

Malta

Basic statistics

Current diversification (number of products)	5,991	Potential new products more complex (percentage)	75
Potential new products	3,516	Export opportunity in more complex products (percentage)	52
Potential new products more complex than the country's average	2,643	Import replacement opportunity in more complex products (percentage)	38

Potential new sectors for diversification (All products)

Sectors with higher export opportunities (percentage of export opportunities)

Product	Percent
Machinery & mech appliance etc	16
Vehicles other than railway, tramway	11
Electrical, electronic equipment	5
Iron and steel	5
Organic chemicals	5
Optical, photo, technical, medical, etc apparatus	5
Plastics and articles thereof	5
Inorganic chemicals, precious metal compound, isotopes	4
Copper and articles thereof	3
Miscellaneous chemical products	3
Sum of others with smaller share	37

Top markets for potential new products (percentage of export opportunities)

By countries

Country	Percent
USA	11
China	10
France	6
Germany	6
United Kingdom	4
Rep. of Korea	3
Thailand	3
India	3
Italy	3
Japan	3
Netherlands	3
Others	30

By regions

Region	Percent
Asia	38
Western Europe	20
Northern America	13
Northern Europe	8
Eastern Europe	7
Southern Europe	6
South America	3

Potential new sectors for diversification (Agri-business products)

Sectors with higher export opportunities (percentage of export opportunities in agri-business)

Product	Percent
Animal,vegetable fats and oils, cleavage products, etc	14
Cereal, flour, starch, milk preparations and products	12

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Meat, fish and seafood food preparations nes	10
Meat and edible meat offal	10
Cereals	9
Cocoa and cocoa preparations	8
Vegetable, fruit, nut, etc food preparations	6
Dairy products, eggs, honey, edible animal product nes	5
Live animals	4
Residues, wastes of food industry, animal fodder	4
Milling products, malt, starches, inulin, wheat gluten	3
Edible vegetables and certain roots and tubers	3
Fish, crustaceans, molluscs, aquatic invertebrates nes	3
Oil seed, oleagic fruits, grain, seed, fruit, etc, nes	2
Sum of others with smaller share	7

Top markets for potential new agri-business products (percentage of export opportunities)

By countries

Country	Percent
China	18
USA	10
Japan	7
France	5

By regions

Region	Percent
Asia	40
Western Europe	19
Northern America	13
Northern Europe	9

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Germany	5	Eastern Europe	8
Netherlands	4	Southern Europe	6
United Kingdom	4		
Belgium	4		
Canada	3		
Russian Federation	3		
Spain	3		
Thailand	3		
Others	21		

Potential new products for diversification

Potential new products with higher export opportunity and top 3 growing markets

Product category	(HS code) Product description, unit price range	Top growing markets (USD million)			Export opportunity (USD million)
		#1	#2	#3	
Inorganic chemicals, precious metal compound, isotopes	(282590) Metal bases, oxides, hydroxides, peroxides, nes, \$1-25	KR 1123.4	JP 108.4	CA 41.3	1353.7
	(284190) Salts of oxymetallic or peroxometallic acids nes, \$3-27	KR 828.6	JP 303.3	US 19.6	1179.2
	(280429) Rare gases other than argon, \$0-12	CN 158	JP 115.3	FR 103.4	687.1
	(284290) Metallic salts of inorganic acids nes, except azides, \$22-52	CN 588.8	HK 17.7	KR 2.5	610.7

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	(280300) Carbon (carbon blacks and other forms of carbon, nes), \$0-1	PL 58.4	LK 53.4	IT 43.5	367.3
Organic chemicals	(293490) Heterocyclic compounds, nes, \$326-777	DE 165.8	RU 152.6	CA 117.7	711.5
	(293319) Heterocyclic compounds with unfused pyrazole ring, ne, \$28-167	BR 173.2	DE 51.4	CH 48.1	395.0
	(290110) Saturated acyclic hydrocarbons, \$1-17	FI 267.7	FR 26.2	ID 15	327.6
	(293090) Organo-sulphur compounds, nes, \$0-4	IN 93.2	FR 57	US 56.7	308.3
	(292690) Nitrile-function compounds, nes, \$7-32	BR 82.3	JP 50.4	US 37	307.4
Miscellaneous chemical products	(381512) Supported catalysts, precious metal based, \$39-204	DE 364.1	PT 209.7	NL 171.6	1825.6
	(380820) Fungicides, packaged for retail sale, \$17-36	DE 254.9	BR 168	UA 94.7	810.1
	(380810) Insecticides, packaged for retail sale, \$28-63	BR 284.1	FR 98.3	IN 67.9	736.0
	(381590) Reaction initiators, accelerators, catalysts, nes, \$17-36	SA 214	CN 83.2	ID 54.3	483.6
	(380830) Herbicides, sprouting and growth regulators, \$18-39	IN 75.5	US 75.4	RO 58.1	461.8
Plastics and articles thereof	(390230) Propylene copolymers in primary forms, \$0-1	CN 741.4	NL 88.1	IT 85.1	1132.3
	(390410) Polyvinyl chloride in primary forms, \$0-1	KW 218.2	IN 142.5	TR 101.4	1128.0
	(390390) Polymers of styrene except SAN or ABS in primary form, \$0-1	CN 324.1	TR 39.3	FR 37.3	497.8

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	(390930) Amino-resins nes, in primary forms, \$0-1	FR 104.2	VN 92.2	TR 65.1	495.5
	(392119) Sheet etc, cellular of plastics nes, \$52-171	US 262	KR 63.9	FR 28.4	404.0
Iron and steel	(720842) Hot rolled iron or non-alloy steel, flat,width >600mm, t >10mm, nes, \$0-0	VN 261.3	CN 171.3	DE 165.6	1220.9
	(722590) Flat rolled alloy-steel, width >600mm, nes, \$0-2	TH 391.9	GB 141.3	NL 128.1	1181.5
	(720922) Cold rolled iron or non-alloy steel, coil, width >600mm, t 1-3mm, nes, \$0-0	JP 154.1	TH 77.2	MY 60.2	479.5
	(720821) Hot rolled iron or non-alloy steel, coil,width >600mm, t >10mm, nes, \$0-0	SA 90.4	JP 56	TR 40.9	438.8
	(722830) Bar/rod, alloy steel nes,nfw hot rolled/drawn/extrude, \$0-1	SE 75.7	KH 65.8	CN 43.2	403.8
Copper and articles thereof	(740311) Copper cathodes and sections of cathodes unwrought, \$6-6	AE 1449.3	IN 336	EG 237.1	2902.6
	(740811) Wire of refined copper > 6mm wide, \$6-10	IT 307	GB 268.9	ES 104.6	1004.5
	(741110) Pipes or tubes, refined copper, \$0-7	IN 151.5	FR 113.7	DE 102.2	945.8
	(740710) Bars, rods & profiles of refined copper, \$0-7	SA 135.8	PH 76.3	VN 19.1	337.5
	(741011) Foil of refined copper, not backed, t < 0.15mm, \$7-32	US 51.8	PL 46.8	KR 29.2	184.9
Machinery & mech appliance etc	(840733) Engines, spark-ignition reciprocating, 250-1000 cc, \$374-1939	ES 609.7	FR 214.3	TR 105.1	1260.9

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	(842810) Lifts and skip hoists, \$10135-20661	RU 278.1	SG 55.5	FR 43.4	848.3
	(842710) Self-propelled works trucks, electric motor, \$6305-18192	ES 203.7	CZ 85.7	FR 81.2	748.0
	(847780) rubber or plastic working machines, nes, \$395-20232	IN 223.1	US 149.1	PL 80.6	711.8
	(845710) Machining centres, for working metal, \$38624-140463	FR 210.7	RU 148.3	CA 39.6	671.1
Electrical, electronic equipment	(850230) Electric generating sets, nes, \$102223-453892	NL 366.9	AU 319.5	AR 107	1326.1
	(854511) Carbon and graphite furnace electrodes, \$0-5	RU 155.3	IT 64.9	IN 61.5	712.3
	(850423) Liquid dielectric transformers > 10,000 KVA, \$2387-392273	FR 66.9	BH 26.9	CI 26.7	442.3
	(850153) AC motors, multi-phase, of an output > 75 kW, \$1991-17560	BE 202.9	CN 128.8	AU 16.4	438.7
	(850720) Lead-acid electric accumulators except for vehicles, \$181-360	US 177.5	CH 11.9	AU 11.3	247.2
Vehicles other than railway, tramway	(870390) Automobiles nes including gas turbine powered, \$34827-71594	CN 2503.4	DE 2123	GB 1078.3	9187.7
	(870120) Road tractors for semi-trailers (truck tractors), \$76646-164705	US 1178.2	AT 429.4	GB 163.6	2866.2
	(870210) Diesel powered buses, \$16515-95900	PH 634.8	TH 199.9	EG 145.9	1549.8
	(870590) Special purpose motor vehicles nes, \$37716-130637	FR 347.8	RU 113.9	TH 37.5	937.6

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	(870600) Motor vehicle chassis fitted with engine, \$2299-71767	NG 387.2	FR 87.5	PH 68.5	884.4
Optical, photo, technical, medical, etc apparatus	(902130) Artificial body parts, aids and appliances, etc, \$1093-2367	DE 668.3	JP 115.7	KR 88.2	1011.2
	(902211) Medical X-ray apparatus, \$4661-51451	US 233.5	FR 123.5	DE 101.9	996.0
	(902111) Artificial joints, \$1061-2135	FR 315.8	CH 165.9	GB 101.2	809.7
	(902730) Spectrometers, spectrophotometers, etc using light, \$3396-16538	CN 200.9	US 193.6	IN 108	787.4
	(901380) Optical devices, appliances and instruments, nes, \$0-10	HK 677.7	US 11	MY 7.6	698.3

Potential new agri-business products with higher export opportunity and top 3 growing markets

Product category	(HS code) Product description, unit price range	Top growing markets (USD million)			Export opportunity (USD million)
		#1	#2	#3	
Live animals	(010392) Swine, live except pure-bred breeding > 50 kg, \$165-223	DE 86	GB 56.8	HU 48	300.7
	(010391) Swine, live except pure-bred breeding < 50 kg, \$0-62	US 15.1	PT 6.5	NL 5.1	35.8
Meat and edible meat offal	(020329) Swine cuts, frozen nes, \$3-6	JP 323.1	SG 75.6	IE 12.7	435.3
	(020900) Pig and poultry fat, unrendered, \$0-1	CN 148.7	BE 14.1	JP 13.8	271.3
	(020630) Swine edible offal, fresh or chilled, \$0-0	SE 27	FR 16.5	GH .1	43.6

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	(021090) Meat and edible meat offal cured, flours, meals nes, \$2-12	GB 18.2	HR 4	IT 1.9	35.5
	(020649) Swine edible offal, frozen except livers, \$0-0	NL 6.1	FR 2.9	CD 2.4	17.7
Fish, crustaceans, molluscs, aquatic invertebrates nes	(030371) Sardines, brisling, sprats, frozen, whole, \$0-2	TH 48.4	CI 10.2	PH 9.4	120.4
	(030322) Salmon Atlantic or Danube, frozen, whole, \$5-10	KZ 27.7	PH 26.1	DK 16.4	109.8
	(030739) Mussels, frozen, dried, salted or in brine, \$3-8	US 5.3	AE .7	CA .4	9.0
Dairy products, eggs, honey, edible animal products nes	(040410) Whey, \$0-0	FR 59.5	CA 39	DE 21.5	201.6
	(040630) Cheese processed, not grated or powdered, \$7-12	GB 80.1	AE 24.7	KR 12.4	161.7
	(040610) Fresh cheese, unfermented whey cheese, curd, \$6-10	AE 11.5	NZ 7.3	US 6.4	51.0
Edible vegetables and certain roots and tubers	(070420) Brussels sprouts, fresh or chilled, \$1-3	US 62.5	CA 5	DE 1.5	74.4
	(071010) Potatoes, frozen, uncooked steamed or boiled, \$0-1	ES 13.9	BE 12.8	GB 7.3	71.0
	(070920) Asparagus, fresh or chilled, \$3-8	CH 10	NO 5.8	CA 4.2	48.3
	(071220) Onions, dried, not further prepared, \$1-4	US 10.8	DE 7	BE 3.8	42.1
	(071040) Sweet corn, frozen, uncooked steamed or boiled, \$1-2	CL 2.4	JP 2.3	NL 2	25.5
Cereals	(100300) Barley, \$0-0	CN 210.4	ES 155.8	BE 104.1	771.1

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	(100810) Buckwheat, \$2-5	SE .1	QA .1	DK .1	0.7
Milling products, malt, starches, inulin, wheat gluten	(110520) Potato flakes, granules and pellets, \$1-2	CA 17.5	MY 6.6	JP 5	79.1
	(110813) Potato starch, \$0-2	US 22.6	PE 10.3	ID 8.5	78.4
	(110412) Oats, rolled or flaked grains, \$2-4	HK 16.2	SA 11.6	US 1.8	34.3
	(110811) Wheat, starch, \$0-1	FI 13.5	GB 3.7	US 2.8	30.6
	(110813) Potato starch, \$2-3	RO .3	CH .3	ES .2	1.9
Oil seed, oleagic fruits, grain, seed, fruit, etc, nes	(120921) Seed, lucerne (alfalfa), for sowing, \$3-6	SA 33.1	DE 3.4	IT 3.2	50.3
	(120929) Seed, forage plants, for sowing nes, \$1-7	NL 4.6	DE 3.6	PL 2.8	32.1
	(120923) Seed, fescue, for sowing, \$0-2	GB 6.3	FR 5.4	DE 4.7	24.7
	(120911) Seed, sugar beet, for sowing, \$12-60	IT 8.8	PL 5.5	EG 3.1	21.3
	(120922) Seed, clover, for sowing, \$2-5	CA 4.8	DE 4.8	US 3.9	20.9
Animal,vegetable fats and oils, cleavage products, etc	(151410) Canola, rape, colza or mustard oil, crude, \$0-0	CN 271.7	BE 101.4	NL 59.1	703.1
	(151490) Canola, rape, colza or mustard oil, fractions, refine, \$0-1	US 108.6	DE 20.4	AT 15.9	199.5
	(151930) Industrial fatty alcohols, \$1-4	JP 36.5	CA 30.2	NL 24.4	106.1
	(152090) Glycerol (glycerine), nes including synthetic glycerol, \$0-0	JP 23.8	DK 14.4	VN 10.1	90.8

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	(151790) Edible mix & preparations of animal & veg fat, oil ne, \$10-15	PE 7.2	US 5.4	SE 4.4	28.1
Meat, fish and seafood food preparations nes	(160415) Mackerel, prepared or preserved, not minced, \$2-8	JP 107.9	TH 31.3	NL 26.2	223.8
	(160250) Bovine meat, offal nes, not livers, prepared/preserve, \$8-15	US 111.1	CA 30.3	DE 16.7	183.4
	(160419) Fish nes, prepared or preserved, not minced, \$0-3	FR 61	IT 23	CO 10	145.4
	(160100) Sausages, similar products of meat, meat offal & bloo, \$7-15	FR 63.9	NL 24.4	US 7.5	127.5
	(160231) Turkey meat, offal prepared or preserved, except live, \$3-7	AT 10	SK 3.3	SA 3.1	34.1
Cocoa and cocoa preparations	(180310) Cocoa paste not defatted, \$3-5	RU 135.5	DE 58.3	FR 54.5	568.4
	(180610) Cocoa powder, sweetened, \$8-17	GB 14.5	KW 6.2	AU 1.8	26.7
	(180620) Chocolate and other food preps containing cocoa > 2 k, \$7-14	HK 5.9	AE 4.2	SG 3	24.1
	(180632) Chocolate, cocoa prep, block/slab/bar, not filled,>2k, \$12-23	JP 7	IN 2.6	BR 2.5	22.7
Cereal, flour, starch, milk preparations and products	(190110) Infant foods of cereals, flour, starch or milk, retai, \$10-21	CN 657.8	KH 73.3	SA 68.9	898.6
	(190490) Cereals, except maize grain, prepared nes, \$5-10	JM 14.2	DE 5.6	MM 5.3	32.2
	(190120) Mixes and doughs for bread, pastry, biscuits, etc., \$3-6	US 10.7	JP 3.8	DE 1.9	29.8
	(190510) Crispbread, \$6-11	FR 3.6	FI .8	US .7	8.4

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Vegetable, fruit, nut, etc food preparations	(200830) Citrus fruits, otherwise prepared or preserved, \$1-4	US 227	DE 24.4	GB 22.3	332.6
	(200551) Beans, shelled, not prepared/preserved, frozen/vinega, \$0-1	DE 8.9	YE 5.1	FR 3.6	40.1
	(200870) Peaches, otherwise prepared or preserved, \$0-1	FR 13.7	UY 4.9	AU 2.9	33.1
	(200110) Cucumbers,gherkins, prepared or preserved by vinegar, \$0-0	DK 5.6	RO 3.7	HU 3.4	30.1
	(200990) Mixtures of juices not fermented or spirited, \$8-24	DE 14.4	AF 6.6	AT 1.7	27.4
Residues, wastes of food industry, animal fodder	(230310) Residues of starch manufacture and similar residues, \$0-1	EG 83.8	CL 12.1	RU 11.7	143.2
	(230110) Flour or meal, pellet of meat or offal for animal fee, \$0-0	MY 19.3	MM 17.9	US 10.4	108.5
	(230890) Vegetable wastes and residues nes for animal feed, \$0-2	NO 14.4	TH 6.5	CN 6.2	60.1
	(230320) Beet-pulp, bagasse & other waste of sugar manufacture, \$0-0	TR 17.8	NL 12.6	GR 5.1	46.8