26       | 248.7                            |
| Fish, crustaceans, molluscs, aquatic invertebrates nes | (030212) Salmon fresh or chilled, whole, \$0-7           | FR<br>590.9                       | IT<br>288.8 | DE<br>258.9 | 1625.0                           |
|  | (030310) Salmon, Pacific, frozen, whole, \$4-10          | CA<br>25.6                        | DE<br>21.2  | VN<br>13.6  | 106.9                            |
|  | (030541) Salmon, smoked, including fillets, \$12-22      | IT 15.7                           | GB<br>12.1  | US<br>10.9  | 73.6                             |
|  | (030721) Scallops, live, fresh or chilled, \$8-23        | HK<br>20.1                        | US<br>9.4   | IT 2.1      | 41.7                             |



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|   |  |          |          |         |       |
|---|--|----------|----------|---------|-------|
|   | (030541) Salmon, smoked, including fillets, \$0-12                     | GR 14.3  | GB 8.9   | HK 6    | 39.4  |
| Dairy products, eggs, honey, edible animal products | (040690) Cheese except fresh, grated, processed or blue-veined, \$8-14 | FR 267   | US 206.6 | DE 75.8 | 745.8 |
|   | (040610) Fresh cheese, unfermented whey cheese, curd, \$3-6            | DE 61.3  | IT 52.6  | SA 45.9 | 393.7 |
|   | (040410) Whey, \$0-2   | IE 58.8  | PH 51.9  | CN 44.2 | 376.4 |
|   | (040130) Milk and cream not concentrated nor sweetened < 6% fa, \$1-3  | CN 95.9  | GB 60.7  | RU 50.7 | 294.5 |
|   | (040630) Cheese processed, not grated or powdered, \$3-7               | DE 73.9  | AU 30.5  | SA 23.3 | 262.2 |
| Edible vegetables and certain roots and tubers      | (070519) Lettuce, fresh or chilled except cabbage lettuce, \$1-4       | CA 33.1  | DE 7.4   | IT 6.4  | 99.5  |
|   | (070970) Spinach fresh or chilled, \$1-5                               | US 43.7  | CA 4.9   | PL 4.4  | 68.6  |
|   | (071090) Frozen vegetable mixtures, uncooked, boiled or steamed, \$1-2 | US 18.7  | NL 5.4   | DE 4.2  | 64.1  |
|   | (070511) Cabbage lettuce (head lettuce) fresh or chilled, \$0-3        | PL 21.3  | DE 18.1  | US 4.3  | 63.1  |
|   | (071021) Peas, frozen, uncooked steamed or boiled, \$0-1               | GB 10.2  | US 6.3   | CN 4.7  | 44.6  |
| Edible fruit, nuts, peel of citrus fruit, melons    | (080620) Grapes, dried, \$1-4  | GB 163.5 | DE 81.2  | NL 58.7 | 529.7 |
|   | (080930) Peaches, nectarines, fresh, \$1-2                             | RU 38.1  | BY 36.6  | KZ 22.4 | 168.4 |
|   | (080420) Figs, fresh or dried, \$3-8                                   | IN 18.9  | IT 8.9   | AT 7.4  | 47.1  |

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|  |   |             |             |             |        |
|--|---|-------------|-------------|-------------|--------|
|  | (081320) Prunes, dried, \$2-6                             | GB<br>14.3  | IT 3.1      | NL 2.6      | 34.9   |
|  | (081310) Apricots, dried, \$2-6                           | BY 13.7     | NL 8.1      | NZ 2.6      | 32.6   |
| Cereals  | (100190) Wheat except durum wheat, and meslin, \$0-0      | VN<br>503.4 | LK<br>298.6 | MA<br>152.2 | 2310.3 |
|  | (100300) Barley, \$0-0                                    | CN<br>210.4 | ES<br>155.8 | BE<br>104.1 | 771.1  |
|  | (100300) Barley, \$0-1                                    | DE<br>178.4 | JO<br>131.5 | QA 76       | 743.2  |
|  | (100510) Maize (corn) seed, \$2-6                         | HU<br>24.2  | GB<br>21.3  | RO<br>20.2  | 244.7  |
|  | (100630) Rice, semi-milled or wholly milled, \$1-3        | SE 3.7      | CN<br>3.5   | US 2.3      | 25.6   |
| Milling products, malt, starches, inulin, wheat gluten | (110813) Potato starch, \$0-0                             | NL 49.3     | GB<br>37.7  | KR<br>30.5  | 205.4  |
|  | (110412) Oats, rolled or flaked grains, \$0-2             | US<br>111.6 | VN<br>17.1  | DE 8.3      | 170.3  |
|  | (110520) Potato flakes, granules and pellets, \$1-2       | CA<br>17.5  | MY<br>6.6   | JP 5        | 79.1   |
|  | (110900) Wheat gluten, \$1-2                              | HU<br>11.5  | ES 9.8      | AU 7.6      | 66.2   |
|  | (110812) Maize (corn) starch, \$0-1                       | DE 9.7      | BE 6.1      | NL 5.3      | 56.1   |
| Lac, gums, resins, vegetable saps and extracts nes     | (130239) Mucilages and thickeners nes, \$6-17             | CN<br>53.8  | US 23       | GB<br>16.6  | 202.2  |
|  | (130220) Pectic substances, pectinates, pectates, \$12-20 | US<br>17.8  | TH<br>16.7  | CH<br>11.2  | 82.5   |

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|  |   |          |         |         |       |
|--|---|----------|---------|---------|-------|
|  | (130232) Mucilages & thickeners, from locust bean, guar seeds, \$3-14 | IN 3.8   | DE 3.6  | GB 3.2  | 34.4  |
|  | (130239) Mucilages and thickeners nes, \$0-6                          | FR 10.4  | BR 2.5  | TH 1.2  | 24.2  |
|  | (130231) Agar-agar, \$16-57   | TH 8.9   | IN 2.1  | VN 1.6  | 21.1  |
| Animal,vegetable fats and oils, cleavage products, etc | (152010) Glycerol (glycerine), crude and glycerol waters & lye, \$0-0 | CN 229.3 | IN 12.4 | DK 11   | 261.1 |
|  | (150990) Olive oil, fractions, refined, not chemically modifie, \$0-2 | IT 75.8  | PT 68.9 | US 33.8 | 242.1 |
|  | (151490) Canola, rape, colza or mustard oil, fractions, refine, \$0-1 | US 108.6 | DE 20.4 | AT 15.9 | 199.5 |
|  | (151410) Canola, rape, colza or mustard oil, crude, \$0-2             | SE 52.8  | CN 38.1 | DK 29.6 | 155.7 |
|  | (150790) Refined soya-bean oil, not chemically modified, \$0-2        | IN 54.7  | SA 8.8  | NZ 8.3  | 124.6 |
| Meat, fish and seafood food preparations nes           | (160239) Fowl, duck,goose, offal, prepared, preserved not live, \$3-6 | JP 140.7 | NL 48.3 | IE 39.7 | 480.1 |
|  | (160419) Fish nes, prepared or preserved, not minced, \$0-3           | FR 61    | IT 23   | CO 10   | 145.4 |
|  | (160250) Bovine meat, offal nes, not livers, prepared/preserve, \$3-8 | GB 47.1  | US 21.5 | PL 6.7  | 139.1 |
|  | (160210) Homogenized preparations of meat and meat offal, \$2-8       | SA 39.7  | BE 10.5 | DE 2.6  | 67.6  |
|  | (160540) Crustaceans nes, prepared or preserved, \$6-23               | BY 15.9  | SA 7.2  | ES 5.8  | 43.5  |
| Sugars and sugar confectionery                         | (170230) Glucose, glucose syrup < 20% fructose, \$0-0                 | FR 85.8  | VN 30.1 | US 12.4 | 195.7 |

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|  |  |          |         |         |       |
|--|--|----------|---------|---------|-------|
|  | (170210) Lactose and lactose syrup, \$1-5                              | IE 21.2  | IN 19.7 | BE 13.4 | 184.2 |
|  | (170230) Glucose, glucose syrup < 20% fructose, \$0-2                  | DE 35    | US 15.4 | FI 10.7 | 121.0 |
|  | (170220) Maple sugar and maple syrup, \$3-10                           | US 17.6  | NL 5.8  | DE 5.5  | 48.3  |
|  | (170290) Sugar nes, invert sugar, caramel and artificial honey, \$5-10 | DK 19.7  | SA 5.3  | KR 4.6  | 38.9  |
| Vegetable, fruit, nut, etc food preparations     | (200410) Potatoes, prepared, frozen, \$0-2                             | SA 56    | JP 49.4 | BR 49.4 | 620.0 |
|  | (200830) Citrus fruits, otherwise prepared or preserved, \$1-4         | US 227   | DE 24.4 | GB 22.3 | 332.6 |
|  | (200580) Sweet corn, prepared or preserved, not frozen/vinegar, \$1-2  | ES 54.3  | DE 13.9 | JP 3.3  | 108.2 |
|  | (200110) Cucumbers,gherkins, prepared or preserved by vinegar, \$0-2   | CA 18.7  | DE 14.1 | NL 7.2  | 75.4  |
|  | (200960) Grape juice or must not fermented or spirited, \$1-2          | CA 6.1   | SA 5    | JP 2.7  | 31.4  |
| Beverages, spirits and vinegar                   | (220720) Ethyl alcohol and other spirits, denatured, \$0-2             | AE 91.8  | GB 68.6 | DE 57.3 | 390.9 |
|  | (220600) Fermented beverages nes (eg cider, perry, mead, etc), \$0-1   | RU 43.9  | GB 30.9 | BW 13.7 | 133.4 |
|  | (220510) Vermouth and other flavoured grape wines - pack < 2l, \$2-6   | US 17.7  | ES 12.4 | UA 6.8  | 67.1  |
| Residues, wastes of food industry, animal fodder | (230110) Flour or meal, pellet of meat or offal for animal fee, \$0-1  | TH 107.3 | VN 37.5 | NL 15.5 | 233.8 |

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|  |   |            |            |            |       |
|--|---|------------|------------|------------|-------|
|  | (230310) Residues of starch manufacture and similar residues, \$0-1 | EG<br>83.8 | CL<br>12.1 | RU<br>11.7 | 143.2 |
|  | (230690) Vegetable oil-cake and other solid residues nes, \$0-5     | YE 25.9    | IN<br>14.2 | MY<br>13.8 | 70.6  |
|  | (230890) Vegetable wastes and residues nes for animal feed, \$0-2   | NO<br>14.4 | TH 6.5     | CN<br>6.2  | 60.1  |
|  | (230890) Vegetable wastes and residues nes for animal feed, \$0-0   | MA<br>13.4 | AF 7.7     | KH<br>4.5  | 55.4  |